

Prices, Market Wages, and Labor Supply James J. Heckman (1974), Econometrica

Econ 350

February 10, 2014

Outline



About the paper

2 Model

3 Estimation

About the paper



- Pretty cool paper
- ► Why?
 - Models wage rates, hours worked and the decision to work all together!
 - ► First time someone did this in the field!
 - Specially important for women's labor supply
- ► How?
 - ► Focus on women's labor supply
 - Derives a common set of parameters which underlie the functions determining
 - 1 the probability that a woman works
 - A her hours of work
 - 6 her observed wage rate
 - 4 her asking wage rate or shadow price of time

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Wages



- Shadow wage (value of marginal units of wife's time in household production and consumption) function depends on
 - lacktriangle hours of work (time in no-market activities, h
 - lacktriangle wage of husband, W_m
 - \blacktriangleright vector of goods prices, P
 - ightharpoonup asset income of the household, A
 - ightharpoonup constraints from previous economic decision, Z (e.g., number of children)

$$W^* = g(h, W_m, P, A, Z) \tag{1}$$

- ► Market wage depends on
 - ► Education, *E*
 - ightharpoonup Experience, S

$$W = B(E, S) \tag{2}$$

Decision



- ► Assume that the woman is free to adjust her working hours
 - ▶ If she works

$$W = W^* \tag{3}$$

▶ If she does not work

$$W^* \ge W \tag{4}$$

▶ Interpret hours of work as a slack variable

$$h\left(W^* - W\right) = 0\tag{5}$$

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Estimation



▶ Let $l(\cdot)$ be some strictly increasing transformation so that

$$l(W_i^*) = \beta_0 + \beta_1 h_i + \beta_2 W_{mi} + \beta_3 P_i + \beta_4 A_i + \beta_5 Z_i + \varepsilon_i$$

$$l(W_i) = b_0 + b_1 S_i + b_2 E_i + u_i$$
(6)

▶ If $W^* > W$ at zero hours of work, the reduced form equations for observed wages and hours is

$$h_{i} = \frac{1}{\beta_{1}}(b_{0} - \beta_{0} + b_{1}S_{i} + b_{2}E_{i} - \beta_{2}W_{mi} - \beta_{3}P_{i} - \beta_{4}A_{i} - \beta_{3}Z_{i}) + \frac{u_{i} - \varepsilon_{i}}{\beta_{1}}$$

$$l(W_{i}) = b_{0} + b_{1}S_{i} + b_{2}E_{i} + u_{i}$$
(7)

Estimation, contd 1



▶ If there are T women and K work, it is possible to estimate the parameters of interest maximizing

$$L(\cdot) = \prod_{i=1}^{K} j(h_i, l(W_i) | (W_i > W_i^*)_{h=0}) \cdot \Pr[(W_i > W_i^*)_{h=0}]$$

$$\times \prod_{i=K+1}^{T} \Pr[(W_i < W_i^*)_{h=0}]$$
(8)

where $j(\cdot)$ is the conditional joint distribution of $h_i, l(W_i)$

- ► How?
 - **1** Assume that ε, u_i are i.i.d. joint normal
 - Use Yike's results on normality to simplify expressions (this is joint censored distribution)