

The mindset of an entrepreneur

I hardly spent 9 months in my Bschoool and then I dropped out and didn't receive MBA degree. I was invited in many Bschoools to give lectures to student on entrepreneur.

Most common question I face from student was How to raise Capital? How to raise fund?

As leaving your secure job and to become entrepreneur is not easy decision.

I just tell them "you just do it, you do it because you have to do it".

The Entrepreneur can raise fund from three option 1. Employee 2. Customers 3. Investors

Customers can buy their product and raise money and investors can invest more money on the basis of the product sold, and let employee works for the 10 times more the money they get paid. Otherwise you need to quit your business.

This is not the answer that many students are seeking. Most are looking for magic formula to become rich overnight. Even most of the instructors are not Entrepreneurs. They themselves are employee with regular pay check.

Today the richest persons on the earth are entrepreneur. They are not special person, they just do the things and make the things happen.

Today many million of people dream of getting their own business and quitting their job, but only of them can do. As most of them lack courage to take bold decision. "It take courage to discover, develop and donate your genius to the world".

When I was kid my real dad often told me to go to school and get good grade to get good and secure job as they are preparing me for the E quadrant. On the other hand my mother was preparing for the S quadrant as she want to become Doctor and lawyer. My rich told me if I want to become rich I should be business owner and an investor.

Now the question that matter is Where do we live? To change one's lifestyle or to move from one quadrant to other it's the mindset that matters a lot. Even the person with the skills can fail if he doesn't have the mindset.

Only you can change your mindset, and make it happen for you. No one else can do it for you. You can not blame other for this.