## CAPSTONE PROJECT-Recommendation System

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We thank great learning faculties who have given their valuable suggestions regarding this project which were essential in preparing our work. We appreciate all those who have helped us complete our project.

The completion of this work as a part of the capstone project in Great Lakes Institute of Management gives us immense pleasure and would definitely be a milestone in our Data Science careers.

## **ABSTRACT**

Insurance analytics involves analyzing data which contains the history of the death rate, age, average deaths, education, insurance provided by public, private or employee private coverage, birth rate, races etc. cancer mortality rate in the U.S and recommending the government to increase the premium of the top 50 counties where the incidence of cancer mortality is high.

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## **INTRODUCTION**

#### INSURANCE ANALYTICS

• The goal of this project is to recommend to the government, the top 50 counties to target first in order to increase the premium.

#### SCOPE OF THE PROJECT

 The scope of the project is to increase its insurance premium for counties where incidence of Mortality caused by Cancer is high, which 50 counties should the government target first

#### **DATA DICTIONARY**

**TARGET\_deathRate:** Dependent variable. Mean *per capita* (100,000) cancer mortalities

avgAnnCount: Mean number of reported cases of cancer diagnosed annually

avgDeathsPerYear: Mean number of reported mortalities due to cancer

incidenceRate: Mean per capita (100,000) cancer diagoses

**medianIncome:** Median income per county

popEst2015: Population of county

**povertyPercent:** Percent of populace in poverty

**studyPerCap:** Per capita number of cancer-related clinical trials per county

binnedInc: Median income per capita binned by decile

Median Age: Median age of county residents

Median AgeMale: Median age of male county residents

Median AgeFemale: Median age of female county residents

**Geography:** County name

AvgHouseholdSize: Mean household size of county

PercentMarried: Percent of county residents who are married

PctNoHS18\_24: Percent of county residents ages 18-24 highest education attained: less than high school

PctHS18\_24: Percent of county residents ages 18-24 highest education attained: high school diploma

PctSomeCol18\_24: Percent of county residents ages 18-24 highest education attained: some college

#### Group 11

PctBachDeg18\_24: Percent of county residents ages 18-24 highest education attained: bachelor's degree

**PctHS25\_Over:** Percent of county residents ages 25 and over highest education attained: high school diploma

**PctBachDeg25\_Over:** Percent of county residents ages 25 and over highest education attained: bachelor's degree

PctEmployed16\_Over: Percent of county residents ages 16 and over employed

PctUnemployed16\_Over: Percent of county residents ages 16 and over unemployed

PctPrivateCoverage: Percent of county residents with private health coverage

**PctPrivateCoverageAlone:** Percent of county residents with private health coverage alone (no public assistance)

PctEmpPrivCoverage: Percent of county residents with employee-provided private health coverage

PctPublicCoverage: Percent of county residents with government-provided health coverage

PctPubliceCoverageAlone: Percent of county residents with government-provided health coverage alone

PctWhite: Percent of county residents who identify as White

**PctBlack:** Percent of county residents who identify as Black

PctAsian: Percent of county residents who identify as Asian

**PctOtherRace:** Percent of county residents who identify in a category which is not White, Black, or Asian

PctMarriedHouseholds: Percent of married households

**BirthRate:** Number of live births relative to number of women in county

## **DATA PREPROCESSING**

#### **DATA SET CHOSEN:**

 The final dataset at which we are working is the data which was aggregated from a number of sources including the American Community Survey (census.gov), clinicaltrials.gov, and cancer.gov.

#### MISSING VALUE TREATMENT:

- The feature, which had more than 70 percent of the missing values of the total records, was removed from the analysis.
- The remaining features which had missing values less than **20 percent** of the total observations, was imputed with state wise median value.

#### ANOMALIES IN THE DATA:

- The states of Kansas, Minnesota and Nevada had anomalies in the column AvgAnnCount and Incidence rate.
- They had repeating values in all counties of these states.
- Here the death rates were higher than the actual population of the county, which clearly intimidated about the anomaly in the data.
- To solve this issue, we considered these states along with its neighbors, and binned the data based on the population size of all the counties present.
- Followed by this, we found the median of AvgAnnCount of these bins and imputed this value in the improper counties of the 3 states (Kansas, Minnesota and Nevada).



