

# ANISH GILANI

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Data Analyst with 3+ years of experience supporting retail inventory & merchandising decisions, SaaS data operations, and healthcare analytics/reporting through SQL/Python automation and BI dashboards. Delivered measurable outcomes, including inventory accuracy improvement (91% → 99.2%), sales lift initiatives (+14%), and logistics cost reduction (-15%), and reduced operational effort via automation (90% efficiency gain) by translating business questions into repeatable datasets, reconciled metrics, and executive-ready reporting.

## SKILLS & ABILITIES

**Programming:** Python, SQL, MATLAB, R, SAS

**Business Intelligence & Analytics:** Tableau, Power BI, Microsoft Excel, Looker, Google Sheets, Alteryx, KPI design

**Platforms:** Salesforce, Google Analytics, Linux

**Data:** Data Visualization, Data Modeling, Reporting Automation, ETL

**AI Tools:** Prompting and AI-assisted analysis using ChatGPT, Gemini, NotebookLM

## EXPERIENCE

### Data Analyst | Promissive Enterprises | Domain: Retail

Jan 2025 - Jan 2026

- Improved inventory accuracy from 91% to 99.2% by analyzing SKU demand patterns and redesigning reorder/par logic, reducing stockouts and excess inventory
- Mitigated slow-moving excess stock by adjusting seasonal and promotional par levels; maintained 98% in-stock availability across the top 200 SKUs during peak cycles
- Analyzed sales performance by category and brand using Excel and recommended initiatives that contributed to a 14% sales increase

### Data Analyst | Axon | Domain: Public Safety

Mar 2022 - July 2022

- Reduced downstream errors from Salesforce data flow issues; investigated sync failures and partnered with Engineering and Customer Success to resolve issues, improving cross-platform data quality by 20%
- Enabled faster, data-backed decisions with clearer financial/operational visibility; prioritized decision-critical metrics and delivered ad-hoc reporting using SQL and Tableau for strategic discussions
- Lowered escalation volume by improving data workflow self-service; identified recurring support themes, created troubleshooting guides, and reduced internal support ticket volume by 30%

### Data Analyst | Cigna | Domain: Healthcare

Sep 2020 - Dec 2021

- Accelerated reporting cycles by reducing manual data prep; mapped repeat ETL steps and built Python automation for cleaning/ETL, increasing operational efficiency by 90%, and accelerating executive reporting cycles
- Improved KPI visibility to detect trends and bottlenecks; defined KPI logic and built/maintained Tableau dashboards tracking KPIs and operational drivers
- Improved execution alignment by documenting workflows; clarified handoffs/ownership, and created cumulative flow diagrams in Microsoft Visio to support new initiatives

### Supply Chain Analyst Intern | IntelliTrans | Domain: Logistics

Feb 2019 - Apr 2019

- Reduced logistics costs by pinpointing operational inefficiencies; analyzed recurring issues and built a problem log dashboard, reducing logistics costs by 15%
- Improved client visibility into performance drivers; defined key metrics and developed SQL/Tableau reporting suites to deliver actionable insights supporting business growth
- Increased reliability of client-facing dashboards; audited logic vs. requirements and debugged/tuned dashboards to improve accuracy and alignment with specifications

## EDUCATION

### University of Central Arkansas | M.S. Data Analytics | 4.0/4.0

May 2024

### University of Central Arkansas | B.S. Computer Science

December 2019

## PROJECTS

### Annual FP&A Funding & Headcount Plan | Cigna

- Defined the annual planning requirements and data model to estimate next-year funding needs across 9 business units, ensuring a consolidated view of headcount, hiring plans, and project costs
- Partnered with business leaders to capture project roadmaps and hiring plans, and build budget forecasts
- Delivered an executive-ready planning view that supported budget reviews and funding prioritization by surfacing key spend drivers and resource allocation needs

## Salesforce–LMS Data Sync Troubleshooting Guide | Axon

- Created a step-by-step, non-technical troubleshooting guide with annotated screenshots to help end users identify and resolve common data sync issues independently
- Partnered with Engineering to document root-cause patterns, capture reproducible scenarios, and support development of a long-term fix while maintaining day-to-day reporting continuity
- Reduced internal support ticket volume by 30% by standardizing triage and empowering non-technical users to remediate common data quality issues