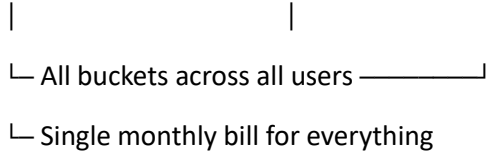


## Current SkyCrate Billing Architecture

### AWS Billing Flow (Reality)

AWS Bills → SkyCrate IAM Account → Entire AWS Account

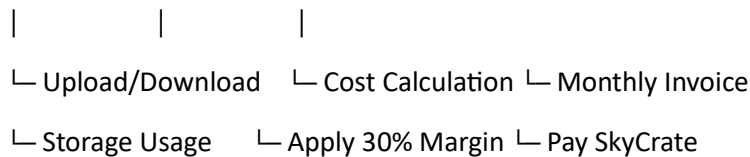


### Key Points:

- **AWS bills per IAM account**, not per bucket
- Your single AWS IAM credentials (AWS\_ACCESS\_KEY\_ID + AWS\_SECRET\_ACCESS\_KEY) are used for ALL user buckets
- AWS sends ONE consolidated bill to the IAM account owner (you/SkyCrate)
- All costs from all user buckets appear as line items under your single AWS account

### SkyCrate's Internal Billing (What We Built)

User Activity → SkyCrate Tracking → User Bills



## How It Actually Works

### 1. AWS Side (Your Costs)

- AWS charges your IAM account for ALL usage across ALL user buckets
- You get line items like:
- S3 Standard Storage: 1,245 GB-Month @ \$0.023/GB = \$28.64
- S3 PUT Requests: 15,420 requests @ \$0.005/1K = \$0.77
- Data Transfer Out: 89 GB @ \$0.09/GB = \$8.01
- 

### 2. SkyCrate Side (User Billing)

- Each user sees their individual usage with markup:
- User A: 245 GB Standard @ \$0.030/GB = \$7.35 (AWS cost: \$5.64)
- User B: 189 GB Standard @ \$0.030/GB = \$5.67 (AWS cost: \$4.36)
- User C: 811 GB Standard @ \$0.030/GB = \$24.33 (AWS cost: \$18.65)

### 3. Revenue Model

Total AWS Bill: \$28.64 (your actual cost)

Total User Bills: \$37.35 (what users pay)

Your Margin: \$8.71 (30% markup = profit)

#### Current Implementation Details

##### Per-User Bucket Architecture

From [server/index.js:438-440](#):

```
const bucketName = DEV_MODE
  ? `dev-bucket-${genId()}`
  : `skycrate-${Date.now()}-${Math.random().toString(36).substr(2, 9)}`;
```

- Each user gets their own unique S3 bucket
- All buckets use the same IAM credentials
- Bucket isolation provides security and organization

##### Cost Tracking Per User

From [server/index.js:375-395](#):

```
const trackBillingActivity = async (userId, activityType, details) => {
  // Tracks individual user activities
  // Calculates costs with SkyCrate markup
  // Stores in billing.json for user invoicing
};
```

#### Billing Models Comparison

Model	Who Pays AWS	Bill Recipient	Complexity
<b>Current (SkyCrate)</b>	SkyCrate	SkyCrate → Users	Medium
<b>Direct AWS</b>	Each User	AWS → Users	High
<b>Consolidated</b>	Organization	Organization	Low

#### Important Considerations

##### AWS Billing Reality

1. **You pay AWS** for ALL user activity across ALL buckets
2. **Single bill** covering all users' combined usage
3. **No per-bucket billing** from AWS - it's per AWS account
4. **Cost allocation** must be done by you (which SkyCrate handles)

### SkyCrate Revenue

- Users pay SkyCrate with 30% markup
- SkyCrate pays AWS at base rates
- 30% margin covers infrastructure, support, platform costs

### Cost Tracking Granularity

- SkyCrate tracks per-user, per-file, per-operation
- AWS provides account-level billing
- Your system reconciles the two for accurate user billing

This is why the SkyCrate model works well - you handle the complexity of AWS billing and provide users with simple, transparent usage-based pricing while maintaining profitable margins.

## SkyCrate Billing Architecture Explained

### AWS Billing Reality (How Amazon Actually Bills)

#### AWS Bills Per IAM Account, NOT Per Bucket:

- Your single AWS IAM credentials (AWS\_ACCESS\_KEY\_ID + AWS\_SECRET\_ACCESS\_KEY) are used for ALL user buckets
- AWS sends ONE consolidated monthly bill to your AWS account
- All costs from all user buckets appear as line items under your single AWS account
- **You (SkyCrate) pay Amazon directly** for all usage across all users

#### Billing Flow:

All User Buckets → Single AWS Account → One Monthly Bill → You Pay Amazon

bucket-user1	Your IAM	\$245.67	SkyCrate pays
bucket-user2	→ Account	→ Combined	→ Amazon directly
bucket-user3	Credentials	Usage	

## SkyCrate's Internal Billing System (What We Built)

### Per-User Cost Tracking:

- Each user gets their own S3 bucket (skycrate-{timestamp}-{random})
- SkyCrate tracks each user's individual usage in [server/data/billing.json](#)
- Users pay SkyCrate with 30% markup over AWS base costs
- SkyCrate handles AWS billing complexity and provides simple user billing

### Revenue Model:

User A pays SkyCrate: \$7.35 (for their usage + 30% margin)

User B pays SkyCrate: \$12.50 (for their usage + 30% margin)

User C pays SkyCrate: \$18.90 (for their usage + 30% margin)

Total User Payments: \$38.75

AWS Bills SkyCrate: \$29.81 (actual AWS costs)

SkyCrate Profit: \$8.94 (30% margin for platform, support, infrastructure)

### Cost Allocation Architecture

#### 1. AWS Side (Your Actual Costs):

- Single bill with line items like:
  - S3 Standard Storage: 1,245 GB-Month @ \$0.023/GB
  - S3 PUT Requests: 15,420 @ \$0.005/1K requests
  - Data Transfer Out: 89 GB @ \$0.09/GB

#### 2. SkyCrate Side (User Billing):

- Per-user tracking from [server/index.js:375](#):

```
trackBillingActivity(userId, 'storage', {  
  fileName: fileName,  
  fileSize: size,  
  storageClass: selectedStorageClass,  
  cost: estimatedMonthlyCost // With 30% markup applied  
});
```

#### 3. User Experience:

- Users see transparent usage-based billing
- Monthly invoices with detailed breakdowns
- Pay SkyCrate directly (not AWS)
- No AWS account required for users

### **Why This Model Works**

#### **Benefits for Users:**

- Simple usage-based pricing
- No AWS complexity
- Detailed cost breakdowns
- Professional invoicing

#### **Benefits for SkyCrate:**

- Profitable 30% margin
- Control over user billing
- Single AWS relationship to manage
- Scalable revenue model

#### **Technical Implementation:**

- Each user: isolated S3 bucket for security
- All buckets: same IAM credentials for simplicity
- Per-user: detailed cost tracking and billing
- AWS: single consolidated bill you pay

This architecture allows you to build a profitable SaaS while providing users with simple, transparent cloud storage pricing without AWS complexity.