## Group 11

## **OUTLIER TREATMENTS:**

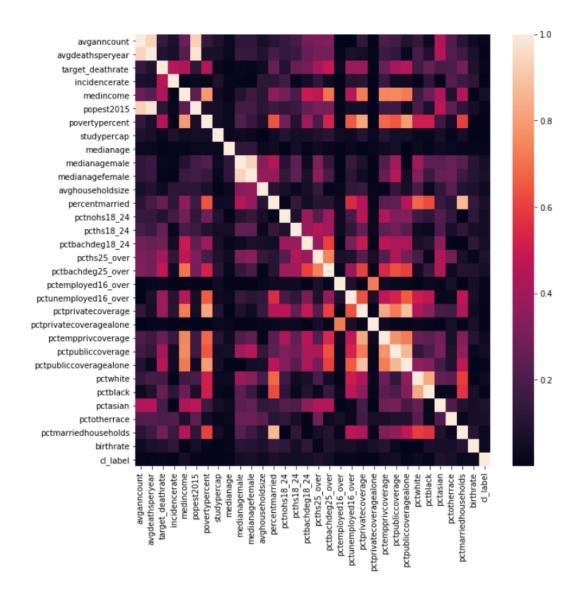
Since, almost all the variables had extreme outliers we have chosen 3\*IQR instead of 1.5\*IQR
and as each record is sensitive to the county of the state, the outlier treatment will not be
suitable

# EXPLORATORY DATA ANALYTICS

#### **INTRODUCTION:**

 EDA is a general approach to exploring datasets by means of simple summary statistics and graphic visualizations in order to gain a deeper understanding of the data.

#### **CORRELATION AMONG FEATURES**



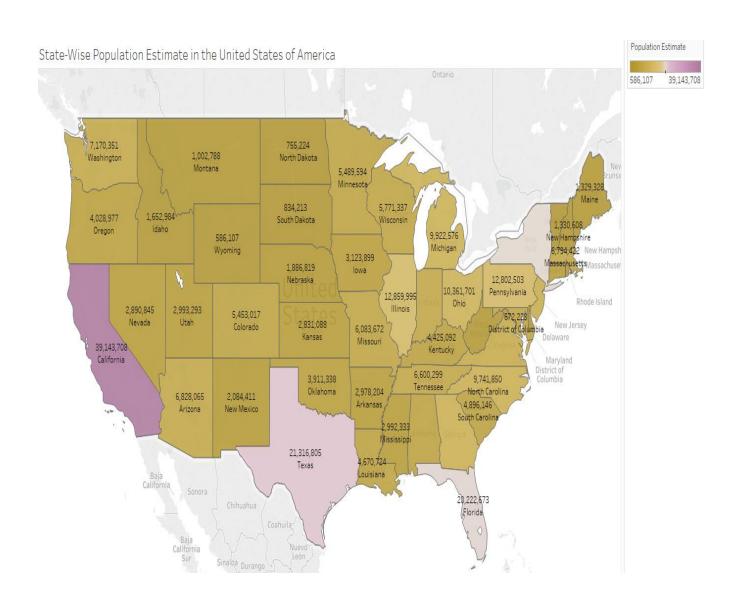
 The above correlation heatmap shows that there is multicollinearity among the independent variables.

