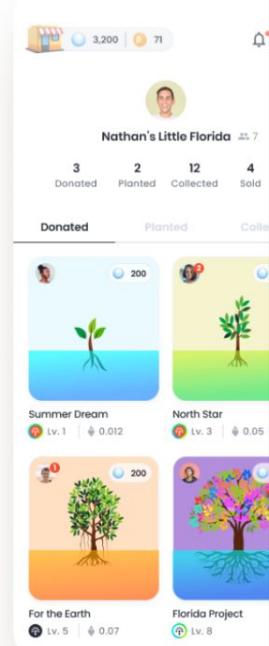
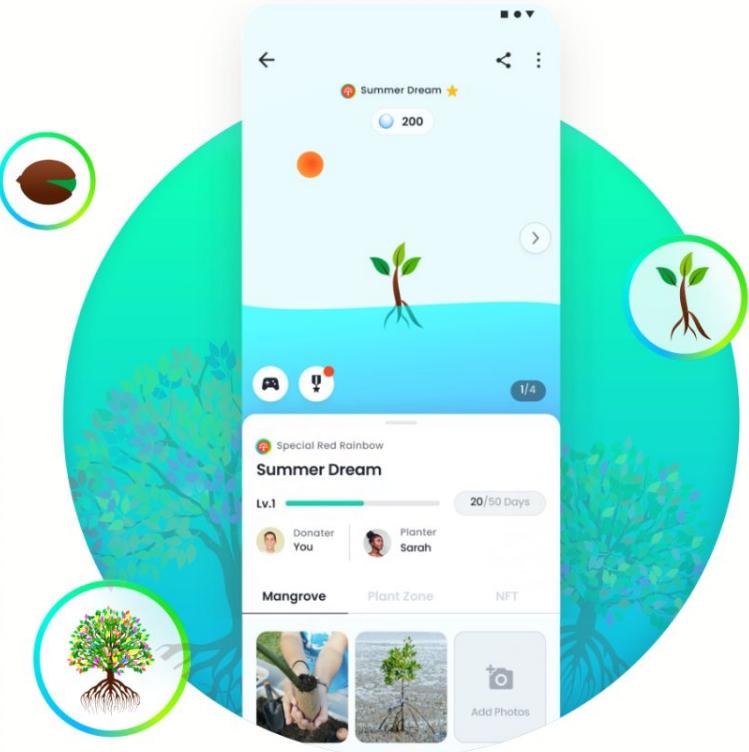
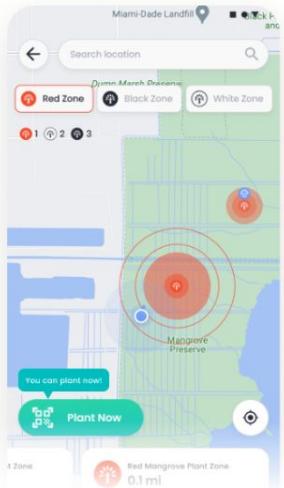




# MANGOVERSE

Plant to Play, Play to Earn.



Link to [GitHub](#)



Link to [Figma](#)

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## Overview

Mangroves are a wildcard to solve...

### Challenge 1

Climate Change & Florida Ecosystem

### Challenge 2

The Condition of Florida's Waterways

### Challenge 3

Sustainable Fisheries



Is there a way to **create a rewarding experience and sustainable rewards** to mangrove preservation?



How can we get the **young generation, as well as people outside of Florida,** involved in mangrove restoration?

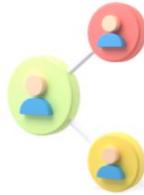
## The Challenge

Restoring Mangrove Forests in Florida Better

Mangrove forests are key driving factors for improving Florida's ecosystem, water quality, fisheries, and climate change. Many have attempted to save mangrove forests. However, they are mostly temporary solutions, superficial, and requires a large sum of investment.

Another challenge was expanding the target users. We wanted to reach and engage people who live outside of Florida for a larger impact. By taking advantage of all of our team member being in our early 20s, we found a creative and meaningful way to attract the young generation to invest in the Earth's future.

## Overview



### Donator & Planter

Match them 1:1 for more efficient and responsible planting



### Accessibility

Design all the process and data to make planting easy and simple



### Metaverse

Expand the planting experience to a virtual world



### Commercialization

Provide financial incentives and other rewards to contributors

## Our Solution

Immerse into Florida's mangrove forests whenever & wherever you are!

With our mobile app **Mangroverse**, anyone anywhere can contribute to saving Florida's mangroves in 2 ways: **Donating & Planting**. The app provides step-by-step process and easy access to each contribution, matching them 1:1 for a more efficient and responsible planting experience.

Done planting? In the Mangroverse, the experience does not end there! You will receive a virtual mangrove sapling that grows like a real tree with a real-time coastal info on where it's planted. What's more, they can mint it into a NFT by engaging and interacting with the tree.



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Plant to Play, Play to Earn.

# 1. Background



# Why Mangroves are important?



## Home of Coastal Life

Mangrove forests provide habitat and refuge to a wide array of wildlife such as birds, fish, invertebrates, mammals and plants.

## Natural Seawall

Mangrove roots stabilize coastal soils, reducing erosion and flood levels during storms, and buffer shorelines from the full impact of waves.



## Blue Carbon

Mangrove forests capture massive amounts of carbon dioxide emissions and other greenhouse gases from the atmosphere and then trap them underwater.

## For Human

Mangrove forests provide the nature experience for people. They also provide economic benefits to communities as a boost for commercial fish stocks.

## Mangroves of Florida

Mangroves are one of Florida's true natives. 500,000 acres of Florida wetlands are made up of mangrove forest. They contribute to the overall health of the state's southern coastal zone. Florida's important recreational and commercial fisheries would drastically decline without healthy mangrove forests.



## A Home of Red, Black, and White Mangroves

Florida is home to three types of native mangrove species: red (*Rhizophora mangle*), black (*Avicennia germinans*), and white (*Laguncularia racemosa*). Each type of mangroves grows in salty waters in groups along Florida shorelines.



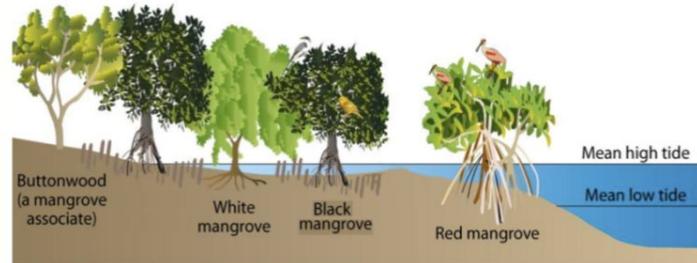
Red Mangrove  
Propagule



White Mangrove  
Seed



Black Mangrove  
Seed



## Threats

Despite the numerous benefits that mangroves provide, human impact such as dredging, filling, and water pollution from herbicides and developments, can lead to mangrove erosion and habitat destruction. When mangrove forests are cleared and destroyed, they release massive amounts of carbon dioxide into the atmosphere, contributing to climate change.



## Efforts to Save

There are ongoing initiatives to save worldwide mangrove forests that inspired us. They mostly take forms of volunteering, tourist activities, and remote donation.



However, we found rooms for improvement.

## Current Limits & Problems



Where is my donated money going? How many mangroves did I plant? Wait, did they... even plant?



I have no idea where to start. Where can I get the mangrove saplings? Where do I plant?



Right after planting, I leave Florida. My experience ends there. I'll likely forget about my trees.



I wish there were more rewards aside from "feeling good."

## How Might We...



How might we...

**Encourage people outside of Florida to contribute by donating money and keep them tracked?**



How might we...

**Make the planting process super easy and provide step-by-step infrastructure and support?**



How might we...

