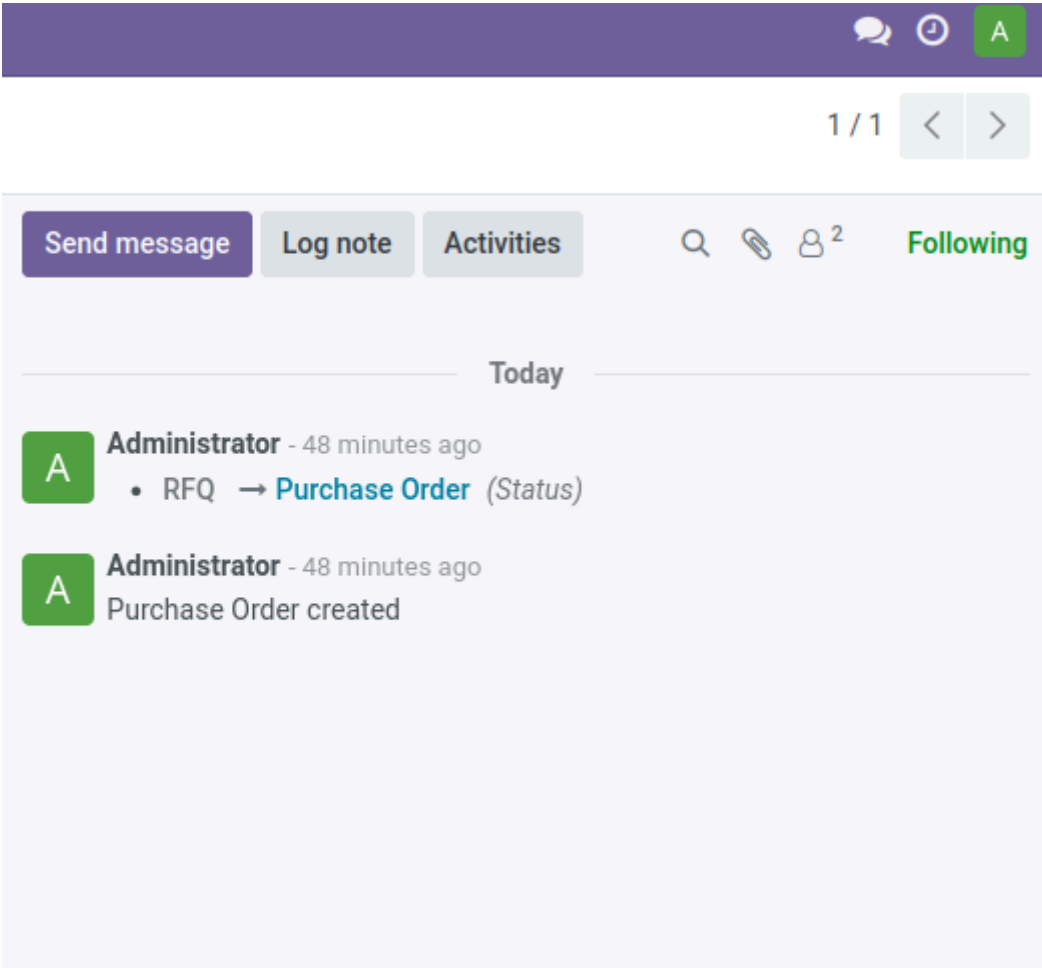


Manual de gestión de PYME en Odoo

Notas importantes

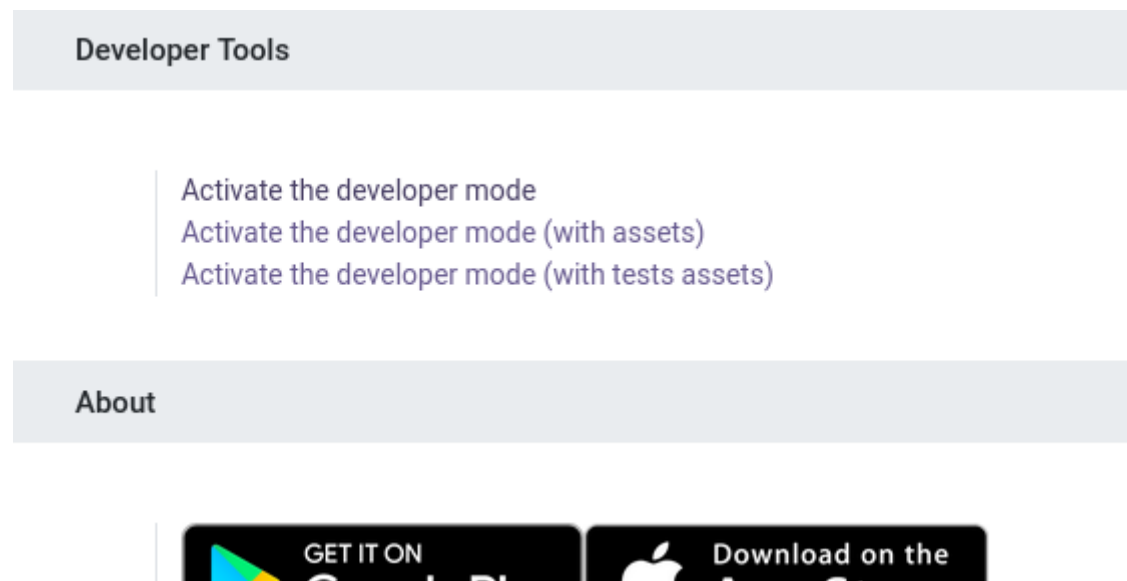
Cuando esté disponible (normalmente operaciones y cambios), comprobar el registro lateral de cambios para comprobar el estado actual.



