STUDENT HANDBOOK & PROSPECTUS OF

MANAGEMENT PROGRAMME

(MBA and Specialisation Post Graduate Diploma Programmes) 2020

Programmes on Offer

- Master of Business Administration
- Post Graduate Diploma in Human Resource Management
- Post Graduate Diploma in Financial Management
- Post Graduate Diploma in Operations Management
- Post Graduate Diploma in Marketing Management
- Post Graduate Diploma in Financial Markets Practice



School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068

Website: www.ignou.ac.in

Print Production

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Further information on the Indira Gandhi National Open University courses may be obtained from the University's office at Maidan Garhi, New Delhi-110 068.

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THE UNIVERSITY

The Indira Gandhi National Open University was established by an Act of Parliament in 1985 to achieve the following objectives:

- * democratising higher education by taking education to the doorsteps of the students,
- * providing access to high quality education to all those who seek it, irrespective of age, region, or formal qualifications,
- * offering need-based academic programmes by giving professional and vocational orientation to the courses
- * promoting and developing distance education in India,
- * setting and maintaining standards in distance education in the country as an apex body for the purpose.

Some of the special features of the Open and Distance Education System currently practised by IGNOU are:

- * Relaxed entry requirements
- * Provision of equal opportunity of admission to people from all over the country,
- * Provision of learning at one's own pace, place and time,
- * Cost-effective and cost-efficient educational operations,
- * Multi-media approach in the preparation of course packages,
- * Self-instructional Printed and Audio/Video course materials,
- * Network of student support services throughout the country,
- * Face-to-face Counselling and Tele-counselling,
- * Continuous evaluation through assignments,
- * Provision of terminal examination two times a year,
- * Telecast of Video Programmes on the National Network of Doordarshan (DD)
- * Interactive Satellite Aided Communication Network (Teleconferencing),
- * Interactive Radio Counselling.

THE SCHOOLS OF STUDIES

With a view to developing interdisciplinary studies, the University operates through Schools of Studies. Each School is headed by a Director who arranges to plan, supervise, develop and organise its academic programmes and courses in co-ordination with the School staff and the different academic, administrative and service wings of the University. The emphasis is on providing a wide choice of courses at different levels through various programmes. Currently IGNOU has following schools of studies:

- School of Agriculture
- School of Computer and Information Sciences
- School of Continuing Education
- School of Education
- School of Engineering and Technology
- School of Extension and Development Studies
- School of Foreign Languages
- School of Gender and Development Studies
- School of Health Sciences
- School of Humanities
- School of Interdisciplinary and Transdisciplinary Studies

- School of Journalism and New Media Studies
- School of Law
- School of Management Studies
- School of Performing and Visual Arts
- School of Sciences
- School of Social Sciences
- School of Social Work
- School of Tourism and Hospitality Services Management
- School of Translation Studies and Training
- School of Vocational Education and Training

ACADEMIC PROGRAMMES

The University offers programmes leading to Certificate, Diploma or Degree, covering conventional as well as innovative programmes. Most of these programmes have been developed after an initial survey of the demand for such studies. They are launched with a view to fulfil the student's needs for:

- * certification,
- * improvement of skills,
- * acquisition of professional qualifications,
- * continuing education and professional development at work place,
- * self-enrichment,
- * diversification of knowledge, etc.

COURSE MATERIAL

Learning materials are prepared for the courses by teams of experts drawn from conventional universities, management institutions and professionals from all over the country and in-house faculty. These materials are edited by the content experts and language experts at IGNOU before they are finally sent to the press. Similarly, audio and video programmes are produced in consultation with the course writers, in-house faculty and producers. These materials are previewed and reviewed by the faculty as well as outside experts and edited or modified wherever necessary before they are despatched to the Study Centres and Doordarshan.

CREDIT SYSTEM

The University follows the 'Credit System' for most of its programmes. Each credit amounts to 30 hours of study comprising all learning activities. Thus, a six credit course involves 180 hours of study. All management courses are six credit courses except the project course which is of 12 credits. This helps the student to understand the academic effort one has to put in, in order to successfully complete a course. Completion of an academic programme (Degree, Diploma or Certificate) requires successful clearing of both, the assignments and the termend examination of each course in a programme.

STUDENT SUPPORT SERVICES

IGNOU has established a number of study centres throughout the country. Study Centres provide counselling facilities at periodic intervals, act as information centres, and as examination centres. Currently 334 study centres provide counselling facilities for the Management Programme. Study Centres also have a basic library of management books for reference purposes. Each student is assigned to a study centre where s/he also submit assignments to the study centre coordinator. To coordinate the study centres, the University has established 56 Regional Centres and 4 IGNOU Sub-Regional Centres all over the country. The University has also established 6 IGNOU-Army, 4 IGNOU-Navy, and one IGNOU-Assam Rifle Recognised Regional Centres to cater to the needs of Army, Navy, and Assam Rifles personnel respectively. List of Regional Centres & Study Centres for Management Programmes are given in **Appendix 2** and **Appendix 3** respectively.

DELIVERY SYSTEMS

The methodology of instruction in this University is different from that of the conventional Universities. The Open University System is more learner-oriented and the learner is an active participant in the teaching-learning process. Most of the instruction is imparted through distance, rather than face-to-face communication. The University follows a multi-media approach for instruction. It comprises:

a) **Print Material:** The printed material of the programme is supplied to the students in batches of blocks for every course. A block which comes in the form of a booklet generally comprises 3 to 5 units.

- b) Audio-Visual Material Aids: The learning package contains audio and video programmes which have been produced by the University for better clarification and enhancement of understanding of the course material given to the student. A video programme is normally of 25-30 minutes' duration. The audio programmes are run and video programmes are screened at the study centres during the hours of the counselling session. The video programmes of Management Studies are telecast on DD (National) on Monday at 6.00 am. Some of the selected stations of All India Radio also broadcast the audio programmes. Students can confirm the broadcast schedule for the programmes from their study centres. The information is also provided on the University website.
- c) Counselling Sessions: Normally, counselling sessions are held as per a schedule drawn before hand by the Study Centre Coordinator. They are held on weekends, i.e., Saturday and Sunday. There are 6 counselling sessions of 2½ hour duration for each course in face to face mode. Additionally the University conducts live phone-in-programmes through various stations of All India Radio. Schedule of these phone-in-programmes would be available at study centres. Live teleconferencing sessions are also conducted via satelite through interactive TV channel.

Learners may seek the help of following University functionaries for sorting out the issues indicated below:

(i)	About Admission, Fee receipt, Re-registration, Re-admission, Change of Study Centre, Change of Courses, Bonafide Certificate, Counselling, Evaluation of Assignments. Non-receipt of Study Material and Assignments.	:	Regional Director of your region
(ii)	About Examination Centre, Exam result, Grade card, Re-checking, Issuance of Diploma and Change of Address, etc.	:	Registrar (SED), Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068 Ph.: 29572209 29572211/12 29536103
(iii)	Credit exemption, Credit transfer	:	Registrar SRD, IGNOU, New Delhi Ph.: 29571302
(iv)	For Migration Certificate	:	 Regional Director alongwith the following documents: (i) Application Form (can be obtained from Regional Centres and H.Q.) (ii) Photocopy of Grade Card and Provisional Certificate or Degree Certificate (iii) A fee of ₹400/- in the form of Demand Draft drawn in favour of IGNOU payable at the city where your Regional Centre is located.
(v)	For Change of Region	:	The Regional Director concerned with copy to: Registrar (SRD) Indira Gandhi National Open University, Maidan Garhi, New Delhi- 110068.
(vi)	Subject Related Queries	:	Director Ph.: 29532073 School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi - 110068.
(vii)) MBA Project Proposal		Project Coordinator School of Management Studies Ph:29573041 Indira Gandhi National Open University Maidan Garhi, New Delhi-110068 mbasynopsis@ignou.ac.in

Students are advised to get in touch with their Study Centres for latest/updated information.

ELIGIBILITY FOR ADMISSION TO MANAGEMENT PROGRAMME

The eligibility criteria for admission to MBA programme would be as per the AICTE norms viz.

- Any graduate (Including Chartered Accountancy/Cost Accountancy/Company Secretaryship) with 50% marks for general category/45% for reserved category as per government of India rules.
- Student should ensure that his/her CGPA should meet the eligibility percentage requirement.
- Clearance of OPENMAT entrance test of IGNOU conducted by National Testing Agency (NTA)
- No age bar

Note:

- Bachelor's Degree means Bachelor's Degree of not less than 3 year duration.
- IGNOU also accepts First degree of 2 year duration obtained from a recognized university completed up to the year 1998-99 for purposes of higher studies; provided such students have undergone a further one year bridge course and passed the same, to be in conformity with UGC Regulations.
- Students who had enrolled themselves in the first degree course prior to June 4, 1986 and students who had successfully completed their first degree course prior to June 4, 1986, irrespective of their duration shall be treated at par with the students who have completed 3 years degree and they are not required to undergo a further one year bridge course. Degrees obtained prior to June 4, 1986 and the degree awarded to the students enrolled upto June 1986 shall be treated valid for all purposes including admission to a Masters degree programme and other higher studies.
- 'One sitting B.A. degree': One sitting B.A. degree of Osmania University, Andhra University, Kakatiya University, Kurukshetra University, etc. is recognized for purpose of admission to IGNOU's Master's degree programmes subject to the condition that the candidates have enrolled for the programme up to the year 1995-96 and completed their course up to the year 1998-99. Besides, such candidates should have a gap of two year after +2 before they have registered themselves for 'One sitting BA degree'.
- Degrees acquired from an 'Off Campus' Study Centre/Learning Centre of Private Universities outside
 the territorial jurisdiction of the concerned State is also not recognized for purposes of admission to
 IGNOU's academic programmes unless it has specific approval of the University Grants Commission as
 per provisions of UGC (ESTABLISHMENT OF AND MAINTENANCE OF STANDARDS IN PRIVATE
 UNIVERSITY) REGULATIONS, 2003.
- Similarly, Degrees acquired from an 'Off Campus' Study Centre/ 'Off-shore' Campus of Central/State/ Deemed to be University/Institutions of National Importance offered through Distance mode of learning will be accepted for higher studies in IGNOU; provided these have been obtained as per territorial jurisdiction of these Central/State/Deemed to be University/Institutions of National Importance prescribed by the University Grants Commission.
- Last date for filling online application form for appearing in Entrance Test, OPENMAT-XLVI and OPENMAT
 XLVII, is will be as notified by the Student Evaluation Division (SED) For OPENMAT-XLVI the date of entrance
 examination is 27-07-2019.
- The University reserves the right to grant/deny admission to any candidate.
- The candidate should meet the eligibility requirements as mentioned above by the last date for submission of application form for admission (Form 2) to Management Programme.

FOR FOREIGN STUDENTS

Foreign students residing in India and having a **valid student visa** for the minimum duration of the programme are eligible to seek admission in IGNOU programmes. Such students are required to remit the fee at par with foreign students (Details of fee structure may be obtained from International Division). Admission of foreign students residing in India will be processed by the International Division of the University after ensuring their antecedents from the Ministry of External Affairs/Ministry of Human Resource Development.

^{*} For change in dates, if any refer to our Entrance advertisement (OPENMAT) and our website www.ignou.ac.in and www.ntaignou.nic.in or contact the concerned regional centre.

ENTRANCE TEST (OPENMAT XLVI and XLVII)

Admission to Management Programmes of IGNOU is done through **OPENMAT Entrance test**, held twice a year. For appearing in the entrance test (**OPENMAT**) a student has to fill up **APPLICATION FORM FOR OPENMAT ENTRANCE TEST** which has to be filled online only. Weblink for filling online form is https://ntaignou.nic.in or you can log in to www.ignou.ac.in which will redirect you to the NTA website. **Please see the instructions for filling up the OPENMAT ENTRANCE TEST**. The Entrance Test will be held on the following dates:

OPENMAT XLVI - 27.07.2019 (Saturday, 10.00 a.m. — 1.00 p.m.)#

OPENMAT XLVII- Date to be notified by Student Evaluation Division (SED). Please visit

www.ignou.ac.in

A student can appear in anyone of the above OPENMAT Examinations. If a student wants to appear in more than one OPENMAT Examinations s/he is required to apply separately for each OPENMAT.

VALIDITY OF OPENMAT SCORE

Candidates who have qualified for admission on the basis of the score obtained in the Entrance Test (OPENMAT) will be eligible to seek admission into Management Programme in any of the following two semesters. For example, a student who qualifies for admission in July 2019 OPENMAT, may take admission in any of the following two semesters i.e., either in January 2020 or July 2020 semester. The last dates for submission of the Application Form (Form-2) for Admission to these semesters are as follows:

For those qualifying July 2019 Test — For 1st Sem. 2020 (January 2020) – to be notified by SRD. For 2nd Sem. 2020 (July 2020) – to be notified by SRD.

For those qualifying February 2020 Test — For 1st Sem. 2020 (July 2020) — to be notified by SRD. (OPENMAT-XLVII) For 2nd Sem. 2021 (January 2021) — to be notified by SRD.

ADMISSION

Admission to the Management Programme (MBA) will be done on the basis of the score obtained in the OPENMAT, conducted all over India twice a year as per above schedule.

The result of the OPENMAT exam would be displayed on the university website www.ignou.ac.in and NTA website and result card would be sent to all the candidates who have appeared in the OPENMAT examination. It will indicate whether the candidate has qualified or not qualified for admission on the basis of cut-off score as decided by the University. After qualifying in OPENMAT, a learner will have to apply for admission on the specified **APPLICATION FORM (Form 2)** which is given in the Prospectus alongwith required documents to the Regional Director concerned.

Indicative course selection plan in order to complete MBA Programme in two years.

Semester I : Any five courses from MS-1 to MS-11 excluding MS-10

Semester II : Rest of five courses

Semester III : MS-10, MS-95, two specialisation courses of your choice and MS-100

Semester IV : MS-91, three specialisation courses from specialisation stream opted in Semester-

III and any one elective course out of MS-92,93,94,96,97.

Learners are advised to retain five Copies of the Application Form submitted to NTA.

Admission will be offered to all those attaining the cut off score and above, subject to their fulfilling other eligibility criteria as mentioned in Appendix 1.

[#] For change in dates or time, if any refer to our Entrance advertisement (OPENMAT) and our website www.ignou.ac.in and www.ntaignou.nic.in or contact the concerned regional centre.

INCOMPLETE AND LATE APPLICATIONS

Incomplete and late application forms for admission will be summarily rejected without referring to the candidate. The students are, therefore, advised to fill all the relevant columns carefully and enclose the application form for admission alongwith the requisite fee through a Bank Draft, copies of testimonials, caste certificate, educational qualifications, and any other certificate, if required, original hall ticket for OPENMAT entrance test and the result card. The university will not accept any statement from the students about their ignorance in meeting these requirements.

RE-REGISTRATION/RE-ADMISSION

1) Application Form for Admission to Management Programme (Form 2) will be submitted only at the time of first entry to the programme. Subsequent continuation in the programme will be through RE-REGISTRATION FORMS, which is through online mode.

Schedule for online Re-registration Forms will be as notified by Registrar SRD.

- 2) You must submit **Re-registration Form 'online'.**
- 3) You will be allowed to register for a maximum of five courses per semester.
- 4) Registration for MS-100 (Project Course) will be allowed only after you have registered for MS-1 to MS-9 and MS-95 (10 courses).
- 5) A course once registered for study, **must be successfully completed within 4 semesters** (the validity period). In case of failure to do so, you will be required to **re-validate the registration** by paying the requisite fee of ₹1,800/- per course by filling the Online Re-registration form.
- 6) On re-registration once again, the SLMs are despatched for the 2nd time. Besides, the earlier score of qualified assignments and/or term-end examination can be retained and the student will be required to complete the left over requirements of that course.
- 7) Mailing of study material is course-wise and material for each course will be despatched in one package.
- 8) Change of Courses: A learner has to indicate in the Re-Registration/Course Option/Re-Admission Form, the courses s/he is opting for. However, request for change of courses will be entertained within one-and-a-half month of the commencement of the session (i.e. by 15th February and 16th August for first and second semesters of the year respectively) on payment of a fee of ₹1800/- per course through Demand Draft drawn in favour of IGNOU payable at the city of the Regional Centre. The application should be addressed to the Regional Director, IGNOU Regional Centre of your region.
- 9) Change of specialisation stream is not permitted.

ACQUIRING ADDITIONAL PG SPECIALISATION DIPLOMA(S)

A learner, if so wishes, can acquire one or more additional PG Specialization Diploma (other than the one reflected in his/her MBA degree) by pursuing six courses from the chosen stream under the same Enrol No. within the prescribed maximum duration of 5 years. Procedure for re-registration of course would remain unchanged in such cases as well. However, such additional specialization(s) will not be reflected in the MBA degree. For acquiring additional diplomas the student needs to complete six new courses from the chosen stream. While doing MBA s/he would have already done the basic courses viz MS-1 to 9 and MS-11. Now in order to complete additional specialisation PG Diploma s/he would have to choose 6 courses from that specialisation leaving apart MS-1 to MS-9 which are basic courses and s/he has already completed in his/her MBA.

SPECIALISATION POST GRADUATE DIPLOMA PROGRAMME (DIRECT ENTRY)

Direct admission (without OPENMAT) to Specialisation PG Diploma Programme

The students interested in pursuing specialization PG Diploma Programme can apply for admission without clearing OPENMAT subject to fulfilling the eligibility criteria specified below:

Eligibility Criteria

- Any graduate (Including Chartered Accountancy/Cost Accountancy/Company Secretaryship) with 50% makrs for general category/45% for reserved category as per government of India rules.
- Student should ensure that his/her CGPA should meet the eligibility percentage requirement.
- No age bar

A separate prospectus is available for additional information.

Structure

The structure of specialisation PG Diploma Programme is:

- 6 courses (36 credits) One Compulsory course and 5 elective course from the chosen specialization area.
- Two Semesters (One Year)
- Duration Minimum One year (Two Semesters)

Maximum – Three years (Six Semesters)

$Option \ of \ credit \ transfer \ to \ Management \ Programme (MBA) \ for \ specialization \ PG \ Diploma \ holders \ (direct \ entry \ student \ without \ OPENMAT)$

In order to encourage students to obtain higher level qualification the University is operating Credit transfer scheme for students who have taken admission to specialization PG Diploma through direct entry i.e. without OPENMAT.

The student who qualify OPENMAT subsequently after taking admission to specialization PG Diploma would be provided credit transfer for the completed courses as per the University rules. In case the student has acquired more than one PG Specialization Diploma the **credit transfer whould be given for the one specialization diploma only which would be reflected as specialization in MBA degree.**

Rules with respect to re-registration credit transfer, are same as that of MBA.

The Specialization Programme in Functional Area consists of PG Diploma in 5 streams listed. In order to qualify for a particular specialization P.G. Diploma a student is required to successfully complete one compulsory course and five courses from that particular specialization steam.

School of Management Studies IGNOU

School of Management Studies began its operations in 1987 with the launch of Diploma in Management. This is one of the largest management school in the world with objective of imparting flexible management education resulting in reaching the unreached. The school has international presence also and it is offering management programmes in various African and West-Asian countries.

The programmes offered by the school are designed in modular framework so as to give the student maximum flexibility and multiple exit points.

SCHOOL OF MANAGEMENT STUDIES

Director: Prof. Madhu Tyagi

LIST OF MANAGEMENT FACULTY MEMBERS AREA WISE

HUMAN RESOURCE MANAGEMENT

Prof. B.B. Khanna

M.Sc. (Psy.), Ph.D. (Mgmt.)

Prof. Srilatha

M.A. (Psy), Ph.D.

Dr. Gopal Jadav

MBA, LLB, PGDDE, Ph.D.

Associate Professor

Dr. Nayantara Padhi

MA (IRPM), Ph.D.

Associate Professor

FINANCIAL MANAGEMENT

Prof. K. Ravi Sankar

MBA, Ph.D.

Dr. Anjali Ramteke

B.Sc. (Tech.), MBA, Ph.D. PGDDE, ME

Associate Professor

Dr. Kamal Vagrecha

MBA, Ph.D.

Associate Professor

OPERATIONS MANAGEMENT

Prof. Anurag Saxena

M.Sc. (Stat.), Ph.D., PGDDE

MARKETING MANAGEMENT

Prof. Kamal Yadava

B.Sc. (Engg.), MBA, Ph.D.

Mr. T.V. Vijay Kumar

B.Sc., MBA

Associate Professor (Selection Grade)

CORPORATE MANAGEMENT

Prof. G. Subbayamma

M.A. (Eco.), Ph.D.

Prof. Neeti Agrawal

MBA, Ph.D., MA(DE)

Dr. Leena Singh

M.A. (Eco.), MBA, Ph.D., PGDDE

Assistant Professor (Senior Scale)

Programmes on Offer

School of Management studies offer Master of Business Administration (MBA) and various Post Graduate Specialisation Diplomas.

MBA: For admission to MBA the student must clear the Entrance Test OPENMAT conducted by the University twice in an year. The eligibility for appearing in OPENMAT is given below:

- Any graduate (Including Chartered Accountancy/Cost Accountancy/Company Secretaryship) with 50% marks for general category/45% for reserved category as per government of India rules.
- Student should ensure that his/her CGPA meets the eligibility percentage requirement.
- Clearance of OPENMAT conducted by National Testing Agency (NTA).
- No age bar

UNIVERSITY RULES

The University reserves the right to change the rules from time to time. Latest rules will be applicable to all the students irrespective of the year of their registration.

However the student who have taken admission to MP programme prior to January 2018 would be governed by the old rules with required to re-registration. For the students who have taken admission prior to 'January 2018 the maximum duration to successfully complete all the requirements for the award of Degree/Diploma would be 8 years. For these students who then seek fresh admission for completing the left over courses the validity of fresh admission would be 5 years.

Educational Qualifications Awarded by Private Institutions

Any educational qualification awarded by the Private University established under the provisions of the "Chhattisgarh Niji Kshetra Vishwavidyalaya (Sathapana Aur Viniyam), Adhiniyam, 2002" are non-existent and cannot be considered for admission to any of the programmes in IGNOU.

Validity of Degree for Admission

Master's Degree obtained without a First degree will not be accepted. However, this condition is not applicable for the five year Integrated Master's degree acquired from a recongnized University/Institution.

Bachelor's Degree means Bachelor's Degree of not less than 3 years duration.

IGNOU also accepts First degree of 2 year duration obtained from a recognized university **completed up to the year 1998-99** for purposes of higher studies; **provided such students have undergone a further one year bridge course and passed the same, to be in conformity with UGC Regulations.**

Acceptance of 2 year Bachelor's Degree

Students who had enrolled themselves in the first degree course prior to June 4, 1986 and students who had successfully completed their first degree course, prior to June 4, 1986, irrespective of their duration shall be treated at par with the students who have completed 3 years degree and they are not required to undergo a further one year bridge course. Degrees obtained prior to June 4, 1986 and the degree awarded to the students enrolled prior to June 1986 shall be treated valid for all purposes including admission to a Masters degree programme and other higher studies.

'One sitting B.A. degree'

One sitting B.A. degree of Osmania University, Andhra University, Kakatiya University. Kurukshetra University, etc. is recognized for purpose of admission to IGNOU's Master's degree programmes subject to the condition that the candidates have enrolled for the programme up to the year 1995-96 and completed their course up to the year 1998-99. Besides, such candidates should have a gap of two year after +2 before they have registered themselves for 'One sitting BA degree'.

Degree acquired from an 'Off Campus' Study Centre/Learning Centre of Private University outside the territorial jurisdiction of the concerned State is also not recognized for purposes of admission to IGNOU's academic programmes unless it has specific approval of the University Grants Commission as per provisions of UGC (ESTABLISHMENT OF AND MAINTENANCE OF STANDARDS IN PRIVATE UNIVERSITIES) REGULATIONS, 2003.

Similarly, Degrees acquired from an 'Off Campus' Study Centre/'Off-shore' Campus of Central/State/Deemed to be Universities/Institutions of National Importance offered through Distance mode of learning will be accepted for higher studies in IGNOU; provided these have been obtained as per territorial jurisdiction of these Central/ State/Deemed to be Universities/Institutions of National Importance prescribed by the University Grants Commission.

Incomplete and Late Applications

Incomplete Application Form(s) Re-registration Form(s), received after due date, having wrong options of courses or electives or false information, will be summarily rejected without any intimation to the learners. The learners are, therefore, advised to fill up the relevant columns carefully and enclose copies of all the required certificates self attested. **The Admission Form duly completed along with its enclosures is to be submitted to the Regional Director concerned ONLY** on or before the due date mentioned in the admission notification. The application form sent to other offices of the University will not be considered and the applicant will have no claim, whatsoever, on account of this.

Simultaneous Registration

Students who are already enrolled in a programme of one year or longer duration can also simultaneously register themselves for any **Certificate programme of 6 months duration.** However, if there is any clash of dates of counselling or examination schedule between the two programmes taken, University will not be in a position to make adjustment.

Simultaneously, pursuing **two academic Programmes** either from the same University, or one from the **Open University** (under **ODL mode**) and the other from **Conventional University** (**regular or face-to-face mode**) is not permitted, as of now, except Certificate Programme.

Refund of Fee

Fee once paid will not be refunded under any circumstances. It is also not adjustable against any other programme of this University. However, in cases where University denies admission, the programme fee will be refunded after deduction of processing fee, if any, through A/c Payee Cheque only.

Waiver of IGNOU Programme Fee to Inmates Lodged in Prisons

Inmates lodged in Prisons in the country are exempted from payment of programme fee including cost of Prospectus. The under-trial/short term prisoners are also eligible for the same benefit of FREESHIP as is extended to other prisoners with the condition that when they go out of jail, they will be treated as normal students and shall pay the fee due thereafter wherever applicable (Examination Fee, Re-registration Fee, pro-rata Fee for Re-admission, Registration Fee for Convocation etc.)

Change of Programme

Change of programme from MBA to MBA (B&F) and vice-versa is not permitted.

Correction/Change of Name/Surname of Learner

Spelling mistakes, if any, committed at the time of data entry stage will be rectified at the Regional Centre and corrected data transmitted to SRD, IGNOU, Maidan Garhi for updating in the database. However, Learners are expected to write their correct name (as indicated in the High School Certificate) in the Admission Form. In case any change in the name (other than the one mentioned in his/her High School Certificate), then it is mandatory for the prospective learners to furnish legal evidence of having changed his/her name/surname while submitting the admission form.

For Change of Name/Surname, after confirmation of admission, the learners are required to submit the following documents at the Regional Centre, for onward transmission to Registrar, SRD:

- i) Original copy of Notification in a daily newspaper notifying the change of name;
- ii) Affidavit, in original, on non-judicial Stamp Paper of the appropriate value sworn in before 1st Class Magistrate specifying the change in the name;
- iii) Marriage Card/Marriage Certificate in case of women candidates for change in surname;

- iv) Gazette Notification, in original, reflecting the change of name/surname;
- v) Demand Draft of ₹400/- drawn in favour of IGNOU payable at New Delhi.

Request for correction and/or change of Name/Surname will be entertained only before completion of the programme.

Recognition

IGNOU Degrees/Diplomas/Certificates are recongnized by all member Universities of the Association of Indian Universities (AIU) and are at par with Degrees/Diplomas/Certificates of all Indian Universities/Institutions, as per:

- i) UGC Circular letter No. F1-52/2000 (CPP-II) dated 5th May, 2004 (Annexure-I)
- ii) AIU Circular No. EV/II (449)/94/176915-177115 dated 14th January 1994 (Annexure-II)
- iii) AICTE Circular F.No. AICTE/Academic/MOU-DEC/2005 dated 13th May 2005 (Annexure-III)
- iv) UGC F.No. UGC/DEB/2013 dated 14th Oct. 2013 (Annexure-IV)
- v) UGC Letter No. F.1-8/92 (CPP) dated February 1992 (Annexure-V)
- vi) UGC Circular D.D. No. F.1-25/93 (CPP-II) dated 28th July 1993 (Annexure-VI)

Student Handbook and Prospectus is available on university's website www.ignou.ac.in.

Schedule of activities for OPENMAT-XLVI and XLVII Entrance Test

Date of Entrance Test	Last date of submission of the OPENMAT Entrance test Application form Online	Validity of OPENMAT score and eligible to seek admission in*	Last date for submission of application form for Admission (Form 2)* at the concerned Regional Centre alongwith Result Card, Identity proof, and other relevant documents
27.07.2019 (OPENMAT-XLVI)	25.06.2019	1st Sem. 2020 (January 2020) 2nd Sem. 2020 (July 2020)	To be notified by the Student Registration Division (SRD)
(OPENMAT-XLVII)	To be notified by Student Evaluation Division (SED)	1st Sem. 2020 (July 2020) 2nd Sem. 2021 (January 2021)	To be notified by the Student Registration Division (SRD)

IMPORTANT NOTES:

- 1. Application Form for OPENMAT (XLVI or XLVII) Entrance Test, as the case may be, had to be filled online only.
- 2. Hall Tickets will be only uploaded on the University website and NTA website 10 days before the exam. Candidate can download hall ticket from IGNOU website (www.ignou.ac.in) or NTA website www.ntaignou.nic.in and report to the examination centre for appearing in the entrance test.
- 3. The OPENMAT result will be uploaded on the university website (www.ignou.ac.in) and www.ntaignou.nic.in. You can download the same from the IGNOU website and apply for admission.
- 4. *Those who qualify for admission will have to apply on the **Admission Form (Form 2)** given in this prospectus to the **Regional Director concerned**. Such students will have a choice to take admission in any of the two subsequent semesters, i.e., one who qualifies in July, 2019 OPENMAT may take admission in the semester commencing in January 2020 or July 2020.

^{*} For change in dates, if any refer to our Entrance advertisement (OPENMAT) and our website www.ignou.ac.in and www.ntaignou.nic.in or contact the concerned regional centre.

MANAGEMENT PROGRAMME

In the Management Programme, semester system is followed as: January to June (first semester of the year) and July to December (second semester of the year). The following courses are on offer for the years 2019/2020 in First and Second Semesters respectively. The students should opt for registration of those courses only which are on offer during a particular semester.

Courses on Offer (Semester-wise)

January 2019/2020 Semester (January to June)

July 2019/2020 Semester (July to December)

nι	iary 2019	9/2020 Semester (January to June)	July	2019/20	020 Semester (July to December)
Sl. No.	Course Code	Course Title	Sl. No.	Course Code	Course Title
	MS-1	Management Functions and Behaviour	1	MS-1	Management Functions and Behaviour
	MS-2	Management of Human Resources	2	MS-2	Management of Human Resources
	MS-3	Economic and Social Environment	3	MS-3	Economic and Social Environment
1	MS-4	Accounting and Finance for Managers	4	MS-4	Accounting and Finance for Managers
5	MS-5	Management of Machines and Materials	5	MS-5	Management of Machines and Materials
6	MS-6	Marketing for Managers	6	MS-6	Marketing for Managers
7	MS-7	Information Systems for Managers	7	MS-7	Information Systems for Managers
8	MS-8	Quantitative Analysis for Managerial Applications	8	MS-8	Quantitative Analysis for Managerial Application
9	MS-9	Managerial Economics	9	MS-9	Managerial Economics
10	MS-10	Organisational Design, Development & Change	10	MS-10	Organisational Design, Development & Chan
11	MS-11	Strategic Management	11	MS-11	Strategic Management
12	MS-91	Advanced Strategic Management	12	MS-91	Advanced Strategic Management
13	MS-95	Research Methodology for Management Decisions	13	MS-95	Research Methodology for Manageme Decisions
14	MS-100	Project Work (equivalent to two courses)	14	MS-100	Project Work (equivalent to two courses)
15	MS-21	Social Processes and Behavioural Issues	15	MS-25	Managing Change in Organisations
16	MS-22	Human Resource Development	16	MS-26	Organisational Dynamics
17	MS-23	Human Resource Planning	17	MS-27	Compensation and Rewards Management
18	MS-24	Industrial Relations	18	MS-28	Labour Laws
19	MS-41	Working Capital Management	19	MS-29	International Human Resource Managemen
20	MS-42	Capital Investment and Financing Decisions	20	MS-44	Security Analysis and Portfolio Management
21	MS-43	Management Control Systems	21	MS-45	International Financial Management
22		Operations Research	22	MS-46	Management of Financial Services
	MS-51		23	MS-55	Logistics and Supply Chain Management
23	MS-52	Project Management	24	MS-56	Materials Management
24	MS-53	Production/Operations Management	25	MS-57	Maintenance Management
25	MS-54	Management Information Systems	26	MS-58	Management of R&D and Innovation
26	MS-61	Consumer Behaviour	27	MS-66	Marketing Research
27	MS-62	Sales Management	28	MS-68	Management of Marketing Communication a
28	MS-63	Product Management	20	MC 611	Advertising Byrral Morketing
29	MS-64	International Marketing	30		Rural Marketing Retail Management
30	MS-65	Marketing of Services		MS-94	Technology Management
31	MS-92	Management of Public Enterprises	31 32	MS-94 MS-96	Total Quality Management
32	MS-93	Management of New and Small Enterprises	33	MS-96 MS-97	International Business Management
33	MFP-1	Equity Markets	33	MFP-4	Currency and Debt Markets
34	MFP-2	Equity Derivatives			Professionals in Financial Markets Practice
35	MFP-3	Commodity Markets	35	MFP-5	FIOIESSIONAIS III FINANCIAI MATKEIS PTACTICE

(Detailed course outline of each course is given in Appendix-8)

Examination will be held in June and December every year for all the courses, however, the assignment will only be available for the courses which are on offer in those respective semesters.

PROGRAMME STRUCTURE

Successful completion of a specific combination of above courses would lead to:

- Master of Business Administration (MBA), or
- Post Graduate Diploma in Human Resource Management (PGDHRM), or
- Post-Graduate Diploma in Financial Management (PGDFM), or
- Post-Graduate Diploma in Operations Management (PGDOM), or
- Post-Graduate Diploma in Marketing Management (PGDMM), or
- Post-Graduate Diploma in Financial Markets Practice (PGDFMP)

The programme code for each of the programme is given in Appendix 5 at Page No. 88

Master of Business Administration (MBA)

The **MBA Programme** consists of 21 courses in all. These comprise of :

- All the courses from MS-1 to MS-09 and MS-11
- Five courses from any one of the specialisation streams
- Compulsory Courses (MS-10,MS-91, MS-95) and any one elective course out of MS-92/93/94/96/97
- Project Course (MS-100) equivalent to 2 courses.

IGNOU follows a modular approach in its programme offerings viz. if a student takes admission into MBA and for some reason or the other is not able to complete all the courses s/he is provided with exit point. If s/he completes 6 courses in a particular specialisation alongwith the compulsory basic course s/he would be awarded Post Graduate Diploma in that particular specialisation.

Semester I : Any five courses from MS-1 to MS-11 excluding MS-10

Semester II : Rest of five courses

Semester III: MS-10, MS-95, two specialisation courses of your choice and MS-100 Semester IV: MS-91, three specialisation courses from specialisation stream opted in

Semester-III and any one elective course out of MS-92,93,94,96,97.

The Specialisation Diploma Programmes

The Specialisation Programme in Functional Areas consists of P.G. Diplomas in 5 streams listed below. In order to qualify for a particular specialisation P.G. Diploma a student is required to successfully complete six courses in all from that particular stream inclusive of one compulsory course.

Programme P.G. Diploma in:	Course Code	Course Title
	MS-2	Management of Human Resources (Compulsory)
Human Resource	MS-21	Social Processes and Behavioural Issues
Management	MS-22	Human Resource Development
(PGDHRM)	MS-23	Human Resource Planning
,	MS-24	Industrial Relations
	MS-25	Managing Change in Organisations
	MS-26	Organisational Dynamics
	MS-27	Compensation and Rewards Management
	MS-28	Labour Laws
	MS-29	International Human Resource Management
F. 1	MS-4	Accounting and Finance for Managers (Compulsory)
Financial	MS-41	Working Capital Management
Management	MS-42	Capital Investment and Financing Decisions
(PGDFM)	MS-43	Management Control Systems
	MS-44	Security Analysis and Portfolio Management
	MS-45	International Financial Management
	MS-46	Management of Financial Services
	MS-7	Information Systems for Managers (Compulsory)
Operations	MS-51	Operations Research
Management	MS-52	Project Management
(PGDOM)	MS-53	Production/Operations Management
,	MS-54	Management Information Systems
	MS-55	Logistics and Supply Chain Management
	MS-56	Materials Management
	MS-57	Maintenance Management
	MS-58	Management of R&D and Innovation
	MS-6	Marketing for Managers (Compulsory)
Montratina		Consumer Behaviour
Marketing	MS-61	
Management	MS-62	Sales Management
(PGDMM)	MS-63	Product Management
	MS-64	International Marketing
	MS-65	Marketing of Services
	MS-66	Marketing Research
	MS-68	Management of Marketing Communication and Advertising
	MS-611	Rural Marketing
	MS-612	Retail Management
	MS-4	Accounting and Finance for Managers (Compulsory)
Financial	MFP-1	Equity Markets
Markets Practice	MFP-2	Equity Derivatives
(PGDFMP)		
(= 322)	MFP-4	Currency and Debt Markets
	MFP-5	Professionals in Financial Markets Practice

MAXIMUM DURATION IN MANAGEMENT PROGRAMME

The maximum duration of the MBA Programme is 5 (five) years. Thereafter, students seeking 'fresh admission' for completion of the left over course(s), if any, will not be required to qualify the OPENMAT Entrance Test again. However, this facility is available only once. A separate admission form (Form 3), which is a part of this booklet, is required to be filled by such students.

If old students (initially admitted to MBA programme pre-JAN. 2018 sessions) fail to successfully complete all the requirements for the award of Degree/Diploma in another 5 (five) year duration (i.e., 8+5=13 years), then s/he will have to seek admission afresh (like any notherl new student) by qualifying the OPENMAT entrance test once again, and no credit transfer facility will be provided. All formalities in such cases would remain the same as is applicable in case of a fresh student.

Maximum duration (of 8+5, i.e. 13 years) applicable to MP old students (initially admitted to the programme pre-JAN. 2018 sessions)

Management Programme was initialy launched in 1987.

Old students of MP initially registered from 1987 and up to JAN. 2003, the maximum duration of 8+8 = 16 years had elapsed in DEC. 2018. If the students of these batches wish to purse MBA Programme, they will have to seek 'admission afresh' after clearing the OPENMAT entrance once again (like any other new student). No Internal Credit Transfer facility will be applicable to such students.

Revised maximum duration of 5 (five) years came into force from JANUARY 2018 admission cycle. Therefore, old students seeking fresh admission though Form No. 3, the extended duration of 5 (five) years has commenced as per details given in the chart.

Sl. No.	Batch and Session	Prescribe max. duration of 8 (eight) years (applicable up to the batch of July 2017 session) elapsed in	Extended duration of 5 years on seeking flreshl admissionl to complete the left-over course(s) commenced in – [irrespective of whether such students had sought fresh admission in the past, but now seeking admission through Form No. 3 from JAN. 2019 session onwards)]	13 years (8+5) valid up to	Remarks
1	2	3	4	5	6
01	2006 July	June 2014	July 2014	JUNE 2019	**
02	2007 Jan.	Dec. 2014	Jan. 2015	DEC. 2019	**
03	2007 July	June 2015	July 2015	JUNE 2020	**
04	2008 Jan.	Dec. 2015	Jan. 2016	DEC. 2020	**
05	2008 July	June 2016	July 2016	JUNE 2021	**
06	2009 Jan.	Dec. 2016	Jan. 2017	DEC. 2021	**
07	2009 July	June 2017	July 2017	JUNE 2022	**
08	2010 Jan.	Dec. 2017	Jan. 2018	DEC. 2022	**
09	2010 July	June 2018	July 2018	JUNE 2023	**
10	2011 Jan.	Dec. 2018	Jan. 2019	DEC. 2023	**
11	2011 July	June 2019	July 2019	JUNE 2024	**
12	2012 Jan.	Dec. 2019	Jan. 2020	DEC. 2024	**
13	2012 July	June 2020	July 2020	JUNE 2025	**
14	2013 Jan.	Dec. 2020	Jan. 2021	DEC. 2025	**
15	2013 July	June 2021	July 2021	JUNE 2026	**

16	2014 Jan.	Dec. 2021	Jan. 2022	DEC. 2026	**
17	2014 July	June 2022	July 2022	JUNE 2027	**
18	2015 Jan.	Dec. 2022	Jan. 2023	DEC. 2027	**
19	2015 July	June 2023	July 2023	JUNE 2028	**
20	2016 Jan.	Dec. 2023	Jan. 2024	DEC. 2028	**
21	2016 July	June 2024	July 2024	JUNE 2029	**
22	2017 Jan.	Dec. 2024	Jan. 2025	DEC. 2029	**
23	2017 July	June 2025	July 2025	JUNE 2030	**

Note:

- Student Handbook & Prospectus of Management Programmes printed from 2008 onwards carries the information pertaining to maximum duration of 8 years fixed in MBA. Similarly, Maximum duration of 5 (five) years, which came into force w.e.f. JANUARY 2018 admission cycle, has been incorporated in the Prospectus of Management Programme-2019 onwards.
- 2. For old students initially registed up to Jan. 2003 admission cycle, maximum duration of 8 years was accounted as Dec. 2010. Their extended duration of 8 years (i.e. 8 + 8 = 16 years) had also elapsed in Dec. 2018. Therefore, they will have to seek 'admission afresh' after clearing the OPENMAT entrance once again (like any other new student), if they wish to pursue MBA Programme. No Internal Credit Transfer facility will be applicable to such students.
- 3. The extended duration of **5 years**, on seeking **fresh admission** through Form No. 3 from **JAN. 2018 session onwards** has commenced as per **Col. No. 4** above for the old students initially registered from **2006 January and thereafter**. Therefore, the **extended duration of 5 years indicated in Col. 5 above would be elapsed in June 2019 TEE onwards**, irrespective of whether they have sought fresh admission in July 2014 session onwards or not.
- 4. ** After seeking fresh admission through Form No. 3, if any student fails to complete all the requirements for the award of Degree/Diploma within the 13 year duration (i.e. initial 8 years + extended duration of another 5 years) indicated in Col. No. 5 above, then he/she will have to come as **fresh candidate after clearing the OPENMAT again (like any other new student) and complete all the courses afresh. No Credit transfer/credit exemption would be allowed.**

Those students who were admitted earlier to Management Programmes [including SDM (Direct Entry)] without the provision of Entrance Test are required to clear the mandatory requirement of clearance of Entrance Test while seeking fresh admission. Such students will fill the normal Admission Form (Form 2) for continuance in the Programme (like any other new student) and completell all the courses afresh. No credit transfer/credit exemption would be allowed.

As indicated in 'Re-Registration' above, **students would be allowed to register maximum five courses in a semester** to enable them to register/re-register for proper combination of 21 courses for the award of MBA Degree in four semesters (i.e. **two years**). However, course(s) once registered must be successfully completed within four semesters, failing which s/he would need to re-validate the registration for the course as prescribed above. The validity of a course registered after 3½ year of the initial admission to the Programme would be reduced appropriately, so that the prescribed maximum duration of **five years** would remain unchanged.

CREDIT TRANSFER POLICY

If any student fails to complete all the requirements for the award of Degree/Diploma within the maximum prescribed duration, s/he would have to take **fresh admission** in the programme by filling **Form-3**. Full credit transfer would be allowed in accordance with the approved internal credit transfer policy. The certification would be awarded corresponding to the semester in which s/he completes all the courses. The 'internal credit transfer policy' is given in **Appendix 7.**

CERTIFICATE OF COMPLETION

A certificate of completion in one or more successfully completed courses may also be awarded to students who do not wish to, or are unable to complete all the required courses for the Degree/Diploma and/or surplus courses opted which do not form proper combination of courses for the award of Degree/Diploma. It may however, be noted that the credit of a successfully completed course cannot be accounted for more than one programme.

RESERVATION

The University provides reservation of seats for Scheduled Castes, Scheduled Tribes, non-creamy layer of OBC, War Widows, Kashmri Migrants and Physically Handicapped Learners, as per the Government of india rules, for admission to its various programmes. However, submission of forged certificate under any category shall lead not only to cancellation of admission but also be legally implicated as per Govt. of India rules.

FEE STRUCTURE

Course fee of ₹1800/- per course can be paid through a Bank Draft obtained from any one of the scheduled banks in favour of IGNOU and should be payable at the city where your Regional Centre is situated (both at the time of Admission and Re-registration). Please write your Name, Enrolment Number and address on the back of the Bank Draft to ensure proper credit to your fee account.

Fee once paid is not refundable under any circumstances. It is also not adjustable against any other programme of this university.

SCHOLARSHIPS AND REIMBURSEMENT OF FEES

All students including those belonging to reserved categories viz., Scheduled Castes/Scheduled Tribes, OBC and Physically Handicapped are required to pay the full fee at the time of admission to the University.

Students belonging to Reserved Categories *viz*. SC, ST & Physically Handicapped admitted to IGNOU are eligible for Government of India scholarships provided these are available for PG level programmes. They are advised to collect scholarship forms from the Directorate of Social Welfare or Office of the Social Welfare Officer of the concerned State Government and submit the filled in forms to them through the concerned Regional Director of IGNOU. Scholarship scheme of National Centre for Promotion of Employment of Disabled People (NCPEDP) for Post Graduate level programmes is available for the students of this university.

The university reserves the right to change the rules from time to time. However, latest rules will be applicable to all the students irrespective of year of registration.

CHANGE OF REGION BY STUDENTS

When a student wants a transfer from one Region to another, s/he has to write to the Regional Centre from where s/he is seeking a transfer. Further, s/he has to obtain a certificate from the Coordinator of the Study Centre from where s/he is seeking transfer regarding number of assignments submitted. The Regional Director of the region from where the student is seeking transfer will transfer all records and the status of the programme fee payment pertaining to the student to the Regional Centre where the student is being transferred under intimation to the Registrar (SRD) and the student.

CHANGE/CORRECTION OF ADDRESS AND STUDY CENTRE

In case there is any correction/change in the address, the learners are advised to make use of proforma provided in the Prospectus and send it to the Regional Director concerned who will forward the data to SRD, IGNOU, Maidan Garhi, New Delhi-110 068. Requests received directly will not be entertained. The form for change of address can also be downloaded from IGNOU website www.ignou.ac.in. Learners are advised not to write letters to any other officer in the University in this regard. Normally, it takes 4-6 weeks to effect the change. Therefore, the learners are advised to make their own arrangements to get the mail redirected to the changed address during this period. In case a change of Study Centre is desired, the learners are advised to fill the proforma and address it to the Regional Centre concerned. Counselling facilities are not available for all Programmes at all the Study Centres. As such, learners are advised to make sure that counselling facilities are available for the subject s/he has chosen, at the new Study

Centre opted for. Request for change of Study Centre is normally accepted subject to availability of seat for the programme at the new Study Centre asked for. Change of address and Study Centre are not permitted until admissions are finalized.

EVALUATION

The evaluation system of the programme is based on two components:

a) Continuous evaluation in the form of assignments (weightage: 30%)

This component carries a weightage of 30%. There will be one graded assignment per course. The assignment is to be submitted to the Co-ordinator of the Study Centre to which the student is assigned or attached with.

b) Term-end examination (weightage: 70%)

Term-end exams will be held twice every year in the months of June and December. The students are at liberty to appear in any of the examinations conducted by the University during the year. A student will be allowed to appear in the Term-End Examination, only after s/he has registered for that course and submitted the assignment.

For appearing in the Examination, every student has to submit an Examination form through on-line (www.ignou.ac.in) before the due dates as given in the schedule of operations.

If a student misses any term-end examination of a course for any reason, s/he may appear for any of them or all the courses subject to the maximum of 8 courses in the subsequent term-end examinations. This facility will be available until a student secures the minimum pass grade in the courses but up to a maximum period of four semesters, since the date of registration of the course is valid for four semesters. Beyond this period s/he may continue for another four semesters by getting Re-registration by paying fee again. In that case, the score of qualified assignments and/or term-end examination will be retained and the student will be required to complete the left out requirements of such re-registered courses.

The following components will comprise the term-end examination for each course:

- * Analytical and conceptual comprehension through essay type questions.
- * Cases or problem solving exercises.

Letter grade system is used for grading continuous and term-end examination components. These letter grades are:

A = Excellent

B = Very Good

C = Good

D = Satisfactory

E = Unsatisfactory

For successfully qualifying a course, a student will have to obtain at least 'D' Grade in both continuous and term-end examinations. However, the overall average should be at least 'C' grade for the successful completion of a course.

Following is the system of converting the overall letter grades to percentage equivalents.

A = 80% and Above

B = 60% to 79.9%

C = 50% to 59.9%

D = 40% to 49.9%

E = Below 40%

Modalities of submission of assignments and appearing in term-end examinations are given in Appendix 6.

EXEMPTION SCHEME

Definitions

- i) "Accredited institution" means a University established by an Act of Parliament or by an Act of State Legislature; or an institution "deemed to be a university"; or an "institution of national importance"; or institutions recognised by statutory bodies like AICTE, ICMR, ICAR, etc.
- ii) "School" means the Schools of Studies of IGNOU.
- iii) "Exemption" means exemption from "course work/counselling/submission of assignments only" i.e., if a student is allowed "exemption" in a particular course, s/he is not required to do the assignments of course/courses as other students do but s/he will have to sit for a term-end examination(s) in such course(s) and clear it/them successfully; in such cases weightage for Term-end Examination will be 100 %.
- iv) IGNOU "programmes" and "courses" mean "courses" and "subjects" or "papers" respectively of conventional universities.