**Extend the experience of physically planting mangroves to the next level and continue the interaction with the trees?**



How might we...

**Financially and emotionally reward the contributor's time & effort?**

## Target & Value Proposition



# Young Generation

We especially targeted users between 10s-30s.

They're the digital-natives who are going to lead the future of Florida's environment.

They seek fun, immersive, and interactive experiences in the metaverse.

#FUN

#Sustainable

#Immersive

#Gamification

#Share

# 2. Our Solution



## Creating a new form of 1:1 contributor relationships

Wherever you are, join the Mangrove by donating saplings.

You're not donating cash, you're donating a sapling.

Each sapling will then be assigned to a planter who will physically plant it and keep track of it together.

1:1 match

Direct track

Responsibility



Donate in a sapling basis



Marrie

**Donator** lives in Mexico

Even tho I live in Mexico, I can donate a sapling to Florida through Mangrove. They'll match me with a planter who will plant it on behalf of me, so that I can get connected and track my tree directly.

John and his son Harrison

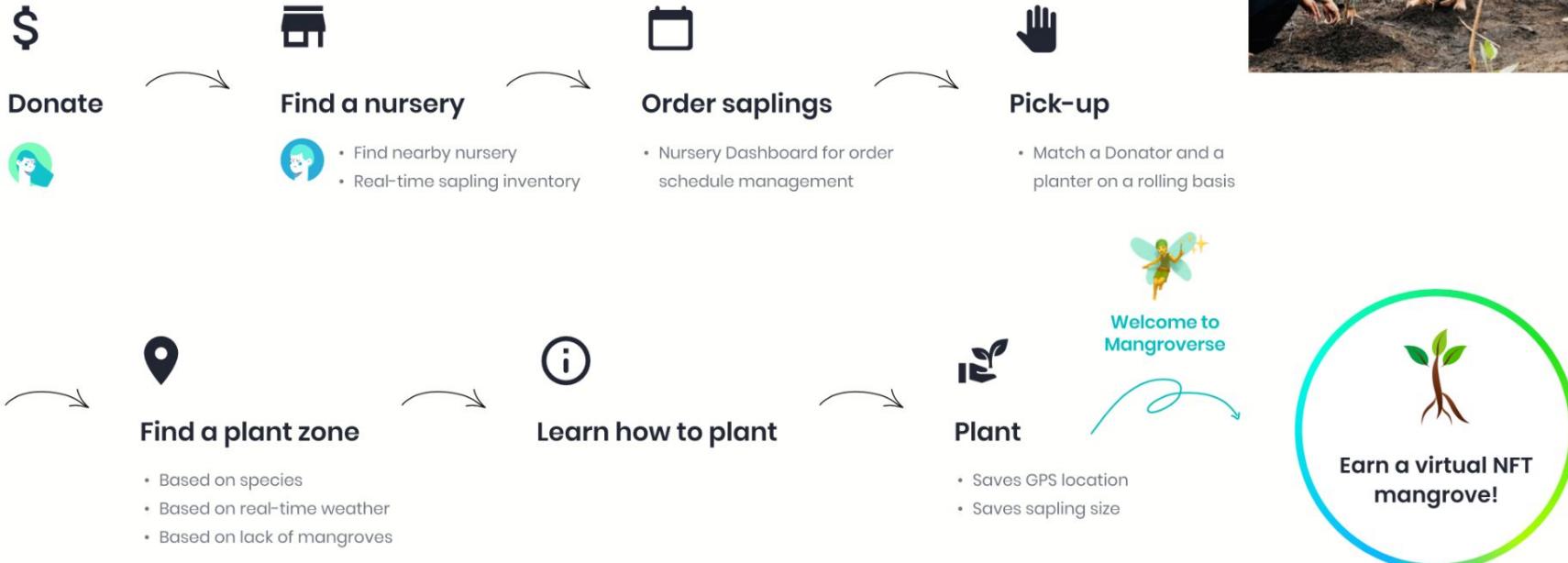
Travelling to Florida **Planter**



My 5-year old son wants to plant his own mangrove trees. Instead of buying the saplings and planting tools, we can collect donated saplings for free.

# Planting mangroves. Never been this easy.

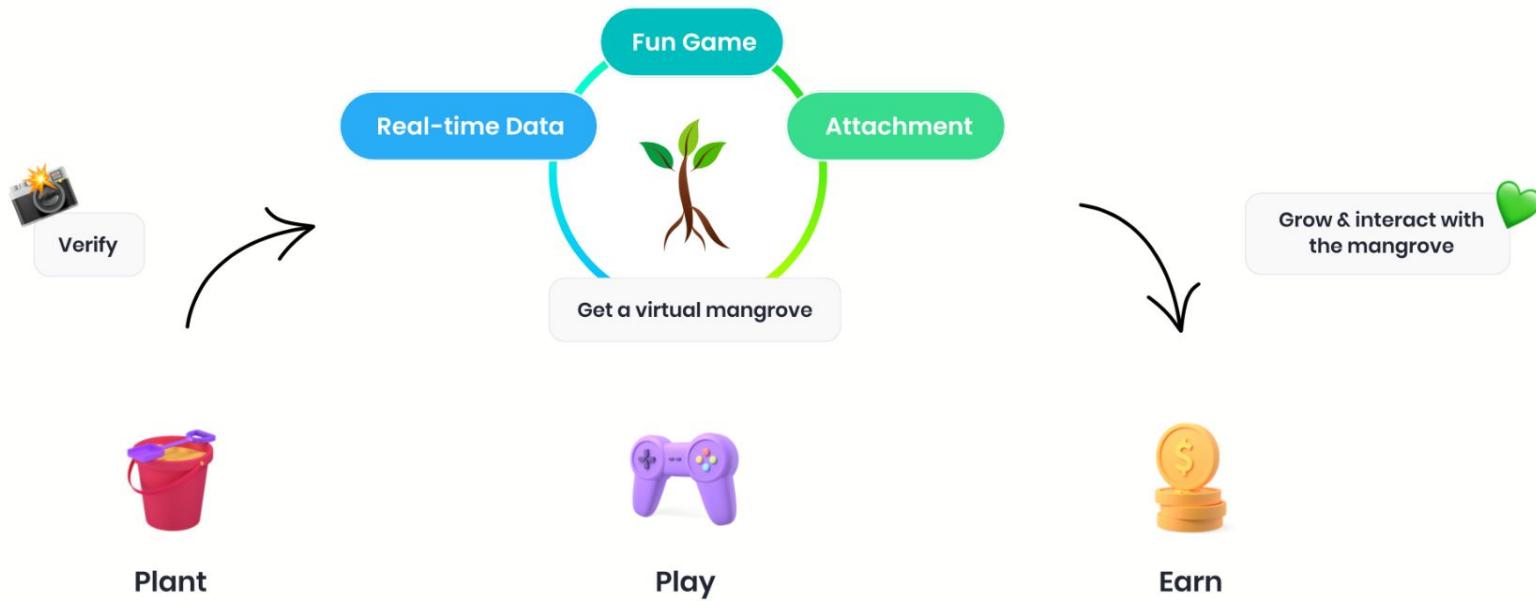
You don't need an instructor or a guide. Each process for planting is made easy and simple, thanks to our strong algorithm and UX strategy.



## Expand the planting experience into the virtual METAVERSE

After planting, users will receive a virtual mangrove sapling that grows like a real tree. Even if they live Florida, they can keep track of it and interact with their tree in the Mangroverse...FOREVER!

\* Metaverse: A virtual extension of the physical world that still connects and interacts with reality. Users can create their own avatars that itself has a lucrative value and interact with others.