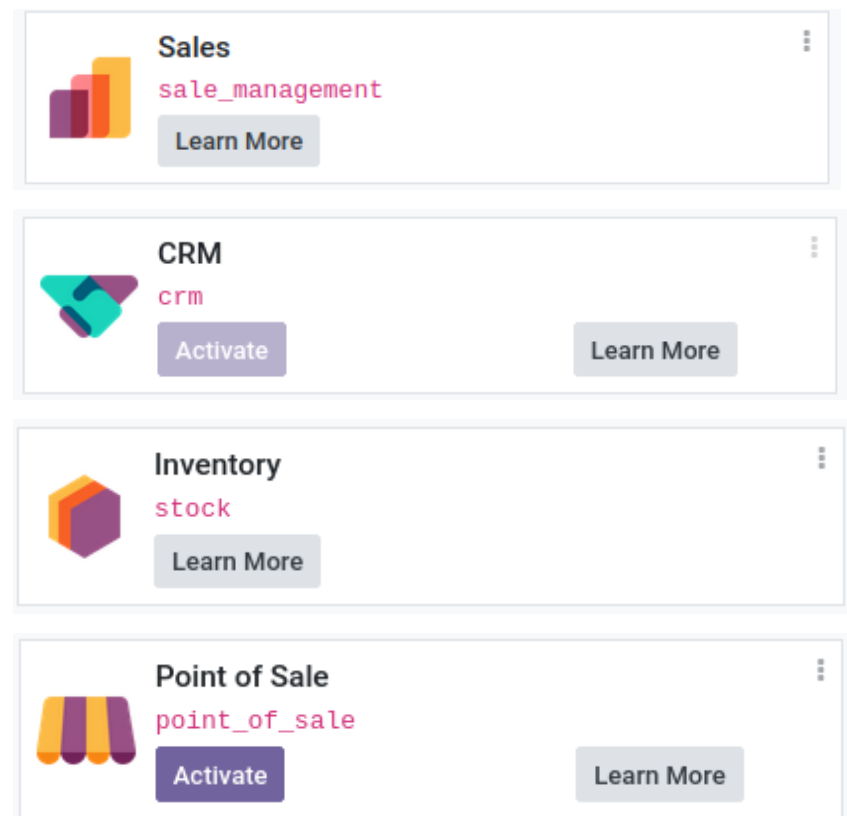
Configuración de la empresa


Tras habernos registrado, dado nombre a la base de datos Postgre que usaremos en Odoo para guardar toda la info y haber guardado la Master Password recibida, realizamos la configuración básica de la empresa y Odoo.

En “Settings” (en el menú desplegable) y quedándonos en “General Settings”, bajamos hasta “Dev Tools” y activamos el “Dev Mode” como aparece en la imagen de abajo.



En “Apps” (en el menú desplegable) activamos los siguientes módulos:






Accounting

account_accountant

[Learn More](#)
[Upgrade](#)



Purchase

purchase

[Learn More](#)

En “Settings” vamos a “Companies” añadimos la info de nuestra empresa.

Companies

Informatica Sepropa

Calle Pepe Antonio Márquez 17
21200 - Aracena
Huelva (ES)
Spain
VAT: ESB80617343

→ Update Info

1 Company
→ Manage

Document Layout


Choose the layout of your documents

Email Templ

Customize tl

Company Name

Informatica Sepropa



General Information

Branches

Contact

Informatica Sepropa

Phone

959242424

Address

Calle Pepe Antonio Márquez 17
Street 2...
Aracena Huelva (ES) 21200
Spain

Mobile

Tax ID ?

ESB80617343

Email

aniballpxess@gmail.com

Company ID ?

Website

http://www.informaticasepropa.com

Currency

EUR

Parent Company

Facturae signature certificate

Date Start

Date End


Add a line

Bounce

Catchall

Default From

Color



En “Settings” vamos a “Inventory” y bajamos hasta “Warehouse” y nos aseguramos de que estas dos opciones estén activadas:

Warehouse

☒ **Storage Locations** ?
Track product location in your warehouse

→ **Locations**
→ **Putaway Rules**

☐ **Storage Categories**
Categorize your locations for smarter putaway rules

☒ **Multi-Step Routes** ?
Use your own routes

→ **Set Warehouse Routes**

Lo mismo en “Sales”, bajamos hasta “Pricing” y nos aseguramos qbe que se vea así:

Pricing

☒ **Discounts**
Grant discounts on sales order lines

☒ **Pricelists** ?
Set multiple prices per product, automated discounts, etc.

☐ Multiple prices per product
☒ **Advanced price rules**
(discounts, formulas)

→ **Pricelists**

☐ **Margins**
Show margins on orders

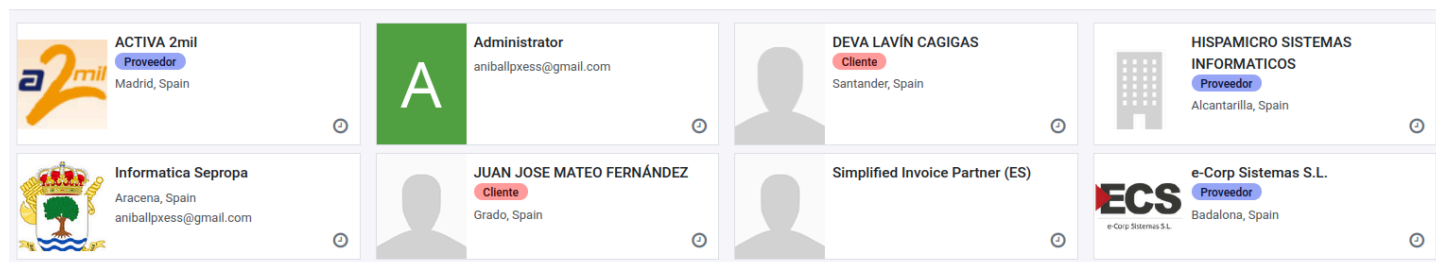
☐ **Discounts, Loyalty & Gift Card**
Manage Promotions, coupons, loyalty cards, Gift cards & eWallet

