## SUSAN CARLETON ATHEY

Stanford University Graduate School of Business 655 Knight Way Stanford, CA 94305 athey@stanford.edu

#### **PERSONAL**

Born November, 1970. U.S. Citizen.

#### **EDUCATION**

# **Duke University**

Bachelor of Arts, 1991.

Majors in economics, mathematics, and computer science.

Magna Cum Laude. Phi Beta Kappa.

## **Stanford Graduate School of Business**

Ph.D., 1995

Dissertation: "Comparative Statics in Stochastic Problems with Applications."

Advisors: Paul Milgrom and John Roberts (co-chairs), Edward Lazear.

### **CURRENT POSITIONS**

Stanford University Graduate School of Business

2014-present The Economics of Technology Professor

2013-2014 Professor of Economics

National Bureau of Economic Research

2001-present Research Associate. Co-organizer of Productivity and Information Technology/Digitization; Founding co-director of Market Design Working Group, 2008-2014.

### **PAST POSITIONS**

Harvard University

2006-2012 Professor of Economics

Center for Advanced Study in the Behavioral Sciences

2004-2005 Fellow

Department of Economics, Stanford University

2001-2004 Associate Professor of Economics

2004-2006 Holbrook Working Professor of Economics and Professor (by

courtesy) in the Graduate School of Business

Department of Economics, Massachusetts Institute of Technology

1999-2001 Castle Krob Career Development Associate Professor of Economics

1997-1999 Castle Krob Career Development Assistant Professor of Economics

1995-1997 Assistant Professor of Economics

Cowles Foundation for Economic Research, Yale University

1997-1998 Visiting Assistant Professor of Economics

Hoover Institution, Stanford University 2000-2001 National Fellow National Bureau of Economic Research 1997-2001 Faculty Research Fellow

### OTHER POSITIONS

2018-present	Founding Director, Golub Capital Social Impact Lab, Stanford
2018-present	Founding Associate Director, Stanford Human Centered Artificial
_	Intelligence Institute
Ongoing	Boards of Directors: Lending Club (2018-present), Expedia (2015-
	present), Ripple (2014-present), Rover (2016-present), Turo (2019-
	present), Innovations for Poverty Action (2019-present).
2008-2018	Visiting/Consulting Researcher, Microsoft Research, New England
2007-2016	Consultant to Microsoft Corporation.
April,1999; C	ctober, 2000; February, 2001 Consultant, Research Department,
Minneapolis Federal Reserve Bank	
May, 1998	Visiting Professor, I.D.E.I. Toulouse.

### **CURRENT PROFESSIONAL ACTIVITIES**

- Co-organizer of Productivity and Information Technology/Digitization, National Bureau of Economics Research, 2009-present.
- Member, Governor's Council of Economic Advisors, 2020-present.

### PAST PROFESSIONAL ACTIVITIES

- Member, Federal Economics and Statistics Advisory Committee, 2016-2018.
- Vice President, American Economics Association, 2017-2018.
- Advisory Board, Toulouse School of Economics, 2010-15.
- Member, National Academies Board on Science, Technology and Economic Policy Innovation Policy Form, 2013-2015.
- Member, President's Committee for the National Medal of Science (Presidential Appointment, two consecutive terms), 2011-2016.
- Member, National Academies Committee on Science, Engineering, and Public Policy, 2013-2016.
- Member, Nominating Committee for American Academy of Arts and Sciences, 2011-2012.
- Honors and Awards Committee, American Economics Association, 2013-2016.
- Membership Committee, National Academy of Science, 2013-2016.
- NBER, Founding co-director of Market Design Working Group, 2008-2014.
- o Cambridge Economics Economics and Computational Day, co-founder, 2011.
- o Council, Game Theory Society, 2009-2012. (elected position).
- o Associate Editor, *Theoretical Economics*, 2005-2011.
- o Council, Econometric Society, 2007-2010. (elected position)
- o Executive Committee, American Economic Association, 2008-2010. (elected position)

