

# 'MATH+ECON+CODE' MASTERCLASS ON MATCHING MODELS, OPTIMAL TRANSPORT AND APPLICATIONS

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Tuesday: "Optimal transport I"  
Block 4. Discrete matching

- ▶ Optimal assignment problem
- ▶ Pairwise stability, Walrasian equilibrium
- ▶ Computation

- ▶ [OTME], Ch. 3
- ▶ Roth, Sotomayor(1990). *Two-Sided Matching*. Cambridge.
- ▶ Koopmans and Beckmann (1957). "Assignment problems and the location of economic activities." *Econometrica*.
- ▶ Shapley and Shubik (1972). "The assignment game I: The core." *IJGT*.
- ▶ Becker (1993). *A Treatise of the Family*. Harvard.
- ▶ Gretskey, Ostroy, and Zame (1992). "The nonatomic assignment model." *Economic Theory*.
- ▶ Burkard, Dell'Amico, and Martello (2012). *Assignment Problems*. SIAM.
- ▶ Dupuy and Galichon (2014). "Personality traits and the marriage market." *JPE*.

# Section 1

## MOTIVATION

- ▶ Consider the problem of assigning a possibly infinite number of workers and firms.
  - ▶ Each worker should work for one firm, and each firm should hire one worker.
  - ▶ Workers and firms have heterogeneous characteristics; let  $x \in \mathcal{X}$  and  $y \in \mathcal{Y}$  be the characteristics of workers and firms respectively.
  - ▶ Workers and firms are in equal mass, which is normalized to one. The distribution of worker's types is  $P$ , and the distribution of the firm's types is  $Q$ , where  $P$  and  $Q$  are probability measures on  $\mathcal{X}$  and  $\mathcal{Y}$ .
- ▶ It is assumed that if a worker  $x$  matches with a firm  $y$ , the total output generated is  $\Phi_{xy}$ . The questions are then:
  - ▶ optimality: what is the optimal assignment in the sense that it maximizes the overall output generated?
  - ▶ equilibrium: what are the equilibrium assignment and the equilibrium wages
  - ▶ efficiency: do these two notions coincide?
- ▶ The same tools have been used by Gary Becker to study the heterosexual marriage market, where  $x$  is the man's characteristics, and  $y$  is the woman's characteristics, and "wages" are replaced by "transfers".

- ▶ In this block, we shall take a first look at marriage data (while a worker-firm example will be seen in next block). Dupuy and Galichon (JPE, 2014) study a marriage dataset where, in addition to usual socio-demographic variables (such as education and age), measures of personality traits are reported.
  - ▶ The literature on quantitative psychology argues that one can capture relatively well an individual's personality along five dimensions, the “big 5” – consciousness, extraversion, agreeableness, emotional stability, autonomy – assessed through a standardized questionnaire.
  - ▶ In addition to this, we observed a (self-assessed) measure of health, risk-aversion, education, height and body mass index = weight in kg / (height in m)<sup>2</sup>. In total, the available characteristics  $x_i$  of man  $i$  and  $y_j$  of woman  $j$  are both 10-dimensional vectors.
  - ▶ It is assumed that the surplus of interaction is given by  $\Phi(x_i, y_j) = x_i^T A y_j$ , where  $A$  is a *given* 10x10 matrix. (later in this course, we'll see how to estimate  $A$  based on matched marital data).
- ▶ Today, we solve a central planner's problem (a stylized version of the problem OKCupids would solve): given a population of men and a population of women, how do we mutually assign these in order to 1) maximize matching surplus 2) attain a (hopefully) stable assignment.

