

# Opening a Restaurant within Croydon

## Introduction/Business Problem

London<sup>1</sup> is the capital of the United Kingdom. It is one of the largest financial hubs in the world. With a population of over 9 million people and being a very diverse city, large and small businesses thrive in different parts of the city. London is divided into 32 London boroughs and the City of London.

In this study we would be exploring areas within one of the London Borough of Croydon, which is the largest London borough by population.

As the London Borough of Croydon has an extensive shopping district and night-time economy, restaurant owners and investors can benefit from this analysis to help determine what kind of restaurant to open to maximise profit.

It is important for restaurant owners to find a location that has a continuous stream of traffic, convenient parking, and is in proximity to other businesses.

A map will be created to show what kinds of restaurants are popular in the areas within Croydon. Based on our analysis we can determine the restaurant type and style of service that would be best suited for each area so that investors can make targeted decisions.

## Data

The data below would be used for our analysis

- **List of London Boroughs (Wikipedia)<sup>2</sup>** - This holds the coordinates of all the boroughs and local authorities within London
- **List of areas of London (Wikipedia<sup>3</sup> and Wikimedia<sup>4</sup>)** - This holds a list of areas in London with their coordinates; It would be cleaned and reduced to areas within the London Borough of Croydon and shown on a map
- **Foursquare API<sup>5</sup>** will be used to get the most common venues within all the areas of interest.

Each area will be analyzed for unique venue categories.

Venues will be clustered and displayed on a map. From our analysis we can determine what kinds of restaurants would thrive in different areas of Croydon

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<sup>1</sup> <https://en.wikipedia.org/wiki/London>

<sup>2</sup> [https://en.wikipedia.org/wiki/London\\_Borough\\_of\\_Croydon](https://en.wikipedia.org/wiki/London_Borough_of_Croydon)

<sup>3</sup> [https://en.wikipedia.org/wiki/List\\_of\\_areas\\_of\\_London](https://en.wikipedia.org/wiki/List_of_areas_of_London)

<sup>4</sup> <https://tools.wmflabs.org/kmlexport?article=Category%3AAreas+of+London>

<sup>5</sup> <https://developer.foursquare.com>

## Methodology

### Data Cleaning

Data from the List of London Boroughs was used to determine the central location of London borough of Croydon.

Using the Beautiful Soup Library, data from the List of areas of London was cleaned and reduced to areas within Croydon.

|   | Location   | London_borough | Post_town | Postcode_district | Dial_code  | OS_grid_ref |
|---|------------|----------------|-----------|-------------------|------------|-------------|
| 0 | Addington  | Croydon        | CROYDON   | CR0               | 020        | TQ375645    |
| 1 | Addiscombe | Croydon        | CROYDON   | CR0               | 020        | TQ345665    |
| 2 | Coombe     | Croydon        | CROYDON   | CR0               | 020        | TQ342647    |
| 3 | Coulsdon   | Croydon        | COULSDON  | CR5               | 020, 01737 | TQ298596    |
| 4 | Croydon    | Croydon        | CROYDON   | CR0               | 020        | TQ335655    |

Location Data<sup>6</sup> for these areas were derived from saved GPS coordinates on Wikimedia. The Location data was saved to Github. Some areas' coordinates (South Norwood, Woodside, Coombe) had to be manually sourced from Google Maps.

|   | Location    | Latitude  | Longitude |
|---|-------------|-----------|-----------|
| 0 | Abbey Wood  | 51.4864   | 0.1109    |
| 1 | Acton       | 51.513519 | -0.270661 |
| 2 | Acton Green | 51.510515 | -0.262668 |
| 3 | Acton Vale  | 51.511    | -0.258    |
| 4 | Addington   | 51.3583   | -0.0305   |