- Advisory Committee on Editorial Appointments, American Economics Association, 2011.
- o Co-Editor, American Economic Journals: Microeconomics, 2007-2008.
- o Associate Editor, *Econometrica*, 2006-2007.
- o Associate Editor, Quarterly Journal of Economics, 2001-2007.
- o Editorial Board, Not a Journal Economics, 2001-2008.
- o Fellows Nominating Committee, Econometric Society, 2006.
- o Elaine Bennett Research Prize Committee (AEA/CSWEP), 2002, 2004, 2006 (Chair).
- o Chair, Program Committee, Winter Meetings of the Econometric Society, 2006.
- National Science Foundation Economics Panel, 2004-2006.
- Co-director, Market Design Program, Stanford Institute for Economic Policy Research, 2004-2006.
  - o Mentor, CeMent Mentoring Workshop, AEA/CSWEP, 2006.
- Young Faculty Nominating Committee, Center for Advanced Study in the Behavioral Sciences.
- Associate Editor, American Economic Review, 2002-2005.
- Associate Editor, RAND Journal of Economics, 2002-2004.
- Foreign Editor, *Review of Economic Studies*, 2001-2004.
- American Economic Association Nominating Committee, 2003.
- Stanford University Fellow, 2002-2004.
- Co-editor, Journal of Economics and Management Strategy, 1997-2001.
- Program Committee, Summer Meetings of the Econometric Society, 1997 and 1998; 8th World Congress of the Econometric Society, 2000; Winter Meetings of the Econometric Society, 2001 and 2005.

#### **HONORS**

- Adam Smith Award, National Association of Business Economists, 2020
- CME Group-Mathematical Sciences Research Institute Prize in Innovative Quantitative Applications, 2020
- Von Neumann Prize, Rajk László College for Advanced Studies, 2019
- Fellow, International Association of Applied Econometrics, elected 2019
- Fellow, Game Theory Society, elected 2017.
- Jean-Jacques Laffont Prize, 2016
- Corresponding Fellow, British Academy, elected 2016.
- Knight Fellows Favorite Professor Award, Stanford University, 2014.
- 2013 Best Paper Award, American Economic Journal: Microeconomics.
- Fellow, Society for the Advancement of Economic Theory, 2013.
- Member, National Academy of Science, elected 2012.
- Honorary doctorate, Duke University, 2009.
- Fellow, American Academy of Arts and Sciences, elected 2008.
- John Bates Clark Medal, 2007.
- Fellow, Econometric Society, elected 2004.
- Guggenhime Faculty Scholar, Stanford University, 2004-2006.
- Elaine Bennett Research Award, 2001.

- Sloan Foundation Research Fellow, 2000.
- Undergraduate Economics Association Teaching Award, 1995-1996.
- Review of Economic Studies Tour, 1995.
- Stanford University Lieberman Fellow, 1994-1995.
- State Farm Dissertation Award in Business, 1994.
- National Science Foundation Graduate Fellowship, 1991-1994.
- Jaedicke Scholar, Stanford Graduate School of Business, 1992-1993.
- Mary Love Collins Scholarship, Chi Omega Foundation, 1991-1992.
- Duke University Alice Baldwin Memorial Scholarship, 1990-1991.

## **DISTINGUISHED LECTURES**

- Rosenthal Memorial Lecture, Boston University, 2020
- Invited speaker, American Association of Artificial Intelligence, 2020
- Ely Lecture, Johns Hopkins University, 2020
- T.W. Schultz Memorial Lecture, Agricultural and Applied Economics Association, 2020
- Invited keynote, INFORMS, 2019
- Jean Monnet Lecture, European Central Bank, 2019
- The Korean American Economics Association-Maekyung Forum Lecture, 2019
- Steine Lecture, Vanderbilt University, 2018
- BMO Lecture, Simon Fraser University, 2018
- Marshall Lecture, European Economics Association, 2018
- Keynote, North American Summer Meetings of the Econometric Society, 2018
- Nancy Schwarz Lecture, Kellogg, Northwestern University, 2018
- William Comanor '59 Lectureship in Economics, Haverford College, 2018
- Munich Lectures, 2017
- Distinguished Visiting Lecturer, Boston University, 2016
- Keynote, MIT Conference on Digital Experimentation, 2014, 2015, 2016, 2017, 2018, 2019
- Keynote, EARIE, 2016
- Keynote, European Conference on Machine Learning/European Knowledge, Discovery, and Data Mining Conference (ECML/EKDD), 2016
- Keynote, International Conference on Machine Learning (ICML), 2016
- Distinguished Lecturer, Department of Economics, Columbia, 2016
- Distinguished Lecture Series, Carnegie Mellon, 2016
- Manchot Lecture, Bonn, 2016
- WZB Distinguished Lecture in Social Sciences, 2016
- Keynote, Knowledge Discovery and Data Mining (KDD), Sydney, 2015
- Henry George Lecture, University of Scranton, 2015
- Milliman Lecture, University of Washington, 2015
- George Staller Lecture, Cornell, 2015
- Fathauer Lecture, University of Arizona, 2015
- The GSB Salon, Stanford-Bejing Lecture, 2015
- Woytinksy Lecture, University of Michigan, 2014.
- Leigh Lecture, Washington State University, 2014.

