# PLSC 504 – Fall 2017 Models for Nominal Outcomes

September 7, 2017

## Nominal / Unordered Data

- Voter choice
- Voting in legislatures
- Joining international organizations
- Occupational choice, marketing, etc.
- Others?

### Motivation: Discrete Outcomes

$$Pr(Y_i = j) = P_{ij}$$

$$\sum_{j=1}^J P_{ij} = 1$$

$$P_{ij} = \exp(\mathbf{X}_i \boldsymbol{\beta}_j)$$

#### Motivation, continued

Rescale:

$$Pr(Y_i = j) \equiv P_{ij} = \frac{\exp(\mathbf{X}_i \beta_j)}{\sum_{j=1}^{J} \exp(\mathbf{X}_i \beta_j)}$$

#### Ensures

- $\Pr(Y_i = j) \in (0,1)$
- $\sum_{i=1}^{J} \Pr(Y_i = j) = 1.0$

#### Identification

Constrain  $\beta_1 = \mathbf{0}$ ; then:

$$\mathsf{Pr}(\mathit{Y}_i = 1) = rac{1}{1 + \sum_{j=2}^{J} \mathsf{exp}(\mathbf{X}_i oldsymbol{eta}_j')}$$

$$\Pr(Y_i = j) = \frac{\exp(\mathbf{X}_i \beta_j')}{1 + \sum_{j=2}^{J} \exp(\mathbf{X}_i \beta_j')}$$

where  $oldsymbol{eta}_j' = oldsymbol{eta}_j - oldsymbol{eta}_1$ .

#### Alternative Motivation: Discrete Choice

$$U_{ij} = \mu_i + \epsilon_{ij}$$
 $\mu_i = \mathbf{X}_i \boldsymbol{\beta}_i$ 

$$Pr(Y_{i} = j) = Pr(U_{ij} > U_{i\ell} \forall \ell \neq j \in J)$$

$$= Pr(\mu_{i} + \epsilon_{ij} > \mu_{i} + \epsilon_{i\ell} \forall \ell \neq j \in J)$$

$$= Pr(\mathbf{X}_{i}\beta_{j} + \epsilon_{ij} > \mathbf{X}_{i}\beta_{\ell} + \epsilon_{i\ell} \forall \ell \neq j \in J)$$

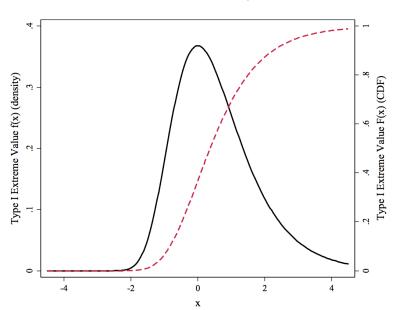
$$= Pr(\epsilon_{ij} - \epsilon_{i\ell} > \mathbf{X}_{i}\beta_{\ell} - \mathbf{X}_{i}\beta_{j} \forall \ell \neq j \in J)$$

## Discrete Choice (continued)

 $\epsilon \sim ???$ 

- Type I Extreme Value
- Density:  $f(\epsilon) = \exp[-\epsilon \exp(-\epsilon)]$
- CDF:  $\int f(\epsilon) \equiv F(\epsilon) = \exp[-\exp(-\epsilon)]$

## Type I Extreme Value



#### $\rightarrow$ Model

$$\begin{aligned} \Pr(\mathbf{Y}_i = j) &= \Pr(U_j > U_1, U_j > U_2, ... U_j > U_J) \\ &= \int f(\epsilon_j) \left[ \int_{-\infty}^{\epsilon_{ij} + \mathbf{X}_i \beta_j - \mathbf{X}_i \beta_1} f(\epsilon_1) d\epsilon_1 \times \int_{-\infty}^{\epsilon_{ij} + \mathbf{X}_i \beta_j - \mathbf{X}_i \beta_2} f(\epsilon_2) d\epsilon_2 \times ... \right] d\epsilon_j \\ &= \int f(\epsilon_j) \times \exp[-\exp(\epsilon_{ij} + \mathbf{X}_i \beta_j - \mathbf{X}_i \beta_1)] \times \\ &= \exp[-\exp(\epsilon_{ij} + \mathbf{X}_i \beta_j - \mathbf{X}_i \beta_2)] \times ... d\epsilon_j \end{aligned}$$

$$&= \frac{\exp(\mathbf{X}_i \beta_j)}{\sum_{j=1}^{J} \exp(\mathbf{X}_i \beta_j)}$$