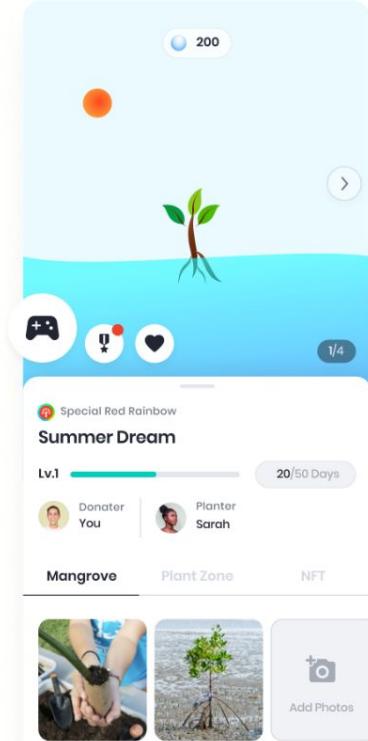


# My Little Florida

Grow the saplings in the most real-like settings.

According to the climate data of the planted location, the dashboard interface changes intuitively. This way, the users can feel more engaged and immersed at the dashboard.

Real-time growth



Real-time weather



Real-time tide level

Real-time water temperature

Before - after satellite images of the planted area



## “Play to Earn” with NFT

When fully grown-up, each virtual mangrove can be minted to 2 unique NFTs, using blockchain technology. Both donator and planter will own 1 NFTs each. Sell it in the NFT marketplace to earn cash!

\* NFT: A non-interchangeable digital assets exists on a blockchain currency and give the buyer digital ownership rights.



A screenshot of a mobile application interface for managing a virtual mangrove tree. At the top, there are three circular icons: a game controller, a trophy, and a heart. The top right corner shows "4/4". The main title is "Florida Project". Below it, it says "Lv.8 Fully Grown" and "1200 Days". Two user profiles are shown: "Donator You" and "Planter Madison". The interface includes tabs for "Mangrove", "Plant Zone", and "NFT" (which is currently selected). A large button "Visit NFT Market" is visible. Under the "Listings" section, there are two items: one for "Willow O." (bidded today) and another for "[Partner name]". The "Properties" section provides detailed information about the tree, including its species ("Red Mangrove"), age ("5 years"), commonality ("Common (90%)"), rarity ("Rare (6%)"), color ("Rainbow"), and oxygen production ("Produced O<sub>2</sub> 256"). The bottom of the screen shows the tree's NFT code: "Tree's NFT Code: 123456789".



**Grow it into a unique appearance and sell it for a higher price!**

## Why is our solution unique?

1:1 Match makes planting more responsible, creating a new form of online community between users.



Collecting diverse trees itself is an appealing incentive to young generations according to the huge success of Animal Crossing and Pokemon Go!

Having virtual mangrove not only adds fun to the planting activity, but also forms attachment to their tree.



The Metaverse and NFT concept will attract many investors and companies with infinite business models.

Our algorithm finds the best plant zone for each of the 3 mangrove species, reducing the chance of planted saplings dying in a wrong habitat.

Provides lucrative incentives with fast-growing NFT technology so that the users can create their own reward ecosystem and interact within it.



O2 points usable in Florida's local environmental-friendly business encourages tourists, who are the main user groups, to come (back) to Florida to claim the benefits. It offers mutual benefits to both users and Florida's economy.





MANGROVERSE

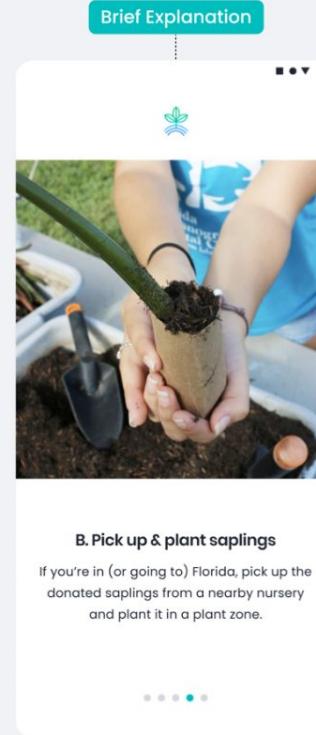
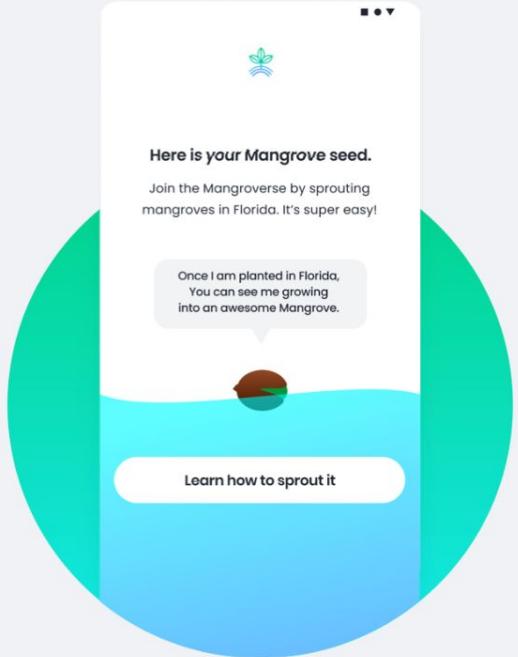
Plant to Play, Play to Earn.

# 3. Prototype



# Onboarding

Introducing to the new way of planting mangroves - the Mangroverse!  
Easily onboard to the app with fun facts about the mangrove's benefits to Florida environment. Also, a step-by-step guide will help you learn how our app works.



## Donate

In Mangroverse, the donation process takes just a few clicks. As the saplings are equal in price, all the donator has to do is decide the number of mangroves and make a payment.

Once the donation is completed, the donator will be given mangrove seeds. If lucky, they'll get a special seed that will grow into a unique appearance later. Then, our system will match a planter to the seed on a rolling basis.



[←](#)

### Donate Mangroves

Total  
- 3 +

**Mangrove Seed** \$10

The species will be decided once the planter is assigned.

**Total Price** \$30

Service Charge 20% included

**Payment Method**

\*\*\*\*-\*\*\*\*-\*\*\*\*-1234 Bank of America



# Order saplings to pick-up



"It's super easy to pick-up and plant!"

As a planter, the very first thing to do is to order saplings to pick up from nurseries. Mangroveverse will show you the nearest nurseries with their sapling stock amounts.

**Pick a Mangrove Nursery**  
2 Nurseries near you.

**Marine Resource Council**  
700 NE 4th Ave, Boynton Beach, FL  
Closed • Opens 9 AM Thur  
5 4 8

**MANG Co.**  
700 NE 4th Ave, Boynton Beach, FL  
Closed • Opens 9 AM Thur

**Next**

You have 20 saplings to pick up, and 4 saplings to plant.

**Pick-up**      **Plant**

**Order Saplings to Pick Up**

**Saplings to pick-up**      **More**

**07 AUG**      **Marine Resource Council**  
Ready for pickup  
1 2 3

**12 AUG**      **Marine Resource Council**  
Ready for pickup  
1 2 3

**03 SEP**      **Marine Resource Council**  
Ready for pickup  
1 2 3

**\$**      **My Trees**      **Plant**

**What do you want to plant?**

**The Red Mangrove**  
5 left at this nursery  
1

**The Black Mangrove**  
5 left at this nursery  
0

**The White Mangrove**  
5 left at this nursery  
0

**Next**

**Confirm Your Order**

**Marine Resource Council**  
700 NE 4th Ave, Boynton Beach, FL  
Pick Up on 23 Aug  
1 2 3

**What else?**

**Plant with a guide**  
Starting from \$40

**Buy Planting Kits**  
0

**Total Price**  
Great! Your saplings are already donated.

**Bank of America**  
\*\*\*\*-\*\*\*\*-\*\*\*\*-1234

**Pay**

# Managing Orders at the Nurseries

Nurseries will receive a tremendous amount of orders each day. With our nursery dashboard, they can easily confirm orders, send ready-status, confirm pick-ups or deliveries, or cancel orders.



