

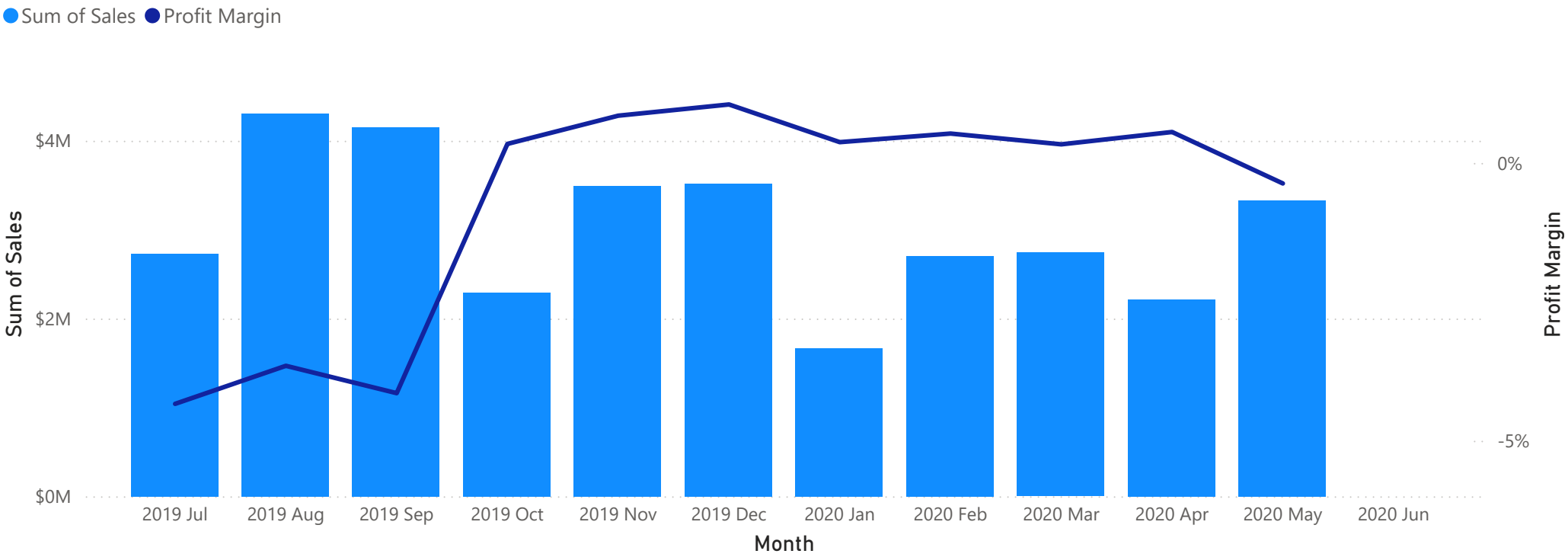


Year

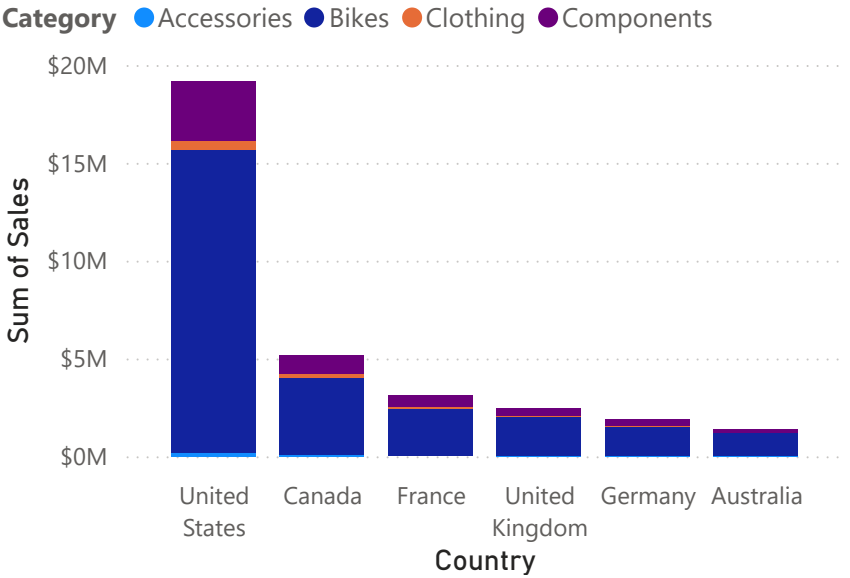
FY2020

- Region
- ☐ Australia
 - ☐ Canada
 - ☐ Central
 - ☐ France
 - ☐ Germany
 - ☐ Northeast
 - ☐ Northwest
 - ☐ Southeast
 - ☐ Southwest
 - ☐ United Kingdom