## Group 11

	column	correlated	num_correlated
0	avganncount	[avgdeathsperyear, popest2015]	2
1	avgdeathsperyear	[avganncount, popest2015]	2
2	medincome	[povertypercent, pctbachdeg25_over, pctprivate	6
3	popest2015	[avganncount, avgdeathsperyear]	2
4	povertypercent	[medincome, percentmarried, pctunemployed16_ov	8
5	medianagemale	[medianagefemale]	1
6	medianagefemale	[medianagemale]	1
7	percentmarried	[povertypercent, pctwhite, pctblack, pctmarrie	4
8	pcths25_over	[pctbachdeg25_over]	1
9	pctbachdeg25_over	$[medincome, \ pcths 25\_over, \ pctprivate coverage, \ \dots$	5
10	pctemployed16_over	[pctprivatecoveragealone]	1
11	pctunemployed16_over	[povertypercent, pctprivatecoverage, pctpublic	3
12	pctprivatecoverage	[medincome, povertypercent, pctbachdeg25_over,	7
13	pctprivatecoveragealone	[pctemployed16_over]	1
14	pctempprivcoverage	[medincome, povertypercent, pctprivatecoverage	5
15	pctpubliccoverage	$[medincome, povertypercent, pctbachdeg 25\_over, \dots$	6
16	pctpubliccoveragealone	$[medincome, povertypercent, pctbachdeg 25\_over, \dots$	7
17	pctwhite	[percentmarried, pctblack]	2
18	pctblack	[percentmarried, pctwhite]	2
19	pctmarriedhouseholds	[povertypercent, percentmarried]	2

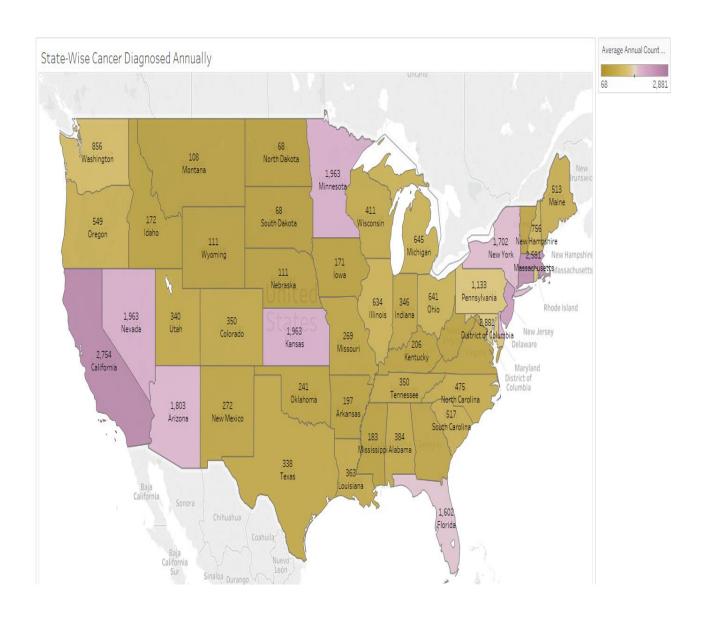
- The education related features are highly correlated to the insurance related features.
- People who are highly educated opt for private insurances.
- People who are not highly educated opt for public insurances.
- Also, people with high income are usually highly educated and therefore opt for private insurances. Whereas, people with low income are not highly educated and usually opt for public insurances.
- All these above inferences are relevant and make sense.

#### STATE-WISE POPULATION ESTIMATE IN THE US



• The above map shows the Population Estimate of different states in the US.

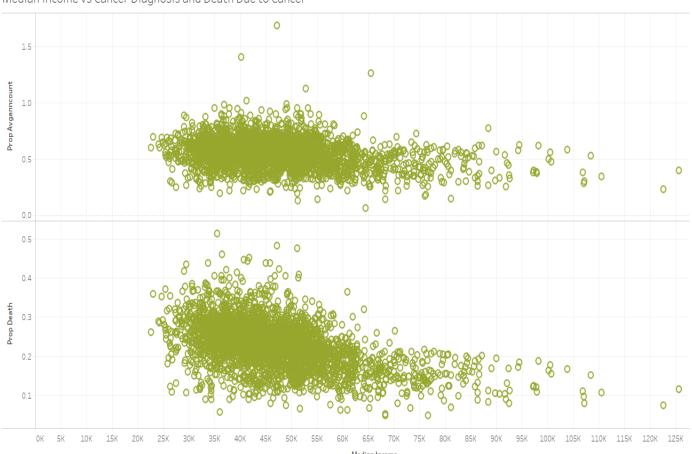
#### STATE WISE CANCER DIAGNOSED



- The above is a map of the United State of America.
- It shows state-wise average count of people diagnosed with cancer annually.

