

ANILKUMAR.DIGUMARTHI

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Career Objective:

Seeking a challenging role in an agriculture-based IT environment where I can leverage my expertise in both agriculture and IT to contribute to resolving economic challenges related to agriculture business, agriculture economics, global business, and management.

Professional Summary:

Results-oriented professional with a proven track record in agricultural management, IT integration, and vendor relationships. Skilled in leveraging technology to optimize crop management and enhance agricultural efficiency. Strong communicator and negotiator with hands-on farm experience.

Professional Experience:

- Field Officer | Biostadt India Ltd. - August 2022 to 2023
Successfully managed great number of vendors, negotiating prices, and optimizing distribution channels.
Implemented technology-driven solutions, resulting in a high increase in crop yield.
Ensured compliance with national health and safety regulations.
- Market Development Officer | Corteva Agri Science - September 2021 to August 2022
Developed and executed market expansion strategies, leading to a [specific percentage] increase in market share.
Collaborated with cross-functional teams to launch innovative agricultural products.
Conducted data-driven market analysis to identify growth opportunities.
- Rural Agriculture Work Experience (RAWES) | ICAR Guideline - January 2020 to May 2021
Gained hands-on farm experience, specializing in insecticide, fertilizer, and fungicide application.
Assisted in implementing sustainable agricultural practices, resulting in a large reduction in production costs.
Collected and analyzed data to improve crop management techniques.

Education:

QUALIFICATION	NAME OF THE INSTITUTION	UNIVERSITYNAME	YEAR OFPASSING	AGGREGATE
MS in Information Technology Management	Cumberland University	Cumberland University	Ongoing	-

SSC	NRI Indian Springs	Board of Secondary Education ,A.P	2014	88%
INTERMEDIATE	Sri Chaithanya Junior College, Vijayawada	Board of Intermediate Education,A.P	2016	79%
BSC Agriculture	Late R G Deshmukh College Of Agriculture,amravati	PDKV,Akola,Maharashtra.	2021	70%

Skills:

IT Proficiency: Proficient in computer applications and IT tools.

IT Integration in Agriculture: Leveraged technology for crop monitoring and management.

Agricultural Management: Demonstrated success in optimizing agricultural processes.

Market Development: Proven ability to identify and exploit growth opportunities.

Data Analysis: Proficient in analyzing agricultural data to inform decision-making and improve efficiency.

Vendor Management: Skilled in cultivating strong vendor relationships, negotiating prices, and optimizing distribution channels.

Sustainable Agriculture: Experience in implementing sustainable farming practices for improved crop yields and cost savings.

Communication: Strong verbal and written communication skills, facilitating effective collaboration with cross-functional teams.

Problem Solving: Adept at addressing complex agricultural challenges with data-driven solutions.

Compliance and Safety: Knowledgeable in national health and safety regulations related to agriculture.

PERSONALDETAILS:

Name : AnilKumar Digumarthi

Languages known : English,Telugu and Hindi

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