Customer Account
Let your customers log in to see their documents

☐ On invitation
☒ **Free sign up**

Adición de contactos

Vamos a “Contacts” (menú desplegable) y añadimos los siguientes contactos (los que tienen etiquetas azules y rojas).



☐ Individual ☒ Company

ACTIVA 2mil

Address Resina, 29B P.I. La Resina

Street 2...

28021 Madrid Madrid (ES)

Spain

Tax ID ? A65267072

Phone

Mobile

Email

Website <http://activa2mil.es>

Language ? Spanish / Español

Tags Proveedor X

Esquema básico del contacto (icono y websites dados porque esta empresa resulta estar guardada en Odoo y se auto rellenan, no hacen falta).

Las etiquetas de “Proveedor” y “Cliente” las creamos nosotros (en nuestro caso los Clientes son todos tipo “Individual” y los Proveedores son todos tipo “Company”).

Creación de almacenes

Sigue las imágenes. El almacén que viene por defecto lo editamos para que sea uno de los dos que vamos a usar.

Inventory

Overview

Operations

Products

Reporting

Configuration

New

Warehouses

Warehouse

Almacén

Tienda

Settings

Warehouse Management

Warehouses

Locations

Operations Types

Putaway Rules

Address

Informatica Sepropa

Informatica Sepropa

Dónde ir

Warehouse

Almacén

Short Name ?

ALMA

Address

Informatica Sepropa

Warehouse Configuration

Technical Information

RESUPPLY

Buy to Resupply ?

Resupply From ?

Tienda

Esquema de creación

Creación de categorías de productos

Sigue las imágenes. “All / Saleable / PoS” se crea al activar el módulo “Point of Sale”.

Inventory

Overview

Operations

Products

Reporting

Configuration

New

Product Categories

☐ Product Category

☐ All

☐ All / Expenses

☐ All / Saleable

☐ All / Saleable / Hardware

☐ All / Saleable / Hardware / Componentes

☐ All / Saleable / Hardware / Componentes / Discos SSD

☐ All / Saleable / Hardware / Componentes / Gráficas

☐ All / Saleable / Hardware / Portátiles

☐ All / Saleable / PoS

☐ All / Saleable / Software

☐ All / Saleable / Software / Sistemas Operativos

Settings

Warehouse Management

Warehouses

Locations

Routes

Rules

Operations Types

Putaway Rules

Products

Product Categories

Reordering Rules

Barcode Nomenclatures

Dónde ir

Category

Componentes

Parent Category All / Saleable / Hardware

Esquema de creación

Automatización de los precios de compra

Creamos una nueva “pricelist” y en ella dos reglas una para sw y otra para hw tal. Sigue las imágenes cómo guía.

Sales

Orders

To Invoice

Products

Reporting

Configuration

New

Pricelists

Products

Pricelists

☐

Pricelist Name

☐

Default EUR pricelist

☐

Margen de Beneficios

Margen de Beneficios

Currency EUR

Price Rules

Configuration

Applicable On	Min. Quantity	Price
Category: All / Saleable / Software	0.00	-30.0 % discount and 0.0 surcharge
Category: All / Saleable / Hardware	0.00	-20.0 % discount and 0.0 surcharge

Add a line

Dónde ir.