#### **Estimation**

$$\delta_{ij} = 1 \text{ if } Y_i = j,$$

$$= 0 \text{ otherwise.}$$

Then:

$$L_{i} = \prod_{j=1}^{J} [\Pr(Y_{i} = j)]^{\delta_{ij}}$$
$$= \prod_{j=1}^{J} \left[ \frac{\exp(\mathbf{X}_{i}\beta_{j})}{\sum_{j=1}^{J} \exp(\mathbf{X}_{i}\beta_{j})} \right]^{\delta_{ij}}$$

#### More Estimation

So: 
$$L = \prod_{i=1}^{N} \prod_{j=1}^{J} \left[ \frac{\exp(\mathbf{X}_{i}\beta_{j})}{\sum_{j=1}^{J} \exp(\mathbf{X}_{i}\beta_{j})} \right]^{\delta_{i}}$$

and (of course):

$$\ln L = \sum_{i=1}^{N} \sum_{j=1}^{J} \delta_{ij} \ln \left[ \frac{\exp(\mathbf{X}_{i}\beta_{j})}{\sum_{j=1}^{J} \exp(\mathbf{X}_{i}\beta_{j})} \right]$$

## A (Descriptive) Example: 1992 Election

- 1992 National Election Study
- $Y \in \{Bush = 1, Clinton = 2, Perot = 3\}$
- N = 1473.
- $X = \text{Party ID: } \{\text{``Strong Democrats''} = 1 \rightarrow \text{``Strong Republicans''} = 7\}$

## MNL: 1992 Election ("Baseline" = Perot)

```
> nes92.mlogit<-vglm(presvote~partyid, multinomial, nes92)
> summary(nes92.mlogit)
Call:
vglm(formula = presvote ~ partyid, family = multinomial, data = nes92)
Coefficients:
             Estimate Std. Error z value
                                                   Pr(>|z|)
(Intercept):1 -1.8152 0.2456 -7.39 0.0000000000014 ***
(Intercept):2 3.0273 0.1783 16.98 < 0.00000000000000000 ***
partyid:1 0.4827 0.0476 10.15 < 0.000000000000000 ***
partyid:2 -0.6805 0.0478 -14.25 < 0.0000000000000000 ***
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Number of linear predictors: 2
Names of linear predictors: log(mu[,1]/mu[,3]), log(mu[,2]/mu[,3])
Dispersion Parameter for multinomial family:
Residual deviance: 2167 on 2942 degrees of freedom
Log-likelihood: -1083 on 2942 degrees of freedom
Number of iterations: 5
```

## MNL: 1992 Election ("Baseline" = Bush)

```
> Bush.nes92.mlogit<-vglm(formula = presvote~partyid,
        family=multinomial(refLevel=1),data=nes92)
> summary(Bush.nes92.mlogit)
Coefficients:
            Estimate Std. Error z value
                                                Pr(>|z|)
(Intercept):1 4.8425
                        (Intercept):2 1.8152 0.2456 7.39
                                         0.0000000000014 ***
partyid:1 -1.1632 0.0546 -21.32 < 0.00000000000000000 ***
partyid:2 -0.4827 0.0476 -10.15 < 0.0000000000000000 ***
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Number of linear predictors: 2
Names of linear predictors: log(mu[,2]/mu[,1]), log(mu[,3]/mu[,1])
Dispersion Parameter for multinomial family:
Residual deviance: 2167 on 2942 degrees of freedom
Log-likelihood: -1083 on 2942 degrees of freedom
Number of iterations: 5
```

## MNL: 1992 Election ("Baseline" = Clinton)

```
> Clinton.nes92.mlogit<-vglm(formula=presvote~partyid,
                  family=multinomial(refLevel=2),data=nes92)
> summary(Clinton.nes92.mlogit)
Coefficients:
             Estimate Std. Error z value
                                                  Pr(>|z|)
(Intercept):1 -4.8425
                         0.2373 -20.4 < 0.0000000000000000 ***
(Intercept):2 -3.0273 0.1783 -17.0 <0.00000000000000000 ***
partyid:1 1.1632 0.0546 21.3 <0.00000000000000000 ***
partyid:2 0.6805 0.0478 14.2 <0.0000000000000000 ***
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Number of linear predictors: 2
Names of linear predictors: log(mu[,1]/mu[,2]), log(mu[,3]/mu[,2])
Dispersion Parameter for multinomial family:
Residual deviance: 2167 on 2942 degrees of freedom
Log-likelihood: -1083 on 2942 degrees of freedom
Number of iterations: 5
```

### Coefficient Estimates and "Baselines"

		"Baseline" category		
		Clinton	Perot	Bush
Comparison	Clinton	_	-0.68	-1.16
Category	Perot	0.68	_	-0.48
	Bush	1.16	0.48	_

## Conditional Logit (CL)

It is exactly the same as the multinomial logit model.

