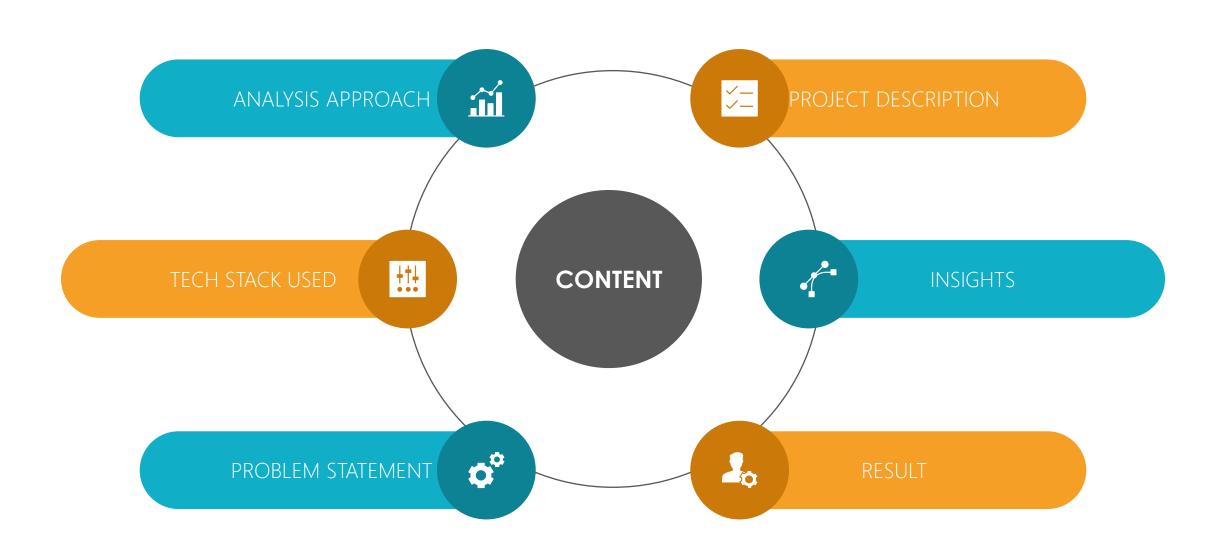


By Anjali Gupta



#### PROJECT DESCRIPTION.

This case study aims to give you an idea of applying EDA in a real business scenario. In this case study, apart from applying the techniques that you have learnt in the EDA module, you will also develop a basic understanding of risk analytics in banking and financial services and understand how data is used to minimize the risk of losing money while lending to customers.

#### TECH STACK USED

To do this data analysis the tech stack used include :Microsoft Excel
Microsoft PowerPoint presentation

#### ANALYSIS APPROACH

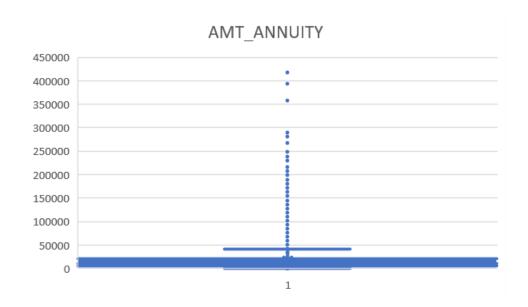
We will use exploratory data analytics(EDA) to explore the data and observe the pattern correlation among the data. It is an approach to analysing the data using visual techniques. It is used to discover trends, and patterns, or to check assumptions with the help of statistical summaries and graphical representations.

### Problem Statement and Insight.

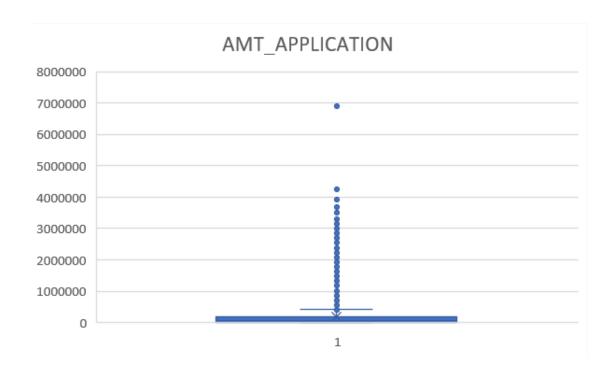
#### □ DEALING WITH MISSING VALUES

We can deal with missing values by replacing the values with appropriate values for example we can replace the blank spaces in columns having numerical value by the mean of the column We can replace columns having categorical values by taking the mode of the given values. But for my dataset, I am not replacing missing values as I want the result to be accurate.

