



## Microeconomics III: Problem Set 5<sup>a</sup>

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<sup>a</sup>Slides created for exercise class 3 and 4, with reservation for possible errors.

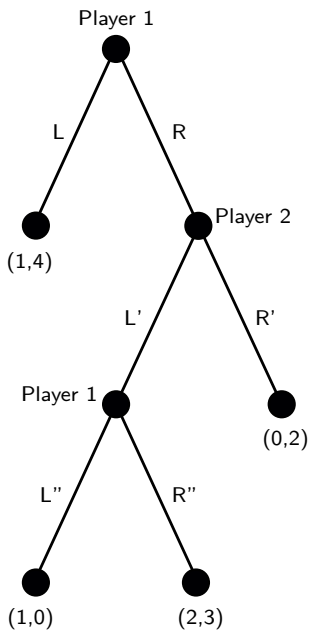
- PS5, Ex. 1 (A): Dynamic game (backwards induction)
- PS5, Ex. 2 (A): Dynamic game (strategy sets)
- PS5, Ex. 3 (A): Stackelberg Duopoly (empty threats)
- PS5, Ex. 4: The Mutated Seabass (backwards induction)
- PS5, Ex. 5: Three player game (backwards induction)
- PS5, Ex. 6: Stackelberg assignment (backwards induction)
- PS5, Ex. 7: Dynamic game (proper subgames)
- PS5, Ex. 8: Dynamic game (bi-matrix)
- PS5, Ex. 9: Dynamic games (proper subgames / indifference)

**PS5, Ex. 1 (A): Dynamic game  
(backwards induction)**

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## PS5, Ex. 1 (A): Dynamic game (backwards induction)

- Consider the dynamic game shown in extensive form. Solve it by backwards induction.

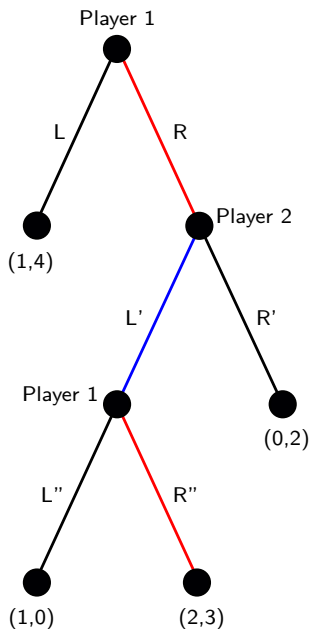


## PS5, Ex. 1 (A): Dynamic game (backwards induction)

- Consider the dynamic game shown in extensive form. Solve it by backwards induction.

The backwards induction solution is the full strategy profile given by the subgame perfect NE:

$$BI = \{s_1^*, s_2^*\} = \{(R, R''), L'\}$$



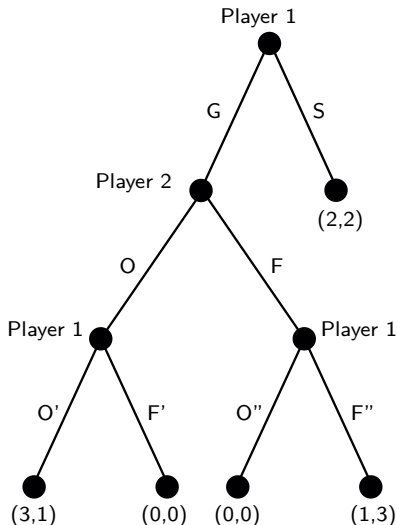
**PS5, Ex. 2 (A): Dynamic game  
(strategy sets)**

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## PS5, Ex. 2 (A): Extended Battle of the Sexes Game (strategy sets)

Consider the game in the figure.

- (a) Write up the strategy sets of the players.
- (b) Write up the normal form (bi-matrix).
- (c) Find the (Pure Strategy) Nash Equilibria.
- (d) Find the backwards induction outcome.



## PS5, Ex. 2.a (A): Extended Battle of the Sexes Game (strategy sets)

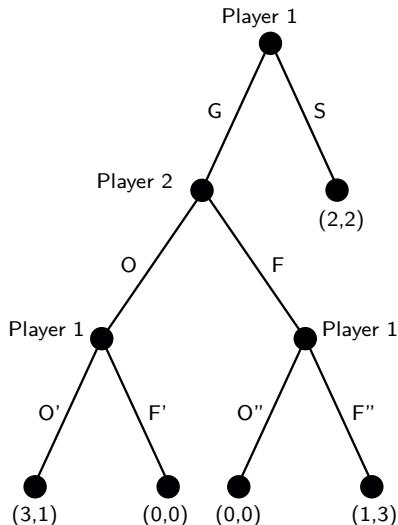
- (a) Write up the strategy sets of the players.

The two strategy sets are:

$$S_1 = \{ (G, O', O''); (G, O', F''); \\ (G, F', O''); (G, F', F''); \\ (S, O', O''); (S, O', F''); \\ (S, F', O''); (S, F', F'') \}$$

$$S_2 = \{ O ; F \}$$

- (b) *Write up the normal form (bi-matrix).*



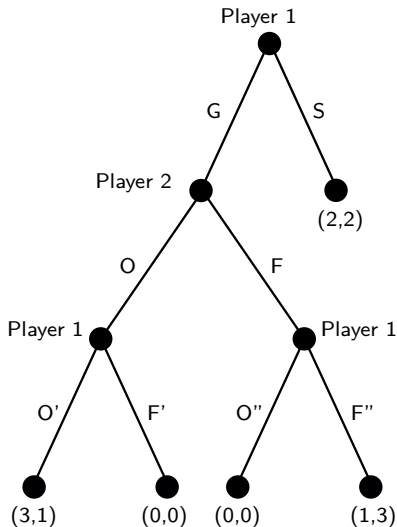


## PS5, Ex. 2.b (A): Extended Battle of the Sexes Game (strategy sets)

- (b) Write up the normal form (bi-matrix).

		Player 2	
		O	F
Player 1	(G, O', O'')	3, 1	0, 0
	(G, O', F'')	3, 1	1, 3
	(G, F', O'')	0, 0	0, 0
	(G, F', F'')	0, 0	1, 3
	(S, O', O'')	2, 2	2, 2
	(S, O', F'')	2, 2	2, 2
	(S, F', O'')	2, 2	2, 2
	(S, F', F'')	2, 2	2, 2

- (c) Find the (Pure Strategy) Nash Equilibria.



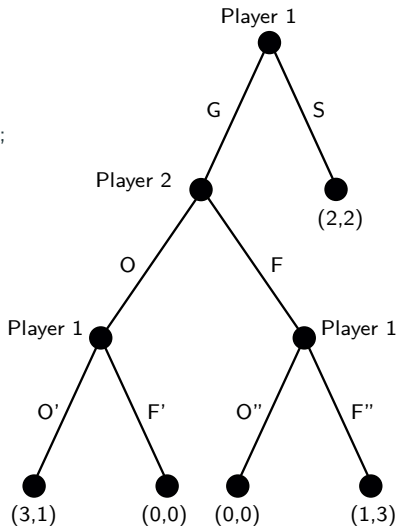
## PS5, Ex. 2.c (A): Extended Battle of the Sexes Game (strategy sets)

(c) Find the (Pure Strategy) Nash Equilibria.

The five PSNE are:

$$PSNE = \{ (G, O', O''), O ; (S, O', O''), F ; \\ (S, O', F''), F ; (S, F', O''), F ; \\ (S, F', F''), F \}$$

		Player 2	
		O	F
Player 1	(G, O', O'')	3, 1	0, 0
	(G, O', F'')	3, 1	1, 3
	(G, F', O'')	0, 0	0, 0
	(G, F', F'')	0, 0	1, 3
	(S, O', O'')	2, 2	2, 2
	(S, O', F'')	2, 2	2, 2
	(S, F', O'')	2, 2	2, 2
	(S, F', F'')	2, 2	2, 2



(d) **Find the backwards induction outcome.**

## PS5, Ex. 2.d (A): Extended Battle of the Sexes Game (strategy sets)

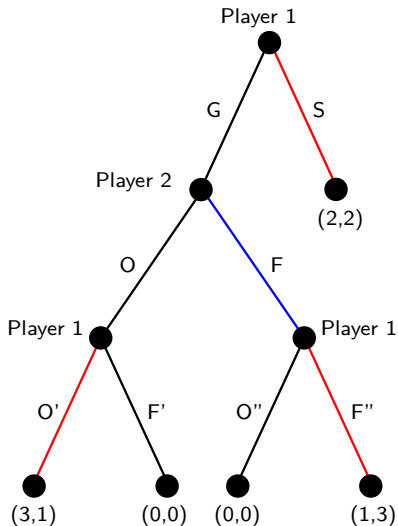
(d) Find the backwards induction outcome.