Modalities

- i) Normally, exemption will be applicable only from a diploma to an equivalent diploma, a degree to an equivalent degree and a post graduate degree to an equivalent post graduate degree.
- ii) Exemption will be permissible only in the case of students coming from accredited institutions.
- iii) Exemption will be granted only on the basis of individual courses and not on the basis of year to year courses as in conventional institutions.
- iv) Students exempted from studying the courses may take the examination of the exempted courses during any of the two Term-end Examinations.
- v) Exemption up to two courses is allowed in PG Specialisation Diplomas and Integrative Courses, except the Project Course (MS-100).
- vi) Exemption in IGNOU is provided for course work and assignments only. For all courses that you get an exemption, you would still have to appear in the term-end examination. The weightage of the term-end examination will be 100%.
- vii) Students cannot register for more than five courses inclusive of exempted courses, in a semester. For registration purposes the course MS-100 is counted as one course only.
- viii) Students seeking Course Exemption should apply individually to the Registrar (SRD), IGNOU, Maidan Garhi, New Delhi-110068, enclosing a Demand Draft for ₹500/- per Course drawn in the name of IGNOU and payable at New Delhi, self-attested copies of Marks Sheet and self-attested copies of syllabus of such courses, covered by them. Such cases will be examined separately by the Equivalence Committee at the headquarters of the University. The process will take a minimum period of three months from the date of receipt of such requests, with all the relevant documents, by the above concerned officer. Fee paid for exemption will not be refunded under any circumstances even if exemption in a certain course(s) is rejected.

The basis of exemption will be:

- a) course coverage with at least 90% matching content, and
- b) a minimum of 50% marks or 'C' grade on a 5-point scale.

MIGRATION CERTIFICATE

For Migration Certificate, requisition may be sent to the Regional Director alongwith the following documents:

- 1) Application Form (can be obtained from the Head Office or photocopy of the one given in programme guide could be used).
- 2) Self-attested copy of the Grade card and Provisional certificate.
- 3) Fee of ₹500/- in the form of demand draft drawn in favour of IGNOU payable at the city where Regional Centre is located.

CREDIT TRANSFER SCHEME

Internal Credit transfer scheme for fresh admission to Management Programme after expiry of maximum duration (effective from 2011 onwards): For students who have not completed the MBA programme within the maximum duration of 5 years, a provision of fresh admission to the Management Programme, under a new enrolment number has been made. The rules regarding transfer of credits from the old enrolment number are given in Appendix-7. The form for fresh admission in order to complete the leftover courses (Form 3) is also given along with Appendix-7.

SCHEDULE OF OPERATIONS

	Activities	First Semester (January-June)	Second Semester (July-December)
i)	Despatch of Study Material to begin	During first half of December of preceding year	During first half of June
ii)	Counselling	January-May	July-November
iii)	Submission of Assignments	30th April	31st October
iv)	Assignment feedback	15th May	15th November
v)	Term-end Examinations	JUNE	DECEMBER
vi)	Dates for submission of Examination Forms Through Online only at IGNOU website www.ignou.ac.in	The acceptance of exam form begins from 1st March (for June TEE) and 1st September (for December TEE). For last date please visit the university website	The acceptance of exam form begins from 1st March (for June TEE) and 1st September (for December TEE). For last date please visit the university website
vii)	Dates for Re-registration online for next semester for latest information refer to the notifications to be issued by the SRD and available at www.ignou.ac.in	1st August to 1st October	1st February to 31st March
viii)	Submission of Requisition for fresh set of assignments, if not attempted earlier	November/December	May/June

(Dates are subject to change due to unforeseen circumstances.)

- 1. Examination fee is ₹150/- per course.
- 2. Examination Form should be filled up and submitted through IGNOU website **www.ignou.ac.in** as per the schedule uploaded on university website from time to time.
- 3. Examination Form is to be submitted Online only as per instructions/Guidelines available at IGNOU website i.e. www.ignou.ac.in.

Appendix 1

NAME AND CODE OF PROGRAMMES, ELIGIBILITY, FEES

Sl. No.	Name of the Programme	Programme Code	Eligibility	Minimum Duration (Years)	Fee
1.	Master of Business Administration	MP	 Eligibility: Any graduate (Including Chartered Accountancy/Cost Accountancy/Company Secretaryship) with 50% marks for general category/45% for reserved category as per government of India rules. Student should ensure that his/her CGPA should meet the cligibility percentage requirement. Clearance of OPENMAT conducted by National Testing Agency (NTA). No age bar 	2	₹1,800 per course (₹3,600 for MS-100)
2.	Post Graduate Diploma Human Resource Manage		Any graduate (Including Chartered Accountancy/Cost And a second accountancy (Cost	1	₹1,800/- per course
3.	Post Graduate Diploma in Financial Managemen		Accountancy/Company Secretaryship) with 50% marks for general category/	1	₹1,800/- per course
4.	Post Graduate Diploma in Operations Managem		45% for reserved category as per government of India rules.	1	₹1,800/- per course
5.	Post Graduate Diploma in Marketing Manageme		• No age bar	1	₹1,800/- per course
6.	Post Graduate Diploma Financial Markets Prac			1	₹1,800/- per course

NOTES:

- All Programmes are offered in English medium.
- The candidate should meet the eligibility requirement as mentioned above by the last date for submission of application form for admission (Form 2) to Management Programme.

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
1	AGARTALA	26	REGIONAL DIRECTOR IGNOU REGIONAL CENTREM.B.B. COLLEGE COMPOUNDP.O. AGARTALA COLLEGE TILLA AGARTALA - 799 004 TRIPURA 0381-25193910381-2516714 0381-2516266 rcagartala@ignou.ac.in	STATE OF TRIPURA (DISTRICT: DHALAI, NORTH TRIPURA, SOUTH TRIPURA, WEST TRIPURA, GOMATI, KHOWAI, SEPAHIJALA, UNOKOTI)
2	AHMEDABAD	09	REGIONAL DIRECTOR IGNOU REGIONAL CENTREOPP. NIRMA UNIVERSITY SARKHEJ-GANDHINAGAR HIGHWAY CHHARODI AHMEDABAD - 382 481 GUJARAT 02717-242975-242976 02717-241579 02717-256458 02717-241580 rcahmedbad@ignou.ac.in	STATE OF GUJARAT (DISTRICT: AHMEDABAD, ANAND, BANASKANTHA, BHARUCH, DAHOD, GANDHINAGAR, MEHSANA, PATAN, SABARKANTHA, SURAT, VADODARA, VALSAD, DANG, KHEDA, NARMADA, NAVSARI, PANCHMAHAL, TAPI, ARAVALLI, MAHISAGAR AND CHHOTA UDAIPUR) DAMAN (U.T.) AND DADARA & NAGAR HAVELI (U.T.)
3	AIZAWL	19	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE HOUSE NO. YC-10 ROPHIRA BUILDING CHALTLANG DAWRKAWN AIZAWL - 796 012 MIZORAM 0389-2391692 / 239526 00389-2391789 rcaizwal@ignou.ac.in	STATE OF MIZORAM (DISTRICT: AIZAWL, LUNGLEI, KOLASIB, MAMIT, SERCHHIP, SAIHA, CHAMPHAI, LAWNGTLAI)
4	ALIGARH	47	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 3/310 MARRIS ROAD ALIGARH - 202 001 UTTAR PRADESH 0571-2700120 / 2701365 0571-2402147 rcaligarh@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: ALIGARH, BUDAUN, ETAH, ETAWAH, FIROZABAD, KASHIRAM NAGAR/KASGANJ, MAHAMAYANAGAR/ HATHRAS, MAINPURI

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
5	BANGALORE	13	REGIONAL DIRECTOR IGNOU REGIONAL CENTRENSSS KALYANA KENDRA 293, 39TH CROSS, 8TH BLOCK JAYANAGAR BANGALORE - 560 070 KARNATAKA 080-26654747/26657376 080-26639711 080-26644848 rcbangalore@ignou.ac.in	STATE OF KARNATAKA (DISTRICT: BANGALORE, BANGALORE RURAL, CHIKBALLAPUR,CHITRADURGA, DAVANAGERE, KOLAR, RAMANAGARA, SHIMOGA, TUMKUR,RAMANAGARA, CHAMARAJANAGAR & CHIKMAGALURDAKSHINA KANNADA, HASSAN, KODAGU, MANDYA, MYSORE, UDUPI)
6	BHAGALPUR	82	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 3RD FLOOR, SUMAN PLAZA CENTRAL JAIL ROAD, TILKAMANJHI, BHAGALPUR BIHAR 812001 0641-2610055/2610066 0641-2610077 rcbhagalpur@ignou.ac.in	STATE OF BIHAR (DISTRICT: BHAGALPUR, BANKA, MUNGER)
7	BHOPAL	15	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 12, ARERA HILLS BHOPAL BHOPAL - 462 011 MADHYA PRADESH 0755-2578455/2578452 0755-2762524 0755-2578454 rcbhopal@ignou.ac.in	STATE OF MADHYA PRADESH (DISTRICT: ALIRAJPUR, BHIND, DATIA, HARDA, KHANDWA, MANDSAUR, NEEMUCH, RAJGARH, SHAJAPUR, BAWANI, BHOPAL, DEWAS, GUNA, HOSHANGABAD, JHABUA, KHARGONE, MORENA, RATLAM, SHEOPUR, VIDISHA, ASHOK NAGAR, BETUL, BURHANPUR, DHAR, GWALIOR, INDORE, RAISEN, SEHORE, SHIVPURI, UJJAIN, AGAR-MALWA)
8	BHUBANESHWAR	21	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C - 1, INSTITUTIONAL AREA BHUBANESHWAR - 751 013 ODISHA 0674-2301348 / 230125 00674-2301352 0674-2371457 0674-2300349 rcbhubaneswar@ignou.ac.in	STATE OF ODISHA (DISTRICT: ANGUL, BHADRAK, BARAGARH, BALASORE, CUTTACK, DEOGARH, DHENKANAL, GANJAM, GAJAPATI, JHARSUGUDA, JAJPUR, JAGATSINGHPUR, KHORDHA, KEONJHAR, KANDHAMAL, KENDRAPARA, MAYURBHANJ, NAYAGARH, PURI, SAMBALPUR, SUNDERGARH)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
9	BIJAPUR	85	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE ANAND MAHAL OLD ZP OFFICE (EX OFFICE OF MP) VIJAYAPURA-586101 08352-252006 9482311006 rcbijapur@ignou.ac.in	STATE OF KARNATAKA COVERING(DISTRICTS BAGALKOT, BIJAPUR, BIDAR, GULBARGA, KOPPAL, RAICHUR, YADGIRI, HAVERI, GADAG, BELLARY, BELGAUM, DHARWAD) STATE OF MAHARASHTRA COVERING (DISTRICTS SOLAPUR, LATUR)
10	CHANDIGARH	06	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SCO 208 SECTOR 14 PANCHKULA - 134 109 HARYANA 0172-2590277,2590278 0172-2590208 0172-2590279 rcchandigarh@ignou.ac.in	STATE OF PUNJAB (DISTRICT: PATIALA, MOHALI, RUP NAGAR, FATEHGARH SAHEB), STATE OF HARYANA (DISTRICT: AMBALA, PANCHKULA), CHANDIGARH (U.T.)
11	CHENNAI	25	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE PERIYAR THIDAL 84/1 EVK SAMPATH SALAI VEPERY CHENNAI-600007 rcchennai@ignou.ac.in 044-26618438	STATE OF TAMILNADU (DISTRICT: CHENNAI, THIRUVALLUR, KANCHIPURAM, VELLORE, THIRUVANNAMALAI, KRISHNAGIRI, DHARMAPURI, SALEM, NAMAKKAL, VILLUPURAM, CUDDALORE, PERAMBALUR, NAGAPATTINAM), PUDUCHERRY (U.T.)
12	COCHIN	14	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE KALOOR COCHIN - 682 017 KERALA 0484-2340203 / 2348189 2345650 2337077 0484-2340204 rccochin@ignou.ac.in	STATE OF KERALA (DISTRICT: ALAPPUZHA, ERNAKULAM, IDUKKI, KOTTAYAM, PALAKKAD, THRISSUR, LAKSHADWEEP (U.T.)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
13	DARBHANGA	46	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE LALIT NARAYAN MITHIL AUNIV. CAMPUS, KAMESHWAR NAGAR NEAR CENTRAL BANK DARBHANGA - 846 004 BIHAR 06272-251862 06272-251833 06272-253719 rcdarbhanga@ignou.ac.in	STATE OF BIHAR (DISTRICT: BEGUSARAI, DARBHANGA, EAST CHAMPARAN, GOPALGANJ, SHEOHAR, SITAMARHI, SAMASTIPUR, MADHUBANI, MUZAFFARPUR & WEST CHAMPARAN)
14	DEHRADUN	31	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NANOOR KHERA, TAPOVAN RAIPUR ROAD DEHRADUN - 248 008 UTTARAKHAND 0135-2789200 0135-2789205 0135-2789180 rcdehradun@ignou.ac.in	STATE OF UTTARAKHAND (DISTRICT: DEHRADUN, PAURI, CHAMOLI, TEHRI, UTTARAKASHI, RUDRAPRAYAG, HARIDWAR, NAINITAL, ALMORA, PITHORAGARH, US NAGAR, CHAMPAWAT, BAGESHWAR)
15	DELHI 1	07	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE PLOT NO J-2/1 BLOCK - B 1 MOHAN COOPERATIVE INDUSTRIAL ESTATE, MATHURA ROAD NEW DELHI - 110 044 DELHI 011-26990082 /26990082-83 011-26058354 011-26990084 rcdelhi1@ignou.ac.in	STATE OF DELHI (COVERING AREAS OF MEHRAULI, CHANAKYAPURI, LODHI COLONY, SOUTH EXTENSION, R.K. PURAM, VASANT KUNJ, SAKET, GREEN PARK, LAJPAT NAGAR, G.K., MALVIYA NAGAR, BHOGAL, ASHRAM, HAUZ KHAS, MUNIRIKA, OKHLA, SANGAM VIHAR, FRIENDS COLONY, BADARPUR), STATE OF HARYANA (DISTRICT: FARIDABAD, PALWAL)
16	DELHI 2	29	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GANDHI SMRITI & DARSHAN SAMITI RAJGHAT NEW DELHI - 110 002 DELHI 011-23392374 /23392376 23392377 011-26493257 011-23392375 rcdelhi2@ignou.ac.in	STATE OF DELHI (COVERING AREAS OF KARALA, PRAHLADPUR, BANGAR, LIBASPUR, RAMA VIHAR, RANI BAGH, SULTAN PURI, BUDH VIHAR, MANGOLPURI, PITAMPURA, JAHANGIR PURI, JHARODA MAJRA, BURARI, DR. MUKHERJEE NAGAR, MODEL TOWN, SHAKURPUR, COLONY, GTB NAGAR, ASHOK VIHAR, SHASTRI NAGAR, CIVIL LINES, YAMUNA VIHAR, NAND NAGRI)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
17	DELHI 3	38	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE F-634-636 PALAM EXTENSION SHAHEED RAMPHAL CHOWK (NEAR SECTOR 7) DWARKA NEW DELHI - 110 077 DELHI 011-25088964 011-25088939 011-25088944 011-25088983 rcdelhi3@ignou.ac.in	STATE OF DELHI (COVERING AREAS OF MUNDKA, NANGLOI JAT, PEERAGARHI, PUNJABI BAGH, BAKARWALA, MEERA BAGH, MOTI NAGAR, TILAK NAGAR, TILANGPUR KOTLA, VIKASPURI, SUBHASH NAGAR, UTTAM NAGAR, JANAKPURI, NAJAFGARH, MAHAVIR ENCLAVE, SAGARPUR, DWARKA, PALAM,PALAM FARMS, KAPASERA, DHAULA KUAN, NARAINA, MAHIPALPUR, MANSAROVAR GARDEN), STATE OF HARYANA (DISTRICTS: GURUGRAM, MEWAT)
18	DEOGHAR	87	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE MANDAKINI SADAN BASUWADIH, ROHINI ROAD DEOGHAR JASIDIH JHARKHAND 814142 06432-34448 9234455958-957-975 rcdeoghar@ignou.ac.in	STATE OF JHARKHAND COVERING (DISTRICTS DEOGHAR, GODDA, SAHIBGANJ, PAKUR, DUMKA, JAMTARA & GIRIDIH)
19	GANGTOK	24	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 5TH MILE TADONG NH-10-A BELOW CENTRAL REFERRAL HOSPITAL, EAST SIKKIM GANKTOK - 737 102 SIKKIM 0359-231102/270923 0359-231103 rcgangtok@ignou.ac.in	STATE OF SIKKIM (DISTRICT: EAST SIKKIM, WEST SIKKIM, NORTH SIKKIM, SOUTH SIKKIM)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
20	GUWAHATI	04	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE HOUSE NO 71, GMCH ROAD CHRISTIAN BASTI GUWAHATI GUWAHATI ASSAM 781005 0361-2343771 / 2343785 rcguwahati@ignou.ac.in	STATE OF ASSAM (DISTRICT: KARBI ANGLONG (EAST), KARBI ANGLONG (WEST), MORIGAON, DARRANG, KAMRUP, KAMRUP METROPOLITAN, NALBARI, BARPETA, BONGAIGAON, DHUBRI, SOUTH SALMARA- MANKACHAR, GOALPARA, KOKRAJHAR, BAKSA, UDALGURI, CHIRANG, DIMA HASAO, CACHAR, HAILAKANDI, KARIMGANJ)
21	HYDERABAD	01	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE PLOT NO 207, KAVURI HILLS PHASE II, NEAR MADHAPUR PS, JUBILEE HILLS (P.O.) HYDERABAD - 500 033 TELANGANA 040-23117550 9492451812 rchyderabad@ignou.ac.in	STATE OF TELENGANA (DISTRICT: ADILABAD,BHADRADRI KOTHAGUDEM, HYDERABAD, JAGTIAL, JANAGAON, JAYASHANAR BHOOPALPALLY, JOGULAMBA GADWAL, KAMAREDDY, KARIMNAGAR, KHAMMAM, KOMARAM BHEEM ASIFABAD, MAHABUBABAD, MAHABUBNAGAR, MANCHERIAL, MEDAK, MEDCHAL, NAGARKURNOOL, NALGONDA, NIRMAL, NIZAMABAD, PEDDAPALLI, RAJANNA SIRCILLA, RANGA REDDY, SANGA REDDY, SIDDIPET, SURYAPET, VIKARABAD, WANAPARTHY, WARANGAL URBAN, YADADRI BHUANAGIRI.)
22	IMPHAL	17	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE ASHA JINA COMPLEX NORTHA.O.C. IMPHAL - 795 001 MANIPUR 0385-2421190 / 2421191 0385-2421192 rcimphal@ignou.ac.in	STATE OF MANIPUR (DISTRICT: BISHNUPUR, CHURACHANDPUR, CHANDEL, IMPHAL EAST, IMPHAL WEST, SENAPATI, TAMENGLONG, THOUBAL, UKHRUL, KAKCHING, TENGNOUPAL, KAMJONG, KANGPOKPI, JIRIBAM, NONEY, PHERZAWL)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
23	ITANAGAR	03	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE' HORNHILL COMPLEX' 'C' SECTOR (NEAR CENTRAL SCH.) NAHARLAGUN, PAPUM PARE ITANAGAR - 791 110 ARUNACHAL PRADESH 0360-2351705/2247536 0360-2247538 00360-2350990 rcitanagar@ignou.ac.in	STATE OF ARUNACHAL PRADESH (DISTRICT: ANJAW, CHANGLANG, EAST KAMENG, EAST SIANG, KURUNG KUMEY, KARADADI, LONGDING, LOHIT, LOWER DIBANG VALLEY, LOWER SUBANSIRI, PAPUM PARE, TAWANG, TIRAP, UPPER DIBANG, UPPER SUBANSIRI, UPPER SIANG, WEST KAMENG, WEST SIANG)
24	JABALPUR	41	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2ND FLOOR, RAJSHEKHAR BHAVAN RANI DURGAVATI VISHVAVIDYALAYA CAMPUS, PACHPEDHI JABALPUR - 482 001 MADHYA PRADESH 0761-2600411 /2609896 0761-2609919 rcjabalpur@ignou.ac.in	STATE OF MADHYA PRADESH (DISTRICT: ANNUPUR, BALAGHAT, CHHINDWARA, DINDORI, JABALPUR, KATNI, MANDLA, NARSHINGAPUR, SEONI, SHAHDOL, SIDDHI, SINGRAULI, UMARIA, DAMOH, PANNA, SAGAR, CHHATTARPUR, REWA, SATNA, TIKAMGARH)
25	JAIPUR	23	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 70/79, SECTOR - 7 PATEL MARG MANSAROVAR JAIPUR - 302 020 RAJASTHAN 0141-2785730 0141-2785763 0141-2784043 rcjaipur@ignou.ac.in	STATE OF RAJASTHAN (DISTRICT: AJMER, ALWAR, BARAN, BHARATPUR, BHILWARA, BUNDI, CHITTORGARH, CHURU, DAUSA, DHOLPUR, HANUMUNGARH, JAIPUR, JHALAWAR, JHUNJHUNU, KARAULI, KOTA,SAWAIMADHEPUR, SIKAR, SRIGANGANAGAR & TONK)
26	JAMMU	12	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GOVT. SPMR COLLEGE OF COMMERCE AUROBINDO BLOCK, 1ST FLOOR CANAL ROAD JAMMU - 180 001 JAMMU & KASHMIR 0191-2579572 / 2546529 0191-2502921 0191-2585154 rejammu@ignou.ac.in	STATE OF JAMMU & KASHMIR (JAMMU REGION - DISTRICT: DODA, JAMMU, KATHUA, KISHTWAR, POONCH, RAJOURI, RAMBAN, REASI, SAMBA, UDHAMPUR)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
27	JODHPUR	88	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE PLOT NO. 439 PAL LINK ROAD OPP. KAMALA NAGAR HOSPITAL JODHPUR RAJASTHAN 342008 0291-2755424 0291-2751524 0291-2756579 rcjodhpur@ignou.ac.in studentsrcjodhpur@ignou.ac.in	STATE OF RAJASTHAN COVERING (DISTRICTS: JODHPUR, BARMER, JAISALMER, RAJASMAND, UDAIPUR, BIKANER, JALORE, SIROHI, NAGOUR, DUNGARPUR, PALI, PRATAPGARH, BANSWARA)
28	JORHAT	37	REGINOAL DIRECTOR IGNOU REGIONAL CENTRE JANAMBHUMI BUILDING TULSHI NARAYAN SARMAH PATHNEAR NEHRU PARK JORHAT - 785001 ASSAM 0376-2301116 0376-2301115/2301114 rcjorhat@ignou.ac.in	STATE OF ASSAM (DISTRICT: NAGAON, GOLAGHAT, JORHAT, SIVASAGAR, DIBRUGARH, TINSUKIA, LAKHIMPUR, DHEMAJI, SONITPUR, BISWANATH, CHARAIDEO, HOJAI & MAJULI)
29	KARNAL	10	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 06 SUBHASH COLONY KARNAL - 132 001 HARYANA 0184-2271514 rckarnal@ignou.ac.in	STATE OF HARYANA (DISTRICT: BHIWANI, FATEHABAD, HISAR, JHAJJAR, JIND, KAITHAL, KARNAL, KURUKSHETRA, MAHENDRAGARH, PANIPAT, REWARI, ROHTAK, SIRSA, SONIPAT, YAMUNANAGAR) AND CHARKHI DADRI
30	KHANNA	22	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE I.T.I. BUILDING BULEPUR (DISTRICT LUDHIANA) KHANNA - 141 401 PUNJAB 01628-229993 01628-237361 rckhanna@ignou.ac.in	STATE OF PUNJAB (DISTRICT: GURDASPUR, AMRITSAR, TARN TARAN, KAPURTHALA, JALANDHAR, HOSHIARPUR, SBS NAGAR/NAWANSHAHR, BARNALA, SANGRUR, BATHINDA, MANSA, MUKTSAR, LUDHIANA, FEROZEPUR, FARIDKOT, MOGA, FAZILKA, PATHANKOT)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
31	KOHIMA	20	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NEAR MOUNT HERMON SCHOOL DON BOSCO HR.SEC SCHOOL ROAD KENUOZOU KOHIMA - 797 001 NAGALAND 0370-2260366 / 2260167 0370-22419680 370-2260216 rckohima@ignou.ac.in	STATE OF NAGALAND (DISTRICT: KOHIMA, DIMAPUR, WOKHA, MOKOKCHUNG, ZUNHEBOTO, TUENSANG, LONGLENG, KIPHIRE, MON, PEREN, PHEK)
32	KOLKATA	28	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE BIKASH BHAWAN, 4TH FLOOR NORTH BLOCK SALT LAKE, BIDHAN NAGAR KOLKATA - 700 091 WEST BENGAL 033-23349850 033-23592719 / 23589323 (RCL) 033-24739393 033-23347576 rckolkata@ignou.ac.in	STATE OF WEST BENGAL (DISTRICT: KOLKATA, NORTH 24 PARAGANAS, SOUTH 24 PARAGANAS, PURBA MEDINIPUR, PASCHIM MEDINIPUR, BANKURA, HOWRAH, HOOGHLY, PURULIA, BURDWAN, NADIA)
33	KORAPUT	44	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE DISTRICT AGRICULTURE OFFICE RD BEHIND WOMEN'S COLLEGE AT/PO/DISTTKORAPUT 764 020 ODISHA 06852-251535 06852-251535 06852-252503 rckoraput@ignou.ac.in	STATE OF ODISHA (DISTRICT: KORAPUT, MALKANGIRI, RAYAGADA, NABARANGPUR, KALAHANDI, NUAPADA, BOLANGIR, SONEPUR, BOUDH)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
34	LUCKNOW	27	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 5-C/INS-1, SECTOR - 5 VRINDAVAN YOJNA, TELIBAGH LUCKNOW 226 029 UTTAR PRADESH 0522-2442832 rclucknow@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: AMETHI, AURAIYA, BAHRAICH, BALRAMPUR, BANDA, BARABANKI, BAREILLY, BASTI, CHITRAKUT, FAIZABAD, FARUKHABAD (FATEHGARH), FATEHPUR, GONDA, HAMIRPUR, HARDOI, JALAUN(ORAI), JHANSI, KANNAUJ, KANPUR RURAL, KANPUR URBAN,KAUSHAMBI, LAKHIMPUR(KHERI), LALITPUR, LUCKNOW, MAHOBA, PILIBHIT, RAEBAREILY, SHAHJANANPUR, SHRAVASTI, SIDHARTHNAGAR, SITAPUR, UNNAO)
35	MADURAI	43	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SIKKANDAR CHAVADI ALANGANALLUR ROAD MADURAI 625 018 TAMIL NADU 0452-2380775 / 2380733 0452-2380588 rcmadurai@ignou.ac.in	STATE OF TAMILNADU (DISTRICT: COIMBATORE, DINDIGUL, ERODE, KARUR, MADURAI, NILGIRIS, PUDUKKOTTAI, RAMANATHAPURAM, SIVAGANGA, THANJAVUR, THENI, THIRUVARUR, TIRUCHIRAPPALLI, TIRUPUR, VIRUDHUNAGAR, ARIYALUR)
36	MUMBAI	49	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2nd AND 3rd FLOOR KAPPEESH BUILDIN G, M. G. ROAD OPP TO MULUND RLY. STATION MULUND (WEST), MUMBAI- 400 080 MAHARASHTRA 022-25925540 / 25923159 0 25925411 remumbai@ignou.ac.in	STATE OF MAHARASHTRA (DISTRICT: MUMBAI, THANE, RAIGAD, RATNAGIRI, PALGHAR, MUMBAI SUBURBAN)
37	NAGPUR	36	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GYAN VATIKA, 14, HINDUSTAN COLONY AMARAVATI ROAD NAGPUR - 440 033 MAHARASHTRA 0712-2536999,2537999 0712-2538999 rcnagpur@ignou.ac.in	STATE OF MAHARASHTRA (DISTRICT: AKOLA, AMRAVATI, BHANDARA, BULDHANA, CHANDRAPUR, GADCHIROLI, GONDIA, HINGOLI, NAGPUR, NANDED, PARBHANI, WARDHA, WASHIM, YAVATMAL)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
38	NOIDA	39	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C-53 SECTOR 62 INSTITUTIONALAREA NOIDA - 201 305 UTTAR PRADESH 0120-2405012 / 24050140 120-2405013 renoida@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: GAUTAM BUDH NAGAR, GHAZIABAD, MEERUT, BAGHPAT, BULANDSHAHR, HAPUR, SAHARANPUR, MUZAFFARNAGAR, BIJNOR, SHAMLI, AMROHA, MORADABAD, SAMBHAL RAMPUR, AGRA, MATHURA)STATE OF DELHI (MAYUR VIHAR PH- I & II, MAYUR VIHAR EXTN., VASUNDHARA ENCLAVE, EAST DELHI)
39	PANAJI	08	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE H. NO. 1576 NEAR P&T STAFF QUARTERS ALTO PORVORIM 403 521GOA0832- 2414553rcpanaji@ignou.ac.in	STATE OF GOA (DISTRICT: NORTH GOA, SOUTH GOA), STATE OF KARNATAKA (DISTRICT: UTTARA KANNAD), STATE OF MAHARASHTRA (DISTRICT: SINDHUDURG)
40	PATNA	05	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2ND FLOOR, BISCOMAUN TOWERWEST GANDHI MAIDAN, PATNA - 800 001 BIHAR 0612-2219539 / 2219541 0612-2687042 0612-2219538 rcpatna@ignou.ac.in	STATE OF BIHAR (DISTRICT: ARWAL, BHOJPUR, BUXAR, JEHANABAD, LAKHISARAI, NALANDA, PATNA, SHEIKHPURA, VAISHALI, SIWAN, SARAN, ROHTAS, KAIMUR, NAWADA, GAYA, AURANGABAD, JAMUI)
41	PORT BLAIR	02	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE KANNADA SANGHA BUILDING NEAR SYNDICATE BANK 18, TAGORE ROAD, MOHANPURA PORT BLAIR - 744 101 ANDAMAN & NICOBAR ISLANDS 03192-242888 / 230111 03192-230111 reportblair@ignou.ac.in	ANDAMAN & NICOBAR ISLANDS [U.T.] (DISTRICT: NORTH & MIDDLE ANDAMAN, SOUTH ANDAMAN, NICOBAR)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
42	PUNE	16	REGIONAL DIRECTORIGNOU REGIONAL CENTRE1ST FLOOR, MSFC BUILDING 270, SENAPATI BAPAT ROAD, PUNE – 411 016 MAHARASHTRAPH. OFF: 020-25671867FAX: 020-25671864E-MAIL: rcpune@ignou.ac.in	STATE OF MAHARASHTRA(DISTRICT: AHMEDNAGAR, AURANGABAD, BEED, DHULE, JALGAON, JALNA, KOLHAPUR, NANDURBAR, NASHIK, OSMANABAD, PUNE, SANGALI, SATARA)
43	RAGHUNATHGANJ	50	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE BAGAN BARINEAR DENA BANK, FULTALA MURSHIDABAD RAGHUNATHGANJ WEST BENGAL-742 225 03483-271555 / 271666 03483-271666 03483-271666 rcraghunathganj@ignou.ac.in	STATE OF WEST BENGAL (DISTRICT: MURSHIDABAD, BIRBHUM, MALDA)
44	RAIPUR	35	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE IGNOU COMPLEX, KACHNA POST: SADDU RAIPUR - 492014 CHHATTISGARH 0771-2283285 / 2971322 E-Mail: rcraipur@ignou.ac.in rc website: www.ignourcraipur.ac.in	STATE OF CHHATTISGARH (DISTRICT: BILASPUR, DHAMTARI, DURG, JANJGIR- CHAMPA, JASHPUR, KANKER, KAWARDHA, KORBA, KORIYA, MAHASAMUND, RAIGARH, RAIPUR, RAJNANDGAON, SURAJPUR, SARGUJA, BALOD, BALODBAZAR, BALRAMPUR, BEMETARA, GARIABANDH, MUNGELI, DANTEWADA,BASTAR, KONDAGAON, NARAYANPUR, BIJAPUR, SUKMA)
45	RAJKOT	42	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SAURASHTRA UNIVERSITY CAMPUS RAJKOT 360 005 GUJARAT 0281-2572988 0281-2571603 rcrajkot@ignou.ac.in	STATE OF GUJARAT (DISTRICT: RAJKOT, KACHCHH, JAMNAGAR, PORBANDAR, JUNAGADH, AMRELI, BHAVNAGAR, SURENDRANAGAR, DEV- BHOOMI DWARKA, GIR- SOMNATH, BOTAD, MORBI), DIU (U.T.)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
46	RANCHI	32	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 457/A, ASHOK NAGAR RANCHI - 834 022 JHARKHAND 0651-2244688 / 2244699 0651-2244677 0651-2244400 reranchi@ignou.ac.in	STATE OF JHARKHAND (DISTRICT: RANCHI, LOHARDAGA, GUMLA, SIMDEGA, LATEHAR, WEST SINGHBHUM, SARAIKELA, KHARASAWAN, EAST SINGBHUM, HAZARIBAGH, CHATRA, KODERMA, KHUNTI, RAMGARH, BOKARO, DHANBAD, PALAMU, GARHWA)
47	SAHARSA	86	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NAYABAZAR, SAHARSA 852201, BIHAR 06478-219014, 219015 06478-219018 rcsaharsa@ignou.ac.in	STATE OF BIHAR COVERING (DISTRICTS: KHAGARIA, SAHARSA, SUPAUL, MADHEPURA, KATIHAR, ARARIA, KISHANGANJ & PURNIA)
48	SHILLONG	18	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE UMSHING, MAWKYNROH NEHU CAMPUS SHILLONG - 793 022 MEGHALAYA 0364-2550088/2550102 / 2550015 0364-2551010 rcshillong@ignou.ac.in	STATE OF MEGHALAYA (DISTRICT: EAST GARO HILLS, EAST JAINTIA HILLS, EAST KHASI HILLS, NORTH GARO HILLS, RI BHOI, SOUTH GARO HILLS, SOUTH WEST GARO HILLS, SOUTH WEST KHASI HILLS, WEST GARO HILLS, WEST JAINTIA HILLS, WEST KHASI HILLS)
49	SHIMLA	11	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE CHAUHAN NIWAS BUILDING, KHALINI, SHIMLA- 171 002 HIMACHAL PRADESH 0177-2624612 18001808055 (TOLL FREE) 0177-2624611 rcshimla@ignou.ac.in	STATE OF HIMACHAL PRADESH (DISTRICT: BILASPUR, CHAMBA, HAMIRPUR, KANGRA, KINNAUR, KULLU, LAHUL & SPITI, MANDI, SHIMLA, SIRMAUR, SOLAN, UNA)
50	SILIGURI	45	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 17/12 J. C. BOSE ROAD SUBHAS PALLY, SILIGURI SILIGURI - 734 001 WEST BENGAL 0353-2526818/2526819 0353-2526829 0353-2526829 rcsiliguri@ignou.ac.in RCSILIGURI45@GMAIL.COM	STATE OF WEST BENGAL (DISTRICT: COOCHBEHAR, JALPAIGURI, DARJEELING, UTTAR DINAJPUR, DAKSHIN DINAJPUR, ALIPURDUAR)

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
51	SRINAGAR	30	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NEAR LAWRENCE VIDHYA BHAWAN KURSU RAJ BAGH SRINAGAR - 190 008 JAMMU & KASHMIR 0194-2311251 0194-2311258 0194-24215 060194-2311259 resrinagar@ignou.ac.in	STATE OF JAMMU & KASHMIR (SRINAGAR REGION - DISTRICT: ANANTNAG, BANDIPORE, BARAMULLA, BUDGAM, GANDERBAL, KARGIL, KULGAM, KUPWARA, LEH, PULWAMA, SHOPIAN, SRINAGAR)
52	TRIVANDRUM	40	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE RAJADHANI BUILDING KILLIPALAM KARAMANA P O TRIVANDRUM – 695 002 KERALA 0471 – 234413/ 2344120 MOB: 9447044132 0471-2344121 rctrivandrum@ignou.ac.in	STATE OF KERALA(DISTRICTS: KOLLAM, PATHANAMTHITTA, THIRUVANANTHAPURAM)STATE OF TAMIL NADU (DISTRICTS: KANYAKUMARI, TUTICORIN, TIRUNELVELI)
53	VARANASI	48	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE GANDHI BHAWANB.H.U. CAMPUS VARANASI 221005 UTTAR PRADESH 0542-2368622 0542-2368629 0542-2368448 rcvaranasi@ignou.ac.in	STATE OF UTTAR PRADESH (DISTRICT: AMBEDKAR NAGAR, AZAMGARH, BALLIA, CHANDAULI, DEORIA, GHAZIPUR, GORAKHPUR, JAUNPUR, KUSHINAGAR, MAHARAJGANJ, MAU, MIRZAPUR, SANT KABIR NAGAR, SANT RAVIDAS NAGAR, SONEBHADRA, VARANASI, ALLAHABAD, PRATAPGARH, SULTANPUR)
54	VATAKARA	83	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE MADHAVI BUILDING, 2ND FLOORNUT STREET (PO), VATAKARA KOZHIKODE 673104 KERALA 0496-2525281 0496-2516055 0496-2515413 revatakara@ignou.ac.in	STATE OF KERALA (DISTRICT: KANNUR, KASARAGOD, WAYANAD, KOZHIKODE, MALAPPURAM), [MAHE- PUDUCHERRY(UT)]

SL. NO.	REGIONAL CENTRE	RC CODE	ADDRESS	JURISDICTION
55	VIJAYAWADA	33	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SKPVV HINDU HIGH SCHOOL PREMISES, KOTHAPET VIJAYAWADA 520 001 ANDHRA PRADESH 0866-2565253 / 2565959 rcvijayawada@ignou.ac.in	STATE OF ANDHRA PRADESH (DISTRICT: KRISHNA, GUNTUR, PRAKASHAM, NELLORE, CHITTOOR, KADAPA, KURNOOL, ANANTAPUR)
56	VISAKHAPATNAM	84	REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2ND FLOOR VUDA COMPLEX SECTOR-12, MVP COLONY USHODAYA JUNCTION VISAKHAPATNAM - 530017 ANDHRA PRADESH 0891-25112000891-2511300 rcvisakhapatnam@ignou.ac.in	STATE OF ANDHRA PRADESH COVERING (DISTRICTS: EAST GODAVARI, WEST GODAVARI, VISAKHAPATNAM, VIZIANAGARAM & SRIKAKULAM), [YANAM- PUDUCHERRY(UT)]

IGNOU – ASSAM RIFLES RECOGNIZED REGIONAL CENTRES (For ASSAM RIFLES Personnel Only)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
1.	81	IAREP– SHILLONG	REGIONAL DIRECTOR IGNOU ASSAM-RIFLES RECOG. R.C. DIRECTORATE GENERAL ASSAM RIFLES (DGAR) LAITUMUKHRAH SHILLONG - 793011 MEGHALAYA 0364-2705181 0364-2705184 iarrc_81@yahoo.co.in	COMMAND AREA

IGNOU - NAVY RECOGNIZED REGIONAL CENTRES

(For NAVY Personnel Only)

SL. NO.	RC CODE	REGIONAL CENTRE	ADDRESS	JURISDICTION
1.	71	INEP- NEW DELHI	REGIONAL DIRECTOR IGNOU NAVY RECOG REG CENTRE DIRECTORATE OF NAVAL EDUCATION INTEGRATED HQS.MINISTRY OF DEF WEST BLOCK.5, IIND FLR,WING-II RK PURAM, NEW DELHI - 110066 DELHI 011-26194686 011-26105067 inepdelhi@rediffmail.com	NAVAL HQS
2.	72	INEP-MUMBAI	REGIONAL DIRECTOR IGNOU NAVY RECOG. REG. CENTRE HQ. WESTERN NAVAL COMMAND SHAHID BHAGAT SINGH MARG MUMBAI - 400023 MAHARASHTRA 022-22752245 022-22665458 inepm@rediffmail.com	HQ WESTERN NAVAL COMMAND
3.	73	INEP-VISAKHA- PATNAM	REGIONAL DIRECTOR IGNOU NAVY RECOG. REG. CENTRE HQ EASTERN NAVAL COMMAND VISAKHAPATNAM - 530014 ANDHRA PRADESH 0891-2812669 0891-2515834 inepv@hotmail.com rc73@ignou.ac.in	HQ EASTERN NAVAL COMMAND
4.	74	INEP-KOCHI	REGIONAL DIRECTOR IGNOU NAVY RECOG REG CENTRE NAVAL BASE HQ SOUTHERN NAVAL COMMAND KOCHI - 682004, KERALA 0484-266210,2662515 0484-2666194 inepkochi_10@rediffmail.com	HQ SOUTHERN NAVAL COMMAND

Annexure-2

IGNOU - ARMY RECOGNIZED REGIONAL CENTRE (For Army Personnel Only)

SL. NO.	RC CODE	REGIONAL NAME	NAME & ADDRESS	OPERATIONAL AREA
1	52	CHANDIMANDIR	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE COL. EDUCATION, G S (EDUCATION) BRANCH HQ WESTERN COMMAND CHANDIMANDIR - 134107 HARYANA PH. OFF: 0172-2589355 (CIVIL) 2670 (MILITARY) FAX: 0172-28935 Email: iaeprc52@rediffmail.com	WESTERN COMMAND AREA
2	56	JAIPUR	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE EDUCATION BRANCH C/O 56 APO-908 546 JAIPUR RAJASTHAN PH. OFF: 0141-6640 (MILITARY) FAX: Email: swciaep@gmail.com	SOUTH WESTERN COMMAND
3	51	KOLKATA	REGIONAL DIRECTOR IGNOU NAVY RECOG. REG. CENTRE COL. EDUCATION FORT WILLIAM HQ EASTERN COMMAND C/O 99 APO KOLKATA-908 542 WEST BENGAL PH. OFF: 033-2222668 (CIVIL) 2670 (MILITARY) FAX: 033-22222668 Email: rc51army_ec@yahoo.co.in	EASTERN COMMAND AREA
4	53	LUCKNOW	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE IAEP HQ. CENTRAL COMMAND GS (EDN) LUCKNOW-908 554 UTTAR PRADESH PH. OFF: 0522-2482968 (CIVIL) 2670 (MILITARY) FAX: Email: iaepcc53@yahoo.co.in	CENTRAL COMMAND AREA
5	54	PUNE	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE COL. EDUCATION HQ. SOUTHERN COMMD HRDC-1 BEG & CENTRE PH. OFF: 020-26616592 (CIVIL) 3019 (MILITARY) FAX: 020-26102670 Email: armypunerc54@yahoo.com	SOUTHERN COMMAND AREA

IGNOU - ARMY RECOGNIZED REGIONAL CENTRE (For Army Personnel Only)

SL. NO.	RC CODE	REGIONAL NAME	NAME & ADDRESS	OPERATIONAL AREA
6	55	UDHAMPUR	REGIONAL DIRECTOR IGNOU ARMY RECOG. REG. CENTRE COL. EDUCATION, C/O 56APO HQ. NORTHERN COMMAND UDHAMPUR JAMMU & KASHMIR PH. OFF: 01992-242486 FAX: Email: iaeparmy55@rediffmail.com	WESTERN COMMAND AREA

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
1	AGARTALA	2601	AGARTALA	COORDINATOR IGNOU STUDY CENTRE TRIPURA UNIVERSITY UNIVERSITY CAMPUS AGARTALA TRIPURA799004
2	AHMEDABAD	0901	AHMEDABAD	COORDINATOR IGNOU STUDY CENTRE L.D. ARTS COLLEGE, AMRUT MODY CAMPUS OPP. INDIAN INSTITUTE OF MANAGEMENT, NAVRANGPURA, AHMEDABAD- 380009
3	AHMEDABAD	0902	VADODARA	COORDINATOR IGNOU STUDY CENTRE GENERAL EDUCATION BUILDING, MSU, VADODARA- 390002
4	AHMEDABAD	0905	SURAT	COORDINATOR IGNOU STUDY CENTRE MTB ARTS COLLEGE, ATHWALINES, SURAT -395001
5	AHMEDABAD	0909	MEHSANA	COORDINATOR IGNOU STUDY CENTRE NEW PROGRESIVE EDUCATION TRUST, ABOVE HOMEOPATHY COLLEGE, MEHSANA- 384002
6	AHMEDABAD	0910	ANAND	COORDINATOR IGNOU STUDY CENTRE SARDAR PATEL UNIVERSITY, UNIVERSITY HEALTH CENTRE, V. V.NAGAR, ANAND-388120
7	AHMEDABAD	0911	GANDHINAGAR	COORDINATOR IGNOU STUDY CENTRE SAMARPAN ARTS & COMMERCE COLLEGE 'A'WING, SAMARPAN EDUCATION AND RESEARCH CAMPUS, NR KH-07 CIRCLE, NEXT TO GOVT. ENGINEERING COLLEGE, SECTOR-28. GANDHINAGAR-382028

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
8	AHMEDABAD	0913	BHARUCH	COORDINATOR IGNOU STUDY CENTRE ANJUMAN-E-TALIME-IDARA, COURT ROAD, OPPOSITE TREASURY, BHARUCH - 392001
9	AHMEDABAD	0920	AHMEDABAD	COORDINATOR IGNOU STUDY CENTREL. J. COMMERCE COLLEGE, VASTRAPUR, AHMEDABAD - 380015
10	AHMEDABAD	0944	AHMEDABAD	COORDINATOR IGNOU STUDY CENTRE SOM-LALIT EDN. & RESEARCH FOUNDATION, SLIMS CAMPUS, UNIV. ROAD, NAVRANGPURA, AHMEDABAD - 380009
11	AHMEDABAD	2901	DAMAN	COORDINATOR IGNOU STUDY CENTRE DAMAN GOVERNMENT ARTS COLLEGE, DAMAN -396210
12	ALIGARH	2713	ALIGARH	COORDINATOR IGNOU STUDY CENTRE ALIGARH MUSLIM UNIVERSITY ALIGARH UTTAR PRADESH202002
13	BANGALORE	1301	BANGALORE	COORDINATOR IGNOU STUDY CENTRE BES COLLEGE OF ARTS & SCIENCEIV 'T' BLOCK JAYA NAGAR BANGALORE KARNATAKA560011
14	BANGALORE	1302	MANGALORE	COORDINATOR IGNOU STUDY CENTREST. ALOYSIUS COLLEGE KODIALBAIL MANGALORE KARNATAKA575003
15	BANGALORE	1305	MYSORE	COORDINATOR IGNOU STUDY CENTRE VIDYAVARDHAKA LAW COLLEGE SHESHADRI IYER ROAD MYSORE KARNATAKA570021

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
16	BANGALORE	1309	BANGALORE	COORDINATOR IGNOU STUDY CENTRE AL-AMEEN ARTS SCI. & COM. COL. HOSUR ROADNEAR LAL BAGH MAIN GATE BANGALORE KARNATAKA560002
17	BANGALORE	1311	DEVANGERE	COORDINATOR IGNOU STUDY CENTRE BAPUJI INSTT. OF ENGG & TECH. SHAMANUR ROAD DAVANGERE KARNATAKA577004
18	BANGALORE	1314	BANGALORE	COORDINATOR IGNOU STUDY CENTRE BANGALORE INSTT. OF TECHNOLOGY K.R. ROADV.V. PURAM BANGALORE KARNATAKA560004
19	BANGALORE	1319	TUMKUR	COORDINATOR IGNOU STUDY CENTRE SRI SIDDARTHA INSTT. OF TECHTUMKUR KARNATAKA572105
20	BANGALORE	1320	BANGALORE	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT SCIENCE COLLEGE NRUPATHUNGA ROAD BANGALORE KARNATAKA560001
21	BANGALORE	1344	BANGALORE	COORDINATOR IGNOU STUDY CENTRE CMR INSTT. OF MNGMT. STUDIES 2079, 2ND CROSS, 3RD BLOCK HENNR BNSWLI LAYOUT, KALYANGR BANGALORE KARNATAKA
22	BHAGALPUR	0505	BHAGALPUR	COORDINATOR IGNOU STUDY CENTRE MARWARI COLLEGE (T.M. BHAGALPUR UNIVERSITY) BHAGALPUR BIHAR812007

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
23	BHOPAL	1501	BHOPAL	COORDINATOR IGNOU STUDY CENTRE (1501) MOTILAL VIGYAN MAHAVIDYALAYA NEAR OLD VIDHAN SABHA BHAWAN, BHOPAL – 462008, MADHYA PRADESH
24	BHOPAL	1504	GWALIOR	COORDINATOR IGNOU STUDY CENTRE (1504) SCHOOL OF STUDIES IN PHYSICS, JIWAJI UNIVERSITY GWALIOR – 474011, MADHYA PRADESH
25	BHOPAL	1506	INDORE	COORDINATOR IGNOU STUDY CENTRE (1506) HOLKAR SCIENCE COLLEGE ASHOK NAGAR, A.B. ROAD, INDORE – 452017, MADHYA PRADESH
26	BHOPAL	1516	UJJAIN	COORDINATOR IGNOU STUDY CENTRE (1516) VIKRAM UNIVERSITY, UJJAIN – 456010, MADHYA PRADESH
27	BHOPAL	1519	RAJGARH	COORDINATOR IGNOU STUDY CENTRE (1519) GOVERNMENT BOYS PG COLLEG ERAJGARH – 465661, MADHYA PRADESH
28	BHOPAL	15211	UJJAIN	COORDINATOR IGNOU STUDY CENTRE (15211) CENTRAL JAIL BHERUGARH UJJAIN – 456003, MADHAYA PRADESH
29	BHOPAL	15219	INDORE	COORDINATOR IGNOU STUDY CENTRE (15219) INDIAN INSTITUTE OF MANAGEMENT (IIM), PRABANDH SIKHAR, RAU-PITAMPUR ROAD, INDORE – 453556, MADHYA PRADESH.
30	BHUBANESHWAR	2101	BHUBANESHWAR	COORDINATOR IGNOU STUDY CENTRE KALINGA INSTT OF INDL. TECH PATIA BHUBANESHWAR ORISSA751024

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
31	BHUBANESHWAR	2102	CUTTACK	COORDINATOR IGNOU STUDY CENTRE RAVENSHAW UNIVERSITY ARTS BLOCK I FLOOR CUTTACKORISSA753003
32	BHUBANESHWAR	2103	ROURKELA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT COLLEGE ROURKELA ORISSA796004
33	BHUBANESHWAR	2104	BERHAMPUR	COORDINATOR IGNOU STUDY CENTREKHALIKOTE COLLEGE GANJAM BERHAMPUR ORISSA760001
34	BHUBANESHWAR	2106	BALASORE	COORDINATOR IGNOU STUDY CENTRE FAKIR MOHAN COLLEGE BALASOREORISSA756001
35	BHUBANESHWAR	2108	SAMBALPUR	COORDINATOR IGNOU STUDY CENTRE GANGADHAR MEHER COLLEGE SAMBALPUR ORISSA768004
36	BHUBANESHWAR	2191	CUTTACK	COORDINATOR IGNOU STUDY CENTRE BOSE SCHOOL OF ENGINEERING GOVT. OF ORISSA POLYTECHNICAT-JOBRA, PO SCB MED.COLL.DT. CUTTACK ORISSA753007
37	BIJAPUR	1303	DHARWAD	COORDINATOR IGNOU STUDY CENTREJ.S.S. COLLEGE VIDYAGIRI DHARWAD KARNATAKA580004
38	BIJAPUR	1304	GULBARGA	COORDINATOR IGNOU STUDY CENTRE GULBARGA UNIVERSITY GULBARGA UNIVERSITY CAMPUS GULBARGA KARNATAKA585106

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
39	BIJAPUR	1308	BELGAUM	COORDINATOR IGNOU STUDY CENTRE R.P.D COLLEGE CAMPUS TILAKWADI BELGAUM KARNATAKA590006
40	BIJAPUR	1310	BELLARY	COORDINATOR IGNOU STUDY CENTRE VEERA SAIVA COLLEGE CANTONMENT BELLARY KARNATAKA583101
41	BIJAPUR	13113	BELLARY	COORDINATOR IGNOU STUDY CENTRE O P JINDAL CENTREOPP TO POLICE QUARTERS VIDYANAGAR PO, TORNAGAIIU BELLARY KARNATAKA583275
42	CHANDIGARH	0601	CHANDIGARH	COORDINATOR IGNOU STUDY CENTRE PUNJAB UNIVERSITY DEPT. OF CORESSPONDENCE COURSE CHANDIGARH CHANDIGARH160017
43	CHANDIGARH	2203	PATIALA	COORDINATOR IGNOU STUDY CENTRE PUNJABI UNIVERSITY ARTS BLOCK - III TOP FLOOR PATIALA PUNJAB147002
44	CHENNAI	2501	CHENNAI	IGNOU STUDY CENTRE DDGD VAISHNAV COLLEGE #833, E.V.R. PERIYAR HIGH ROAD, ARUMBAKKAM, CHENNAI - 600 106 TAMIL NADU
45	CHENNAI	2532	THIRUVALLUR	IGNOU STUDY CENTRE JAYA COLLEGE OF ARTS & SCIENCE CTH ROAD, TIRUNINRAVUR THIRUVALLUR DT - 602 024. TAMIL NADU.

