



FILTERS

FY	All
region	All
market	All
division	All
customer	All

P & L  
By Months

All values in USD  
Note: 21 vs 20 is not part of pivot table

Values	Fiscal Years Sep			Oct			Nov			Dec	
	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020
Net Sales	6.5M	17.1M	44.8M	8.0M	20.6M	54.6M	10.7M	28.7M	74.3M	11.4M	29.9M
COGS	3.8M	10.6M	28.4M	4.7M	12.8M	34.7M	6.3M	18.1M	47.4M	6.7M	18.9M
Gross Margin	2.6M	6.5M	16.4M	3.4M	7.8M	19.9M	4.5M	10.6M	27.0M	4.7M	11.0M
GM %	40.9%	37.8%	36.7%	42.0%	37.8%	36.5%	41.5%	37.0%	36.3%	41.4%	36.8%



Dec	Jan			Feb			Mar			Apr			May	
2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020
78.1M	6.5M	17.1M	44.8M	6.1M	15.9M	41.8M	6.4M	2.1M	44.0M	6.3M	7.8M	43.5M	6.5M	9.9M
49.8M	3.9M	10.7M	28.4M	3.5M	9.9M	26.5M	3.8M	1.3M	28.0M	3.7M	4.8M	27.7M	3.8M	6.2M
28.3M	2.7M	6.5M	16.4M	2.6M	6.0M	15.3M	2.7M	0.8M	16.0M	2.6M	2.9M	15.8M	2.6M	3.7M
36.3%	40.9%	37.8%	36.7%	41.9%	37.7%	36.5%	41.5%	36.7%	36.4%	41.4%	37.7%	36.3%	40.8%	37.5%



May	Jun			Jul			Aug		
2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
44.4M	6.2M	14.9M	41.5M	6.5M	16.1M	44.0M	6.3M	16.5M	43.0M
28.1M	3.6M	9.3M	26.4M	3.8M	10.2M	28.0M	3.7M	10.5M	27.4M
16.3M	2.6M	5.5M	15.1M	2.7M	5.9M	16.0M	2.6M	6.1M	15.6M
36.6%	42.0%	37.3%	36.4%	41.5%	36.7%	36.4%	41.4%	36.8%	36.3%