BI gives the unique Subgame Perfect NE:

$$SPNE = \{s_1^*, s_2^*\} = \{(S, O', F''), F\}$$

The PSNE  $\{(G, O', O''), O\}$  is not subgame perfect as player 1's strategy is weakly dominated by  $(G, O', F'')$ . A SPNE needs to be rational on and off the equilibrium path, thus,  $O''$  is an empty threat.

		Player 2	
		O	F
Player 1	(G, O', O'')	3, 1	0, 0
	(G, O', F'')	3, 1	1, 3
	(G, F', O'')	0, 0	0, 0
	(G, F', F'')	0, 0	1, 3
	(S, O', O'')	2, 2	2, 2
	(S, O', F'')	2, 2	2, 2
	(S, F', O'')	2, 2	2, 2
	(S, F', F'')	2, 2	2, 2



**PS5, Ex. 3 (A): Stackelberg Duopoly  
(empty threats)**

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## PS5, Ex. 3 (A): Stackelberg Duopoly (empty threats)

Consider the Stackelberg game we saw in the lecture (Stackelberg Duopoly presented in the end of Lecture 3). We solved for the backwards induction outcome. But if we were to look for Nash Equilibria, there are many. In fact there is an infinite amount. But they rely on 'empty threats'. To see why, consider the following equilibrium. The *follower* says to the *leader*: I want you to produce  $\hat{q}_1$  (where  $\hat{q}_1 < a$ ) and then I will produce  $\hat{q}_2 = BR_2(\hat{q}_1)$ . If you produce  $q_1 \neq \hat{q}_1$  then I will set  $q_2 = a - q_1$  such that you make zero profit.

- (a) Write up the equilibria described above formally, using for the strategies the notation of the 'Simple Dynamic Game'.
- (b) Explain why this kind of equilibrium does not survive backwards induction unless  $\hat{q}_1 = BR_1(BR_2(q_1))$ , which is the Stackelberg outcome we derived in the lecture.

## PS5, Ex. 3.a (A): Stackelberg Duopoly (empty threats)

- (a) Write up the equilibria described above formally, using for the strategies the notation of the 'Simple Dynamic Game'.

In the equilibrium, player 1 plays any quantity  $\hat{q}_1$  he is dictated, player 2 then play his BR.

To finalize the equilibrium, we need players 2's response off the equilibrium path, i.e. if player one plays  $q_1 \neq \hat{q}_1$

The NE consists of the strategies:

$$q_1^* = \hat{q}_1, \quad \text{where } q_1^* < a$$

$$q_2^* = \begin{cases} BR_2(\hat{q}_1) & \text{if } q_1 = \hat{q}_1 \\ a - q_1 & \text{if } q_1 \neq \hat{q}_1 \end{cases}$$

- (b) *Explain why this kind of equilibrium does not survive backwards induction unless  $\hat{q}_1 = BR_1(BR_2(q_1))$ , which is the Stackelberg outcome we derived in the lecture.*

## PS5, Ex. 3.b (A): Stackelberg Duopoly (empty threats)

- (a) Write up the equilibria described above formally, using for the strategies the notation of the 'Simple Dynamic Game'.

In the equilibrium, player 1 plays any quantity  $\hat{q}_1$  he is dictated, player 2 then play his BR.

To finalize the equilibrium, we need players 2's response off the equilibrium path, i.e. if player one plays  $q_1 \neq \hat{q}_1$

The NE consists of the strategies:

$$q_1^* = \hat{q}_1, \quad \text{where } q_1^* < a$$

$$q_2^* = \begin{cases} BR_2(\hat{q}_1) & \text{if } q_1 = \hat{q}_1 \\ a - q_1 & \text{if } q_1 \neq \hat{q}_1 \end{cases}$$

- (b) Explain why this kind of equilibrium does not survive backwards induction unless  $\hat{q}_1 = BR_1(BR_2(q_1))$ , which is the Stackelberg outcome we derived in the lecture.

For the case where player 2 selects  $\hat{q}_1$  to be the quantity selected in the Stackelberg game, the outcome will be exactly as in the Stackelberg game.

For the case where player 2 selects another outcome, player 1 will know that no matter his choice of  $q_1$ , player 2 will always maximize his profits, selecting his  $q_2$  using his best response function. Thus, the threat is empty.

## **PS5, Ex. 4: The Mutated Seabass (backwards induction)**

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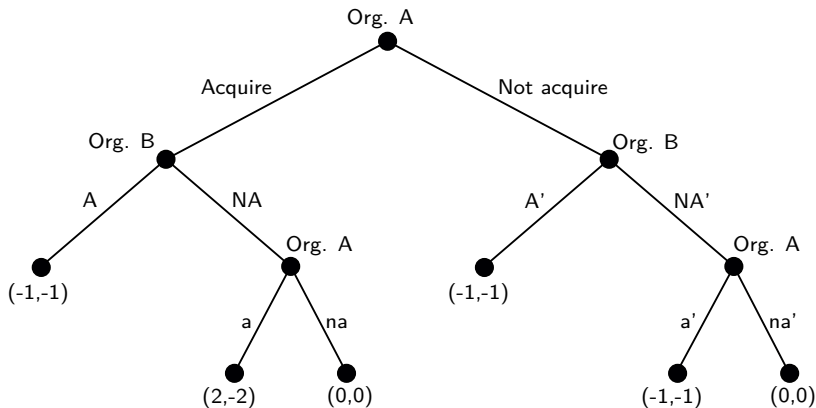
## PS5, Ex. 4: The Mutated Seabass (backwards induction)

Consider a game where two evil organizations, rather prosaically named A and B, are battling for world domination. The battle takes the form of a three-stage game. Organization A is on the verge of acquiring a new powerful weapon, the *mutated seabass*. In stage 1 of the game, they decide whether to acquire the weapon or not. Their choice is observed by organization B. In stage 2, organization B decides whether to attack organization A. If an attack occurs, the game stops. If no attack occurs, it moves to stage 3, where organization A decides whether or not to attack organization B. The payoffs are as follows. If no-one attacks the other, the payoffs to both organizations are 0. If B attacks A, then the payoffs to both organizations are .1. The same if A attacks B, without having acquired the seabass weapon. If, on the other hand, A acquires the weapon, the payoffs from A attacking B are 2 to A and -2 to B.

- (a) Draw the game tree that corresponds to the game. What are the strategies of the players?
- (b) What is the backwards induction outcome?
- (c) What is the intuition for the outcome? What role do you think it plays that B observes if A acquires the weapon or not?

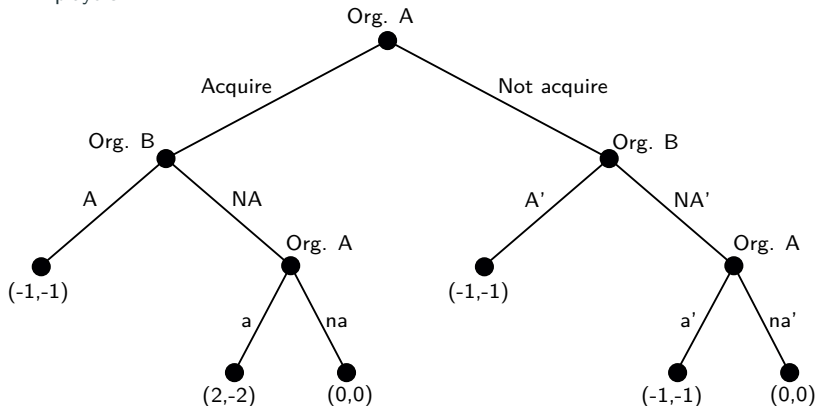
## PS5, Ex. 4.a: The Mutated Seabass (backwards induction)

- (a) Draw the game tree that corresponds to the game. *What are the strategies of the players?*



## PS5, Ex. 4.a: The Mutated Seabass (backwards induction)

- (a) Draw the game tree that corresponds to the game. What are the strategies of the players?



$$S_A = \{(Acquire, a, a'); (Acquire, a, na'); (Acquire, na, a'); (Acquire, na, na'); \\ (Not\ acquire, a, a'); (Not\ acquire, a, na'); (Not\ acquire, na, a'); (Not\ acquire, na, na')\}$$
$$S_B = \{(A, A'); (A, NA'); (NA, A'); (NA, NA')\}$$

- (b) *What is the backwards induction outcome?*

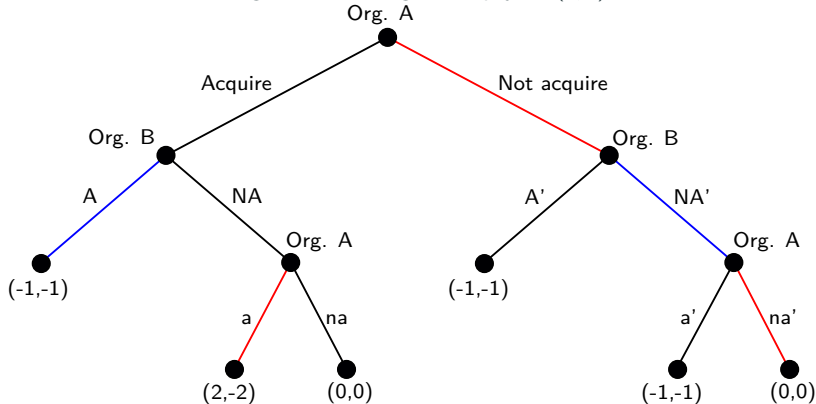
## PS5, Ex. 4.b: The Mutated Seabass (backwards induction)

(b) What is the backwards induction outcome?