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
46	CHENNAI	2534	HOSUR	IGNOU STUDY CENTRE ER. PERUMAL MANIMEKALAI POLYTECHNIC, NO. 101 NALLAGANAKOTHAPALLI, KONERIPALLI (VILL), HOSUR KRISHNAGIRI DT - 635 117.TAMIL NADU.
47	CHENNAI	2564	THIRUCHENGODE	IGNOU STUDY CENTRE K.S. RANGASAMY COLLEGE OF TECH,,K.S.R. KALVI NAGAR, THIRUCHENGODE (TALUK), NAMAKKAL - 637 215. TAMIL NADU.
48	CHENNAI	2578	CHENNAI	GURU NANAK COLLEGE ANNA CAMPUS, VELACHERY ROAD CHENNAI - 600 042. TAMIL NADU.
49	CHENNAI	2593	VELLORE	VOORHEES COLLEGE OFFICERS LANE ANNA SALAI, VELLORE - 632 001. TAMIL NADU.
50	CHENNAI	3101	PUDUCHERRY	IGNOU STUDY CENTRE (3101), PONDICHERRY UNIVERSITY COMMUNITY COLLEGE CAMPUS, LAWSPET, PUDUCHERRY - 605 008.
51	CHENNAI	25160	CHENNAI	SHRI S SS JAIN COLLEGE, NO.3, MEDLY ROAD, T. NAGAR, CHENNAI - 600 017. TAMIL NADU.
52	COCHIN	1402	COCHIN	COORDINATOR IGNOU STUDY CENTRE SACRED HEART COLLEGE THEVARACOCHIN KERALA682013
53	COCHIN	1407	TRICHUR	COORDINATOR IGNOU STUDY CENTRE SREE KERALA VERMA COLLEGE TRICHUR KERALA680001
54	COCHIN	14157	КОСНІ	COORDINATOR IGNOU SPL STUDY CENTRE R.M.A.S3RD FLOOR GCDA SHOPPIN COMPLEXMARINE DRIVEKOCHI KERALA682031

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
55	COCHIN	14165	THRIKKAKARA	COORDINATOR IGNOU SPCL STUDY CENTRE BHARATA MATA COLLEGE THRIKKAKARA P.O.COCHIN KERALA682021
56	COCHIN	14166	COCHIN	COORDINATOR IGNOU STUDY CENTRE THE COCHIN COLLEGE COCHIN682002
57	DARBHANGA	0557	MADHUBANI	COORDINATOR IGNOU STUDY CENTRE RAMKRISHNA COLLEGE MADHUBANI BIHAR847211
58	DARBHANGA	0504	MUZAFFARPUR	CO-ORDINATOR IGNOU SC – 0504 READERS QR. NO09, B.R.A BIHAR UNIVERSITY CAMPUS, MUZAFFARPUR- 842001
59	DEHRADUN	2705	DEHRADUN	COORDINATOR IGNOU STUDY CENTRE D.A.V. PG COLLEGE DEHRADUN UTTARAKHAND 248001
60	DEHRADUN	2711	HALDWANI	COORDINATOR IGNOU STUDY CENTRE MB GOVT. PG COLLEGE HALDWANI UTTARAKHAND263141
61	DEHRADUN	2717	ALMORA	COORDINATOR IGNOU STUDY CENTRE SSJ CAMPUS, KUMAON UNIVERSITY ALMORA UTTARAKHAND263601
62	DELHI 1	0710	DELHI	COORDINATOR, IGNOU STUDY CENTRE, DESHBANDHU COLLEGE, KALKAJI, NEW DELHI-110019
63	DELHI 1	0713	DELHI	COORDINATOR IGNOU STUDY CENTRE JESUS & MARY COLLEGE, CHANAKYA PURI, NEW DELHI-110 021.

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
64	DELHI 1	0747	DELHI	COORDINATOR IGNOU STUDY CENTRE ALLIANCE EDUCARE & RESEARCH PVT. LTD., C/O KASTURBA BALIKA VIDYALAYA, ISHWAR NAGAR, NEW DELHI-110 065.
65	DELHI 1	0757	DELHI	COORDINATOR IGNOU STUDY CENTRE AMITY INSTITUTE OF EDUCATION, M-BLOCK SAKET NEW DELHI-110 017.
66	DELHI 1	1007	FARIDABAD	COORDINATOR IGNOU STUDY CENTRE PANDIT J.L.N. GOVERNMENT COLLEGE, FARIDABAD -121001, HARYANA.
67	DELHI 1	1042	FARIDABAD	COORDINATOR IGNOU STUDY CENTRE GOVT. COLLEGE FOR WOMEN, SECTOR-16-17, FARIDABAD - 1210 01. HARYANA.
68	DELHI 1	07103	DELHI	COORDINATOR IGNOU STUDY CENTRE COLLEGE OF VOCATIONAL STUDIES, SHEIKH SARAI PHASE-II, NEW DELHI-110017.
69	DELHI 1	07175	DELHI	COORDINATOR IGNOU STUDY CENTRE DYAL SINGH COLLEGE, LODHI ROAD, NEW DELHI-110 003.
70	DELHI 1	07177	DELHI	COORDINATOR IGNOU STUDY CENTRE KAUTILYA INSTITUTE OF TECH. EDUCATION C/O COSMOS PUBLIC SCHOOL, TAJPUR, MOLARBAND EXTN., BADARPUR, NEW DELHI-110 044.
71	DELHI 2	0712	DELHI	COORDINATOR IGNOU STUDY CENTRE VIVEKANAND MAHILA COLLEGE VIVEK VIHAR NEW DELHI DELHI-110 095

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
72	DELHI 2	0731	DELHI	COORDINATOR IGNOU STUDY CENTRE PC TRAINING INSTITUTE LIMITED PCTI HOUSE, UU-11NORTH PITAMPURA NEW DELHI DELHI110034
73	DELHI 2	0769	DELHI	COORDINATOR IGNOU STUDY CENTRE SHYAM LAL COLLEGEGT. ROAD SHAHDARA DELHI110032
74	DELHI 2	0772	DELHI	COORDINATOR IGNOU STUDY CENTRE ACHARYA INST OF PROF. STUDIES2647, HUDSON LANENORTH CAMPUS DELHI110009
75	DELHI 2	0784	ROHINI	COORDINATOR IGNOU STUDY CENTRE BITCOM SERVICES (P) LTD. PLOT NO. 366,3RD FLOOR KOHAT ENCLAVE DELHI110034
76	DELHI 2	29010	DELHI	COORDINATOR IGNOU STUDY CENTRE TECNIA INSTITUE5 PSP MADHUBAN CHOWK ROHINI DELHI110085
77	DELHI 2	29020	DELHI	COORDINATOR IGNOU STUDY CENTRE VIVEKANAND INST.PROF.STUDIES (VIPS) G-1-12 G T KARNAL ROAD NEAR AZADPUR METRO STATION NEW DELHI110033
78	DELHI 2	29032	DELHI	COORDINATOR IGNOU STUDY CENTRE JAGANNATH INSTITUTE OF MANAGEMENT SCIENCES PLOT NO 2 COMMUNITY CENTRE SECTOR 3 ROHINI NEW DELHI110058

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
79	DELHI 2	29045	SHALIMAR BAGH	COORDINATOR IGNOU REGULAR STUDY CENTRE SCHOOL OF PROFESSIONAL DEVELOPMENT, AG-22RING ROA DSHALIMAR BAGH DELHI110088
80	DELHI 3	0719E	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE CENTRAL JAIL NO. 5 TIHAR JAIL LAJWANTI CHOWK, HARI NAGAR NEW DELHI110064
81	DELHI 3	0701	DELHI	COORDINATOR IGNOU STUDY CENTRE SHYAMA PRASAD MUKHERJEE COLL.FOR WOMEN PUNJABI BAGH (WEST) NEW DELHI110026
82	DELHI 3	0709	DELHI	COORDINATOR IGNOU REGULAR STUDY CENTRE ARYABHATTA COLLEGE BENITO JUAREZ ROAD ANAND NIKETAN NEW DELHI110021
83	DELHI 3	0719	DELHI	COORDINATOR IGNOU STUDY CENTRE TIHAR CENTRAL JAILNO. 3, TIHAR JAILHARI NAGAR (ONLY FOR INMATES) NEW DELHI110064
84	DELHI 3	0719B	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE CENTRAL JAIL NO. 1 TIHAR JAIL LAJWANTI CHOWK, HARI NAGAR NEW DELHI110064
85	DELHI 3	0719C	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE CENTRAL JAIL NO. 2 TIHAR JAIL LAJWANTI CHOWK, HARI NAGAR NEW DELHI110064
86	DELHI 3	0719D	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE CENTRAL JAIL NO. 4 TIHAR JAIL LAJWANTI CHOWK, HARI NAGAR NEW DELHII10064

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
87	DELHI 3	0719F	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE CENTRAL JAIL NO. 7 TIHAR JAIL JALWANTI CHOWK, HARI NAGAR NEW DELHI110064
88	DELHI 3	0719G	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE CENTRAL JAIL NO. 8 TIHAR JAIL JALWANTI CHOWK, HARI NAGAR NEW DELHI110064
89	DELHI 3	0719Н	HARI NAGAR	ASSISTANT COORDINATOR IGNOU SUB-STUDY CENTRE TIHAR JAILS EMPLOYEES RESID.COMPLEX, TIHAR JAIL LAJWANTI CHOWK, HARI NAGAR NEW DELHI110064
90	DELHI 3	0737	DELHI	COORDINATOR IGNOU STUDY CENTRE ATMA RAM SANATAN DHARMA COLLEG UNIVERSITY OF DELHI DHAULA KHAN NEW DELHI110021
91	DELHI 3	1006	GURGAON	COORDINATOR IGNOU STUDY CENTRE DRONACHARYA GOVERNMENT COLLEGE GURGAON HARYANA122001
92	DELHI 3	07109	DELHI	COORDINATOR IGNOU STUDY CENTRE INSTITUTE OF PUBLIC HEALTH & HYGIENE, RZ A-44 MAHIPALPUR DELHI110037
93	DELHI 3	07111	DELHI	COORDINATOR IGNOU STUDY CENTRE DOT COM ACADEMIA N R CONVENT SCHOOL PREMISES NANGLOI NILOTHI MAIN NANGLOI NAJAFGARH ROAD NEW DELHI110041

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
94	DELHI 3	38015	GURGAON	COORDINATOR IGNOU SPL STUDY CENTRE (IN) DISTRICT JAIL BHONDSI GURGAON HARYANA122002
95	DELHI 3	38026	PALAM COLONY	COORDINATOR IGNOU REGULAR STUDY CENTRE INST. OF VOCATIONAL STUDIES C/O DELHI JAIN PUBLIC SCHOOL 12 RAILWAY ROAD, RAJNAGAR PALAM COLONY, NEW DELHI110017
96	DELHI 3	38036	JANAK PURI	COORDINATOR IGNOU REGULAR STUDY CENTRE INSTITUTION OF ELECTRONICS &TELE COMMUNICATION ENGINEER SINSTITUTIONAL AREA JANAK PURI NEW DELHI110058
97	GANGTOK	2401	GANGTOK	COORDINATOR IGNOU STUDY CENTRE SIKKIM GOVT. COLLEGE TADONG, EAST SIKKIMSIKKIM - 737102
98	GUWAHATI	0401	GUWAHATI	COORDINATOR IGNOU STUDY CENTRE GUWAHATI UNIVERSITY GUWAHATI ASSAM781014
99	HYDERABAD	0105	WARANGAL	COORDINATOR IGNOU STUDY CENTRE LAL BAHADUR COLLEGE WARANGAL TELANGANA506007
100	HYDERABAD	0148	КНАММАМ	COORDINATOR IGNOU STUDY CENTRE KAVITHA MEMORIAL DEG. COLLEGEN. S.T. ROAD KHAMMAN TELANGANA
101	HYDERABAD	01131	HYDERABAD	COORDINATOR IGNOU STUDY CENTRE AURORA'S BUSINESS SCHOOL 6-3-456/18 & 19DWARAKPURI COLONY NEAR NIMSPUNJAGUTTA, HYDERABAD TELANGANA500082

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
102	HYDERABAD	33023	KOTHAGUDEM	COORDINATOR IGNOU REGULAR STUDY CENTRE S.R. GOVT. ARTS & SC. COLLEGE LAKSHMI DEVIPPALLY KOTHAGUDEM KHAMMAM DIST. ANDHRA PRADESH
103	IMPHAL	1701	IMPHAL	COORDINATOR IGNOU STUDY CENTRE MANIPUR UNIVERSITY UNIVERSITY CAMPUS CANCHIPUR IMPHAL MANIPUR795003
104	ITANAGAR	0301	ITANAGAR	COORDINATOR IGNOU STUDY CENTRE D.N.GOVERNMENT COLLEG ITANAGAR ITANAGAR ARUNACHAL PRADESH791113
105	JABALPUR	1502	JABALPUR	COORDINATOR IGNOU STUDY CENTRE RANI DURGAWATI UNIVERSITY JABALPUR MADHYA PRADESH482001
106	JABALPUR	1515	CHHINDWARA	COORDINATOR IGNOU STUDY CENTRE DANIELSON DEGREE COLLEGE CHHINDWARA MADHYA PRADESH480001
107	JABALPUR	41017	SINGRAULI	COORDINATOR IGNOU SPCL STUDY CENTRE SINGRAULI IST OF TEC EDU (SITE) CIRCUIT HOUSE ROAD SINGRAULI MADHYA PRADESH486889
108	JAIPUR	2306	AJMER	COORDINATOR IGNOU STUDY CENTRE GOVT COLLEGE AJMER RAJASTHAN305001
109	JAIPUR	2308	ALWAR	COORDINATOR IGNOU STUDY CENTRE RAJRISHI COLLEGE ALWAR RAJASTHAN301001

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
110	JAIPUR	2312	LAKSHMANGARH	COORDINATOR IGNOU STUDY CENTRE SHRI BHAGWANDAS TODI PG COLLEG (SIKAR) LAKSHMANGARH RAJASTHAN332311
111	JAIPUR	2328	NAWALGARH	COORDINATOR IGNOU SPL. STUDY CENTRE- RASETH G.B. PODAR COLLEGE RAMBILAS PODAR ROAD NAWALGARH RAJASTHAN333042
112	JAIPUR	23153	JAIPUR	COORDINATOR IGNOU REGULAR STUDY CENTRE INTERNATIONAL SCHOOL OF INFORMATICS AND MANAGMENT-ISIM SECTOR-12, MAHAVEER MARG MANSAROVAR, JAIPUR RAJASTHAN302020
113	JAMMU	1201	JAMMU	COORDINATOR IGNOU STUDY CENTRE DDE, UNIVERSITY OF JAMMU JAMMU TAWIJ & K180001
114	JODHPUR	2302	UDAIPUR	COORDINATOR IGNOU STUDY CENTRE VIDYA BHAWAN RURAL INSTITUTE BADGAON ROAD UDAIPUR RAJASTHAN313004
115	JODHPUR	2304	JODHPUR	COORDINATOR IGNOU STUDY CENTRE ONKARMAL SOMANI COLLEGE OF COM JODHPUR RAJASTHAN342008
116	JODHPUR	2305	BIKANER	COORDINATOR IGNOU STUDY CENTRE BJS RAMPURIA JAIN COLLEGE J N VYAS NAGAR BIKANER RAJASTHAN334003
117	JODHPUR	2321	JODHPUR	COORDINATOR IGNOU SPL STUDY CENTRE- WAB MEMORIAL SECONDARY SCHOOLE 43, SHASTRI NAGAR JODHPUR RAJASTHAN342003

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
118	JODHPUR	2370	PRATAPGARH	COORDINATOR IGNOU STUDY CENTRE GOVT PG COLLEGE DIST PRATAPGARH RAJASTHAN
119	JORHAT	0407	DIBRUGARH	COORDINATOR IGNOU STUDY CENTRE DIBRUGARH UNIVERSITY DEPT. OF APPLIED GEOLOGY DIBRUGARH ASSAM786004
120	JORHAT	0410	JORHAT	COORDINATOR IGNOU STUDY CENTRE C.K.B. COMMERCE COLLEGE JORHAT ASSAM785001
121	JORHAT	0413	NORTH LAKHIMPUR	COORDINATOR IGNOU STUDY CENTRE LAKHIMPUR COMMERCE COLLEGE NORTH LAKHIMPUR ASSAM787001
122	JORHAT	0455	TEZPUR	COORDINATOR IGNOU STUDY CENTRE DARRANG COLLEGE TEZPUR DISTRICT SONITPUR ASSAM784001
123	KARNAL	1002	SONEPAT	COORDINATOR IGNOU STUDY CENTRE HINDU COLLEGE SONEPAT HARYANA131001
124	KARNAL	1005	ROHTAK	COORDINATOR IGNOU STUDY CENTRE CHOTU RAM COLLEGE OF EDUCATION ROHTAK HARYANA124001
125	KARNAL	1009	HISSAR	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE HISSAR HARYANA125001

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
126	KARNAL	1059	PANIPAT	COORDINATOR IGNOU STUDY CENTRE I B POST GRADUATE COLLEGEG T RAOD PANIPATHAR YANA132103
127	KHANNA	2204	BHATINDA	COORDINATOR IGNOU STUDY CENTRE MGDAV COLLEGE BIBIWALA ROAD BATHINDA PUNJAB151001
128	KHANNA	2205	AMRITSAR	COORDINATOR IGNOU STUDY CENTRE DAV COLLEGE OF EDUCATION FOR WOMEN AMRITSAR PUNJAB143001
129	KHANNA	2206	LUDHIANA	COORDINATOR IGNOU STUDY CENTRE GURU NANAK GIRLS COLLEGE MODEL TOWNLUDHIANA PUNJAB141008
130	KHANNA	2210	LUDHIANA	COORDINATOR IGNOU SPL STUDY CENTRE (M) EVEREST PUBLIC SR. SEC. SCHOO MOTI NAGAR LUDHIANA PUNJAB
131	KHANNA	2211	KHANNA	COORDINATOR IGNOU STUDY CENTRE A.S. COLLEGE SAMRALA ROAD KHANNA LUDHIANA PUNJAB141402
132	KHANNA	2212	JALANDHAR CITY	COORDINATOR IGNOU STUDY CENTRE DOABA COLLEGE TANDA ROAD JALANDHAR CITY PUNJAB
133	KHANNA	2225	MANSA	COORDINATOR IGNOU STUDY CENTRE NEHRU MEMORIAL GOVT. COLLEGE MANSADT. MANSA PUNJAB151505

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
134	КОНІМА	2001	КОНІМА	COORDINATOR IGNOU STUDY CENTRE MODERN COLLEGE DZUVURU AREAPOST BOX - 405 KOHIMANAGALAND797001
135	КОНІМА	2002	DIMAPUR	COORDINATOR IGNOU STUDY CENTRE DIMAPUR GOVERNMENT COLLEGE DIMAPUR NAGALAND797112
136	KOLKATA	2801	KOLKATA	COORDINATOR IGNOU STUDY CENTRE ISHWAR CHANDRA PATHABHAVAN299 ACHARYA PRAFULA CHANDRA RDKOLKATA WEST BENGAL700009
137	KOLKATA	2802	KOLKATA	COORDINATOR IGNOU STUDY CENTRE ST. XAVIER'S COLLEGE30 PARK STREET KOLKATA WEST BENGAL700016
138	KOLKATA	2803	KANCHRAPARA	COORDINATOR IGNOU STUDY CENTRE RAILWAY TECHNICAL SCHOOL KANCHRAPARA 24 PARGANAS (N) WEST BENGAL743145
139	KOLKATA	2804	KOLKATA	COORDINATOR IGNOU STUDY CENTRE ASWINI DATTA MEMORIAL COLLEGE 94/2, PARK CIRCUS KOLKATA WEST BENGAL700017
140	KOLKATA	2814	KOLKATA	COORDINATOR IGNOU STUDY CENTRE DINABANDHU ANDREWS COLLEGE GARIA P.O.KOLKATA WEST BENGAL700084
141	KOLKATA	2841	KOLKATA	COORDINATOR IGNOU STUDY CENTRE THE INDIAN INST OF PSYCHOMETRY EVERGREEN PLAZA, II TO V FLOOR117, BARRACKPORE TRUNK ROAD KOLKATA WEST BENGAL700035

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
142	KOLKATA	2854	DURGAPUR	COORDINATOR IGNOU SPL. STUDY CENTRE DURGAPUR SOCIETY OF MGT. SCIENCDR. ZAKIR HUSSAIN AVENUE BIDHAN NAGAR DURGAPUR WEST BENGAL713206
143	KOLKATA	2863	HALDIA	COORDINATOR IGNOU STUDY CENTRE INDIAN CNTR FOR ADV.OF RES. EDUICARE COMPLEX, PO HATIBERIAHALDIADISTT. PURBA MEDINIPUR WEST BENGAL721657
144	KOLKATA	28126	BENTINCK STREET	PROG I/C IGNOU PROG STUDY CENTRE PRAFULLA KANAN DESHAPRIYAVIDYAMANDIR (H.S)KRISHNAPUR V I P ROAD, KESTOPUR KOLKATA WEST BENGAL700101
145	KORAPUT	44023	SUNABEDA	COORDINATOR IGNOU STUDY CENTRE AERONAUTICS COLLEGE SUNABEDAKORAPUTODISHA763002
146	LUCKNOW	2701	LUCKNOW	COORDINATOR IGNOU STUDY CENTRE JAI NARAIN DEGREE COLLEGE LUCKNOW UTTAR PRADESH226001
147	LUCKNOW	2704	BAREILLY	COORDINATOR IGNOU STUDY CENTRE BAREILLY COLLEGEP O BOX NO 15 BAREILLY UTTAR PRADESH243005
148	LUCKNOW	2712	JHANSI	COORDINATOR IGNOU STUDY CENTRE BIPIN BIHARI PG COLLEGE JHANSI UTTAR PRADESH284001
149	LUCKNOW	2720	LUCKNOW	COORDINATOR IGNOU STUDY CENTRE LUCKNOW CHRISTIAN COLLEGE DEPTT. OF CHEMISTRY LUCKNOW, UTTAR PRADESH226018

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
150	LUCKNOW	2724	MANAKAPUR	COORDINATOR IGNOU STUDY CENTRE INDIA TELEPHONES INDIA LTD. E.S.S. PROJECT MANAKAPUR UTTAR PRADESH271308
151	LUCKNOW	27218	FAIZABAD	COORDINATOR IGNOU REGULAR STUDY CENTRE DR.RAM M. L. AVADH UNIVERSITY HAWAI PATTI ALLAHABAD ROAD FAIZABAD UTTAR PRADESH224001
152	MADURAI	2502	COIMBATORE	COORDINATOR IGNOU STUDY CENTRE G.R.D. COLLEGE OF ARTS & SCI. AVANASHI ROAD CIVIL AERODROME POST COIMBATORE TAMILNADU641014
153	MADURAI	2503	MADURAI	COORDINATOR IGNOU STUDY CENTRE THIYAGARAJAR COLLEGE POST BOX NO 107139-140 KAMARAJAR SALAIMADURAI TAMILNADU625002
154	MADURAI	2504	TIRUCHIRAPALLY	COORDINATOR IGNOU STUDY CENTRE BISHOP HEBER COLLEGE P O BOX 615 TIRUCHIRAPALLY TAMILNADU620017
155	MADURAI	2548	ERODE	COORDINATOR IGNOU STUDY CENTRE KONGU ENGINEERING COLLEGE PERUNDURAIERODE TAMILNADU638052
156	MADURAI	2551	POLLACHI	COORDINATOR IGNOU STUDY CENTRE SREE RAMU COLL OF ARTS & SCI.ALIYAR ROAD POLLACHI DISTT.COIMBATORE TAMILNADU642007
157	MADURAI	2568	THENI	COORDINATOR IGNOU STUDY CENTRE HK ROWTHER HOWDIA COLLEGE UTHAMAPALAYAMTHENI625533

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
158	MADURAI	43015	MADURAI	COORDINATOR IGNOU MODEL STUDY CENTRE IGNOU REGIONAL CENTRE SIKKANDAR CHAVADIALANGANALLUR ROADMADURAI TAMILNADU625018
159	MUMBAI	1601	MUMBAI	COORDINATOR IGNOU STUDY CENTRE KJS COLLEGE OF EDUCATION T & RVIDYANAGAR, VIDYA VIHARGHATKOPAR (E) MUMBAI MAHARASHTRA400077
160	MUMBAI	1603	MUMBAI	COORDINATOR IGNOU STUDY CENTRE SATHAYE COLLEGEDIXIT ROAD VILE PARLE (E) MUMBAI MAHARASHTRA400057
161	MUMBAI	1615	TARAPUR	COORDINATOR IGNOU RECOG. STUDY CENTRE SHRI G.A. LOKSEVA NIDHIP/17, MIDCTARAPUR MAHARASHTRA401506
162	MUMBAI	1629	VASIND	COORDINATOR IGNOU RECOG. STUDY CENTRE JINDAL IRON AND STEEL CO. LTD. VASIND VILLAGESHAHPUR TALUKTHANE DISTRICT MAHARASHTRA421604
163	MUMBAI	1632	MUMBAI	COORDINATOR IGNOU STUDY CENTRE MAHATMA EDUCATION SOCIETY COMPOSITE COLLEGE CAMPUS, PLOT # 10, SECTOR 16, PODI # 2 NEW PANVEL MAHARASHTRA410206
164	PORT BLAIR	0201	PORT BLAIR	COORDINATOR IGNOU STUDY CENTRE JAWAHARLAL RAJKEEYA MAHAVIDYALAYA PORT BLAIR-744104 SOUTH ANDAMAN DISTRICT ANDAMAN & NICOBAR ISLANDS

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
165	NAGPUR	1609	AMRAVATI	COORDINATOR IGNOU STUDY CENTRE AMRAVATI UNIVERSITY TAPOVAN CAMPUS AMRAVATI MAHARASHTRA444602
166	NAGPUR	1613	NANDED	COORDINATOR IGNOU STUDY CENTRE PRATIBA NIKETAN MAHA VIDYALAYAPANDAGHAT ROAD VAZIRABADNANDED MAHARASHTRA431610
167	NAGPUR	1614	CHANDRAPUR	COORDINATOR IGNOU STUDY CENTRE CHANDRAPUR ENGINEERING COLLEGE BABUPETHCHANDRAPUR MAHARASHTRA442403
168	NAGPUR	36029	NAGPUR	COORDINATOR IGNOU STUDY CENTRE DR PANJABRAO DESHMUKH INST. OF MANAGEMENT TECH.& RESH (PDIMTR) DHANWAATE NATIONAL COLLEGECONGRESS NAGAR NAGPUR MAHARASHTRA400012
169	NAGPUR	36038	GONDIA	COORDINATOR IGNOU STUDY CENTRE DHOTE BANDHU SCIENCE COLLEGEKUDWA ROAD GONDIA MAHARASHTRA441614
170	DELHI-2	0776	DELHI	PROG. I/C IGNOU PROG. STUDY CENTRE UNIV. INSTT OF COMPUTERS & TEC 'A' BLOCK, UPS CAMPUS PREET VIHAR NEW DELHIDELHI110092
171	NOIDA	2702	AGRA	COORDINATOR IGNOU STUDY CENTRE ST. JOHN'S COLLEGE AGRA FORT AGRA UTTAR PRADESH282002

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
172	NOIDA	2707	MODI NAGAR	COORDINATOR IGNOU STUDY CENTRE M.M.P.G. COLLEGE MODI NAGAR GHAZIABAD UTTAR PRADESH201204
173	NOIDA	2714	MORADABAD	COORDINATOR IGNOU STUDY CENTRE HINDU COLLEGE STATION ROAD MORADABAD UTTAR PRADESH244001
174	NOIDA	2718	GHAZIABAD	COORDINATOR IGNOU STUDY CENTRE M.M.H. COLLEGE GHAZIABAD UTTAR PRADESH201001
175	NOIDA	2728	MEERUT	COORDINATOR IGNOU STUDY CENTRE MEERUT COLLEGE MEERUT UTTAR PRADESH250001
176	NOIDA	2730	GHAZIABAD	COORDINATOR IGNOU RECOG. STUDY CENTREN T.P.C.VIDYUT NAGAR GAUTAM BUDH NAGAR GHAZIABAD UTTAR PRADESH201001
177	NOIDA	2738	BULANDSHAHR	COORDINATOR IGNOU STUDY CENTRE I.P. (POST GRADUTATE) COLLEGE BULANDSHAHR UTTAR PRADESH203001
178	NOIDA	2739	NOIDA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE SECTOR - 39 NOIDA UTTAR PRADESH201303
179	NOIDA	2749	MUZAFFARNAGAR	COORDINATOR IGNOU STUDY CENTRE S.D. COLLEGE BHOPA ROAD MUZAFFAR NAGAR UTTAR PRADESH251001

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
180	NOIDA	2761	HAPUR	COORDINATOR IGNOU STUDY CENTRE S.S.V. (P.G.) COLLEGE HAPUR DISTT. GHAZIABAD UTTAR PRADESH-
181	NOIDA	2764	MATHURA	COORDINATOR IGNOU STUDY CENTRE BABU SHIVNATH AGRAWAL COLLEGE MATHURA UTTAR PRADESH281004
182	NOIDA	2798	BARAUT	COORDINATOR IGNOU STUDY CENTRE J.V. POST GRADUATE COLLEGE BARAUTBAGHPAT UTTAR PRADESH250611
183	NOIDA	2799	MEERUT	COORDINATOR IGNOU STUDY CENTRE D.N. POST GRADUATE COLLEGE MEERUT UTTAR PRADESH250005
184	NOIDA	3702	SAHARANPUR	COORDINATOR IGNOU STUDY CENTRE MAHARAJ SINGH COLLEGE SAHARANPUR UTTAR PRADESH247001
185	NOIDA	07107	DELHI	COORDINATOR IGNOU STUDY CENTRE MAHARAJA AGRASEN COLLEGE VASUNDARA ENCLAVE NEAR CHILLA SPORTS COMPLEX DELHI110096
186	DELHI-2	29038	PATPARGANJ	COORDINATOR IGNOU STUDY CENTRE GOVINDAM BUSINESS SCHOOL 514, INDUSTRIAL ESTATE PATPARGAN JDELHI110092
187	NOIDA	39007	DUHAI (GHAZIABAD)	COORDINATOR IGNOU STUDY CENTRE MODERN INST.FOR TECH.& MANG.NH- 58 DUHAIDELHI-MEERUT ROAD DISTT. GHAZIABAD UTTAR PRADESH201206

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
188	NOIDA	39010	MEERUT	COORDINATOR IGNOU STUDY CENTRE NANAKCHAND ANGLO SANSKRIT COLLEGE (NASC) E K RAODDISTT MEER UTUTTAR PRADESH
189	NOIDA	39014	MEERUT	COORDINATOR IGNOU SPL STUDY CENTRE (W)RAGHUNATH GIRLS (P.G.) COLLEGE WESTERN KUTCHERY ROAD MEERUT UTTAR PRADESH250001
190	PANAJI	0801	COMBA	COORDINATOR IGNOU STUDY CENTRE SH. DAMODAR COLL. OF COM & ECO P.B. NO. 347 TANSOR, COMBAGOA-MAR GAON 403601GOA
191	PANAJI	1312	KARWAR	COORDINATOR IGNOU STUDY CENTRE BGVS ARTS, COMMERCE & SCIENCE COLLEGE SADASHIVGADKARWAR 581301 KARNATAKA
192	PATNA	0501	PATNA	COORDINATOR IGNOU STUDY CENTRE VANIJYA MAHAVIDYALAYA PATNA COLLEGE CAMPUS PATNA BIHAR800005
193	PUNE	1605	SATARA	COORDINATOR IGNOU STUDY CENTRE DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA – 415001, MAHARASHTRA
194	PUNE	1606	KOLHAPUR	COORDINATOR IGNOU STUDY CENTRE CHH.SHAHU INSTITUTE OF BUSINESS EDU. & RESEARCH.SIBER, UNIVERSITY ROAD, KOLHAPUR – 416004, MAHARASHTRA

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
195	PUNE	1608	NASIK	COORDINATOR IGNOU STUDY CENTRE K.T.H.M. COLLEGE CAMPUS GANGAPUR ROAD, SHIVAJI NAGARNASHIK – 422002, MAHARASHTRA
196	PUNE	1610	AURANGABAD	COORDINATOR IGNOU STUDY CENTRE VIVEKANAND ARTS, S. DALIP SINGH COMM. & SCI. COLLEGE, SAMARTH NAGAR, AURANGABAD – 431001, MAHARASHTRA
197	PUNE	1611	JALGAON	COORDINATOR IGNOU STUDY CENTRE NORTH MAHARASHTRA UNIVERSITYBLOCK NO. 231, ADMN. BLDG. 1ST FLOOR P.B.NO 80JALGAON - 425001 MAHARASHTRA
198	PUNE	16138	WANLESSWADI	COORDINATOR IGNOU STUDY CENTRE (16138) VASANTRAODADA PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, POST WANLESSWADI,SANGALI-MIRAJ ROAD,SANGLI-416414 MAHARASHTRA
199	PUNE	16142	PUNE	COORDINATOR IGNOU STUDY CENTRE (16142) M.E. SOCIETY 'S INSTITUTE OF MANAGEMENT AND CAREER COURSE (IMCC) 131, MAYUR COLONY. KOTHRUD,PUNE-411038 MAHARASHTRA
200	PUNE	16143	PIMPRI, PUNE	COORDINATOR IGNOU STUDY CENTRE (16143)M.U. COLLEGE OF COMMERCE, PIMPRI, PUNE-411017 MAHARASHTRA
201	RAIPUR	1503	DURG	COORDINATOR IGNOU STUDY CENTRE GOVT. ARTS & SCI. COLLEGE DURG CHHATTISGARH491002

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
202	RAIPUR	1505	BILASPUR	COORDINATOR IGNOU STUDY CENTRE GOVT E RAGHAVENDRA RAOP G COLLEGE SEEPAT ROAD BILASPUR CHHATTISGARH495001
203	RAIPUR	1510	RAIPUR	COORDINATOR IGNOU STUDY CENTRE PT. RAVI SHANKAR SHUKL A UNIV.ARTS BLOCK EXTN. (RIGHT WING) RAIPUR CHHATTISGARH492010
204	RAIPUR	3514	KORBA	COORDINATOR IGNOU STUDY CENTRE GOVT. P.G. COLLEGE RAJGAMAR ROAD KORBA CHHATTISGARH
205	RAJKOT	42011	RAJKOT	COORDINATOR IGNOU STUDY CENTRE SHRI SUNSHINE EDUCATIONAL TRUSTGROUP OF INSTITUTTIONS MOTA MAVA BEHIND RANGOLI PARKKALAWAD ROAD RAJKOTGUJARAT360005
206	RAJKOT	42012	RAJKOT	COORDINATOR IGNOU STUDY CENTRE SAURASHTRA UNIVERSITY DEPT OF ELECTRONICS RAJKOT360005
207	RANCHI	0502	JAMSHEDPUR	COORDINATOR IGNOU STUDY CENTRE JAMSHEDPUR COOPERATIVE COLLEGE JAMSHEDPUR JHARKHAND831001
208	RANCHI	0503	DHANBAD	COORDINATOR IGNOU STUDY CENTRE P.K. ROY MEMORIAL COLLEGE SERAIDHELADHANBAD JHARKHAND826001
209	RANCHI	0507	BOKARO	COORDINATOR IGNOU STUDY CENTRE EDN. & RESEARCH TRUST (NIPM) NEW ADMN. BUILDING III/B SCHOOL BOKARO STEEL CITY BOKARO JHARKHAND827006

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
206	RANCHI	0513	RANCHI	COORDINATOR IGNOU STUDY CENTRE MARWARI BOY'S COLLEGE RANCHI JHARKHAND834001
207	RANCHI	0528	HAZARIBAGH	COORDINATOR IGNOU STUDY CENTRE ST. COLUMBA'S COLLEGE P.O. COLLEGE MOREHAZARIBAGH JHARKHAND825301
208	RANCHI	0531	RANCHI	COORDINATOR IGNOU SPL STUDY CENTRE (M) MARKAZ-E-ADAB-O-SCIENCE G.K. MARKET, KANTA TOLICHOWK PO KANTA TOLI RANCHI JHARKHAND834001
209	RANCHI	32002	RANCHI	COORDINATOR IGNOU SPL STUDY CENTRE JHARKHAND EDUCATION CENTRE 202 C ROAD NO 1VIDHAYALAYA MARG ASHOK NAGAR RANCHIJHARKHAND834002
210	RANCHI	32024	JAMSHEDPUR	COORDINATOR IGNOU STUDY CENTRE KARIM CITY COLLEGEPO. SAKCHI JAMSHEDPUR EAST SINGHBHUM JHARKHAND831001
211	SHILLONG	1801	SHILLONG	COORDINATOR IGNOU STUDY CENTRE NORTH EASTERN HILL UNIVERSITY BIJNI COMPLEX LAITUMKHRAH SHILLONG MEGHALAYA793003
212	SHIMLA	1102	MANDI	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE, MANDI HIMACHAL PRADESH175001
213	SHIMLA	1103	SOLAN	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE, SOLAN HIMACHAL PRADESH173212

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
214	SHIMLA	1104	HAMIRPUR	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE, HAMIRPUR HIMACHAL PRADESH177005
215	SHIMLA	1105	DHARAMSHALA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE, DHARAMSHALA HIMACHAL PRADESH177005
216	SHIMLA	1106	СНАМВА	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE, CHAMBA HIMACHAL PRADESH176310
217	SHIMLA	1108	NAHAN	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE, NAHANSIRMOUR HIMACHAL PRADESH173001
218	SHIMLA	1109	UNA	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT PG COLLEGE, UNA HIMACHAL PRADESH174303
219	SHIMLA	1113	BILASPUR	COORDINATOR IGNOU STUDY CENTRE GOVT. P.G. COLLEGE BILASPUR HIMACHAL PRADESH174001
220	SHIMLA	1114	SHIMLA	PROG. I/C IGNOU PROG. STUDY CENTRE DEPARTMENT OF COMMERCE, HP UNIVERSITY SHIMLA HIMACHAL PRADESH171005
221	SILIGURI	2805	SILIGURI	COORDINATOR IGNOU STUDY CENTRE ADARSH MAHAVIDYALAYA PRAKASH NAGAR, NORTH BENGAL MORE, PO-SALUGARA SILIGURI WEST BENGAL734008

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
222	SILIGURI	45013	SILIGURI	COORDINATOR IGNOU SPL STUDY CENTRE (RA) SALESIAN COLLEGE DON BOSCO ROAD POST BOX NO 73 SILIGURI WEST BENGAL734001
223	SILIGURI	45019	KALIMPONG	COORDINATOR IGNOU STUDY CENTRE KALIMPONG GOVT. COLLEGE P.O. KALIMPONG DISTT. DARJEELING WEST BENGAL734301
224	SILIGURI	2805	SILIGURI	COORDINATOR IGNOU STUDY CENTRE ADARSH MAHAVIDYALAYA SEVOKE ROAD SILIGURI WEST BENGAL734401
225	SILIGURI	45013	SILIGURI	COORDINATOR IGNOU SPL STUDY CENTRE (RA) SALESIAN COLLEGE DON BOSCO ROAD POST BOX NO 73 SILIGURI WEST BENGAL734001
226	SILIGURI	45019	KALIMPONG	COORDINATOR IGNOU STUDY CENTRE KALIMPONG GOVT. COLLEGE P.O. KALIMPONG DISTT. DARJEELING WEST BENGAL734301
227	SRINAGAR	1202	SRINAGAR	COORDINATOR IGNOU STUDY CENTRE GOVT. AMAR SINGH COLLEGE GOGJI BAGH SRI NAGAR J & K190008
228	SRINAGAR	1209	SRINAGAR	COORDINATOR IGNOU STUDY CENTRE SHRI PRATAP SINGH COLLEGE MAULANA AZAD ROAD SRI NAGAR J & K190001
229	SRINAGAR	1236	BARAMULLA	COORDINATOR IGNOU STUDY CENTRE GOVT. DEGREE COLLEGE (BOYS) KHOJABAGH TEHSIL BARAMULLA BARAMULLA J & K193101

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
230	TRIVANDRUM	1404	PATHANAMTHITTA	COORDINATOR IGNOU STUDY CENTRE CATHOLICATE COLLEGE PO BOX NO. 102 PATHANAMTHITTA KERALA PIN - 689645
231	TRIVANDRUM	1413	KOLLAM	COORDINATOR IGNOU STUDY CENTRE SREE NARAYANA COLLEGE KOLLAM KERALA PIN - 691001
232	TRIVANDRUM	1441	TRIVANDRUM	COORDINATOR IGNOU STUDY CENTRE MAR IVANIOS INSTITUTE OF ADVANCED STUDIES MAR IVANIOS COLLEGE CAMPUS NALANCHIRA TRIVANDRUMPIN-695015
233	TRIVANDRUM	1464	TRIVANDRUM	COORDINATOR IGNOU STUDY CENTRE C. ACHYUTHA MENON STUDY CENTRE & LIBRARY POOJAPURA THIRUVANANTHAPURAM KERALA-695012
234	TRIVANDRUM	1473	TRIVANDRUM	COORDINATOR IGNOU STUDY CENTRE BHARATHEEYA INSTITUTE FOR ADVANCED STUDY AND RESEARCH (BIAR) SAMSKRITHI BHAVAN GPO LANE THIRUVANANTHAPURAM KERALA- 695001
235	TRIVANDRUM	2507	TUTICORIN	COORDINATOR IGNOU STUDY CENTRE V. O. C. COLLEGE PALAYAMKOTTAI ROAD TUTICORIN TAMILNADU-628008
236	TRIVANDRUM	2511	NAGERCOIL	COORDINATOR IGNOU STUDY CENTRE S T HINDU COLLEGE NAGERCOIL, KANYAKUMARI DISTRICT TAMIL NADU, PIN – 692 002

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
237	VARANASI	2703	ALLAHABAD	COORDINATOR IGNOU STUDY CENTRE ALLAHABAD DEGREE COLLEGE 15, KYADGANJ ALLAHABAD UTTAR PRADESH-211003
238	VARANASI	48012	VARANASI	COORDINATOR IGNOU STUDY CENTRE MICROTEK COLLEGE OF MANAGEMENT & TECHNOLOGY C-27-279 A-2 MALDAHIYA VARANASI UTTAR PRADESH-221002
	VARANASI	2709	GORAKHPUR	COORDINATOR IGNOU STUDY CENTRE GORAKHPUR UNIVERSITY DEPARTMENT OF PHYSICS GORAKHPUR UTTAR PRADESH-273009
239	VARANASI	2710	SULTANPUR	COORDINATOR IGNOU STUDY CENTRE KAMALA INSTT. OF PHY & SO SCI SULTANPUR UTTAR PRADESH-228118
240	VARANASI	2722	SHAKTINAGAR	COORDINATOR IGNOU RECOG. STUDY CENTRE N.T.P.C. SHAKTINAGAR UTTAR PRADESH-231222
241	VATAKARA	1403	CALICUT	COORDINATOR IGNOU STUDY CENTRE JDT ISLAM MARI KUNNU P.O. CALICUT KERALA673012
242	VATAKARA	1485	KANNUR	COORDINATOR IGNOU STUDY CENTRE NIRMALAGIRI COLLEGE KOOTHUPARAMBA(IRISH) PO NIRMALAGIRI DIST KANNUR KERALA670701
243	VIJAYAWADA	0102	NELLORE	COORDINATOR IGNOU STUDY CENTRE V.R. COLLEGE NELLORE ANDHRA PRADESH524001

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
244	VIJAYAWADA	0103	VIJAYAWADA	COORDINATOR IGNOU STUDY CENTRE KBN COLLEGE KOTHAPETA VIJAYAWADA ANDHRA PRADESH520001
245	VIJAYAWADA	0104	GUNTUR	COORDINATOR IGNOU STUDY CENTRE TJPS COLLEGE RING ROAD GUNTUR ANDHRA PRADESH522006
246	VIJAYAWADA	0106	ANANTAPUR	COORDINATOR IGNOU STUDY CENTRE SSBN COLLEGE ANANTAPUR ANDHRA PRADESH515001
247	VIJAYAWADA	33030	NELLORE	COORDINATOR IGNOU STUDY CENTRE SVSSC GOVT. DEGREE COLLEGE SULLURUPET NELLORE DISTRICT ANDHRA PRADESH524121
248	VISAKHAPATNAM	0109	VISAKHAPATNAM	COORDINATOR IGNOU STUDY CENTRE DR. L. BULLAYA COLLEGE VISAKHAPATNAM ANDHRA PRADESH530013
249	VISAKHAPATNAM	0110	KAKINADA	COORDINATOR IGNOU STUDY CENTRE IDEAL COLLEGE OF ARTS & SCI. KAKINADA ANDHRA PRADESH533004
250	VISAKHAPATNAM	33015	BHIMAVARAM	COORDINATOR IGNOU STUDY CENTRE PG COURSES & RESEARCH CENTRE DNR COLLEGE BHIMAVARAM DIST WEST GODAVARI ANDHRA PRADESH534202
251	VISAKHAPATNAM	33018	VIZIANAGARAM	COORDINATOR IGNOU STUDY CENTRE MAHARAJAH'S PG COLLEGE VIZIANAGARAM ANDHRA PRADESH