- The summary statistics are:

TABLE 2  
SAMPLE OF YOUNG COUPLES WITH COMPLETE INFORMATION:  
SUMMARY STATISTICS BY GENDER ( $N = 1,158$ )

	HUSBANDS		WIVES	
	Mean	Standard Error	Mean	Standard Error
Age	35.52	6.01	32.78	4.84
Educational level	2.01	.57	1.87	.57
Height	182.33	7.20	169.35	6.41
BMI	24.53	2.94	23.44	3.83
Health	3.21	.66	3.11	.69
Conscientiousness	-.25	.64	.01	.68
Extraversion	-.12	.69	.16	.60
Agreeableness	-.06	.65	-.04	.64
Emotional stability	.17	.57	-.19	.53
Autonomy	.00	.67	-.01	.69
Risk aversion	.06	.68	-.12	.88

## Section 2

# THE DISCRETE MONGE-KANTOROVICH THEOREM



- ▶ Assume that the type spaces  $\mathcal{X}$  and  $\mathcal{Y}$  are finite, so  $\mathcal{X} = \{1, \dots, N\}$ , and  $\mathcal{Y} = \{1, \dots, M\}$ .
- ▶ The total mass of workers and jobs is normalized to one. The mass of workers of type  $x$  is  $p_x$ ; the mass of jobs of type  $y$  is  $q_y$ , with  $\sum_x p_x = \sum_y q_y = 1$ .
- ▶ Let  $\pi_{xy}$  be the mass of workers of type  $x$  assigned to jobs of type  $y$ . Every worker is busy and every job is filled, thus

$$\sum_{y \in \mathcal{Y}} \pi_{xy} = p_x \text{ and } \sum_{x \in \mathcal{X}} \pi_{xy} = q_y. \quad (1)$$

(Note that this formulation allows for mixing, i.e. it allows for  $\pi_{xy} > 0$  and  $\pi_{xy'} > 0$  to hold simultaneously with  $y \neq y'$ .) The set of  $\pi \geq 0$  satisfying (1) is denoted by

$$\pi \in \mathcal{M}(p, q).$$

- Assume the economic output created when assigning worker  $x$  to job  $y$  is  $\Phi_{xy}$ . Hence, under assignment  $\pi$ , the total output is  $\sum_{xy} \pi_{xy} \Phi_{xy}$ .
- Thus, the optimal assignment is

$$\begin{aligned} \max_{\pi \geq 0} \quad & \sum_{xy} \pi_{xy} \Phi_{xy} \\ \text{s.t.} \quad & \sum_{y \in \mathcal{Y}} \pi_{xy} = p_x \quad [u_x] \\ & \sum_{x \in \mathcal{X}} \pi_{xy} = q_y \quad [v_y] \end{aligned} \tag{2}$$

and it is now a finite-dimensional linear programming problem.

- Note that it is nothing else than the Monge-Kantorovich problem when  $P$  and  $Q$  are discrete probability measures on  $\mathcal{X} = \{1, \dots, N\}$ , and  $\mathcal{Y} = \{1, \dots, M\}$ .

## THEOREM

(i) *The value of the primal problem (2) coincides with the value of the dual problem*

$$\begin{aligned} \min_{u,v} \sum_{x \in \mathcal{X}} p_x u_x + \sum_{y \in \mathcal{Y}} q_y v_y. \\ \text{s.t. } u_x + v_y \geq \Phi_{xy} \quad [\pi_{xy} \geq 0] \end{aligned} \quad (3)$$

(ii) *Both the primal and the dual problems have optimal solutions. If  $\pi$  is a solution to the primal problem and  $(u, v)$  a solution to the dual problem, then by complementary slackness,*

$$\pi_{xy} > 0 \text{ implies } u_x + v_y = \Phi_{xy}. \quad (4)$$

- Note that this result is the min-cost flow duality theorem in the bipartite case, as seen in block 2, after setting transportation cost through  $xy \in \mathcal{X} \times \mathcal{Y}$  to  $c_{xy} = -\Phi_{xy}$ , and  $n_t = -p_t 1\{t \in \mathcal{X}\} + q_t 1\{t \in \mathcal{Y}\}$ . We see various new interpretations of the result.