- Central Planning Bureau Lecture, Netherlands, 2014.
- Keynote, DIMACS Workshop on Economic Aspects of Information Sharing, 2013.
- Association Lecture, Southern Economics Association, 2013.
- Keynote, Searle Antitrust Conference, 2012.
- Sir Richard Stone Annual Lecture, Cambridge University, 2012.
- Dunaway Lecture, Michigan State University, 2012.
- Keynote, 2011 MIT Center for Digital Business Annual Conference
- Keynote address, 2011 Southern California Symposium on Network Economics and Game Theory.
- Keynote address, International Joint Conferences on Artificial Intelligence, Barcelona, July 2011.
- Fisher Schultz Lecture, Econometric Society, 2011.
- Plenary Lecture for Society of Economic Dynamics, 2010.
- Plenary Lecture for joint meeting of Electronic Commerce and Theoretical Aspects of Rationality and Knowledge, 2009.
- Society of Economic Design Plenary Lecture, 2008.
- Frank Hahn Lecture, Royal Economic Society Conference, 2008.
- John F. Nash, Jr., Lecture, Carroll Round, Georgetown, 2008.
- Schultz Lecture, University of Chicago, 2007.
- Toulouse Lectures in Economics, 2007.
- Invited Speaker, 9th World Congress of the Econometric Society.
- Johnson Distinguished Lecturer in Economics, Duke University, 2004.

## **GRANTS AND RESEARCH AWARDS**

- Human-Centered Artificial Intelligence seed grant, "Artificial Intelligence for Scientific Discovery"
- Sloan Foundation Research Grant, 2017.
- "The Impact of Digitization on Labor Markets, Product Quality, and Information," Cyber Initiative Grant, Stanford University, 2017.
- "Causal Inference," DARPA/ONR Grant N00014-17-1-2131, 2016.
- "How Intermediaries Affect User Choice in News and Commerce," Cyber Initiative Grant, Stanford University, 2016.
- "Private Information and Dynamic Games," NSF Grant No. SES-0351500.
- "Private Information in Auctions, Pricing Games, and Ongoing Relationships," NSF CAREER Award No. SES-9983820.
- "Bidding Behavior in U.S. Forest Service Timber Auctions," MIT Provost's Fund for Humanities, Arts, and Social Sciences Research Award, 1997.
- "Empirical Tests for Complementarities: A Structural Approach," MIT Sloan School of Management, Creative Research Award, 1996 (with Scott Stern).
- "Comparative Statics: Theory and an Empirical Framework for Testing Predictions," NSF Grant No. SBR-9631760.
- "Product and Process Innovation," William Miller Fund, Stanford GSB.