Open: Pricelist Rules

PRICE COMPUTATION

Computation ☐ Fixed Price
☐ Discount
☒ Formula

Based on [?] Cost

Discount [?] -30.00 %

Extra Fee [?] € 0.00

Rounding Method [?] 0.00

Margins [?] € 0.00 → € 0.00

CONDITIONS

Apply On [?] ☐ All Products
☒ Product Category
☐ Product
☐ Product Variant

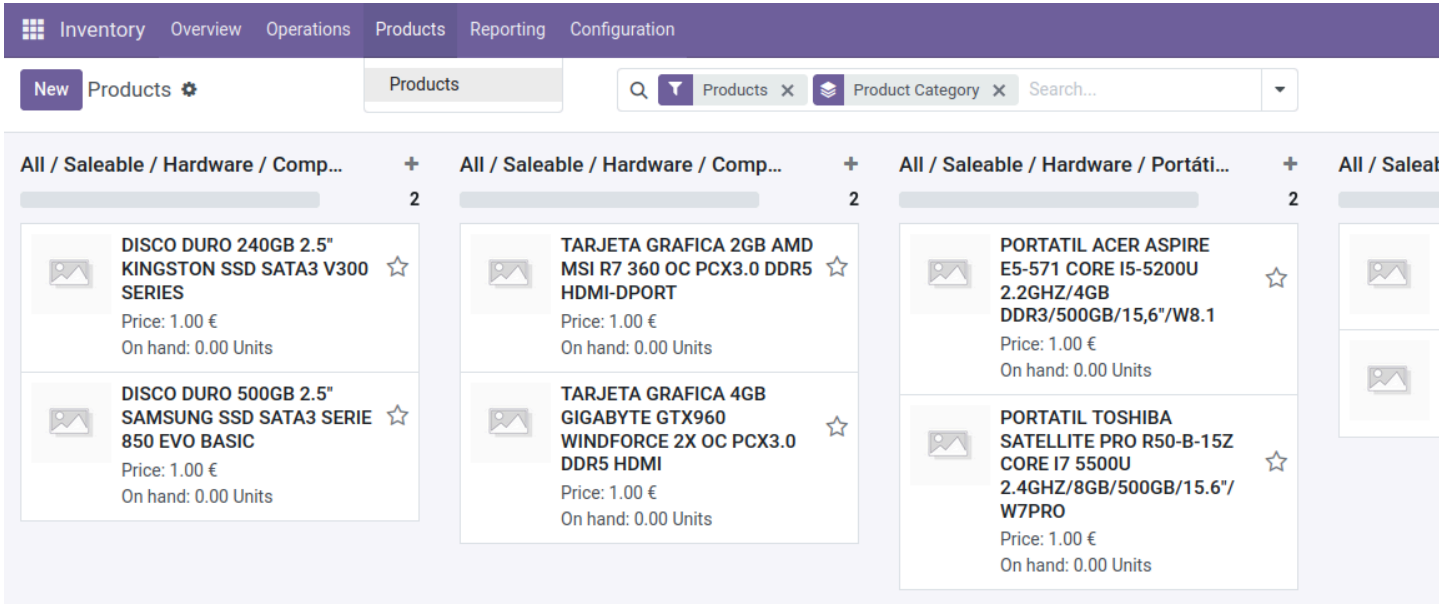
Product Category [?] All / Saleable / Software

Save Discard

Esquema de creación.

Creación de productos

Sigue las imágenes. Creamos todos los productos que vende nuestra empresa (8 en 4 categorías diferentes en nuestro caso).



Donde ir.

Product Name

☆

DISCO DURO 240GB 2.5" KINGSTON SSD SATA3 V300 SERIES

EN

📷

+

☒ Can be Sold

☒ Can be Purchased

General Information

Sales

Purchase

Inventory

Accounting

Product Type ?

Storable Product

Invoicing Policy ?

Ordered quantities

Storable products are physical items for which you manage the inventory level.

You can invoice them before they are delivered.

Sales Price ?

€ 1.00

(= 1.21 € Incl. Taxes)

Customer Taxes ?

21% G (Goods) X

Cost ?

€ 45.00

Product Category

All / Saleable / Hardware / Componen

Internal Reference

Barcode

Product Template Tags

→ Configure tags

INTERNAL NOTES

SSDNow V300 240GB

EN

Esquema de info estándar.

UPSELL & CROSS-SELL

POINT OF SALE

Optional Products ? Recommend when 'Adding to Cart' or quotation

Available in POS ? ☒

Para cuando configuremos el “Point of Sale”.

General Information	Sales	Purchase	Inventory	Accounting	
Vendor		Price	Currency	Delivery Lead Time	
<div></div>	e-Corp Sistemas S.L.	45.00	EUR	1	<div></div>
Add a line					

Para indicar el Proveedor y coste del producto.

Creación del “Stock” de productos

Sigue las imágenes. Actualizamos el “Stock” producto a producto editando la cantidad “On Hand” de cada producto.

Inventory Overview Operations Products Reporting Configuration									
New Stock ⚙️		Stock		🔍 Search...					
<div>WAREHOUSES</div> <div>All Warehouses</div> <div>Almacén</div> <div>Tienda</div> <div>CATEGORY</div> <div><input type="checkbox"/> All / Saleable / Hardware / ...</div> <div><input type="checkbox"/> All / Saleable / Hardware / ...</div> <div><input type="checkbox"/> All / Saleable / Hardware / ...</div> <div><input type="checkbox"/> All / Saleable / Software / ...</div>	<input type="checkbox"/> Product	Locations							
	<input type="checkbox"/> DISCO DURO 24	Moves History							
	<input type="checkbox"/> DISCO DURO 50	Move Analysis							
		Valuation							
		Inventory Aging							
	<input type="checkbox"/> MICROSOFT WINDOWS 10 HOME 32/64 ESP...			Unit Cost	Total Value	On Hand		Free to Use	
				0.00 €	0.00 €	0.00		0.00	
	<input type="checkbox"/> MICROSOFT WINDOWS 10 PRO 32/64 ESPA...			82.00 €	410.00 €	5.00		5.00	
	<input type="checkbox"/> PORTATIL ACER ASPIRE E5-571 CORE I5-520...			155.00 €	775.00 €	5.00		5.00	
	<input type="checkbox"/> PORTATIL TOSHIBA SATELLITE PRO R50-B-1...			320.00 €	320.00 €	1.00		1.00	
				512.00 €	512.00 €	1.00		1.00	
				0.00 €	0.00 €	0.00		0.00	
				0.00 €	0.00 €	0.00		0.00	
				2,017.00 €		12.00		12.00	

Dónde ir.

Inventory Overview Operations Products Reporting Configuration									
New Apply All		Stock Inventory Adjustments ⚙️		🔍 Product TARJETA GRAFICA 2GB AMD MSI R7 360 OC PCX3.0 DDR5 HDMI-DPORT Search...					
<input type="checkbox"/>	Location	Product	On Hand Quantity	Counted Quantity	Difference	Scheduled Date	User		
<input type="checkbox"/>	TIEN/Stock	TARJETA GRAFICA 2GB AMD MSI R7 360 OC PCX3.0 DDR5 HDMI-DPORT	0.00	3.00	3.00	04/02/2025	History Apply		

Esquema de edición del “Stock”.

