

Absolute Revenue.	
Achieved	Score
< 50%	50%
51- 60%	70%
61-70%	80%
71-89%	90%
90-100%	100% + 10% of Score
101-110%	100% + 15% of Score
111-125%	100% + 20% of Score
> 125%	100% + 25% of Score

New IPD Patients Visit In Month	
Achieved	Score
< 15%	50%
15-19%	80%
20-25%	100%
26-35%	100% + 15% of Score
Above 35%	100% + 25% of Score

Diagnostic Revenue.	
Achieved	Score
< 50%	50%
51- 60%	60%
61-70%	70%
71-80%	80%
81-90%	90%
91-100%	100%
101-110%	100% + 10% of Score
111-125%	100% + 15% of Score
> 125%	100% + 20% of Score

Crude Mortality	
Achieved	Score
< 10%	50%
7-9%	70%
4-6%	90%
2-3%	100% + 10% of Score
Below 2%	100% + 25% of Score

ARPOB	
Achievement	Score
Less Then 70%	50%
71-80%	80% of Score
81-85%	90% of Score
86-100%	100% of Score
101-110%	100% + 10% of Score
111-120%	100% + 15% of Score
121-150%	100% + 20% of Score
Above 151%	100% + 30% of Score

PATIENT INTERACTION	
To ensure the highest standards of patient care and satisfaction, Hospital implements a stringent policy where any verified written complaint against a doctor—submitted via email, letter, Google review, or social media—will result in a zero performance score for that entire month.	

ACADEMICS	
All Consultants are required to achieve at least one publication in a peer-reviewed medical journal within a 12-month period. Alternatively, if a publication or research is not accomplished, the staff member must conduct or actively participate in at least three workshops or Continuing Medical Education (CME) sessions within the same timeframe.	