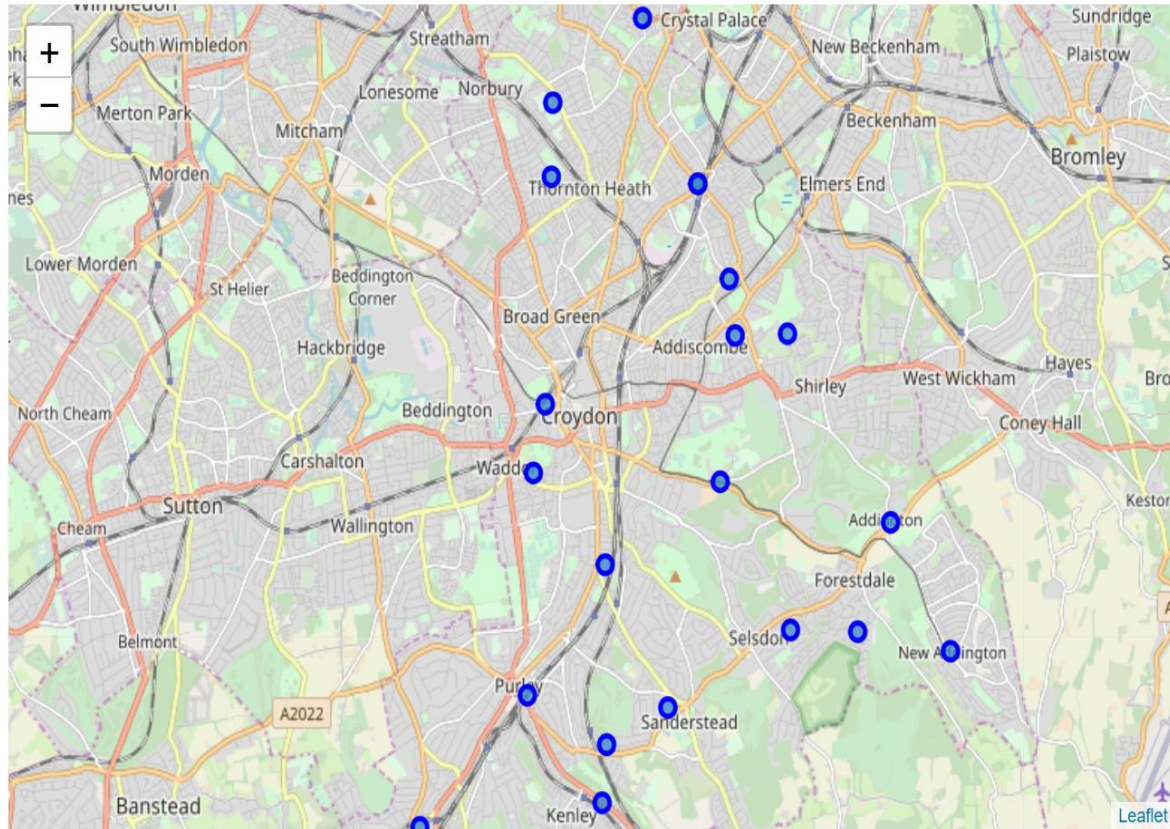
Beautiful Soup was also used to clean the data and retrieve coordinates for all the areas. The location data and the areas data were merged

|   | Location   | London_borough | Post_town | Postcode_district | Dial_code  | OS_grid_ref | Latitude | Longitude |
|---|------------|----------------|-----------|-------------------|------------|-------------|----------|-----------|
| 0 | Addington  | Croydon        | CROYDON   | CR0               | 020        | TQ375645    | 51.3583  | -0.0305   |
| 1 | Addiscombe | Croydon        | CROYDON   | CR0               | 020        | TQ345665    | 51.381   | -0.0663   |
| 2 | Coombe     | Croydon        | CROYDON   | CR0               | 020        | TQ342647    | NaN      | NaN       |
| 3 | Coulsdon   | Croydon        | COULSDON  | CR5               | 020, 01737 | TQ298596    | 51.3211  | -0.1386   |
| 4 | Croydon    | Croydon        | CROYDON   | CR0               | 020        | TQ335655    | 51.3727  | -0.1099   |

<sup>6</sup> [https://raw.githubusercontent.com/aniebiet/Coursera\\_Capstone/master/Capstone\\_Project/areas.gpx](https://raw.githubusercontent.com/aniebiet/Coursera_Capstone/master/Capstone_Project/areas.gpx)

## Visualizing the areas

Using Folium library, I visualized geographic details of the areas within the London Borough of Croydon by super imposing the coordinates on a map.



