





### **Project Brief**

#### **Business Objectives**

#### **Identify the best**

- Sectors
- Countries
- Investment type for making investments.

#### **Strategy**

The strategy is invest where most of the other companies are investing

#### **Constraints**

#### **Used strategic constraints**

- Invest between 5 to 15
  million USD per round of
  investment
- wants to invest only in English-speaking countries
- considered a country to be English speaking only if English is one of the official languages in that country

#### **Data Analysis Goals**

#### **Investment type analysis:**

Comparing the typical investment amounts in the venture, seed, angel, private equity etc. so that Spark Funds can choose the type that is best suited for their strategy.

#### **Country analysis:**

Identifying the countries which have been the most heavily invested in the past. These will be Spark Funds' favourites as well.

#### Sector analysis

Understanding the distribution of investments across the eight main sectors.





## Problem solving methodology

### Data import

Imported data from crunchbase.com.
The data is about companies, funding and sector related data. Also, we imported data from Wikipedia using web scraping.

### **Data cleaning**

Data cleaning by handling nul/NaN values, dropping unwanted columns with a lot of junk data, fixing data mistakes like replacing 0 with na, imputing data.

### **Data Merging**

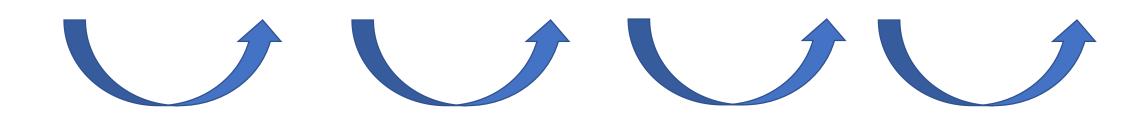
Merging data into one to be able to make it easier to do analytical operations on it

### **Analysis**

Analysing data to find the best suited investment funding type, country and sector.

#### **Data Plot**

Making data plots/charts for clear visual business insights.







# Investment Type Analysis

Funding Type	% of Total global investments in selected 4 FTs
Venture	78.38%
Angel	0.60%
Seed	2.20`%
Private Equity	18.82%

Funding Type	Average Funding amount(in dollars)	Between \$5M and \$15M?
Venture	\$5M	Yes
Angel	\$414,906	No
Seed	\$300,000	No
Private Equity	\$20M	No



Venture is the most invested funding type.



As per the company's constraint, Venture is the only funding type which qualifies into the \$5M to \$15M range.

Venture Funding type is suitable for Spark Funds.





### **Country Analysis**

Countries	Total investments in Top 9 countries for Venture Funding type (in billion dollars)	Is English one of the official languages?
CAN (Canada)	9.48	Yes
CHN (China)	39.33	No
DEU (Germany)	6.31	No
FRA (France)	7.23	No
GBR (UK)	20.07	Yes
IND (India)	14.26	Yes
ISR (Israel)	6.85	No
JPN (Japan)	3.17	No
USA	420.06	Yes

#### **Business Insight:-**

USA, GBR (UK) and India are the top 3 English speaking countries with most investments.





# Sector Analysis

**GBR** 

The top 3 sectors to invest in USA, GBR(UK) and India



Top 3 Sectors	Total investment count	Total investment amount(in billion dollars)
Others	147	1.29
Social, Finance, Analytics, Advertising	133	1.09
Cleantech / Semiconducto rs	130	1.16

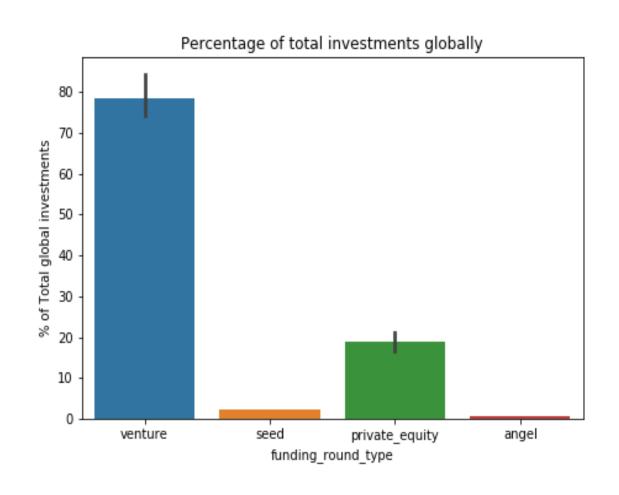
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Top 3 Sectors	Total investment count	Total investment amount(in billion dollars)
Others	110	1.01
Social, Finance, Analytics, Advertising	60	0.55
News, Search and Messaging	52	0.43