"This dashboard is saving my work to manage orders"

**Manaverse Nursery Board**

[Home](#)

[Pick up](#)

[Order](#)

[Pick up History](#)

**Order Status**

Tuesday, August 22, 2022      12:30pm

**12** Confirmed      **22** Waiting to be confirmed      **4** Picked-up

**Today's Pick up** 5 left, 3 picked-up, 2 cancelled

| Planter Name | Ordred Saplings | Pick-up Date      | Ordered Date      | Status              | Action                                    |
|--------------|-----------------|-------------------|-------------------|---------------------|---|
| Floyd Miles  | 1 2 2           | Aug 23 2022 (8pm) | Aug 23 2022 (8pm) | Waiting for pick up | <span>Picked up</span> <span>No-sh</span> |
| Floyd Miles  | 1 2 2           | Aug 23 2022 (8pm) | Aug 23 2022 (8pm) | Waiting for pick up | <span>Picked up</span> <span>No-sh</span> |

**New Orders**

| Planter Name | Ordred Saplings | Pick-up Date      | Ordered Date      | Status              | Action                                 |
|--------------|-----------------|-------------------|-------------------|---------------------|--|
| Floyd Miles  | 1 2 2           | Aug 23 2022 (8pm) | Aug 23 2022 (8pm) | Waiting for confirm | <span>Accept</span> <span>Decli</span> |
| Floyd Miles  | 1 2 2           | Aug 23 2022 (8pm) | Aug 23 2022 (8pm) | Waiting for confirm | <span>Accept</span> <span>Decli</span> |
| Floyd Miles  | 1 2 2           | Aug 23 2022 (8pm) | Aug 23 2022 (8pm) | Waiting for confirm | <span>Accept</span> <span>Decli</span> |

**Stored Magrove**

|                         |             |
|-------------------------|-------------|
| Red Mangrove Count 12   | Store Shipp |
| Black Mangrove Count 12 | Store Shipp |
| White Mangrove Count 12 | Store Shipp |

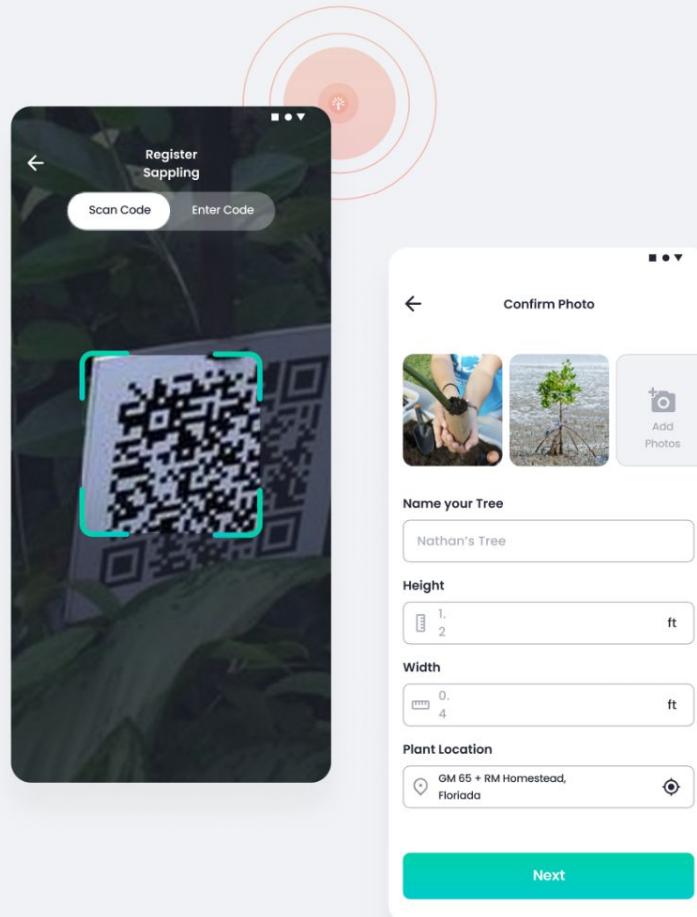
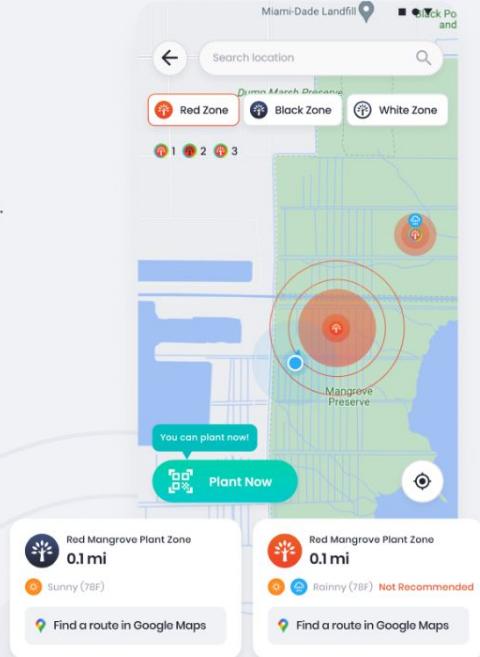
# Plant saplings in the 'best' area

Each mangrove species grows in different habitats. For instance, the red mangroves inhabit the near coasts, and the white on near rivers. Our app shows the right planting zones for each species for the best planting result.

Typically, those areas are tidal which means it can sometimes be underwater when it rains or floods. Therefore, based on the climate data, our app excludes those areas that has a possibility of flooding.

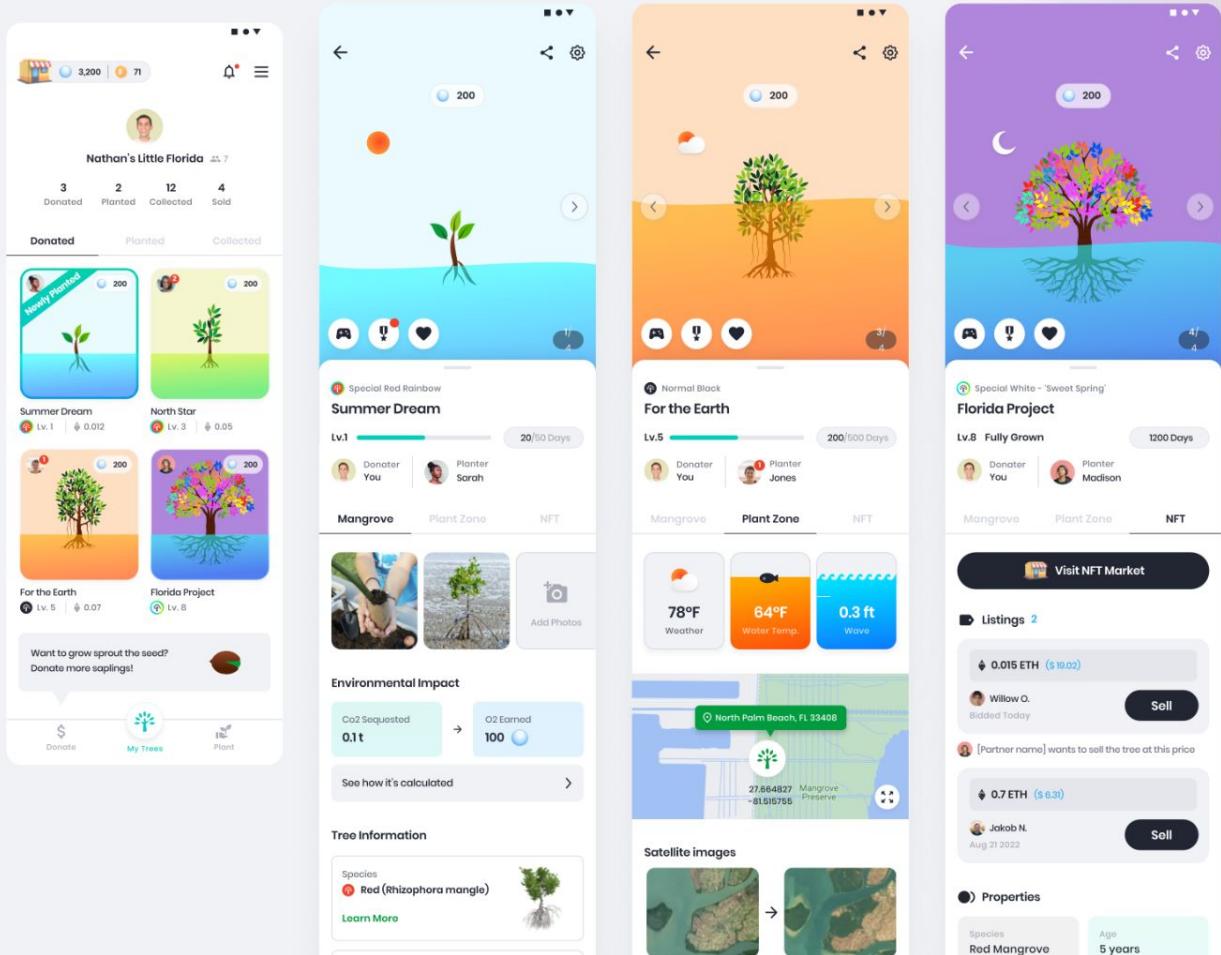
One common reason why mangrove planting often fail is planting in a wrong area where mangroves can't tolerate.