#### **ARTICLES**

- 1. "Policy Learning with Observational Data," with Stefan Wager, forthcoming, *Econometrica*. <a href="https://arxiv.org/abs/1702.02896">https://arxiv.org/abs/1702.02896</a> (formerly titled "Efficient Policy Learning").
- 2. "Peaches, Lemons, and Cookies: Designing Auction Markets with Dispersed Information." With Ittai Abraham, Moshe Babaioff, Michael Grubb. Forthcoming, *Games and Economic Behavior*.
- 3. "Local Linear Forests," (with Rina Friedberg, Julie Tibshirani, and Stefan Wager). Forthcoming, *Journal of Computational and Graphical Statistics*. arXiv preprint https://arXiv.org/abs/1807.11408
- 4. "policytree: Policy learning via doubly robust empirical welfare maximization over trees" (with Erik Sverdrup, Ayush Kanodia, Zhengyuan Zhou, Susan Athey, and Stefan Wager), *Journal of Open Source Software*, 5(50), 2020.
- 5. "Design-based Analysis in Difference-In-Differences Settings with Staggered Adoption," (with Guido Imbens), <a href="https://arxiv.org/abs/1808.05293">https://arxiv.org/abs/1808.05293</a> 2018. Forthcoming, *Journal of Econometrics*.
- 6. "Preventing cytokine storm syndrome in COVID-19 using α-1 adrenergic receptor antagonists," with Konig, M. F., Powell, M. A., Staedtke, V., Bai, R. Y., Thomas, D. L., Fischer, N. M., ... & Mensh, B. *The Journal of Clinical Investigation*. https://www.jci.org/articles/view/139642
- 7. "Sampling-based vs. Design-based Uncertainty in Regression Analysis" (with Alberto Abadie, Guido Imbens, and Jeffrey Wooldridge), *Econometrica*, 88(1), 2020, 265-296. https://arxiv.org/abs/1706.01778
- 8. "The Allocation of Decision Authority to Human and Artificial Intelligence," (with Kevin A. Bryan and Joshua S. Gans), forthcoming, *AEA Papers and Proceedings*, 2020.
- 9. "Stable Prediction with Model Misspecification and Agnostic Distribution Shift" (with Kun Kuang, Ruoxuan Xiong, Peng Cui, and Bo Li), *Association for the Advancement of Artificial Intelligence (AAAI)*, 2020.
- 10. "Estimating Treatment Effects with Causal Forests: An Application" (with Stefan Wager), 2019. *Observational Studies*. https://arxiv.org/abs/1902.07409
- 11. "Ensemble Methods for Causal Effects in Panel Data Settings" (with Mohsen Bayati, Guido Imbens, and Zhaonan Qu), *American Economic Review Papers and Proceedings*, May, 2019. <a href="https://arxiv.org/abs/1903.10079">https://arxiv.org/abs/1903.10079</a>
- 12. "SHOPPER: A Probabilistic Model of Consumer Choice with Substitutes and Complements," (with Francisco Ruiz and David Blei), *Annals of Applied Statistics*, forthcoming. Selected for inclusion as one of the best papers accepted in 2019 for "Annals of Applied Statistics Lecture" at *Joint Statistical Meetings*, 2020. https://arxiv.org/abs/1711.03560
- 13. "Balanced Linear Contextual Bandits," with Maria Dimakopoulou, Zhengyuan Zhou, and Guido Imbens, *Association for the Advancement of Artificial Intelligence (AAAI)*, 2019.
- 14. "Generalized Random Forests," *Annals of Statistics*, with Julie Tibshirani and Stefan Wager, 47 (2), 1148-1178, 2019. http://arxiv.org/abs/1610.01271
- 15. "Estimation and Inference of Heterogeneous Treatment Effects using Random Forests" (with Stefan Wager), <a href="http://arxiv.org/abs/1510.04342">http://arxiv.org/abs/1510.04342</a> Journal of the American Statistical Association, 113 (523), 1228-1242, 2018.