Period.

## Choice-Specific Covariates

```
"FT.Clinton", "FT.Perot")
> nes92$PVote<-factor(nes92$presvote,labels=c("Bush","Clinton","Perot"))</pre>
> nes92CL<-mlogit.data(nes92,shape="wide",choice="PVote",varying=4:6)
> head(nes92)
                                                                   PVot.e
  caseid presvote partyid FT.Bush FT.Clinton FT.Perot
                                                              NΑ
    3001
                                85
                                            30
                                                            Bush
                                                                    Bush
    3002
                               100
                                             0
                                                            Bush
                                                                    Bush
    3003
                                85
                                            30
                                                     60
                                                            Bush
                                                                    Bush
    3005
                                40
                                            60
                                                     60 Clinton Clinton
    3006
                                30
                                            70
                                                     50 Clinton Clinton
6
    3007
                                15
                                            70
                                                      50 Clinton Clinton
```

> colnames(nes92)<-c("caseid", "presvote", "partyid", "FT.Bush",

> library(mlogit)

## Conditional Logit

$$\mathsf{Pr}(Y_{ij} = 1) = rac{\mathsf{exp}(\mathbf{Z}_{ij}\gamma)}{\sum_{j=1}^{J}\mathsf{exp}(\mathbf{Z}_{ij}\gamma)}$$

## Combinations: $\mathbf{X}_{i}\boldsymbol{\beta}$ and $\mathbf{Z}_{ij}\gamma$

- "Fixed effects"
- Observation-specific **X**s
- Interactions...

#### CL in R: Estimation

```
> nes92.clogit<-mlogit(PVote~FT|partyid,data=nes92CL)
> summary(nes92.clogit)
Call:
mlogit(formula = PVote ~ FT | partyid, data = nes92CL, method = "nr",
   print.level = 0)
Frequencies of alternatives:
  Bush Clinton
              Perot
 0.339 0.469 0.191
nr method
6 iterations, Oh:Om:Os
g'(-H)^-1g = 0.00293
successive function values within tolerance limits
Coefficients:
                Estimate Std. Error t-value
                                                 Pr(>|t|)
Clinton:(intercept) 2.81272
                          0.26880 10.46 < 0.00000000000000000 ***
Perot:(intercept) 0.94353 0.28563 3.30
                                                  0.00096 ***
FT
                Clinton:partyid -0.63187 0.06225 -10.15 < 0.0000000000000000 ***
Perot:partvid
               -0.19212 0.05703 -3.37
                                                  0.00076 ***
---
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Log-Likelihood: -736
McFadden R^2: 0.519
```

## Interpretation: Example Data Redux

- 1992 ANES (N = 1473)
- Variables:
  - presvote: 1=Bush, 2=Clinton, 3=Perot
  - partyid: (seven-point scale, 7=GOP)
  - age (in years)
  - white (naturally coded)
  - female (ditto)

#### Baseline MNL Results: 1992 Election

```
> NES.MNL<-vglm(presvote~partyid+age+white+female,data=BigNES92,
          multinomial(refLevel=1))
> summaryvglm(NES.MNL)
Call:
vglm(formula = presvote ~ partyid + age + white + female, family = multinomial(refLevel = 1),
   data = BigNES92)
Coefficients:
            Estimate Std. Error z value
                                                  Pr(>|z|)
(Intercept):1 5.80665
                       0.44301 13.11 < 0.00000000000000000 ***
(Intercept):2 1.98008 0.52454 3.77
                                                   0.00016 ***
partyid:1 -1.13561 0.05486 -20.70 < 0.0000000000000000 ***
partyid:2 -0.50132 0.04870 -10.29 < 0.0000000000000000 ***
age:1
         -0.00260 0.00514 -0.51
                                                   0.61276
          -0.01556 0.00504 -3.09
age:2
                                                   0.00203 **
whiteWhite:1 -0.98908 0.31346 -3.16
                                                   0.00160 **
whiteWhite:2 0.87918 0.43605 2.02
                                                   0.04377 *
female:1 -0.12500 0.16895 -0.74
                                                   0.45936
female:2 -0.50928 0.16266 -3.13
                                                   0.00174 **
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Number of linear predictors: 2
Names of linear predictors: log(mu[,2]/mu[,1]), log(mu[,3]/mu[,1])
Dispersion Parameter for multinomial family:
Residual deviance: 2107 on 2936 degrees of freedom
Log-likelihood: -1054 on 2936 degrees of freedom
Number of iterations: 5
```