# Outliers in specific • columns

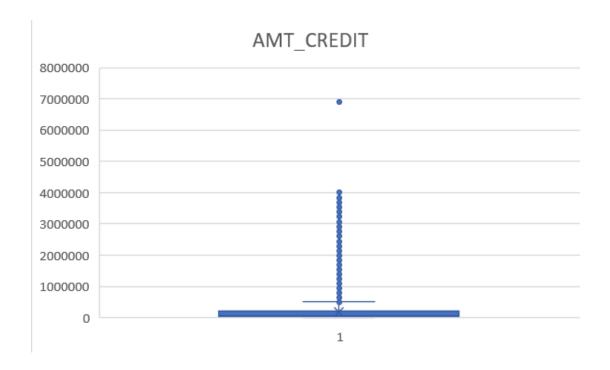


Some outliers are there in amt\_annuity
As can be seen from box and whisker plot
The first quartile is very slim for amt\_annuity which means
that most of the data values lies in third quartile only



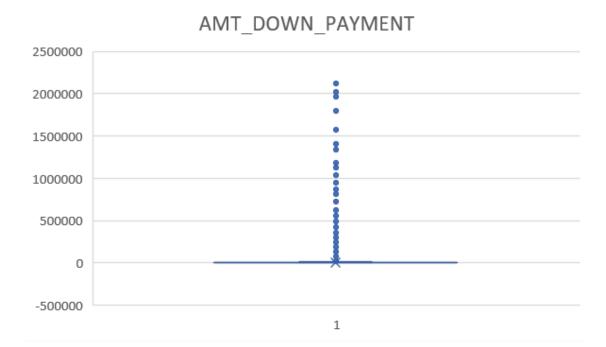
There are outlier in AMT\_APPLICATION also as can be seen from box and whisker plot

The first quartile is very slim as compared to third quartile therefore we can say that most of the data values lies in third quartile only



There are outlier in AMT\_CREDIT also as can be seen from box and whisker plot

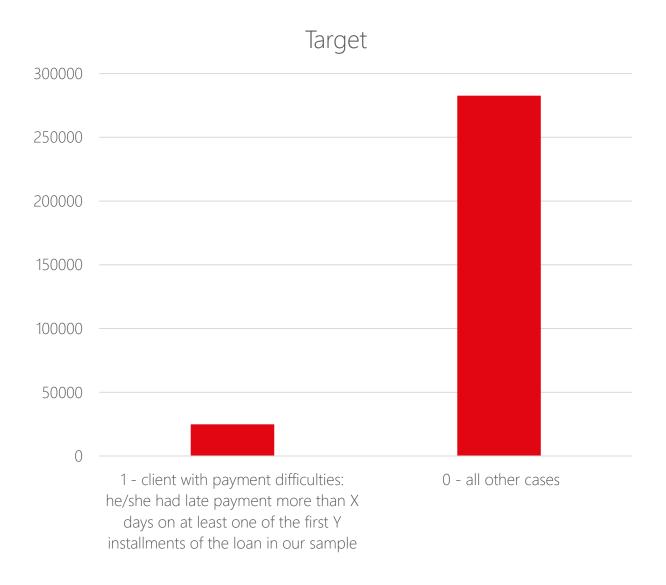
The third quartile is larger than the first quartile so we can say that many data values are there in third quartile



As it can be seen that there are outliers in AMT\_DOWN\_PAYMENT but they are much cloaser gto each other

## Data Imbalance •

#### **Data Imbalance**



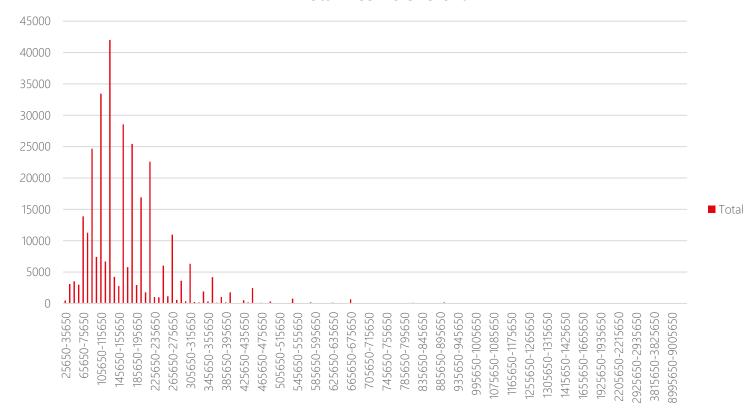
Clients with payment difficulties are much less than the one with no payment difficulties.