- 16. "Learning in Games with Lossy Feedback," (with Zhengyuan Zhou, Panayotis Mertikopoulos, Nicholas Bambos, Peter Glynn and Yinyu Ye), *Neural Information Processing Systems (NeurIPS)*, 2018.
- 17. "Stable Prediction across Unknown Environments," (with Kun Kuang, Ruoxuan Xiong, Peng Cui, and Bo Li), *Knowledge Discovery and Data Mining (KDD)*, 2018.
- 18. "Estimating Heterogeneous Consumer Preferences for Restaurants and Travel Time Using Mobile Location Data," (with David Blei, Robert Donnelly, Francisco Ruiz, and Tobias Schmidt), *American Economic Review Papers and Proceedings*, May, 2018. https://arxiv.org/abs/1801.07826
- 19. "Efficient Inference of Average Treatment Effects in High Dimensions via Approximate Residual Balancing" (with Guido Imbens and Stefan Wager), *Journal of the Royal Statistical Society-Series B*, 80(4), 2018, 597-623. http://arxiv.org/abs/1604.07125
- 20. "Exact P-values for Network Interference" (with Dean Eckles and Guido Imbens). *Journal of the American Statistical Association*, 113.521 (2018): 230-240.
- 21. "Context Selection for Embedding Models," (with Liping Liu, Francisco Ruiz, and David Blei), *Neural Information Processing Systems (NeurIPS)*, 4819-4827, 2017. http://papers.nips.cc/paper/7067-context-selection-for-embedding-models.pdf
- 22. "Structured Embedding Models for Grouped Data," with Maja Rudolph, Francisco Ruiz, and David Blei, *Neural Information Processing Systems (NeurIPS)*, 250-260, 2017. <a href="https://arxiv.org/abs/1709.10367">https://arxiv.org/abs/1709.10367</a>
- 23. "Beyond Prediction: Using Big Data for Policy Problems," Science, February 3, 2017.
- 24. "Estimating Average Treatment Effects: Supplementary Analyses and Remaining Challenges," (with Guido Imbens, Thai Pham, and Stefan Wager), *American Economic Review Papers and Proceedings*, May 2017.
- 25. "The Impact of Consumer Multi-homing on Advertising Markets and Media Competition" (with Emilio Calvano and Joshua Gans). *Management Science*, 64(4), 2017, 1574-1590.
- 26. "Recursive Partitioning for Heterogeneous Causal Effects" (with Guido Imbens), *Proceedings of the National Academy of Science* 2016 113 (27) 7353-7360.
- 27. "A Measure of Robustness to Misspecification" (with Guido Imbens), *American Economic Review Papers and Proceedings*, May 2015, 105 (5), 476-480.
- 28. "Dynamics of Open Source Movements," (with Glenn Ellison), *Journal of Economics and Management Strategy*, 2014, 23 (2), 294-316.
- 29. "An Efficient Dynamic Mechanism," (with Ilya Segal), *Econometrica*, 2013, 81 (6), 2463-2485.
- 30. "Subsidies and Set-Asides in Auctions," (with Jonathan Levin and Dominic Coey). *American Economic Journal: Microeconomics*, 2013, 5 (1), 1-27. Winner: 2013 Best Paper Award, *American Economic Journal: Microeconomics*.
- 31. "Position Auctions with Consumer Search," (with Glenn Ellison). *Quarterly Journal of Economics*, 2011, 126(3), 1213-1270.
- 32. "Comparing Open and Sealed Bid Auctions: Theory and Evidence from Timber Auctions," (with Jonathan Levin and Enrique Seira). *Quarterly Journal of Economics*, 2011, 126(1), 207-257.
- 33. "The Impact of Targeting Technology on Advertising Markets and Media Competition," with Joshua Gans, *American Economic Review Papers and Proceedings*, May 2010.