The proof follows from the min-cost flow duality result, but let us rewrite it anyway. (i) The value of the primal problem (2) can be written as  $\max_{\pi \geq 0} \min_{u, v} S(\pi, u, v)$ , where

$$S(\pi, u, v) := \sum_{xy} \pi_{xy} \Phi_{xy} + \sum_{x \in \mathcal{X}} u_x (p_x - \sum_{y \in \mathcal{Y}} \pi_{xy}) + \sum_{y \in \mathcal{Y}} v_y (q_y - \sum_{x \in \mathcal{X}} \pi_{xy})$$

but by the minmax theorem, this value is equal to  $\min_{u, v} \max_{\pi \geq 0} S(\pi, u, v)$ , which is the value of the dual problem (3).

(ii) follows by noting that, for a primal solution  $\pi$  and a dual solution  $(u, v)$ , then  $S(\pi, u, v) = \sum_{xy} \pi_{xy} \Phi_{xy}$ . ■

- ▶ The following statements are equivalent:
  - ▶  $\pi$  is an optimal solution to the primal problem, and  $(u, v)$  is an optimal solution to the dual problem, and
  - ▶ (i)  $\pi \in M(p, q)$
  - (ii)  $u_x + v_y \geq \Phi_{xy}$
  - (iii)  $\pi_{xy} > 0$  implies  $u_x + v_y \leq \Phi_{xy}$ .
- ▶ We saw the direct implication. But the converse is easy: take  $\pi$  and  $(u, v)$  satisfying (i)–(iii), Then one has

$$dual \leq \sum_x p_x u_x + \sum_y q_y v_y = \sum_{xy} \pi_{xy} (u_x + v_y) \leq \sum_{xy} \pi_{xy} \Phi_{xy} \leq primal$$

but by the MK duality theorem, both ends coincide. Thus  $\pi$  is optimal for the primal and  $(u, v)$  for the dual.

## Section 3

### SOME REMARKS

- A important variant of the problem exists with  $\sum_{x \in \mathcal{X}} p_x \neq \sum_{y \in \mathcal{Y}} q_y$  and the primal constraints become inequality constraints. The duality then becomes

$$\begin{aligned}
 \max_{\pi \geq 0} \sum \pi_{xy} \Phi_{xy} &= \min_{u, v} \sum_{x \in \mathcal{X}} p_x u_x + \sum_{y \in \mathcal{Y}} q_y v_y \\
 \text{s.t. } \sum_{y \in \mathcal{Y}} \pi_{xy} &\leq p_x & u &\geq 0, \ v \geq 0 \\
 \sum_{x \in \mathcal{X}} \pi_{xy} &\leq q_y & u_x + v_y &\geq \Phi_{xy}
 \end{aligned}$$

- In a marriage context, an important concept is stability:
  - An outcome is a vector  $(\pi, u, v)$ , where  $u_x$  and  $v_y$  are  $x$ 's and  $y$ 's payoffs, and  $\pi$  is a matching that is

$$\pi \in \mathcal{M}(p, q). \quad (5)$$

- A pair  $xy$  is blocking if  $x$  and  $y$  can find a way of sharing their joint surplus  $\Phi_{xy}$  in such a way that  $x$  gets more than  $u_x$  and  $y$  gets more than  $v_y$ . Hence there is no blocking pair if and only if for every  $x$  and  $y$ , one has

$$u_x + v_y \geq \Phi_{xy}. \quad (6)$$

- If  $x$  and  $y$  are actually matched, their utilities  $u_x$  and  $v_y$  need to be feasible, i.e. the above inequality should be saturated. Hence

$$\pi_{xy} > 0 \text{ implies } u_x + v_y = \Phi_{xy} \quad (7)$$

- **Definition:** A matching that satisfies (5), (6), and (7) is called a stable matching.
- As it turns out, these conditions are precisely the conditions that express complementarity slackness in the Monge-Kantorovich problem. Therefore, outcome  $(\pi, u, v)$  is stable if and only if  $\pi$  is a solution to the primal problem, and  $(u, v)$  is a solution to the dual problem.