SL. NO.	REGIONAL CENTRE	STUDY CENTRE CODE	PLACE OF STUDY CENTRE	ADDRESS OF THE IGNOU STUDY CENTRE
252	VISAKHAPATNAM	84002	RAJAHMUNDRY	COORDINATOR IGNOU STUDY CENTRE GOVERNMENT COLLEGE (AUTONOMOUS) RAJAHMUNDRY EAST GODAVARI DISTRICT ANDHRA PRADESH533105

${\bf IGNOU\,\text{-}ARMY\,RECOGNIZED\,STUDY\,CENTRES}$

(For ARMY Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
1	IAEP - CHANDIMANDIR	5201	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE WESTERN COMMAND HRDC C/O HQ WESTERN COMMAND (EDN) CHANDIMANDIR
2	IAEP - CHANDIMANDIR	5202	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 2 CORPS HRDC C/O 56 APO
3	IAEP - CHANDIMANDIR	5204	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 11 CORPS HRDC C/O 56 APO
4	IAEP - CHANDIMANDIR	5205	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 9 CORPS, HRDC-56, APO
5	IAEP - CHANDIMANDIR	5206	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 22 ARTY BDE C/O 56 APO-926922
6	IAEP - CHANDIMANDIR	5207	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 35 INF BDE C/O 56 APO-908035
7	IAEP - CHANDIMANDIR	5502	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE 29 INF DIV HRDC, C/O 56 APO
8	IAEP - JAIPUR	5203	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 10 CORPS HRDC C/O 56 APO
9	IAEP - JAIPUR	5303	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ I CORPS HRDC C/O 56 APO-2668
10	IAEP - JAIPUR	5601	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HEAD QUARTER SOUTH WESTERN COMMAND GS EDN C/O 56 APO -908546
11	IAEP - JAIPUR	5604	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE ALLAHABAD

IGNOU - ARMY RECOGNIZED STUDY CENTRES (For ARMY Personnel Only)

CT	DECOCNIZED DECTONAL	COLIDA CENTOR	ADDRESS OF THE RECOGNIZED
SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
12	IAEP - KOLKATA	5101	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE EASTERN COMMAND HRDC C/O 101 AREA C/O 99 APO
13	IAEP - KOLKATA	5102	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 3 CORPS HRDC C/O 99 APO
14	IAEP - KOLKATA	5103	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 4 CORPS HRDC C/O 99 APO
15	IAEP - KOLKATA	5104	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 33 CORPS HRDC C/O 56 APO
16	IAEP - KOLKATA	5105	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE KOLKATA
17	IAEP - KOLKATA	5106	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE RANCHI
18	IAEP - KOLKATA	5107	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE DINGJAM
19	IAEP - KOLKATA	5108	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE GANGTOK
20	IAEP - KOLKATA	5109	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE BINNAGURI
21	IAEP - KOLKATA	5110	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE KALIMPONG
22	IAEP - KOLKATA	5111	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE LIKABALI
23	IAEP - KOLKATA	5112	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE LEIMAKHONG
24	IAEP - KOLKATA	5113	COORDINATOR IGNOU ARMY REOCG. STUDY CENTRE SONITPUR

${\bf IGNOU\,\text{-}ARMY\,RECOGNIZED\,STUDY\,CENTRES}$

(For ARMY Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
25	IAEP - KOLKATA	5114	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE BENGDUBI
26	IAEP - LUCKNOW	5301	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE CENTRAL COMMAND HRDC-1 C/O HQ CENTRAL COMMAND (EDN) LUCKNOW
27	IAEP - LUCKNOW	5302	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE 1, SIGNAL TRAINING CENTRE JABALPUR-482001
28	IAEP - LUCKNOW	5304	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HRDC 33 ARMY DIVISION
29	IAEP - LUCKNOW	5305	COORDINATOR IAEP(ARMY) RECOGSTUDY CENTRE HRDC HEAD QUARTERS BENGAL ENGINEER GROUP & CENTRE ROORKEE CANTT UTTARAKHAND
30	IAEP - PUNE	5401	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE SOUTHERN COMMAND HRDC-II C/O MEG AND CENTRE BANGALORE-560042
31	IAEP - PUNE	5402	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 12 CORPS HRDC C/O 56 APO-908512
32	IAEP - PUNE	5403	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 21 CORPS GS (EDN) C/O 56 APO-908521
33	IAEP - PUNE	5404	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE SOUTHERN COMMAND, HRDC-1 C/O BEG & CENTRE, KIRKEE PUNE-411003
34	IAEP - PUNE	5405	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE H Q 108 MOUNTAIN BRIGADE C/O 56 APO-908108

IGNOU - ARMY RECOGNIZED STUDY CENTRES (For ARMY Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
35	IAEP - PUNE	5406	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 31, ARMOURED DIVISION C/O 56 APO-908431
36	IAEP - PUNE	5407	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ. MUMBAI, SUB AREA
37	IAEP - PUNE	5408	COORDINATOR IGNOU ARMY REOCG. STUDY CENTRE HQ. 54, INF. DIV.
38	IAEP - UDHAMPUR	5501	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE NORTHERN COMMAND HRDC C/O HQ NORTHERN COMMAND (EDN) C/O 56 APO
39	IAEP - UDHAMPUR	5503	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE HQ 15 CORPS HRDC, C/O 56 APO
40	IAEP - UDHAMPUR	5504	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 16 CORPS HRDC, C/O 56 APO
41	IAEP - UDHAMPUR	5505	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 14 CORPS (HRDC) C/O 56 APO
42	IAEP - UDHAMPUR	5506	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE HQ 25 INF DIV C/O 56 APO-908425
43	IAEP - UDHAMPUR	5507	COORDINATOR IGNOU ARMY REOCG. STUDY CENTRE EASTERN LADAKH
44	IAEP - UDHAMPUR	5508	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE KARGIL
45	IAEP - UDHAMPUR	5509	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE AKHNOOR
46	IAEP - UDHAMPUR	5510	COORDINATOR IGNOU ARMY RECOG STUDY CENTRE BARAMULLAH
47	IAEP - UDHAMPUR	5511	COORDINATOR IGNOU ARMY RECOG. STUDY CENTRE KANGRA

IGNOU - ASSAM RIFLES RECOGNIZED STUDY CENTRES (For ASSAM RIFLES Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
1	IAREP - SHILLONG	8101	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC ARASU, HAPPY VALLEY C/O ASSAMRIFLES ADMINISTRATIVE UNIT, HAPPY VALLEY SHILLONG
2	IAREP - SHILLONG	8102	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC HQ AC & ASSAM RANGE ASSAM RIF. C/O HQ AC & ASSAM RANGE ASSAM RIFLES, C/O, 99 APO
3	IAREP - SHILLONG	8103	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 7 ASSAM RIFLES C/O 7 ASSAM RIFLES C/O 99 APO
4	IAREP - SHILLONG	8104	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 6 ASSAM RIFLES C/O 6 ASSAM RIFLES C/O 99 APO
5	IAREP - SHILLONG	8105	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 29 ASSAM RIFLES C/O 29 ASSAM RIFLES C/O 99 APO
6	IAREP - SHILLONG	8106	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 26 ASSAM RIFLES C/O 26 ASSAM RIFLES C/O 99 APO
7	IAREP - SHILLONG	8107	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 27 ASSAM RIFLES C/O 27 ASSAM RIFLES C/O 99 APO
8	IAREP - SHILLONG	8108	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 31 ASSAM RIFLES C/O 31 ASSAM RIFLES C/O 99 APO
9	IAREP - SHILLONG	8109	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 2 ASSAM RIFLES C/O 2 ASSAM RIFLES C/O 99 APO

IGNOU - ASSAM RIFLES RECOGNIZED STUDY CENTRES

(For ASSAM RIFLES Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
10	IAREP - SHILLONG	8110	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 14 ASSAM RIFLES C/O 14 ASSAM RIFLES C/O 99 APO
11	IAREP - SHILLONG	8111	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 34 ASSAM RIFLES C/O 34 ASSAM RIFLES C/O 99 APO
12	IAREP - SHILLONG	8112	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 9 ASSAM RIFLES C/O 9 ASSAM RIFLES C/O 99 APO
13	IAREP - SHILLONG	8113	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 12 ASSAM RIFLES C/O 12 ASSAM RIFLES C/O 99 APO
14	IAREP - SHILLONG	8114	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 33 ASSAM RIFLES C/O 33 ASSAM RIFLES C/O 99 APO
15	IAREP - SHILLONG	8115	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 21 ASSAM RIFLES C/O 21 ASSAM RIFLES C/O 99 APO
16	IAREP - SHILLONG	8116	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC HQ B RANGE AR C/O HQ B RANGE ASSAM RIFLES C/O 99 APO
17	IAREP - SHILLONG	8117	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 25 ASSAM RIFLES C/O 25 ASSAM RIFLES C/O 99 APO
18	IAREP - SHILLONG	8118	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 8 ASSAM RIFLES C/O 8 ASSAM RIFLES C/O 99 APO

IGNOU - ASSAM RIFLES RECOGNIZED STUDY CENTRES (For ASSAM RIFLES Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
19	IAREP - SHILLONG	8119	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 1 ASSAM RIFLES C/O 1 ASSAM RIFLES C/O 99 APO
20	IAREP - SHILLONG	8120	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 19 ASSAM RIFLES C/O 19 ASSAM RIFLES C/O 99 APO
21	IAREP - SHILLONG	8121	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 18 ASSAM RIFLES C/O 18 ASSAM RIFLES C/O 99 APO
22	IAREP - SHILLONG	8122	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC HQ TRIPURA RANGE ASSAM RIFLES C/O HQ TRIPURA RANGE ASSAM RIF C/O 99 APO
23	IAREP - SHILLONG	8123	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 22 ASSAM RIFLES C/O 22 ASSAM RIFLES C/O 99 APO
24	IAREP - SHILLONG	8124	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 23 ASSAM RIFLES C/O 23 ASSAM RIFLES C/O 99 APO
25	IAREP - SHILLONG	8125	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC ARTC & S, DIMAPUR C/O ASSAM RIFLES TRAINING CENTRE & SCHOOL, DIMAPUR NAGALAND
26	IAREP - SHILLONG	8126	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 30 ASSAM RIFLES C/O 30 ASSAM RIFLES C/O 99 APO
27	IAREP - SHILLONG	8127	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 4 ASSAM RIFLES C/O 4 ASSAM RIFLES C/O 99 APO

IGNOU - ASSAM RIFLES RECOGNIZED STUDY CENTRES (For ASSAM RIFLES Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
28	IAREP - SHILLONG	8128	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 24 ASSAM RIFLES C/O 24 ASSAM RIFLES C/O 99 APO
29	IAREP - SHILLONG	8129	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 16 ASSAM RIFLES C/O 16 ASSAM RIFLES C/O 99 APO
30	IAREP - SHILLONG	8130	COORDINATOR IGNOU-ASSAM RIFLES RECOG. SC 3 ASSAM RIFLES C/O 3 ASSAM RIFLES C/O 99 APO

IGNOU - NAVY RECOGNIZED STUDY CENTRES

(For NAVY Personnel Only)

SL. NO.	RECOGNIZED REGIONAL CENTRE	STUDY CENTRE CODE	ADDRESS OF THE RECOGNIZED STUDY CENTRE
01	INEP - NEW DELHI	7101	COORDINATOR IGNOU-NAVY RECOG. STUDY CENTRE NAUSENABAUGH -II NARAINA, DELHI CANTT. NEW DELHI 110028
02	INEP - MUMBAI	7201	COORDINATOR IGNOU-NAVY RECOG. STUDY CENTRE 2ND FLOOR, TARANG NEW NAVY NAGAR MUMBAI MAHARASHTRA 400005
03	INEP - KOCHI	7401	COORDINATOR IGNOU-NAVY RECOG. STUDY CENTRE COMMAND EDUCATION OFFICE HEAD QUARTERS SOUTHERN NAVAL COMMAND NAVAL BASE KOCHI 682004
04	INEP - KOCHI	7402	COORDINATOR IGNOU-NAVY RECOG. STUDY CENTRE INDIAN NAVAL ACADEMY EZHIMALA PAYYANNUR DIST. KANNUR KERALA 670310
05	INEP - VISAKHAPATNAM	7301	COORDINATOR IGNOU NAVY RECOG. STUDY CENTRE NAVY CHILDREN SCHOOL GANDHI GRAM P.O. VISAKHAPATNAM-530005

Appendix 4

List of State Codes

Code	State or UT
01	Andhra Pradesh
02	Andaman & Nicobar Islands (UT)
03	Arunachal Pradesh
04	Assam
05	Bihar
06	Chandigarh (UT)
07	Delhi
08	Goa
09	Gujarat
10	Haryana
11	Himachal Pradesh
12	Jammu & Kashmir
13	Karnataka
14	Kerala
15	Madhya Pradesh
16	Maharashtra
17	Manipur
18	Meghalaya
19	Mizoram
20	Nagaland
21	Orissa
22	Punjab
23	Rajasthan
24	Sikkim
25	Tamil Nadu
26	Tripura
27	Uttar Pradesh
28	West Bengal
29	Dadra & Nagar Haveli, Daman & Diu (UT)
30	Lakshadweep (UT)
31	Pondicherry (UT)
32	C/o 56 APO, C/o 99 APO
33	Learners Abroad
34	Chhattisgarh
35	Jharkhand
36	Uttarakhand
37	Telangana

CODES FOR EDUCATIONAL QUALIFICATION, SEX, CATEGORY, TERRITORY, MARITAL STATUS, SOCIAL STATUS AND EMPLOYMENT STATUS

EDUCATIONAL QUALIFICATION CODE

Code	Description
003	Graduation or Equivalent
004	Post Graduation or Equivalent

MARITAL STATUS CODE

Code	Description
1	Married
2	Divorced
3	Widowed
4	Unmarried

EMPLOYMENT STATUS CODE

Code	Description
B2	Unemployed
A1	Employed
C3	IGNOU Regular Employee
D4	K.V.S. Employee

SOCIAL STATUS CODE

Code	Description
1	Ex-Service Man
2	War-Widow
3	Not Applicable

CATEGORY CODE

Code	Description
B2	SC
C3	ST
D4	OBC
A1	General

TERRITORY CODE

	Code	Description
	A1	Urban
	B2	Rural
	C3	Tribal
,	D4	Kashmiri Migrant

PROGRAMME CODE

Code	Description
MP	Master of Business Administration
PGDHRM	Post-Graduate Diploma in Human Resource Management
PGDFM	Post-Graduate Diploma in Financial Management
PGDOM	Post-Graduate Diploma in Operations Management
PGDMM	Post-Graduate Diploma in Marketing Management
PGDFMP	Post-Graduate Diploma in Financial Markets Practice

SEX CODE

Code	Description
A1	Male
B2	Female
C3	Others
C4	Transgender

INSTRUCTIONS FOR FILLING THE APPLICATION FORM FOR ENTRANCE TEST (OPENMAT)

1. ELIGIBILITY CRITERIA AND QUALIFICATIONS

The eligibility criteria for admission to MBA programme would be as per the AICTE norms viz.

- Any graduate (Including Chartered Accountancy/Cost Accountancy/Company Secretaryship) with 50% marks for general category/45% for reserved category as per government of India rules.
- Student's should ensure that his/her CGPA should meet the eligibility percentage requirement
- Clearance of OPENMAT entrance test of IGNOU conducted by National Testing Agency (NTA).
- No age bar

2. REGISTRATION AND APPLICATION PROCESS

2.1 INSTRUCTIONS FOR FILLING ONLINE APPLICATION FORM

Candidates have to apply for IGNOU OPENMAT-XLVI "Online" ONLY by accessing the website https://ntaignou.nic.in, www.ignou.ac.in. The Application Form other than online mode would not be accepted, in any case. Only one application is to be submitted by a candidate for the programme. More than one application i.e. Multiple application forms submitted by a candidate will be summarily rejected.

In order to appear in **IGNOU OPENMAT-XLVI**, the candidates are required to apply online as per procedure detailed below. Before filling and submitting the online form, candidates should download the **Information Bulletin**, **e-prospectus** and read them carefully. Candidates must follow the instructions strictly as given in the Information Bulletin and on NTA website. Application Forms not complying with the instructions are liable to be rejected.

Candidates must keep following information ready before filling online Application Form:-

- Govt Identity Details like Aadhaar Number (last 4 digits)/Election Card (EPIC No.)/Passport number/ Ration Card Number/ Bank Account Number/PAN Number/ Other valid GovtIds.
- Address for communication, Mobile Number, email id, etc.
- Scanned images of latest Photograph (size of 10 kb to 200 kb) in JPG/ JPEG format only
- Scanned image of Signature (size of 4 kb to 30 kb) in JPG/ JPEG format only
- Bank Account details for payment of Fee, for uploading as part of submission of onlineapplication.

To avoid any kind of inconvenience or last minute rush or unforeseen difficulties, candidates are advised to submit Online Application Form without waiting for the last date. NTA will not be responsible for network problems or any other problem of this nature in submission of online application during the last day.

2.2 Particulars to be filled in the Online ApplicationForm:

Before beginning the process of filling the Online Application Form, please keep the following information ready with you:

- Copy of Board/ University Certificate for Candidate's Name, Mother's Name, Father's Name and Date
 of Birth
- AadhaarCard
- Type of Identification Bank A/c Number/ Passport Number/ Ration Card/ Other GovtID
- Qualifying Degree Certificate or last semester markssheet
- Your Mailing Address as well as Permanent Address with Pin Code
- **Four cities** for Centres of your choice
- Category Certificate, if applicable

- Person with Disability (PwD) Certificate, if applicable
- e-mail address and Mobile Number of candidate
- Scanned images in **JPG/JPEG formatonly**:

Candidate's Photograph	File size must be between 10 kb to 200 kb.
Candidate's Signature in running hand	File size must be between 4 kb to 30 kb.

Part I: Registration Page

Fill in the basic information and note down the system generated Application No.

i) Candidate's Name/ Mother's Name/ Father's Name:

Provide Candidate's Name, Mother's Name, Father's Name as given in the Secondary School Examination or equivalent Board/University Certificate in **capital letters**

ii) Date of Birth:dd/mm/yyyy

Provide Candidate's date of birth as recorded in Secondary School Examination or equivalent Board/ University certificate.

iii) Mobile Number and e-mail Address:

Candidates must provide own Mobile Number and e-mail address. *Note: Only one e-mail address and one Mobile Number are valid for one application*

PART II: Fill in the complete Application Form

Fill in the complete Application Form Note:

- i) Other Backward Classes (OBC)- Non Creamy Layer as per the central list of Other Backward Classes available on National Commission for Backward Classes (NCBC), Government of India website (www.ncbc.nic.in). Thus, the candidates falling in this list may mention OBC in the Category Column. State list OBC Candidates who are not in OBC-NCL (Central List) must chooseGeneral.
- ii) Provide complete postal address with PIN Code (Mailing Address as well as Permanent Address) for further correspondence. PIN code of Correspondence Address should be given in the space provided for this purpose.

Note: The NTA shall not be responsible for any delay/loss in postal transit or for an incorrect Correspondence address given by the Applicant in the Application Form.

- **iii)** Choice of Cities for Examination Centres: The candidate should select any four cities of their choice from drop down menu for examination of OPENMAT-XLVI.
- iv) Under no circumstances the choice of cities for Centre filled in the Application Form shall be changed by the NTA.

PART III: Uploading of scanned images

i) Candidate's Photograph: to be uploaded

- The photograph must be taken on or after **01.03.2019** indicating clearly the name of candidate along with the date of taking the photograph. Photograph should not be with cap or goggles.
- Spectacles are allowed if being used regularly.
- Polaroid and Computer generated photos are not acceptable.

- Applications not complying with these instructions or with unclear photographs are liable to berejected.
- Candidates may please note that if it is found that photograph uploaded is fabricated i.e.
 de- shaped or seems to be hand-made or computer made, the form of the candidate will
 be rejected and the same would be considered as using unfair means and the candidate
 would be dealt withaccordingly.
- Application without photograph shall be rejected. The photograph need not be attested. Candidates are advised to take 6 to 8 passport size coloured photographs with white background.

Note: Passport size photograph is to be used for uploading on Online Application Form and also for pasting on Attendance Sheet at the examination centre.

The candidate should scan his/her passport size photograph for uploading. File size must be between 10 kb to 200 kb.

ii) Candidate's Signature : to be uploaded

The candidates are required to upload the full signature in **running hand** writing in the appropriate box given in the Online Application Form. Writing full name in the Box in Capital letters would not be accepted as signature and the Application Form would be rejected. Further, unsigned Online Application Forms will also be rejected.

- The candidate should put his full signature on white paper with Black Ink pen and scan for uploading.
- File size must be between 4 kb to 30kb.

Note: Candidate must ensure that the uploaded images are clear and proper.

b) Check List for filling the Online ApplicationForm:

The candidates are advised to ensure the following points before filling the Online Application Forms:

- i) Whether they fulfill the ligibility conditions for the Test as prescribed under the heading 'Conditions of Eligibility'.
- ii) That they have filled their **category** viz General/OBC (Non-Creamy Layer)/SC/ST/PwD/Transgender, in the relevant column correctly.
- iii) That they have filled their City of examination and code in the relevant column correctly.
- iv) That the Person with Disability (PwD) candidate has filled the relevant column in the Online Application Form. Only PwD candidates have to fill this column and the others have to leave it blank.
- v) Whether they have kept a Printout of Application Form (confirmation page) for their own record.

c) Important Points to Note:

- i) The candidates, before submitting the Online Application Form, shall ensure their eligibility to appear in the test.
- ii) The Candidates should fill their complete postal address with PIN Code for further correspondence. The NTA shall not be held responsible for any loss due to incorrect address given by the applicant in the Online ApplicationForm.
- iii) The Candidate must ensure that e-mail address and Mobile Number provided in the Online Application Form are their own (which cannot be changed later) as communication may be sent by NTA through e-mail orSMS.

- iv) The Candidate should not give the postal address, Mobile Number or e-mail ID of Coaching Centre in the Online ApplicationForm.
 - In order to appear in IGNOU OPENMAT-XLVI, the candidates are required to apply 'online'. The Application Form other than online mode shall not be accepted. No change will be accepted through offline mode i.e. through fax/application including e-mail etc.
- v) Online submission of application may be done by accessing the NTA official website:www.ntaignou.nic.in.
- vi) Online Application Form cannot be withdrawn once it is submitted successfully.
- vii) Application Form of candidates who do not fulfill the eligibility criteria shall berejected.
- viii) A candidate is allowed to **submit only one Application Form. If a candidate submits more than one Application Form, the candidature is likely to be cancelled.**
- ix) Request for change in any particular in the Application Form shall not be entertained under any circumstances.
 - **Note:** However, a chance may be given to the candidates to correct/modify/edit some of the particular(s) of the application form online only, during 26-27 June, 2019.
- x) The Centres (Cities) indicated for the entrance examination by a candidate is only an option. The actual Centre and shift shall be allotted by NTA and it shall be final. No correspondence in this regard shall be entertained. It is mandatory for candidates to fill all four choices as options.
- xi) Selection of a candidate in the test is provisional subject to being found otherwise eligible for admission.
- xii) In case a candidate is found providing incorrect information or the identity is proved to be false at any time in the future, the candidate shall face penal action as per thelaw.
- xiii) The Candidates are not required to send/ submit the confirmation page of Online Application Form to the NTA. However he/she is advised to retain the following documents with them as reference for future correspondence:
 - At least **four printouts** of the Confirmation Page of Online ApplicationForm.
 - Proof of fee paid
 - Photographs (same as uploaded on the Online Application Form) –6 to 8 passport size photographs need to be keptaside.
 - The name on the photo identification must match with the name as shown on the Admit Card. If the name has been changed due to events such as marriage, candidate must show the relevant document at the time of exam. Marriage Certificate/Divorce/Decree/Legal Name Change Document
- xiv) In case of any technical issue or due to a natural disaster, if an exam in a particular shift/subject has to be rescheduled, NTA may follow the process of normalization of the two test forms as per policy.

d) Provision of Aadhaar:

The Aadhaar number is only one of the types of identification and is not mandatory. Candidates may also enter Passport number, Ration Card number, Bank Account number or any other valid Government identity number.

4.1 Five Steps to Complete the Application Process

Application Form may be submitted in four simple steps:

Step 1	Apply for Online Registration and note down the system generated Application No for future reference
Step 2	Fill Online Application Form
Step 3	Upload scanned images of Candidate's Photograph (between 10 kb - 200 kb) and Candidate's Signature (between 4 kb - 30kb) in JPG/JPEG format.
Step 4	Make payment of fee using suitable mode of payment through bank as per details given in this section and keep proof of fee paid.
Step 5	Print at least four copies of Confirmation Page after successful remittance of fee

Note:

- 1. The final submission of Online Application Form will remain incomplete if Step-3 and Step-4 are not completed. Such forms will stand rejected and no correspondence on this account will be entertained.
- 2. No request for refund of fee once remitted by the candidate will be entertained by NTA under any circumstances.
- 3. There is no provision to upload any certificate/marks sheet etc., with the application.
- 4. The entire application process is online. Therefore, candidates are not required to send/submit anydocument(s)including Confirmation Page to NTA through Post/ Fax/By Hand.

4.2 Payment ofFee

Application Fee Payableby the Candidates of Various Categories:

Fee Payable by candidates in INR		
OPENMAT Entrance Fee		Rs. 1000/-

4.3 Method of Fee Payment

After completing Step 3 of online Application Form, candidates may remit the examination fee (Step 4) by choosing the following options:

- 1. Through Debit/Credit card Candidates need to check the validity of the Debit/Credit Card, while logging on to website for submitting Application Form. Candidate should enter the information asked for and make the required payment through Debit/CreditCard.
- 2. Through Net Banking Check the balance in account and keep all credentials ready while logging on to website for submitting Application Form. Candidate should Login with his/her credentials of net banking and make payment through NetBanking.

Note: In case, the fee payment status is not 'OK' the candidates are advised as following:

- 1. If the fee is paid through credit/debit card and status is not OK, it means the transaction is cancelled. Therefore, such candidates have to pay the fee once again and ensure the OK feestatus.
- 2. For cancelled transactions, the amount will, automatically, be refunded to concerned credit/debit card within 15 days of last date of submission of ApplicationForm.

Generation of Confirmation Page confirms the final submission of Application Form. If Confirmation Page has not been generated, this means that Application Form has not been submitted successfully.

4.4 Admit Card for IGNOU OPENMAT-XLVI.

The Admit Card is issued provisionally to the candidates, subject to their satisfying the eligibility conditions.

The candidate has to download the Admit Card from the NTA website w.e.f.08 July, 2019 onwards and appear for the Examination at the given Centre on Date and Shift (Timing) as indicated in their Admit Card.

No candidate will be allowed to appear at the examination centre, on Date and Timings other than that allotted to them in their Admit card.

In case candidates are unable to download Admit Cards from the website, the candidate should approach the Help Line between 10:00 am to 5:00 pm from **08 July**, **2019to 25 July**, **2019.**

The candidates are advised to read the instructions on the Admit Card carefully and follow them during the conduct of the examination.

In case of any discrepancy in the particulars of the candidate or his/her photograph and signatures shown in the Admit Card and Confirmation Page, the candidate may immediately **approach the Help Line between 10:00 am to 5:00 pm between 08 July, 2019 to 25 July, 2019...In such cases, candidates would appear in the examination with the already downloaded Admit Card. However, NTA will take necessary action to make correction in the record later.**

Note:

- a) Candidate may please note that Admit Card will not be sent by post.
- b) In no case, the duplicate Admit Card for IGNOU OPENMAT-XLVI would be issued at the Examination Centres.
- c) Candidate must not mutilate the Admit Card or change any entry made therein.
- d) Candidates are advised to preserve their Admit Cards in good condition for future reference
- e) No Admit Card shall be issued to the candidates whose Applications are found to be incomplete for any reasons (including indistinct/doubtful photographs/unsigned Applications) or who do not fulfill the eligibility criteria for the examination.
- f) Issue of Admit Cards, however, shall not necessarily mean acceptance of eligibility which shall be further scrutinized at subsequent stages of admission process.

MODALITIES OF SUBMISSION OF ASSIGNMENTS AND TERM-END EXAMINATION

ASSIGNMENT

Assignments constitute the continuous evaluation. The submission of assignments is compulsory. The grade that you get in your assignment will be counted in your final result. Assignment of a course carry 30% weightage while 70% weightage is given to the term-end examination. Therefore, you are advised to take your assignments seriously. You will not be allowed to appear for the term-end examination for a course if you do not submit the specified number of assignments in time for that course.

The main purpose of assignment is to test your comprehension of the learning material you receive from us and also to help you get through the courses. The information given in the printed course material should be sufficient for answering the assignment. Please do not worry about the non-availability of extra reading material for working on the assignments. However, if you have easy access to other books, you may make use of them. But the assignments are designed in such a way as to help you concentrate mainly on the printed course material and exploit your personal experience.

The University sends study materials and assignments, wherever prescribed, to the students by registered post and if a student does not receive the same for any reason whatsoever, the University shall not be held responsible for that.

In case a student wants to have assignments, s/he can obtain a copy of the same from the Study Centre or Regional Centre or may download it from the IGNOU website, www.ignou.ac.in.

In case of any discrepancy regarding the set of material and assignment, contact Material Production & Distribution Division, IGNOU, Maidan Garhi, New Delhi-110 068.

The assignment responses should be complete in all respects. The assignments are to be submitted to the Coordinator of the Study Centre assigned. After evaluation these tutor marked assignments will be sent back to you with comments and grade.

The University/Co-ordinator of the Study Centre has the right to reject the assignments submitted after the due date. You are, therefore, advised to submit the assignments before the due date.

Do not forget to get back your duly evaluated assignments alongwith a copy of the assessment sheets containing comments of the evaluator on your performance from your Study Centre. This may help you in preparing for term-end examination.

For your own record retain a copy of all assignment responses which you submit. If you do not get back your duly evaluated tutor marked assignments alongwith copy of assessment sheet containing comments of evaluator on your assignment within a month after submission, please try to get the same personally from your Study Centre. Also maintain an account of all these corrected assignment responses received by you after evaluation. This will help you to represent your case to the University in case any problem arises.

If you do not get pass grade in any assignment, you have to submit it again. For this, you have to ask for/obtain a fresh assignment for that course, applicable to that particular semester. However, once you get the pass grade in an assignment, you cannot re-submit it for improvement of grade. Assignments are not subject to re-evaluation except for factual errors, if any, committed by the evaluator. The discrepancy noticed by you in the evaluated assignments should be brought to the notice of the coordinator of the Study Centre, so that the correct score is forwarded to RC and RC will forward the same to Evaluation Division at Headquarters.

In case you find that the score indicated in the assessment sheet of your assignments has not been correctly reflected or entered in your grade cards; you are advised to contact the Coordinator of your Study Centre with a request to forward correct award list to RC and RC will forward the same to the Student Evaluation Division at the Headquarters.

Do not enclose or express doubt for clarification, if any, alongwith the assignment. Send your doubts in a separate cover. Give your complete enrolment number, name, address, title of the course and the number of the unit or the assignment, etc. on top of your letter. If you want to draw our attention to something of an urgent/important nature, write to us separately.

INSTRUCTIONS FOR ASSIGNMENTS

- 1. Write your Enrolment Number, Name, Full Address, Signature and Date on the top Right hand corner of the first page of your response sheet.
- 2. Write the Programme Title, Course Code, Course Title, Assignment Code and Name of your Study Centre on the left hand corner of the first page of your response sheet.

Course Code and Assignment Code may be reproduced from the assignment.

The top of the first page of your response sheet should look like this:

	ENROLMENT NO.
PROGRAMME TITLE	NAME
	ADDRESS
COURSE CODE	
COURSE TITLE	
ASSIGNMENT CODE (as printed on assignments)	SIGNATURE
STUDY CENTRE	DATE

- 3. Read the assignments carefully and follow the specific instructions, if any, given on the assignment itself about the subject matter or its presentation.
- 4. Go through the units on which assignments are based. Make some points regarding the question and then rearrange those points in a logical order and draw up a rough outline of your answer. While answering an essay type question, give adequate attention to introduction and conclusion. The introduction must offer your brief interpretation of the question and how you propose to develop it. The conclusion must summarise your response to the question. Make sure that the answer is logical and coherent, and has clear connections between sentences and paragraphs. The answer should be relevant to the question given in the assignment. Make sure that you have attempted all the main points of the question. Once you are satisfied with your answer, write down the final version neatly and underline the points you wish to emphasise. While solving numericals, use proper format and give working notes wherever necessary.
- 5. Use only fullscape paper for your response and tie all the pages carefully. Avoid using very thin paper. Allow a 4 cm margin on the left and at least 4 lines in between each answer. This may facilitate the evaluator to write useful comments in the margins at appropriate places.
- 6. **Responses should be handwritten.** Do not copy your answer from the units/blocks sent to you by the University. If you copy, you will get zero marks for the respective question.
- 7. Do not copy from the response sheets of other students. If copying is noticed, the assignments of such students will be rejected.
- 8. Write each assignment separately. All the assignments should not be written in continuity. Write the question number with each answer.
- 9. The completed assignment should be sent only to the Coordinator of the Study Centre allotted to you.
- 10. After submitting the assignment at the Study Centre get the acknowledgment from the coordinator on the prescribed assignment remittance-cum-acknowledgment card.
- 11. In case you have requested for a change of Study Centre, you should submit your assignments only to the original Study Centre until the change of Study Centre is notified by the University.

TERM END EXAMINATION

As stated earlier, term-end examination is another component of the evaluation system. Term-end examination carries 70% weightage in the final result.

The University conducts Term-end Examination twice a year in the month of June and December every year. Students will be permitted to appear in Term-end Examination subject to the condition that registration for the courses in which they wish to appear is valid, maximum time to pursue the programme is not elapsed and they have also submitted the required number of assignment(s) in those courses by the due date.

• Examination Fee

Examination fee of ₹150/- per course is required to be paid on line by way of credit/debit card as per guidelines through IGNOU website at www.ignou.ac.in

• Examination Centre

Normally the study centre is the examination centre. However, a student is required to fill the exam centre code at the time of registering for TEE online from the drop down menu. In case any student wish to take examination at a particular centre, the code of the chosen centre be filled up as examination centre code. However, if the examination centre chosen by a student is not activated, the university will allot another examination centre under the same Region.

• Date of Submission of Examination Forms commences from

JUNE, TEE	DECEMBER, TEE	LATE FEE	HOW TO SUBMIT THE FORM
1st March - 30th March	1st Sept 30th September	NIL	On-line submission only

For last date of submitting the exam form with and without late fee please visit the university webstie www.ignou.ac.in

To avoid discrepancies in filling up the examination form/hardship in appearing in the term-end examination students are advised to:

- 1. remain in touch with their Study Centre/Regional Centre/SE Division for change in schedule of submission of examination form fee if any;
- 2. fill up all the particulars carefully and properly in the examination form to avoid rejection/delay in processing of the examination form through online;
- 3. retain proof of mailing/submission of examination form or control no. generated by online submission of examination form till they receive examination hall ticket;
- 4. Fees once paid is not refunded/adjusted.

• Issue of Examination Hall Ticket on the University website

University uploads Examination Hall Ticket two weeks before the commencement of Term-end Examination. The students can download the hall ticket from the website and approach the exam centre for appearing in the examination.

In case you fail to get 'D' Grade in the Term-End Examination, you will be eligible to reappear in the next Term-End Examination for the course. In case you have secured Grade 'D' in an assignment as well as termend examination of a course, you have an option either to re-do assignment for the course or re-appear in term-end examination.

To be eligible to appear at the term-end examination in any course, you are required to fulfil the following conditions:

- 1. You should have paid the course fee. Also ensure that your registration of the courses is valid.
- 2. You should have submitted the assignment for the respective course and must have obtained a certificate to this effect from the coordinator of the study centre.
- 3. You should have submitted the examination form in time alongwith the examination fee through online mode.

Examination date sheet through online mode (schedule which indicates the date and time of examination for each course) is sent to all the Regional/Study Centres approximately 5 months in advance. The same is also uploaded on university website. Normally, the date sheet for June examinations is uploaded on ignou website www.ignou.ac.in in the month of January and for December examinations in the month of July.

It is an essential pre-requisite for you to submit the Examination Form for taking examination in any course. Student(s) can submit examination Form through online mode only.

The hall ticket/intimation stip will be uploaded on the University website 2 weeks before the commencement of the exam. The students are requested to download the same & appear in the exam for the courses indicated on the hall ticket/intimation stip.

PLEASE CARRY YOUR VALID ICARD ISSUED BY THE IGNOU

Your study centre is normally your examination centre. Change of examination centre is permissible in exceptional cases for which you have to make a request to the Registrar, SED or concerned Regional Centre atleast one month before the commencement of examinations.

Your enrolment number is your Roll Number for examinations. Be careful in writing it. Any mistake in writing the Roll Number will result in non-declaration of your result.

It is your duty to check whether you are registered for that course and whether you are eligible to appear for that examination or not. If you neglect this and take the examination without being eligible for it, your result will be cancelled.

Although all efforts are made to declare the result in time, there will be no binding on the University to declare the results of the last examination before commencement of next examination. You are, therefore, advised to fill up the examination form without necessarily waiting for the result and get it cancelled at a later date if so required.

While communicating with the University regarding examination, clearly write your enrolment number and complete address. In the absence of such details, the University will not be able to attend to your problems.

Early Declaration of Results

The student can apply for early declaration of Term-End-Examination result with a fee of Rs.1000/- per course. The application for early declaration of result shall be entertained only if the student has been selected for any post or applied for further studies. The student must compulsorily submit documentary evidence (proof) in support of the reason for early declaration of result to the concerned Evaluation Centre whose details are available on the University website.

Early Declaration is permissible in Term-End-Examination only. This facility is not applicable for Lab/Practical courses, Project, Assignment, Workshop, seminar etc. based courses. The Application for Early Declaration

of result shall be entertained for final year only. Prescribed Form along-with rules & regulations is enclosed in the Student Handbook and Prospectus and also made available on IGNOU website.

Re-evaluation of Term-End-Examination

After the declaration of result, if the students are not satisfied with the marks awarded, they can request the University to re-evaluate their Answer Scripts on payment of Rs.750/- per course. The request for re-evaluation by the student must be made within one month from the date of declaration of result to the conceerned Evaluation Centre in the prescribed format along-with the fee of Rs.750/- per course in the form of Demand Draft in favour of IGNOU payable at the city where the Re-evaluation Form is being submitted. Prescribed Form along-with rules & regulations is enclosed in the Student Handbook and Prospectus and also made available on IGNOU website.

Obtaining Photocopy of Answer Scripts

After the declaration of result, if the students are not satisfied with the marks awarded, they can request the University for obtaining Photocopy of Answer Scripts on payment of Rs. 100/- per course. The request for obtaining Photocopy of Answer Scripts by the student must be made within 45 days from the date of declaration of result to the concern Evaluation Centre in the prescribed format along-with the fee of Rs.100/- per course in the form of Demand Draft in favour of IGNOU payable at the city where submitting the Photocopy form. Prescribed Form along-with rules & regulations is enclosed in the Student Handbook and Prospectus and also made available on IGNOU website.

Official Transcript

The University provides the facility of official transcripts on request made by the learners on prescribed form addressed to Registrar, Student Evaluation Division (SED), Block-12, IGNOU, Maidan Garhi, New Delhi-110 068. A fee of Rs. 300/- per transcript payable through DD in favour of IGNOU is charged for this purpose. In case of request for sending transcript outside India, the students are required to pay Rs. 500/-. Prescribed Form along-with rules & regulations is enclosed in the Student Handbook and Prospectus and also made available on IGNOU website.

Duplicate Grade Card

The learner can apply for obtaining duplicate Grade Card in case of lost/misplaced/damaged by paying through Demand Draft of Rs. 200/- in favour of IGNOU payable at "New Delhi". Prescribed Form along-with rules & regulations is enclosed in the Student Handbook and prospectus and also made available on IGNOU website.

Improvement of Marks

The improvement of marks/grades is applicable only for the Bachelor's/Master's Degree Programmes, who have completed the programme. The eligibility is as under:

- The students of Bachelor's/Master's Degree Programme who fall short of 2% marks to secure 2nd and 1st division.
- The students of Master's Degree Programmes only, who fall short of 2% marks to secure overall 55% marks.

Under the Provision of improvement, a maximum of 25% of the maximum credits required for successful completion of a programme shall be permitted. The improvement is permissible only in theory papers. No improvement is permissible in Practicals/Lab courses, Projects, Workshops and Assignments etc. Only one opportunity will be given to improve the marks/grade.

Students wishing to improve the marks will have to apply within six months from the date of issue of final statement of marks/grade card to them on payment of Rs. 750/- per course in the form of demand draft favouring IGNOU payable at New Delhi, subject to the condition that their registration for the programme/ course being applied for improvement, is valid till the next term-end examination in which they wish to appear for improvement.

INSTRUCTIONS FOR FILLING APPLICATION FORM FOR ADMISSION TO MANAGEMENT PROGRAMME (FORM-2)

- 1. Application Form for admission to Management Programme (Form 2) is to be sent to the Regional Centre with required testimonials, Identity Card and fee as listed in CHECKLIST given below.
- 2. It may please be noted that no request for change of your address will be entertained till admissions are finalised.
- 3. **Please Fill up the form and Mail or Send in Person** alongwith the following documents to your **REGIONAL CENTRE**, so as to reach on or before the last date. Incomplete application/applications received after the last date as notified, would be summarily rejected without giving any information to the canditate thereof.
- 4. Please note that this handbook and prospectus is applicable only to canditates residing in India.
- 5. Attention is drawn to the sections regarding eligibility to the programme. Please submit self-attested copies of relevant documents to establish your eligibility.

Proforma of Category Certificate is printed with this form. You may either photocopy these forms or get them typed.

Some instructions for filling-up of Application Form are given below:

- 1. At Item No. 4 please fill up the code of the Study Centre from where you would like to take counselling, and under item 3, the Regional Centre Code under which it falls and the State Code under item no. 5 to which you belong (see appendices 2,3,4).
- 2. For Item No. 14 and 15, fill the relevant code in the box provided.
- 3. For Item No. 21(a), see Appendix-5 for qualification codes.
- 4. You should be careful in selecting courses for study in each semester. A course once opted should not be repeated. Though change of option of a course is permissible, it should be avoided as far as possible.

CHECK LIST: Please check before sending the form to IGNOU whether you have:

- a) Affixed your photograph and signed over it.
- b) Enclosed the following documents,
 - i) Self attested copies of Centificates in support of your educational qualification(s).
 - ii) Original score card of qualifying OPENMAT
 - iii) OPENMAT Original Hall Ticket
 - iv) Category Certificate for SC/ST/OBC candidates
 - v) Identity Card duly filled up
- c) Enclosed Demand Draft for fee of programme @ ₹1,800/- per course. Please ensure that you have written your name, programme code and address on the back of the demand draft.
- d) Name on Column No.8 of Form No.2 should be written as in the 10th/12th Certificate. In case of any change, legal documents be enclosed. Also refer to the rule position given under 'UNIVERSITY RULES'.

The fee can be paid by way of Demand Draft drawn in the name of IGNOU and payable at the city where your Regional Centre is located.



INDIRA GANDHI NATIONAL OPEN UNIVERSITY, NEW DELHI APPLICATION FORM FOR ADMISSION TO MANAGEMENT PROGRAMME

Write in English and CAPITALS. Use only Blue/Black Ball point Pen. One character in one Box. Do not write outside the boxes. DO NOT USE PHOTOCOPY OF THIS FORM. Use of Green/Red Pen or Pencil is prohibited. Forms sent to any other office of the University other than the concerned **Regional Centre** will not be entertained.

FORM 2

IMPORTANT			
programme fee should be s before the last dates as given IGNOU than the Regional Ce	ent to the Regional Centre		PASTE
30.11.2019 (1st Semester 20	20) 31.05.2020 (1st Semester 2 20) 30.11.2020 (2nd Semester	·	YOUR LATEST PASSPORT SIZE PHOTOGRAPH
1. Programme Code	Enrolment No.: Affix enrolmer	t number label (for office use only)	DULYATTESTED BY YOU
M P			DO NOT STAPLE
2. D/D Details D/D Number	Date Month Year	Amount	
The state of the s		7.11.55.11	
Bank Name			
3. Regional Centre Code	4. Study Centre Code	5. State Code	
		Code, if already registered in IGNOU	
3. Name			
9. Father's/Husband's Name (d	o not write Shri/Mr./Dr. etc.).		
0. (a) Address for Corresponde	ence: House/Flat No. Building, Stre	et/Village/Mohalla (Do not write Father's C	DR your name here)
IIII Dity		District	
State			Pin Code
0. (b) Mobile/Telephone Number	er (if any) with STD Code	10. (c) Aadhaar	No.
0. (d) E-mail id.			
11. Sex: Cross (X) the Appropr	ate Box only 12. Date of Bir	th 13. Nati	ionality: Cross (x) Appropriate Box on
Male Female Transgender	Others Date N	lonth Year	Indian Other
14. Category		15. Whether physically handicapped	d:
 -		A1 — Yes	

16. Religion: Cross (X) the Appropriate Box only Hindu Muslim Christian Sikh Jain	Buddhist Parsi Jew Others (please specify)		
17. Territory: Cross (X) any one of the Appropriate Box only Urban Rural Tribal Kashmiri Migrant	18. Social Status: Cross (X) any one of the Appropriate Box only Ex-Serviceman War-Widow Not Applicable		
19. Marital Status: Cross (X) any one of the Appropriate Box only Married Divorced Widowed Un- married	20. Employment Status: Cross (X) any one of the Appropriate Box only Unemployed Employed Regular Employee Employee		
21. (a) Educational Qualifications (which makes you eligible for Qualification Code Year of P			
21. (b) Stream: Cross (X) any one of the Appropriate Box only Science Arts GRADUATE	Commerce Engineering Others		
Annual Income (Cross (X) any one of the Appropriate Box only) Upto ₹1 Lakh	Not Applicable if Govt. Pvt. Sector Self Employed s to 2 Lakhs ₹2 Lakhs to 5 Lakhs		
23. Courses Opted:			
Course Fee Rs. Total Fees Rs.			
DECLARATIONAND UNDERTAKING: I hereby declare that I have read and understood the conditions of eligibility for the programme for which I seek admission. To the best of my knowledge and belief, I fulfil the minimum eligibility criteria and accordingly I have provided necessary information and relevant self-attested documents with this application. I further undertake that I have not concealed or distorted any information and in the event of any information or self-attested documents is found to be incorrect, false or misleading, my candidature shall be liable for cancellation by the University at any time and I shall have no claim of any nature including refund of any fee paid by me and all the benefits availed by me shall be summarily withdrawn. I do undertake that I have carefully studied the rules of the University as printed in the Prospectus and I accept them in totality and shall not raise any dispute over the same. I do understand that the university can amend or change any rules without advance intimation and I will be abiding by them.			
Place:	Signature of the Applicant		

CATEGORY CERTIFICATE

(for SC/ST candidates)

This is to certify that Mr./Ms./Mrs.	son/daughter/wife of Shr
, of Villa	ge, Town, Distt
, State/U.T	belong to
	led Caste/Scheduled Tribe under the Constitution (Scheduled with the SC/ST Lists (Modification) Order, 1956.
Mr./Mrs./Ms.	and his/her family reside in Village/Town
District State/U.7	· ·
	Signature of Tahsildar/Commissioner/District Magistrate
Place :	Name
Date :	Seal/Stamp

(Please use the photocopy of this proforma.)

FORM OF CASTE CERTIFICATE TO BE SENT BY THE CANDIDATE BELONGING TO OBC (NON-CREAMY LAYER) CATEGORIES — ALONG WITH APPLICATION FORM

This is to certify that	Division in the	e State belongs to the
community of Government of India, Ministry of Wel		•
1993, published in the Gazette of India		793-BCC (C), dated the Toth September,
Extraordinary, Part-I, Section 1, No. 18		03
• (ii) Resolution No. 12011/9/94-BC	_	
Extraordinary, Part-I, Section, 1 No.		-
• (iii) Recolution No. 12011/7/95-BCC		
Part-I, Section I, No. 88, dated the	-	ed in the Gazette of India, Extraordinary,
 (iv) Resolution No. 12011/44/96-B 		96 published in the Gazette of India
Extraordinary, Part-I, Section I, No		
• (v) Resolution No. 12011/96/94-BC		. 770.
• (vi) Resolution No. 12011/13/97-BC		
• (vii) Resolution No. 12011/99/94-B0		
• (viii) Resolution No. 12011/68/98-B		
• (ix) Resolution No. 12011/88/98-BG		e Gazette of India Extraordinary Part-I
Section 1 No. 270 dated 06/12/99.	r	
• (x) Resolution No. 12011/36/99-B0	CC dated 04/04/2000 published	in the Gazette of India Extraordinary
Part-I Section 1 No. 71 dated 04/04	-	· ·
• (xi) Resolution No. 12011/44/99-B	CC dated 21/09/2000 published	in the Gazette of India Extraordinary
Part-I Section 1 No. 210 dated 21/0		•
• (xii) Resolution No. 12015/9/2000-I	BCC dated 06/09/2001.	
• (xiii) Resolution No. 12011/1/2001-	BCC dated 19/06/2003.	
• (xiv) Resolution No. 12011/4/2002-	BCC dated 13/01/2004.	
• (xv) Resolution No. 12011/9/2004-	BCC dated 16/01/2006 published	I in the Gazette of India Extraordinary
Part-I Section I No. 210 dated 16/0	01/2006.	
• Shri	and/or his/her family ordina	arily reside(s) in the
District/Division of the	State. This	is also to certify that he/she does not
	• •	3 of the Schedule to the Government of
	C.	3-Estt. (SCT), dated 8-9-1993 which is
modified vide OM. No. 36033/3/30	004 Estt. (Res) dated 09/03/2004.	
District Magistrate		
Deputy Commissioner, etc.		
Dated		

SEAI

* Strike out whichever is not applicable

N.B.