3<sup>rd</sup> stage: Org. A will choose to attack if having acquired the weapon and not attack if not having acquired the weapon.

2<sup>nd</sup> stage: Org. B will choose to attack if Org. A has acquired the weapon and not attack if they have not acquired the weapon.

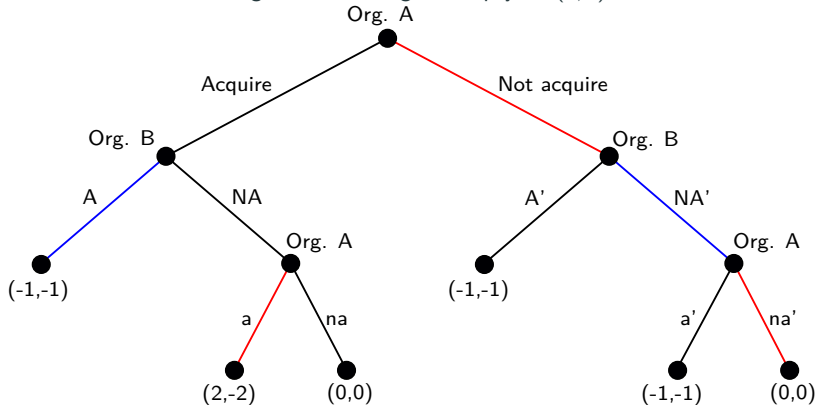
1<sup>st</sup> stage: Org. A will commit to not acquiring the weapon in order to signal peaceful intentions to Org. B, i.e. leading to the payoffs (0,0).



$$BI = SPNE = \{S_A, S_B\} = \{(Not\ acquire, a, na'), (A, NA')\}$$

## PS5, Ex. 4.b: The Mutated Seabass (backwards induction)

- 3<sup>rd</sup> stage: Org. A will choose to attack if having acquired the weapon and not attack if not having acquired the weapon.
- 2<sup>nd</sup> stage: Org. B will choose to attack if Org. A has acquired the weapon and not attack if they have not acquired the weapon.
- 1<sup>st</sup> stage: Org. A will commit to not acquiring the weapon in order to signal peaceful intentions to Org. B, i.e. leading to the payoffs (0,0).



$$BI = SPNE = \{S_A, S_B\} = \{(Not\ acquire, a, na'), (A, NA')\}$$

(c) *What is the intuition for the outcome?*

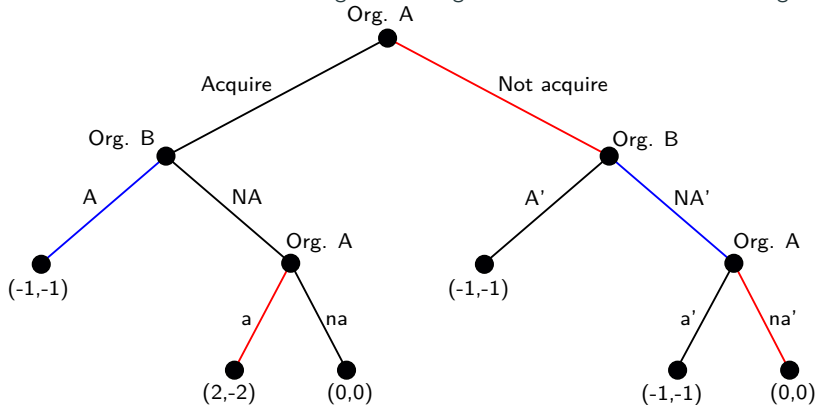
## PS5, Ex. 4.c: The Mutated Seabass (backwards induction)

(c) What is the intuition for the outcome?

3<sup>rd</sup> stage: Org. A does only benefit from attacking if having acquired the weapon.

2<sup>nd</sup> stage: Org. B will only choose to attack if Org. A has acquired the weapon.

1<sup>st</sup> stage: Due to the order of the game, not acquiring the weapon is a precommitment that sends the credible signal that Org. A will not attack in the last stage.



*What role do you think it plays that B observes if A acquires the weapon or not?  
I.e. what is the outcome if Organization A cannot send a signal in the 1<sup>st</sup> stage?*

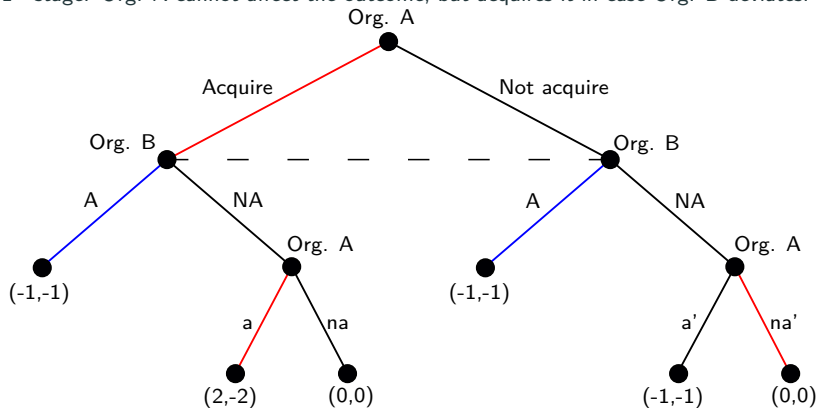
## PS5, Ex. 4.c: The Mutated Seabass (backwards induction)

(c) What role do you think it plays that B observes if A acquires the weapon or not?  
I.e. what is the outcome if Organization A cannot send a signal in the 1<sup>st</sup> stage?

3<sup>rd</sup> stage: [unchanged] Org. A will choose to attack if having acquired the weapon and not attack if not having acquired the weapon.

2<sup>nd</sup> stage: Knowing that Org. A will attack if having acquired the weapon, Org. B chooses to attack first, giving the payoffs  $(-1, -1)$  regardless of stage one.

1<sup>st</sup> stage: Org. A cannot affect the outcome, but acquires it in case Org. B deviates.



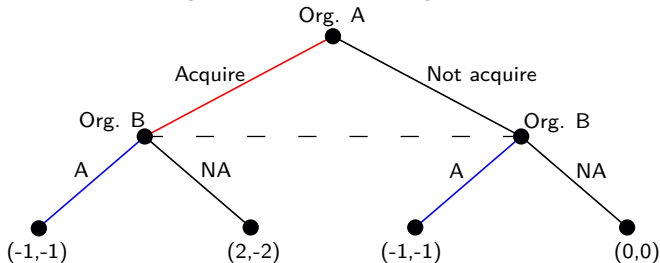
$$SPNE = \{S_A, S_B\} = \{(Acquire, a, na'), A\}$$

## PS5, Ex. 4.c: The Mutated Seabass (backwards induction)

(c) Fool-proof alternative solution method:

3<sup>rd</sup> stage: [unchanged] Org. A will choose to attack if having acquired the weapon and not attack if not having acquired the weapon.

Reduce: Substitute in Org A's best actions and outcomes from the 3<sup>rd</sup> stage to get the reduced form game which is the static game below:



Bi-matrix: Write up the normal form of the reduced game and highlight best responses:

		Org. B	
		A	NA
Org. A	(Acquire, a, na')	-1, -1	2, -2
	(Not acquire, a, na')	-1, -1	0, 0

The strategy (Not acquire, a, na') is weakly dominated by (Acquire, a, na') and the unique Subgame Perfect NE is crystal clear:  $\{S_A, S_B\} = \{(Acquire, a, na'), A\}$



**PS5, Ex. 5: Three player game  
(backwards induction)**

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## PS5, Ex. 5: Three player game (backwards induction)

Consider the game below where player 1 chooses the matrix (A or B), player 2 chooses the row (C or D), and player 3 chooses the column (E or F). In each cell, the first number gives the payoff of Player 1, the second number the payoff of Player 2, and the third number the payoff of Player 3.

	E	F
C	5, 2, 2	2, 1, 1
D	0, 1, 1	1, 0, 0
	A	

	E	F
C	6, 0, 1	3, 1, 2
D	1, 1, 0	2, 2, 1
	B	

- (a) Suppose first that the game is static, such that all three players move simultaneously. Find all the pure-strategy Nash Equilibria.
- (b) Now suppose the game is dynamic: Player 1 moves first, and then, after having observed his move, Player 2 moves, and, finally, after having observed the first two moves, Player 3 moves. Draw the game tree and solve by backwards induction.
- (c) Discuss the differences in the results you find

## PS5, Ex. 5.a: Three player game (backwards induction)

- (a) Suppose first that the game is static, such that all three players move simultaneously. Find all the pure-strategy Nash Equilibria.