# INCOME vs CANCER DIAGNOSED & DEATH DUE TO CANCER

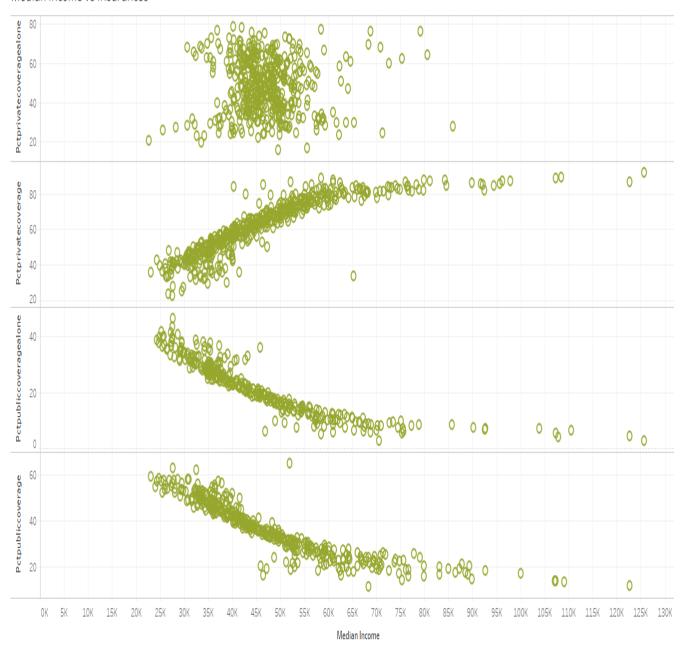




- The above scatter plots show the income and cancer diagnosis and death due to cancer.
- People with all levels of income are diagnosed with cancer.
- But, people with higher income tend to beat the cancer and the ones with lesser income cannot beat the cancer.
- This makes complete sense.

#### **INCOME vs INSURANCES**

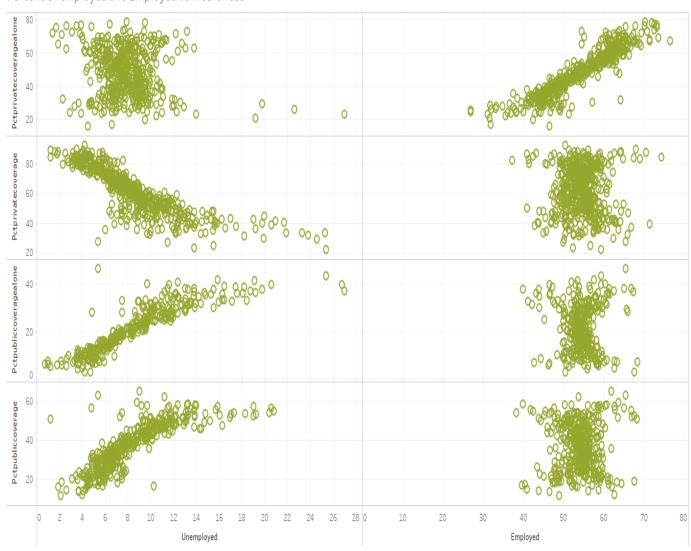




- The above scatter plots depict the effect of income on the insurances people buy.
- It clearly shows that higher the income, more private insurances are bought.

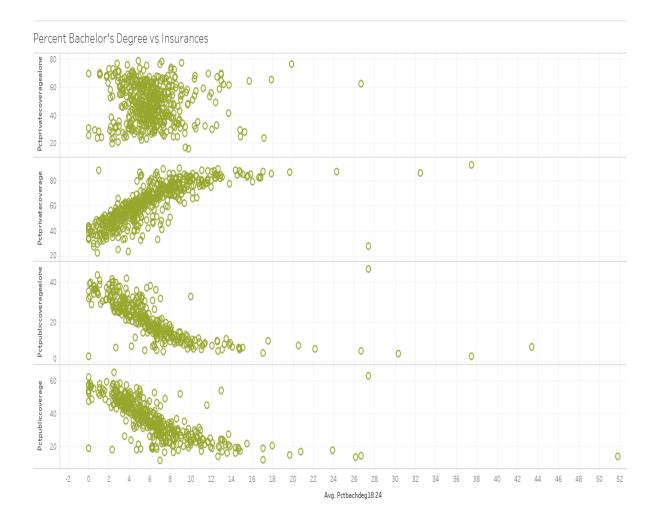
#### PERCENT UNEMPLOYED & EMPLOYED vs INSURANCES