Gestión de "Purchase Order"

Sigue las imágenes. Creamos la "Purchase Order" en el módulo "Purchase", la validamos y comprobamos que han llegado los productos en "Inventory" y generamos la "Bill".

PurchaseOrdersProductsReportingConfiguration

NewRequest

Requests for QuotationPurchase OrdersVendors

All RFQs

0

To Send

0

Waiting

0

Late

My RFQs

0

0

0

Reference

Vendor

Buyer

☆

P00001

e-Corp Sistemas S.L.

A

Adm

Donde ir para crear.

PurchaseOrdersProductsReportingConfiguration

New

Requests for QuotationNew

Send by EmailPrint RFQConfirm OrderCancel

RFQRFQ SentPurchase Order

Request for Quotation

☆

New

Vendor

e-Corp Sistemas S.L. - G6574435A

Order Deadline

04/02/2025 19:57:03

Vendor Reference

Expected Arrival

05/02/2025 19:57:03

Currency

EUR

No On-time Delivery Data

Deliver To

Almacén: Recepciones

ProductsOther Information

Product	Description	Quantity	Unit Price	Taxes	Tax excl.
PORTATIL ACER ASPI...	PORTATIL ACER ASPIRE E5-571 CORE I5-5200U 2.2GHZ/4GB DDR3/500GB/15.6"/W8.1	2.00	320.00	21% G INC (Good)	640.00 €
PORTATIL TOSHIBA S...	PORTATIL TOSHIBA SATELLITE PRO R50-B-15Z CORE I7 5500U 2.4GHZ/8GB/500GB/15.6"/W7PRO	1.00	512.00	21% G INC (Good)	512.00 €

Add a productAdd a sectionAdd a noteCatalog

Define your terms and conditions ...

Untaxed Amount:1,152.00 €

VAT 21%:241.92 €

Total:1,393.92 €

Estructura de la "Quotation" >> "Purchase Order"

Inventory

Overview

Operations

Products

Reporting

Configuration

Inventory Overview

Recepciones

Almacén

1 To Process

Traslados internos

Almacén

0 To Process

Receipts

Tienda

0 To Process

Internal Transfers

Tienda

0 To Process

Donde ir para validar

Inventory

Overview

Operations

Products

Re

New

Inventory Overview / Almacén: Recepciones

ALMA/IN/00001

Validate

Print

Print Labels

Cancel

☆

ALMA/IN/00001

Receive From

e-Corp Sistemas S.L.

Destination Location

ALMA/Stock

Validar.

Inventory Overview Operations Products Reporting Configuration									
Moves History		Stock Locations		Q Done Search...		1-13 / 13			
<input type="checkbox"/>	Date	Reference	Moves History	From	To	Quantity	Stat...		
<input type="checkbox"/>	05/02/2025 06:27:32	ALMA/IN/00001	Move Analysis	IIBA SATELLITE PRO R50-B-15Z CORE I7 5500U ...	Partners/Vendors	ALMA/Stock	1.00	Done	
<input type="checkbox"/>	05/02/2025 06:27:32	ALMA/IN/00001	Valuation	ASPIRE E5-571 CORE I5-5200U 2.2GHZ/4GB D...	Partners/Vendors	ALMA/Stock	2.00	Done	
			Inventory Aging						

Comprobar "Stock".

Purchase

Orders

Products

Reporting

Configuration

New

Requests for Quotation
P00002

Create Bill

Send PO by Email

Cancel

Lock

Purchase Order

P00002

Donde ir para crear la “Bill”.

Purchase

Orders

Products

Reporting

Configuration

New

Requests for Quotation / P00002
FACTU/2025/02/0001

Purchases
1

Credit Note

Reset to Draft

Draft

Posted

Vendor Bill

FACTU/2025/02/0001

Vendor

e-Corp Sistemas S.L.
C/ Progres 118 Local 3
08912 Badalona
Barcelona

Bill Date

05/02/2025

Accounting Date

05/02/2025

Payment Reference ?

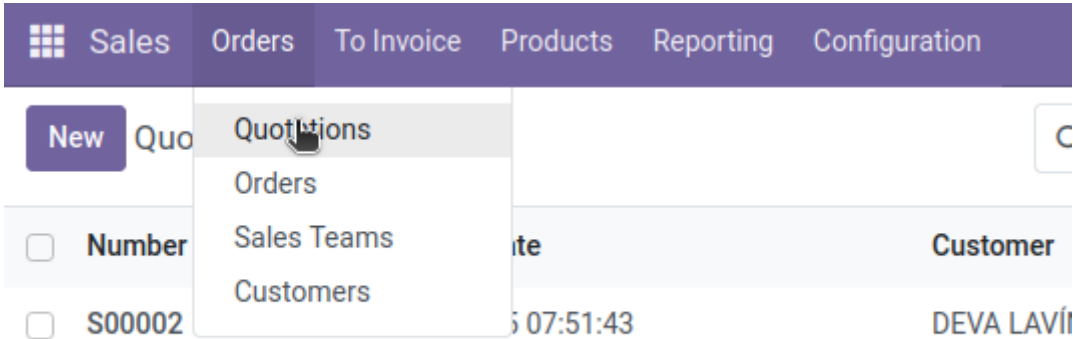
PAID

“Bill” creada y pagada.