- 34. "Skewed Bidding in Pay Per Action Models of Online Advertising," with Nikhil Agarwal and David Yang. *American Economic Review Papers and Proceedings*, May 2009.
- 35. "Collusion with Persistent Cost Shocks," (with Kyle Bagwell). *Econometrica*, May 2008, 76 (3), 493-540.
- 36. "Designing Efficient Mechanisms for Dynamic Bilateral Trading Games," (with Ilya Segal), *American Economic Review Papers and Proceedings*, May 2008.
- 37. "Efficiency in Repeated Trade with Hidden Valuations," (with David Miller). *Theoretical Economics*, 2007, 2 (3), 299-354.
- 38. "Discrete Choice Models with Multiple Unobserved Choice Characteristics," (with Guido Imbens). *International Economic Review*, 2007, 48 (4), 1159-1192.
- 39. "What Does Performance in Graduate School Predict? Graduate Economics Education and Student Outcomes" (with Larry Katz, Alan Krueger, James Poterba, and Steve Levitt), *American Economic Review*, May 2007.
- 40. "Identification and Inference in Nonlinear Difference-In-Difference Models," (with Guido Imbens). *Econometrica* 74 (2), March, 2006, 431-498.
- 41. "The Optimal Degree of Monetary Policy Discretion," (with Andrew Atkeson and Patrick Kehoe), *Econometrica* 73 (5), September, 2005, 1431-1476.
- 42. "Collusion and Price Rigidity," (with Kyle Bagwell and Chris Sanchirico). *Review of Economic Studies* 71 (2), April 2004, 317-349.
- 43. "Identification in Standard Auction Models," (with Philip Haile), *Econometrica*, 70 (6), *November* 2002, pp. 2107-2140.
- 44. "The Impact of Information Technology on Emergency Health Care Outcomes," (with Scott Stern), *RAND Journal of Economics*, 33 (3), Autumn 2002, pp. 399-432.
- 45. "Monotone Comparative Statics Under Uncertainty," *Quarterly Journal of Economics*, February 2002, CXVII (1): 187-223.
- 46. "Optimal Collusion with Private Information," (with Kyle Bagwell), *RAND Journal of Economics*, Autumn 2001, 32 (3): 428-465.
- 47. "Single Crossing Properties and the Existence of Pure Strategy Equilibria in Games of Incomplete Information," *Econometrica* 69 (4), July, 2001: 861-890.
- 48. "Organizational Design: Decision Rights and Incentive Contracts," (with John Roberts), *American Economic Review*, May 2001.
- 49. "Information and Competition in U.S. Forest Service Timber Auctions," (with Jonathan Levin), *Journal of Political Economy*, 109 (2), April 2001. Reprinted in: Empirical Industrial Organization, Paul Joskow and Michael Waterson, ed., Critical Ideas in Economics, Edward Elgar, forthcoming 2004.
- 50. "Investment and Market Dominance," (with Armin Schmutzler), *RAND Journal of Economics* 32 (1), Spring 2001: 1-26.
- 51. "Mentoring and Diversity," (with Chris Avery and Peter Zemsky), *American Economic Review* 90 (4) September 2000: 765-786.
- 52. "Information Technology and Training in Emergency Call Centers." (with Scott Stern). *Proceedings of the Fifty-First Annual Meetings* (New York, Jan 3-5, 1999). Madison, WI: Industrial Relations Research Association, pp. 53-60.
- 53. "Product and Process Flexibility in an Innovative Environment," (with Armin Schmutzler), *RAND Journal of Economics*, 26 (4) Winter1995: 557-574.

## **BOOKS/SURVEYS/COMMENTS/CONFERENCE VOLUMES**

- "Generic Drug Repurposing for COVID-19 and Beyond," (with Rena Conti, Richard Frank, and Jonathan Gruber), policy paper, Boston University. <a href="http://www.bu.edu/ihsip/2020/07/17/generic-drug-repurposing-for-covid-19-and-beyond/">http://www.bu.edu/ihsip/2020/07/17/generic-drug-repurposing-for-covid-19-and-beyond/</a>
- 2. "Computational social science: Obstacles and opportunities." Lazer, David MJ, Alex Pentland, Duncan J. Watts, Sinan Aral, Susan Athey, Noshir Contractor, Deen Freelon et al. *Science* 369, no. 6507 (2020): 1060-1062.
- 3. "Comment on: "Blessing of Multiple Causes" by Yixin Wang and David M. Blei," with Guido Imbens and Michael Pollman, forthcoming, *Journal of the American Statistical Association*.
- 4. "Machine Learning Methods Economists Should Know About," with Guido Imbens, *Annual Reviews*, August, 2019 <a href="https://arxiv.org/abs/1903.10075">https://arxiv.org/abs/1903.10075</a>
- 5. "Economists (and Economics) in Tech Firms," with Michael Luca, *Journal of Economic Perspectives*, 2018. https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3247794
- 6. "The Impact of Machine Learning on Economics," *The Economics of Artificial Intelligence*, NBER volume.
- 7. "Yuliy Sannikov: Winner of the 2016 John Bates Clark Medal," with Andrzej Skrzypacz, *Journal of Economic Perspectives*, 2017.
- 8. "The State of Applied Econometrics Causality and Policy Evaluation," with Guido Imbens, *Journal of Economic Perspectives*, 2017. http://arxiv.org/abs/1607.00699
- 9. "The Econometrics of Randomized Experiments," with Guido Imbens, *Handbook of Development Economics*. <a href="http://arxiv.org/abs/1607.00698">http://arxiv.org/abs/1607.00698</a>
- 10. "Machine Learning and Causal Inference for Policy Evaluation," KDD '15 Proceedings of the 21th ACM SIGKDD International Conference on Knowledge Discovery and Data Mining, Pages 5-6.
- 11. "The Nature and Incidence of Software Piracy: Evidence from Windows" (with Scott Stern), *The Economics of Digitization*, University of Chicago Press.
- 12. "Empirical Models of Auctions," in *Advances in Economics and Econometrics: Theory and Applications, Ninth World Congress, Volume II.* Richard Blundell, Whitney K. Newey, Torsten Persson, eds., Cambridge University Press, 2007.
- 13. "Nonparametric Approaches to Auctions," *Handbook of Econometrics*, Volume 6.
- 14. *Robust Comparative Statics* (with Paul Milgrom and John Roberts), research monograph (draft form).
- 15. "Adoption and Impact of Advanced Technologies in Emergency Response Systems," (with Scott Stern), in *The Changing Hospital Industry: Comparing Not-for-Profit and For-Profit Institutions*, David Cutler, ed. University of Chicago Press, 2000, pp. 113-155.