- Sunanda Kodikara, Botanist University of Ruhuna



# Earn a virtual mangrove in your Mangroverse

Done planting? In the Mangroverse, the experience doesn't end there! They'll will receive a virtual mangrove sapling that grows like a real tree with a real-time coastal settings of where it's planted. What's more, they can upgrade it into a NFT by engaging and playing with the tree.





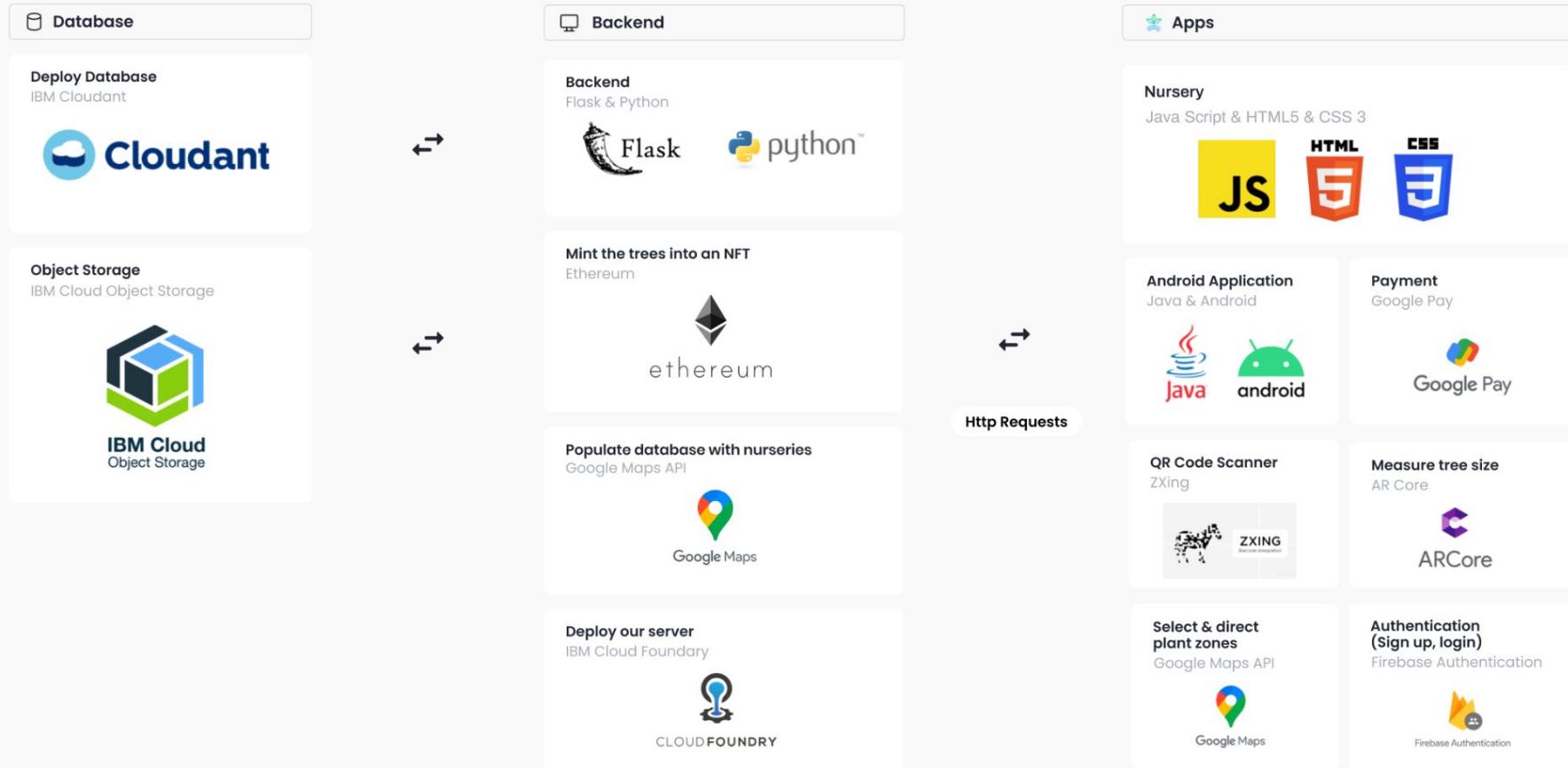
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# 4. Technology



# Platform Architecture



# Database & Backend



## Database

IBM Cloudant



## Cloud Object Storage

IBM Cloud Object Storage



## Backend

Flask & Python



## Backend APIs

Ethereum & Google Maps & Cloud Foundry

In order to make the app as lightweight as possible, we are using **IBM Cloud Object Storage** to store images and assets that are too large to store in either the database or the app files, such as real images of the trees, profile pictures, and metaverse assets.

To store our data about trees, nurseries, zones, and users, we constructed a NoSQL document schema and deployed it to **IBM Cloudant**. This database interacts with the backend API to handle requests to create, update, or delete data.

The backend API is built on a **Flask server in Python**. This server processes and redirects the requests made from the mobile app and the nursery web app. It acts as a gateway for the user-facing apps to interact with the database and images in a controlled manner.

This backend utilizes other services, such as **Ethereum API** to mint our assets into an NFT and **Google Maps Platform API**, to handle addresses and location-related tasks. This server application is then deployed to **IBM Cloud Foundry** to create a scalable, low latency, and central API with various endpoints.

# Mangroverse Nursery Software

The screenshot shows a mobile application interface for managing nursery orders. The top navigation bar has three tabs: 'Home', 'Pick up' (which is highlighted in green), and 'Order'. Below the tabs, there's a section titled 'Pick up history' with a single entry. At the bottom of the screen, there's a footer with the text 'Nursery' and 'Java Script&HTML5&CSS3'.

The application for nurseries was built with vanilla **JavaScript**, **HTML5**, and **CSS3**. It consists of a simple UI that displays the orders made by users from the mobile apps.