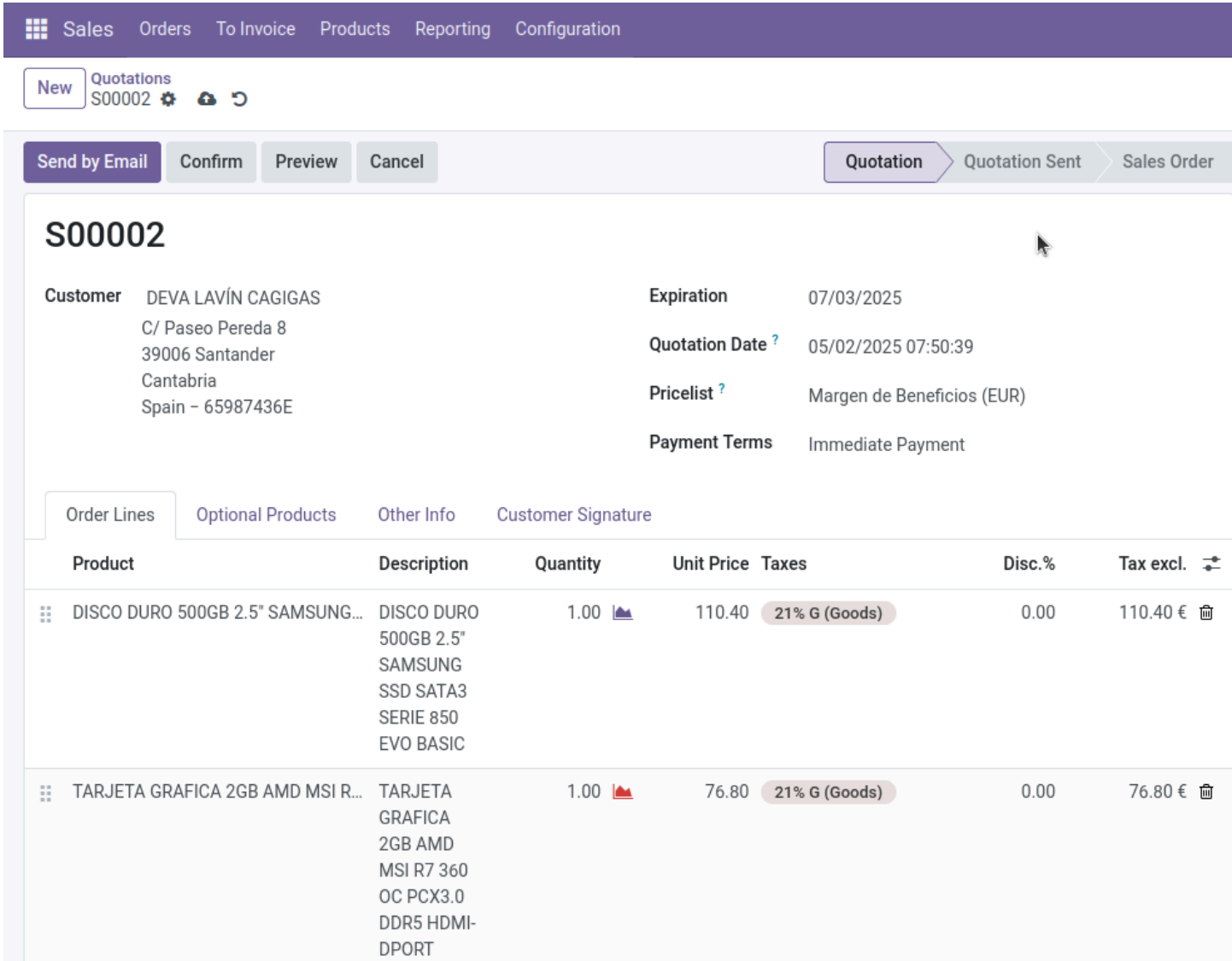
La “Bill” se autogenera y como mucho hay que ir rellenando los datos que hagan falta para completarla. Si no has creado unas entidades de “Bank” y “Bank Account” las tendrás que crear ahora según te las vaya pidiendo el proceso.

Gestion de multiples "Sale Orders"

Sigue las imágenes. IMPORTANTE: Recuerda establecer el territorio (EU) de la "Pricelist" para que se aplique automáticamente.



Dónde ir Para crear la "Quotation" >> "Sale Order".



Estructura básica de la "Sale Order".

SalesOrdersTo InvoiceProductsReportingConfiguration

New

Quotations

S00002

Delivery

1

Create Invoice

Send by Email

Preview

Cancel

Quotation

Quotation Sent

Sales Order

“Sale Order” Creada.

SalesOrdersTo InvoiceProductsReportingConfiguration

New

Quotations

2 selected

Create Invoices

Print

Actions

✓	Number	Creation Date	Customer	Salesperson	Acti
✓	S00003	05/02/2025 07:58:29	DEVA LAVÍN CAGIGAS	<div>A</div> Administrator	<div></div>
✓	S00002	05/02/2025 07:51:43	DEVA LAVÍN CAGIGAS	<div>A</div> Administrator	<div></div>

Create invoices

Order Count2

Consolidated Billing?☒

Create Draft Invoice

Cancel

Crear una sola “Bill”.

SalesOrdersTo InvoiceProductsReportingConfiguration

New

Quotations

INV/2025/00002

Sale Orders

2

1 / 1<>

Send & Print

Register Payment

Preview

Credit Note

Reset to Draft

Draft

Posted

Send message

Log note

Activities

Following

Customer Invoice

INV/2025/00002

Customer

DEVA LAVÍN CAGIGAS

C/ Paseo Pereda 8

39006 Santander

Cantabria

Spain - 65987436E

Invoice Date

05/02/2025

Payment Reference?