### MNL/CL: Model Fit

## Global In LR statistic Q tests:

$$\hat{\boldsymbol{\beta}} = \mathbf{0} \, \forall j, k$$

$$Q \sim \chi^2_{(J-1)(k-1)}$$

## Test H: No Effect of age

#### Test H: No Difference – Clinton vs. Bush

#### Predicted Outcomes

#### OutHat

1 2 3 1 415 77 8 2 56 619 16 3 135 133 14

#### Predicted Outcomes

- "Null" Model:  $(\frac{691}{1473}) = 46.9\%$  correct.
- Estimated model:  $\frac{(415+619+14)}{1473} = \frac{1048}{1473} = 71.2\%$  correct.
- PRE =  $\frac{1048-691}{1473-691} = \frac{357}{782} = 45.7\%$ .
- Correct predictions: 90% Clinton, 83% Bush, 5% Perot.

## Marginal Effects

$$\frac{\partial \Pr(Y_i = j)}{\partial X_k} = \Pr(Y_i = j | \mathbf{X}) \left[ \hat{\beta}_{jk} - \sum_{j=1}^J \hat{\beta}_{jk} \times \Pr(Y_i = j | \mathbf{X}) \right]$$

#### Depends on:

- $Pr(\widehat{Y_i} = j)$
- $\hat{\beta}_{jk}$
- $\sum_{j=1}^{J} \hat{\beta}_{jk}$

See the end for (Stata) examples...

## Odds ("Relative Risk") Ratios

$$\ln\left[\frac{\Pr(Y_i=j|\mathbf{X})}{\Pr(Y_i=j'|\mathbf{X})}\right] = \mathbf{X}(\hat{eta}_j - \hat{eta}_{j'})$$

Setting  $\hat{\boldsymbol{\beta}}_{i'} = \mathbf{0}$ :

$$\ln\left[\frac{\Pr(Y_i=j|\mathbf{X})}{\Pr(Y_i=j'|\mathbf{X})}\right] = \mathbf{X}\hat{\beta}_j$$

One-Unit Change in  $X_k$ :

$$RRR_{jk} = \exp(\beta_{jk})$$

 $\delta$ -Unit Change in  $X_k$ :

$$RRR_{jk} = \exp(\beta_{jk} \times \delta)$$

## Odds ("Relative Risk") Ratios

```
> mnl.or <- function(model) {
    coeffs <- c(t(coef(model)))
    lci <- exp(coeffs - 1.96 * diag(vcov(NES.MNL))^0.5)</pre>
    or <- exp(coeffs)
    uci <- exp(coeffs + 1.96* diag(vcov(NES.MNL))^0.5)
    lreg.or <- cbind(lci, or, uci)</pre>
    lreg.or
  7
> mnl.or(NES.MNL)
                  1ci
                             or
                                     nci
(Intercept):1 139.5398 332.5036 792.3088
(Intercept):2
                2.5909
                        7.2433 20.2504
partyid:1
               0.2885
                         0.3212
                                 0.3577
partyid:2
                        0.6057
                                 0.6664
               0.5506
age:1
               0.9874
                        0.9974
                                 1.0075
age:2
               0.9749
                        0.9846
                                 0.9943
whiteWhite:1
               0.2012
                        0.3719
                                 0.6875
whiteWhite:2
               1.0248
                        2.4089
                                 5.6623
female:1
               0.6337
                         0.8825
                                 1.2289
female:2
               0.4369
                         0.6009
                                 0.8266
```

### Odds Ratios: Interpretation

- A one unit increase in partyid corresponds to:
  - A decrease in the odds of a Clinton vote, versus a vote for Bush, of  $\exp(-1.136) = 0.321$  (or about 68 percent), and
  - A decrease in the odds of a Perot vote, versus a vote for Bush, of exp(-0.501) = 0.606 (or about 40 percent).
  - These are *large* decreases in the odds not surprisingly, more Republican voters are *much* more likely to vote for Bush than for Perot or Clinton.
- Similarly, **female** voters are:
  - No more or less likely to vote for Clinton vs. Bush (OR=0.88), but
  - Roughly 40 percent less likely to have voted for Perot (OR=0.60).