	E	F		E	F
C	5, 2, 2	2, 1, 1	C	6, 0, 1	3, 1, 2
D	0, 1, 1	1, 0, 0	D	1, 1, 0	2, 2, 1
	A			B	

Iterated Elimination of Strictly Dominated Strategies (IESDS): For player 1, A is strictly dominated by B. In the reduced form game, C and E are strictly dominated for Player 2 and 3 respectively.

$IESDS \Rightarrow$  Pure Strategy NE:  $PSNE = \{S_1, S_2, S_3\} = \{B, D, F\}$  with outcome (2,2,1).

## PS5, Ex. 5.b: Three player game (backwards induction)

Consider the game below where player 1 chooses the matrix (A or B), player 2 chooses the row (C or D), and player 3 chooses the column (E or F). In each cell, the first number gives the payoff of Player 1, the second number the payoff of Player 2, and the third number the payoff of Player 3.

	E	F
C	5, 2, 2	2, 1, 1
D	0, 1, 1	1, 0, 0

A

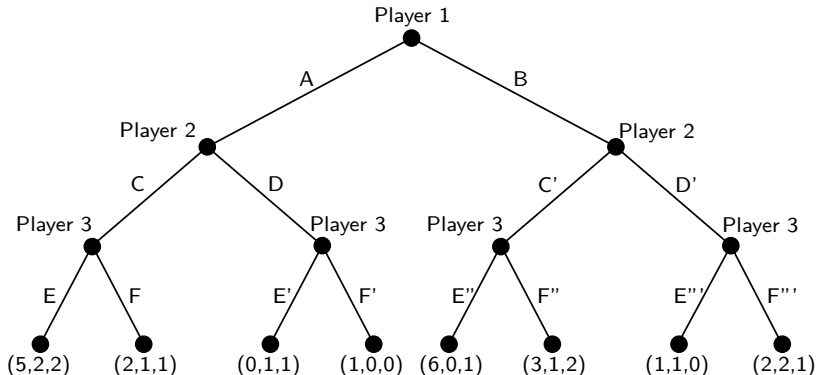
	E	F
C	6, 0, 1	3, 1, 2
D	1, 1, 0	2, 2, 1

B

- (b) Now suppose the game is dynamic: Player 1 moves first, and then, after having observed his move, Player 2 moves, and, finally, after having observed the first two moves, Player 3 moves. **Draw the game tree** and solve by backwards induction.

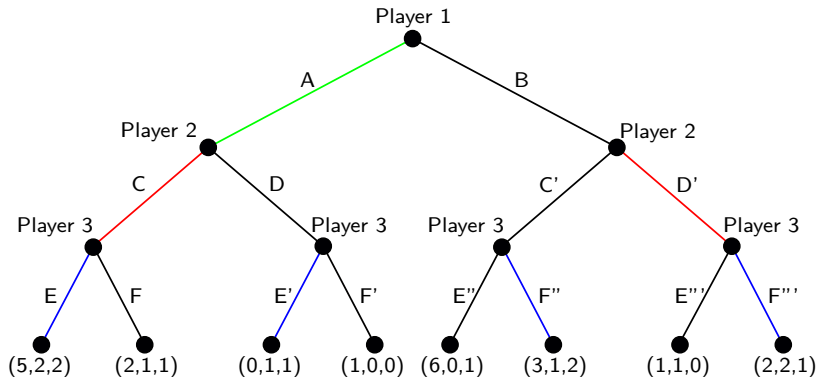
## PS5, Ex. 5.b: Three player game (backwards induction)

- (b) Now suppose the game is dynamic: Player 1 moves first, and then, after having observed his move, Player 2 moves, and, finally, after having observed the first two moves, Player 3 moves. Draw the game tree and ***solve by backwards induction***.



## PS5, Ex. 5.b: Three player game (backwards induction)

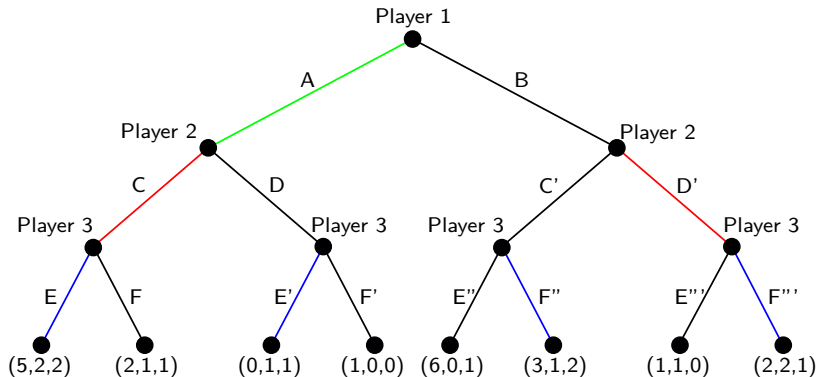
- (b) Now suppose the game is dynamic: Player 1 moves first, and then, after having observed his move, Player 2 moves, and, finally, after having observed the first two moves, Player 3 moves. Draw the game tree and solve by backwards induction.



$BI \Rightarrow SPNE = \{S_1, S_2, S_3\} = \{A, (C, D'), (E, E', F'', F''')\}$  with outcome  $(5, 2, 2)$ .

## PS5, Ex. 5.c: Three player game (backwards induction)

- (a)  $IESDS \Rightarrow PSNE = \{S_1, S_2, S_3\} = \{B, D, F\}$  with outcome (2,2,1).  
 (b)  $BI \Rightarrow SPNE = \{S_1, S_2, S_3\} = \{A, (C, D'), (E, E', F'', F''')\}$  w. outcome (5,2,2).

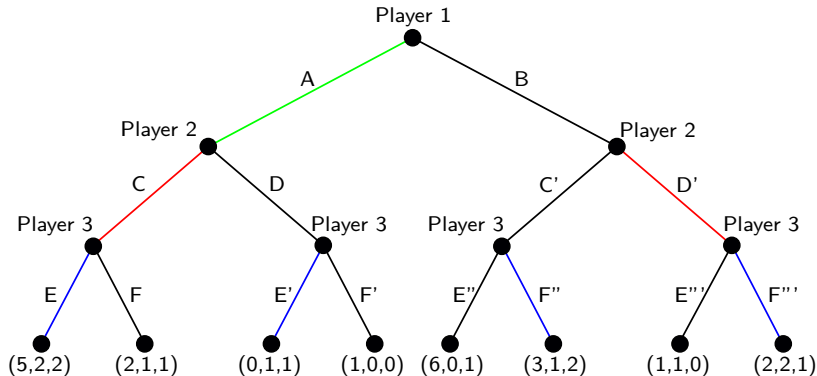


- (c) *Discuss the differences in the results you find.*

## PS5, Ex. 5.c: Three player game (backwards induction)

(a)  $IESDS \Rightarrow PSNE = \{S_1, S_2, S_3\} = \{B, D, F\}$  with outcome  $(2,2,1)$ .

(b)  $BI \Rightarrow SPNE = \{S_1, S_2, S_3\} = \{A, (C, D'), (E, E', F'', F''')\}$  w. outcome  $(5,2,2)$ .



(c) Discuss the differences in the results you find.

**In the static game:**  $(A, C, E)$  with outcome  $(5,2,2)$  cannot be a solution. Player 2 and 3 will not play  $C$  and  $E$  as they expect player 1 to play  $B$  instead and get  $(6,0,1)$ .

**In the dynamic game:** Player 1 can expect at higher payoff on the left side of the tree than on the right side, thus, commits to  $A$ , allowing Player 2 and 3 to play  $C$  and  $E$ .



**PS5, Ex. 6: Stackelberg assignment  
(backwards induction)**

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## PS5, Ex. 6: Stackelberg assignment (backwards induction)

Two students are working together on the next assignment. Student  $i$ ,  $i = 1, 2$ , exerts an effort  $y_i \geq 0$ . The resulting quality of the assignment is

$$q(y_1, y_2) = y_1 y_2.$$

Exerting effort is costly, but the costs differ, since one student likes game theory more than the other. More precisely, the cost functions are

$$C_1(y_1) = \frac{1}{3}(y_1)^3,$$

$$C_2(y_2) = (y_2)^2.$$

The payoff for student  $i$ ,  $U_i$ , is equal to the quality of the assignment less his cost of effort.

$$U_1(y_1, y_2) = q(y_1, y_2) - C_1(y_1),$$

$$U_2(y_1, y_2) = q(y_1, y_2) - C_2(y_2).$$

(a) Consider the game where both of them choose their effort levels simultaneously and independently. Derive the best response functions. Find the (pure strategy) Nash equilibrium  $(y_1^{NE}, y_2^{NE})$  with  $y_1^{NE}, y_2^{NE} > 0$ .