- a) The above certificate should not be more than 3 years old from the date of issuance till the time of submission of application form
- b) The term 'Ordinarily' used here will have the same meaning as in Section 20 of the Representation of the People's Act, 1950
- c) The authrities competent to issue caste certificates are indicated below:
 - District Magistrate/Additional Magistrate/Collector/Deputy Commissioner/Additional Deputy Commissioner/ Deputy Collector/First Class Stipendiary Magistrate/Sub-Divisional Magistrate/Taluka Magistrate/Executive Magistrate/Extra Assistant Commissioner (not below the rank of First Class Stipendiary Magistrate)
 - ii) Chief Presidency Magistrate/Additional Chief Presidency Magistrate/Presidency Magistrate. (iii) Revenue Officer not below the rank of Tehsildar; and (iv) Sub-Divisional Officer of the area where the candidate and/or his family resides

NOTE: IF THE CERTIFICATE FURNISHED BY OBC CANDIDATES (NON-CREAMY LAYER) FOUND TO BE FAKE AT LATER STAGE ADMISSION WILL BE CANCELLED WITH NO REFUND OF FEE AND DISCIPLINARY PROCEEDINGS WILL BE INITIATED BY THE UNIVERSITY

INTERNAL CREDIT TRANSFER SCHEME FOR FRESH ADMISSION TO MANAGEMENT PROGRAMME APPLICABLE AFTER EXPIRY OF MAXIMUM DURATION

- 1. A Student who is not able to complete the Management Programme fully within the maximum stipulated time period i.e., 5 years, will have to take fresh admission into the programme and will be allotted a new enrolment number.
- 2. In this new enrolment number the credits earned by the students in the old enrolment will be fully transferred, as per credit transfer scheme. No credit transfer/exemption will be granted in respect of the courses partially completed.
- 3. The student will have to apply for credit transfer by paying the requisite fee of ₹500/- per course after filling up the form for fresh admission to Management Programme given on the following pages and a new enrolment no. will be allotted.
 - Once a student takes fresh admission into the Management Programme, it will be valid for another 5 years. The student will be required to complete all the courses during this time period, as no further fresh admission will be granted after expiry of 10 years. In case, such a student wishes to pursue the programme further, s/he will have to appear in OPENMAT as a fresh candidate and there will be no provision for credit transfer.
- 4. Credit transfer under the above scheme will be applicable only once and for a successfully completed course only.
- 5. For fresh admission, the student will have to fill up fresh Admission Form (Form 3).
- 6. For Credit Transfer of completed courses, the student will have to fill up Application for Internal Credit Transfer in Management Programme (Appendix-7 proforma) separately. The Credit Transfer Form can be filled only after new enrolment no. has been duly allotted.



INDIRA GANDHI NATIONAL OPEN UNIVERSITY

Student Registration Division Maidan Garhi, New Delhi - 110068

Application for Internal Credit Transfer (ICT) in Management Programmes for those who have sought Fresh Admission through Form-3 (to be submitted after the new Enrol.# is allotted by the R.C.)

1. E	nrolment	t No. (Old)				(N	ew)			
		tion stream to be						D	DD No	
		00/- per course)								
		ddress of Studer								
		iddi ess of Stade.								
– Phon	e/Mobile	e (with STD Coo	de)			I	E-mai	1		
		nsfer sought for (
	I	Details of Credi	ts Transfer	Applie	d for			(F	or Office us	e only)
Sl. No.	Course Code	Title o	of the Course	e	Cre- dit	Overall Grade obtained		CT Granted	CT Rejected	Remarks
1.							_			
2.										
3.										
4.										
5.										
6.										
7.										
8.										
9.										
10.										
11.										
12.										
13.										
14.										
15.										
16.										
17.										
18.										
19.										

UNDERTAKING

I,, a student of Management Programme of IGNOU, request for
Internal Credit Transfer (ICT) of the courses successfully completed by me under old Enrolment No.
, as detailed above. I undertake not to revive the registration of these courses for
credit transfer to any other programme of the university. Option exercised herein is firm and final. Self-attested
copy/copy(ies) of Marksheet/Grade Card is/are enclosed. I understand that credit transfer will not be granted
for the course(s) wherein the syllabus has been revised by the university. I also understand that credit
transfer will not be granted for the courses that are not part of the Programme curriculum in which I
sought fresh admission and is governed by the Programme Structure now in vogue for the award of MBA
Degree/Diploma.

Signature of Student_	
Date	

RULES & REGULATIONS

Internal Credit Transfer (ICT) in Management Programmes

- (i) Full credit transfer would be allowed if the syllabus and methodology now in vogue are similar to that governing the student under the old enrolment and as per credit transfer rules framed by the School of Management Studies. No credit transfer/exemption will be granted in respect of the courses partially completed (i.e. assignments only or term-end examination only).
- (ii) Once a student takes fresh admission into Management Programme, it will be valid for another 5 years. The student is required to complete all the requirements for the award of Degree/Diploma during this time period, as **no further fresh admission will be granted after expiry of the second term**. In case such student wishes to pursue the programme further, s/he will have to **appear in OPENMAT entrance** and seek admission afresh, subject to fulfillment of revised eligiblity criteria. The candidate thereafter will not be provided the facility of credit transfer and thus pursue all the courses afresh.
- (iii) Credit transfer fee @ ₹500/- per course is to be paid by way of a Demand Draft drawn in favour of 'IGNOU' payable at New Delhi.
- (iv) Registration/Re-registration rules as given in the Student Handbook & Prospectus of Management Programmes would remain unchanged even for completing the left-over courses under new Enrolment. Under no circumstances students would be allowed to opt more than five courses in a semester, as per 'schedule of courses on offer'. As usual the Registration/Re-registration Form is to be submitted at the Regional Centre concerned.
- (v) A student is required to complete the prescribed courses as per **Programme structure of the respective Programme under new Enrolment,** including the credit transfer allowed courses, for the award of Diploma/
 Degree under Management Programme.
- (vi) Students are required to spend at least a **minimum of ONE YEAR duration** to complete the left over courses in the new Enrolment Number.
- (vii) All Credit transfer cases of Management Programme would be directly handled by **Student Registration Division (SRD)** at IGNOU Headquarters.

Mail this Credit Transfer form along with **Demand Draft to:**

The Registrar
Student Registration Division
Indira Gandhi National Open University
Block 3, Maidan Garhi, New Delhi – 110 068

INSTRUCTIONS FOR FILLING THE APPLICATION FORM (FORM-3) FOR SEEKING FRESH ADMISSION TO MANAGEMENT PROGRAMME IN ORDER TO COMPLETE THE LEFT-OVER COURSES

- 1. Application Form for 'fresh admission' to Management Programme (Form 3) is to be sent to the **Regional** Centre with required testimonials, Identity Card, and fee as listed in CHECKLIST given below. Such candidates are exempted from appearing in the Entrance test (OPENMAT) again.
- 2. It may please be noted that no request for change of your address will be entertained till admissions are finalised.
- 3. Please fill up the form and Mail it or send in person alongwith the following documents to your **REGIONAL CENTRE**, so as to reach on or before the last date. Incomplete application/applications received after the last date as notified, would be summarily rejected without giving any information to the candidate thereof.
- 4. Please note that this Handbook & Prospectus is applicable only to candidates residing in India.
- 5. Attention is drawn to the sections regarding eligibility to the programme. Please submit self attested copies of relevant documents to establish your eligibility.

Proforma of Category Certificate and Experience Certificate are printed with this form. You may either photocopy these forms or get them typed.

Some instructions for filling-up of Application Form are given below:

- 1. At Item No. 4 please fill up the code of the Study Centre from where you would like to take counselling, and under Item No. 3, the Regional Centre Code under which it falls and the State Code under Item No. 5 to which you belong (see appendices 2,3,4).
- 2. At Item No. 6, please fill-up Enrol. No. previously allotted for pursuing Management Programme. Also fill the **appropriate Programme Code** at the relevant column. Please enclose self **attested copy of the Grade Card** to prove that you were earlier admitted to the Management Programme after clearing the Entrance test.
- 3. Information against item No. 10(b) and 10(d) are mandatory.
- 4. For Item No. 14 and 15, fill the relevant code in the box provided.
- 5. For Item No. 21(a), see Appendix-5 for qualification codes.
- 6. You should be careful in selecting courses for study in each semester. A course once opted should not be repeated. Though change of option of a course is permissible, it should be avoided as far as possible.
- 7. Old students seeking fresh admission through Form No. 3 may please note that they are eligible, if they fulfil at least the following criteria among others:
 - i) they must possess at least a Bachelor's degree of 3 year duration
 - ii) **OR 2 year Bachelor's degree** obtained from a recognized university up to the year 1998-99 **with one year Bridge course.**
 - iii) Master's Degree obtained without a First degree will not be accepted. However, this condition is not applicable for the five year Integrated Master's degree acquired from a recognized University/Institution.

CHECKLIST: Please check before sending the form to IGNOU whether you have:

- a) Affix your photograph and signed over it.
- b) Enclosed the following documents:
 - i) Self-attested copies of certificates in support of your educational qualifications.
 - ii) Self-attested copy of IGNOU's Grade Card as proof of having registered in Management Programme after clearing Entrance test and completed certain courses.
 - iii) Identity Card duly filled up.
- c) Enclose Demand Draft for fee of programme @ ₹1,800/- per course. Please ensure that you have written your name, programme code and address on the back of the demand draft.

The fee can be paid by way of Demand Draft drawn in favour of IGNOU and payable at the city where your Regional Centre is located. The fee can also be paid through bank challan (details in Appendix 9).

- **Note:** (i) The students who had sought admission earlier after clearance of OPENMAT but not appeared either in TEE or not submitted any assignments(s) are advised <u>not to fill this form</u>. Such students may clear the **OPENMAT once again like any other candidate and seek admission through Form 2 accordingly.**
 - (ii) Fresh admission through Form No. 3 will not be permitted for obtaining additional MBA with another specialisation or acquiring an additional PG Specialisation Diploma in Management.
 - $(iii) \ \ \textbf{Fresh admission will not be permitted for improvement of grade/division.}$
 - (iv) Students downloading Form-3 from IGNOU website will have to enclose a Demand Draft of ₹1,050/- in favour of IGNOU along with the filled in Form-3.



INDIRA GANDHI NATIONAL OPEN UNIVERSITY, NEW DELHI

For Seeking 'Fresh Admission' to Management Programme in order to complete the left-over courses

Write in English and CAPITALS. Use only Blue/Black Ball point Pen. One character in one Box. Do not write outside the boxes. DO NOT USE PHOTOCOPY OF THIS FORM. Use of Green/Red Pen or Pencil is prohibited. Forms sent to any other office of the University other than the concerned **Regional Centre** will not be entertained.

Old student, initially registered between 1987 and JAN. 2003 session (Enrol# starting with '87.....' to '03......' are not eligible to apply through this Form from January 2019 session and onwards.

(FORM 3)

IMPORTANT	ouridary 2010 S	icosion and one	rai as.		_					
Complete Form alongwith cert programme fee should be sent					1 1					
before the last dates as given to of IGNOU than the Regional Ce. For the Last Dates, Please refe.	below. Forms rentre concerned	eceived after the will be summari	e last date or by ily rejected.				PAST			
For July-December 2019 Seme			g				YOUR LA PASSPOR			
For January-June 2020 Semes	ter:						PHOTOG	RAPH		
1. Programme Code	Enrolment No.:	: Affix enrolment	number label (fo	r office use only)	,		DULY ATT BY Y		J	
MP						1	DO NOT S	TAPL	E	
2. D/D Details D/D Number	Date Montl	h Year		Amount						
	/	/								
Bank Name										
3. Regional Centre Code	4. Study Cent	re Code		5. State	Code					
	-		Nada af Duadawa I				:-+\			
6. Previous Enrolment No. Mgt. Pro	og.	7. Programme C	Code of Previous I	=nroi No. (MP) (pi	. write the	appropri	iate code)			
8. Name										
						\perp		4	Ш	\Box
9. Father's/Husband's Name (do n	ot write Shri/Mr.	/Dr. etc.).								
10. (a) Address for Correspondence	e: House/Flat N	o., Building, Stree	et/Village/Mohalla	(Do not write Fa	ther's OR	your nan	ne here)			_
						\perp	$\perp \downarrow \perp$		Щ	\Box
City			Distri	ct						
State						Pi	n Code			
10. (b) Mobile/Telephone Number (if any) with STD	Code		10. (c) Aa	dhaar No.					
10. (d) E-mail id.										
11. Sex: Cross (X) the Appropriate	Box only	12. Date of Birt	th	1:	3. Nationa	lity: Cros	ss (x) Appro	priate I	Box on	ly
Male Female	Others	/	/		India	n	Othe	r		
Transgender		Date M	Month Yea	r						
14. Category			15. Whethe	r physically handi	capped:					
A1 – Gen B2 – SC C3	- ST D4 - O	вс		Yes No						

16. Religion: Cross (X) the appropriate Box only	
Hindu Muslim Christian Sikh Jain Buddhist	Parsi Jew Others (please specify
47. Tariban Organ (V) and an of the Assessment Bounds.	Occasion (V) and the Appropriate Percent
	Cross (X) any one of the Appropriate Box only
Urban Rural Tribal Kashmiri Ex-Servicem	an War-Widow Not Applicable
Migrant	
19. Marital Status: Cross (X) any one of the Appropriate Box only 20. Employment sta	atus: Cross (X) any one of the Appropriate Box only
Married Divorced Widowed Unmarried Unemployed	Employee Regular IGNOU KVS Employee Employee
21. (a) Educational Qualifications (which makes you eligible for the programme):	
Qualification Code Year of Passing	Percentage of Marks
Qualification oode	i ercentage of Mains
21. (b) Stream: Cross (X) any one of the Appropriate Box only	
Science Arts Commerce	Engineering Others
GRADUATE	
POST GRADUATE	
22. Work Experience	
Duration Years Months	Not Applicable
Employed in (cross (X) any one of the Appropriate Box only)	
Govt./Public Sector Semi Govt.	Pvt. Sector Self Employed
Annual Income (Cross (X) any one of the Appropriate Box only)	
Upto ₹1,00,000/- ₹1 Lakhs to 2 Lakhs	₹2 Lakhs to 5 Lakhs
₹5 Lakhs to 10 Lakhs Above ₹10 Lakhs	
23. Courses Opted:	
Course Code	
Course Fee Rs.	
Total Face De	
Total Fees Rs.	
DECLARATION AND UNDERTAKING:	
I hereby declare that I have read and understood the conditions of eligibility for the	programme for which I seek admission. To the best
of my knowledge and belief, I fulfil the minimum eligibility criteria and accordingly I self-attested documents with this application. I further undertake that I have not	
event of any information or self-attested documents is found to be incorrect, false	
cancellation by the University at any time and I shall have no claim of any nature	
benefits availed by me shall be summarily withdrawn. I do undertake that I have ca in the Prospectus and I accept them in totality and shall not raise any dispute over	
amend or change any rules without advance intimation and I will be abiding by the	
I further declare that I had qualified the Entrance Test in the past while seeking admi	
as per enrolment No. indicated in Col. No. 6 above. I enclose a copy of the self-a	ittested Grade Card as proof thereof.
	ttested Grade Card as proof thereof.
Place:	ttested Grade Card as proof thereof.
	ttested Grade Card as proof thereof.

Course Components of Management Programme

MS-1: MANAGEMENT FUNCTIONS AND BEHAVIOUR

BLOC	K UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		ROLE OF A MANAGER	
	1	Task of a Professional Manager	
	2	Responsibilities of a Professional Manager	Professional Management
	3	Management Systems and Processes	Task and Responsibilities Part I & II
	4	Managerial Skills	
П		DECISION MAKING	
	5	Organisational Context of Decisions	
	6	Decision Making Models	Problem Solving
	7	Decision Making-Techniques and Processes	
	8	Management by Objectives	
Ш		ORGANISATIONAL CLIMATE AND CHANGE	
	9	Organisational Structure and Managerial Ethos	
	10	Management of Organisational Conflicts	
	11	Managing Change	
IV		ORGANISATIONAL STRUCTURE AND PROCESSES	
	12	Organisational Structure and Design	
	13	Managerial Communication	Communication
	14	Planning Process	Dwagass
	15	Controlling	Process
	16	Delegation and Interdepartment	
		Coordination	
V		BEHAVIOURAL DYNAMICS	
	17	Analysing Interpersonal Relations	Leadership
	18	Leadership Styles and Influence Process	Styles
	19	Group Dynamics	Styles

MS-2: MANAGEMENT OF HUMAN RESOURCES

BLOC	K UNIT NOs.	UNIT TITLE				
I		HUMAN RESOURCE MANAGEMENT: CONTEXT, CONCEPT AND BOUNDARIES				
	1	The Changing Social Context and Emerging Issues				
	2	The Concept and Functions of Human Resource Management				
	3	Structuring Human Resource Management				
II		GETTING HUMAN RESOURCE				
	4	Job Analysis and Job Design				
	5	Human Resource Planning				
	6	Attracting the Talent: Recruitment, Selection, Outsourcing				
	7	Socialisation, Mobility and Separation				
Ш		PERFORMANCE MANAGEMENT AND POTENTIAL ASSESSMENT				
	8	Competency Mapping				
	9	Performance Planning and Review				
	10	Potential Appraisal, Assessment Centres and Career and Succession Planning				
	I1	HR Measurement and Audit				
IV		HUMAN RESOURCE DEVELOPMENT				
	12	Human Resource Development System				
	13	Training				
	14	Mentoring and Performance Coaching				
	15	Building Roles and Teams				
V		COMPENSATION AND REWARD MANAGEMENT				
	16	Laws Covering Wages, Welfare and Benefits				
	17	Compensation Strategy, Structure, Composition				
	18	Reward Management				
VI		EMPLOYER-EMPLOYEE RELATIONS				
	19	Regulatory Mechanisms in Industrial Relations				
	20	Dealing with Unions and Associations				
	21	Industrial Democracy				
	22	Grievance Handling and Discipline				

MS-3: ECONOMIC AND SOCIAL ENVIRONMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAI	PE VIDEO TAPE
I		ECONOMIC AND SOCIAL ENVIRONMENT		
	1	Economic Environment of Business		India's National
	2	Socio-cultural and Politico-legal Environment		Socio-economic
	3	Changing Role of Government		Scenario
П		STRUCTURE OF THE INDIAN ECONOMY		
	4	Structural Dimensions of Indian Economy		
	5	Structure of Indian Industry		
	6	Public Sector in India	Managemen	t Business and
	7	Private Sector in India	Goverment	
	8	Small Sector in India	of Public	Government - The
	9	Sickness in Indian Industry	Sector	Emerging Scenario
III		PLANNING AND POLICIES		
	10	Planning Goals and Strategies		National Planning
	11	Evolution of Industrial Policy		Process
	12	Regulatory and Promotional Framework		Controls and Regu- lations: The Business view Part I and Part II
IV		EXTERNAL SECTOR		
	13	India's Foreign Trade		
	14	India's Balance of Payments		
	15	Export and Import Policy		
	16	Foreign Capital and Collaborations		
	17	India's External Debt		
v		ECONOMIC REFORMS SINCE 1991		
	18	Industrial Policy of 1991		
	19	Economic Reforms: Liberalisation, Globalisation and Privatisation		
	20	Financial Sector Reforms		Fiscal System
	21	Fiscal Sector Reforms		
	22	Economic Reforms and Social Justice		and Policy

MS-4: ACCOUNTING AND FINANCE FOR MANAGERS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE	VIDEO TAPE
I		ACCOUNTING FRAMEWORK		
	1	Accounting and its Functions	Introduction to Course	Understanding Financial Statements
	2	Accounting Concepts and Standards	Role of Accounting and Finance Function in different types of Organisations	Part-I
	3	Accounting Information and its Applications	Emerging Horizons in Accounting and Finance (EHIAF) – Human Resource Accounting	
II		UNDERSTANDING FINANCIAL ST	ATEMENTS	
	4	Construction and Analysis of Balance Sheet	EHIAF–Inflation Accounting	Understanding Financial
	5	Construction and Analysis of Profit and Loss Account		Statements
	6	Construction and Analysis of Funds Flow and Cash Flow Statement		Part-II
III		COST MANAGEMENT		
	7	Understanding and Classifying Costs	EHIAF-Cost	Accounting
	8	Absorption and Marginal Costing	Audit in India	in decision
	9	Cost-Volume-Profit Analysis		making
	10	Variance Analysis		(CVP/BE analysis)
IV		FINANCIAL AND INVESTMENT AN	NALYSIS	
	11	Financial Management : An Introduction	Role and Regulation of	Project Appraisal: An Institutional
	12	Ratio Analysis		***
	13	Leverage Analysis	Stocks Markets	Viewpoint
	14	Budgeting and Budgetary Control		
	15	Investment Appraisal Methods		
$\overline{\mathbf{v}}$		FINANCIAL DECISIONS		
	16	Management of Working Capital	EHIAF-Lease Financing	Management of
	17	Capital Structure		Working Capital
	18	Dividend Decisions	EHIAF– Financial Services & their Marketing	Unique Enterprises – Case Study

MS-5: MANAGEMENT OF MACHINES AND MATERIALS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPI	E VIDEO TAPE
I		OPERATIONS MANAGEMENT	Introduction to the Course	Management of Technology
	1	Operations Management : An Overview		Problems and PerspectivesPlanning and PolicyImplementation
II		FACILITIES PLANNING		
	2	Product Selection		
	3	Process Selection		Facilities Layout
	4	Facilities Location		
	5	Facilities Layout and Materials Handling		
	6	Capacity Planning		
III		WORK AND JOB DESIGN		
	7	Work Design		
	8	Job Design		
IV		OPERATIONS PLANNING AND CONTROL		
	9	Planning and Control for Mass Production		Planning and
	10	Planning and Control for Batch Production		Control of
	11	Planning and Control for Job Shop Production		Projects
	12 13	Planning and Control of Projects Maintenance Management		Maintenance Management
V	1.4	VALUE ENGINEERING AND QUALITY ASSURANCE		O -114 - C 1
	14 15	Value Engineering Quality Assurance		Quality Control
VI	1.6	MATERIALS MANAGEMENT		
	16	Purchase System and Procedure		
	17	Inventory Management		
	18	Stores Management		M 1
	19	Standardisation, Codification and		Materials
	2.0	Variety Reduction		Management
	20	Waste Management		1.1unuSchient

MS-6: MARKETING FOR MANAGERS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		MARKETING AND ITS APPLICATIONS	
	1 2 3	Introduction to Marketing Marketing in a Developing Economy Marketing of Services	Introduction - Marketing to the Course Approach - Marketing of Services - Marketing and Public Policy
II		MARKETING PLANNING AND ORGANISATION	
	4 5 6	Planning Marketing Mix Market Segmentation Marketing Organisations	- Marketing in Action
	7	Marketing Research and its Applications	 Marketing Management and Planning
III		UNDERSTANDING CONSUMERS	
	8	Determinants of Consumer Behaviour	Indian
	9	Models of Consumer Behaviour Indian Consumer Environment	Consumer and Marketing Environment
IV		PRODUCT MANAGEMENT	
	11	Product Decisions and Strategies	
	12	Product Life Cycle and New Product Development	ITDC-A Case Study
	13	Branding and Packaging Decisions	
v		PRICING AND PROMOTION STRATEGY	
	14	Pricing Policies and Practices	Marketing
	15	Marketing Communications	Strategy - A
	16 17	Advertising and Publicity Personal Selling and Sales Promotion	Case Study of Moulded Luggage Industry
VI		DISTRIBUTION AND PUBLIC POLICY	
	18	Sales Forecasting	
	19	Distribution Strategy	Effective Selling
	20	Managing Sales Personnel	
	21 22	Marketing and Public Policy Cyber Marketing	

MS-7: INFORMATION SYSTEMS FOR MANAGERS

BLOCK	UNIT NOs.	UNIT TITLE
I		INFORMATION TECHNOLOGY FOR MANAGERS
	1	Information Technology : An Overview
	2	Computer Systems
	3	Computer Software
	4	Networking Technologies
II		INFORMATION SYSTEMS - I
	5	In MIS Perspectives
	6	Information Systems Economics
	7	Management Information and Control Systems
	8	Information Systems Security
III		INFORMATION SYSTEMS - II
	9	Information Systems and Functional Area Applications
	10	Transaction Processing Systems-I: Human Resource and Marketing Management
	11	Transaction Processing Systems-II: Operations and Financial Management
	12	Integrated Applications
IV		SYSTEM ANALYSIS AND COMPUTER LANGUAGES
	13	Building Information Systems
	14	System Analysis and Design
	15	Computer Programming and Languages
V		SUPPORT SYSTEMS FOR MANAGEMENT DECISIONS
	16	Database Resource Management
	17	Data Ware Housing and Data Mining
	18	Tactical and Strategic Information Management: DSS and ESS
	19	Intelligent Support Systems
	20	Emerging Trends in IT

MS-8: QUANTITATIVE ANALYSIS FOR MANAGERIAL APPLICATIONS

BLOCK	UNIT NOs.	UNITTITLE	AUDIO TAPE VIDEO TAPE
I		BASIC MATHEMATICS FOR MANAGERS	
	1	Quantitative Decision Making : An Overview	
	2	Function and Progressions	
	3	Basic Calculus and Applications	
	4	Matrix Algebra and Applications	
II		DATA COLLECTION AND ANALYSIS	
	5	Collection of Data	
	6	Presentation of Data	
	7	Measures of Central Tendency	
	8	Measures of Variation and Skewness	
Ш		PROBABILITY AND PROBABILITY DISTRIBUTIONS	
	9	Basic Concepts of Probability	Probability
	10	Discrete Probability Distribution	Fundamentals
	11	Continuous Probability Distributions	
	12	Decision Theory	Probability Applications
IV		SAMPLING AND SAMPLING DISTRIBUTIONS	
	13	Sampling Methods	
	14	Sampling Distributions	
	15	Testing of Hypotheses	
	16	Chi Square Tests	
V		FORECASTING METHODS	
	17	Business Forecasting	
	18	Correlation	Applications of
	19	Regression	Regression
	20	Time Series Analysis	

MS-9: MANAGERIAL ECONOMICS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO MANAGERIAL ECONOMICS
	1	Scope of Managerial Economics
	2	The Firm: Stakeholders, Objectives & Decision Issues
	3	Basic Techniques
П		DEMAND AND REVENUE ANALYSIS
	4	Demand Concepts and Analysis
	5	Demand Elasticity
	6	Demand Estimation and Forecasting
III		PRODUCTION AND COST ANALYSIS
	7	Production Function
	8	Cost Concepts and Analysis I
	9	Cost Concepts and Analysis II
	10	Estimation of Production and Cost Functions
IV		PRICING DECISIONS
	11	Market Structure and Barriers to Entry
	12	Pricing Under Pure Competition and Pure Monopoly
	13	Pricing Under Monopolistic and Oligopolistic Competition
	14	Pricing Strategies
v		COMPREHENSIVE CASE
		Competition in Telecommunication Service Provision

MS-10: ORGANISATIONAL DESIGN, DEVELOPMENT AND CHANGE

BLOCK	UNIT NOs.	UNIT TITLE
I		UNDERSTANDING ORGANISATIONS
	1	Approaches to Understanding Organisations
	2	Factors Affecting Organisation Structures
II		ORGANISATIONAL DESIGN
	3	Typology of Organisation Structures
	4	Some Basic Organisation Design and Restructuring Strategies
III		APPROACHES TO WORK DESIGN
	5	Organising and Analysing Work
	6	Job Design
	7	Emerging Issues of Work Organisation and Quality of Working Life
IV		ORGANISATIONAL ANALYSIS
	8	Organisational Diagnosis: Tools and Techniques
	9	Questionnaire as a Diagnostic Tool
	10	Interview as a Diagnostic Tool
	11	Workshops, Task-forces and other Methods
v		ORGANISATIONAL DEVELOPMENT AND CHANGE
	12	Organisational Development
	13	Alternative Interventions
	14	Process of Change
	I5	Change Agents: Roles and Competencies
	16	Institution Building

MS-11: STRATEGIC MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO STRATEGIC MANAGEMENT
	1	Concept of Strategy
	2	Process of Strategy
	3	Strategic Framework
II		STRATEGICANALYSIS
	4	Environmental Analysis
	5	Competitive Forces
	6	Internal Analysis
III		BUSINESS LEVEL STRATEGY
	7	Cost
	8	Differentiation and Focus
IV		CORPORATE LEVEL STRATEGY
	9	Growth Strategies-I
	10	Growth Strategies-II
	11	Strategic Alliances
	12	Turnaround
v		IMPLEMENTATION AND CONTROL
	13	Structural Dimensions
	14	Behavioural Dimensions
	15	Control
	16	Evaluation of Strategy

MS-21: SOCIAL PROCESSES AND BEHAVIOURAL ISSUES

BLOCK	UNIT NOs.	UNIT TITLE
I		SOCIETY AND ORGANISATIONS
	1	Social Process and Organisation in dynamic environment
	2	Organisational Processes
	3	Individual Processes
——— П		ORGANISATIONAL PROCESSES
	4	Organisational Communication Processes
	5	Leadership and Decision Making
	6	Organisational Power and Politics
	7	Diversity Management
	8	Organisational Cultures
III		INTRAPERSONAL PROCESSES
	9	Personality
	10	Learning
	11	Perception and Attribution
	12	Motivation
IV		INTERPERSONAL AND GROUP PROCESSES
	13	Group Dynamics and Team Building
	14	Counseling and Behaviour Modification
	15	Conflict and Stress Management
	16	Negotiating Strategies
v		EMERGING TRENDS
	17	Employee Empowerment
	18	Organisational Citizenship Behaviour
	19	Organisational Inclusiveness
	20	Corporate Social Responsibilities
	21	Positive Approaches to Work Behaviour

MS-22: HUMAN RESOURCE DEVELOPMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		HRD: CONCEPT AND SYSTEM
	1	The Process and System of HRD
	2	Career System
	3	Competency Mapping
	4	Performance Management System
	5	Coaching and Mentoring
	6	Development System
II		HRD SYSTEMS AND PROFESSION
	7	Reward System
	8	Self Renewal System
	9	HRD for Workers
	10	Professionalisation of HRD
	11	HRD Strategies and Experiences
III		COMPARATIVE HRD
	12	HRD in the Government and Public Systems
	13	HRD in Health Sector
	14	HRD in other sectors (Defence, Police, Voluntary Organisations and Panchayati Raj Institutions)
	15	International Experiences in HRD
IV		HRD ISSUES AND EXPERIENCES
	16	HRD Audit
	17	Multi Source Feedback System
	18	Knowledge Management
	19	Technology and HRD
	20	Diversity Management
	21	Managing Globalization

MS-23: HUMAN RESOURCE PLANNING

BLOCK	UNIT NOs.	UNIT TITLE
I		BASICS OF HUMAN RESOURCE PLANNING
	1	Introduction to HRP System – The Emerging Context
	2	Process and Functions of Human Resource Planning
	3	Methods and Techniques: Demand Management
	4	Methods and Techniques: Supply Management
	5	Contemporary Trends in Managing Demand and Supply
<u> </u>		APPROACHES TO ANALYSING JOB
	6	Job Analysis
	7	Changing Nature of Roles
	8	Job Evaluation : Concepts and Methods
	9	Competency Approaches to Job Analysis
III		KEY HR PRACTICES
	10	Recruitment
	11	Selection
	12	Dislocation and Relocation of Employees
	13	Orientation
	14	Career and Succession Planning
	15	Performance and Potential Appraisal
IV		INTELLECTUAL CAPITAL ACCOUNTING
	16	Human Resource Information System
	17	Human Resource Audit
	18	Human Resource Accounting

MS-24: INDUSTRIAL RELATIONS

BLOCK	UNIT NOs.	UNIT TITLE
I		CONCEPTUAL FRAMEWORK OF INDUSTRIAL RELATIONS
	1	Concept, Scope and Approaches to Industrial Relations
	2	Evolution of Industrial Relations and Current Developments
	3	Constitutional and Legal Framework of Industrial Relations
	4	Labour Administration in India
	5	Global trends in Industrial Relations
П		TRADE UNIONISM
	6	Trade Union Development and Functions
	7	Trade Union Structure, Registration and Recognition
	8	Managerial Unionism
	9	Employers' Organisations in India
III		COLLECTIVE BARGAINING
	10	Concepts and Theories of Collective Bargaining
	11	Bargaining Process and Agreements
	12	Negotiation Skills
	13	Issues and Trends in Collective Bargaining
 IV		EMPLOYEE PARTICIPATION
	14	Evolution, Structure and Process of Participation
	15	Design and Dynamics of Participative Forums
	16	Implementing Participative Strategies
V		GRIEVANCE, DISCIPLINE AND DISPUTE RESOLUTION
	17	Grievance Handling System
	18	Disciplinary Procedures
	19	Disputes Resolution Machineries

MS-25: MANAGING CHANGE IN ORGANISATIONS

BLOCK	UNIT NOs.	UNIT TITLE
I		CONCEPT OF MANAGING CHANGE
	1	Understanding Change
	2	Types of Change
	3	Factors Critical to Change
	4	Organisational Culture ad Change — Cross Cultural Experiences
II		FORMS OF ORGANISATIONAL CHANGE
	5	Emerging Organisational Forms and Structures
	6	Mergers and Acquisitions
	7	Turn Around Management
	8	Process Based Change
	9	Group Based Approaches to Change
III		DIAGNOSIS AND INTERVENTION
	10	Organisational Diagnosis – Issues and Concepts
	11	Diagnostic Methodology - Quantitative and Qualitative
	12	Interventions in Organisational Change
	13	Evaluation of Organisational Change
IV		ROLE OF CHANGE AGENT
	14	Key Roles in Managing Change
	15	Skills for Managing Change
	16	Managing Resistance to Change
	17	Role of Leadership in Managing Change
	18	Managing Transition

MS-26: ORGANISATIONAL DYNAMICS

BLOCK	UNIT NOs.	UNITTITLE
I		GROUP DYNAMICS
	1	Understanding Groups
	2	Phases of Group Development
	3	Group Cohesion and Alienation
	4	Conformity and Obedience
II		ROLE DYNAMICS
	5	The Concept and Systems of Roles
	6	Role Analysis
	7	Organisational Stress and Burnout
	8	Coping with Stress and Burnout
III		POWER DYNAMICS
	9	Bases of Power
	10	The Process of Empowerment
	11	Decentralisation and Delegation
	12	Transformational Leadership
IV		ORGANISATIONAL DYNAMICS
	13	Organisational Culture
	14	Social Responsibilities of Organisations
	15	Organisational Ethics and Values
	16	Process of Learning Organisations
v		INTER-ORGANISATIONAL DYNAMICS
	17	Cross Cultural Dynamics
	18	Management of Diversity
	19	Strategic Alliances and Coalition Formation

MS-27: COMPENSATION AND REWARDS MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		COMPENSATION AND REWARDS MANAGEMENT - CONCEPT AND CONTEXT
	1	Role of Compensation and Rewards in Organisation
	2	Framework of Compensation Policy and Reward System
	3	Economic and Behavioural Issues in Compensation and Rewards Management
II		LEGAL FRAMEWORK OF WAGE AND SALARY ADMINISTRATION
	4	Wage Concepts and Definition of Wages Under Various Labour Legislation
	5	Constitutional Perspective and International Norms for wage determination
	6	Laws on Wages and Bonus
	7	Laws on Minimum Wages and Equal Remuneration
	8	Laws on Retiral benefits
Ш		COMPENSATION STRUCTURE AND DIFFERENTIALS
	9	Pay Structure
	10	Institutional Mechanism for Wage Determination
	11	Job Evaluation and Internal Equity
	12	External Equity and Pay Surveys
	13	Tax Planning
IV		REWARD SYSTEM, INCENTIVES AND PAY RESTRUCTURING
	14	Design of Performance-linked Reward System
	15	Incentives Schemes
	16	Reward System
	17	Allowances, Perquisites and benefits
	18	Downsizing and Voluntary Retirement Scheme
V		TRENDS
	19	International Compensation
	20	Compensation: Challenges and Trends

MS-28: LABOUR LAWS

BLOCK	UNIT NOs.	UNIT TITLE
I		INDUSTRIAL JURISPRUDENCE
	1	Industrial Jurisprudence: An Overview
	2	Principles of Industrial Jurisprudence
	3	Constitutional Aspects of Industrial Jurisprudence
П		LAWS ON WORKING CONDITIONS
	4	The Factories Act, 1948
	5	The Mines Act, 1952
	6	The Shops and Estabishments Law
	7	The Plantation Labour Act, 1951
	8	The Contract Labour (Regulation and Abolition Act, 1970)
	9	The Child Labour (Prohibition and Regulation Act, 1986)
III		LAWS ON INDUSTRIAL RELATIONS
	10	The Trade Union Act, 1926
	11	The Industrial Disputes Act, 1947
	12	The Industrial Employment (Standing Orders) Act, 1946
	13	Domestic Enquiry
IV		LAWS ON WAGES
	14	The Minimum Wages Act, 1948
	15	The Payment of Wages Act, 1936
	16	The Payment of Bonus Act, 1965
	17	The Equal Remuneration Act, 1976
v		LAWS ON SOCIAL SECURITY
	18	The Workmen's Compensation Act, 1923
	19	The Employees' State Insurance Act, 1948
	20	The Maternity Benefit Act, 1961
	21	The Employee's Provident Fund and Miscellaneous Provisions Act, 1952
	22	The Payment of Gratuity Act, 1972
VI	23	The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959
	24	The Apprentices Act, 1961
		APPENDIX A
		Recommendations of the Second National Commission on Labour, 2002 APPENDIX B
		Selected Legal Terms
		APPENDIX C
		Glossary of Latin and French Wards

MS-29: INTERNATIONAL HUMAN RESOURCE MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		THE ENVIRONMENT OF INTERNATIONAL HUMAN RESOURCE MANAGEMENT
	1	International HRM : An Overview
	2	The Organisational Context of International HRM
	3	Culture and Cultural Diversity
	4	Strategic Human Resource Management in International Context
П		HRM PRACTICES IN INTERNATIONAL CONTEXT
	5	Staffing for International Assignments
	6	Training and Development in International Context
	7	International Performance Management
	8	International Compensation Management
III		BEHAVIOURAL DYNAMICS OF IHRM
	9	Cross-Cultural Communication and Negotiation
	10	Leadership and Motivation in a Global Context
	11	Global Ethical Environment
IV		HRM RELATIONS, ISSUES AND CHALLENGES
	12	International Employee Relations
	13	Mergers and Acquisitions – HR Perspective
	14	IHRM Trends and Future Challenges

MS-41: WORKING CAPITAL MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		CONCEPTS AND DETERMINATION OF WORKING CAPITAL
	1	Conceptual Framework
	2	Operating Environment of Working Capital
	3	Determination of Working Capital
	4	Theories and Approaches
п		MANAGEMENT OF CURRENT ASSETS
	5	Management of Receivables
	6	Management of Cash
	7	Management of Marketable Securities
	8	Management of Inventory
III		FINANCING OF WORKING CAPITAL NEEDS
	9	Bank Credit – Basic Principles and Practices
	10	Bank Credit – Methods of Assessment and Appraisal
	11	Other Sources of Short Term Finance
IV		WORKING CAPITAL MANAGEMENT : AN INTEGRATED VIEW
	12	Liquidity vs Profitability
	13	Payables Management
	14	Short-Term International Financial Transactions
	15	Integrating Working Capital and Capital Investment Process

MS-42: CAPITAL INVESTMENT AND FINANCING DECISIONS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		OVERVIEW OF FINANCIAL DECISIONS	
	1	Nature of Long Term Financial Decisions	
	2	Cost of Capital	
	3	Capital Structure Decisions Strategic Decisions	Optimal Level of Corporate Debt
II		INVESTMENT DECISIONS UNDER CERTAINTY	
	4	Project Designing/Planning	
	5	Project Appraisal Social Cost-benefit Analysis	Project Evaluation Perceptions
	6	Project Implementation and Control	and Practices
III		INVESTMENT DECISIONS UNDER UNCERTAINTY	
	7	Project Evaluation under Risk and Uncertainty - I	
	8	Project Evaluation under Risk and Uncertainty - II	
IV		FINANCING DECISIONS	
	9	Financing through Domestic Capital Market	
	10	Financing through Global Market	Role of Financial
	11	Financing through FIs	Services
	12	Other Modes of Financing	
$\overline{\mathbf{v}}$		STRATEGIC FINANCING DECISIONS	
	13	Management of Earnings	
	14	Financial Engineering	
	15	Investor Relations	
	16	Financial Restructuring	

MS-43: MANAGEMENT CONTROL SYSTEMS

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		MANAGEMENT CONTROL: CONCEPTS AND COM	NTEXT
	1	Management Control Systems: An Introduction	
	2	Strategies and Management Control	
	3	Designing Management Control Systems	
П		MANAGEMENT CONTROL STRUCTURE	
	4	Responsibility Centres	Human Management
	5	Profit Centres	Problems Control
	6	Transfer Pricing	of Transfer Systems Pricing Part I & II
	7	Investment Centres	Ü
III		MANAGEMENT CONTROL PROCESS	
	8	Budgeting and Reporting	Performance Organisational
	9	Performance Measurement	Budgeting in View of Banks Budgeting-I & II
	10	Reward and Compensation	
	11	New Development/Techniques of Management and Management Control	
IV		MANAGEMENT CONTROL IN SOME SPECIAL OF	RGANISATIONS
	12	Service Organisations	
	13	Multinational and Export Organisations	
	14	Management Control of Projects	
	15	Other Organisations	
V		CASE STUDIES	
	1	Brooke Bond (India) Ltd. (A)	
	2	Dakshin Rasayan Nigam Ltd.	
	3	Bengal Steel Ltd.	
	4	Sun Cellular Ltd.	
	5	Thana District Co-operative Fisheries Project (B)	
	6	Christian Medical College and Hospital, Vellore	

MS-44: SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		AN OVERVIEW	
	1	Nature and Scope of Investment Decisions	
	2	Components of Investment Risk	
	3	Valuation of Securities	
П		SECURITIES MARKET IN INDIA	
	4	Organisation and Functioning	Credit Rating
	5	Regulation	Services A Case study of ICRA
Ш		ANALYSIS FOR EQUITY INVESTMENT	
	6	Economy and Industry Analysis	
	7	Company Level Analysis	
	8	Technical Analysis	
	9	Efficient Market Hypothesis	
		Case: Tata Tea Ltd.	
IV		PORTFOLIO THEORY	
	10	Portfolio Analysis	To diaman
	11	Portfolio Selection	Individual Portfolio
	12	Capital Market Theory	Management
	13	Portfolio Revision	
$\overline{\mathbf{v}}$		INSTITUTIONAL AND MANAGED PORTFOLIO	
	14	Performance Evaluation of Managed Portfolios	
	15	Investment Companies	
	16	Mutual Funds	

MS-45: INTERNATIONAL FINANCIAL MANAGEMENT

BLOCK	UNIT NOs.	UNITTITLE
I		INTERNATIONAL FINANCIAL ENVIRONMENT
	1	International Financial Management: An Introduction
	2	International Economics
	3	International Monetary System
	4	International Flow of Fund
П		FOREIGN EXCHANGE MARKET AND RISK MANAGEMENT
	5	Foreign Exchange Market
	6	Parity Condition in International Finance and Currency Forecasting
	7	Currency Futures, Options and Swaps
	8	Management of Accounting and Economic Exposures
	9	Foreign Exchange Regulation and Taxation Issues
III		INTERNATIONAL FINANCING DECISIONS
	10	Raising Funds from International Markets
	11	Financing Foreign Trade
	12	Cost of Capital
IV		INTERNATIONAL INVESTMENT DECISIONS AND WORKING CAPITAL MANAGEMENT
	13	Capital Budgeting for MNCs
	14	Working Capital Management for MNCs
	15	Foreign Direct Investment
	16	International Portfolio Investment

MS-46: MANAGEMENT OF FINANCIAL SERVICES

BLOCK	UNIT NOs.	UNITTITLE
I		FINANCIAL SYSTEM MARKETS & SERVICES
	1	Financial System
	2	Financial Markets & Institutions
	3	Financial Services : An Introduction
	4	Management of Risk in Financial Services
	5	Regulatory Framework
П		FINANCIAL MARKET: OPERATIONS AND SERVICES
	6	Stock Exchange: Functions and Organizations
	7	Broking and Trading in Equity
	8	Broking and Trading in Debt
	9	Depositories
Ш		FEE BASED SERVICES
	10	Issue Management
	11	Corporate Advisory Services
	12	Credit Rating
	13	Mutual Funds
	14	Debt Securitisation
IV		FUND BASED SERVICES
	15	Leasing and Hire Purchase
	16	Housing Finance
	17	Credit Cards
	18	Venture Capital
	19	Factoring, Forfeiting and Bill Discouting
$\overline{\mathbf{v}}$		INSURANCE SERVICES
	20	Life Products
	21	Non-Life Products
	22	Broking Services

MS-51: OPERATIONS RESEARCH

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO OPERATION RESEARCH
	1	Operation Research: An Overview
	2	Review of Probability and Statistics
II		PROGRAMMING TECHNIQUES — LINEAR PROGRAMMING AND APPLICATIONS
	3	Linear Programming- Graphical Method
	4	Linear Programming-Simplex Method
	5	Transportation Problem
	6	Assignment Problem
III		PROGRAMMING TECHNIQUES — FURTHER APPLICATIONS
	7	Goal Programming
	8	Integer Programming
	9	Dynamic Programming
	10	Non-Linear Programming
IV		INVENTORY AND WAITING LINE MODELS
	11	Inventory Control – Deterministic Models
	12	Inventory Control-Probabilistic Models
	13	Queueing Models
$\overline{\mathbf{v}}$		GAME THEORY AND SIMULATION
	14	Corporative Situations: Game Theory
	15	Simulation
VI		CASE STUDIES

MS-52: PROJECT MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		PROJECT FORMATION AND APPRAISAL
	1	Project Management: An Overview
	2	Feasibility & Technical Analysis
	3	Market and Demand Analysis
	4	Economic and Financial Analysis
	5	Formulation of Detailed Project Reports
II		PROJECT PLANNING AND SCHEDULING
	6	Planning Time Scales — Network Analysis
	7	Material and Equipment
	8	Human Resource
	9	Project Costing and Financing
	10	Project Organisation
III		IMPLEMENTATION AND CONTROL
	11	Project Management Information System
	12	Material and Equipment
	13	Human Resource
	14	Financial Aspects
IV		PROJECT COMPLETION AND EVALUATION
	15	Integrated Project Management Control System
	16	Managing Transition from Project to Operations
	17	Project Review

MS-53: PRODUCTION/OPERATIONS MANAGEMENT

BLOCK	UNIT NOs.	UNITTITLE
I		ISSUES IN PRODUCTION/OPERATIONS MANAGEMENT
	1	Production/Operations Management: An Overview
	2	Production System: Issues & Environment
	3	Total Quality Management (TQM)
II		FORECASTING
	4	Need & Importance of Forecasting
	5	Qualitative Methods of Forecasting
	6	Quantitative Methods of Forecasting
III		PRODUCTION SYSTEM DESIGN
	7	Capacity Planning
	8	Facilities Planning
	9	Work System Design
	10	Managing Information for Production System
IV		PRODUCTION PLANNING & SCHEDULING
	11	Aggregate Production Planning
	12	Just-In-Time (JIT)
	13	Scheduling & Sequencing
v		MATERIALS PLANNING
	14	Issues in Materials Management
	15	Independent Demand System
	16	Dependent Demand System
VI		EMERGING ISSUES IN PLANNING/OPERATIONS MANAGEMENT
	17	Total Productive Maintenance
	18	Advanced Manufacturing System
	19	Computers in Planning/Operations Management

MS-54: MANAGEMENT INFORMATION SYSTEM

BLOCK	UNIT NOs.	UNITTITLE
I		INFORMATION FOR DECISION MAKING
	1	Decision Making
	2	Conceptual Foundations of Information Systems
	3	Information Resources Management
II		SYSTEM DEVELOPMENT
	4	Overview of Systems Analysis & Design
	5	System Development Life Cycle
	6	Designing On Line & Distributed Environments-Design Consideration
	7	Implementation and Control of Projects
III		COMPUTER NETWORKS & DATA COMMUNICATIONS
	8	Trends in Information Technology-Hardware, Software
	9	Data Communication Concepts
	10	Computer Networks
IV		MANAGING CORPORATE DATA RESOURCES
	11	Organising Data
	12	Relational Data Base Management Systems
	13	Query Languages Including DSS
	14	Applications and Illustrations
v		SOCIO-LEGAL ASPECTS OF COMPUTERISATION
	15	Social Dimensions of Computerisation
	16	Computer Viruses
	17	Legal Dimensions of Computerisation
VI		CASE STUDIES
	1	A Case Study on Computer Applications
	2	Aspects of Information Technology and Policy Making and the Caribbean Community
	3	Computerisation at IFFCO

MS-55: LOGISTICS AND SUPPLY CHAIN MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		LOGISTICS AND SCM: AN OVERVIEW
	1	Logistics and SCM - An Introduction
	2	Principles of SCM
	3	Customer Focus in SCM
II		DESIGN AND MANAGEMENT OF SCM
	4	Logistics - Inbound and outbound
	5	Models of SCM Integration
	6	Strategic Supply Chain Management
	7	Organising for Global Markets
III		IT ENABLED SCM
	8	Information Technology: A Key Enabler of SCM
	9	Intelligence Information System
	10	IT Packages in SCM
IV		COST AND PERFORMANCE MEASUREMENT IN SCM
	11	Cost Analysis and Measurement
	12	Best Practices and Benchmarking for SCM
	13	Performance Measurement and Evaluation of SCM
v		DISTRIBUTION NETWORK PLANNING
	14	Transportation Mix
	15	Locational Strategy
	16	Logistics and SCM Environment
VI		EMERGING TRENDS
	17	Future Trends and Issues
	18	Design for SCM and Greening the Supply Chain
	19	SCM in Service Organisation/Non-Manufacturing Sector

MS-56: MATERIALS MANAGEMENT

BLOCK	UNIT NOs.	UNITTITLE
I		MATERIAL MANAGEMENT : AN OVERVIEW
	1	Materials Flow Systems
	2	Strategic Role of Materials Management
	3	Linkage with other Functional Areas of Management
II		SOURCING OF MATERIALS
	4	Issues and Overview
	5	Domestic vs International Purchase
	6	Vendor Network
	7	Buyers-Sellers Relationship
III		MATERIALS PLANNING AND CONTROL
	8	Materials Planning and Budgeting
	9	Pull vs Push System
IV		INVENTORY POLICIES AND SYSTEMS
	10	Inventory Systems and Modelling
	11	Process Inventory
	12	Spare Parts Management
	13	Stores Accounting
$\overline{\mathbf{v}}$		WAREHOUSING
	14	Codification and Standardisation of the Materials
	15	Location and Structure of Warehouse
	16	Incoming Material Receipts
	17	Retrieval and Transaction Processing System
	18	Security and Loss Prevention
VI		ORGANIZATION AND APPRAISAL OF MATERIALS MANAGEMENT
	19	Materials Management and its Organisation
	20	Materials Information System
	21	Control of Material Management and Performance Appraisal

MS-57: MAINTENANCE MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		MAINTENANCE OVERVIEW AND MANAGEMENT SYSTEM
	1	Maintenance Management and Terotechnology: An Overview
	2	Maintenance Objectives and Strategies
	3	Preparation of Maintenance Planning and Scheduling
	4	Planned Maintenance Management System and Control
II		MAINTENANCE RESOSURCE MANAGEMENT AND COSTING
	5	Maintenance Organisation
	6	Maintenance Costing and Budgeting
	7	Spare Parts Inventory Management
	8	IT enabled Maintenance Management
III		KEY ISSUES IN MAINTENANCE MANAGEMENT
	9	Reliability, Availability and Maintainability Concepts
	10	Safety and Environmental Aspects in Maintenance Management
	11	Human Resource Development in Maintenance Management
	12	TQM and Maintenance Management
IV		ANALYTICAL METHODS IN MAINTENANCE MANAGEMENT
	13	Failure Statistics, Data Analysis and Methods of Qualitative Analysis
	14	Economics of Repair and Replacement of Equipment
	15	Planning and Scheduling of Plant and Overhauling Shutdown
v		TRENDS IN MAINTENANCE MANAGEMENT
	16	Condition Based Maintenance (CBM)
	17	Reliability Centered Maintenance (RCM)
	18	Total Productive Maintenance (TPM)
	19	Maintenance Audit

MS-58: MANAGEMENT OF R&D AND INNOVATION

BLOCK	UNIT NOs.	UNIT TITLE
I		TECHNOLOGICAL INNOVATIONS AND CREATIVITY
	1	Nature, Process and Importance of Technological Innovation
	2	R&D and Economic Development
	3	Product Design, Marketing and Consumer
	4	Innovation and Creativity
II		STRATEGIC CONSIDERATIONS
	5	R&D as a Corporate Function
	6	R&D Resources
	7	Partnerships in Innovation
III		ORGANISATION FOR R&DAND INNOVATION
	8	HRM Issues in Innovation and R&D
	9	Leadership and R&D Management
	10	Organisation Design and Structure for R&D
	11	R&D Project Management
	12	Measurement, Evaluation and Assessment of R&D
IV		MICRO CONSIDERATIONS
	13	National R&D Infrastructure and Institutional Framework
	14	Fiscal and other Incentives and Promotional/Support Measures
	15	Industry, Institutions and Government Cooperation
v		OTHER IMPORTANT ISSUES IN R & D MANAGEMENT
	16	Commercialisation of R&D
	17	Management of Intellectual Property Rights
	18	Financing of R&D Projects
	19	Role of Consultants in R&D

MS-61: CONSUMER BEHAVIOUR

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPI	E VIDEO TAPE
I		CONSUMER BEHAVIOUR — ISSUES AND CONC	CEPTS	
	1	Consumer Behaviour – Nature, Scope and Application		Consumer Behaviour
	2	Consumer Behaviour and Life-style Marketing	An Introduction to Course MS-61	Life Style Marketing
	3	Organisational Buying Behaviour		
П		INDIVIDUAL INFLUENCES ON BUYING BEHAV	TOUR	
	4	Perceptions		Perceptual
	5	Consumer Motivation and Involvement		applications in advertising
	6	Attitude and Attitude Change		uavertising
	7	Learning and Memory		
	8	Personality and Self-concept		
Ш		GROUP INFLUENCES ON CONSUMER BEHAVIOR	OUR	
	9	Reference Group Influence & Group Dynamics		
	10	Family Buying Influences, Family Life-cycle and Bu	iying Roles	
	11	Cultural and Sub-cultural influences		
IV		THE BUYING PROCESS		
	12	Problem Recognition & Information Search Behaviour		
	13	Information Processing		
	14	Alternative Evaluation		
	15	Purchase Process & Post-purchase Behaviour		
$\overline{\mathbf{v}}$		MODELLING BUYER BEHAVIOUR		
	16	Early Models		
	17	Howard Sheth Model		
	18	Recent Developments in Modelling Buyer Behaviou	ır	

Appendix 8...