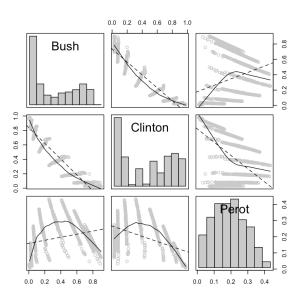
#### Predicted Probabilities

$$\begin{array}{ll} \mathsf{Pr}(\widehat{\mathtt{presvote}_i} = \mathsf{Bush}) & = & \frac{\exp(\mathbf{X}_i \hat{\boldsymbol{\beta}}_{\mathsf{Bush}})}{\sum_{j=1}^J \exp(\mathbf{X}_i \hat{\boldsymbol{\beta}}_j)} \\ & = & \frac{1}{1 + \sum_{j=2}^J \exp(\mathbf{X}_i \hat{\boldsymbol{\beta}}_j)} \end{array}$$

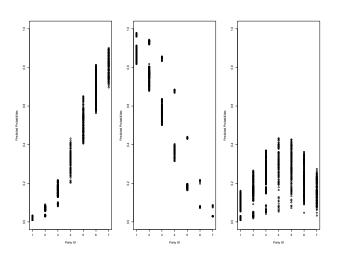
## In-Sample Predicted Probabilities

```
> hats<-as.data.frame(fitted.values(NES.MNL))
> names(hats)[3]<-"Perot" # nice names...
> names(hats)[2]<-"Clinton"
> names(hats)[1]<-"Bush"
> attach(hats)
> library(car)
> scatterplot.matrix(~Bush+Clinton+Perot,
    diagonal="histogram",col=c("black","grey"))
```

# In-Sample $\widehat{\mathsf{Prs}}$



# In-Sample $\widehat{\mathsf{Prs}}$ vs. partyid

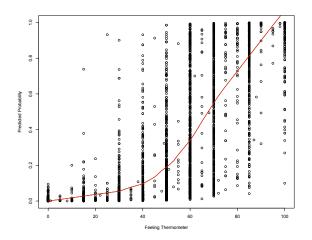


### Conditional Logit: Example

```
> nes92.clogit<-mlogit(PVote~FT|partyid,data=nes92CL)
> summary(nes92.clogit)
Call:
mlogit(formula = PVote ~ FT | partyid, data = nes92CL, method = "nr",
   print.level = 0)
nr method
6 iterations, Oh:Om:Os
g'(-H)^-1g = 0.00293
successive function values within tolerance limits
Coefficients :
                 Estimate Std. Error t-value
Clinton:(intercept) 2.81272
                            0.26880 10.46
Perot:(intercept) 0.94353 0.28563 3.30
                  0.06299 0.00322 19.58
FT
                -0.63187 0.06225 -10.15
Clinton:partyid
                 -0.19212 0.05703 -3.37
Perot:partyid
                            Pr(>|t|)
Clinton:(intercept) < 0.0000000000000000 ***
Perot: (intercept)
                             0.00096 ***
FT
                 < 0.0000000000000000 ***
Clinton:partyid
                 < 0.0000000000000000 ***
Perot:partvid
                             0.00076 ***
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Log-Likelihood: -736
McFadden R^2: 0.519
```

# Predicted Probabilities (In-Sample)

- > CLhats<-predict(NES.CL,type="expected")
- > plot(cldata\$FT,CLhats,xlab="Feeling Thermometer",ylab="Predicted Probability")
- > lines(lowess(CLhats~cldata\$FT),lwd=2,col="red")



### Independence of Irrelevant Alternatives

"An individual's choice does not depend on the availability or characteristics of unavailable alternatives."

# IIA, Statistically

$$\frac{\Pr(Y_i = k)}{\Pr(Y_i = \ell)} = \frac{\frac{\exp(\mathbf{X}_i \beta_k)}{\sum_{j=1}^{J} \exp(\mathbf{X}_i \beta_j)}}{\frac{\exp(\mathbf{X}_i \beta_\ell)}{\sum_{j=1}^{J} \exp(\mathbf{X}_i \beta_j)}}$$

$$= \frac{\exp(\mathbf{X}_i \beta_k)}{\exp(\mathbf{X}_i \beta_\ell)}$$

$$= \exp[\mathbf{X}_i (\beta_k - \beta_\ell)]$$

#### Alternatively:

$$\frac{\Pr(Y_i = k|S_J)}{\Pr(Y_i = \ell|S_J)} = \frac{\Pr(Y_i = k|S_M)}{\Pr(Y_i = \ell|S_M)} \ \forall \ k, \ell, J, M$$

#### IIA, Intuitively

- Initially:  $Pr(Car) = Pr(Red Bus) = 0.5, \frac{Pr(Car)}{Pr(Red Bus)} = 1.$
- Enter the Blue Bus...
  - · Intuitively: Pr(Car) = 0.5, Pr(Red Bus) = 0.25, Pr(Blue Bus) = 0.25
  - · IIA: Pr(Car) = Pr(Red Bus) = Pr(Blue Bus) = 0.33, or
  - · Pr(Car) = Pr(Red Bus) = 0.4, Pr(Blue Bus) = 0.2...
  - · ...so long as  $\frac{\Pr(\mathsf{Car})}{\Pr(\mathsf{Red}\;\mathsf{Bus})} = 1$ .