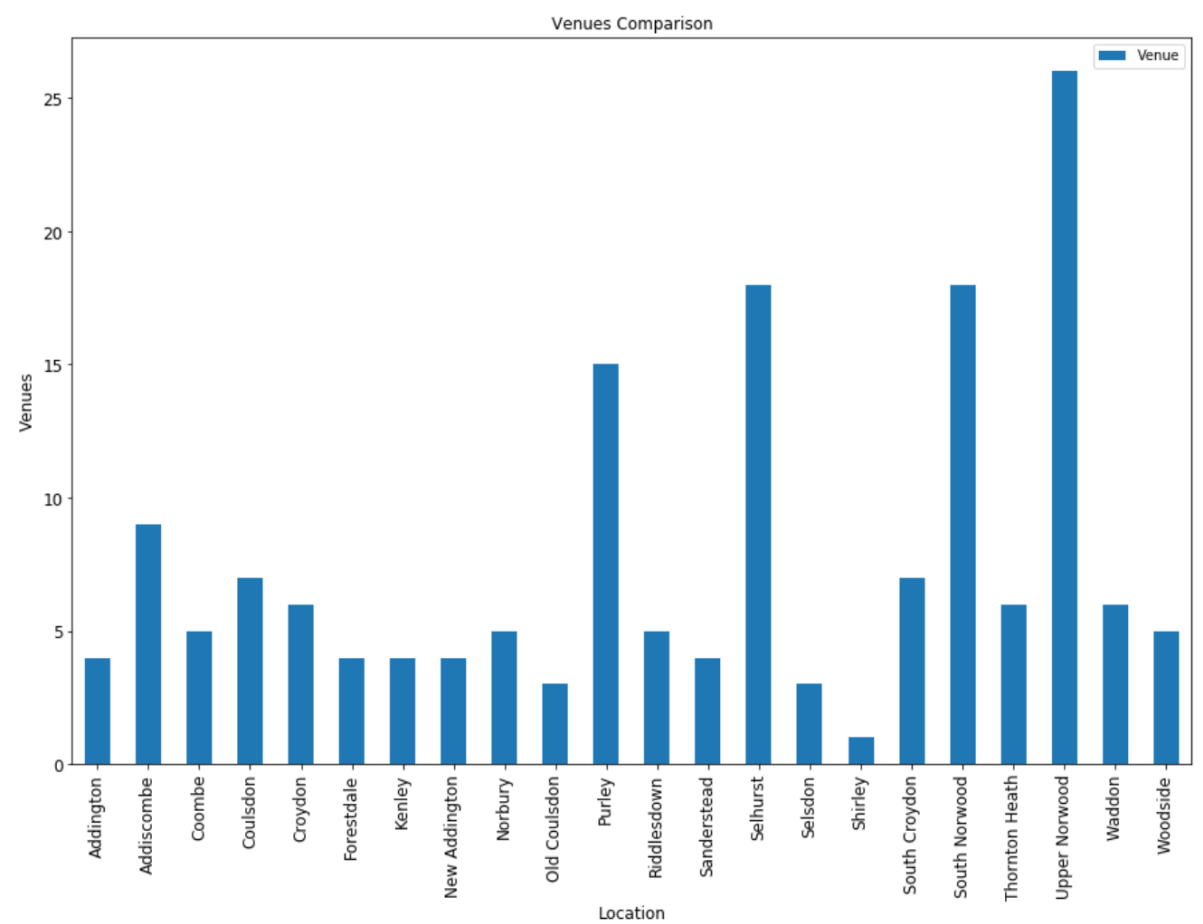
## Venue Data

Foursquare API was used to explore the areas and segment them. I set the limit as 100 venue and the radius 500 meter for each area from their given latitude and longitude coordinate. 172 results were returned. Part of the result is as follows.

|   | Location   | Latitude | Longitude | Venue                                  | Venue Latitude | Venue Longitude | Venue Category     |
|---|------------|----------|-----------|----------------------------------------|----------------|-----------------|--------------------|
| 0 | Addington  | 51.3583  | -0.0305   | Shell                                  | 51.357047      | -0.033468       | Gas Station        |
| 1 | Addington  | 51.3583  | -0.0305   | The Cricketers (Harvester)             | 51.357833      | -0.032844       | English Restaurant |
| 2 | Addington  | 51.3583  | -0.0305   | Addington Village Interchange          | 51.356374      | -0.032680       | Bus Station        |
| 3 | Addington  | 51.3583  | -0.0305   | Addington Village London Tramlink Stop | 51.356276      | -0.032923       | Tram Station       |
| 4 | Addiscombe | 51.3810  | -0.0663   | Co-op Food                             | 51.381969      | -0.069717       | Grocery Store      |

Exploratory Data Analysis

Venues were compared to have an idea of what area had the most venues. The bar chart comparison is as follows. Upper Norwood had the most venues whist Shirley had the least.