(b) Suppose now that Student 1 chooses his effort first, then sends the assignment on to Student 2. Student 2 observes how much effort Student 1 has exerted, makes his own choice of effort, and then submits. Solve by backwards induction.

(c) Compare the outcomes in (a) and (b) with respect to the payoffs of the students. Which game does each of the two students prefer? Give an intuitive explanation of your answer.

(d) Find the socially optimal levels of effort  $(y_1^{SO}, y_2^{SO})$ , i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

- (a) Consider the game where both of them choose their effort levels simultaneously and independently. Derive the best response functions. Find the (pure strategy) Nash equilibrium  $(y_1^{NE}, y_2^{NE})$  with  $y_1^{NE}, y_2^{NE} > 0$ .

Information so far:

Quality:  $q(y_1, y_2) = y_1 y_2$ .

Costs:  $C_1(y_1) = \frac{1}{3}(y_1)^3$ ,  $C_2(y_2) = (y_2)^2$ .

Payoffs:  $U_i(y_i, y_j) = q(y_i, y_j) - C_i(y_i)$ .

## PS5, Ex. 6.a: Stackelberg assignment (backwards induction)

- (a) Consider the game where both of them choose their effort levels simultaneously and independently. Derive the best response functions. Find the (pure strategy) Nash equilibrium  $(y_1^{NE}, y_2^{NE})$  with  $y_1^{NE}, y_2^{NE} > 0$ .

(Step 1) Write up the payoff functions

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3 Payoff $_i$ :

$$U_i(y_i, y_j) = q(y_1, y_2) - C_i(y_i).$$

## PS5, Ex. 6.a: Stackelberg assignment (backwards induction)

- (a) Consider the game where both of them choose their effort levels simultaneously and independently. Derive the best response functions. Find the (pure strategy) Nash equilibrium  $(y_1^{NE}, y_2^{NE})$  with  $y_1^{NE}, y_2^{NE} > 0$ .

(Step 1) Write up the payoff functions

(Step 2) Write up the FOC and find the best response functions

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3 Payoff<sub>*i*</sub>:

$$U_i(y_i, y_j) = q(y_1, y_2) - C_i(y_i).$$

4 Payoff<sub>1</sub>( $y_1, y_2$ ):

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

5 Payoff<sub>2</sub>( $y_1, y_2$ ):

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

## PS5, Ex. 6.a: Stackelberg assignment (backwards induction)

- (a) Consider the game where both of them choose their effort levels simultaneously and independently. Derive the best response functions. Find the (pure strategy) Nash equilibrium  $(y_1^{NE}, y_2^{NE})$  with  $y_1^{NE}, y_2^{NE} > 0$ .

(Step 1) Write up the payoff functions

(Step 2) Write up the FOC and find the best response functions

(Step 3) This is not a symmetric game, so you have to substitute  $BR_i$  into  $BR_j$  and then isolate  $y_i$  and insert it into  $BR_j$ :

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3 Payoff $_i$ :

$$U_i(y_i, y_j) = q(y_1, y_2) - C_i(y_i).$$

4 Payoff $_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

5 Payoff $_2(y_1, y_2)$ :

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

6  $BR_1(y_2)$ :  $y_1 = y_2^{1/2}$

7  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$

## PS5, Ex. 6.a: Stackelberg assignment (backwards induction)

- (a) Consider the game where both of them choose their effort levels simultaneously and independently. Derive the best response functions. Find the (pure strategy) Nash equilibrium  $(y_1^{NE}, y_2^{NE})$  with  $y_1^{NE}, y_2^{NE} > 0$ .

(Step 1) Write up the payoff functions

(Step 2) Write up the FOC and find the best response functions

(Step 3) This is not a symmetric game, so you have to substitute  $BR_i$  into  $BR_j$  and then isolate  $y_i$  and insert it into  $BR_j$ :

$$y_1 = \frac{y_1^{\frac{1}{2}}}{2} \Rightarrow y_1 - 2y_1^2 = 0 \Rightarrow y_1 = \frac{1}{2}$$

$$y_2 = \frac{\frac{1}{2}}{2} = \frac{1}{4}$$

$$\text{NE: } \left(\frac{1}{2}, \frac{1}{4}\right)$$

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3 Payoff<sub>i</sub>:

$$U_i(y_i, y_j) = q(y_1, y_2) - C_i(y_i).$$

4 Payoff<sub>1</sub>( $y_1, y_2$ ):

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

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$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

6  $BR_1(y_2)$ :  $y_1 = y_2^{1/2}$

7  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$

- (b) Suppose now that Student 1 chooses his effort first, then sends the assignment on to Student 2. Student 2 observes how much effort Student 1 has exerted, makes his own choice of effort, and then submits. Solve by backwards induction.

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$



- (b) Suppose now that Student 1 chooses his effort first, then sends the assignment on to Student 2. Student 2 observes how much effort Student 1 has exerted, makes his own choice of effort, and then submits. Solve by backwards induction.

(Step 1) Write up the new payoff function for player one, where he takes player 2's best response as given. In other words, write his payoff as a function of  $y_1$  and  $BR_2(y_1)$

Information so far:

- 1 Quality:  $q(y_1, y_2) = y_1 y_2$ .
- 2 Costs:  
 $C_1(y_1) = \frac{1}{3}(y_1)^3$ ,  $C_2(y_2) = (y_2)^2$ .
- 3  $Payoff_1(y_1, y_2)$ :  
 $U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$
- 4  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$

## PS5, Ex. 6.b: Stackelberg assignment (backwards induction)

- (b) Suppose now that Student 1 chooses his effort first, then sends the assignment on to Student 2. Student 2 observes how much effort Student 1 has exerted, makes his own choice of effort, and then submits. Solve by backwards induction.

(Step 1) Write up the new payoff function for player one, where he takes player 2's best response as given. In other words, write his payoff as a function of  $y_1$  and  $BR_2(y_1)$

(Step 2) Write up the FOC and find the best response function for player 1, as a function of  $y_1$  and  $BR_2(y_1)$

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$

5  $Payoff_1(y_1, BR_2(y_1))$ :

$$U_1(y_1, \frac{y_1}{2}) = y_1 * \frac{y_1}{2} - \frac{1}{3}y_1^3$$

## PS5, Ex. 6.b: Stackelberg assignment (backwards induction)

- (b) Suppose now that Student 1 chooses his effort first, then sends the assignment on to Student 2. Student 2 observes how much effort Student 1 has exerted, makes his own choice of effort, and then submits. Solve by backwards induction.

(Step 1) Write up the new payoff function for player one, where he takes player 2's best response as given. In other words, write his payoff as a function of  $y_1$  and  $BR_2(y_1)$

(Step 2) Write up the FOC and find the best response function for player 1, as a function of  $y_1$  and  $BR_2(y_1)$ :

$$FOC : y_1 - y_1^2 = 0$$

$$BR_1(BR_2(y_1)) : y_1 = y_1^2$$

$$\Rightarrow y_1 = 0 \vee y_1 = 1$$

Of the two roots,  $y_1 = 1$  is the best response as the payoff is positive.

(Step 3) Use the value for  $y_1$  to find  $y_2$  and write up the SPNE:

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$

5  $Payoff_1(y_1, BR_2(y_1))$ :

$$U_1(y_1, \frac{y_1}{2}) = y_1 * \frac{y_1}{2} - \frac{1}{3}y_1^3$$

## PS5, Ex. 6.b: Stackelberg assignment (backwards induction)

- (b) Suppose now that Student 1 chooses his effort first, then sends the assignment on to Student 2. Student 2 observes how much effort Student 1 has exerted, makes his own choice of effort, and then submits. Solve by backwards induction.

(Step 1) Write up the new payoff function for player one, where he takes player 2's best response as given. In other words, write his payoff as a function of  $y_1$  and  $BR_2(y_1)$

(Step 2) Write up the FOC and find the best response function for player 1, as a function of  $y_1$  and  $BR_2(y_1)$

(Step 3) Use the value for  $y_1$  to find  $y_2$  and write up the SPNE:

$$y_1 = 1$$

$$y_2 = \frac{y_1}{2} = \frac{1}{2}$$

SPNE:  $(1, \frac{1}{2})$

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $BR_2(y_1)$ :  $y_2 = \frac{y_1}{2}$

5  $Payoff_1(y_1, BR_2(y_1))$ :

$$U_1(y_1, \frac{y_1}{2}) = y_1 * \frac{y_1}{2} - \frac{1}{3}y_1^3$$

6 FOC:  $y_1 - y_1^2 = 0$

7  $BR_1(BR_2(y_1))$ :  $y_1 = y_1^2 \Rightarrow y_1 = 1$

- (c) Compare the outcomes in (a) and (b) with respect to the payoffs of the students. Which game does each of the two students prefer? Give an intuitive explanation of your answer.