#### WORKING PAPERS/UNDER REVIEW

- 1. "Survey Bandits with Regret Guarantees," (with Sanath Kumar Krishnamurthy), preprint arXiv:2002.09814 (2020).
- 2. "A retrospective clinical study supporting the rationale for trials of Alpha-1 Adrenoreceptor Antagonists to prevent cytokine storm and severe COVID-19," (with

- Vogelstein, J. T., Powell, M., Koenecke, A., Xiong, R., Konig, M. F., Fischer, N., ... & Vogelstein, B.), 2020, arXiv preprint arXiv:2004.10117.
- 3. "Service Quality in the Gig Economy: Empirical Evidence about Driving Quality at Uber" (with Juan Camilo Castillo and Bharat Chandar), 2019, <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3499781">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3499781</a>
- 4. "Optimal Experimental Design for Staggered Rollouts" (with Ruoxuan Xiong, Mohsen Bayati, Guido Imbens), 2019, arXiv:1911.03764
- 5. "Confidence Intervals for Policy Evaluation in Adaptive Experiments," (with Vitor Hadad, David A. Hirshberg, Ruohan Zhan, Stefan Wager), 2019, <a href="http://arXiv.org/abs/1911.02768">http://arXiv.org/abs/1911.02768</a>.
- 6. "Using Wasserstein Generative Adversarial Networks for the Design of Monte Carlo Simulations" (with Guido Imbens, Jonas Metzger, Evan Munro), <a href="http://arXiv.org/abs/1909.02210">http://arXiv.org/abs/1909.02210</a>.
- 7. "Sufficient Representations for Categorical Variables (with Jonathan Johannemann, Vitor Hadad, Stefan Wager), 2019. <a href="https://arxiv.org/abs/1908.09874">https://arxiv.org/abs/1908.09874</a>
- 8. "Synthetic Difference in Differences" (with David A. Hirshberg, Guido W. Imbens, and Stefan Wager), 2019. <a href="https://arxiv.org/abs/1812.09970">https://arxiv.org/abs/1812.09970</a>
- 9. "Counterfactual Inference for Consumer Choice Across Many Product Categories" (with Robert Donnelly, Francisco R. Ruiz, and David Blei), 2019. https://arxiv.org/abs/1906.02635
- 10. "Experienced Segregation," (with Billy Ferguson, Matthew Gentzkow, and Tobias Schmidt), 2019. <a href="http://web.stanford.edu/~gentzkow/research/experienced-segregation.pdf">http://web.stanford.edu/~gentzkow/research/experienced-segregation.pdf</a>.
- 11. "Offline Multi-Action Policy Learning: Generalization and Optimization," (with Zhengyuan Zhou and Stefan Wager), <a href="https://arxiv.org/abs/1810.04778">https://arxiv.org/abs/1810.04778</a>. Selected as finalist for George Nicholson student paper competition at Informs, 2018.
- 12. "Matrix Completion Methods for Causal Panel Data Models," (with Mohsen Bayati, Guido Imbens, Nikolay Doudchenko, Guido Imbens, Khashayar Khosravi), 2017. https://arxiv.org/abs/1710.10251
- 13. "Estimation Considerations in Contextual Bandits," with Maria Dimakopoulou, Zhengyuan Zhou, and Guido Imbens, 2017. <a href="https://arxiv.org/abs/1711.07077">https://arxiv.org/abs/1711.07077</a>
- 14. "When Should You Adjust Standard Errors for Clustering?" with Alberto Abadie, Guido Imbens, and Jeffrey Wooldridge, 2017. <a href="https://arxiv.org/abs/1710.02926">https://arxiv.org/abs/1710.02926</a>
- 15. "The Digital Privacy Paradox: Small Money, Small Costs, Small Talk," with Christian Catalini and Catherine Tucker, Working Paper, MIT, 2017.
- 16. "Model Criticism for Bayesian Causal Inference," with David Blei, Francisco Ruiz, and Dustin Tran, 2016. <a href="http://arxiv.org/abs/1610.09037">http://arxiv.org/abs/1610.09037</a>
- 17. "The Impact of Aggregators on Internet News Consumption," with Markus Mobius and Jeno Pal, 2016.
- 18. "Bitcoin Pricing, Adoption, and Usage: Theory and Evidence," with Ivo Parashkevov, Vishnu Sarukkai, Jing Xia. Stanford GSB Working Paper, 2016.
- 19. "Estimating Treatment Effects using Multiple Surrogates: The Role of the Surrogate Score and the Surrogate Index" (with Raj Chetty, Guido Imbens and Hyunseung Kang), 2016 <a href="http://arxiv.org/abs/1603.09326">http://arxiv.org/abs/1603.09326</a>
- 20. "A Structural Model of Sponsored Search Advertising Markets" (with Denis Nekipelov). Working paper, 2012. Under review.