INV/2025/00002

Due Date

05/02/2025

Currency

EUR

Invoice Lines

Other Info

Today

A

Administrator

now

Invoice validated

• / → INV/2025/00002 (Number)

• None → INV/2025/00002 (Payment Reference)

• Draft → Posted (Status)

A

Administrator

51 seconds ago

This journal entry has been created from: S00003, S00002

A

Administrator

51 seconds ago

Invoice Created

“Bill” creada.

Register Payment

Journal	Efectivo	Amount	€ 355.50	EUR
Payment Method ?	Manual	Payment Date	05/02/2025	
		Memo	INV/2025/00002	

Create Payment

Discard

“Register Payment” en efectivo.

Today

A

Administrator

- now

Invoice paid

•

Not Paid

→

Paid

(Payment Status)

A

Administrator

- 2 minutes ago

Invoice validated

•

/

→

INV/2025/00002

(Number)

•

None

→

INV/2025/00002

(Payment Reference)

•

Draft

→

Posted

(Status)

A

Administrator

- 3 minutes ago

This journal entry has been created from: S00003, S00002

A

Administrator

- 3 minutes ago

Invoice Created

“Log” de la “Bill”.

Órdenes de entrega

Almacén

1 To Process

1 Waiting

2 Late

Donde ir para gestionar la salida de productos.

Inventory Overview							
Almacén: Órdenes de entrega							
Reference	From	To	Contact	Scheduled Date	Source Document	Status	
ALMA/OUT/00001	ALMA/Stock	Partners/Customers	DEVA LAVÍN CAGIGAS	Today	S00002	Ready	
ALMA/OUT/00002	ALMA/Stock	Partners/Customers	DEVA LAVÍN CAGIGAS	Today	S00003	Waiting	

Gestión del inventario.

IMPORTANTE: Recuerda indicar la “Warehouse” correcta en la “Sale Order” para que esto no pase.

Inventory

Overview

Operations

Products

Reporting

Configuration

New

Internal Transfers

ALMA/INT/00001

Detailed Operations

Mark as Todo

Validate

Print Labels

Cancel

Draft

Waiting

Ready

Done

☆

ALMA/INT/00001

Contact

Scheduled Date ?

05/02/2025 08:17:08

Operation Type

Almacén: Traslados internos

Source Document ?

e.g. P00032

Source Location

TIEN/Stock

Destination Location

ALMA/Stock

Operations

Additional Info

Note

Product

Demand

MICROSOFT WINDOWS 10 HOME 32/64 ESPAÑOL

1.00

TARJETA GRAFICA 2GB AMD MSI R7 360 OC PCX3.0 DDR5 HDMI-DPORT

1.00

Add a line

Inventory

Overview

Operations

Products

Reporting

Configuration

New

Deliveries

Transfers

Receipts

Deliveries

Internal

Adjustments

Physical Inventory

Q

T

Deliveries

x

Search...

1-2 / 2

<

>

☰

📄

📅

⌚

Reference	To	Contact	Scheduled Date	Source Document	Status	
<div><div><input type="checkbox"/></div><div>☆</div><div>ALMA/OUT/0000</div></div>	Stock	Partners/Customers	DEVA LAVIN CAGIGAS	Today	S00002	Ready
<div><div><input type="checkbox"/></div><div>☆</div><div>ALMA/OUT/0000</div></div>	Stock	Partners/Customers	DEVA LAVIN CAGIGAS	Today	S00003	Ready

Arreglado.

Inventory

Overview

Operations

Products

Reporting

Configuration

Moves History

Q

T

Done

x

Search...

1-18 / 18

<

>

☰

📄

📅

Date	Reference	Product	From	To	Quantity	Stat...
<input type="checkbox"/> 05/02/2025 08:20:29	ALMA/OUT/00001	TARJETA GRAFICA 2GB AMD MSI R7 360 OC PCX3.0 DDR5 HD...	ALMA/Stock	Partners/Customers	1.00	Done
<input type="checkbox"/> 05/02/2025 08:20:39	ALMA/OUT/00002	MICROSOFT WINDOWS 10 HOME 32/64 ESPAÑOL	ALMA/Stock	Partners/Customers	1.00	Done
<input type="checkbox"/> 05/02/2025 08:18:49	ALMA/INT/00001	TARJETA GRAFICA 2GB AMD MSI R7 360 OC PCX3.0 DDR5 HD...	TIEN/Stock	ALMA/Stock	1.00	Done
<input type="checkbox"/> 05/02/2025 08:18:49	ALMA/INT/00001	MICROSOFT WINDOWS 10 HOME 32/64 ESPAÑOL	TIEN/Stock	ALMA/Stock	1.00	Done
<input type="checkbox"/> 05/02/2025 08:20:29	ALMA/OUT/00001	DISCO DURO 500GB 2.5" SAMSUNG SSD SATA3 SERIE 850 EVO ...	ALMA/Stock	Partners/Customers	1.00	Done

Traslados realizados.