- The above scatter plots depict the type of insurances people take when they are employed or unemployed.
- The above plots clearly show that the unemployed opt for public whereas the employed opt for private insurances.

#### PERCENT BACHELOR'S DEGREE vs INSURANCES



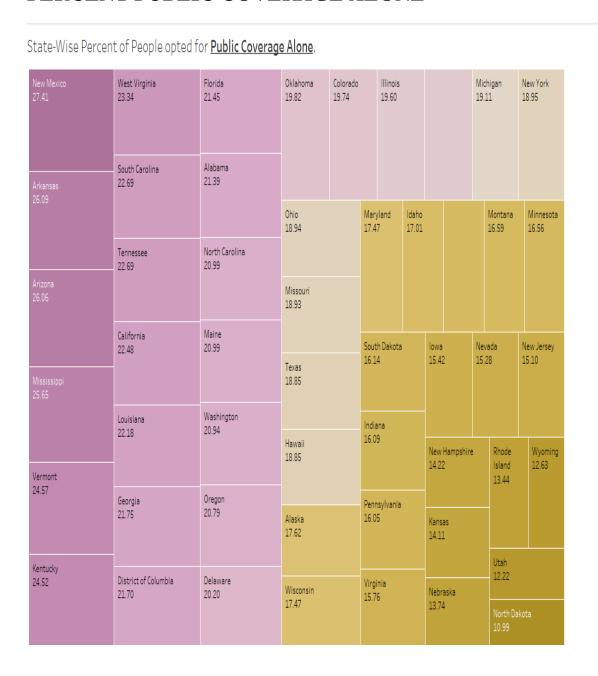
- The above scatter plots show the effect of having a bachelor's degree on the type of insurance people opts.
- It is clearly visible that people who have a bachelor's degree have opted to buy private insurances.
- This makes sense as people with bachelor's degree tend to be employed and they go for private insurance.

## PERCENT PRIVATE COVERAGE ALONE

tate-Wise Pe	ercent of People opt	ed for <b>Private Cove</b>	rage Alone.							Percent Pri
New Mexico 66.91	Oklahoma 53.97	Virginia 50.74	North Carolina 48.42	Ohio 47.17	Colora 46.64	do	Kansas 46.47	Michigan 46.12	Florida 46.08	35.66
lew Jersey 5.80	Minnesota 53.82	Texas 50.12	Washington 48.39							
o.ou				Indiana 46.00	South ( 45.67	Dakota	Wisconsin 45.38	Wyoming 45.29	Mississippi 45.06	
daho 55.17	Louisiana 53.21	Kentucky 49.97	District of Columbia 48.20							
Montana 4.95	North Dakota 52.98	lowa 49.38	Arkansas 48.19	Alabama 44.88		Tennes 44.26	see Mar 44.0	yland 4		
4.35	Illinois 52.40	Oregon 49.14	New York 47.84	South Carolina 44.76						
levada 4.50						West V 43.12	irginia	Connecticut 40.84	Delaware 39.73	
	Rhode Island 52.24	Georgia 48.88	Maine 47.41	Missouri 44.70						
Vebraska 54.05	New Hampshire 50.79	Hawaii 48.75	California 47.20	Alaska 44.67		Arizona 41.91	1	Utah 40.10	Vermont 35.66	

- The above treemap depicts the Percent of People opted for Private Coverage Alone.
- This also shows the richer and not so richer states of the US.
- As explained earlier, the richer people tend to buy private insurance compared to the not so richer people.