MS-62: SALES MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		SALES MANAGEMENT FUNCTIONS	
	1	Introduction to Sales Management	
	2	Personal Selling	Personal Selling
	3	Sales Process	
	4	Computer Applications in Sales Management	
II		SELLING SKILLS	
	5	Communication Skills	
	6	Sales Presentation	
	7	Negotiation Skills	
	8	Retail Communication : Sales Displays	Sales Displays
III		SALES FORCE MANAGEMENT	
	9	Job Analysis, Recruitment and Selection	
	10	Training the Sales Force	
	11	Compensation and Motivation of Sales Force	
	12	Monitoring and Performance Evaluation	
IV		PLANNING AND CONTROL OF THE SALES EFFOR	RT
	13	Sales Planning	
	14	Sales Organisation	
	15	Sales Forecasting and Sales Quotas	
	16	Sales Budgeting and Control	
v		CASE STUDIES	

MS-63: PRODUCT MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		PRODUCT MANAGEMENT — INTRODUCTION	
	1	The Product Management – Basic Concepts	Intoduction to
	2	The Product Management Process	MS-63
	3	The Product Planning System	
П		MANAGING PRODUCTS - 1	
	4	Product Line Decisions	
	5	Product Life Cycle	
	6	Product Portfolio	
	7	Product Pricing	
III		BRANDING AND PACKAGING DECISIONS	
	8	Branding Decisions	Packaging as a
	9	Positioning Decisions	tool of market cultivation
	10	Brand Equity	V W W W W W W W W W W W W W W W W W W W
	11	Packaging Decisions	
IV		NEW PRODUCT DEVELOPMENT	
	12	Organising for New Product Development	
	13	Generation, Screening and Development of New Product Ideas	
	14	Economic Analysis	
V		IMPLEMENTING NEW PRODUCT DECISION	
	15	Concept Development and Testing	New Product
	16	Physical Development of the Product	Launch
	17	Pretest Marketing and Test Marketing	
	18	Product Launch	

MS-64: INTERNATIONAL MARKETING

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VII	DEO TAPE
I		INTERNATIONAL MARKETING : AN INTRODUCTION	An Introduction to MS-64	Institutional Infrastructure
	1.	Scope and Size of International Markets		to Export Promotion
	2	Conceptual Framework		Tromotion
	3	Institutional Framework		
П		ENVIRONMENT OF INTERNATIONAL BUSINESS		
	4	Cultural Environment	Global Marketing	
	5	Political and Legal Environment	Environment	
	6	Economic Environment		
Ш		POLICY FRAMEWORK AND PROCEDURAL ASPEC	ΓS	
	7	India's Export-Import Policy		
	8	Export-Import Documentation		
IV		INTERNATIONAL MARKETING MIX		
	9	International Product Policy and Planning		
	10	International Advertising		
	11	International Pricing Policy		
	12	International Distribution and Sales Policy		
v		INTERNATIONAL MARKETING PLANNING		
	13	International Market Selection		
	14	International Marketing Research		
	15	International Marketing Planning and Control		

MS-65: MARKETING OF SERVICES

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE	VIDEO TAPE
I		SERVICES MARKETING: AN INTRODUCTION		
	1	Services Marketing – Conceptual Framework		
	2	Role of Services in Economy		
	3	International Trade in Services, The WTO and India		
	4	Consumer Behaviour for Services		
П		SERVICES MARKETING MIX		
	5	Product and Price		
	6	Place and Promotion		
	7	Extended Marketing Mix		
III		STRATEGIC ISSUES		
	8	Service Quality		Destination India
	9	Managing Capacity/Demand		
	10	Retaining Customers		
IV		SECTORAL APPLICATIONS - I		
	11	Financial Services	Issues in	Destination India
	12	Hospitality and Tourism Services	Social Marketing	
	13	Health Services	Marketing of	
	14	Case Study on Financial Services Marketing	Health Services	
\mathbf{V}		SECTORAL APPLICATIONS - II		
	15	Educational Services		
	16	Professional Services		
	17	Telecommunication Services		
	18	Product Support Services		
	19	Case Studies		

MS-66: MARKETING RESEARCH

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAPE VIDEO TAPE
I		M R CONCEPTS AND DESIGN	
	1	M R Meaning and Importance, Research Process	
	2	Organisation of Marketing Research in India	
	3	Research Design	
II		DATA COLLECTION	
	4	Data Collection	Marketing Research:
	5	Sampling	Techniques
	6	Questionnaire Design and Development	and Developments
	7	Attitude Measurement and Scaling	
ш		DATA PROCESSING AND ANALYSIS	
	8	Qualitative Research - Meaning, Scope and Methodologie	es
	9	Data Processing - Coding, Tabulation Data Presentation	
	10	Description and inference from Sample Data	
	11	Analysis of Association	
IV		MULTIVARIATE ANALYSIS	
	12	Regression Analysis, Discriminant Analysis and Factor Analysis	alysis
	13	Conjoint Analysis	
	14	Cluster Analysis and Multi-dimensional Scaling	
	15	Applications of Marketing Research in India — Some Cas	e Studies

MS-68: MANAGEMENT OF MARKETING COMMUNICATION AND ADVERTISING

BLOCK	UNIT NOs.	UNITTITLE
I		MARKETING COMMUNICATION AND ADVERTISING — BASIC CONCEPTS
	1	Marketing Communication in Marketing
	2	Communication-Key Concepts
	3	Indian Media Scene
П		ADVERTISING CAMPAIGN PLANNING AND EXECUTION
	4	Planning Communication Strategy
	5	Advertising Campaign Planning: Strategic Consideration, Creative Consideration
	6	Advertising Creativity: Campaign Planning and Execution
	7	Advertising Research: Role and Trends
	8	Measuring Ad Effectiveness: Definitions and Techniques
III		MEDIA PLANNING CONCEPTS
	9	Media Concepts, Characteristics and Issues in Media Planning
	10	Media Selection, Planning and Scheduling
	11	Internet as an Emerging Advertising Media
IV		MARKETING COMMUNICATION FORM
	12	Managing Sales Promotion
	13	Direct Marketing
	14	Publicity and Public Relation
	15	Social Marketing Communication
v		STRATEGIES FOR ADVERTISING AGENCIES
	16	Function and Structure of Ad Agencies
	17	Managing Client Agency Relationship
	18	Strategies for Account Management
	19	Legal and Ethical Issues in Advertising
VI		CASE STUDIES

MS-611: RURAL MARKETING

BLOCK	UNIT NOs.	UNIT TITLE
I		RURAL MARKETS: AN OVERVIEW
	1	Rural Markets in India
	2	Understanding Rural Environment
П		UNDERSTANDING THE RURAL CONSUMER
	3	Differential Aspects of Buying Behaviour, Major influences on rural, Buying Behaviour
	4	Trends in Consumer Behaviour
	5	Rural Marketing Research
III		PRODUCT AND PRICING DECISIONS FOR THE RURAL MARKETS
	6	Product Development, Adoption Process and Modification Decision
	7	Pricing Decision
IV		MANAGING THE PROMOTION
	8	Understanding Rural Media and Current Opportunities
	9	Message Design & Development for Rural Market
	10	Rural Promotion Effort
$\overline{\mathbf{v}}$		ACCESSING RURAL MARKETS
	11	Physical Infrastructure and Dynamics of Distribution Process
	12	Participants in the Rural Distribution Process Behavioural Dimensions
	13	Physical Distribution Processes
VI		UNDERSTANDING RURAL MARKETING PROCESS - CASE STUDIES

MS-612: RETAIL MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		AN OVERVIEW OF RETAILING ENVIRONMENT
	1	Introduction to Retailing
	2	Evolution of Retail Environment
	3	Formats of Retailing Environment
П		RETAIL PLANNING AND DEVELOPMENT
	4	Understanding the Retail Customer
	5	Marketing Research for Retailing
	6	Strategic Retail Planning Process
	7	Locational Decisions
	8	Growth Strategies
Ш		RETAIL MIX
	9	Product Merchandise
	10	Pricing
	11	Promotions and Communication Mix
	12	Atmospherics
IV		RETAIL OPERATIONS
	13	Sourcing
	14	Financial Management Issues in Retailing
	15	Organisation Structure and Management of Human Resources
	16	C R M
	17	Monitoring and Controlling Retail Operations
$\overline{\mathbf{v}}$		ISSUES IMPACTING RETAIL BUSINESS IN INDIA
	18	Legal and Security Issues in Retail
	19	Ethical Dimensions
	20	Technology in Retailing
	21	Non-Store Retailing

MS-91: ADVANCED STRATEGIC MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		ISSUES IN CORPORATE MANAGEMENT
	1	Corporate Management : An Overview
	2	Introduction to Corporate Strategy
	3	Corporate Policy
II		CORPORATE GOVERNANCE
	4	Historical Perspective
	5	Top Management and Corporate Governance
	6	Code and Laws for Corporate Governance
III		COMPETITIVE SCENARIOS AND STRATEGY
	7	Strategies for Dynamic and Stable Markets
	8	Strategies for Domestic and Global Markets
	9	Market Structures and Network Externalities
IV		STRATEGIC ENABLERS
	10	IT and Strategy
	11	Technology and R&D
	12	Knowledge Management
	13	Innovation
$\overline{\mathbf{v}}$		CORPORATE SOCIAL RESPONSIBILITY
	14	Strategy and Social Responsibility
	15	Ethics and Values
	16	Social Audit
	17	Philanthropy as a Strategic Choice

MS-92: MANAGEMENT OF PUBLIC ENTERPRISES

BLOCK	UNIT NOs.	UNIT TITLE
I		PUBLIC ENTERPRISE : AN OVERVIEW
	1	Public Enterprise: Concept and Policy
	2	Public Enterprise Scenario – National and International
	3	Nature and Scope of Public Enterprise
	4	Forms of Public Enterprises
II		PUBLIC ENTERPRISE: ACCOUNTABILITY AND GOVERNANCE
	5	Concept and Policy of Accountability and Autonomy
	6	Government-Public enterprise – Interface
	7	Accountability of Legislature
	8	Relationship with other Agencies
	9	Corporate Governance and Corporate Social Responsibility
III		PUBLIC ENTERPRISE - PERFORMANCE AND EVALUATION
	10	Appraisal of Public Enterprise Performance I
	11	Appraisal of Public Enterprise Performance II
	12	Sickness and Public Enterprises and Turnaround Strategy
	13	Dimensions and Methods of Evaluating Public Enterprise Performance
IV		ORGANISATION AND MANAGEMENT
	14	Board of Directors – Constitution and Functioning
	15	Personnel Management Issues in Public Enterprises
	16	Project Management
	17	Management of Finance, Marketing and Production, Issues
$\overline{\mathbf{v}}$		PRIVATISATION AND DISINVESTMENT
	18	Concept, Policy and Dimensions
	19	Privatisation : International Experience
	20	Disinvestment : Experience and Strategies
	21	Implications and Disinvestment
VI		CASE STUDIES

MS-93: MANAGEMENT OF NEW AND SMALL ENTERPRISES

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TA	PE VIDEO TAPE		
I		ENTREPRENEURAND ENTREPRENEURSHIP				
	1	Entrepreneurship: Micro, Small and Medium Enterprises (MSMEs)	Introduction to MS-93	Policy and Institutional		
	2	Entrepreneurial Competencies		Infrastructure for Small		
	3	Institutional Interface for Micro, Small and Medium Enterprises		Enterprises Entrepreneurial Competencies		
П		ESTABLISHING SMALL SCALE ENTERPRISE	ES			
	4	Opportunities Scanning and Identification				
	5	Market Assessment for MSMEs				
	6	Choice of Technology and Selection of Site				
Ш		SMALL SCALE ENTERPRISES — GETTING O	RGANISED			
	7	Financing the Micro, Small and Medium Enterprise	es			
	8	Preparation of the Business Plan				
	9	Ownership Structure and Organisational Framework	k			
IV		OPERATING THE SMALL SCALE ENTERPRIS	SE			
	10	Financial Management Issues in MSMEs				
	11	Operations Management Issues in MSMEs				
	12	Marketing Management Issues in MSMEs				
	13	Organisational Relations in MSMEs				
V		PERFORMANCE APPRAISAL AND GROWTH	STRATEGIES			
	14	Management Performance Assessment and Control	Lessons from	Growth and Stabilisation		
	15	Strategies for Stabilisation and Growth	Successful Entrepreneurs	Strategies of Small Enterprises		
	16	Managing Family Enterprises				
	17	Internalization of Small Business				

MS-94: TECHNOLOGY MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE	AUDIO TAP	E VIDEO TAPE
I		TECHNOLOGY: ISSUES AND IMPLICATIONS		
	1	Concepts and Definitions		
	2	Aspects and Issues		
	3	Implications of Technological Change		
II		TECHNOLOGY DEVELOPMENT AND ACQUISITION		
	4	Forecasting	Technology 7	Transfer
	5	Generation and Development		
	6	Transfer		
III		TECHNOLOGY ABSORPTION AND DIFFUSION		
	7	Absorption		
	8	Assessment and Evaluation		
	9	Diffusion		
IV		TECHNOLOGY ENVIRONMENT		
	10	Science & Technology in India	Technology	Intellectual
	11 12	Policies Linkages	policy in India I & II	Property Rights-I &1I
v		TECHNOLOGY SUPPORT SYSTEMS		
	13	Financing		
	14	Information Systems		
	15	Organising at Enterprise Level		
VI		CASE STUDIES		

MS-95: RESEARCH METHODOLOGY FOR MANAGEMENT DECISIONS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO RESEARCH METHODOLOGY
	1	Importance of Research in Decision Making
	2	Defining Research Problem and Formulation of Hypothesis
	3	Experimental Designs
II		DATA COLLECTIONAND MEASUREMENT
	4	Methods and Techniques of Data
		Collection
	5	Sampling and Sampling Designs
	6	Attitude Measurement and Scales
Ш		DATA PRESENTATION AND ANALYSIS
	7	Data Processing
	8	Statistical Analysis and Interpretation of Data — Non-Parametric Tests
	9	Multivariate Analysis of Data
	10	Model Building and Decision Making
IV		REPORT WRITING AND PRESENTATION
	11	Substance of Reports
	12	Report Writing and Presentation
	13	Presentation of a Report

MS-96: TOTAL QUALITY MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		PHILOSOPHY AND BASIC CONCEPTS
	1	Introduction: Basic Concepts and Approach
	2	Quality Management: Leading thinkers
	3	Building Blocks of TQM
п		STRATEGIC CONSIDERATIONS
	4	TQM and Business Strategy
	5	Quality Centred Strategic Planning
	6	Economics of Quality
Ш		TOOLS AND TECHNIQUES
	7	Statistical Quality Control
	8	Other Concepts, Tools and Techniques - I
	9	Other Concepts, Tools and Techniques - II
IV		ORGANISATION AND LEADERSHIP
	10	Organisation for Quality
	11	Quality Culture and Leadership
	12	Motivation and Commitment
v		MANAGEMENT SYSTEMS FOR TQM
	13	ISO 9000 Quality Management Systems
	14	Environmental Management Systems (EMS)
	15	Management Systems for Safety and Health
VI		QUALITY APPRAISAL AND AUDITING SYSTEMS
	16	Auditing and Certification
	17	Awards and Certification

MS-97: INTERNATIONAL BUSINESS MANAGEMENT

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO INTERNATIONAL BUSINESS
	1	Dynamics of International Business
	2	International Trade Theories and its Business Implications
	3	Process of Globalization
II		INTERNATIONAL BUSINESS ENVIRONMENT
	4	PESTEL
	5	WTO Agreement and its Implications
	6	Regional Trade Blocks
	7	Risk Analysis
III		STRATEGIES AND STRUCTURES OF INTERNATIONAL BUSINESS
	8	International Business Strategies
	9	Organisational Structures and Strategies of International Business
	10	International Entry Strategies
	11	Strategic Alliances
IV		INTERNATIONAL BUSINESS FUCTIONS
	12	International HRM
	13	International Finance
	14	International Marketing
	15	International Operations Management
$\overline{\mathbf{v}}$		EMERGING ISSUES
	16	Business Ethics and Corporate Social Responsibility
	17	Emerging Economies
	18	E-business
	19	Operating in a Borderless World

MFP-1: EQUITY MARKETS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO FINANCIAL MARKETS
	1	Evolution and Significance of Financial Markets
	2	Concepts and Cases
	3	Types of Markets
	4	Market Institutions and Intermediaries
II		PRIMARY MARKETS
	5	Sources and Methods of Raising Capital
	6	Pre-Issuance Activities
	7	Issuance and Post Issuance Activities
	8	Regulatory Framework
III		SECONDARY MARKETS
	9	Trading
	10	Securities Settlement and Payment Systems
	11	Market Surveillance and Risk Management
	12	Dematerialization and Depositories
	13	Investor Grievances and Dispute Resolution
IV		VALUATION
	14	Financial Statements and Analysis
	15	Time Value of Money
	16	Valuation Models
	17	Fundamental Analysis
	18	Technical Analysis
v		SPECIAL ISSUES
	19	Investment Styles and Trading Strategies
	20	Portfolio Management
	21	Corporate Actions

MFP-2: EQUITY DERIVATIVES

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO DERIVATIVES
	1	Evolution and Significance of Derivative Markets
	2	Basic Derivative Products
	3	Spot and Derivative Markets
	4	Policy and Regulation
II		EQUITY FUTURES & OPTION BASICS
	5	Index and Stock Futures
	6	Index and Stock Options
	7	Trading Strategies with Futures
	8	Factors Affecting Future Prices
III		EQUITY OPTIONS
	9	Option Framework
	10	Option Pricing
	11	Trading Strategies Using Options
IV		TRADING, RISK MANAGEMENT AND SUPPORT SYSTEMS
	12	Market Indicators, Challenges in Serivative Trading and Option Greeks
	13	Managing and Value at Risk
	14	Clearing and Settlement
	15	Accounting and Taxation

MFP-3: COMMODITY MARKETS

BLOCK	UNIT NOs.	UNIT TITLE
I		INTRODUCTION TO COMMODITY MARKETS
	1	Evolution and Significance of Commodity Markets
	2	Introduction to Community Derivative
	3	International Commodity Markets
	4	Regulatory Framework
II		EXCHANGE MARKET OPERATIONS
	5	Exchange Risk Management
	6	Clearing and Settlement Systems
	7	Technology in Derivaties Trading
III		FUNDAMENTAL ANALYSIS OF COMMODITIES
	8	Bullion
	9	Base Metals
	10	Energy
	11	Major Agricultural Commodities
	12	Exotics
	13	Technical Analysis
IV		COMMODITY DERIVATIVES
	14	Commodity Futures
	15	Risk Management using Commodity Futures
	16	Options on Commodity Futures
	17	Investing in Commodities
	18	Case Studies in Commodity Price Risk Management

MFP-4: CURRENCY AND DEBT MARKETS

BLOCK	UNIT NOs.	UNIT TITLE	
I		INTRODUCTION TO CURRENCY MARKETS	
	1	Evolution and Significance of Currency Markets	
	2	Structure of Currency Markets in India	
	3	Currency Quotation Conventions: Exchange Arithmatic	
	4	Economic Variables Impacting Exchange Rates	
II		CURRENCY DERIVATIVES AND RISK MANAGEMENT	
	5	OTC and Exchange Traded Products	
	6	Forward Contracts	
	7	Currency Futures Trading	
	8	Currency Options	
III		INTRODUCTION TO DEBT MARKETS	
	9	Debt Markets in India	
	10	Money Markets in India	
	11	Debt Products	
	12	Primary and Secondary Markets for Debt Instruments	
IV		BOND MATHEMATICS AND DERIVATIVES	
	13	Bond Valuation and Conventions	
	14	Interest Rate Risk Management	
	15	Interest Rate Futures	
	16	Interest Rate Derivatives	

MFP-5: PROFESSIONALS IN FINANCIAL MARKETS PRACTICE

BLOCK UNIT NOs.		UNIT TITLE		
I		INTERMEDIARIES IN FINANCIAL MARKETS		
	1	Brokerage Houses		
	2	Trading Infrastructure in Markets		
	3	Depositories and Depository Participants		
	4	Custodian and Clearing Houses		
	5	Registrars and Transfer Agents		
<u> </u>		INVESTMENT AND MERCHANT BANKING		
	6	Preparing Prospectus		
	7	Due Diligence and Road Shows		
	8	Issue Process and Post Issue Compliances		
	9	Venture Capital and Private Equity		
	10	Mergers and Takeovers		
III		MARKETING AND DISTRIBUTION OF FINANCIAL PRODUCTS		
	11	Products, Consumers and Pricing		
	12	Distribution and Sales Promotion Processes		
	13	Sector Specific Strategies		
	14	Cases from Banking, Insurance and Mutual Funds		
IV		REGULATION AND COMPLIANCES		
	15	Regulation and Compliances: An Introduction		
	16	Compliances for Market Intermediaries		
	17	Compliances for Specific Purposes and Mechanisms		
	18	Compliances for Specific Processes		
v		RESEARCH AND ANALYSIS		
	19	Organising a Research Firm		
	20	Research in Financial Markets		
	21	Case Studies in Market Research		
	22	Portfolio Management Services		
VI		SELF EMPLOYMENT OPPORTUNITIES IN MARKETS		
	23	Sub Broker, Remisiers and Authorised Persons		
	24	Financial Planning		
	25	Financial Advisory		
	26	Other Employment Opportunities		

GUIDELINES FOR PROJECT COURSE (MS-100)

Students can take up Project Course only after having registered for the courses MS-1 to MS-11 and MS-95. The Project Course (MS-100) is equivalent to Two Courses. But for registration purposes the project course is treated as one course, and the fee is ₹3600/- (equivalent to two courses).

1) Objective

The objective of the project course is to help the student develop ability to apply multi-disciplinary concepts, tools and techniques to analyse and logically approach the organisational problems.

2) Type of Project

The project may be from any one of the following types, however, it should preferably be from your area of specialisation in MBA:

- i) Comprehensive case study (covering single organisation/multifunctional area problem formulation, analysis and recommendations).
- **ii) Inter-organisational study** aimed at inter-organisational comparison/validation of theory/survey of management practices.
- iii) Field study (empirical study).

PROJECT PROPOSAL

3) Proposal Formulation

Proposal of the project should be prepared in consultation with the guide and be sent to THE CO-ORDINATOR (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068.

The Proposal must have the following components:

- i) Proper Project Proposal Proforma duly signed by the student and the guide with dates.
- ii) Bio-data of the Guide- A detailed biodata of the guide (duly signed, in original, by the guide along with date).

The biodata of the guide must have the following information in absolutely unambiguous manner:

- a) Name and Date of Birth of the guide.
- b) Full Address and contact numbers of residence and current work place.
- c) **Detailed Educational Qualifications** clearly mentioning the Degrees (with specialisation), name and address of the University/Institution and the year of award of degree/qualification, along with percentage of marks obtained.
- d) **Detailed work experience**, stated clearly in chronological order having details of the designation, period, name and contactable address of the organisations.
- e) Any other information relevant for assessment of the eligibility of the guide. You may also attach current business card of the proposed guide.

iii) The Proposal of the proposed Project should essentially have the following:

The Project Proposal must have the following:

- a) Introduction, brief background, and Rationale of the topic chosen for the project.
- b) Brief Introduction and vital details of the organisation/s under study.
- c) Statement of the problem.
- d) Objectives of the Project (clearly stated in behavioural terms).
- e) Research Methodology:
 - Research Design
 - Nature and source of data/information to be collected.
 - Sample and sampling technique. Rationale of chosen organisation and the sample.
 - Tools and Techniques to be used for data collection details of the tools/questionnaire to be used and its relevance with the objectives of the project.

- Method/s to be used for data collection.
- Data handling and analysis- organisation and analysis of data. Statistical tools to be used for analysis. Relevance of statistical tools with the objectives of the project.
- f) Limitation of the proposed project, if any.
- g) Future direction for further research (optional).
- h) Any other relevant detail which will help better appreciation and understanding of the project proposal.

4) Eligible Project Guide

- i) Management Faculty in the School of Management Studies at Headquarters.
- ii) Teacher in Management/Counsellor of Management programme having 5 years of PG teaching experience/Professionals holding Masters' degree in Management or allied disciplines having a minimum of 5 years of experience in the relevant area. [In exceptional cases, a guide with a B.E. degree and 5 years of relevant teaching/professional experience may also be considered].

Please note that spouse, direct relatives, and blood relations are not permitted to be the guide.

In case the proposed guide is not approved by the Faculty, the student shall be advised so, and in such cases the student will change the guide and submit the project proposal afresh with the signature of the new guide, as it will be considered as a new proposal.

Similarly, if a student wants to change his/her guide for any reason, s/he would be required to submit the project proposal along with the signature of the new guide on a new project proposal proforma, as it would be considered as a new proposal.

In case of academic counsellors, it should be clearly mentioned as to which courses s/he is counselling for and since when, along with the name and code of the study centre, s/he is attached with. The project guide will be paid a token honorarium of ₹500/- by the University for guiding the student.

At any given point of time a guide is not permitted to guide more than five students.

Note: Students are advised to select guides who are active professionals in the relevant area of the selected topic, i.e., if the topic is in the area of Finance, the guide should be a specialist in Finance and so on. Project Guides are also requested to restrict guiding projects in their core specialisation area only.

5) Project Proposal Submission and Approval

After selection of the guide and finalising the topic, student should send the Project Proposal Proforma along with one copy of the proposal and Bio-data of the guide to The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068 for approval.

Proposals incomplete in any respect will not be accepted. Students are advised to retain a copy of the proposal. Proposals not accompanying a complete and signed Bio-Data of guide (as per details given in para 3(ii) above) will not be considered.

Project Proposal can be submitted throughout the year. However, the project proposal must be received in the school latest by the end of second semester (within 12 months) of the registration of MS-100. This is to ensure that the students get atleast 8-9 months time to complete their project work and submit it before the expiry of the 4th semester of Registration validity of MS-100. In case Project Proposals are received in School after 12 months of MS-100 registration, the school will not be responsible for timely disposal of the project proposals. Those failing under this category are likely to miss the timeline for submission of the project report. In such cases, they may have to re-register for MS-100.

6) Communication of Approval

A written communication regarding the approval/non-approval of the project proposal will be sent to the student within **four months** (excluding the vacation period of the faculty) of the receipt of the proposal in the School.

7) Resubmission of Project Proposal

In case of non-approval of the proposal the comments/suggestions for reformulating the project proposal will be communicated to the student. In such case, the revised project proposal should be submitted along with fresh

project proposal proforma and a copy of the rejected proposal and project proposal proforma bearing the comments of the evaluator and P.P. No. (Project Proposal Number) allotted by the School of Management Studies.

PROJECT REPORT

8) Formulation

The length of the report may be about 50 to 60 double spaced typed pages not exceeding approximately 18,000 words (excluding appendices and exhibits). However, rational variation on either side is permissible.

The **Project Report** must have the following:

- Cover Page must have the Name and Enrolment No. of the Student and the Name of the Guide, along with the Title of the Project.
- Detailed table of contents with page nos.
- All pages of the Project Report must be numbered as reflected in the table of contents.
- Approved Proposal (i.e., Project Proposal, approved proforma and bio-data of the guide) properly bound in the project and not just stapled. **Please note that project with stapled Proposal will not be accepted**.
- Certificate of originality-duly signed by the student and the guide with dates.
- Introduction to the Project and Review of Literature along with brief details of the organisation/s under study.
- Rationale
- Statement of problem
- Objectives of the Project
- Scope of the study

Research Methodology:

- Research Design
- Nature and Source of data/information collected
- Sample and Sampling method with rationale
- Details of the tools:
 - The Questionnaire and other methods used and their purpose
 - Reliability and Validity of the tools used
 - Administration of tools and techniques
- Data collection
- Data Handling, Statistical tools used for Data Analysis
- Data Interpretation and Findings
- Recommendations
- Summary and Conclusion
- Limitations of the Project
- Direction for further research (optional)
- Reference/Bibliography
- Annexures/Appendices (Questionnaire used etc.)

Note: Research Methodology of the Project Report must have elaborate detail of all the components of the methodology.

9) Submission of Project Report

One typed copy of the project report is to be submitted to the Registrar (SED), IGNOU, Maidan Garhi, New Delhi-110 068. As soon as, you submit the Project Report, a P.R. No. would be allotted. Student should quote this P.R.No. while corresponding with Registrar (SED) regarding Project Report thereafter. Project Report can be submitted any time throughout the year.

Note: 1) If a Project Report is submitted between 1st December to 31st May, then the result will be declared along with June Term-end examinations.

2) If a Project Report is submitted between **1st June to 30th November,** then the result will be declared along with **December Term-end examinations**.

10) Viva-Voce

A student may be asked to appear for a Viva-Voce, if the evaluator so recommends. In that case, student will be duly intimated about it.

11) Enquiries

Enquiries regarding the approval of Project Proposal should be addressed to **The Coordinator (Projects)**, **School of Management Studies**, **IGNOU**, **Maidan Garhi**, **New Delhi-110 068** and regarding Project Reports, it should be addressed to the **Registrar (SED)**, **IGNOU**, **Maidan Garhi**, **New Delhi-110068**.

SOME IMPORTANT NOTES WHILE PREPARING THE PROJECT PROPOSAL

- i) Send only one copy of the Project Proposal, and retain a copy with you.
- ii) "MS-100" should be written prominently on the envelope and should be addressed to

The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110 068.

- iii) Ensure the inclusion of the following while submitting the Project Proposal:
 - a) Proforma for Approval of Project Proposal, duly filled in and signed by both, the student and the guide along with date.
 - b) Detailed Bio-data of the Guide duly signed by him/her. (Bio-data of the Guide should have all the details as explained in para 3(ii).
 - c) The Project Proposal must have all the components as explained in para 3 above.

SOME IMPORTANT NOTES WHILE PREPARING THE PROJECT REPORT

- i) The Project Report should be submitted in original in A-4 Size (29 x 20 cm), typed in double space, in a bound volume to the Registrar (SED) of the University by Registered/Speed Post/by hand.
- ii) Before binding the Project report the student should ensure that it contains the approved Project Proposal Proforma along with Approved Proposal, Bio-data of the Guide, and an Originality Certificate duly signed by the Student and the Guide (Proforma enclosed).
 - If any Project Report is received without the above inclusions, the same will be returned to the students for compliance.
- iii) Kindly mention on the top of the envelope "PROJECT REPORT-MP". This will facilitate sorting out Project Reports received in SE Division for various Programmes.
- iv) Students should keep a copy of the Project Report with them. The Project Report will not be returned to the student after evaluation.

CERTIFICATE OF ORIGINALITY

" is an original work of the
award of the Master's Degree in Business
This report has not been submitted earlier
on for the fulfillment of the requirement of
SIGNATURE OF STUDENT
Place:
Date :

Note: This certificate is to be submitted along with the Project Report (Should be bound within the project Report)

Project	Proposal	No	
(To be a	ssigned by	the School)	





School of Management Studies INDIRA GANDHI NATIONAL OPEN UNIVERSITY Proforma for Approval of Project Proposal (MS-100)

Enrolment No		Study Centre Code	
Semester & Year of	Registration for MS-10	00 Regional Centre Code	
Name of the Student	•		
Address of the Studer	nt:		
E-mail Address	:		
Title of the Project	:		
Subject Area	: HRM / Finance /	Operations / Marketing / General Management	
Name of the Guide	:		
Address of the Guide	:		
Is the Cuide on A sed		anagement Programme of IGNOU? Yes/No	
If Yes, Name and Cod		anagement Frogramme of IGNOU: 165/100	
Centre, the courses so counselling, and peri	/he is		
No. of Students curre under the guide for N			
Signature of Student		Signature of Guide	
Date:		Date :	
Please do not forget	to enclose the Project F	Proposal and signed Bio-data of the guide.	
		For Office Use only	
Proposal	Guide	(SIGNATURE OF MANAGEMENT FACULTY)	
Approved	Approved	Date	
Not Approved	Not Approved	Date	



The remuneration bill has to be submitted after or alongwith the submission of the Project Report.

Dealing Assistant

INDIRA GANDHI NATIONAL OPEN UNIVERSITY STUDENT EVALUATION DIVISION MAIDAN GARHI, NEW DELHI-110 068

REMUNERATION BILL FOR GUIDANCE OF PROJECT WORK (MS-100)

1.	Prog	gramme Title	:	Management Programme PAN No			
2.	Nam	ne of Superviso	or :				
3.	Resi	idential Address	s :				
4.	Desi	ignation	:				
5.	Offi	cial Address	:				
6.	Tele	phone No. Off	f :		Res:.		
Sl	No.	Project]	Enrolment No.	Name of the	Student	Amount
Cert	ified t	hat I have guided	the st	cudents for their Project	Work.		
Date	ed:						
					Signat	ure of the Super	visor
Note	e: The	remuneration pay	able	for guidance of Project	Work is ₹500/- per stud	dent.	
abov		hat the above Promitted m may be admitted		upervisor was approved	l and recommended by	the concerned	school of study and

Section Officer

Dy. Registrar/Asstt. Registrar



INDIRA GANDHI NATIONAL OPEN UNIVERSITY RE-REGISTRATION/COURSE OPTION FORM

for

MANAGEMENT PROGRAMMES

Session:	January	/	July.	•••••	••••
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Send this filled-in form along with fee to: The Regional Director of your Regional Centre

* as per schedule

e course fee as pe	er details given below:				
	CN				
	raft No. :				
2. Enrolment No. : Issui & Br					
	ayable at :				
D	ate :				
. Programme Code : Date Specialisation : Amou					
Course Cod					
	₹				
	₹				
	₹				
	₹				
ate fee if applical					
101411					
a of his/her choice de should indicate final. If no specia e basis of first course already opted nee registration pur esters. In case of fallowers, as as per schedule dmission would be five years would be f	the Specialisation Diploma lisation is indicated in item 5 rse opted from specialisation d not be repeated, unless the sposes, MS-100 is treated as allure to do so, the student will per schedule given below. (fee @₹1800/- per course). De reduced appropriately, as d remain unchanged (ref. to				
	Course Code Course Code A Course Code Co				

* Schedule for submission of Re-registration form: Please refer to SRD notification For Re-registration schedule available on www.ignou.ac.in

'INFORMATION FOR STATISTICAL PURPOSE' (STUDENTS ARE REQUIRED TO FILL-UP THIS ANNEXURE COMPULSORILY)

1.	Name of Student:						
2.	Enrol. No.:						
3.	Programme Code:						
4.	Category: (Cross (X) the Appropriate Box only)						
	General SC ST OBC						
5.	Whether Kashmiri Migrant: (Cross (X) if applicable)						
6.	Whether Physically Handicapped: (Cross (X) if applicable)						
7.	Whether Minority: (Cross (X) if applicable)						
8.	Social Status: (Cross (X) the Appropriate Box only)						
Ex-ser	vice man War-widow Not applicable						
9.	Employment Status: Cross (X) the Appropriate Box only						
	Unemployed Employee IGNOU Employee KVS Employee						
10.	Religion: Cross (X) the Appropriate Box only						
	Hindu Muslim Christian Sikh Jain Buddhist Parsi Jews Ohter (Please specify						
11.	Details of Scholarship being received, if any						
	(a) Amount (annually) (b) Govt./Deptt. (c) Family income (yearly)						
	₹						

(Please use the photocopy of this proforma)



INDIRA GANDHI NATIONAL OPEN UNIVERSITY NEW DELHI

REQUISITION FOR FRESH SET OF ASSIGNMENTS

Prograi	mme of Study												
Enrolm	nent Number								Study Cen	tre Code			
Write i	n BLOCK CAF	PITAL LETT	ERS only										
Name	: Shri/Smt./Kr	n.											
	indicate course as. The assignn											ne folle	owing
Sl. No.		Course Code			As	signm Code				Cour	se Titl	e	
1.													
2.													
3.													
4.													
5.													
6.													
7.													
8.													
Compl	ete Address							-	Signature Date	e			
			Pin	Code _									
	mail this Form Registrar (MP INDIRA GAN Maidan Garh	PDD) DHI NATIO			VERSI	TY							
	ficial Use Only Despatch of As		the Studer	nt									
Note:	The assignment	ts can also be	downloa	ded froi	n the w	ebsite	: ww	w.igno	u.ac.in				
(Please	use the photoc	copy of this p	roforma)										

INSTRUCTIONS FOR SUBMITTING ASSIGNMENTS

- 1. Read instructions for submission of assignments given in this Handbook and Prospectus carefully.
- 2. Assignments should be demanded only if your registration for that course (subject) is valid.
- 3. Please ensure that you have mentioned your correct Enrolment No. (it consists of 9 digits), Name, Course Code, and Course Title, Semester/year, wherever applicable, and Study Centre Code on your assignment responses before submitting to the concerned authorities.
- 4. Submission of assignments within due dates is a pre-requisite for appearing in the term-end examination. You are, therefore, advised to submit your **Assignments at your Study Centre** within the prescribed dates. Assignments received after due dates will be summarily rejected.
- 5. In case you have failed to get the overall qualifying grade for a course; you may choose to either appear in the term end examination or attempt the assignments for that course again.
- 6. Assignments should not be demanded to improve your score if you have secured minimum qualifying score in a course (subject).
- 7. Please do not submit your assignment responses twice either at the same Study Centre or at different Study Centres for evaluation.



INDIRA GANDHI NATIONAL OPEN UNIVERSITY Student Evaluation Division

APPLICATION FORM FOR RE-EVALUATION OF ANSWER SCRIPT

(Rules & regulations are mentioned on the reverse side of this form. Please go through them carefully before filling up the form)

Programme:	Enrolment No.					
Address:						
	Pin Code					
Contact No. (Mobile No.) : Landlin	ne No.				
Month and Year of the E	xamination:					
Examination Centre Code	2:					
Address of the Examinat	ion Centre:					
Courses, in which	Course Code	Marks/Grade Obtained				
re-evaluation is sought						
Fee detail:						
	on of answer script is ₹750/- per c vour of 'IGNOU' & payable at the					
No. of Course(s)	X ₹750/- = Total Am	ount				
Demand Draft No	Date					
Issuing Bank						
Date:		(Signature of the Student)				

RULES & REGULATIONS FOR RE-EVALUATION OF ANSWER SCRIPTS

- 1. The request for re-evaluation by the student must be made within one month of declaration of result.
- 2. The date of declaration of result will be calculated from the date on which the results are placed on the IGNOU website.
- 3. After re-evaluation, the better of the two scores of original marks/grade and marks/grade after re-evaluation will be considered.
- 4. The revised marks/grade after re-evaluation shall be communicated to the student on receipt of re-evaluation result and result of re-evaluation will also be made available on the IGNOU website at www.ignou.ac.in. The minimum time required for re-evaluation shall be 30 days from the date of receipt of application.
- 5. Re-evaluation is permissible in TEE only and not in the Improvement Cases/Project/Dissertaion Practicals/ Lab courses, Workshops, Assignments & Seminar etc.
- 6. On the top of the envelope containing the prescribed application form, please mention 'APPLICATION FORM FOR RE-EVALUATION OF ANSWER SCRIPTS'
- 7. The application form duly filled-in may be sent to the concerned Regional Evaluation Centre within the prescribed dates except per CPE* & DPE* programmes:



INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

APPLICATION FORM FOR OBTAINING PHOTOCOPY OF THE ANSWER SCRIPT

(Rules & Regulations are mentioned on the back of this form. Please go through them carefully before filling up the form).

1.	Name							
2.	Programme:	Enrolment No.						
3.	Address							
			Pin Code:					
4.	Contanct No.							
5.	Detail of the course(s), for which photocopy of the answer script(s) is/are required:							
	(a) Term-end examination: June/December							
	(b) Exam Cente Code:							
	(c) Exam Centre Addrsss:							
		•••••						
	(d) Course(s):							
6.	Fee details:							
	(The fee for this purpose is ₹100/- per course, which is to be paid through demand draft drawn in favour of 'IGNOU' & payable at the City of Evaluation Centre)							
	No. of Course(s) × 3	₹100/- = Total A	Amount:					
	Demand Draft No	Date						
	Issuing Bank							
7.	Self attested photocopy of the Identity Care issued by the University.	d: Attached/Not a	ttached					
	I hereby undertake that the answer scripts(s or this purpose, I am enclosing self attested phoe, my statement is found false, the University	otocopy of my Identit	y Card issued by the University.					
Date:.		Signatur	e:					
Place:		Name:						

RULES & REGULATION FOR OBTAINING PHOTOCOPY OF THE ANSWER SCRIPT

- 1. The fee for photocopy of the answer script shall be ₹100/- (Rupees One Hundered Only) per course. Fee shall be paid in the form of a Demand Draft drawn in favour of IGNOU and payable at the city of the evaluation centre.
- 2. Application form without self attested photocopy of the Identity Card of the student will not be entertained.
- 3. Student's application form for photocopy(ies) of the answer script(s) shall reach the Concerned Authority (as mentioned below in the last para) alongwith the prescribed fee within 45 days from the date of declaration of results i.e. the date on which the result are placed on the IGNOU website.
- 4. The students, who find that any portion of the answer was not evaluated or any totaling error is noticed, may point out the same and submit their representation alongwith a copy of the answer script supplied to them within 15 days. No other query regarding evaluation of answer script shall be entertained.
- 5. The students, who intend to apply for photocopy(ies) of the answer script(s) may simultaneously apply for re-evaluation, if they so desire. The last date for submission of application for re-evaluation will not be extended to facilitate them to point out discrepancy in the evaluation.
- 6. The Application form duly filled-in may be sent to the concerned Regional Evaluation Centre except CPE* & DPE* programmes:



INDIRA GANDHI NATIONAL OPEN UNIVERSITY STUDENT EVALUATION DIVISION

APPLICATION FORM FOR EARLY DECLARATION OF RESULT OF TERM-END EXAMINATION

(Rules & regulations are mentioned on the back of this form. Please go through them carefully before filling up the form).

1.	Name									
2.	Programme	:	Enrolment No.							
3.	Address:									
			Pin Code							
4.	Reason for	early declaration of result:								
	(enclose a c	copy of the documentary evic	lence specifying the reas	son for early declaration)						
5.	Course(s) d	etail for early evaluation:								
	Sl. No.	Course Code	Date of Ex	xamination						
	1.									
	2.									
	3.									
	4.									
6.	Exam. Cent	re details, from where you h	ave to appear/appeared	at Term-end Examination:						
	Exam. Centr	re Code:	Address of Exam. Centre:	·						
7.	Fee detail:									
	(The fee for early declaration of result is ₹1000/- per course, which is to be paid through demand draft drawn in favour of 'IGNOU' & payable at 'New Delhi')									
	No. of Course(s)×₹1000/- Total Amount									
	Demand Dr	Demand Draft No								
	Issuing Bar	ık								
	Date:			(Signature of the Student)						

RULES & REGULATIONS FOR EARLY DECLARATION OF RESULTS

- 1. Request for early declaration of results will be entertained for final semester/year or maximum of 4 backlog courses only, subject to the following conditions:
 - (i) The student has been selected for higher study/employment and statement of marks/grade card is required to be produced to the institute by a particular date, which is before the prescribed date of declaration of the University's results.
 - (ii) The student has completed all the other prescribed components except the term-end examination of the courses, for which early evaluation has been sought.
- 2. Application for early declaration, for the reasons such as to apply for recruitment/higher study/post and promotion purpose etc. will not be entertained.
- 3. Application without enclosing documentary evidence specifying the reason for early declaration will not be entertained.
- 4. Application form must reach the concerned Regional Evaluation Centre before the date of the examination for the course(s) for which early evaluation is sought:



INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

APPLICATION FORM FOR OBTAINING DUPLICATE GRADE CARD/MARK SHEET

Name						
Programme	• • • • • • • • • • • • • • • • • • • •	•••••				
Enrolment No.						
Address						
Pin (Code					
Contact No. (Mo	bile N	o.)			Landline No	
Month and Year	of the	Exam				
Centre from whe	re app	eared at la	ast exam	ination		
Bank Draft/IPO	No		• • • • • • • • • • • • • • • • • • • •		Dat	ed
for ₹200 in favou	ır of I	GNOU, N	ew Delh	i		
Date:						
						Signature

Note: Fee for duplicate grade card is ₹200/- for Indian Student & Rs. 400/- for SAARC Countries Student and \$10 for Non-SAARC Countires Students. The duplicate grade card/mark sheet will be sent by Registered post by the University.