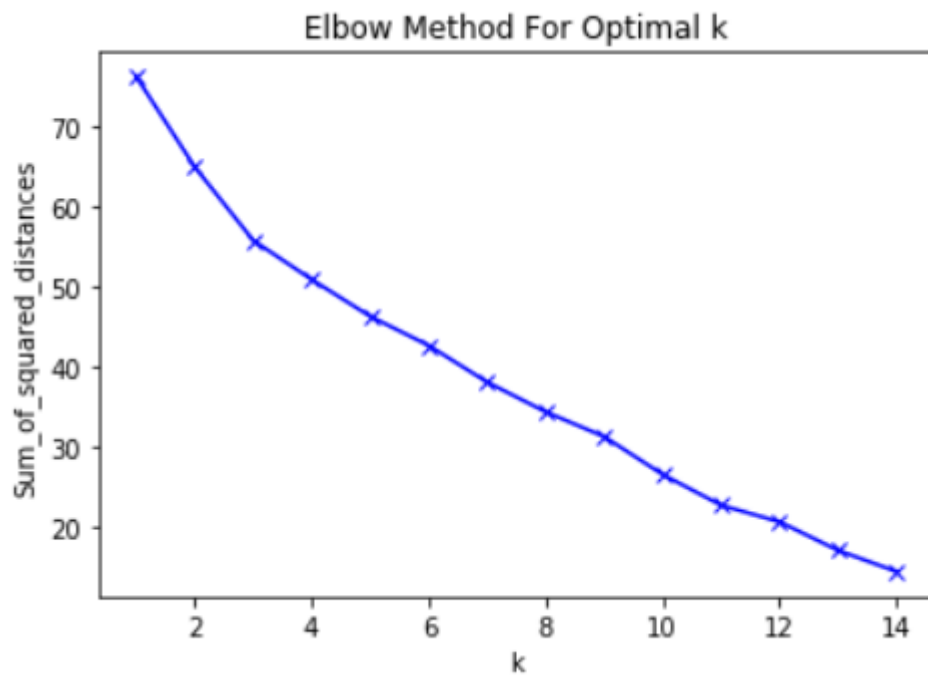
61 unique categories were returned by Foursquare. Having normalized the data, a dataframe with each areas' top 10 venue category was created.

|   | Location   | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue  | 10th Most Common Venue |
|---|------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|
| 0 | Addington  | Tram Station          | Gas Station           | English Restaurant    | Bus Station           | Waste Facility        | Coffee Shop           | Gastropub             | Garden Center         | Furniture / Home Store | French Restaurant      |
| 1 | Addiscombe | Grocery Store         | Park                  | Café                  | Bakery                | Waste Facility        | Fish & Chips Shop     | Diner                 | English Restaurant    | Fast Food Restaurant   | Flea Market            |
| 2 | Coombe     | Café                  | Park                  | Hotel                 | French Restaurant     | Restaurant            | Waste Facility        | English Restaurant    | Convenience Store     | Diner                  | Fish & Chips Shop      |
| 3 | Coulsdon   | Supermarket           | Coffee Shop           | Pub                   | Martial Arts Dojo     | Pharmacy              | Grocery Store         | French Restaurant     | Flea Market           | Fish & Chips Shop      | Furniture / Home Store |
| 4 | Croydon    | Supermarket           | Grocery Store         | Tram Station          | Warehouse Store       | Park                  | Fast Food Restaurant  | Fish & Chips Shop     | Convenience Store     | Diner                  | English Restaurant     |

## Unsupervised Learning

Using the k-Means algorithm, the venues in the areas would be clustered into 3 clusters.

The optimal k was derived using the MinMaxScaler to rescale the data and plotting the values of k in a graph. The elbow method was then used to determine the optimum k as 3.