- Back to the workers / firms interpretation and assume for now that workers are indifferent between any two firms that offer the same salary. We argue that  $u(x)$  can be interpreted as the equilibrium wage of worker  $x$ , while  $v(y)$  can be interpreted as the equilibrium profit of firm  $y$ . Indeed:

## PROPOSITION

*If  $(u, v)$  is a solution to the dual of the Kantorovich problem, then*

$$u_x = \sup_{y \in \mathcal{Y}} (\Phi_{xy} - v_y) \quad (8)$$

$$v_y = \sup_{x \in \mathcal{X}} (\Phi_{xy} - u_x). \quad (9)$$

- Therefore,  $u_x$  can be interpreted as equilibrium wage of worker  $x$ , and  $v_y$  as equilibrium profit of firm  $y$ . In this interpretation, all workers get the same wage at equilibrium.

# EQUILIBRIUM WAGES WHEN WORKERS ARE NOT INDIFFERENT BETWEEN FIRMS

- ▶ Assume now that if a worker of type  $x$  works for a firm of type  $y$  for wage  $w_{xy}$ , then gets  $\alpha_{xy} + w_{xy}$ , where  $\alpha_{xy}$  is the nonmonetary payoff associated with working with a firm of type  $y$ . The firm's profit is  $\gamma_{xy} - w_{xy}$ , where  $\gamma_{xy}$  is the economic output.
- ▶ If an employee of type  $x$  matches with a firm of type  $y$ , they generate joint surplus  $\Phi_{xy}$ , given by

$$\Phi_{xy} = \underbrace{\alpha_{xy} + w_{xy}}_{\text{employee's payoff}} + \underbrace{\gamma_{xy} - w_{xy}}_{\text{firm's payoff}} = \alpha_{xy} + \gamma_{xy}$$

which is independent from  $w$ .

- ▶ Workers choose firms which maximize their utility, i.e. solve

$$u_x = \max_y \{\alpha_{xy} + w_{xy}\} \quad (10)$$

and  $u_x = \alpha_{xy} + w_{xy}$  if  $x$  and  $y$  are matched. Similarly, the indirect payoff vector of firms is

$$v_y = \max_x \{\gamma_{xy} - w_{xy}\} \quad (11)$$

and, again,  $v_y = \gamma_{xy} - w_{xy}$  if  $x$  and  $y$  are matched.

- As a result,

$$u_x + v_y \geq \alpha_{xy} + \gamma_{xy} = \Phi_{xy}$$

and equality holds if  $x$  and  $y$  are matched. Thus, if  $w_{xy}$  is an equilibrium wage, then the triple  $(\pi, u, v)$  where  $\pi$  is the corresponding matching, and  $u_x$  and  $v_y$  are defined by (10) and (11) defines a stable outcome.

- Conversely, let  $(\pi, u, v)$  be a stable outcome. Then let  $\bar{w}_{xx}$  and  $\underline{w}_{xy}$  be defined by

$$\bar{w}_{xy} = u_x - \alpha_{xy} \text{ and } \underline{w}_{xy} = \gamma_{xy} - v_y.$$

- One has  $\bar{w}_{xy} \geq \underline{w}_{xy}$ . Any  $w_{xy}$  such that  $\bar{w}_{xy} \geq w_{xy} \geq \underline{w}_{xy}$  is an equilibrium wage. Indeed,  $\pi_{xy} > 0$  implies  $\bar{w}_{xy} = \underline{w}_{xy}$ , thus (10) and (11) hold. Given  $u$  and  $v$ ,  $w_{xy}$  is uniquely defined on the equilibrium path (ie. when  $x$  and  $y$  are such that  $\pi_{xy} > 0$ ), but there are multiple choices of  $w$  outside the equilibrium path.
- Note that all workers of the same type get the same indirect utility, but not necessarily the same wage.