355,50 € Pagado

Descargar

Comercial

A Administrator
Enviar mensaje

Con tecnología de odoo



Informatica Sepropa
Calle Pepe Antonio Márquez 17
21200 Aracena
Huelva
Spain

DEVA LAVÍN CAGIGAS
C/ Paseo Pereda 8
39006 Santander
Cantabria
España
NIF: 65987436E

PROFORMA Factura INV/2025/00002

Fecha de factura:
05/02/2025

Fecha de vencimiento:
05/02/2025

Origen:
S00003, S00002

Descripción	Cantidad	Precio		Importe
		unitario	Impuestos	
MICROSOFT WINDOWS 10 HOME 32/64 ESPAÑOL	1,00	106,60	21% G	106,60 €
DISCO DURO 500GB 2.5" SAMSUNG SSD SATA3 SERIE 850 EVO BASIC	1,00	110,40	21% G	110,40 €
TARJETA GRAFICA 2GB AMD MSI R7 360 OC PCX3.0 DDR5 HDMI-DPORT	1,00	76,80	21% G	76,80 €

Preview de la factura. (la pantalla es pequeña para mostrarla toda y no se puede descargar por la falta del plugin “wkpdf-tohtml” para generar html).

Gestión de oportunidad de venta (con CRM)

Sigue las imágenes.

The screenshot displays the Odoo CRM interface. At the top, there are tabs for CRM, Sales, Reporting, and Configuration. Below these, a search bar and a dropdown menu are visible. The dropdown menu is open, showing options: My Pipeline, My Activities, My Quotations, Teams, and Customers. The main view shows a sales pipeline with three stages: New, Qualified, and Proposition. The 'Proposition' stage is active, showing a record for 'JJMF venta "batch" portátiles' with a value of 3,000.00 € and contact 'JUAN JOSE MATEO FERNÁNDEZ'. The record also shows a star rating and a clock icon.

Donde ir.

CRM

Sales

Reporting

Configuration

New

Pipeline

JJMF venta "batch" portátiles

No Meeting

Quotations

0

Orders

3,456.00 €

New Quotation

Won

Lost

New 2m

Qualified 1m

Proposition 11m

Won

JJMF venta "batch" portátiles

Expected Revenue

€ 3,000.00

Probability

0.00 %

at 80.00 %

Customer

JUAN JOSE MATEO FERNÁNDEZ - 22341306A

Salesperson

A Administrator

Email

Expected Closing

★★★

Phone

Tags

Internal Notes

Extra Information

Add a description...

Creacion "Pripeline" con la propuesta para el cliente

CRM

Sales

Reporting

Configuration

New

Pipeline

JJMF venta "batch" portátiles

No Meeting

Quotations

0

Orders

3,456.00 €

New Quotation

Won

Lost

New 2m

Qualified 1m

Proposition 8m

Won

JJMF venta "batch" portátiles

Expected Revenue

€ 3,000.00

Probability

0.00 %

at 80.00 %

CRM

Sales

Reporting

Configuration

New

Pipeline / JJMF venta "batch" portátiles

S00004

Send by Email

Confirm

Preview

Cancel

Quotation

Quotation Sent

Sales Order

S00004

Customer

JUAN JOSE MATEO FERNÁNDEZ

C/ Díaz Miranda 9

33820 Grado

Asturias

Spain – 22341306A

Expiration

07/03/2025

Quotation Date

05/02/2025 08:32:49

Pricelist

Margen de Beneficios (EUR)

Payment Terms

Order Lines

Optional Products

Other Info

Customer Signature

Product	Description	Quantity	Unit Price	Taxes	Disc.%	Tax excl.
PORTATIL ACER ASPIR...	PORTATIL ACER ASPIRE E5-571 CORE I5-5200U 2.2GHZ/4GB DDR3/500GB/15,6"/W8.1	10.00	384.00	21% G (Goods)	10.00	3,456.00 €

Add a product

Add a section

Add a note

Catalog

Creación de la "Quotation" >> "Sales Order"

CRM

Sales

Reporting

Configuration

New

... / JJMF venta "batch" portátiles / Meetings

JJMF venta "batch" portátiles

Lead/Opportunity

Meeting Subject

JJMF venta "batch" portátiles

Start

05/02/2025 09:30:00

→

05/02/2025 10:30:00

Duration

01:00

hours

or

All Day

Recurrent

Location

Online Meeting

Videocall URL

+ Odoo meeting

Tags

Privacy

Busy

Public

Organizer

Administrator

Description

Convencerle de la oferta

Attending?

Yes

Reminders

2 Attendees

1 yes, 0 maybe, 0 no, 1 awaiting

Administrator

JUAN JOSE MATEO FERNÁNDEZ

Select attendees...

The following attendees have invalid email addresses and won't receive any email notifications:

JUAN JOSE MATEO FERNÁNDEZ

EMAIL

SMS

Creación del "meeting" con JUAN.

Next Meeting
05/02/2025

Quotations
0

Orders
3,456.00 €

Similar Lead
1

1 / 1

New 5m

Qualified 1m

Proposition 13m

Won

Send message

Log note

Activities

Following

WON

Salesperson

Expected Closing ?

Tags ?

Administrator

★★★☆☆

Administrator - 50 seconds ago

Opportunity won

Proposition → Won (Stage)

Administrator - 1 minute ago

Stage changed

New → Proposition (Stage)

Administrator - 2 minutes ago

Meeting scheduled at 2025-02-05 09:30:00

Subject: JJMF venta "batch" portátiles

Duration: 1 hour

Administrator - 4 minutes ago

Stage changed

Qualified → New (Stage)

Administrator - 5 minutes ago

Stage changed

Proposition → Qualified (Stage)

Administrator - 13 minutes ago

1,000.00 € → 3,000.00 € (Expected Revenue)

Administrator - 18 minutes ago

Stage changed

Qualified → Proposition (Stage)

Confirmacion de "Won Oportunity" + "Log".