It makes requests to the backend API, which can display the existing orders and update them on the database. This allows both the nursery and the planters to interact as seamlessly as possible by managing orders, pick ups, and deliveries.

The screenshot shows a dashboard for managing nursery operations. On the left, there's a sidebar with 'Home', 'Pick up' (highlighted), and 'Order' tabs. Below the tabs, there's a 'Pick up history' section. The main area is divided into several sections: 'Oredred Mangroves' (listing Red, Black, and White Mangroves with their status and count), a 'Calendar' for November 2021 showing scheduled pick-ups, an 'Order Status' section with categories like Picked up, Ready, Confirmed Orders, and Waiting for Confirm, and a detailed view of orders for Floyd Miles on Nov 1st.

# Mangroverse App



## Android

Java&Android

Along with the backend API, the Mangroverse application is the most comprehensive part of our platform. It handles all user input and make corresponding HTTP requests to the backend API. The initial prototype is built as an **Android application in Java**.

## Payment&QR Code Scan&Location

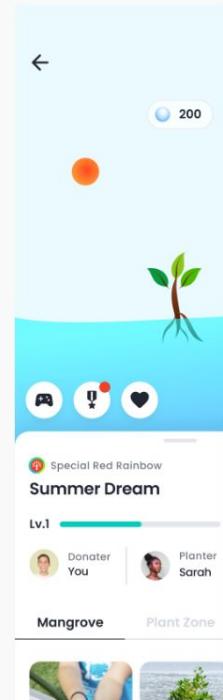
Google Pay&ZXing&Google Maps

To handle payment services for tree donations and trading, we are using the **Google Pay API**. For tree authentication with QR Code Scanning, we are using the **ZXing library support on Android SDK**. The **Google Maps Platform API** is used to handle location and plant zones-related services; finding nurseries, displaying plant zones, and providing directions.



## Tree Size Scan & Authentication

AR Core & Firebase Authentication





MANGROVERSE

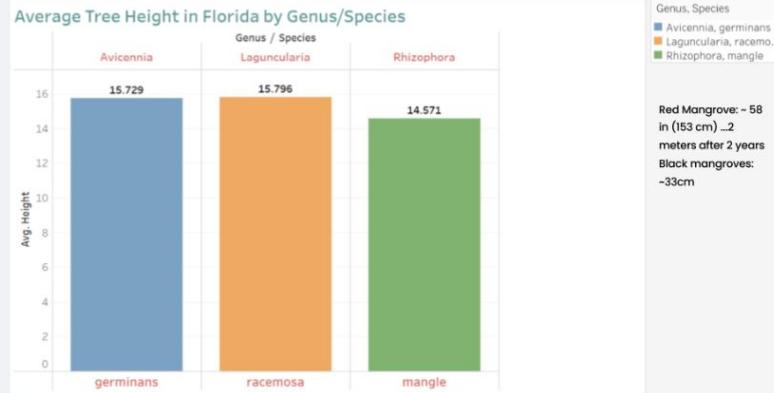
Plant to Play, Play to Earn.

# 5. Data



# Mangrove Botanic Data

Implement



## Avg. Mangrove growth by species

[https://scholarworks.utrgv.edu/cgi/viewcontent.cgi?article=1056&context=bio\\_fac](https://scholarworks.utrgv.edu/cgi/viewcontent.cgi?article=1056&context=bio_fac)

[https://daac.ornl.gov/CMS/guides/CMS\\_Global\\_Map\\_Mangrove\\_Canopy.html](https://daac.ornl.gov/CMS/guides/CMS_Global_Map_Mangrove_Canopy.html)

## Avg. Mangrove Co2 sequestered

Healthy mangrove forests are able to store the equivalent of 21 gigatons of carbon; restoring degraded mangroves could lead the sequestration of an additional 1.3 gigatons.

In Florida, mangroves have been keystones of disaster mitigation and climate adaptation; in 2019, TNC co-authored a report concluding that mangroves prevented \$1.5 billion in direct flood damages and protected over half a million people during Hurricane Irma in 2017.

Virtual tree growth



Estimated tree data

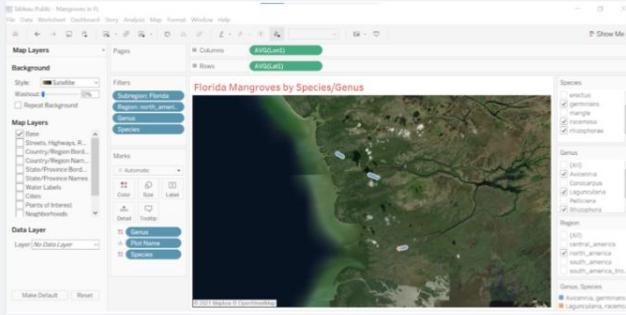


|                       |                                       |
|-----------------------|---------------------------------------|
| Width                 | 5.5" (when planted) → 7.5" (now est.) |
| Height (when planted) | 8" (when planted) → 11" (now est.)    |

Converting O2 Points

|                 |      |   |           |    |
|-----------------|------|---|-----------|----|
| Co2 Sequestered | 0.1t | → | O2 Earned | 10 |
|                 |      |   | 0         |    |

# Mangrove Habitat Data

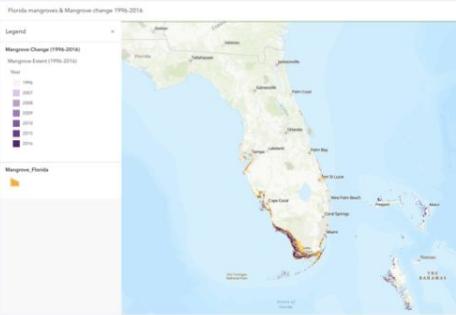


NS America Tree Measurement  
dataset



© 2021 Conservation Biology Institute  
**Florida Mangrove Map**

Locates mangrove habitat and where  
mangrove forest absent

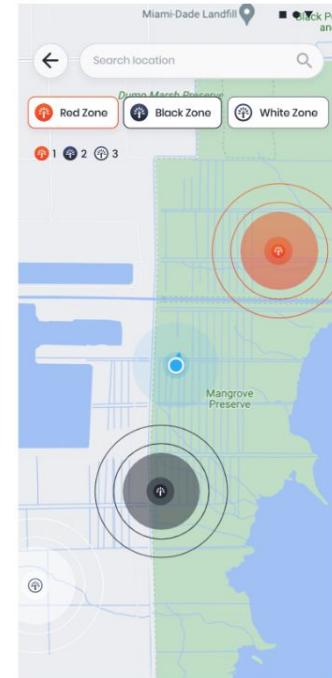


© The Global Mangrove Watch  
**Current Florida mangroves &  
Mangrove change 1996-2016**

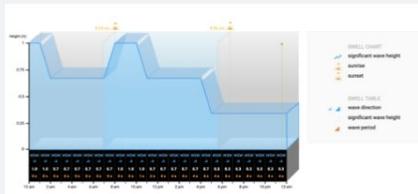
Mangrove losses since 1996 represent some 0.082 gigatonnes (GT) of carbon in aboveground biomass carbon and 0.354 GT of soil carbon.