### Why IIA?

$$U_{ij} = \mu_{ij} + \epsilon_{ij}$$
$$= \mathbf{X}_i \boldsymbol{\beta}_j + \epsilon_{ij}$$

$$Pr(Y_{i} = j) = Pr(U_{ij} > U_{i\ell}) \forall \ell \neq j \in J$$

$$= Pr(\mathbf{X}_{i}\beta_{j} + \epsilon_{ij} > \mathbf{X}_{i}\beta_{\ell} + \epsilon_{i\ell}) \forall \ell \neq j \in J$$

$$= Pr(\epsilon_{ij} - \epsilon_{i\ell} > \mathbf{X}_{i}\beta_{\ell} - \mathbf{X}_{i}\beta_{j}) \forall \ell \neq j \in J$$

# IIA Tests: Hausman/McFadden and Small/Hsiao

$$HM = (\hat{eta}_r - \hat{eta}_u)'[\hat{f V}_r - \hat{f V}_u]^{-1}(\hat{eta}_r - \hat{eta}_u)$$
 
$$\widehat{HM} \sim \chi^2_{(J-2)k}$$

$$SH = -2\left[L_r(\hat{eta}_u^{AB}) - L_r(\hat{eta}_r^{B})\right]$$

$$\widehat{SH} \sim \chi_{k}^{2}$$

#### IIA Freedom: Multinomial Probit

 $\epsilon_{ii} \sim MVN(0, \Sigma)$ , where:

$$\mathbf{\Sigma}_{J\times J} = \left[ \begin{array}{ccc} \sigma_1^2 & \dots & \sigma_{1J} \\ \vdots & \ddots & \vdots \\ \sigma_{J1} & \dots & \sigma_J^2 \end{array} \right]$$

Define  $\eta_{ii\ell} = \epsilon_{ii} - e_{i\ell}$ . Then:

$$Pr(Y_{i} = j) = Pr(\eta_{ij\ell} > \mathbf{X}_{i}\boldsymbol{\beta}_{\ell} - \mathbf{X}_{i}\boldsymbol{\beta}_{j}) \forall \ell \neq j \in J$$

$$= \int_{-\infty}^{\mathbf{X}_{i}\boldsymbol{\beta}_{1} - \mathbf{X}_{i}\boldsymbol{\beta}_{j}} ... \int_{-\infty}^{\mathbf{X}_{i}\boldsymbol{\beta}_{\ell} - \mathbf{X}_{i}\boldsymbol{\beta}_{j}} \phi_{J}(\eta_{ij1}, \eta_{ij2}, ... \eta_{ij\ell}) d\eta_{ij1}, \eta_{ij2}, ... \eta_{ij\ell}$$

### MNP, Issues

- Identification: (Potentially) Fragile
- Estimation:
  - · Always hard
  - · Quadrature, or
  - · Simulation (MCMC)

#### IIA Freedom: HEV

$$f(\epsilon_{ij}) = \lambda(\epsilon_{ij})$$

$$= \frac{1}{\theta_j} \exp\left(-\frac{\epsilon_{ij}}{\theta_j}\right) \exp\left[-\exp\left(-\frac{\epsilon_{ij}}{\theta_j}\right)\right]$$

$$F(\epsilon_{ij}) = \lambda(\epsilon_{ij})$$

$$= \int_{-\infty}^{z} f(\epsilon_{ij}) d\epsilon_{ij}$$

$$= \exp\left[-\exp\left(-\frac{\epsilon_{ij}}{\theta_i}\right)\right]$$

#### More HEV

$$\Pr(Y_i = j) = \int_{-\infty}^{\infty} \prod_{\ell \neq j} \Lambda\left(\frac{\mathbf{X}_i \beta_j - \mathbf{X}_i \beta_\ell + \epsilon_{ij}}{\theta_\ell}\right) \frac{1}{\theta_j} \lambda\left(\frac{\epsilon_{ij}}{\theta_j}\right) d \, \epsilon_{ij}$$