(Step 1) Calculate the payoffs.

Relevant information:

(a)  $NE = \left(\frac{1}{2}, \frac{1}{4}\right)$

(b)  $SPNE = \left(1, \frac{1}{2}\right)$

- (c) Compare the outcomes in (a) and (b) with respect to the payoffs of the students. Which game does each of the two students prefer? Give an intuitive explanation of your answer.

(Step 1) Calculate the payoffs.

Relevant information:

(Step 2) Which game do they prefer and why?

(a)  $NE = \left(\frac{1}{2}, \frac{1}{4}\right)$

(a)  $Payoffs = \left(\frac{1}{12}, \frac{1}{16}\right)$

(b)  $SPNE = \left(1, \frac{1}{2}\right)$

(b)  $Payoffs = \left(\frac{1}{6}, \frac{1}{4}\right)$

## PS5, Ex. 6.c: Stackelberg assignment (backwards induction)

- (c) Compare the outcomes in (a) and (b) with respect to the payoffs of the students. Which game does each of the two students prefer? Give an intuitive explanation of your answer.

(Step 1) Calculate the payoffs.

(Step 2) Which game do they prefer and why?

(Player 1) This is a case of last mover advantage; the payoff function means that Player 1 has an incentive to set his effort high, in order to motivate player 2 to do the same.

(Player 2) Gets most of the extra benefit, since he can optimize his own effort, without it affecting player 1's effort.

(Pref) Both players prefer the dynamic game! But is it optimal?

Relevant information:

$$(a) \ NE = \left(\frac{1}{2}, \frac{1}{4}\right)$$

$$(a) \ Payoffs = \left(\frac{1}{12}, \frac{1}{16}\right)$$

$$(b) \ SPNE = \left(1, \frac{1}{2}\right)$$

$$(b) \ Payoffs = \left(\frac{1}{6}, \frac{1}{4}\right)$$

- (d) Find the socially optimal levels of effort ( $y_1^{SO}, y_2^{SO}$ ), i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3 *Payoff*<sub>1</sub>( $y_1, y_2$ ):

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4 *Payoff*<sub>2</sub>( $y_1, y_2$ ):

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$



- (d) Find the socially optimal levels of effort ( $y_1^{SO}, y_2^{SO}$ ), i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

(Step 1) Write up the combined payoff function for the players

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $Payoff_2(y_1, y_2)$ :

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

## PS5, Ex. 6.d: Stackelberg assignment (backwards induction)

- (d) Find the socially optimal levels of effort ( $y_1^{SO}, y_2^{SO}$ ), i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

(Step 1) Write up the combined payoff function for the players

(Step 2) Write up the FOCs

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $Payoff_2(y_1, y_2)$ :

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

5  $Payoff_T(y_1, y_2)$ :

$$U_1(y_1, y_2) + U_2(y_1, y_2) = 2 * y_1 * y_2 - \frac{1}{3}y_1^3 - y_2^2$$

## PS5, Ex. 6.d: Stackelberg assignment (backwards induction)

- (d) Find the socially optimal levels of effort ( $y_1^{SO}, y_2^{SO}$ ), i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

(Step 1) Write up the combined payoff function for the players

(Step 2) Write up the FOCs

(Step 3) Substitute  $FOC_i$  into  $FOC_j$  and isolate  $y_i$ , then insert  $y_i$  into  $FOC_j$  and calculate the payoffs:

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $Payoff_2(y_1, y_2)$ :

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

5  $Payoff_T(y_1, y_2)$ :

$$U_1(y_1, y_2) + U_2(y_1, y_2) = 2 * y_1 * y_2 - \frac{1}{3}y_1^3 - y_2^2$$

$$5 \text{ } FOC_{y_1} : 0 = 2y_2 - y_1^2 \Rightarrow y_1 = (2y_2)^{\frac{1}{2}}$$

$$5 \text{ } FOC_{y_2} : 0 = 2y_1 - 2y_2 \Rightarrow y_2 = y_1$$

## PS5, Ex. 6.d: Stackelberg assignment (backwards induction)

- (d) Find the socially optimal levels of effort ( $y_1^{SO}, y_2^{SO}$ ), i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

(Step 1) Write up the combined payoff function for the players

(Step 2) Write up the FOCs

(Step 3) Substitute  $FOC_i$  into  $FOC_j$  and isolate  $y_i$ , then insert  $y_i$  into  $FOC_j$  and calculate the payoffs:

$$y_1 = (2y_1)^{\frac{1}{2}} \Rightarrow y_1 = 2$$

$$y_2 = y_1 = 2$$

SO: The social optimum is (2, 2)

$$Payoff_1 = 2 * 2 - \frac{1}{3}2^2 = \frac{4}{3}$$

$$Payoff_2 = 2 * 2 - 2^2 = 0$$

(Interpret)

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $Payoff_2(y_1, y_2)$ :

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

5  $Payoff_T(y_1, y_2)$ :

$$U_1(y_1, y_2) + U_2(y_1, y_2) = \\ 2 * y_1 * y_2 - \frac{1}{3}y_1^3 - y_2^2$$

5  $FOC_{y_1} : 0 = 2y_2 - y_1^2 \Rightarrow y_1 = (2y_2)^{\frac{1}{2}}$

5  $FOC_{y_2} : 0 = 2y_1 - 2y_2 \Rightarrow y_2 = y_1$

## PS5, Ex. 6.d: Stackelberg assignment (backwards induction)

- (d) Find the socially optimal levels of effort ( $y_1^{SO}, y_2^{SO}$ ), i.e., the levels that maximize the sum of the two students' payoffs. Calculate the payoff that the two students get in the social optimum.

(Step 1) Write up the combined payoff function for the players

(Step 2) Write up the FOCs

(Step 3) Substitute  $FOC_i$  into  $FOC_j$  and isolate  $y_i$ , then insert  $y_i$  into  $FOC_j$  and calculate the payoffs:

$$y_1 = (2y_1)^{\frac{1}{2}} \Rightarrow y_1 = 2$$

$$y_2 = y_1 = 2$$

SO: The social optimum is (2, 2)

$$Payoff_1 = 2 * 2 - \frac{1}{3}2^2 = \frac{4}{3}$$

$$Payoff_2 = 2 * 2 - 2^2 = 0$$

(Interpret) Since player 1's effort is cheaper for small values of effort, he could pay player 2 to increase P2's effort, whilst increasing both of their payoffs.

Information so far:

1 Quality:  $q(y_1, y_2) = y_1 y_2$ .

2 Costs:

$$C_1(y_1) = \frac{1}{3}(y_1)^3, \quad C_2(y_2) = (y_2)^2.$$

3  $Payoff_1(y_1, y_2)$ :

$$U_1(y_1, y_2) = y_1 * y_2 - \frac{1}{3}y_1^3$$

4  $Payoff_2(y_1, y_2)$ :

$$U_2(y_1, y_2) = y_1 * y_2 - y_2^2$$

5  $Payoff_T(y_1, y_2)$ :

$$U_1(y_1, y_2) + U_2(y_1, y_2) =$$

$$2 * y_1 * y_2 - \frac{1}{3}y_1^3 - y_2^2$$

5  $FOC_{y_1} : 0 = 2y_2 - y_1^2 \Rightarrow y_1 = (2y_2)^{\frac{1}{2}}$

5  $FOC_{y_2} : 0 = 2y_1 - 2y_2 \Rightarrow y_2 = y_1$

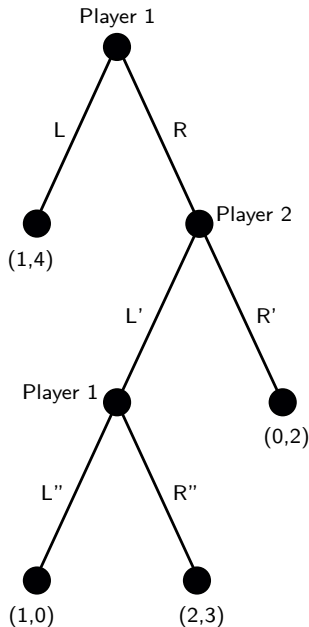
## **PS5, Ex. 7: Dynamic game (proper subgames)**

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## PS5, Ex. 7: Dynamic game (proper subgames)

Consider the game from exercise 1.

- (a) Write down the strategies of the two players. How many proper subgames are there (so not including the entire game itself)?
- (b) Write down the Subgame-Perfect Nash Equilibrium (SPNE). Compare the SPNE to the backwards-induction outcome which you found in question 1.
- (c) Write down the normal form of the game and find all (pure strategy) Nash equilibria. Compare to the set of SPNE and comment.