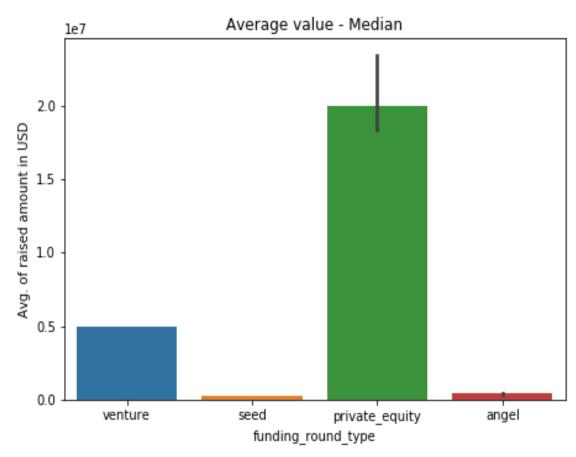
**INDIA** 





# Venture Funding type is suitable for Spark Funds.

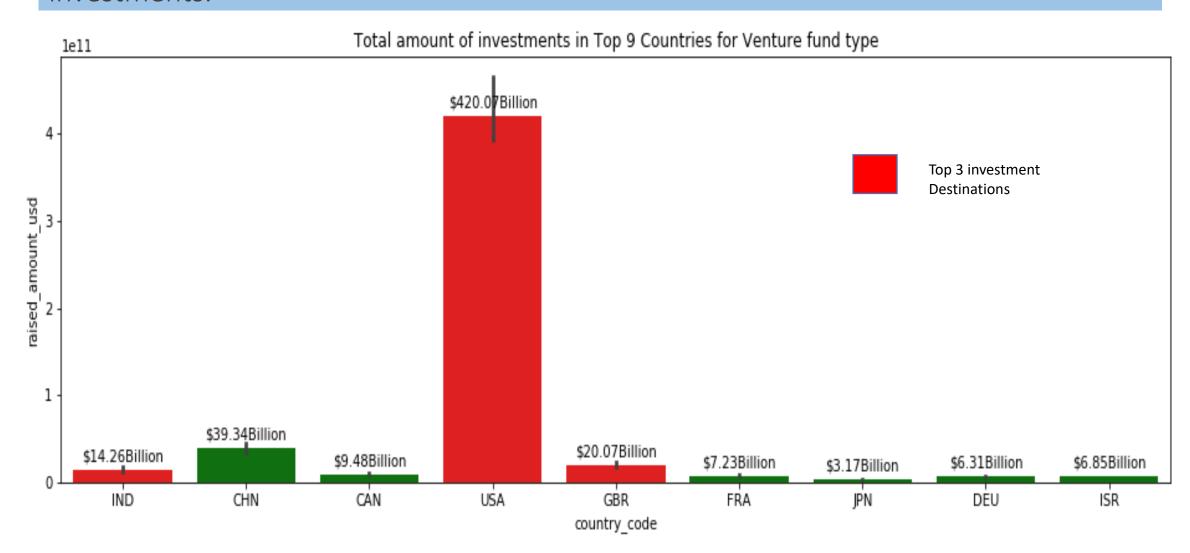








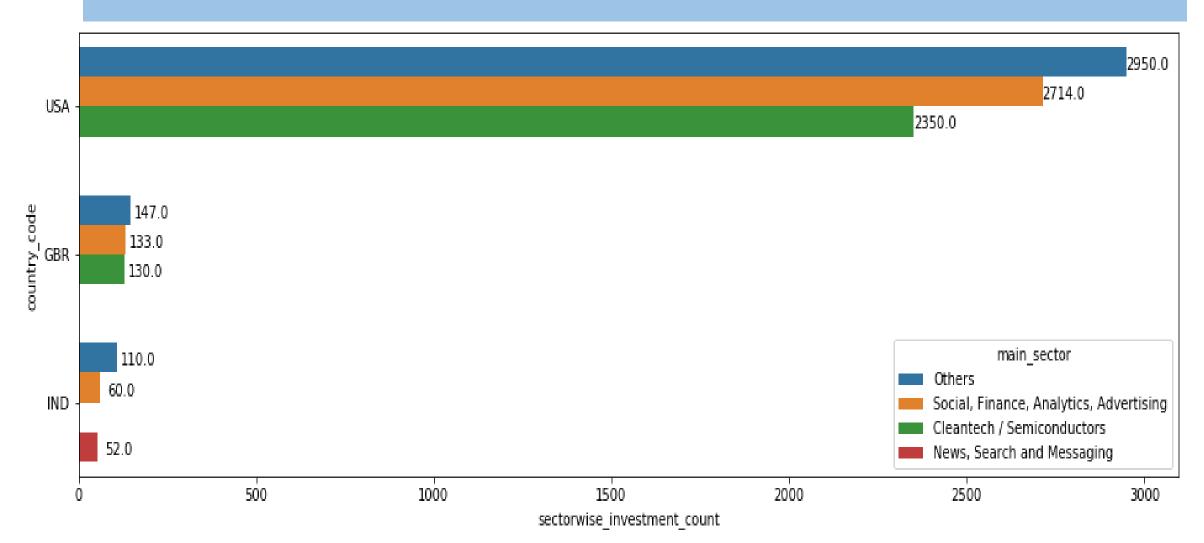
USA, GBR (UK) and India are the top 3 English speaking countries with most investments.







### The top 3 sectors to invest in USA, GBR(UK) and India





The funding type most suited for Spark Funds' investment needs is Venture funds.

The top 3 English Speaking countries to invest are:-

- 1. USA
- 2. GBR (UK)
- 3. India

Best Sectors to Invest in are:-

- Others, Social, Finance, Analytics, Advertising and Cleantech / Semiconductors for USA and UK
- Others, Social, Finance, Analytics, Advertising and News, Search and Messaging for India