- 21. "The Impact of News Aggregators on Internet News Consumption: The Case of Localization" (with Markus Mobius). Working paper, 2012.
- 22. "Exchange Rate Fluctuations, Consumer Demand, and Advertising: the Case of Internet Search" (with Maya Cohen Meidan). Working paper, 2011.
- 23. "A Theory of Group Formation and Social Hierarchy," (with Saumitra Jha and Emilio Calvano). Working Paper, 2010.
- 24. "Characterizing Properties of Stochastic Objective Functions," MIT Working Paper 96-1R. Revise & Resubmit, B.E. Journals in Theoretical Economics.
- 25. "Investment and Information Value for a Risk-Averse Firm," MIT Working Paper No. 00-30. Revise & Resubmit, B.E. Journals in Theoretical Economics.
- 26. "The Value of Information in Monotone Decision Problems," (with Jonathan Levin), MIT Working Paper No. 98-24, November 1998.
- 27. "An Empirical Framework for Testing Theories about Complementarities in Organizational Design," (with Scott Stern). NBER Working Paper 6600, February 1998. *Revise & Resubmit, Management Science*.
- 28. "The Allocation of Decisions in Organizations," (with Joshua Gans and Scott Stern), Mimeo, MIT, 1996.

#### **TEACHING**

- MBA: Technology for Social Impact, Marketplaces, Economics of Internet Search, Platform Competition in Digital Markets, Financial Technology, Advertising and Monetization, Cryptocurrency
- Graduate: Machine Learning and Causal Inference, Economics of Information Technology, Market Design, Advanced Topics in Game Theory, Industrial Organization, Contract Theory, Microeconomic Theory.
- Undergraduate: Market Design, Industrial Organization, Intermediate Applied Microeconomics.

#### NON-ACADEMIC HONORS

- Microsoft Research Distinguished Collaborator Award, 2016
- World Innovation Summit on Entrepreneurship and Innovation's World's Most Innovative People Award, 2012.
- World Economic Forum Young Global Leader, selected 2008.
- Fast Company's 100 Most Creative People in Business
- Diversity MBA's Top 100 under 50 Diverse Executives
- Kilby Award Foundation's Young Innovator Award, 1998.