#### PERCENT PUBLIC COVERAGE ALONE



- The above treemap depicts the Percent of People opted for Public Coverage Alone.
- As we can see in the tree map, the not so richer states tend to opt for public coverage.



# PERCENT PRIVATE COVERAGE AND PERCENT PUBLIC COVERAGE

Vorth Dakota 17.63	Massachusetts 73.43	Wyoming 71.51	Illinois 69.23	Delawar 69.10		Indiana 69.04	Ohio 68.60	Michiga 67.36	n	Vermont 65.20	Nevada 64.71	52.00
	Kansas 72.98	Wisconsin 71.04										
	New Hampshire 72.88	Utah 70.96	Montana 63.76		Colorad 62.87	lo	Tennessee 60.57	North Carolina 60.23		Oklahoma 59.65	Kentucky 59.02	
			Idaho 63.70		Oregon 62.85							
Connecticut 14.13	Maryland 72.53	South Dakota 70.10	33.70				South Carolina 58.52	a	Alasi 56.7		Georgia 56.52	
4.13	Pennsylvania 72.37	Virginia 69.86	Missouri 63.16		Alabama 61.49		Florida 57.51					
Minnesota 73.98	New Jersey	New York	Washington	n West Virginia		irginia	57.51		Arizona 54.80		nsas	
	72.27 69.79	63.10		60.78		Texas 57.47						
Vebraska 13.49	Hawaii 72.05	District of Columbia 69.60			California 60.59		Louisiana 57.04					

ate-Wise Pe	ercent of People	opted for <b>Public Co</b>	verage.								Percent Pub	olic Co
lew Mexico 5.51	Maine 41.61	South Carolina 39.55	Illinois 37.17	District of Columbia 35.10	Ohio 35.00		Penn 34.84		Montana 34.82	Minnesota 34.62	25.00	•
	Kentucky 41.30	Washington 39.54	Georgia 36.67				Texa					
				Colorado 34.56		34.30		0	Idaho 33.71	Hawaii 33.60		
	Oregon	Alabama 39.32	Missouri 36.47									
	40.72											
		North Carolina 38.47	Oklahoma 36.38	Maryland 32.99		Kansas 31.56		Nebraska 31.48	Indiana 31.43	Connecticut 30.93		
	Michigan 40.52											
		Delaware 38.20	Massachusetts 36.24	South Dakota 32.84								
	Tennessee				30.72 Virginia 32.22		Rhode Island		Alaska 28.75	New Jersey 28.45		
		California 38.10										
lississippi 1.98	Florida 39.87		Wisconsin	Nevada					Wyoming 28.14	Utah 25.00		
	37.36		35.42	32.01			North Dakota 29.33					

- The first treemap depicts the Percent of People opted for Private Coverage.
- The first treemap depicts the Percent of People opted for Public Coverage.
- This shows the mid class states of the US who have opted for both private and public coverages.

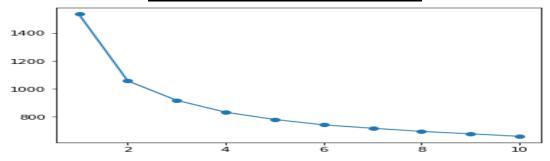
### **OTHER ATTEMPTS**

Assuming this problem to be a regression problem, we built many regression models like Decision Tree, K Nearest Neighbors, Random Forest and Linear Regression only to find out that the models performance is very bad.

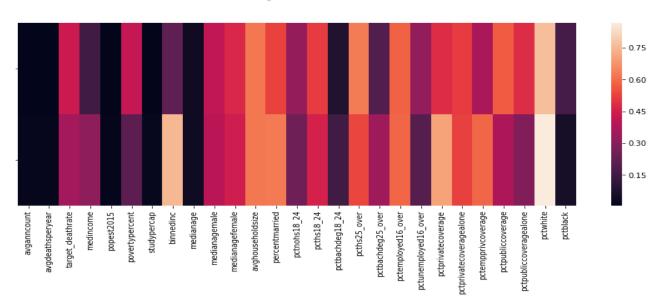
We engineered the following features and conducted many tests to see if they added any value to our analysis. But, were eventually not contributing to the project.