The percentage of people with no payment difficulty is 8.0729%

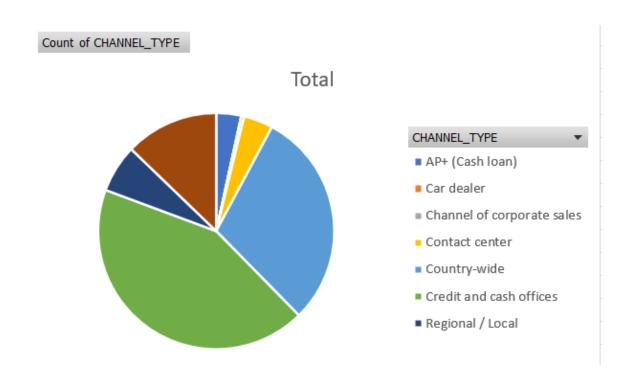
The percentage of people with payment difficulty is 91.9271%

Or we can say that the imbalance ratio is 8.781829%

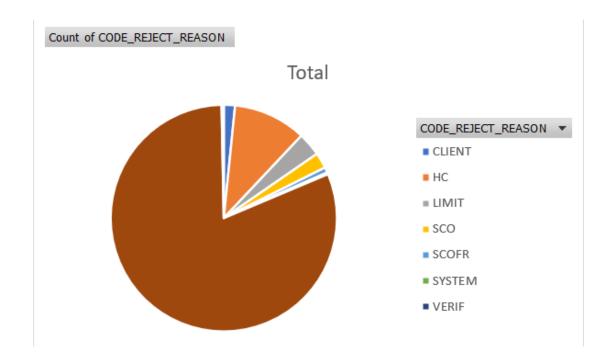




Maximum people from income range 125650-135650 apply for loan
As peoples income increases they apply less for loan

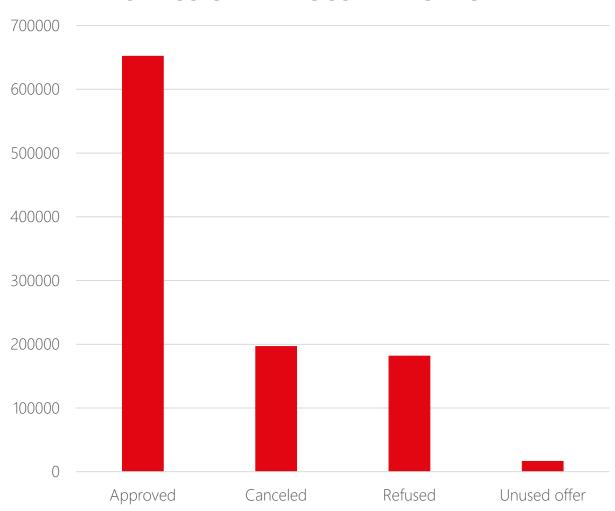


Maximum number of peoples channel type was Credit and cash offices



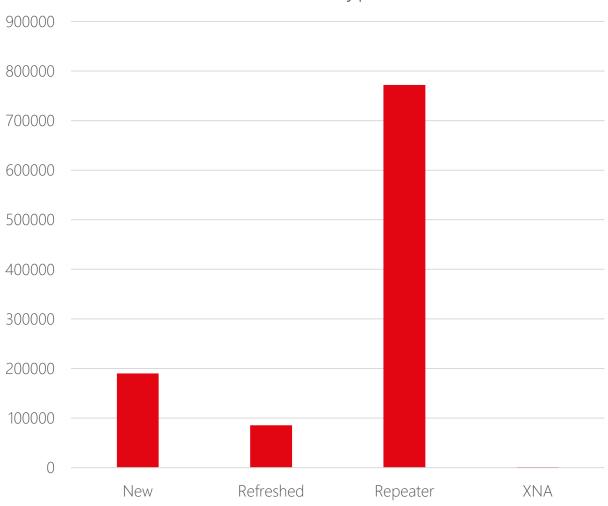
Highest amount of loans rejection reason was XAP followed by HC