With 
$$w = \frac{\epsilon_{ij}}{\theta_j}$$
:

$$\Pr(Y_i = j) = \int_{-\infty}^{\infty} \prod_{\ell \neq j} \Lambda\left(\frac{\mathbf{X}_i \beta_j - \mathbf{X}_i \beta_\ell + \theta_j w}{\theta_\ell}\right) \lambda(w) dw$$

#### $MNL \subset HEV$

## IIA Freedom: "Mixed Logit"

$$U_{ij} = \mathbf{X}_{ij}\boldsymbol{\beta} + \epsilon_{ij},$$
  $\epsilon_{ij} = \eta_i + \xi_{ij}$ 

$$\mathsf{Pr}(Y_i = j | \eta) \equiv \mathsf{Pr}(Y_{ij} = 1 | \eta) = \frac{\mathsf{exp}(\mathbf{X}_{ij} \boldsymbol{\beta} + \eta_i)}{\sum_{j=1}^{J} \mathsf{exp}(\mathbf{X}_{ij} \boldsymbol{\beta} + \eta_i)}$$

# What to do with the $\eta$ s?

Assume:

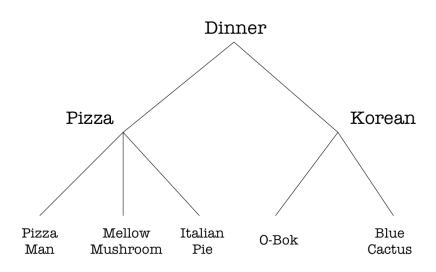
$$\eta_i \sim g(\mathbf{0}, \mathbf{\Omega})$$

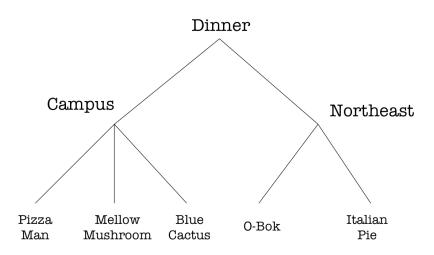
Yields:

$$\Pr(Y_i = j) = \int \left| \frac{\exp(\mathbf{X}_{ij}\boldsymbol{\beta} + \eta_i)}{\sum_{i=1}^{J} \exp(\mathbf{X}_{ij}\boldsymbol{\beta} + \eta_i)} \right| g(\eta | \mathbf{\Omega}) d\eta$$

## Nested Logit

- "Nested" choices
- A priori information about "subsets"
- IIA holds within (but not across) subsets...





# Example: 2002 Swedish Election (N = 6610)

#### > summary(Sweden)

			_				
par	tychoice	fe	male	ur	nion	leit	right
Conservatives	:1469	Min.	:0.0000	Min.	:1.000	Min.	:1.000
Liberals	:1212	1st Qu	.:0.0000	1st Qı	1.:1.000	1st Qu	.:2.000
Social Democr	ats:2975	Median	:0.0000	Mediar	:3.000	Median	:3.000
Left Party	: 954	Mean	:0.4882	Mean	:2.709	Mean	:2.868
		3rd Qu	.:1.0000	3rd Qı	1.:4.000	3rd Qu	.:4.000
		Max.	:1.0000	Max.	:4.000	Max.	:5.000

#### age

Min. :17.00 1st Qu.:29.00 Median :42.00 Mean :42.93 3rd Qu.:55.00 Max. :90.00

#### Swedish Election: MNL

```
> library(mlogit)
> Sweden.Long<-mlogit.data(Sweden,choice="partychoice",shape="wide")
> Sweden.MNL<-mlogit(partychoice~1|female+union+leftright+age,data=Sweden.Long)
> summary(Sweden.MNL)
Frequencies of alternatives:
  Conservatives
                      Left Party
                                     Liberals Social Democrats
        0.22224
                         0.14433
                                         0.18336
                                                          0.45008
Coefficients :
                              Estimate Std. Error t-value Pr(>|t|)
                             13.3907039 0.3788540 35.3453 < 2.2e-16 ***
altLeft Party
altLiberals
                             4.4121638 0.2928137 15.0682 < 2.2e-16 ***
altSocial Democrats
                             11.3821332 0.3289066 34.6060 < 2.2e-16 ***
                            0.7211951 0.1218437 5.9190 3.239e-09 ***
altLeft Party:female
altLiberals:female
                             0.5585172 0.0848597 6.5817 4.652e-11 ***
altSocial Democrats:female 0.3881456 0.0945266 4.1062 4.022e-05 ***
altLeft Party:union
                             -0.4334637 0.0513499 -8.4414 < 2.2e-16 ***
altLiberals:union
                           -0.0563136 0.0388720 -1.4487 0.1474228
altSocial Democrats:union -0.4145682 0.0408153 -10.1572 < 2.2e-16 ***
altLeft Party:leftright
                       -4.0917135 0.0930610 -43.9681 < 2.2e-16 ***
altLiberals:leftright
                            -1.1274488 0.0593125 -19.0086 < 2.2e-16 ***
altSocial Democrats:leftright -2.7555009 0.0719411 -38.3022 < 2.2e-16 ***
altLeft Partv:age
                           -0.0277444 0.0038808 -7.1491 8.737e-13 ***
altLiberals:age
                           -0.0064185 0.0025768 -2.4909 0.0127410 *
altSocial Democrats:age
                           -0.0105052 0.0029196 -3.5982 0.0003204 ***
___
Signif. codes: 0 *** 0.001 ** 0.01 * 0.05 . 0.1 1
Log-Likelihood: -5627.5
McFadden R^2: 0.33693
Likelihood ratio test : chisq = 5719 (p.value=< 2.22e-16)
```