- Proportion of people who have cancer out of the population = avgAnnCount/popEst2015
- Proportion of Deaths due to cancer out of the entire population = avgDeathsPerYear/popEst2015
- Proportion of deaths due to cancer out of the people who were diagnosed with cancer = avgDeathPerYear/avgAnnCount
- Proportion of people who got tested for cancer out of the entire population = studyPerCapita/popEst2015
- Proportion of people who had cancer after getting tested = avgAnnCount/studyPerCapita
- Instead of the percentage, we took the actual count of the races present in the dataset. They did not aid in cluster formation.

## **SCORING FUNCTION**



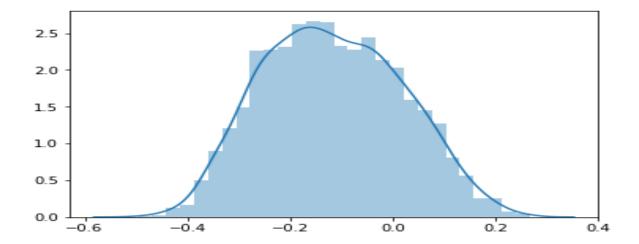
- From the elbow plot above, we found the ideal number of clusters to be 2.
- After clustering using KMeans Clustering, we found the following centroid differences for the clusters as shown in the heatmap.



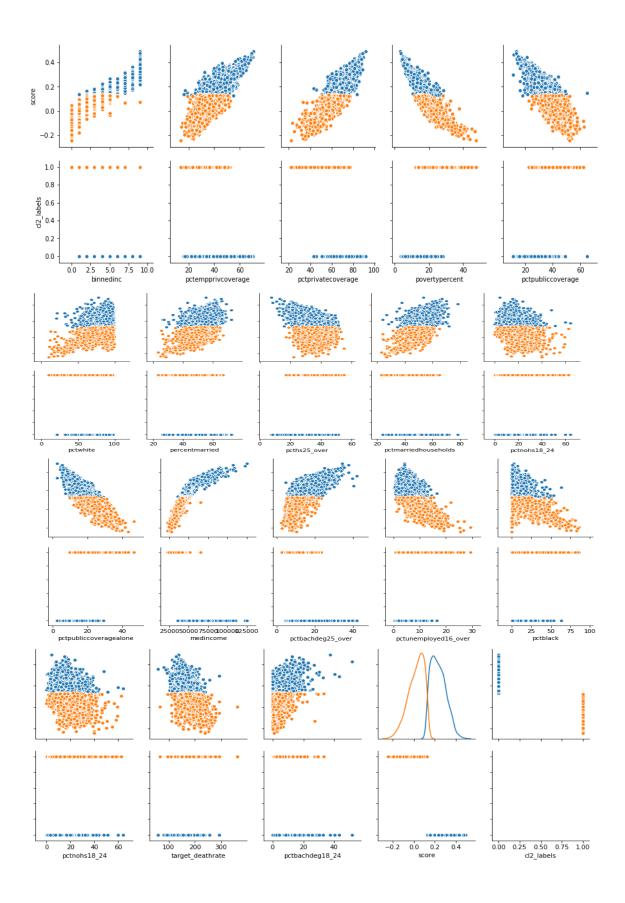
- From the above heatmap, we can infer that the clustering has happened based on the income of the counties.
- From the EDA and also the clustering here, the features that depended on the income i.e. insurances, poverty and education were also clustered based on the income.