#### STATUS OF PREVIOUS APPLICATION



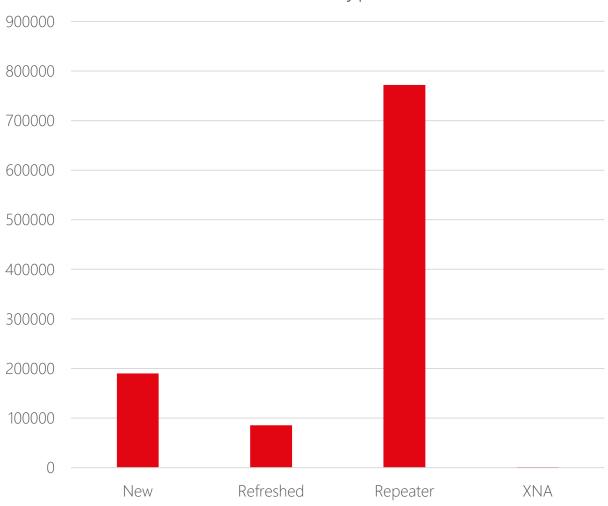
It can be seen that most of the previous applications were approved by the bank and less amount of applications were refused by the bank



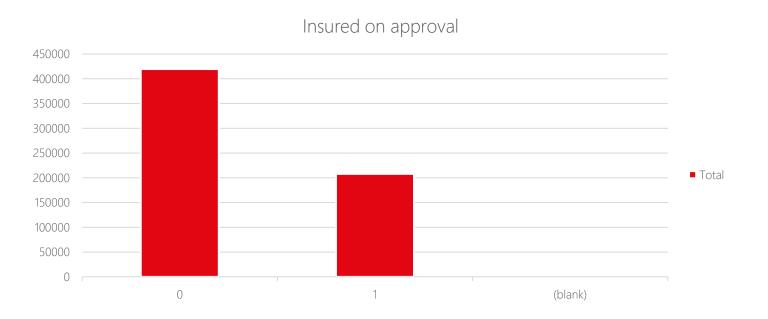


A large percentage of people were repeater whereas a comparatively less amount of new applications were there

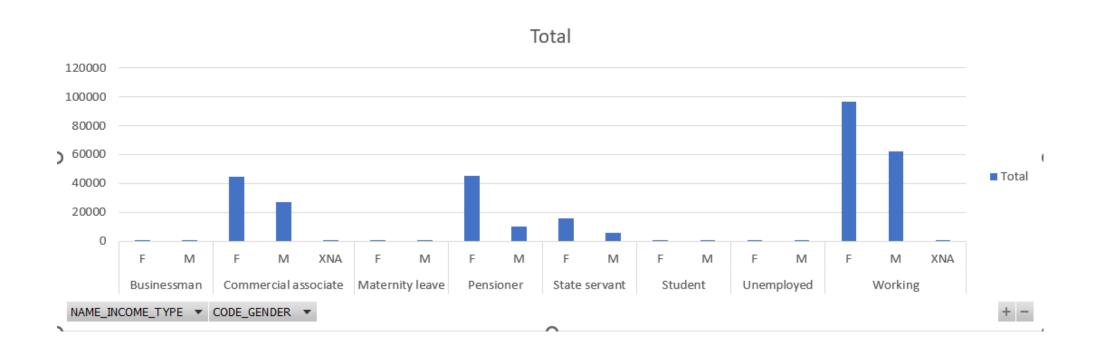




A large percentage of people were repeater whereas a comparatively less amount of new applications were there

