

# Skilled Labor Productivity and Cross-country Income Differences

Lutz Hendricks / Todd Schoellman

UNC / MN Fed

June 26, 2019

# The Question

Development accounting:

How important is human capital for cross-country income differences?

# Context

Early literature: perfect skill substitution

⇒ small contribution of human capital

- ▶ Hall and Jones (1999); Bils and Klenow (2000); Caselli (2005)

Recently: imperfect skill substitution

⇒ large contribution of human capital

- ▶ important: human capital of skilled vs. unskilled
- ▶ Jones (2014), Hendricks and Schoellman (2018)

Open question:

are relative skilled labor productivity differences due to human capital?

- ▶ Caselli and Ciccone (2019), Jones (2019)

# This Paper

We perform development accounting allowing for several shifters of skilled labor productivity:

1. **human capital**;
2. factor augmenting **technologies** that may be
  - 2.1 exogenous (Katz and Murphy, 1992)
  - 2.2 chosen from a technology frontier (Caselli and Coleman, 2006)
  - 2.3 due to directed technical change (Acemoglu, 2007)
3. **capital skill complementarity** (Krusell et al., 2000)

# Main Result

Human capital accounts for close to 60% of output gaps.

Allowing for other shifters of skilled labor productivity does not diminish the role of human capital.

# Baseline Model

Two countries: rich  $r$ , poor  $p$ .

Aggregate production function

$$y_c = k_c^\alpha (z_c L_c)^{1-\alpha} \quad (1)$$

Labor aggregator (Jones, 2014)

$$L_c = \left[ \sum_{j=1}^2 (\theta_{j,c} h_{j,c} N_{j,c})^\rho \right]^{1/\rho} \quad (2)$$

Technology frontier (Caselli and Coleman, 2006)

$$\left[ \sum_{j=1}^J (\kappa_j \theta_{j,c})^\omega \right]^{1/\omega} \leq B_c^{1/\omega} \quad (3)$$

# Analytical Results

The model is equivalent to one with exogenous skill bias and a higher elasticity of substitution.

Intuition: Technology choice is equivalent to increasing the elasticity of substitution.

- ▶ “short-run” elasticity: for fixed technology; likely 1.5 – 2.
- ▶ “long-run” elasticity: with endogenous skill bias; calibrated 4 – 7.

# Development Accounting

How to perform development accounting when the skill bias of technology differs across countries?

We attribute induced changes in skill bias to labor inputs.

- ▶ similar to induced changes of  $k$

Development accounting now works as with fixed skill bias.

- ▶ endogenous skill bias does not change development accounting

Human capital accounts for close to 60% of output gaps.

- ▶ similar to Hendricks and Schoellman (2018)

A useful finding: the contribution of human capital has a closed form solution.



# Relative Skilled Labor Productivity

What fraction of skilled labor productivity differences is due to human capital?

We can estimate rich/poor human capital gaps without much model structure:

$$\frac{h_{j,r}}{h_{j,p}} = \frac{w_{j,r}/w_{j,p}}{wg_j} \quad (4)$$

- ▶  $w$ : observed wages
- ▶  $wg$ : migrant wage gains

Empirically, we find  $2 < h_{j,r}/h_{j,p} < 3.7$ .

Therefore:

- ▶ relative human capital  $h_{2,c}/h_{1,c}$  is only about 1.6 times higher in the rich versus the poor country
- ▶ at most  $1/3$  of relative skilled labor productivity differences are due to  $h$

# Exogenous Skill Bias

The contribution of human capital to output gaps now depends on the skill bias of technology.

Two counterfactuals:

1.  $share_L^{poor}$ : Increase poor country labor inputs to rich country levels.
  - 1.1 ranges from 50% to 57%
2.  $share_L^{rich}$ : Decrease rich country labor inputs to poor country levels.
  - 2.1 ranges from 59% to 74%

Minor changes with capital-skill complementarity.

Thank you.

# References I

- Acemoglu, D. (2007): “Equilibrium bias of technology,” *Econometrica*, 75, 1371–1409.
- Bils, M. and P. J. Klenow (2000): “Does Schooling Cause Growth?” *The American Economic Review*, 90, 1160–1183.
- Caselli, F. (2005): “Accounting for Cross-Country Income Differences,” in *Handbook of Economic Growth*, ed. by P. Aghion and S. N. Durlauf, Elsevier, vol. 1B, chap. 9.
- Caselli, F. and A. Ciccone (2019): “The Human Capital Stock: A Generalized Approach Comment,” *American Economic Review*, 109, 1155–74.
- Caselli, F. and W. J. Coleman (2006): “The World Technology Frontier,” *American Economic Review*, 96, 499–522.

## References II

- Hall, R. E. and C. I. Jones (1999): “Why do some countries produce so much more output per worker than others?” *Quarterly Journal of Economics*, 114, 83–116.
- Hendricks, L. and T. Schoellman (2018): “Human Capital and Development Accounting: New Evidence From Immigrant Earnings,” *Quarterly Journal of Economics*, 133, 665–700.
- Jones, B. (2019): “The Human Capital Stock: A Generalized Approach: Reply,” *American Economic Review*, 109, 1175–95.
- Jones, B. F. (2014): “The Human Capital Stock: A Generalized Approach,” *American Economic Review*, 104, 3752–77.
- Katz, L. F. and K. M. Murphy (1992): “Changes in Relative Wages, 1963-1987: Supply and Demand Factors,” *The Quarterly Journal of Economics*, 107, 35–78.
- Krusell, P., L. E. Ohanian, J.-V. Rios-Rull, and G. L. Violante (2000): “Capital-Skill Complementarity and Inequality: A Macroeconomic Analysis,” *Econometrica*, 68, 1029–1053.