	feature	one	two	differ	abs_diff	pct_exp
7	binnedinc	0.215039	0.749247	-0.534209	0.534209	0.190605
22	pctempprivcoverage	0.366168	0.587626	-0.221457	0.221457	0.079016
20	pctprivatecoverage	0.482980	0.704010	-0.221030	0.221030	0.078863
5	povertypercent	0.420307	0.212334	0.207973	0.207973	0.074205
23	pctpubliccoverage	0.569944	0.372667	0.197276	0.197276	0.070388
24	pctpubliccoveragealone	0.482626	0.286667	0.195959	0.195959	0.069918
3	medincome	0.149616	0.313814	-0.164198	0.164198	0.058586
17	pctbachdeg25_over	0.189305	0.343686	-0.154381	0.154381	0.055083
19	pctunemployed16_over	0.323326	0.198845	0.124481	0.124481	0.044415
26	pctblack	0.161480	0.057332	0.104148	0.104148	0.037160
25	pctwhite	0.763798	0.865265	-0.101467	0.101467	0.036203
12	percentmarried	0.528088	0.626310	-0.098222	0.098222	0.035045
16	pcths25_over	0.628072	0.532747	0.095324	0.095324	0.034012
13	pctnohs18_24	0.327186	0.246746	0.080439	0.080439	0.028701
2	target_deathrate	0.433454	0.356599	0.076855	0.076855	0.027422
15	pctbachdeg18_24	0.081887	0.151305	-0.069419	0.069419	0.024768
14	pcths18_24	0.513654	0.455741	0.057913	0.057913	0.020663

- The above dataframe is obtained from the centroid values of the 2 clusters for every feature.
- The 1<sup>st</sup> column shows the feature labels. Columns 'one' and 'two' are the centroid values for the two clusters.
- Then we found the difference of the centroid values for all the features.
- Then we retrieved only the magnitude of the differences by taking the absolute value.
- Then we saw the percentage of difference explained by every feature and sorted in descending order.
- We then dropped the features that explained less than 2% of the net difference.
- The final column created is the percentage of difference explained by each feature. They were considered as the coefficients in the scoring function which is a linear combination of the important features shown above.



- The scores of the counties are normally distributed.
- The score also has a linear relationship with the important features as shown below.



	feature	coefficients
0	binnedinc	0.180547
1	pctempprivcoverage	0.074961
2	pctprivatecoverage	0.074814
3	povertypercent	-0.070427
4	pctpubliccoverage	-0.066791
5	pctpubliccoveragealone	-0.066496
6	medincome	0.055492
7	pctbachdeg25_over	0.051846
8	pctunemployed16_over	-0.042256
9	pctblack	-0.034938
10	pctwhite	0.034094
11	percentmarried	0.033610
12	pcths25_over	-0.031690
13	pctmarriedhouseholds	0.030052
14	pctnohs18_24	-0.027212
15	target_deathrate	-0.025908
16	pctbachdeg18_24	0.023097

• The above dataframe is the coefficients and its respective features.

#### **RESULTS**

Falls Church city, Virginia Douglas County, Colorado Loudoun County, Virginia Williamson County, Tennessee Hamilton County, Indiana Delaware County, Ohio Los Alamos County, New Mexico Carver County, Minnesota Summit County, Utah Arlington County, Virginia Lincoln County, South Dakota Hunterdon County, New Jersey Scott County, Minnesota Dallas County, Iowa Morris County, New Jersey Broomfield County, Colorado Howard County, Maryland Morgan County, Utah Fairfax County, Virginia

Forsyth County, Georgia Johnson County, Kansas Somerset County, New Jersey Oldham County, Kentucky Washington County, Minnesota Ozaukee County, Wisconsin Waukesha County, Wisconsin Teton County, Wyoming Putnam County, New York Kendall County, Illinois Davis County, Utah Poquoson city, Virginia St. Charles County, Missouri Chester County, Pennsylvania Warren County, Ohio Rockingham County, New Hampshire Oconee County, Georgia St. Croix County, Wisconsin Boone County, Indiana

Calumet County, Wisconsin
Hanover County, Virginia
Carroll County, Maryland
Sarpy County, Nebraska
Washington County, Nebraska
Norfolk County, Massachusetts
Dakota County, Minnesota
Livingston County, Michigan
Stafford County, Virginia
Hendricks County, Indiana
Eagle County, Colorado
Sussex County, New Jersey

The above are the top 50 counties we recommend.

## **REFERENCES**

- The American Community Survey (census.gov)
- Clinicaltrials.gov
- Cancer.gov
- www.analyticsvidhya.com
- www.data.world/nrippner/ols-regression-challenge
- www.ncsl.org/research/health/health-insurance-premiums.aspx