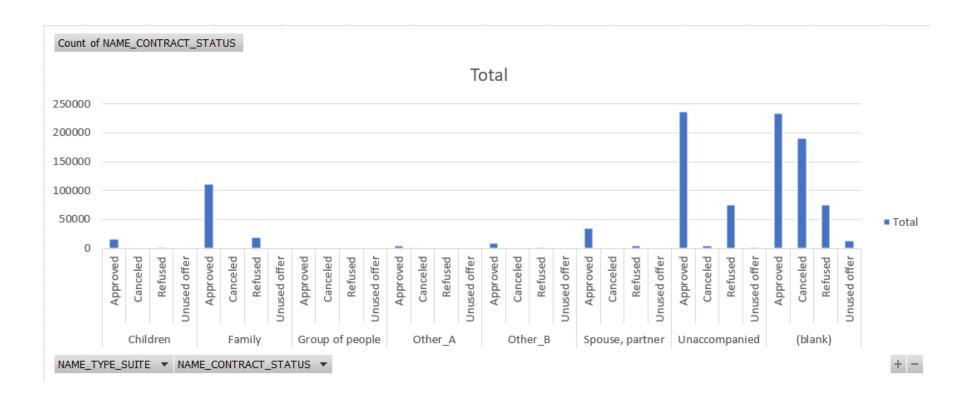


Many clients did not request insurance during previous application

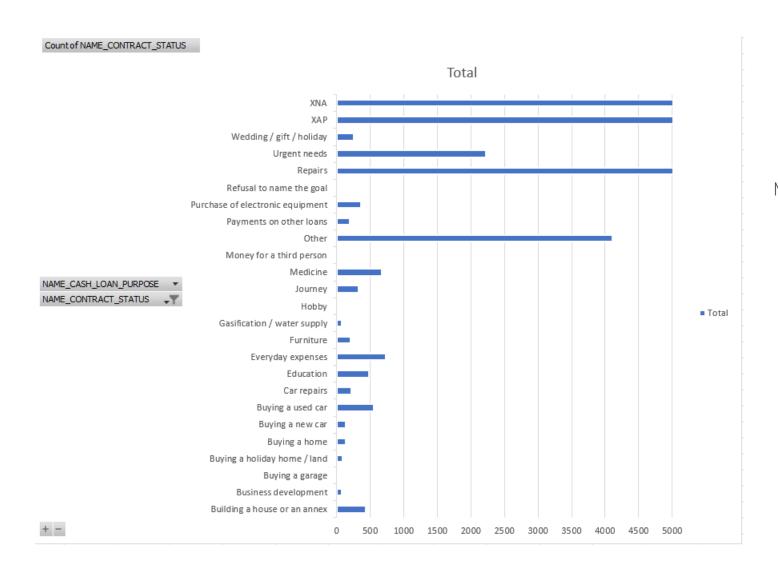


Maximum number of working womens gave application for loan.

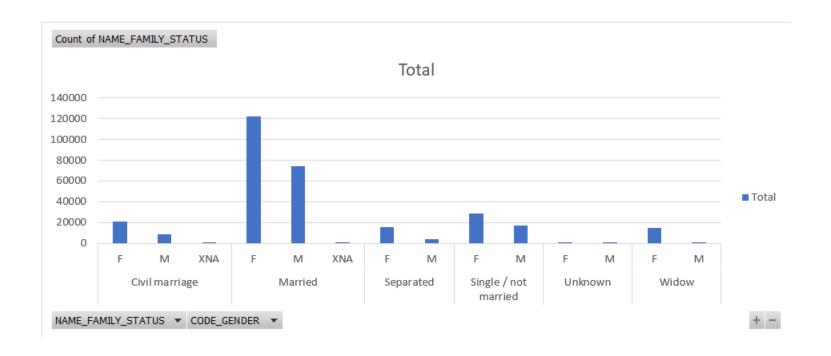
More number of female applied for loan as compared to men



Maximum number of unaccompanied peoples loan was approved, followed by people with families

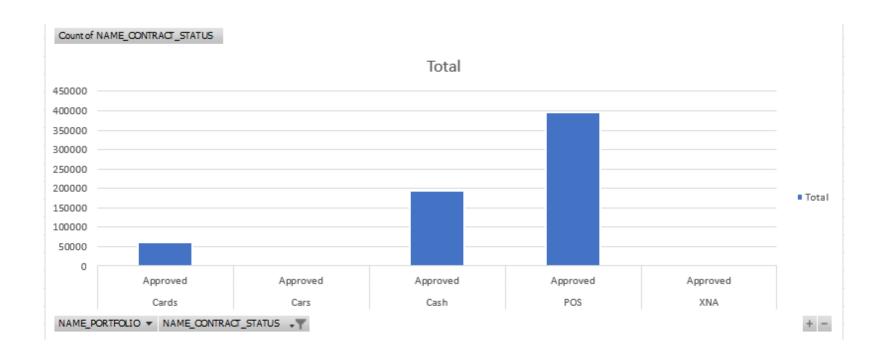


Maximum people who got their loan approved gave the reason for loan as XAP followed by XNA and repairs



Maximum females with family status married applied for a bank loan

From the graph its clearly visible that more number of females applied for loan as compared to males