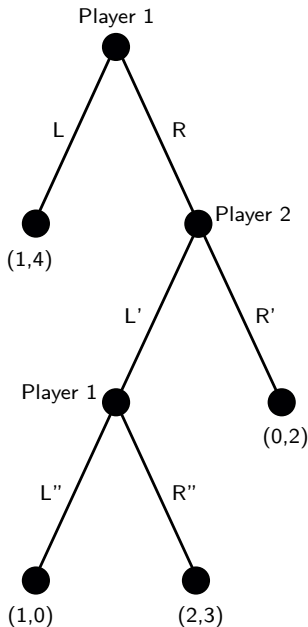
## PS5, Ex. 7.a: Dynamic game (proper subgames)

- (a) Write down the strategies of the two players. **How many proper subgames are there (so not including the entire game itself)?**

The two strategy sets are:

$$S_1 = \{ (L, L''); (L, R''); (R, L''); (R, R'') \}$$

$$S_2 = \{ L' ; R' \}$$





## PS5, Ex. 7.a: Dynamic game (proper subgames)

- (a) Write down the strategies of the two players. How many proper subgames are there (so not including the entire game itself)?

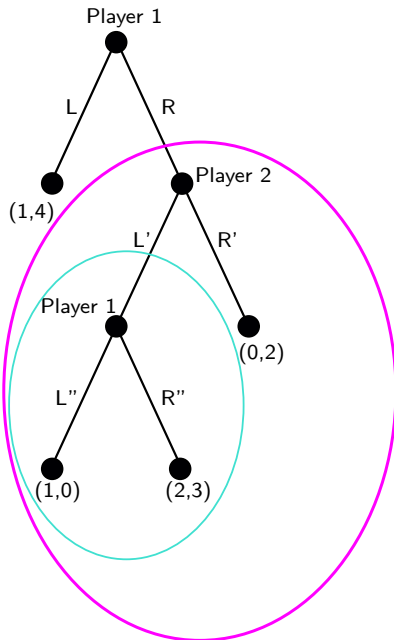
The two strategy sets are:

$$S_1 = \{ (L, L''); (L, R''); (R, L''); (R, R'') \}$$

$$S_2 = \{ L' ; R' \}$$

There are two proper subgames.

- (b) *Write down the Subgame-Perfect Nash Equilibrium (SPNE). Compare the SPNE to the backwards-induction outcome which you found in question 1.*



## PS5, Ex. 7.b: Dynamic game (proper subgames)

- (b) Write down the Subgame-Perfect Nash Equilibrium (SPNE). Compare the SPNE to the backwards-induction outcome which you found in question 1.

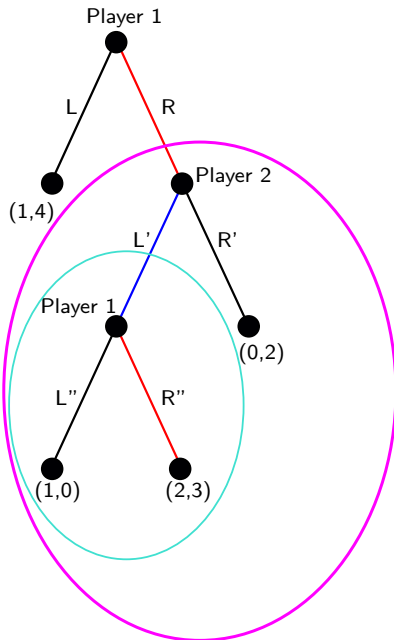
Turquoise game:  $SPNE_T = \{s_1^*\} = \{R''\}$

Purple game:  $SPNE_P = \{s_1^*, s_2^*\} = \{R'', L'\}$

Entire game:  $SPNE_E = \{(R, R''), L'\}$

Which coincides with the backwards induction solution from Exercise 1!

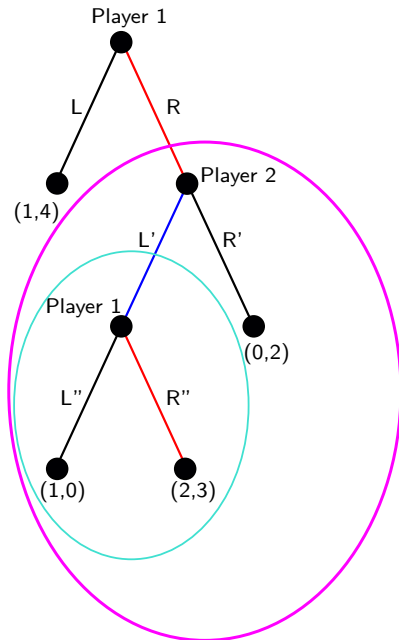
- (c) **Write down the normal form of the game** and find all (pure strategy) Nash equilibria. Compare to the set of SPNE and comment.



## PS5, Ex. 7.c: Dynamic game (proper subgames)

- (c) Write down the normal form of the game and **find all (pure strategy) Nash equilibria**. Compare to the set of SPNE and comment.

		Player 2	
		L'	R'
Player 1	(L, L'')	1, 4	1, 4
	(L, R'')	1, 4	1, 4
	(R, L'')	1, 0	0, 2
	(R, R'')	2, 3	0, 2

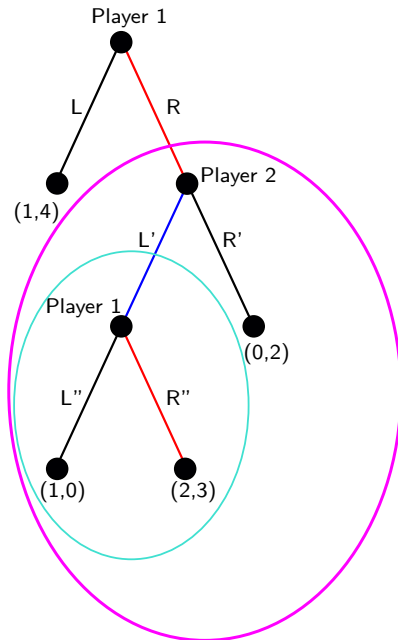


# PS5, Ex. 7.c: Dynamic game (proper subgames)

- (c) Write down the normal form of the game and find all (pure strategy) Nash equilibria. **Compare to the set of SPNE and comment.**

		Player 2	
		L'	R'
Player 1	(L, L'')	1, 4	1, 4
	(L, R'')	1, 4	1, 4
	(R, L'')	1, 0	0, 2
	(R, R'')	2, 3	0, 2

$$PSNE = \{ (L, L''), R'; (L, R''), R'; (R, R''), L' \}$$



## PS5, Ex. 7.c: Dynamic game (proper subgames)

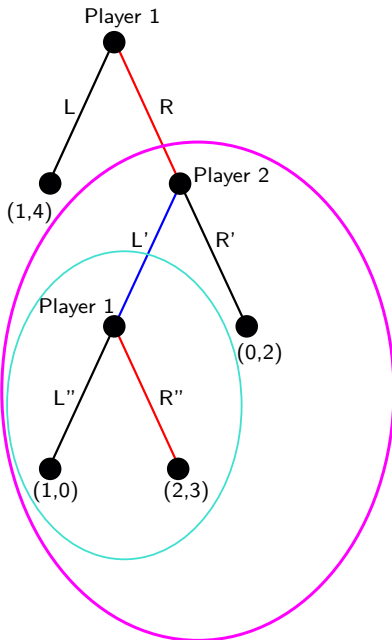
- (c) Write down the normal form of the game and find all (pure strategy) Nash equilibria. Compare to the set of SPNE and comment.

		Player 2	
		L'	R'
Player 1	(L, L'')	1, 4	1, 4
	(L, R'')	1, 4	1, 4
	(R, L'')	1, 0	0, 2
	(R, R'')	2, 3	0, 2

$$PSNE = \{ (L, L''), R'; \\ (L, R''), R'; \\ (R, R''), L' \}$$

How is it, that  $(L, L''), R'$  and  $(L, R''), R'$  are not Subgame Perfect Nash Equilibria?

They rely on empty threats (Player 2 playing  $R'$  and Player 1 playing  $L''$ ).