# Implement

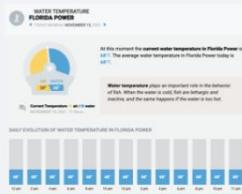
Real-time plant zone data



# Climate Data & GPS



Florida ocean data



# Implement

## Real-time plant zone data

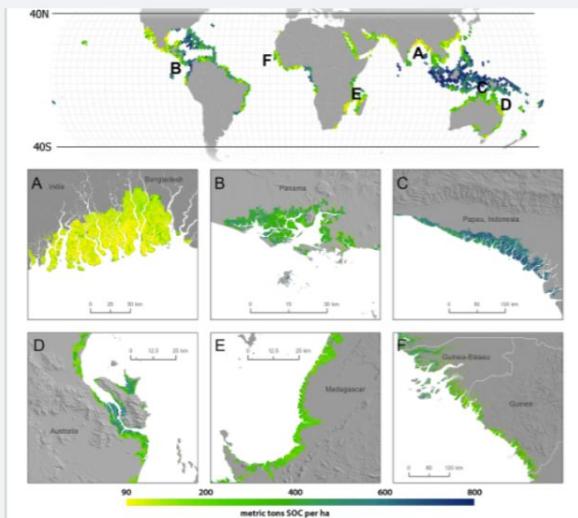
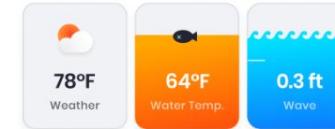


Figure 2. Global distribution of mangrove soil carbon stocks for the top meter of soil (hex bin area ~19 000 km<sup>2</sup>) and detailed maps (30 m resolution) for selected mangrove regions of the world: (1) Sundarbans along the India/bangladesh border, (2) Bahía de los Muertos, Pacific coast of Panama, (3) southwest coast of Papua, Indonesia, (4) Hinchinbrook Island, Queensland, Australia, (5)

## Satellite Images for Carbon Sequestration

Coastal zones with major rivers have some of the highest rates of soil formation, so they also have high annual carbon sequestration rates.

## Real-time plant zone recommendation



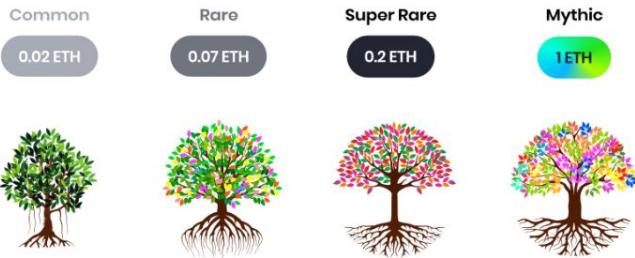
## Satellite images



# 6. Business Model

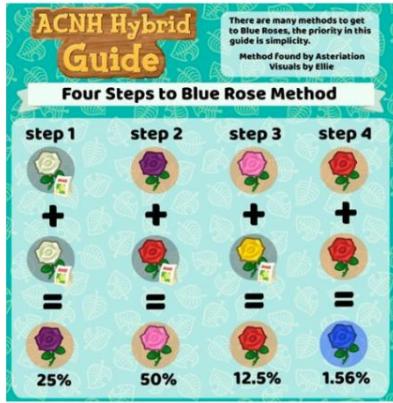


# NFT Properties



This screenshot shows the Degen Apes NFT marketplace. At the top, there are tabs for "ACADEMY" and "TRAITS". Below that is a search bar and a "CONNECT WALLET" button. On the left, there's a sidebar with filters for "All", "Common", "Uncommon", "Rare", "Super Rare", and "Mythic". The main area features a large image of a white gorilla-like character with a blue glow, labeled "GLACIER BLUE". Below the image are buttons for "CLAIM BLUE" and "PICK-APE". At the bottom, there's a logo for "DEGEN APE ACADEMY" and social media links for Facebook and Twitter.

Degen Apes (<https://www.degenape.academy/>)



Animal Crossing (<https://animal-crossing.com/>)

## The Gacha Model (Random Vending Machine)



We are planning to create a collection of 1,000+ unique tree appearance in colors, shapes, and themes (eg. Halloween tree, Christmas tree) and randomly match properties with different rarity when a user donates or picks-up a sapling.

Gacha is a verified incentive to spend real-world money. Users who want to gain more unique properties will donate or pick-up more saplings and enjoy gacha.

## Charge Hybridizing Mangroves



Another way to earn rare trees is making a hybrid by mating with other user's mangroves. This can create super unique variations as well as encourage interaction with other users.

# NFT Mediator

The screenshot shows the Rarible website's 'Create collectible' page. At the top, there is a navigation bar with links for 'Explore', 'My items', 'Following', 'Activity', 'Create', and a search bar labeled 'Search Rarible'. Below the navigation, the main heading is 'Create collectible'. A note below it says: 'Choose "Single" if you want your collectible to be one of a kind or "Multiple" if you want to sell one collectible multiple times'. There are two options: 'Single' (represented by a card with a green diamond icon) and 'Multiple' (represented by a card with a pink circle icon). A disclaimer at the bottom states: 'We do not own your private keys and cannot access your funds without your confirmation'.



## Minting\* & Service Fee



Once the virtual mangrove is fully grown up, users can earn it as an NFT by minting their mangroves. After minting, they can sell or bid their NFT in NFT marketplaces such as OpenSea and Rarible.

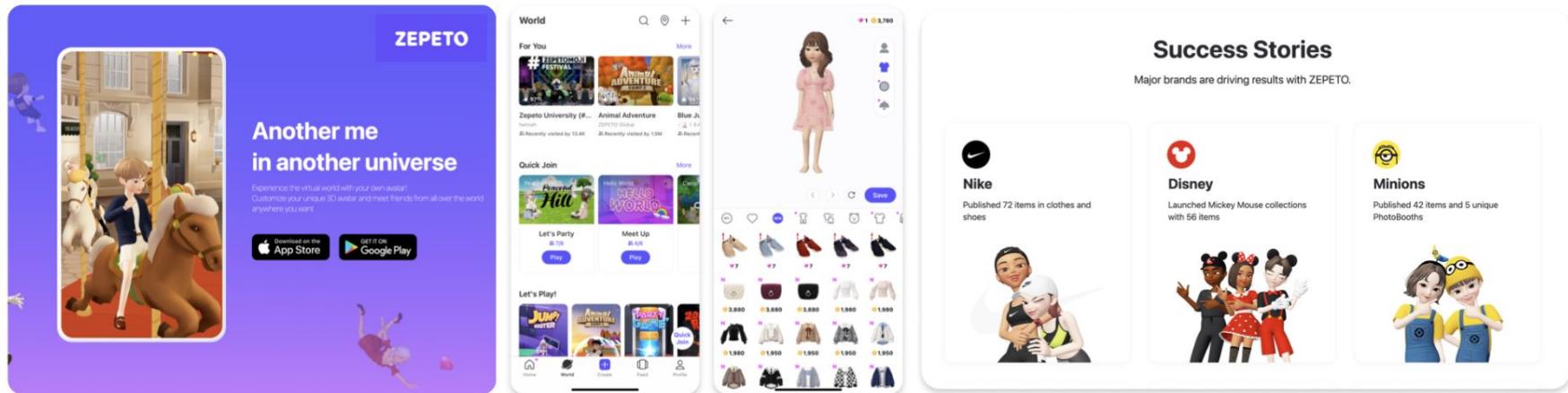
**We earn 1% service charge for minting NFTs and mediating users with NFT marketplaces.**

\* Minting: Turning a digital file into a NFT on the Ethereum blockchain.

# Infinite BM in the Mangrove

Example: In Zepeto, you can create a 3D digital character and personalize your avatar with millions of items.

You can play multiple games with the character and adventure the virtual world.



The value of metaverse avatars is that users can play game with it and interact with others. We can create (or affiliate with) games such as adventurous RPG game in Florida settings, fishing, sea animal farms that are related to mangrove's positive effects on nature.

Companies can publish branded limited editions of tree styles or decorations for marketing.

# Gamification



## O<sub>2</sub> Points

Each virtual mangrove produces O<sub>2</sub> points **based on estimated Co2 sequestered** regarding their age.