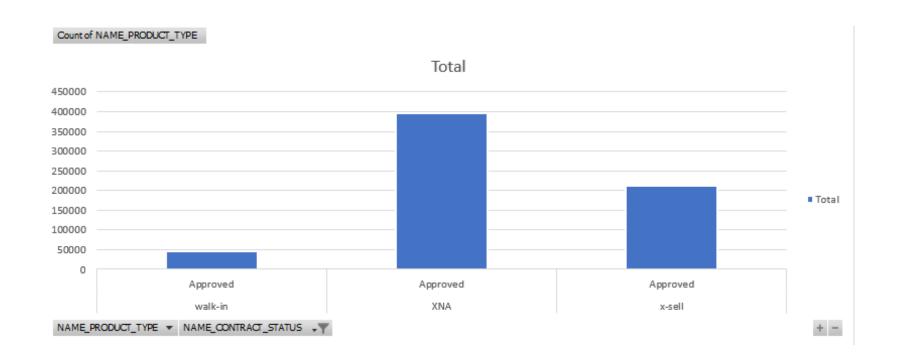


The maximum number of people whose previous application was for POS was approved



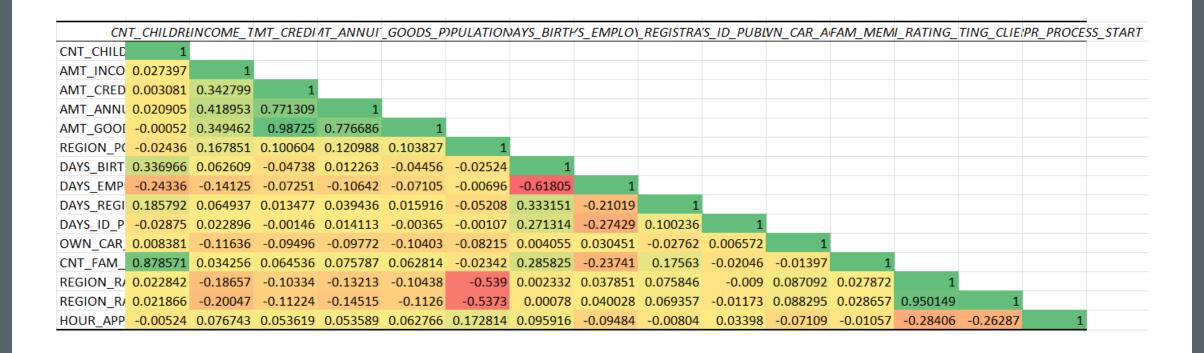
Most of the peoples application who choose cash through the bank as payment method for the previous application were approved

Most of the people who choose XNA as payment method were the one who cancelled their application



Most of the people whose previous application was x-self were approved

Target 0 Correlation •



CN	T_CHILDRE	INCOME_T	MT_CREDI	/IT_ANNUI	_GOODS_P	PULATION	AYS_BIRTH	S_EMPLO	_REGISTRA	S_ID_PUBL	VN_CAR_A	FAM_MEM	_RATING_	TING_CLIE	PR_PROCE	SS_START
CNT_CHILD	1															
AMT_INCO	0.027397	1														
AMT_CRED	0.003081	0.342799	1													
AMT_ANNU	0.020905	0.418953	0.771309	1												
AMT_GOOI	-0.00052	0.349462	0.98725	0.776686	1											
REGION_P(	-0.02436	0.167851	0.100604	0.120988	0.103827	1										
DAYS_BIRT	0.336966	0.062609	-0.04738	0.012263	-0.04456	-0.02524	1									
DAYS_EMP	-0.24336	-0.14125	-0.07251	-0.10642	-0.07105	-0.00696	-0.61805	1								
DAYS_REGI	0.185792	0.064937	0.013477	0.039436	0.015916	-0.05208	0.333151	-0.21019	1							
DAYS_ID_P	-0.02875	0.022896	-0.00146	0.014113	-0.00365	-0.00107	0.271314	-0.27429	0.100236	1						
OWN_CAR	0.008381	-0.11636	-0.09496	-0.09772	-0.10403	-0.08215	0.004055	0.030451	-0.02762	0.006572	1					
CNT_FAM_	0.878571	0.034256	0.064536	0.075787	0.062814	-0.02342	0.285825	-0.23741	0.17563	-0.02046	-0.01397	1				
REGION_R/	0.022842	-0.18657	-0.10334	-0.13213	-0.10438	-0.539	0.002332	0.037851	0.075846	-0.009	0.087092	0.027872	1			
REGION_R/	0.021866	-0.20047	-0.11224	-0.14515	-0.1126	-0.5373	0.00078	0.040028	0.069357	-0.01173	0.088295	0.028657	0.950149	1		
HOUR_APP	-0.00524	0.076743	0.053619	0.053589	0.062766	0.172814	0.095916	-0.09484	-0.00804	0.03398	-0.07109	-0.01057	-0.28406	-0.26287	1	