## PS5, Ex. 8: Dynamic game (bi-matrix)

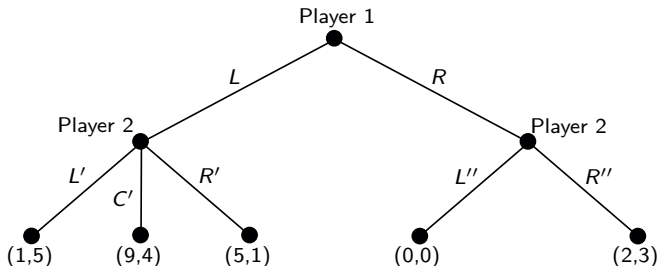
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## PS5, Ex. 8: Dynamic game (bi-matrix)

For the game given in extensive form below, answer the following four questions:

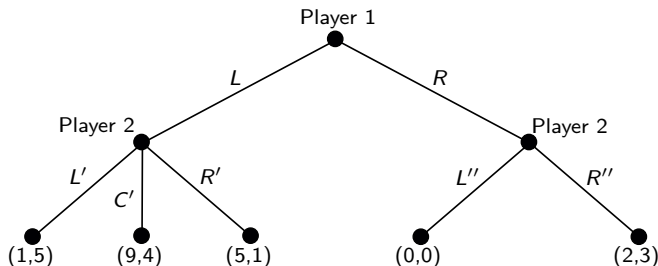
- (a) What are the strategy sets of each player?
- (b) How many proper subgames are there (so not including the entire game itself)?
- (c) Find the backwards induction outcome and write down the SPNE.
- (d) Write down this game as a bi-matrix and find all pure strategy Nash equilibria.]

" is used to notate player 2's choices given player 1 plays R.  $S_2(R) = \{L''; R''\}$



## PS5, Ex. 8.a: Dynamic game (bi-matrix)

(a) What are the strategy sets of each player?



$$S_1 = \{L; R\}$$

$$S_2 = \{(L', L''); (L', R''); (C', L''); (C', R''); (R', L''); (R', R'')\}$$

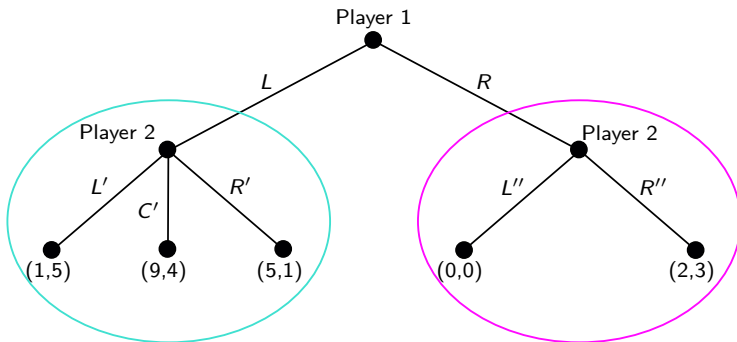
(b) *How many proper subgames are there (so not including the entire game itself)?*



## PS5, Ex. 8.b: Dynamic game (bi-matrix)

(b) How many proper subgames are there (so not including the entire game itself)?

There are two:



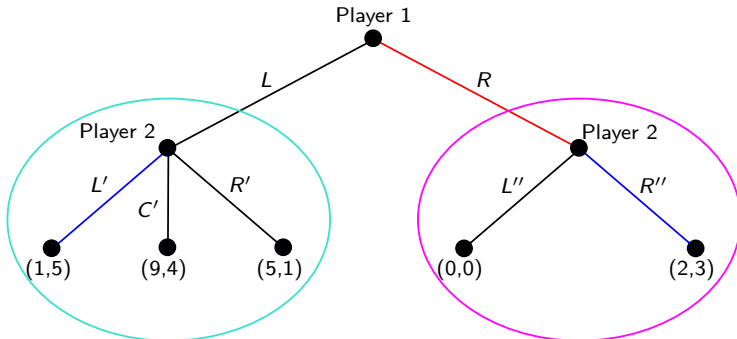
(C) Find the backwards induction outcome and write down the SPNE.

## PS5, Ex. 8.c: Dynamic game (bi-matrix)

(c) Find the backwards induction outcome and write down the SPNE.

Looking at the last tier of subgames, P2 would play respectively  $L'$  and  $R'$ . Knowing this strategy of P2, P1's payoff for  $L$  is 1 and  $R$  is 2, so he will choose  $R$ :

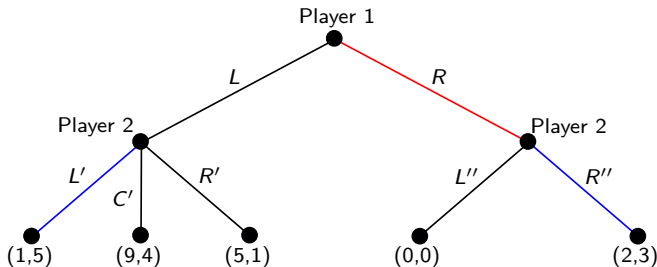
$$\Rightarrow SPNE = \{R, (L', R'')\}$$



(d) Write down this game as a bi-matrix and find all pure strategy Nash equilibria.

## PS5, Ex. 8.d: Dynamic game (bi-matrix)

(d) Write down this game as a bi-matrix and find all pure strategy Nash equilibria.



		Player 2					
		L',L''	L',R''	C',L''	C',R''	R',L''	R',R''
Player 1	L	1, 5	1, 5	9, 4	9, 4	5, 1	5, 1
	R	0, 0	2, 3	0, 0	2, 3	0, 0	2, 3

PSNE are  $\{L, (L'L''); R, (L'R'')\}$

**PS5, Ex. 9: Dynamic games (proper  
subgames / indifference)**

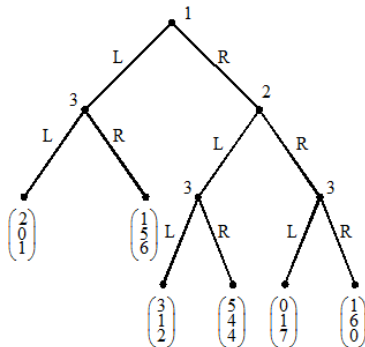
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(Voluntary, if there is enough time) Answer the following questions for the two games below:

- What are the strategies of the players?
- How many proper subgames are there (so not including the entire game itself)?
- Find all SPNE.

(a) *Answer the following questions:*

- What are the strategies of the players?
- How many proper subgames are there (so not including the entire game itself)?
- Find all SPNE.



(a)

- Strategy sets:

$$S_1 = \{L; R\}$$

$$S_2 = \{L; R\}$$

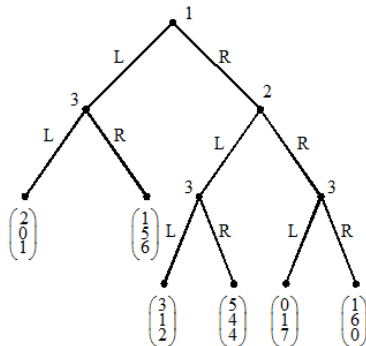
$$S_3 = \{(L, L, L); (L, L, R);$$

$$(L, R, L); (L, R, R);$$

$$(R, L, L); (R, L, R);$$

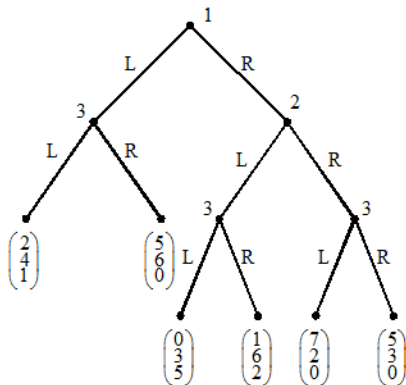
$$(R, R, L); (R, R, R); \}$$

- There are 4 proper subgames.
- $SPNE = \{R, L, (R, R, L)\}$   
with outcome  $(5, 4, 4)$ .



(b) *Answer the following questions:*

- What are the strategies of the players?
- How many proper subgames are there (so not including the entire game itself)?
- Find all SPNE.





(b)

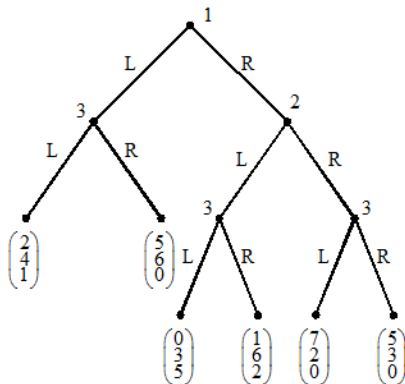
- Strategy sets (same as in 9.a):

$$S_1 = \{L; R\}$$

$$S_2 = \{L; R\}$$

$$S_3 = \{(L, L, L); (L, L, R); \\ (L, R, L); (L, R, R); \\ (R, L, L); (R, L, R); \\ (R, R, L); (R, R, R); \}$$

- There are 4 proper subgames.
- At two different nodes, a player can be indifferent. Solve for each case.**



(b)

- Strategy sets (same as in 9.a):

$$S_1 = \{L; R\}$$

$$S_2 = \{L; R\}$$

$$S_3 = \{(L, L, L); (L, L, R); \\ (L, R, L); (L, R, R); \\ (R, L, L); (R, L, R); \\ (R, R, L); (R, R, R); \}$$

- There are 4 proper subgames.
- At two different nodes, a player can be indifferent. Solving for each case:

$$SPNE = \{L, L, (L, L, L); \\ L, L, (L, L, R); \\ R, R, (L, L, R)\}$$