According to internationally accepted VCS methodology, each mature tree mitigates a minimum of 500 kg CO<sub>2</sub> over 20 years, involves the related estimate that about 24% of this is captured by the tree and the rest in the soil.



## Discount on Florida's local business



O<sub>2</sub> points can be used in affiliated local stores in Florida such as a cafe or a aquatic nursery. This encourage users to visit Florida again, benefiting local businesses.

## Buy Boosters



The virtual mangroves will dry if the user don't interact with them for a while. Boosters are sold to save those dying mangroves.



## Get Free Saplings to Donate

Users can donate a sapling for free with O<sub>2</sub> points. This encourages a virtuous cycle and let users without enough money to participate in donation.

## How we spend your donation

■ ▶

←

Donate Mangroves

Total  
- 3 +

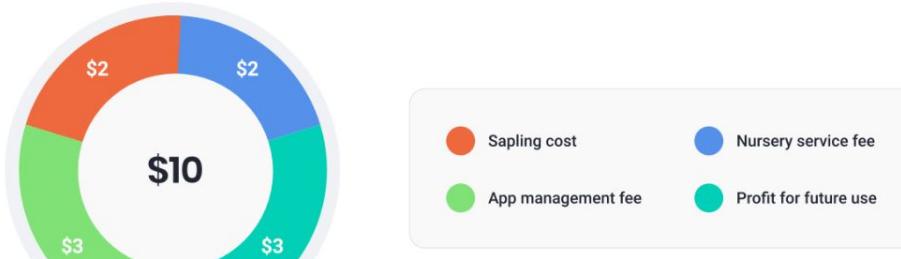
Mangrove Seed \$10  
   
The species will be decided once the planter is assigned.

Total Price \$30  
Service Charge 20% included

Payment Method  
 \*\*\*\*-\*\*\*\*-\*\*\*\*-1234  
Bank of America

Pay & Donate

Mangroverse seeks for a non-profit service, but still it needs to be sustainable. The set price to donate 1 sapling is \$10 (\$2 for the sapling itself.) We're planning to take 20% to support our nursery affiliates and their tree-planting.



The other 30% are for administration and app developers. The leftover profits will mostly be used to strengthen our app process, carry out promotional events, and support planting tools like baskets or shovels.

# 7. Future Goals



In 6 months we will have...

**10**

### Affiliates

who will guide us and collaborate with us  
to grow the impacts

**100**

### Mangrove saplings

planted by ourselves and gain holistic  
insights for our service

**1,000**

### Virtual saplings

planted by our MVP users through donating  
money to our affiliated organizations

**10,000**

### MVP users

who interacts in our Mangroverse in any  
form on a regular basis

## Building Alliances & Meeting Users

Our priority is making partnership with mangrove organizations, experts, communities, and funders ASAP to **seek feedback and collaboration**.

In addition, we'll conduct **surveys and interviews with stakeholders** including volunteers and nursery managers. We will validate our hypothesis and discover hidden needs of mangrove planting to improve our service.



Worldview's goal is to plant 1,000,000,000 trees to achieve the level needed to make a global impact on climate change. We're contacting them to **collaborate with the nurseries they own**.



Mangrove Action Project

A US-based nonprofit which collaborates with stakeholders at all levels to preserve, conserve, and restore our world's mangrove forests.



Mangrove nursery owned by ©Worldview



The Global Mangrove Alliance (GMA) is a commitment from the international community to reverse the loss of critically important mangrove habitats worldwide. The GMA has the ambitious goal of expanding the global extent of mangrove habitat by 20 percent by 2030.

# Engaging Organizations & Companies

To maximize the impact, we're planning to extend our users from individuals to bigger organizations like schools and companies.

**Company donates 100-1,000 saplings**



**Schools are assigned to planters**

Here, companies serve as donors while students of schools take the role of planters.

Donated saplings will be assigned to a matched school. The students will then be provided with an opportunity to trip to Florida and to plant real mangrove saplings with their hands.



**Companies enhance brand image**

Companies can enhance their brand image by contributing to the environmental sustainability through Mangroverse.

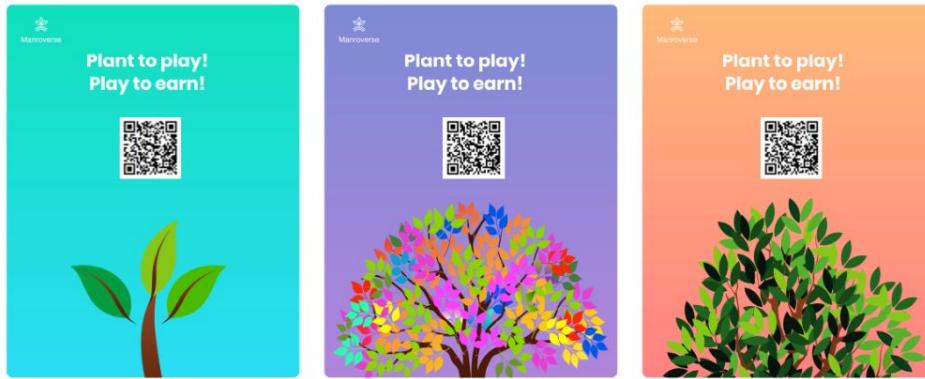
**Students gain educational experiences**

Students get an opportunity to learn about environmental challenges as well as to enjoy the planting activity in nature. Students will also gain volunteer hours for their contribution to the environment.

Each school can compete with each other on how many saplings they grow.



# Marketing Plans



A screenshot of the Rarible marketplace interface. At the top, there's a search bar with placeholder text "Collection, item or user" and a yellow "Explore" button. Below the search bar are navigation links: "Explore", "My profile", "Following", "Activity", "How it works", "Community", "Creates", and "Sign in". A blue "Create" button is highlighted. The main content area shows two sections: "Hot bids 🔥" and "Top sellers - in 1 day". The "Hot bids" section displays five NFT items with their names, starting bid prices, and ETH amounts: "Becklin Knight's Move" (From 4 ETH 1/1 Bid 200 RARI), "Special Mangrove #01" (From 0.007 ETH 1/1 Bid 10 RARI), "Bad Mangrove #01" (From 0.005 ETH 1/1 Bid 10 RARI), "BB Studios 36,103" (100 ETH 1/1 Place a bid), and "Parcel 57-51" (10.999 ETH 1/1 Place a bid). The "Top sellers" section shows a list of users with their names, profile icons, and total sales amount: 1. LopN (\$41,346), 2. Oseenf9d871...-4e67 (\$39,232), 3. 0x02fe842b7...-3dfb, 4. Oxf7351948e...-cf1f (\$16,368), 5. Eduardo (\$16,368), 6. 0x9b741f378...-db17 (\$15,156), 7. Dxx6Hd0fa4...-d1fc (\$10,816), 8. Ikeysha (\$10,656), 9. 0x02cb436fb...-a3db (\$10,443), 10. JohnnyCrypto (\$10,323), 11. Brave New World (\$10,209), 12. SpaceTrees (\$10,143), 13. UniversX DeGen (\$10,485), 14. 0x2d1ff551...-3955 (\$10,443), and 15. SpaceTrees (\$10,443).

## Free NFT Promotion

We will execute a promotion where we randomly **give out free NFTs immediately when the user donates money**. This will drag people's attention and make them interested in NFT.

## Promotion on NFT Marketplaces

We will upload some of our mangrove NFTs on famous marketplaces (Opensea, Rarible) and expose them to the users. When the users click it, **they'll see our metaverse story and how to earn more NFTs by donating/planting mangroves**.



## Limited-edition Tree Theme

Existing users will be rewarded with O2 points for inviting initial users. Initial users will have an opportunity to **earn special theme for thier mangroves**, for instance Chirstmas ornaments, when making their very first donation.

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