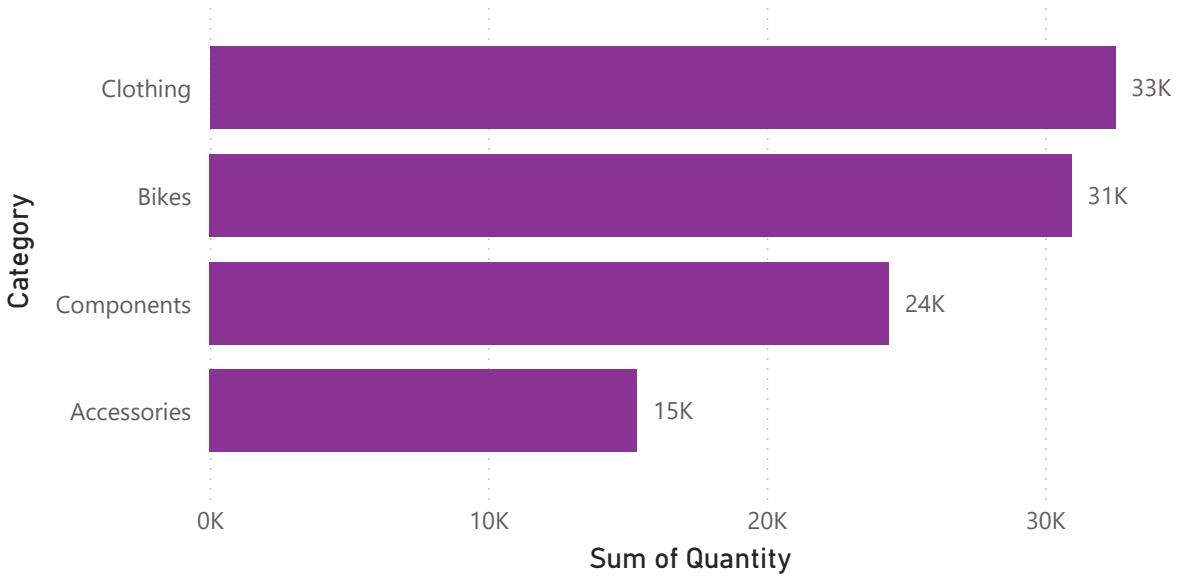
Sum of Sales and Profit Margin by Month



Sum of Sales by Country and Category



Sum of Quantity by Category



| Group, Country, ... | | Year | Orders | Sum of Sales | Sum of Cost | Profit | Profit Margin |
|---|--|---------------------------------|--------|--------------|--------------|-------------|---------------|
| <input type="checkbox"/> Select all | | <input type="checkbox"/> FY2018 | 739 | \$16,429,043 | \$16,297,680 | \$131,362 | 0.80% |
| <input checked="" type="checkbox"/> Europe | | <input type="checkbox"/> FY2019 | 1255 | \$27,979,780 | \$26,768,232 | \$1,211,548 | 4.33% |
| <input checked="" type="checkbox"/> North America | | <input type="checkbox"/> FY2020 | 1622 | \$33,139,748 | \$33,483,164 | (\$343,416) | -1.04% |
| <input checked="" type="checkbox"/> Pacific | | Total | 3616 | \$77,548,570 | \$76,549,076 | \$999,495 | 1.29% |

Year

FY2019

\$8,658,484

Sum of Sales

\$8,650,000

Target

\$8,484

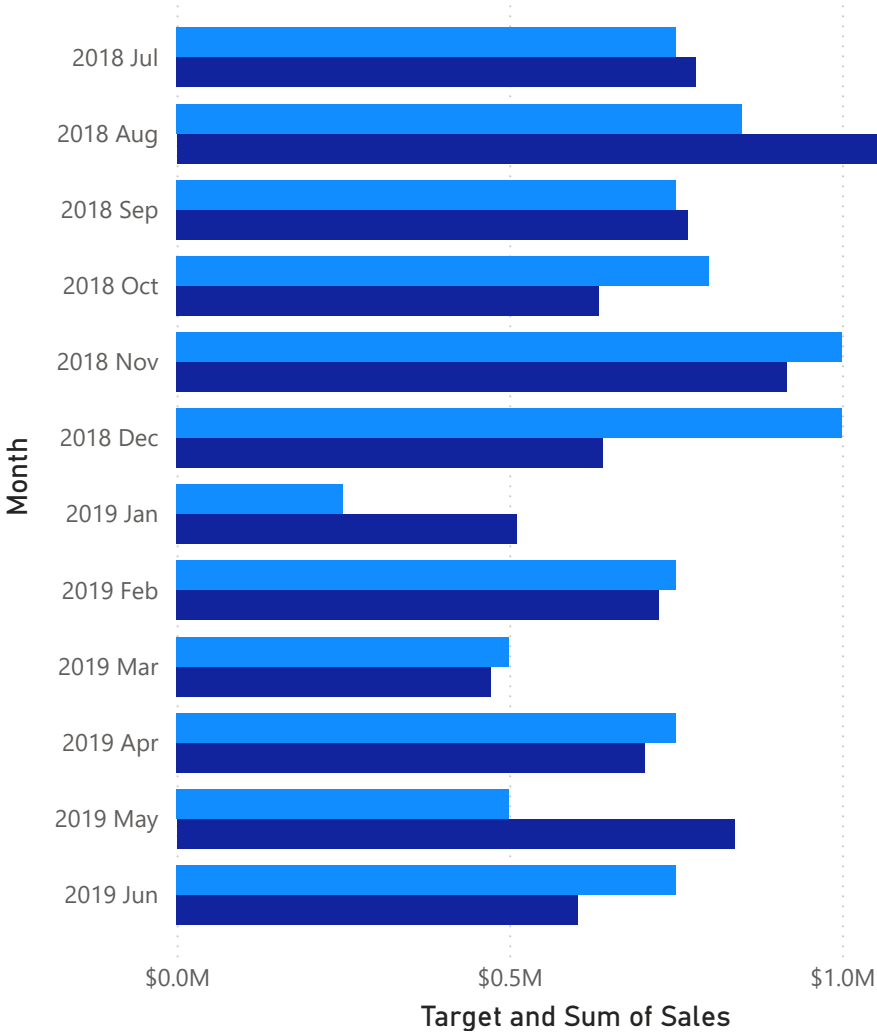
Variance

0.10%

Variance Margin

Target and Sum of Sales by Month

Target Sum of Sales



Target and Sum of Sales by Month

Target Sum of Sales