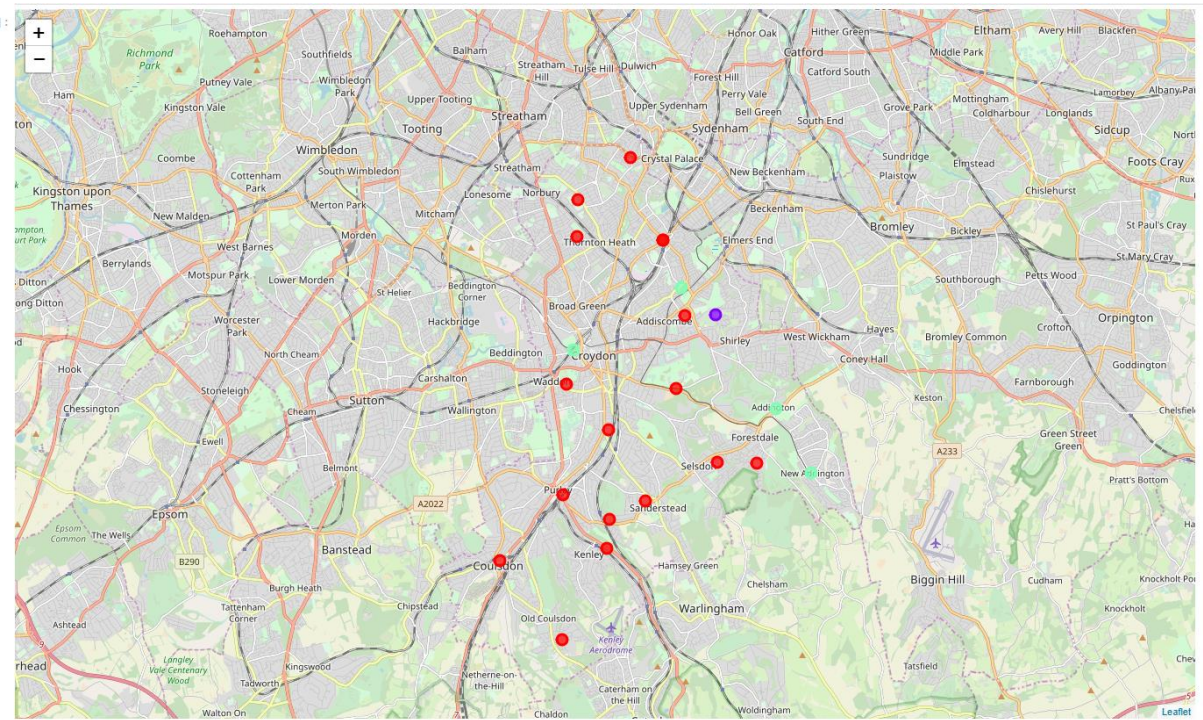




## Results

By gathering data from different sources and transforming the data, the k-means algorithm was used to cluster the areas. The map with all the areas being represented in their respective clusters was generated using the folium library.

|   | Location   | London_borough | Post_town | Postcode_district | Dial_code  | OS_grid_ref | Latitude | Longitude | Cluster Labels | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue |
|---|------------|----------------|-----------|-------------------|------------|-------------|----------|-----------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 0 | Addington  | Croydon        | CROYDON   | CR0               | 020        | TQ375645    | 51.3583  | -0.0305   | 2              | Tram Station          | Gas Station           | Bus Station           | English Restaurant    | Waste Facility        | Convenience Store     |                       |
| 1 | Addiscombe | Croydon        | CROYDON   | CR0               | 020        | TQ345665    | 51.3810  | -0.0663   | 0              | Park                  | Grocery Store         | Café                  | Bakery                | Food Truck            | English Restaurant    | Fa Res                |
| 2 | Coombe     | Croydon        | CROYDON   | CR0               | 020        | TQ342647    | 51.3633  | -0.0696   | 0              | Park                  | Restaurant            | Hotel                 | Café                  | French Restaurant     | Diner                 | Res                   |
| 3 | Coulsdon   | Croydon        | COULSDON  | CR5               | 020, 01737 | TQ298596    | 51.3211  | -0.1386   | 0              | Supermarket           | Coffee Shop           | Convenience Store     | Pub                   | Martial Arts Dojo     | Pharmacy              |                       |
| 4 | Croydon    | Croydon        | CROYDON   | CR0               | 020        | TQ335655    | 51.3727  | -0.1099   | 2              | Tram Station          | Grocery Store         | Warehouse Store       | Chinese Restaurant    | Supermarket           | Park                  | Fa Res                |



## Discussions

As the value of k was determined using the elbow method which is not always very reliable, other values of k were used to observe how the clusters would change. Setting the value of k to 5 did not give any better modelling of the data.