The filled in form with the requisite fee is to be sent to:

The Registrar (Student Evaluation Division) Indira Gandhi National Open Univerity Block 12, Maidan Garhi New Delhi-110 068

(You are advised to use the photocopy of this proforma)

To
The Registrar
Material Production & Distribution Division
Indira Gandhi National Open University
Maidan Garhi, New Delhi - 110 068

SUBJECT: NON-RECEIPT OF STUDY MATERIAL / ASSIGNMENT

_			
rogramme		Medium o	of Study
have not receive	ed the Study Material/Assignme	ents in respect of the following	ng:
Sl. No.	Course Code	Blocks	Assignments
have remitted a	ll the dues towards the course fe	e and there is NO CHANGE	in my address given as follows:
	SS		
	SS		
Tame and Addres	SS	Signature :	
		Signature : _	
ame and Addres		Signature : _	

(You are advised to use the photocopy of this proforma)



INDIRA GANDHI NATIONAL OPEN UNIVERSITY

(To be submitted to the concerned Regional Director)

APPLICATION FORM FOR ISSUE OF MIGRATION CERTIFICATE

(To be filled-in by the Applicant. Before filling in the form see instructions on reverse)

1.	Name				
2.	Father's Name				
3.	Address				
				Pin Cod	e
4.	Particulars of las	t examination			
	camination Passed rogramme)	Year of Passing	Enrolment No.	Marks Obtained	Grades Obtained
5.	Name of the Reg	gional Centre and St	tudy Centre to which	ch the Candidate atta	ached
6.		versity to which the		o migrate	
Dı	raft Details				
Aı	mount ₹400/-	D.D. No	Date	e	
Ва	ank Name		& Place	of Issue	
1.	•	that the information	_	et to the best of my	knowledge and have
2.	I have not taken	any migration certification	ficate from the Uni	versity before this.	
3.	I further certify from IGNOU up		olled with any other	er University/Instituti	ion after passing out
4.		any of the above infation by the Univer	•	and incorrect, the the	e Certificate shall be
				Signat	ture of the Applicant
(To	be filled in by the	e Regional Centre)			
1.		•	/Smt./Km		
2.	is correct as per He/She may be		on Certificate appli	led for	
Dat	ted	Dealing Assist	ant	Section Office	r

INSTRUCTIONS

- 1. A fee of ₹400/- should be remitted by way of a Demand Draft drawn in favour of IGNOU and payable at the city of the Regional Centre or New Delhi, as the case may be.
- 2. At the time of submission of the application for the issue of Migration Certificate the applicant should attach xerox copy of consolidated Statement of Marks or Provisional Certificate issued by this University (duly attested) for verification.
- 3. Duplicate Migration Certificate can be issued once only on payment of ₹400/- only in case the same has been lost, destroyed or mutilated, on submission of an Affidavit drawn up on a non-judicial stamp paper of the value of ₹10/- to be sworn before a First Class Judicial Magistrate on the following format.

"I,	son/daughter of resident o
	hereby solemnly declare that th
Migration Certificate No	dated issue
to me by the to enable	me to join University has been lost and
did not join any other University on the bas	is of the same nor have I submitted the Migration Certifica



INDIRA GANDHI NATIONAL OPEN UNIVERSITY STUDENT EVALUATION DIVISION

Application Form For Issue Of Official Transcript

IMPORTANT:- FOR INSTRUCTIONS: PLEASE SEE REVERSE

1.	Nar	ne:					
2.	Prog	gramme: Enrolment No:					
3.	Add	lress:					
		Pin Pin					
1.	Cor	ntact No: (Mobile No.) Landline No:					
5.	Pur	pose for which, transcript is required:					
	•••••						
6.	cer	E FOR THE OFFICIAL TRANSCRIPT:- (Please note: Per transcript means one photocopy of one tificate, hence, each photocopy, which is required to be attested by the University will be charged on the lowing prescribed rates):					
	i) Rs. 300/- per transcript for Indian Students, if transcript is required to be sent to the Student/Instiwithin India.						
	ii) Rs. 500/- per transcript for Indian Students, if transcript is required to be sent to the Student/Institute outside India.						
		Rs. 600/- per transcript for SAARC Countries Students, if transcript is required to be sent to the Students Institute within India and Rs. 1200/- per transcript for the same students, if transcripts is required to be sent to the outside India.					
	iv) \$60 per transcript for Non-SAARC Countries Students, if transcript is required to be sent to the Student/ Institute within India and \$120 per transcript for the same students, if transcript is required to be sent to the outside India.						
		(THE REQUISITE FEE IS REQUIRED TO BE PAID THROUGH DEMAND DRAFT DRAWN IN FAVOUR OF 'IGNOU' PAYABLE AT NEW DELHI')					
7.	No.	of Transcript(s) required : × Rs.300/- or Rs.500/- or = Total Amount : Rs					
	Den	nand Draft No.: Date: Issuing Bank:					
3.	Mei	ntion the Name of Student/Programme & Enrolment No. at back side of above demand draft.					
).		ame & Address of the University/Institute/Employer/Student (In capital letters) to whom transcript is quired to be sent (Attached a separate list, if required):-					
10.	If, the Transcript is required to collect Personally : Name						
	Mobile No(Please see Instructions in back-side at Point-C)						
	Date	e:(Signature of the student)					

INSTRUCTIONS FOR "OFFICIAL TRANSCRIPT"

A) The filled in form duly signed by the student with the requisite fee & documents may be sent to:-

The Registrar,

Student Evaluation Division, Indira Gandhi National Open University, Block-12, Maidan Garhi, New Delhi-110068 (INDIA)

- B) The students are required to enclose same number of legible photocopies of both sides of the statement of Marks-sheet/Grade Card/Provisional Certificate and Degree Certificate etc. issued to them, as the number of transcripts are required. Each photocopy of the certificate is chargeable as mentioned at prescribed format under Point No.-6. Incomplete application will be entertained.
- C) If the Student/Applicant has applied for Official Transcript and wants to collect the same **Personally or By-**

Hand himself/herself from the Section Officer, Exam.-I Section of SED, Block-9, Room No.-10, IGNOU, Maidan Garhi, New Delhi-110068 (India) then He/She is required to mention such information & Mobile No. under Point No.-10 in prescribed format for calling them provided that He/She has to produce the valid Original Identity Card/Votter Card/Aadhar Card/PAN Card/Driving License or Passport etc. for signature/photograph/residential Id. Proof. at the time of collecting their Transcripts.

Note:- If the student want to collect his/her transcript by-hand through any other person from the above Section then the receiver has to produce all above documents of the student alongwith "Authorization-Letter" of the concerned student. The person who want to receive the Transcript(s) on behalf of the student, has to produce his/her valid Original Identity Proof for signature/photograph/residence etc. like Identity Card/Votter Card/Aadhar Card/PAN Card/Driving License etc.and he is also required to submit the copies of the same to this Section at the time of collecting the Transcript.

- D) The University has been sending/dispatching the "Official-Transcripts" under sealed envelope(s) through Indian Speed Post Services and the normally, the Exam-III Section of SED takes minimum 15 days for the issuance/dispatching the "Official Transcript(s)" after receiving the Application-Form of the student at this Section but "Dispatching/Issuance time depends on furnishing the Verification Report by another Sections and circumstances surrounding the case.
- E) As per the requirement, the demand draft of requisite fees should be reached to this Division prior to 60 days or earlier from the expiry of the same demand draft for smooth transaction with the bank.
- F) Under the existing procedure, the University issues the "Official Transcripts" on "University Letter-Head" duly signed & verified on current status of each copy of Mark-sheet/Grade-card/PC/ Degree Certificate etc. by the authorized Officer on behalf of the Registrar (SED) or Controller of the Examinations, containing the following information therein:
 - i) Attested copies of Mark-sheet/Grade-card/PC/ Degree Certificate etc. including detailed information about the "Programme" completed by the Student / Details of the Courses/ Scheme of Assessment of Student's Performance / Minimum Standard for Completion of the Courses and Programme / Scheme of Study / Duration of Programme / Year of Admission & Completion of Programme / Mode of study / Medium of study etc. This information is based on the current status of the Mark-sheet/Grade card.
 - ii) Recognition of the University and authenticity of its Degrees/Diploma etc. It is also clarified in the "Official Transcript" that the University does not issue Year-wise/Semester-wise Mark-sheet/Grade-card but issue a comprehensive Mark-sheet/Grade-card after successful completion of the programme to the students.
- G) The inquiry about status of the "Official Transcript" submitted by the student/applicant can be obtained from "Official Transcript Counter" Exam.-I Section of SED (Block-9, IGNOU, Maidan Garhi, New Delhi-110068 personally or on Telephone No. 011-29572210 between Monday to Friday during Office hours after 15 to 25 days of receiving the Application-Form at this Section.



INDIRA GANDHI NATIONAL OPEN UNIVERSITY CHANGE/CORRECTION OF ADDRESS/STUDY CENTRE

All correspondence to be sent at the following add	ress and change of Study Centre be recorded.
Enrolment Number	Date of Change effective from
Write in BLOCK LETTERS only	
Name: Shri/Smt./Km.	
New Address	Medium of Study
	Programme of Study
	New Study Centre Code
Town	(See Appendix-2)
State Pin	
State Code (See Apper	ndix-4)
Signature	Date
The filled-up form should be mailed to:	
The Regional Director concerned who will forward the request after verifying the student's signature to SR Division IGNOU, Maidan Garhi, New Delhi-11006	8.
(You are advised to use the photocopy of this profe	orma)



INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

APPLICATION FORM FOR IMPROVEMENT IN DIVISION/CLASS

(Rules & regulations are mentioned on the reverse side of this form. Please go through them carefully before filling up the form).

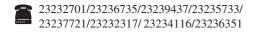
Prescr	ribed dates for submission of	form: 1st to 30th April for June 1st to 31st October for De						
1.	Name							
2.	Programme:	Enrolment N	To					
3.	Address							
4								
4.		which programme completed June/I						
	Total marks/Overall point		Percentage obtained					
	(Please enclose photocopy	of the statement of marks/grades of	card)					
5.	Course(s), in which	Course Code	Course Code					
	improvement is sought:							
		 3 	5					
6.		t in Division is ₹750/- per course our of IGNOU & payable at 'New	1					
	No. of Course(s)	×₹750/- = Total	Amount					
	Demand Draft No Date							
	Issuing Bank							
7.	Term-end examination, in	which you wish to appear: June/D	ecember					
8.	Examination centre details,	where you wish to appear in term	n-end examination:					
	Exam. Centre Code	City/Town	:					
		UNDERTAKING						
	eby undertake that I shall allovement in Division/Class.	pide by the rules & regulations pr	rescribed by the University for					
Date:.		Signatu	Signature:					
Place:		Name:.	Name:					

RULES & REGULATION FOR IMPROVEMENT IN DIVISION/CLASS

- 1. The improvement of marks/grades is applicable only for Bachelor's/Master's Degree Programmes, who have completed the programme. The eligibility is as under:
 - a) The students of Bachelor's/Master's degree programmes who fall short of 2% marks to secure 2nd and 1st division.
 - b) The students of Master's degree programmes only, who fall short of 2% marks to secure overall 55% marks.
- 2. Only one opportunity will be given to improve the marks/grade.
- 3. The improvement is permissible only in theory papers. No improvement is permissible in Practicals/ Lab courses, Projects, Workshops and Assignments etc.
- 4. Under the Provision of improvement, a maximum of 25% of the maximum credits required for successful completion of a programme shall be permitted.
- 5. Students wishing to improve the marks will have to apply within six months from the date of issue of final statement of marks/grade card to them, subject to the condition that their registration for the programme/course being applied for improvement, is valid till the next term-end examination in which they wish to appear for improvement.
- 6. No student will be permitted to improve if maximum duration to complete the programme, including the re-admission period, has expired.
- 7. After appearing in the examination for improvement, better of the two examinations i.e., marks/grade already awarded and the marks/grade secured in the improvement examination will be considered. In such cases, the improved marks/grade can be incorporated only on surrender of the statement of Marks/Grade Card, Provisional Certificate and Degree Certificate already issued to the student.
- 8. In case of improvement, the month and year of completion of the programme will be changed to the Term-end examination, in which students appeared for Improvement.
- 9. Students will be permitted for improvement of marks/grades provided the examination for the particular course, in which they wish to improve is being conducted by the University at that time.
- 10. On the top of the envelope containing the prescribed application form, Please mention 'APPLICATION FORM FOR IMPROVEMENT IN DIVISION/CLASS'
- 11. Application form must reach within the prescribed dates at the following address:

Registrar Student Evaluation Division Indira Gandhi National Open University Maidan Garhi New Delhi-ll0 068

5 May 2004





विश्वविद्यालय अनुदान आयोग बहादुरशाह जफर मार्ग नई दिल्ली—110 002 University Grants Commission Bahadur Shah Zafar Marg New Delhi-110 002

F1-52/2000 (CPP-II) April. 2004

The Registrar Indira Gandhi National Open University Maidan Garhi New Delhi-110068

Subject: Recognition of Degrees awarded by Open Universities

Sir/Madam.

There are a number of open Universities in the country offering various degrees/diploma through the mode of non-formal education. The Open Universities have been established in the country by an Act of Parliament or State Legislature in accordance with the provisions contained in Section 2(f) of University Grants Commission Act, 1956. These universities are, therefore, empowered to award degrees in terms of Section 22(1) of the UGC Act, 1956.

A circular was earlier issued vide UGC letter No.F.1-8/92 (CPP) dated February, 1992 mentioning that the Certificate, Diplomas and Degrees awarded by Indira Gandhi National Open University are to be treated equivalent to the corresponding awards of the Universities in the country.

Attention is further invited to UGC circular No. F1-25/93 (CPP-II) dated 28th July, 1993 (copy enclosed) for recognition of degrees and diplomas as well as transfer of credit for courses successfully completed by students between the two types of universities so that the mobility of students from Open University stream to traditional Universities is ensured without any difficulty.

The UGC has specified the nomenclature of degrees under Section 22(3) of the UGC Act, 1956 to ensure mandatory requirements viz. minimum essential academic inputs required for awarding such degrees. A copy of Gazette Notification regarding specification of degrees issued vide. No. 1-52/97 (CPP-II) dated 31st January 2004 is enclosed. The details are also given in UGC Web site: www.ugc.ac.in

Contd...

May, I therefore request you to treat the Degrees/Diploma/Certificates awarded by the Open Universities in conformity with the UGC notification on Specification of Degrees as equivalent to the corresponding awards of the traditional Universities in the country.

Yours faithfully,

-Sd-

(Dr. [Mrs.] Pankaj Mittal)
Joint Secretary

Encl: As above.

Copy to:

- 1. The Secretary, Government of India, Ministry of Human Resource Development, Department of Secondary Education and Higher Education, Shastri Bhavan, New Delhi-110001
- 2. The Secretary, All India Council for Technical Education, I.G. Sports Complex, Indraprastha Estate, New Delhi-110002
- 3. The Secretary, Association of Indian Universities (AIU), 16 Comrade Inderjit Gupta Marg (Kotla Marg), New Delhi-110002
- 4. The Secretary, National Council for Teacher Education, I.G. Stadium, I.P. Estate, New Delhi-110002
- 5. The Director of Distance Education Council, IGNOU Campus, Maidan Garhi, New Delhi-110068
- 6. The Vice-chancellor Indira Gandhi National Open University, Maidan Garhi, New Delhi-110068
- 7. The Vice-chancellor Dr. B.R. Ambedkar Open University, Road No. 46, Jubilee Hills, Hyderabad-500033 (Andhra Pradesh)
- 8. The Vice-chancellor Nalanda Open University, West Gandhi Maidan, Patna-800001 (Bihar)
- 9. The Vice-chancellor Dr. Babasahab Ambedkar Open University, Shahibaug, Ahmedabad-380003 (Gujarat)
- 10. The Vice-chancellor Karnataka State Open University, Manasagangotri, Mysore-570006 (Karnataka)
- 11. The Vice-chancellor Yashwant Rao Chavan Maharashtra Open University, Nashik-422222 (Maharashtra)
- 12. The Vice-chancellor, Kota Open University (Vardhaman Mahaveer Open University), Kota-324010 (Rajasthan).
- 13. The Vice-chancellor Netaji Subhash Open University, Kolkata-700020 (West Bengal)
- 14. The Vice-chancellor, Madhya Pradesh Bhoj (Open) University, Bhopal-462016 (M.P.)

-Sd-

(V.K. Jaiswal) Under Secretary



ASSOCIATION OF INDIAN UNIVERSITIES AIU HOUSE, 16 KOTLA MARG, NEW DELHI-110 002

Gram: ASINGU

Phones:3312305,3313390

3310059, 3312429 Telex: 31 66180 AIU IN

Fax: 011-3315105

No. EV/II(449)/94/176915-177115

January 14, 1994

The Registrar(s)

Member Universities

Subject: Recognition of Degrees/Diplomas of Open Universities

Dear Sir.

The Standing Committee at its 237th meeting held at Utkal University and the 68th Annual Session of the AIU and in December, 1993 at the University of Delhi have decided in principle that the Degrees of the Open Universities be recognized in terms of the following resolutions:

"Resolved that the examinations of one University should be recognized by another on reciprocal basis, provided that the entrance qualification, duration of course and the general standard of attainment are similar to those prescribed by the recognized university."

"Further resolved that in case of Degrees awarded by Open Universities, the conditions regarding entrance qualifications and duration of the course be relaxed provided that the general standard of attainment are similar to those prescribed by the recognized university."

The decision is brought to the notice of the Universities for favour of appropriate action in the matter. The additional information, if required in this behalf, may kindly be obtained from the Registrar of the Universities direct.

Thanking you,

Your faithfully,

Sd/-(K.C. KALRA) Joint Secretary



DR. NAGIN CHAND ADVISOR (PC/ACADEMIC)

> F. No. AICTE/Academic/MOU-DEC/2005 May 13, 2005

To

The Secretaries/Directors,
Technical Education,
All State Governments/Union Territories

Subject: Recognition of MBA, MCA programmes awarded by Indira Gandhi National Open University, (IGNOU) New Delhi.

IGNOU, New Delhi has been established by sub-section (2) of section (1) of the IGNOU Act, 1985 (50 of 1985) vide Notification No. F.13-12/85-Desk(U) dated September 19, 1985 issued by the Department of Education, Ministry of HRD, Government of India, New Delhi.

I am directed to say that the Master of Business Administration (MBA) and Master of Computer Application (MCA) degrees awarded by IGNOU are recognized by AICTE.

Your faithfully,

-Sd-

(Nagin Chand)

Copy to:

All Regional Officers, AICTE.

इंदिरा गांधी खेल परिसर, इन्द्रप्रस्थ एस्टेट, नई दिल्ली—110002 Indira Gandhi Sports Complex, I.P. Estate, New Delhi-110002 दूरभाष / Phone: 23392506, 63-65,68,71,73-75 फैक्स / Fax: 011-23392554



University Grants Commission Bahadur Shah Zafar Marg New Delhi-110 002

F.No. UGC/DEB/2013 Dated 14.10.2013

The Registrar/Director of all the Indian Universities (Deemed, State, Central Universities/ Institutions of National importance)

Subject: Equivalence of Degrees awarded by Open and Distance Learning (ODL) Instituions at par with Conventional Universities/Institutions

Sir/Madam.

There are a number of Open and Distance Learning Institutions (ODLIs) in the country offering Degree/Diploma/Certificate programmes through the mode of non formal education. These comprise Open Universities, Distance Education Institutions (either single mode or dual mode) of Central Universities, State Universities, Deemed to be Universities, Institutions of National Importance or any other Institution of Higher learning recognized by Central/State/Statutory Council/Societies registered under the Society Registration Act 1860.

- 2. A circular was earlier issued vide UGC letter F1 No.-52/2000 (CPP-II) dated May 05, 2004 (**copy enclosed**) mentioning that Degrees/Diplomas/Certificates/awarded by the Open Universities in conformity with the UGC notification of degrees be treated as equivalent to corresponding awards of the traditional Universities in the country.
- 3. Attention is also invited to UGC circular No. F1-25/93 (CPP-II) dated 28th July 1993 (**copy enclosed**) for recognition of degrees and diplomas as well as transfer of credit for courses successfully completed by students between the two types of universities so that the mobility of students from Open University stream to traditional universities/institutions is ensured without any difficulty.
- 4. The Government of India, in exercise of its power conferred under section 20(1) of UGC Act 1956, issued directions dated 29th December 2012 entrusting UGC with the responsibility of regulating higher education programme in open and distance learning (ODL) mode. Consequently, Universities/Institutions desirous of offering any programme through distance mode would require recognition of UGC.
- 5. As you are aware, the Government of India has envisaged a greater role for the Open and the Distance Education System. The envisioned role may be fulfilled by recognizing and treating the Degrees/Diplomas/ Certificates awarded through distance mode at par with the degrees obtained through the formal system of

education. Open and Distance Education System in the country is contributing a lot in expansion of Higher Education and for achieving target of GER, without compromising on quality. Non recognition/non equivalence of degrees of ODL institutions for the purpose of promotion/employment and pursuing higher education may prove a deterrent to many learners and will ultimately defeat the purpose of Open and Distance Education.

6. Accordingly, the Degrees/Diplomas/Certificates awarded for programmes conducted by the ODL institutions, recognized by DEC (erstwhile) and UGC, in conformity with UGC Notification on specification of Degrees should be treated as equivalent to the corresponding awards of the Degree/Diploma/Certificate of the traditional Universities/institutions in the country.

-Sd-

(Vikram Sahay) Director (Admn) Tel: 011 2323 0405

Email: vikramsahay7@gmail.com

Encl: As above

Copy to:

- 1. Secretary, Government of India, Ministry of Human Resource Development, Department of Higher Education, Shastri Bhawan, New Delhi-110 001.
- 2. Secretary, All Indian Council for Technical Education, 7th Floor, Chandra Lok Building, Janpath, New Delhi.
- 3. Secretary, Association of Indian Universities, AIU House, 16 Comrade Indrajit Gupta Marg (Kotla Marg), New Delhi-110002

UNIVERSITY GRANTS COMMISSION BAHADUR SHAH ZAFAR MARG NEW DELHI-110 002

No. F.1-8/92 (CPP) February, 1992

The Vice-Chancellors/Director's of all the Indian Universities/
Deemed Universities/Institutions of National Importance.

Sub: Recognition of Degrees/Diplomas awarded by Indira Gandhi National Open University, New Delhi

Sir,

I am directed to say that Indira Gandhi National Open University, New Delhi has been established by Sub-Section (2) of Section (1) of the IGNOU Act, 1985 (50 of 1985) vide notification No. F.13-12/85-Dusk(U) dated 19.9.1985 issued by the Government of India, Ministry of Human Resource Development (Department of Education), New Delhi and is competent to award its own degrees/Diplomas.

The Certificates, diplomas and degrees awarded by Indira Gandhi National Open University are to be treated equivalent to the corresponding awards of the Universities in the country.

Yours Faithfully
—Sd—

(Gurcharan Singh)
Under Secretary



कार क्यीक्षण्यः विक्वविद्यास्य अनुसन् आसी व्यक्तिसम्बद्धाः कृतः वर्णः वर्षः दिल्लीन्त्रः ०००

GRANS UNIGRANTS UNIVERSITY GRANTS CONERS BAHADURSHAH ZAFAR MA NEW DELHHATO 002

R.P. Gangurde Additional Secretary Tel. No. 3319659 D.D. No. F.1-25/93 (CPP-II)

28 July 1993

Dear Vice Chancellor,

As you are aware, the Open Universities have been established in the country by an Act of Parliament or State Legislature in accordance with the provisions contained in Section 2(f) of University Grants Commission Act. 1956. These universities are, therefore, empowered to award degrees in terms of Section 22 (1) of the UGC Act, 1956.

It has been brought to the notice of the Commission that the students who have done their M.A. from open universities are debarred by universities from registration for Ph.D. studies. This is most unfair in view of the importance attached to the Open University and distance learning in National Policy on Education, 1986. The Programme of Action-02 also aims at promoting the mobility of students among open universities and among the traditional universities. This can be made possible only when there is a workable understanding between Open Universities and traditional universities for recognition of each other's degrees on reciprocal basis. A memorandum of understanding has already been signed between University of Pondicherry and Indira Gandhi National Open University which provides for recognition of each other's degrees and diplomas as well as transfer of credits for courses successfully completed by students between the two universities. The other universities may also make similar arrangements so that the mobility of students from Open University stream to traditional universities is ensured without any difficulty.

I hope that your university will make necessary efforts in this direction and let the commission know the progress.

With regards,

Yours sincerely

--Sd---

(R.P. Gangurde)

SAMPLE OPENMAT Entrance Test Paper for Management Programme

Total No. of Questions: 200 Time: 180 Minutes

- All questions are *Compulsory*.
- Use of calculator is *not* allowed. Rough work may be done in the space provided at the end of the Test Booklet.
- The Test Booklet has the following *four* tests:

Test - I General Awareness No. of Questions 30

Test - II English Language No. of Questions 50

Test - III Quantitative Aptitude No. of Questions 50

Test - IV Reasoning No. of Questions 70

Read the instructions given on the OMR Response Sheet carefully before you start.

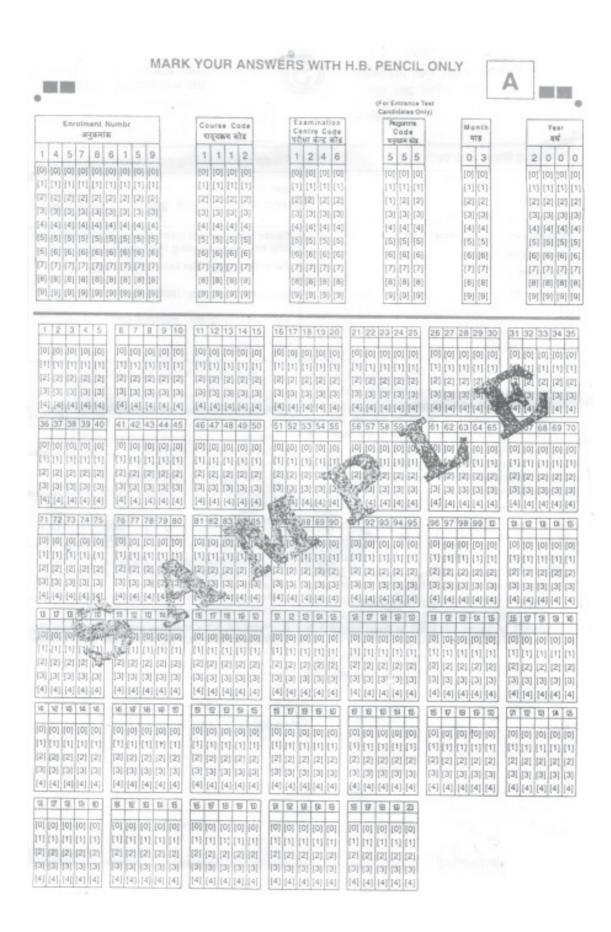
How to fill up the information on the OMR Response Sheet (Examination Answer Sheet)

- 1. Write your complete Enrolment No. in 9 digits. This should correspond to the enrolment number indicated by you on the OMR Response Sheet. Also write your correct name, address with pin code in the space provided. Put your signatures on the OMR Response Sheet with date. Ensure that the Invigilator in your examination hall also puts his signatures with date on the OMR Response Sheet at the space provided.
- 2. On the OMR Response Sheet student's particulars are to be filled in by pen. However, use HB pencil for writing the Enrolment No. and Examination Centre Code as well as for blackening the circle bearing the correct answer number against the serial number of the question.
- 3. Do not make any stray remarks on this sheet.
- 4. Write correct information in numerical digit in Enrolment No. and Examination Centre Code Columns. The corresponding circle should be dark enough and should be filled in completely.
- 5. Each question is followed by four probable answers which are numbered 1, 2, 3 and 4. You should select and show only one answer to each question considered by you as the most appropriate or the correct answer. Select the most appropriate answer. Then by using HB pencil, blacken the circle bearing the correct answer number against the serial number of the question. If you find that answer to any question is none of the four alternatives given under the question, you should darken the circle with '0'.
- 6. If you wish to change your answer, ERASE completely the already darkened circle by using a good quality eraser and then blacken the circle bearing your revised answer number. If incorrect answer is not erased completely, smudges will be left on the erased circle and the question will be read as having two answers and will be ignored for giving any credit.
- 7. No credit will be given if more than one answer is given for one question. Therefore, you should select the most appropriate answer.
- 8. You should not spend too much time on anyone question. If you find any particular question difficult, leave it and go to the next. If you have time left after answering all the questions, you may go back to the unanswered ones. There is no negative marking for wrong answers.



इन्दिरा गांधी राष्ट्रीय मुक्त विश्वविद्यालय (G) Indira Gandhi National Open University OMR RESPONSE SHEET

В				SHEET NUM	MBER				
निम्नतिखित वि	वरण केवल स्याही	से घरें	Fill	up the fol	lowing par	ticulars wit	th ink only		
Course Partice	ulars / पाठ्यकम वि	वेवरण	-0						
Programme / 3	व्यक्रम			परीक्षा पत्र भरने से पहले कृषया निम्नलिखित निर्देशों को अवश्य पढ़ सें। प्रश्नोत्तर चिन्ह इस प्रकार बनायें ■ न कि [×][√][\] ■ [◆]					
Course Name	पाठयक्रम नाम			OC 14-6 50 N	ant and	4 140 [x]	Is II (I I I I I I		
Student's Part	iculars / विद्यार्थी	विवरण	Plas	Plaese read relevant instructions given below care-					
Enrolment No.	/ अनुक्रमांक संख्या .			fully before completing this form.					
Name / नाम			Mak	Make like Not like [x] [/] [\] [*]					
			Can	didate's Sign	nature / विद्यार्थी	के हस्ताक्षर			
			Sign	ature of Invig	gilator/ अनुवार	क के हस्ताक्षर			
	कोड		Date) दिनांक					
	न्हित करने के			INSTRU	JCTIONS	FOR MAR	KING		
		य.बी. पेन्सिस का प्रयोग र				arking respon			
	मोड़ना∕फाइना नहीं । र कालम में ही उस	गाहरः। र चिन्हित करें। यदि को		2. Do not mutilate / tear this response sheet					
		बड़ से अच्छी तरह मिटार		 Mark your answer in proper column. Erase dearly and completely to change any wrong marking it any. 					
कालम को भी							st Candidates		
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	म कोड भरने की आ इस प्रकार है।	वश्यकता नहीं है)।			s are given b		lidates are give		
	वीं के लिए कार्यक्रम	कोड रम प्रकार है।		elowa	odes for Entra	noe lest Cano	adases are give		
ourse Code	PMT		WINGS CICI	CIC2	CIC3	CIC4	CICS		
omputer Code		1112	CIC1	2222	2223	2224	2225		
ogramme Code	OPENMA	401-4	7. F	our choices	are given for	a question, o	ut of which one		
omputer Code	-	Mary Control of the C	0	ption is corre	ct. Mark the	correct answe	r in the relevan		
प्रत्यक प्रश्न र विकल्प सही है	तिसे आप ल्याक्स	क्या है और उनमें से ए कालम में चिन्हत करें अं	क्ष उस				e in numeral in e of the options		
वित्ये गुपेश्चवर्ति	क्ष्मी संख्या को उ सर	वनेकालय में लिखें। य	दि आप	iven in a que	estion is corre	ect mark in co	lumn "0".		
	बहिएक गये प्रश्न सी	कोई भी विकल्प सही नहीं	11 kmi 8, P	lease follow	the examples	s given below	to mark your		
3.15+Mg/L	त ^{ुक्त} कार्तम में चिन्हिर	त करें।		est Candida	tes only), Ex	mme Code (F am Centre Co	de, Course		
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अपना अनुक्रम् परीक्षा केन्द्रक	क्रिक्नियंकम कोड (तह एवं वर्ष चिन्हित करने	हे लिये), С		and Year.		7		
उत्तकार सुनुद्धाः अपना अनुद्धाः परीक्षा केन्द्रक	क्रिजीर्घकम कोड (। डि. पाठयकम कोड, म दाहरण का अनुकरण	हाइ एवं वर्ष चिन्हित करने करें।	ह लिये), C के लिए Examinatio	ode, Month a	Родина	Month	Vear		
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उत्तकार विकास अपना अनुसूत्र परीक्षा केन्द्र के निम्नतिद्यात उ Encolment अनुकर्मा 4 5 7 8	क्रिज्यकम कोड (१ ड. पाठयकम कोड, प दाहरण का अनुकरण Numbr क 6 1 5 9	तह एवं वर्ष चिन्हित करने करें। Course Code	ह नियं), C के लिए Examinatio Centre Co परिश्त केन्द्र व	ode, Month a	Augumma Code				
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GENERAL INSTRUCTIONS

- 1. No cell Phones, calculators, books, slide-rules, note-books or written notes, etc. will be allowed inside the examination hall.
- 2. You should follow the instructions given by the Centre Superintendent and by the Invigilator at the examination venue. If you violate the instructions, you will be disqualified.
- 3. Any candidate found copying or receiving or giving assistance in the examination will be disqualified.
- 4. The Test Booklet and the OMR Response Sheet (Answer Sheet) would be supplied to you by the Invigilators. After the examination is over, you should hand over the OMR Response Sheet to the Invigilator before leaving the examination hall. Any candidate who does not return the OMR Response Sheet will be disqualified and the University may take further action against him/her.
- 5. All rough work is to be done on the test booklet itself and not on any other paper. Scrap paper is not permitted. For arriving at answers you may work in the margins, make some markings or underline in the test booklet itself.
- 6. The University reserves the right to cancel scores of any candidate who impersonates or uses/adopts other malpractices or uses any unfair means. The examination is conducted under uniform conditions. The University would also follow a procedure to verify the validity of scores of all examinees uniformly. If there is substantial indication that your performance is not genuine, the University may cancel your score.
- 7. In the event of your qualifying the Entrance Test, the hall ticket should be enclosed with your admission form while submitting it to the University for seeking admission in Management programmes along with your testimonials and programme fee. Admission forms received without hall ticket in original will be summarily rejected.

TEST-I GENERAL AWARENESS

 $\label{thm:constraint} \mbox{UN International Day for Natural Disaster Reduction is observed on:}$

1.

	(1)(3)	6 th July 13 th October			(2) (4)	15 th September 18 th November		
2.	Who	o among the fol	lowin	g got the Rajiv Gand	lhi Khe	el Ratna Award for 20	011?	
	(1) (3)	Gagan Narang Joseph Abraha			(2) (4)	Saina Nehwal Satish Pillai		
3.	Whe	en was Delhi ma	ade th	ne capital of India?				
	(1)	1910	(2)	1911	(3)	1947	(4)	1942
4.	Con	nmonwealth Da	ay is c	elebrated on		·		
	(1)	15 th July	(2)	26 th December	(3)	24th May	(4)	10 th August
5.	Who	o is the author o	f the l	book "My Life"?				
	(1) (3)	Hillary Clinton The Dalai Lan			(2) (4)	Bill Clinton lmran Khan		
6.	Whi	ch one of the fo	llowi	ng is not a land - locl	ked cou	ıntry?		
	(1)	Thailand	(2)	Afghanistan	(3)	Nepal	(4)	Bhutan
7.	"Sm	asher" is associ	ated v	with which of the foll	owing	sports?		
	(1)	Boxing	(2)	Wrestling	(3)	Foot ball	(4)	Volley Ball
8.	Wha	at is the full form	n of 'l	NBFC' as used in the	efinanc	cial sector?		
	(1)(2)(3)(4)	New Business	g Fina s Funa	ance Company	y			
9.	Whi	ch one of the fo	llowi	ng causes the disease	e 'Swin	ne Flu'?		
	(1) (3)	Bacteria Protozoan			(2) (4)	Helminthic worm Virus		
10.	The	source of oxyge	en dur	ring photosynthesis is	s:			
	(1)	air	(2)	Carbon Dioxide	(3)	water	(4)	chlorophyll

11.	The 'In	ndian Standa	rd Ti	me' is measured at:				
	(1) A	Allahabad	(2)	Bhopal	(3)	Jaipur	(4)	Mumbai
12.	'Short	Sightedness	or ']	Myopia' can be corre	ected	by using:		
	(1)	Convex Lens			(2)	Concave Lens		
	(3)	Cylindrical L	ens		(4)	Bifocal Lens		
13.	The Cl	hairman of th	e Joi	nt Parliamentary Con	mmitt	tee on the 2G spectru	ım iss	ue is:
	` /	Or. Murli Ma			(2)	P.C. Chacko		
	(3) K	Kishore Chan	dra E	Dev	(4)	Thambi Durai		
14.	The pa	aintings of Aj	anta	depicts stories of the	: :			
	(1) R	Ramayana	(2)	Mahabharata	(3)	Jatakas	(4)	Panchatantra
15.	The Vi	ice - Presider	nt of I	India is elected by th	ie:			
	(1) N	Members of b	oth tl	ne houses of parliam	ent			
	` ′			of both the houses of	•			
	()			ment and the Vidhan Sabha and the Vidha				
16.				human body is:				
10.	(1) L			Pancreas	(3)	Thyroid	(4) (Gall bladder
17.	` /	tical mile is ϵ	` /		(5)	Thyroid	(1)	Juli bladdel
17.			-		(2)	2000 matans	(4)	1952 matara
1.0	` ′			1575 meters	(3)	2000 meters	(4)	1852 meters
18.				al Human Rights Co				
	` /	ustice Govin		sad Mathur	(2)	Justice K.G. Balak		an
10		ustice Kakru		C 1:	(4)	Justice A.S. Anano	1	
19.		in A is abund	•		(2)	Tomata	(4)	Datata
20	` /	Carrot		Brinjal	(3)	Tomato	(4)	Potato
20.			it Val	ley' located in India				
		Gujarat Karnataka			(2) (4)	Madhya Pradesh Kerala		
21.	` /		die t	o have served for two	` /			
41.		or. S. Radha l			(2)	Dr. V. V. Giri		
	` /	or. S. Kadila i Or. Rajendra			(4)	Dr. Zakir Hussain		
		-						

22. Which one of the Indian State is not bisected by the Tropic of Cancer?								
(1)	West Bengal	(2)	Rajasthan		(3)	Odisha	(4)	Gujarat
Wha	at is the local na	ame c	of Mohenjoda	ro?				
(1)	Mound of the	Dead	l		(2)	Mound of the	Great	
(3)	Mound of the	living	g		(4)	Mound of the s	sun	
Kha	juraho Temple	s wer	e built by the	rulers o	f:			
(1)	Eastern Ganga	a Dyr	asty		(2)	Chandella Dyr	nasty	
(3)	Kushans				(4)	Pandyas		
To a	n astronaut in s	space	, the sky appe	ears to b	e :			
(1)	White	(2)	Blue		(3)	Red	(4)	Dark
Mul	laperiyar Dam	whos	se safety has b	oeen a m	atter	of concern is a	dispute b	etween
(1)	Tamil Nadu a	nd Aı	ndhra Pradesh	1	(2)	Karnataka and	Kerala	
(3)	Tamil Nadu a	nd K	erala		(4)	Tamil Nadu ar	d Karnat	aka
Who	o among the fol	llowi	ng is not a No	ble Peac	ce Pr	ize 2011 winner	?	
(1)	Ellen Johnson	n Sirle	eaf		(2)	Saul Perlmutte	er	
(3)	Leymar Gbov	vee			(4)	Tawakkol Kar	man	
Koo	dankulam Nuc	lear l	Power Plant, v	which w	as in	news in recent	times is l	ocated in
(1)	Tamil Nadu				(2)	Kerala		
(3)	Karnataka				(4)	Himachal Prac	lesh	
Who	o among the fol	llowi	ng was consid	lered by	Gan	dhiji as his poli	tical Gur	u ?
(1)	Bal Gangadha	ar Tila	ak		(2)	Dadabhai Nac	roji	
(3)	Motilal Nehru	1			(4)	Gopal Krishna	Gokhale	2
Who	o among the fol	llowi	ng is not a wir	nner of F	Padm	a Vibhushan aw	ard for th	ne year 2011 '
(1)	Vijay Kelkar				(2)	A Nageshwara	ı Rao	
(3)	Satyadev Dub	ey			(4)	Azim Premji		
	(1) Wha (1) (3) Kha (1) (3) To a (1) Mul (1) (3) Wha (1) (3) Wha (1) (3) Wha (1) (3) Wha (1) (3) (1)	(1) West Bengal What is the local na (1) Mound of the (3) Mound of the (3) Mound of the Khajuraho Temple (1) Eastern Ganga (3) Kushans To an astronaut in a (1) White Mullaperiyar Dam (1) Tamil Nadu a (3) Tamil Nadu a (3) Tamil Nadu a (4) Ellen Johnson (5) Leymar Gbov Koodankulam Nuc (1) Tamil Nadu (3) Karnataka Who among the folio (1) Bal Gangadha (3) Motilal Nehru Who among the folio (1) Vijay Kelkar	(1) West Bengal (2) What is the local name of (1) Mound of the Dead (3) Mound of the living Khajuraho Temples wer (1) Eastern Ganga Dyn (3) Kushans To an astronaut in space (1) White (2) Mullaperiyar Dam whos (1) Tamil Nadu and Ar (3) Tamil Nadu and Ko Who among the followir (1) Ellen Johnson Sirle (3) Leymar Gbowee Koodankulam Nuclear I (1) Tamil Nadu (3) Karnataka Who among the followir (1) Bal Gangadhar Tila (3) Motilal Nehru Who among the followir (1) Bal Gangadhar Tila (3) Motilal Nehru	(1) West Bengal (2) Rajasthan What is the local name of Mohenjoda (1) Mound of the Dead (3) Mound of the living Khajuraho Temples were built by the (1) Eastern Ganga Dynasty (3) Kushans To an astronaut in space, the sky appet (1) White (2) Blue Mullaperiyar Dam whose safety has be (1) Tamil Nadu and Andhra Pradesh (3) Tamil Nadu and Kerala Who among the following is not a No (1) Ellen Johnson Sirleaf (3) Leymar Gbowee Koodankulam Nuclear Power Plant, v (1) Tamil Nadu (3) Karnataka Who among the following was consider (1) Bal Gangadhar Tilak (3) Motilal Nehru Who among the following is not a wir (1) Vijay Kelkar	(1) West Bengal (2) Rajasthan What is the local name of Mohenjodaro? (1) Mound of the Dead (3) Mound of the living Khajuraho Temples were built by the rulers of the saturation of the living of the saturation of the living Khajuraho Temples were built by the rulers of the saturation of the living of the living of the saturation of	(1) West Bengal (2) Rajasthan (3) What is the local name of Mohenjodaro? (1) Mound of the Dead (2) (3) Mound of the living (4) Khajuraho Temples were built by the rulers of: (1) Eastern Ganga Dynasty (2) (3) Kushans (4) To an astronaut in space, the sky appears to be: (1) White (2) Blue (3) Mullaperiyar Dam whose safety has been a matter (1) Tamil Nadu and Andhra Pradesh (2) (3) Tamil Nadu and Kerala (4) Who among the following is not a Noble Peace Preside (1) Ellen Johnson Sirleaf (2) (3) Leymar Gbowee (4) Koodankulam Nuclear Power Plant, which was in (1) Tamil Nadu (2) (3) Karnataka (4) Who among the following was considered by Gan (1) Bal Gangadhar Tilak (2) (3) Motilal Nehru (4) Who among the following is not a winner of Padme (1) Vijay Kelkar (2)	(1) West Bengal (2) Rajasthan (3) Odisha What is the local name of Mohenjodaro? (1) Mound of the Dead (2) Mound of the Odisha (3) Mound of the Ilving (4) Mound of the St. Khajuraho Temples were built by the rulers of: (1) Eastern Ganga Dynasty (2) Chandella Dyr (3) Kushans (4) Pandyas To an astronaut in space, the sky appears to be: (1) White (2) Blue (3) Red Mullaperiyar Dam whose safety has been a matter of concern is a (1) Tamil Nadu and Andhra Pradesh (2) Karnataka and (3) Tamil Nadu and Kerala (4) Tamil Nadu and Who among the following is not a Noble Peace Prize 2011 winner (1) Ellen Johnson Sirleaf (2) Saul Perlmutte (3) Leymar Gbowee (4) Tawakkol Kart Koodankulam Nuclear Power Plant, which was in news in recent (1) Tamil Nadu (2) Kerala (3) Karnataka (4) Himachal Prace (4) Tawakkol Kart (5) Bal Gangadhar Tilak (2) Dadabhai Nao (3) Motilal Nehru (4) Gopal Krishna (5) Who among the following is not a winner of Padma Vibhushan aw (1) Vijay Kelkar (2) A Nageshwara (2) Kargashwara (3) Kargashwara (4) Kargashwara (4) Vijay Kelkar (2) A Nageshwara (4) Vijay Kelkar (4) Vijay Kelkar (2) A Nageshwara (4) Vijay Kelkar (4) Vijay Kelkar (2) A Nageshwara (4) Vijay Kelkar (4) Vijay Kelkar (4) A Nageshwara (4) Vijay Kelkar (4) Vijay Kelkar (4) A Nageshwara (4) Vijay Kelkar (4) Vijay Kelkar (4) A Nageshwara (4) Vijay Kelkar (4) Kerikar (4) A Nageshwara (4) Vijay Kelkar (4) Vijay Kelkar (4) A Nageshwara (4) Vijay Kelkar (4) Vijay K	What is the local name of Mohenjodaro? (1) Mound of the Dead (2) Mound of the Great (3) Mound of the living (4) Mound of the Sun Khajuraho Temples were built by the rulers of: (1) Eastern Ganga Dynasty (2) Chandella Dynasty (3) Kushans (4) Pandyas To an astronaut in space, the sky appears to be: (1) White (2) Blue (3) Red (4) Mullaperiyar Dam whose safety has been a matter of concern is a dispute be (1) Tamil Nadu and Andhra Pradesh (2) Karnataka and Kerala (3) Tamil Nadu and Kerala (4) Tamil Nadu and Karnat Who among the following is not a Noble Peace Prize 2011 winner? (1) Ellen Johnson Sirleaf (2) Saul Perlmutter (3) Leymar Gbowee (4) Tawakkol Karman Koodankulam Nuclear Power Plant, which was in news in recent times is In the Cool of the Cool of the Saul Pradesh (4) Himachal Pradesh (5) Bal Gangadhar Tilak (6) Dadabhai Naoroji (7) Bal Gangadhar Tilak (7) Dadabhai Naoroji (8) Motilal Nehru (4) Gopal Krishna Gokhale Who among the following is not a winner of Padma Vibhushan award for the Uijay Kelkar (2) A Nageshwara Rao

TEST-II ENGLISH LANGUAGE

Directions for Questions 31 to 45:

This section consists of two passages followed by questions based on the contents of the passages. Answer the questions following each passage on the basis of what is stated or implied in the passage.

Passage I

Four legal approaches may be followed in attempting to channel technological development in socially useful directions: specific directives, market incentive modifications, criminal prohibitions, and changes in decision-making structures, Specific directives involve the government's identifying one or more factors controlling research, development, or implementation of a given technology. Directives affecting such factors may vary from administrative regulation of private activity to government ownership of a technological operation. Market incentive modifications are deliberate alterations of the market within which private decisions regarding the development and implementation of technology are made. Such modifications may consist of imposing taxes to cover the costs to society of a given technology, granting subsidies to pay for social benefits of a technology, creating the right to sue to prevent certain technological development, or easing procedural rules to enable the recovery of damages to compensate for harm caused by destructive technological activity. Criminal prohibitions may modify technological activity in areas impinging on fundamental social values, or they may modify human behaviour likely to result from technological applications for example, the deactivation of automotive pollution control devices in order to improve vehicle performance. Alteration of decision - making structures includes all possible modifications in the authority, constitution, or responsibility of private and public entities deciding questions of technological development and implementation. Such alterations include the addition of public-interest members to corporate boards, the imposition by statute of duties on governmental decision-makers, and the extension of warranties in response to consumer action.

Effective use of these methods to control technology depends on whether or not the goal of regulation is the optimal allocation of resources. When the object is optimal resource allocation, that combination of legal methods should be used that most nearly yields the allocation that would exist if there were no external costs resulting from allocating resources through market activity. There are external costs when the price set by buyers and sellers of goods fails to include some costs, to anyone, that result from the production and use of the goods. Such costs are internalized when buyers pay them.