#### Hausman-McFadden IIA Test

```
> # Restricted model (omitting Social Democrats)
> Sweden.MNL.Restr<-mlogit(partychoice~1|female+union+leftright+age,
+ Sweden.Long,alt.subset=c("Conservatives","Liberals","Left Party"))
>
> hmftest(Sweden.MNL,Sweden.MNL.Restr)

Hausman-McFadden test

data: Sweden.Long
chisq = 19.1137, df = 10, p-value = 0.03884
alternative hypothesis: IIA is rejected
```

#### > library(MNP) Swedish Election: MNP

> Sweden.MNP<-mnp(partychoice~female+union+leftright+age, data=Sweden)

#### > summary(Sweden.MNP)

#### Coefficients:

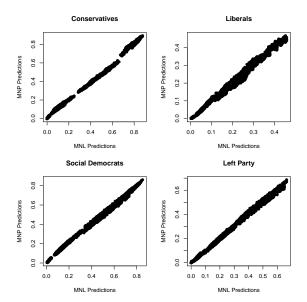
	mean	std.dev.	2.5%	97.5%
(Intercept):Liberals	3.964677	0.879442	0.983572	4.669
(Intercept):Social Democrats	7.993453	1.495732	3.986961	9.812
(Intercept):Left Party	10.342468	2.082971	4.845935	12.714
female:Liberals	0.293136	0.046373	0.204654	0.382
female:Social Democrats	0.290311	0.079166	0.124746	0.447
female:Left Party	0.613163	0.163673	0.289974	0.944
union:Liberals	-0.083366	0.036782	-0.140052	0.024
union:Social Democrats	-0.275696	0.059260	-0.369943	-0.145
union:Left Party	-0.346922	0.087131	-0.489992	-0.148
leftright:Liberals	-0.913247	0.168331	-1.045781	-0.350
leftright:Social Democrats	-1.920076	0.362403	-2.371245	-0.977
leftright:Left Party	-3.409277	0.750701	-4.308455	-1.576
age:Liberals	-0.003350	0.001490	-0.006264	-0.000409
age:Social Democrats	-0.007171	0.002630	-0.012327	-0.002
age:Left Party	-0.025595	0.007323	-0.039641	-0.011

#### Covariances:

	mean	sta.aev.	2.5%	97.5%
Liberals:Liberals	1.0000	0.0000	1.0000	1.000
Liberals:Social Democrats	1.4083	0.3925	0.2116	1.830
Liberals:Left Party	2.4450	1.0779	0.6731	3.988
Social Democrats:Social Democrats	2.6696	0.9215	0.5630	3.898
Social Democrats:Left Party	4.4852	2.1846	0.3521	7.524
Left Party:Left Party	9.4811	5.0787	1.1682	17.095

Base category: Conservatives Number of alternatives: 4 Number of observations: 6610 Number of estimated parameters: 20 Number of stored MCMC draws: 5000

# Or, How I Stopped Worrying and Learned To Love MNL...



# Software

Model	Stata	SAS	R
Multinomial Logit	mlogit	proc catmod	vglm, mlogit, multinom*
Conditional Logit	clogit	proc mdc	clogit, mlogit
Multinomial Probit	mprobit / asmprobit	proc mdc	mnp*
Heteroscedastic Extreme Value	No(?)	proc mdc	mlogit
Mixed Logit**	mixlogit	proc mdc	mlogit
Nested Logit	nlogit	proc mdc	mlogit

<sup>\*</sup> See also bayesm, MCMCpack.

<sup>\*\*</sup> Can also be estimated using GAUSS.