|    | Location     | OS_grid_ref | Latitude | Longitude | Cluster Labels | 1st Most Common Venue      | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue     | 5th Most Common Venue      | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue  | 10th Most Common Venue |
|----|--------------|-------------|----------|-----------|----------------|----------------------------|-----------------------|-----------------------|---------------------------|----------------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|
| 1  | Addiscombe   | TQ345665    | 51.3810  | -0.0663   | 0              | Park                       | Grocery Store         | Café                  | Bakery                    | Food Truck                 | English Restaurant    | Fast Food Restaurant  | Fish & Chips Shop     | Flea Market            | Waste Facility         |
| 2  | Coombe       | TQ342647    | 51.3633  | -0.0696   | 0              | Park                       | Restaurant            | Hotel                 | Café                      | French Restaurant          | Diner                 | English Restaurant    | Fast Food Restaurant  | Fish & Chips Shop      | Waste Facility         |
| 3  | Coulsdon     | TQ298596    | 51.3211  | -0.1386   | 0              | Supermarket                | Coffee Shop           | Convenience Store     | Pub                       | Martial Arts Dojo          | Pharmacy              | Grocery Store         | French Restaurant     | Furniture / Home Store | Food Truck             |
| 5  | Forestdale   | TQ366625    | 51.3450  | -0.0380   | 0              | Golf Course                | Home Service          | Campground            | Waste Facility            | Convenience Store          | Gastropub             | Gas Station           | Garden Center         | Furniture / Home Store | French Restaurant      |
| 6  | Kenley       | TQ327600    | 51.3242  | -0.0969   | 0              | Grocery Store              | Platform              | Train Station         | Pub                       | Flea Market                | Diner                 | English Restaurant    | Fast Food Restaurant  | Fish & Chips Shop      | Food Truck             |
| 8  | Norbury      | TQ315695    | 51.4092  | -0.1083   | 0              | Convenience Store          | Gym / Fitness Center  | Bar                   | Mediterranean Restaurant  | Café                       | Flea Market           | English Restaurant    | Fast Food Restaurant  | Fish & Chips Shop      | Waste Facility         |
| 9  | Old Coulsdon | TQ315575    | 51.3018  | -0.1143   | 0              | Construction & Landscaping | Home Service          | Café                  | Middle Eastern Restaurant | Chinese Restaurant         | Diner                 | Gastropub             | Gas Station           | Garden Center          | Furniture / Home Store |
| 10 | Purley       | TQ313615    | 51.3373  | -0.1141   | 0              | Pizza Place                | Platform              | Pub                   | Gym                       | Sandwich Place             | Fast Food Restaurant  | Convenience Store     | Coffee Shop           | Café                   | Pharmacy               |
| 11 | Riddlesdown  | TQ327608    | 51.3313  | -0.0957   | 0              | Fish & Chips Shop          | Train Station         | Indian Restaurant     | Waste Facility            | Construction & Landscaping | Gastropub             | Gas Station           | Garden Center         | Furniture / Home Store | French Restaurant      |
| 12 | Sanderstead  | TQ337613    | 51.3358  | -0.0818   | 0              | Gourmet Shop               | Chinese Restaurant    | Coffee Shop           | Park                      | Art Gallery                | Gastropub             | Gas Station           | Garden Center         | Furniture / Home Store | Diner                  |
| 13 | Selhurst     | TQ340684    | 51.3995  | -0.0747   | 0              | Platform                   | Café                  | Coffee Shop           | Gas Station               | Park                       | Asian Restaurant      | Supermarket           | Sports Bar            | Sandwich Place         | Indian Restaurant      |

From the clustered map we can see that the areas in the red cluster would be the best areas to establish a restaurant. The areas within the London Borough of Croydon that can are in this cluster are as follows

- Addiscombe
- Coombe
- Coulsdon
- Forestdale
- Kenley
- Norbury
- Old Coulsdon
- Purley
- Riddlesdown
- Sanderstead
- Selhurst
- Selsdon
- South Croydon
- South Norwood
- Thornton Heath
- Upper Norwood
- Waddon

These areas have proximity to other businesses. We can also see amongst the three most common venues in these areas we mostly have Cafes, Coffee Shops and Ethnic Restaurants. The style of service that will be most suited in these areas would be fast casual as this is the style most suited for cafes and coffee shops.

## Conclusion

Having analyzed the data and applied machine learning techniques I was able to determine what areas were suitable for opening a restaurant. This kind of analysis can be performed on other locations to determine what areas would be suitable for any kind of business.