Air pollution from motor vehicles imposes external costs on all those exposed to it, in the form of soiling, materials damage, and disease; these externalities result from failure to place a price on air, thus making it a free good, common to all. Such externalities lead to nonoptimal resource allocation, because the private net product and a social net product of market activity are not often identical. If all externalities were internalized, transactions would occur until bargaining could no longer improve the situation, thus giving an optimal allocation of resources at a given time.

- 31. The author's primary aim in this passage is to describe:
 - (1) objective and legal methods for directing technological development.
 - (2) technological innovations making it possible to achieve optimum allocation of resources.
 - (3) technical approaches to the problem of controlling marketing activity.
 - (4) economic procedures for facilitating transactions between buyers and sellers.
- 32. The author cites air pollution from motor vehicles in order to:
 - (1) evaluate legal methods used to prevent technological developments
 - (2) give examples of costs not included in buyer seller bargains
 - (3) raise cost estimates calculated by including the costs of resources
 - (4) commend technological research undertaken for the common welfare.
- 33. According to the passage, transactions between private buyers and sellers have effects on society that generally:
 - (1) encompass more than the effects on the buyers and sellers alone
 - (2) are guided by legal controls on the development of technology
 - (3) reflect on optimal allocation of natural resources
 - (4) give rise to ever-increasing resource costs
- 34. The author does <u>NOT</u> favour one of the options given below. Which one is it?
 - (1) Protecting the environment for future use
 - (2) Causing technological development to ease
 - (3) Intervening in the activity of the free market
 - (4) Changing the balance of power between opposing interests in business.
- 35. A gasoline conservation tax on the purchase of large automobiles is an example of:
 - (1) a specific directive

(2) a market incentive modification

(3) an optimal resource allocation

- (4) an external cost
- 36. If there were no external cost, as they are described in the passage, which of the following would be true?
 - (1) The availability of common goods would increase
 - (2) Some resource allocations would be illegal
 - (3) Prices would include all costs to members of society
 - (4) All technology control methods would be effective

- 37. The phrase 'Criminal prohibitions may modify technological activity in areas impinging on fundamental societal values' suggests that:
 - (1) technology would require to be altered if it affected the basic ethical values of society.
 - (2) criminal proceedings would be taken against those technologies that attempted to alter basic societal values
 - (3) technology which had criminal implications and affected social behaviour would require to be transformed
 - (4) technology which led to crime would require to be prohibited
- 38. On the basis of the passage, it can be, inferred that the author would agree with one of the following statements concerning technological development. Which one is it?
 - (1) The government should own technological operations
 - (2) The effects of technological development cannot be controlled
 - (3) Some technological development are beneficial
 - (4) Applications of technological developments are criminally destructive
- 39. The Writer's main purpose in writing this piece was to:
 - (1) report (2) persuade (3) inform (4) instruct

Passage II

The fundamental objectives of sociology are the same as those of science generally discovery and explanation. To *discover* the essential data of social behaviour and the connections among the data is the first objective of sociology. To *explain* the data and the connections is the second and larger objective. Science makes its advances in terms of both of these objectives. Sometimes it is the discovery of a new element or set of elements that marks a major breakthrough in the history of a scientific discipline. Closely related to such discovery is the discovery of relationships of data that had never been noted before. All of this is, as we know, of immense importance in science. But the drama of discovery, in this sense, can sometimes lead us to overlook the .greater importance of explanation of what is revealed by the data. Sometimes decades, even centuries, pass before known connections and relationships are actually explained. Discovery and explanation are the two great interpenetrating, interacting realms of science.

The order of reality that interests the scientists is the *empirical* order, that is, the order of data and phenomena revealed to us through observation or experience. To be precise or explicit about what is, and is not, revealed by observation is not always easy, to be sure. And often it is necessary for our natural powers of observation to be supplemented by the most intricate of mechanical aids for a given object to become "empirical" in the sense just used. That the electron is not as immediately visible as is the mountain range does not mean; obviously, that it is any less empirical. That social behaviour does not lend itself to as quick and accurate description as, say, chemical behaviour of gases and compounds does not mean that social roles, statuses, and attitudes are any less empirical than molecules and tissues. What is empirical and observable today may have been nonexistent in scientific consciousness a decade ago. Moreover, the empirical is often data *inferred* from direct observation. All of this is

clear enough, and we should make no pretence that there are not often shadow areas between the empirical and the nonemperical. Nevertheless, the first point to make about any science, physical or social, is that its world of data is the empirical world. A very large amount of scientific energy goes merely into the work of expanding the frontiers, through discovery, of the known, observable, empirical world.

From observation or discovery we move to explanation. The explanation sought by the scientist is, of course, not at all like the explanation sought by the theologian or metaphysician. The scientist is not interested - not, that is, in his role of scientist - in ultimate, transcendental, or divine causes of what he sets himself to explain. He is interested in explanations that are as empirical as the data themselves. If it is the high incidence of crime in a certain part of a large city that requires explanation, the scientist is obliged to offer his explanation in terms of factors which are empirically real as the phenomenon of crime itself. He does not explain the problem, for example, in terms of references to the will of God, demons, or original sin. A satisfactory explanation is not only one that is empirical, however, but one that can be stated in the terms of a *causal proposition*. Description is an indispensable point of beginning, but description is not explanation. It is well to stress this point, for there are all too many scientists, or would-be scientists, who are primarily concerned with data gathering, data counting, and data describing, and who seem to forget that such operations, however useful, are but the first step. Until we have accounted for the problem at hand, explained it causally by referring the data to some principle or generalization already established, or to some new principle or generalization, we have not explained anything.

- 40. The primary objective of the passage is to:
 - (1) show that explanation is more important than discovery
 - (2) prove that sociology is a science
 - (3) explain the major objectives of sociology
 - (4) describe social behaviour
- 41. Which of the following statements best agrees with the author's position?
 - (1) Science is the formulation of unverified hypotheses
 - (2) Explanation is inferred from data
 - (3) Causation is a basis for explanation
 - (4) Generalization is a pre requisite for explanation
- 42. According to the passage, the final step in a study of social behaviour would be to:
 - (1) establish generalizations
 - (2) offer an explanation of the data by determining causation
 - (3) attempt to discover the problem
 - (4) collect data

43.		author's main ments?	point	in the first paragrap	h may	best be described b	y whic	ch of the following			
	(1)	Science and te	chnol	ogy are interdisciplin	ary						
	(2)	The first object	ctive o	f sociology is discove	ery						
	(3)	Discovery with	hout e	xplanation is meaning	gless						
	(4)	Both discover	y and	explanation are fund	ament	al to building a scienc	ce				
44.	The	major objective	e of th	e second paragraph	is to:						
	(1)	show that elec	trons	are empirical data							
	(2) show that science changes as time passes										
	(3)	explain how so	cienc	e expands the frontier	rs of th	ne observable world					
	(4)	explain what the term empirical order means									
45.	Acc	According to the passage, scientists are not interested in theological explanations because									
	(1)	Scientists tend	d to be	atheists							
	(2)	theology canno	ot exp	olain social behaviour							
	(3)	(3) theological explanations are not empirical									
	(4)	theology canno	ot exp	lain change							
Dire	ection	ns for Question	ns 46	to 50:							
phra	ses.	-	he al	ists of a word in cap ternatives, choose t ase.		•					
46.	NO	NCHALANT									
	(1)	anxious	(2)	coy	(3) 6	excited	(4)	offhand			
47.	PRO)FANE									
	(1)	blasphemous	(2)	skilled	(3)	sacred	(4)	underhanded			
48.	ABI	HORRENT									
	(1)	critical	(2)	coercive	(3)	repugnant	(4)	cruel			
49.	TEN	MPERANCE									
	(1)	self-restraint	(2)	self - pity	(3)	anger	(4)	impudence			
50.	VIL	IFY									
	(1)	exalt	(2)	appease	(3)	defame	(4)	defy			

Directions for Questions 51 to 55:

Each of these questions consists of a word in capital letters followed by four alternative words or phrases. From among the alternatives, choose the word most nearly *opposite* in meaning to the word in capital letters in each case.

51.		OMALOUS hostile	(2)	normal	(3)	vigorous	(4)	outrageous
52.		SMIRCH	()		()	S	()	C
<i>32</i> .		defame	(2)	demonstrate	(3)	praise	(4)	mystify
53.	DAU	UNT						
	(1)	frighten	(2)	encourage	(3)	run	(4)	sadden
54.		BOLICAL resourceful	(2)	zealous	(3)	candid	(4)	angelic
55.	EPH	IEMERAL						
	(1)	fleeting	(2)	permanent	(3)	rapid	(4)	dull
Dire	ection	ns for Question	ns 56	to 60:				
or se	t of w	-		sts of a sentence with			•	
ine s 56.			rome	soby tl	he nol	itician		that the latest finan-
50.		scandal did not			ne poi			that the fatest illian
	(1)	lisgusted	pecca	dilloes	(2)	jaded indiscreti	ions	
	(3)	regretful	antic	S	(4)	distraught disho	onesty	7
57.				et has experienced str ch the market has			oast tw	vo years, there have
		expansion				growth fallen		
	(3)	extension	sta	bilized	(4)	augmentation	lecrea	sed
58.				the shackles on loate in economic wea		s entrepreneurs,	t	them new freedoms
	(1) r	eleased all	owing	2	(2) f	reed permitting		
	(3) r	emoved sh	owin	g	(4) u	ntied granting		
59.		of t		or vary considerably	y acro	ess countries, and in	India	a we have to frame
	(1) d	lifficultiesre	sults		(2)	problemsoptio	ons	
	(3)c	hallengessc	olution	ns	(4)	obstaclesresolu	utions	

60.		_	•	ory of conflict resolution between nations
		to account for thisis flaw		
	(1)	decline supposedly	(2)	refusespejoratively
	(3)	fails inherently	(4)	consentsmanifestly
Dire	ection	as for questions 61 to 65 :		
		nese questions consists of a related pair of lect the pair that best expresses a relations		ls in capital letters followed by four pairs of .
61.	ORG	CHESTRA: MUSICIAN: :		
	(1)	story: comedian	(2)	band: singer
	(3)	garden:leaf	(4)	troupe: actor
62.	STC	OKE: SMOTHER: :		
	(1)	incinerate: heat	(2)	animate: enervate
	(3)	acknowledge: apprehend	(4)	garrote: asphyxiate
63.	MU	TTER: INDISTINCT: :		
	(1)	define: easy	(2)	blunder: polished
	(3)	articulate: well-spoken	(4)	censure: histrionic
64.	EMI	PATHY: FEELING: :		
	(1)	melancholy: joy	(2)	sibling: relative
	(3)	boldness: guilt	(4)	institution: encouragement
65.	DEV	/IATE: LECTURE: :		
	(1)	disown: friend	(2)	welcome: indifference
	(3)	entreat: solicitation	(4)	meander: drive
	(0)		(·)	

Directions for Questions 66 to 75:

In all these questions, either a part or the whole of the sentence is underlined. The sentence is followed by four ways of writing the underlined part. Select the alternative which represents the correct way of writing the underlined part as per standard written English.

- 66. It was us who had left before he arrived.
 - (1) we who had left before he arrived
 - (2) we who had went before he arrived
 - (3) us who had went before he arrived
 - (4) we who had left before the time he had arrived

- 67. He is the sort of person who I feel would be capable of making these kind of statements.
 - (1) sort of a person whom I feel would be capable of making these kind of statements
 - (2) sort of person who I feel would be capable of making these kinds of statements
 - (3) sort of person whom I feel would be capable of making those kinds of statements
 - (4) sort of person whom I feel would be capable of making this kind of statements
- 68. <u>Due to the continual rain, a smaller number</u> of spectators witnessed the game than had been expected
 - (1) Due to the continuous rain, a small number
 - (2) Due to the heavy rain, a lesser number
 - (3) Because of the intermittent rain, a smaller number
 - (4) Because of the continual rain, a smaller number
- 69. Beside me, there were many persons who were altogether aggravated by his manners.
 - (1) Beside me, there were many persons who were all together aggravated
 - (2) Beside me, there are many persons who were all together aggravated
 - (3) Beside me, there were many persons who were altogether irritated
 - (4) Beside me, there were many persons who were all together irritated
- 70. The owner, who was a kind man, spoke to the boy and he was very rude.
 - (1) was a kind man and he spoke to the boy and he
 - (2) spoke to the boy kindly and the boy
 - (3) a kind man, spoke to the boy who
 - (4) who was a kind man spoke to the boy and he
- 71. Because we cooperated <u>together</u>, we divided up the work on the report which had been <u>assigned</u>.
 - (1) together, we divided the work on the report which had been assigned.
 - (2) we divided up the work on the report which was assigned.
 - (3) we divided the work on the assigned report.
 - (4) we divided up the work on the assigned report.
- 72. R.C. Gupta, the president of the organisation and who is also a member of the core group, will be in charge of the negotiations.
 - (1) since he is a member of the core group
 - (2) a member of the core group
 - (3) also being a member of the core group
 - (4) in addition, who is a member of the core group

73. Our guest let us know that he would be arriving next week in his last letter (1) that he was arriving next week in his last letter (2) that he will arrive next week in his last letter (3) in his last letter that he would be arriving next week (4) in his last letter that he was arriving next week 74. Since we are living in Mumbai for five years, we are reluctant to move to another city. (1) Because that we are living (2) Because that we have been living (3) since we have been living (4) since we were living 75. His wife awoke him because he forgot to set his alarm before he went to bed. (1) awoke him because he forgot to set his alarm before he had gone (2) had awakened him because he forgot to set his alarm before he went (3) had awakened him because he forgot to set his alarm before he had gone (4) awoke him because he had forgotten to set his alarm before he went Directions for Questions 76 to 80. Each of these questions consists of an idiom, followed by four alternatives. Select the alternative that gives the correct meaning of the idiom. 76. A real rip - off (1) badly torn (2) very strange (4) extremely expensive (3) really crazy 77. got the gift of the gab (1) bought an expensive present (2) received an unusual present (3) good at talking (4) talks without thinking 78. like a bull in a china shop be very clumsy (2) talk utter nonsense (1) be very angry (4) throw things around angrily (3) 79. as hard as nails unfriendly person no sympathy for others (1) (2)

(4)

(2)

(4)

can think clearly

slightly retarded

capable of accepting new ideas

has a strong personality

(3) capable of absorbing many ideas

80. a head like a sieve

(1) has a bad memory

TEST - III QUANTITATIVE APTITUDE

81. The sum of first 45 natural numbers is:

	(1)	1035			(2)	1280		
	(3)	2070			(4)	2140		
82.		division sum, th		isor is 10 times the qu	otient	and 5 times the rema	ainder	:. If the remainder is
	(1)	4236	(2)	4306	(3)	4336	(4)	5336
83.	Whi	ch of the follow	ing is	a pair of co-primes?				
		(16, 62)	_	(18, 25)	(3)	(21, 35)	(4)	(23, 92)
84.	The	sum of two nun	nbers	is 216 and their HCF	is 27.	. The numbers are:		
	(1)	27, 189			(2)	81, 189		
	(3)	108, 108			(4)	154, 162		
85.	Whi	ch of the follow	ing ha	as fractions in the asce	nding	order?		
	(1)	$\frac{2}{3}, \frac{3}{5}, \frac{7}{9}, \frac{9}{11}, \frac{8}{9}$	<u>3</u>	(2)				
	(3)			(4)				
1 6 1 6 108	$3+\sqrt{1}$	$54 + \sqrt{225}$						
86.	Eval							
	(1)	2	(2)	4	(3)	6	(4)	8
87.	2 - [2 - {2 - 2(2 + 2	2)}]:	= ?				
		-4			(3)	6	(4)	-6
88.	peop	•	a and	tribute ₹100 each in Sanya gives each		•		•
	(1)	45	(2)	60	(3) 9	90	(4) 1	10.0
89.	The	value of						
02.	1110	value of						
	(1)	4	(2)	6	(3)	8	(4) 1	10

	(1)	1000	(2)	1016	(3)	1024	(4)	1036
91.	The	average of firs	t five	multiples of 3 is:				
	(1)	3	(2)	9	(3)	12'	(4)	15
92.	16.4			lents of a class is 15 irls is 15.4 years. The	•			•
	(1)	1:2	(2) 2	2:3	(3) 3	: 4	(4) 3	:5
93.	The	difference betw	een a	number and its three-	fifth i	s 50. What is the nun	nber?	
	(1) 7	5	(2) 1	100	(3) 1	25	(4) 1	50
94.		product of tw beris:	o nu	mbers is 120 and th	ie sur	n of their squares i	is 289	O. The sum of the
	(1)	20	(2)	23	(3)	169	(4)	64
95.		years, A will ent age of B is:		ice as old as B was 1	0 yea	ers ago. If A is now 9) year	s older than B, the
	(1)	19 years	(2)	29 years	(3)	39 years	(4)	49 years
96.	If 2 ⁿ⁺	$-4 - 2^{n+2} = 3$, the	n n is	equal to:				
	(1)	0	(2)	2	(3)	-1	(4)	-2
97.	$\frac{x^a}{x^b}$	$\frac{\mathbf{x}^{\mathbf{b}}}{\mathbf{x}^{\mathbf{c}}}$	$\frac{\mathbf{x}^{c}}{\mathbf{x}^{a}}$	+a) = ?				
	(1)	0	(2)	abc	(3)	X ^{a+b+c}	(4)	1
98.	88%	of 370 + 24%	of 21	0 - ? = 118				
	(1)	256	(2)	258	(3)	268	(4)	358
99.	whil	e 15% failed i	n bot	candidates failed in the subjects. If 250 ject but not in both?		•		•
	(1)	•	(2) 1	-	(3) 2	125	(4) 2	2275

90. The least number of 4 digits which is a perfect square is :

	(1)	Monday	(2)	Tuesday	(3)	Wednesday	(4	4) Sunda	ay	
Dire	ection	ns (Questions	101 t	o 105):						
				B, C, D of class I table given below an				•	ly and a	ınnual
							No.	of Stud	ents	
								Section	on	
				Result			A	В	С	D
Stu	dents	failed in both e	xams				28	23	17	27
Stu	dents	failed in half ye	early b	out passed in Annual e	xams		14	12	8	13
Stu	dents	passed in half y	early	but failed in Annual e	xam		6	17	9	15
Stu	dents	passed in both	exams	S			64	55	46	76
101.	Hov	v manv student	s are t	here in class IX in the	e schoo	ol?				
	(1)	336	(2)	189	(3) 2		(4	4) 430)	
102.	Whi	ch section has t	he mii	nimum failure rate in l	half - y	early examinat	ion?			
	(1)	A	(2)	В	(3)	C	(4	4) D		
103.	Whi	ch section has t	he ma	ximum success rate i	n annu	al examination	?			
	(1)		(2)		(3)			4) D		
104.	Whi	ich section has	the ma	aximum pass percent	age in	at least one of t	he two ex	kaminati	ions?	
	(1)	A		D	(3)	В		4) C		
105.	Hov	v many student	ts have	e passed at least one	exam i	n Section C?				
	(1)	63	(2)	73	(3) 8	33	(4	4) 93		
106.		B, C hired a c B were:	ar for	₹520 and used it f	for 7,	8, 11 hours re	espective	ly. Hire	charge	s paid
	(1)	₹ 140	(2)	₹160	(3)	₹180	(4	4)₹220		
107.	Ifa	quarter Kg of p	otato	costs 60 paisa, how	many _l	paise will 200	gm cost?			
	(1)	48 paise	(2)	54 paise	(3)	56 paise	(4	4) 72 _I	paise	

100. Jan 1, 2007 was Monday. What day of the week lies on Jan 1, 2008 ?

28. 2 men and 7 boys can do a piece of work in 14 days; 3 men and 8 boys can do the same in 11 days. Then 8 men and 6 boys can do three times the amount of this work in							
(1)	18 days	(2)	21 days	(3)	24 days	(4) 30 days	
	-			is fille	ed, three more similar	taps are opened. What is	
(1)	3 hours 15 mir	1		(2)	3 hours 45 min		
(3)	4 hours			(4)	4 hours 15 min		
				-	-	f they are known to be 50	
(1)	55 km/hr	(2)	57 km/hr	(3) 6	0 km/hr	(4) 63 km/hr	
						g and ₹65 a kg so that	
(1) 3	3:2	(2) 3	: 4	(3)	3:5	(4) 4:5	
If log	$y = \log y = \log y$	(x+y)					
(1)	x = y	(2) x	y = 1	(3)	$y = \frac{x - 1}{x}$	$(4) \ \ y = \frac{x}{x-1}$	
	-			.75 m	n. Find the cost of p	aving the floor by slabs	
(1)₹	£15, 000	(2)₹	IS, 550	(3)₹	15, 600	(4) ₹16, 500	
A cle	ock is started at	noon.	By 10 minutes past 5	5, the	hour hand has turned	through:	
(1)	145°	(2) 1	50^{0}	(3) 1	55°	$(4)\ 160^{\circ}$	
The	cost price of a	₹100 s	tock at 4% discount,	wher	n brokerage is % i	is:	
(1)	₹95. 75	(2)	₹96	(3)₹	96. 25	(4) ₹104. 25	
In ho	ow many ways o	can the	e letters of the word "	APPI	LE" be arranged?		
(1)	720	(2)	120	(3)	60	(4) 180	
	11 da (1) A tap the to (1) (3) A ma metr (1) In w by so (1) 3 If log (1) The at th (1) ₹ A cle (1) The (1) The	11 days. Then 8 mer. (1) 18 days A tap can fill a tank if the total time taken if (1) 3 hours 15 min (3) 4 hours A man in a train noting metres apart, then aff (1) 55 km/hr In what ratio must by selling the mixtur (1) 3:2 If $\log x + \log y = \log$ (1) $x = y$ The length of a root at the rate of ₹800 p (1) ₹15,000 A clock is started atf (1) 1450 The cost price of a ₹ (1) ₹95.75 In how many ways $\frac{\pi}{2}$	11 days. Then 8 men and 6 (1) 18 days (2) A tap can fill a tank in 6 ho the total time taken to fill the fill (1) 3 hours 15 min (3) 4 hours A man in a train notices that metres apart, then at what (1) 55 km/hr (2) In what ratio must a groby selling the mixture at $\stackrel{?}{\stackrel{?}{\stackrel{?}{\stackrel{?}{\stackrel{?}{\stackrel{?}{\stackrel{?}{\stackrel{?}$	11 days. Then 8 men and 6 boys can do three to (1) 18 days (2) 21 days A tap can fill a tank in 6 hours after half the tank the total time taken to fill the tank completely? (1) 3 hours 15 min (3) 4 hours A man in a train notices that he can count 21 telemetres apart, then at what speed is the train trave (1) 55 km/hr (2) 57 km/hr In what ratio must a grocer mix two variet by selling the mixture at ₹68.20 a kg he may ga (1) 3: 2 (2) 3: 4 If logx + log y = log (x + y), then (1) $x = y$ (2) $xy = 1$ The length of a room is 5.5 m and width is 3 at the rate of ₹800 per square metre. (1) ₹15,000 (2) ₹1S,550 A clock is started at noon. By 10 minutes past \$100 to \$1	11 days. Then 8 men and 6 boys can do three times of (1) 18 days (2) 21 days (3) A tap can fill a tank in 6 hours after half the tank is filled the total time taken to fill the tank completely? (1) 3 hours 15 min (2) (3) 4 hours (4) A man in a train notices that he can count 21 telephon metres apart, then at what speed is the train travelling (1) 55 km/hr (2) 57 km/hr (3) 6 In what ratio must a grocer mix two varieties of by selling the mixture at ₹68.20 a kg he may gain 10° (1) $3:2$ (2) $3:4$ (3) If $\log x + \log y = \log (x + y)$, then (1) $x = y$ (2) $xy = 1$ (3) The length of a room is 5.5 m and width is 3.75 m at the rate of ₹800 per square metre. (1) ₹15,000 (2) ₹1S,550 (3) ₹ A clock is started at noon. By 10 minutes past 5, the length of a ₹100 stock at 4% discount, when (1) ₹95.75 (2) ₹96 (3) ₹ In how many ways can the letters of the word "APPI in how many ways can the letters of the word "APPI"	11 days. Then 8 men and 6 boys can do three times the amount of this word (1) 18 days (2) 21 days (3) 24 days A tap can fill a tank in 6 hours after half the tank is filled, three more similar the total time taken to fill the tank completely? (1) 3 hours 15 min (2) 3 hours 45 min (3) 4 hours (4) 4 hours 15 min A man in a train notices that he can count 21 telephone posts in 1 minute. If metres apart, then at what speed is the train travelling? (1) 55 km/hr (2) 57 km/hr (3) 60 km/hr In what ratio must a grocer mix two varieties of tea worth ₹60 a k by selling the mixture at ₹68.20 a kg he may gain 10%? (1) 3:2 (2) 3:4 (3) 3:5 If logx + log y = log (x + y), then (1) x = y (2) xy = 1 (3) $y = \frac{x-1}{x}$ The length of a room is 5.5 m and width is 3.75 m. Find the cost of p at the rate of ₹800 per square metre. (1) ₹15,000 (2) ₹1S,550 (3) ₹15,600 A clock is started at noon. By 10 minutes past 5, the hour hand has turned (1) 145° (2) 150° (3) 155° The cost price of a ₹100 stock at 4% discount, when brokerage is % if 1 ₹95.75 (2) ₹96 (3) ₹96.25 In how many ways can the letters of the word "APPLE" be arranged?	

117.	A man and his wife appear in an interview for two vacancies in the same post. The probabil	lity
	of husband's selection is 1/7 and the probability of wife's selection is 1/5. What is	the
	probability that only one of them is selected?	

(1) 4/5

(2) 2/7

(3) 8/15

(4) 4/7

118. From a point P on a level ground, the angle of elevation of the top of a tower is 30°. If the tower is 100 m high, the distance of point P from the foot of the tower is :

(1) 149 m

(2) 156 m

(3) 173 m

 $(4) 200 \,\mathrm{m}$

119. If the volumes of two cubes are in the ratio 27:1, the ratio of their sides is:

(1) 1:3

(2) 1:27

(3) 3:1

(4) 27:1

120. Evaluate $36 \log_6^4$:

(1) 0

(2) 1

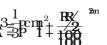
(3) 4

(4) 16

121. When the interest (R) is compounded half - yearly, the amount (A) is:

(1)

(2)



(3)

(4)

122. The speed of a boat in still water is 15 km/hr and the rate of current is 3 km/hr. The distance travelled downstream in 12 minutes is:

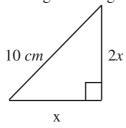
(1) 1.2 km

(2) 1.8 km

(3) 2.4 km

(4) 3.6 km

123. The area of the given triangle is:



(1) $20 \, \text{cm}^2$

(2)

 $(3) 40 \text{ cm}^2$

(4) 50 cm²

- 124. If a square and a rhombus stand on the same base, then the ratio of the areas of the square and the rhombus is:
 - (1) > 1
- (2) = 1
- (3) $=\frac{1}{2}$ (4) $=\frac{1}{4}$

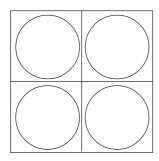
- 125. If $\left(\frac{9}{4}\right)^x \left(\frac{8}{11}\right)^{x-1} = \frac{2}{3}$, then x = ?
 - (1) 1
- (2) 2
- (3) 3
- (4) 4
- 126. A number of two digits has 3 for its unit's digit and the sum of digits is $\frac{1}{7}$ of the number itself. The number is:
 - (1) 43
- (2) 53
- (3) 63
- (4) 73

- 127. The value of $\sqrt{\frac{0.16}{0.4}}$ is:
 - (1) 0.02
- (2) 0.2
- (3) 0.63
- (4) 2

- 128. $\frac{13^3+7^3}{13^2+7^2-?} = 20$
 - (1) 6

- (2) 20
- (3) 91
- (4) 120

129.



Four equal sized maximum circular plates are cut off from a square paper sheet of area 784 cm². The circumference of each plate is:

- (1) 22 cm
- (2) 44 cm
- (3) 66 cm
- (4) 88 cm

- 130. If $2 * 3 = \sqrt{13}$ and 3 * 4 = 5 then value of 5 * 12
 - (1)
 - $\sqrt{17}$ (2) $\sqrt{19}$
- (3) 12
- (4) 13

TEST - IV REASONING

Directions (Questions 131-132):

T 1	. 1		. •	1	C .1	C 11	•	•
Hind	tha	miccing	torm ir	a aaah	ot the	talla	TITITIO	COMICO
1,111(1	1111	missing		LEACH	CH IIIC		JWILIP	SCHOS.
1110	uic	1111001115	COLLILIA	1 caci	OI HIL	1011	O * * * III >	Delle D.

131.	1, 6, (1) 2	15, ? 45, 66, 9 5	1 (2) 2	26	(3) 2	27	(4) 2	8
132.		00, 11,000 , 9,9 10, 241		10,890 , 9,801 ? 10,423	(3) 1	0, 781	(4) 1	0, 929
133.	BMO	the next term in O, EOQ, HQS KSU	S ?	eries: LMN	(3) S	SOV	(4) S	SOW
134.	Whic		lace tl	ne question mark in th	, ,		(+) 5	· · · · · · · · · · · · · · · · · · ·
	(1)Z	ZKU	(2)	ZKW	(3)Z	ZAB	(4)	XKW
135.				show the relationship s:: Walker's cup: ?	as the	words of the given p	air be	ar:
	(1)	Hockey	(2)	Polo	(3)	Golf	(4)	Wrestling
136.		ose one nui , 733, 845, 632		which is simila	ar to	the number in	the	following set:
	(1)	114	(2)	326	(3)	425	(4)	947
137.	Choc (2, 4		f nun	nbers from the four	r alte	rnatives, that is sir	nilar	to the given set:
	(1)	(2,7,8),	(2)	(2, 9, 16)	(3)	(3, 21, 24),	(4) (4	4, 16, 18)
138.	Choo	ose the group of BCD		rs which is different fro KMN	om ot (3)	hers: QRS	(4)	GHI
139.		certain code lar		ge RUSTICATE is w	ritten	as QTTUIDBSD. F	How v	vould STATISTIC
	(1) F	RSBUJTUHB	(2) I	RSBUITUHB	(3) I	RSBUIRSJD	(4) 7	TUBUITUMB
140.	In a langu	_	age N	MADRAS is coded	as N	BESBT, how is BO	OMB.	AY coded in that
	(1)	CPNCBX	(2)	CPNCBZ	(3)	CPOCBZ	(4)	CQOCBZ

Directions (Questions 141 to 145):

In each of the questions given below, a group of digits followed by four combinations of letter codes labelled (I), (2), (3) and (4) are given. You have to find out which of the combinations is correct coded form of the group of digits as per the following codes and conditions.

Digit	9	3	2	8	1	5	7	6	0
Letter code	M	Е	В	N	K	R	Н	Т	J

Conditions:

- (i) If the first digit is an odd number and the last digit is an even number both are to be coded as 'X'.
- (ii) If the first digit is an even number and the last digit is an odd number, both are to be coded as 'Y'.

	(iii)	If either the fir	stor	the last digit is 0, then	0 is	to be coded as 'W'.	
141.	3284 (1)	69 YBNDTM	(2)	XBNDTX	(3)	EBNDTM	(4) YBNDTY
142.	6314 (1)	120 TEKBDW	(2)	TEKDBW	(3)	TEKDBJ	(4) TKDEBW
143.	6405 (1)	98 TDJRMN	(2) T	ΓDWRMN	(3)	XDJRMN	(4) TDJRMY
144.	8935 (1)	661 XMERTY	(2)	NMERTK	(3)	XMERTX	(4) YMERTY
145.	7435 (1)	506 XDERWT	(2)	HDERWT	(3)	XDERJX	(4) YDERJY
146.		en is table', 't on will sit. Fan		is fan, fan is chair' a		'chair is roof' on wl Roof	nich of the following (4) Table
Dire	ction	s (Question 14	17 to	148):	` /		
		n code language		,			
	(A) (B)	'pit dar na' me 'dar tok pa' m	•	•			
	(C)	'tim na iok' me	eans t	they are bad			
147.	In tha	at language whi	ch wo	ord stands for 'they'?			
	(1)	na	(2) t	ok	(3).1	tim	(4) pit
148.		nd the answer to Only A		above question, which A or B		ne given statement car A or C	n't be dispensed with? (4) none of the above

Directions (Questions 149 to 153):

Read the information given below and answer the questions that follows:

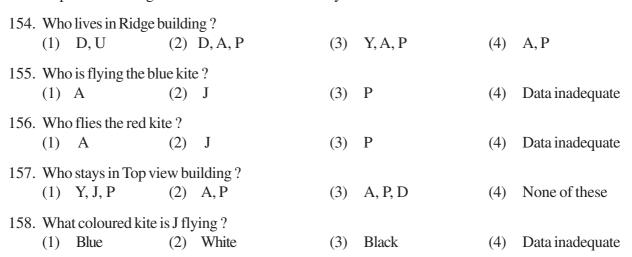
There are six persons A, B, C, D, E and F. C is the sister of F. B is the brother of E's husband. D is the father of A and grandfather of F. There are two fathers, three brothers and a mother in the group.

149.	Who (1)	is the mother?		В	(3)	C	(4)	D
150.	Who (1)	is E's husband B	? (2)	С	(3)	A	(4)	F
151.	How (1)	many male me One		s are there in the grou Two	p? (3)	Three	(4)	Four
152.	How (1)	is F related to	E? (2)	Husband	(3)	Son	(4)	Daughter
153.	Whic		ing is (2) A	a group of brothers?	(3) E	BFC	(4) E	BDF

Directions (Questions 154 to 158):

Study the following information carefully and answer the questions given below.

Seven boys A, D, Y, U, P, Q and J live in three different buildings - Ashiana, Top view and Ridge. Each of them is flying kites of different colours i.e. red, green, blue, white, black, yellow and pink, not necessarily in that order. Not more than three or less than two stay in any of the buildings. Q is flying a pink kite and lives in the same building as only J, i.e. Ashiana. Y is flying a black kite and does not live in Ridge building. U does not live in the same building as A or P and is flying a yellow kite. D lives in Ridge building with only one more person and is flying a green kite. None in the Top view building flies a white kite. Pdoes not fly a blue kite.



Directions (Questions 159 to 163):

Study	the give	n inform	ation car	efully	and answer	r the c	nuestions	that fol	lows.
Sidu	uic give		iauon cai	Clully	and answe	uict	ducsuons	uiat ioi	iows.

	(i) (ii) (iii)	facing the teacher.									
	(iv)		iate n	eight	our of A and B	and th	nird to the left of C	G			
159.	Who	is sitting in the	midd	le of t	he row?						
	(1)	В	(2)	C		(3)	G		(4)	I	
160.	Whi	ch of the followi	ng gr	oup o	f friends is sittin	g to t	he right of G?				
	(1)	CHDE	(2)	CHI	D F	(3)	IBJA		(4)	ICHDF	
161.	Whi	ch of the followi	ng st	ateme	nt is true in the c	onte	kt of the above sitt	ing a	ırran	gement?	
	(1)	C is sitting bety	ween	A and	l B	(2)	D is sitting betw	een	E an	dF	
	(3)	B is sitting bety	ween	J and	I	(4)	None of these				
162.	In th	e above sitting a	rrang	emen	t which of the gi	ven s	tatement is superf	luou	s?		
	(1)	(i)	(2)	(ii)		(3)	(iii)	(4)	nc	one is superfluous	
163.		and D, C and E of students is si				terch	ange their positi	ons	whic	ch of the following	
	(1)	D and E	(2)	E an	d F	(3)	D and K	(4)	K	and F	
Dire	ction	s (Questions 1	64 to	168)):						
Read	the fo	ollowing inform	ation	and a	nswer the questi	ons g	iven:				
	(i)				x students in a						
	(ii) (iii)	B and C are sh D is heavier the			F but heavier tha	an A					
	(iv)	E is shorter tha									
	(v)	F is heavier tha									
	(vi)	A is shorter tha	ın E b	out tal	ler than F.						
164.	Who	among them is	the ta	llest?							
	(1)	A		(2)	В	(3)	C		(4)	D	
165.	Who	is third from th	e top	when	they are arrange	ed in	descending order	of h	eigh	ts?	
	(1)	A		(2)	В	(3)	C		(4)	D	

166.			~ ~	ups of friends is				
	(1)	B, C only	(2) D, B, C only	(3)	E, B, C only	(4)	F, B, C only
167.	Who	among them is	s the ligh	test?				
	(1)	A	(2	2) B	(3)	B or C	(4)	Data inadequate
168.	Whi	ch of the follow	wing stat	ement is true for	Fas	regards height and w	eight	?
	(1)	He is lighter t	han E ar	d taller than E				
	(2)	He is heavier	than B a	nd taller than E				
	(3)	He is heavier	than B a	nd C but shorter	than	D		
	(4)	He is lighter t	han E ar	d also shorter tha	an E			
Dire	ction	s (Questions 1	169 to 1'	73):				
Reac	the f	following infor	mation a	and answer the qu	ıestio	ons that follow:		
				F are to be org		ed in a span of seven the following:	n day	ys from Sunday to
	(i)	A should not b	e organi	sed on Thursday				
	(ii)	C should be or	ganised i	mmediately after	F			
	(iii)	There should	be a gap	of two days betw	een E	E and D		
	(iv)	•	e would	be no lecture (Fi	riday	is not that day), jus	t befo	ore that day D will
	(**)	be organised	.comicad	on Tuesday and a	ماردها	l not be followed by F	`	
	(v)			•	nouic	l not be followed by D	,	
169.		which day there			(2)			
	(1)	Monday	(2) Frid	day	(3)	Sunday	(4)	None of these
170.	How	many lectures	are orga	nised between C	and I)?		
	(1)	None	(2) O	ne	(3)	Two	(4)	Three
171.	Whi	ch day will the l	lecture F	be organised?				
	(1)	Thursday	(2) Fri	day	(3)	Saturday	(4)	None of these
172.	Whi	ch of the follow	ing is the	last lecture in the	serie	s?		
	(1)	A	(2) B		(3)	C	(4)	Sunday
173.		ch of the follo	_	nformation is no	t req	uired in finding the	com	nplete sequence of
	(1)	(i) only	(2) (ii) only	(3)	(v) only	(4)	All are required

Directions (Questions 174 to 178):

(1) 10 Km

(2) 15 Km

These questions are based on the following information.

From time to time a Planning Committees are to be appointed each consisting of exactly three members. Eligible for appointment are three executives from finance - B, C and 0 and three executives from operations E, F and M.

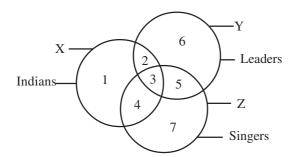
	three executives from operations E, F and M.								
	Any	given committe	e is sı	ubjected to the following	ng res	strictions on appointm	nents	:	
	(i) At least one member must be from finance and at least one member must be from operations.(ii) If B is appointed, C cannot be appointed								
	(iii) Neither D nor F can be appointed unless the other is also appointed(iv) If E is appointed, M must be appointed								
174.	 Which of the following is an acceptable committee? (1) E, F and M (2) D, E and F (3) D, F and M (4) B, D and M 								
175.	If ap: (1)		perati (2)	ions are in majority in a F	a con (3)	nmittee, that committe E	ee mu (4)	ust include: C	
176.		ame group of ex If B is appoint If F is appointe	ecuti ed, M ed, C ed, E	opointment apply als ves, which of the follo I must also be appoint must also be appointed must also be appointed will be true	wing ed ed		nmitt	ee appointed from	
177.		E is not a common F is a committee Appointees from	mittee ee me om fin			of the following will b	e tru	e of that committee?	
178.	8. If appointees from finance are in majority on a committee, that committee must include: (1) B (2) C. (3) F (4) M								
179.	9. A man is facing west. He turns 45° in the clockwise direction and then another 180° in the same direction and then 270° in the anti clock wise direction. Which direction is he facing now?								
	(1)	South	(2)	North West	(3)	West	(4)	South West	
180.	0. One day Ravi left home and cycled 10 km southwards, turned right and cycled 5 km and turned right and cycled 10 km and turned left and cycled 10 km. How many kilometers will he have to cycle to reach his home straight.								

(3) 20 Km

(4) 25 Km

Directions (Questions 181 to 185):

Study the following figures carefully and answer the given questions:



181. Which region denotes Indian leaders who are not singers?

- (1) 2
- (2) 3

(3) 4

(4) 5

182. Which region denotes Indian leaders who are singers?

- (1) 2
- (2) 3

(3) 4

(4) 5

183. Which region represents leaders who are neither singers nor Indians?

- (1) 2
- (2) 3

(3)

(4) 7

184. Which region represents Indian singers who are not leaders?

- (1) 1
- (2) 2

- (3) 3
- (4) 4

185. Which region represents singers who are neither Indians nor leaders?

- (1) 2
- (2) 4

- (3) 6
- (4) 7

Directions (Questions 186 to 188):

Read the following information to answer the questions given below.

A person is asked to put in a basket one apple when ordered 'One', one guava when ordered 'Two', one orange when ordered 'Three' and is asked to take out from the basket one apple and one guava both when ordered 'Four'.

The order sequence executed by the person is as follows:

186. How many fruits will be there in the basket at the end of the above order sequence?

- (1) 10
- (2) 11
- (3) 12
- (4) 13

187. How many guavas will be there in the basket at the end of the above order sequence?

- (1) 1
- (2) 2

- (3) 3
- (4) 4

188. How many apples will be there in the basket at the end of the above order sequence?

- (1) 4
- (2) 3

- (3) 2
- (4) 1

189.	9. Sam is ranked ninth from the top and thirty-eight from the bottom in a class. How many students are there in the class?							
	(1)	45	(2)	46	(3)	47	(4)	48
190.	Nitir	n ranks eightee	nth in	a class of 49 students.	Wha	t is his rank from the	last?	
	(1)	18	(2)	19	(3) 3	31	(4) 3	32
Dire	ection	as (Questions	191 to	195):				
Stud	y the f	following inform	natio	n carefully and answer	the qu	uestions given below:		
Follo	wing	are the eligibili	ity crit	eria for applying for the	ne pos	t of officer in a Bank:		
	(I)	The candidate	e shou	ld be a graduate with	at lea	st 65% marks.		
	(II)	The candidate least 65% max		ld have at least 60% n	narks	in graduation if he ha	ıs pos	t graduation with at
	(III)			ld have at least 55% r ds a doctoral degree (•	least	60% marks in post
	(IV)			d have at least 55% m		•	d in p	ost graduation if he
	(V) T			l have at least 60% mater graduation.	arks ii	n graduation if he has	at lea	ast ten years
	ther	the candidate	in e	ng questions details ach question is eli r one or more criteria	gible	under which of the		
191.		-		5% marks in graduati apleting her Ph. D.	on an	d 50% in post gradua	tion.	She has been work-
	(1)	Ionly		I and II only	(3)	I and III only	(4)	None of these
192.				ed 60% marks in Pos secured 55% marks in			work	ing for the past five
	(1)	Not eligible			(3)	IV only	(4)	III and IV only
193.	-			ed 65% marks in grac the last six years after		•	post g	graduation.
		Ionly	_	IV only	-	I and IV only	(4)	I, IV and V only
194.				orking for the past sev and 55% marks in po	•	1 0	his Ph	a. D. He has secured
	(1)	Not eligible	(2)	III and IV only	(3)	IV only	(4)	Vonly

	ing f	or the last ten y	ears	after completing her	Ph. D).		
	(1)	I and II only			(2)	I, II and III only		
	(3)	II, HI and V or	nly		(4)	None of these		
Dire	ction	s (Questions 1	196 to	o 200) :				
Read	l the f	following infor	matio	on and answer the qu	estion	ns given below.		
sides	i.e.	top and botto	m. It	olue on all the four is then cut at equa corizontally (along the	ıl dist	ances at right angl		
196.	How	many cubes wi	ll hav	ve one face painted on	ly in b	lue?		
	(1)	1	(2)	2	(3)	3	(4)	4
197.	How	many cubes wi	ill hav	ve one face painted on	ly in g	reen?		
	(1)	1	(2)	2	(3)	3	(4)	4
198.	How	many cubes are	e forr	med in all ?				
	(1)	16	(2)	24	(3)	27	(4)	32
199.	How	many cubes wi	ill hav	ve at least three sides p	painte	d?		
	(1)	12	(2)	8	(3)	6	(4)	3
200.	How	many cubes wi	ill hav	ve no faces painted at	all?			
	(1)	1	(2)	2	(3)	3	(4)	4

195. Gargi Sen has secured 65% marks in both graduation and post graduation. She has been work-

IGNOU POLICY FOR PREVENTION, PROHIBITION AND PUNISHMENT OF SEXUAL HARASSMENT OF WOMEN AT THE WORPLACE

IGNOU has adopted a policy for the prevention, prohibition and punishment of sexual harassment of women at workplace in compliance to the directive of Hon'ble Supreme Court of India.

Information on this policy, rules and procedures can be accessed from the IGNOU website www.ignou.ac.in. Any incident of sexual harassment may be reported to the Regional Director of the Regional Centre, you are attached to or to any of the persons whose contact details are given in the following table.

I. IGNOU REGIONAL SERVICES DIVISION COMMITTEE AGAINST SEXUAL HARASSMENT (RSDCASH)

1	Dr. Bini Toms, RSD, Chairperson RSDCASH	29572407/2505	isdcash@ignou.ac.in
2	Dr. G. Mythili, Dy. Director, STRIDE	29572604	gmythili@ignou.ac.in
3	Ms. Azra Arshad, Maintenance, Engineer EMPC	29573261 29532164	aarshad@ignou.ac.in
4	Ms. Neeru Sayal, EA, RSD	29572417	neerusayal15@gmail.com
5	Dr. Radhika Menon, Asst. Professor, Mata Sundari College (Delhi University)		

II. IGNOU COMMITTEE AGAINST SEXUAL HARASSMENT (ICASH)

1	Prof. Uma Medury, Professor, SOSS, Chairperson ICASH	29572741	cash@ignou.ac.in
2	Dr. Gurmeet Kaur, Associate Professor, SOL	29572984	gurmeetkaur@ignou.ac.in
3	Dr. Neera Singh, Associate Professor, SOH	29572790	neerasingh@ignou.ac.in
4	Dr. Rakhi Sharma, Associate Professor, SOET	29572923	rakhisharma@ignou.ac.in
5	Ms. Renu Katyal, AR, SOA	29572977	renu@ignou.ac.in
6.	Mr. P.T. Raveendran, AR, F & A	29571211	ptraveendran@ignou.ac.in
7.	Ms. Rashmi Sarpal, PS, SOSS	29572702	rashmisarpal@ignou.ac.in
8.	Ms. Parineeta, Assistant, SOTHSM	29571751/1758	parinita@ignou.ac.in
9.	Dr. Taisha Abraham- Associate Professor Department of English, Jesus & Mary College		
10	Ms. Naina Kapoor, Director, Sakshi, NGO		
11.	Ms. Swati Pal-Ph. D. in Chemistry		

III. IGNOUAPEX COMMITTEE AGAINST SEXUAL HARASSMENT (ACASH)

1	Prof. Anju Sehgal Gupta, Professor, SOH Chairperson ACASH	29532054	asgupta@ignou.ac.in
2	Ms. Kailash Saljua, AR, PMDD	29572006/2030	kailashsaluja@ignoua.c.in
3	Ms. Gazala Parveen, Prod. Asst. EMPC	29573366	ghazala.syed.mail@gmail.com
4	Prof. Jyantika Dutta, Lady Irwin College		

Regional Centre Committee against Sexual Harassment (RCCASH) has been constituted at each Regional Centre.

For Complaints please write to:

Address at IGNOU (Hqrs.):

Chairperson, RSDCASH, Regional Services Division, Indira Gandhi National Open University, Maidan Garhi, New Delhi-110068

Email: rsdcash@ignou.ac.in

OR

Address at your Regional Centre:

Chairperson, Regional Centre Committee against Sexual Harassment (RCCASH) (Address of your Regional Centre).

INSTRUCTIONS

- This card should be produced on demand at the Study Centre and Examination Centre or any other Establishment of IGNOU to use its facilities.
- 2. The facilities would be available only relating to the course or courses for which the student is actually registered.
- 3. Duplicate Identity Card will be issued by the Regional Directors, on payment of ₹100/- by way of Demand Draft only in favour of IGNOU payable at the city where Regional Centre is located.
- 4. Loss of Identity Card is to be reported immediately to the nearest Police Station.
- 5. Identity Card is to be submitted to the Issuing Authority after completion of the said Programme.



Management Programme

STUDENTS IDENTITY CARD



Indira Gandhi National Open University ACKNOWLEDGEMENT CARD

Dear Student,

Thank you for joining IGNOU MANAGEMENT PROGRAMME. We acknowledge the receipt of your application form.

Please mention Enrolment Number and Programme applied for in all your correspondence with the University.

To be Filled in by the Students:

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DD Date:	
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PLEASE REMEMBER

- 1) "Application Form for Entrance Test (OPENMAT) to be filled online only. The Weblink for filling online form is https://ntaignou.nic.in
- 2) The qualified candidates will receive result card. The qualified candidates can also download the result card and application form from IGNOU website. The admission form (Form-2) has to be submitted to your Regional Centre.
- 3) Form-3 and Appendix-7 Proforma are exclusively meant for old students of Management Programme, who have not been able to complete the Programme within stipulated maximum duration of 5 years.
- 4) All other Forms will be of use only after you have joined the Management Programme.

Important: "Application Form for Entrance Test" is to be filled online only.