The pink-shaded cells represent the top 10 correlations

## Top 10 Correlation

- 1. AMT\_CREDIT and AMT\_GOODS\_PRICE
- 2. REGION\_RATING\_CLIENT and REGION\_RATING\_CLIENT\_W\_CITY
- 3. CNT\_CHILDREN and CNT\_FAM\_MEMBERS
- 4. AMT\_ANNUITY and AMT\_GOODS\_PRICE
- 5. AMT\_CREDIT and AMT\_ANNUITY
- 6. DAYS\_BIRTH and DAYS\_EMPLOYED
- 7. REGION\_POPULATION\_RELATIVE and REGION\_RATING\_CLIENT
- 8. REGION\_POPULATION\_RELATIVE and REGION\_RATING\_CLIENT\_W\_CITY
- 9. AMT\_INCOME\_TOTAL and AMT\_ANNUITY
- 10. AMT\_INCOME\_TOTAL and AMT\_GOODS\_PRICE

Target 1 Correlation •——

	CNT_CHILDREN 1	T_INCOME_TO	AMT_CREDIT	AMT_ANNUITY	MT_GOODS_PRIC	OPULATION_	DAYS_BIRTH	DAYS_EMPLOYED	AYS_REGISTRATIO	YS_ID_PUBLIS	DWN_CAR_AGE	T_FAM_MEMBER	ION_RATING_CLIU	V_RATING_CLIENT_V	JR_APPR_PROCESS_S
CNT_CHILDREN	1														
AMT_INCOME_TOTAL	0.004795787	1													
AMT_CREDIT	-0.00167496	0.038131435	1												
AMT_ANNUITY	0.031257119	0.046421057	0.752194735	1											
AMT_GOODS_PRICE	-0.0081117	0.037583082	0.983102519	0.752699196	1										
REGION_POPULATION_RELATIVE	-0.0319749	0.009134586	0.069161087	0.07169025	0.07604893	1									
DAYS_BIRTH	0.259108666	0.003096245	-0.135316369	-0.014303316	-0.135810334	-0.0481904	1								
DAYS_EMPLOYED	-0.19194154	-0.01497856	-0.000967744	-0.082551987	0.003586919	0.0151026	-0.575097231	1							
DAYS_REGISTRATION	0.149153857	0.000157999	-0.025854317	0.034279023	-0.025678921	-0.056222	0.289114025	-0.188928746	1						
DAYS_ID_PUBLISH	-0.0322986	-0.00421486	-0.05232898	-0.016767235	-0.056085697	-0.0155369	0.252862836	-0.226470486	0.096832619	1					
OWN_CAR_AGE	0.006231352	-0.12686074	-0.065944641	-0.081517865	-0.07806384	-0.0516302	-0.001738211	0.023442503	-0.024006707	0.0170194	1				
CNT_FAM_MEMBERS	0.885483713	0.006653677	0.05122364	0.075711476	0.04738797	-0.0301627	0.203267038	-0.1865611	0.145828292	-0.031785	-0.02735872	1			
REGION_RATING_CLIENT	0.040680482	-0.02148626	-0.059192754	-0.073783735	-0.06638988	-0.4432355	0.033927932	0.00367858	0.103855048	0.0013972	0.065625772	0.043651646	1		
REGION_RATING_CLIENT_W_CITY	0.043185374	-0.02280798	-0.071377103	-0.089290515	-0.077190843	-0.4469768	0.033631154	0.002991632	0.100285178	-0.001497	0.067554166	0.047882961	0.956637164	1	
HOUR_APPR_PROCESS_START	-0.02389902	0.013774567	0.031781954	0.03123613	0.044314656	0.1427438	0.062172285	-0.059997281	-0.032517591	0.0216609	-0.07153973	-0.027526008	-0.293908372	-0.275702529	

	CNT_CHILDREN  T_INCOME_TO	AMT_CREDIT	AMT_ANNUITY	MT_GOODS_PRIC	POPULATION_	DAYS_BIRTH	DAYS_EMPLOYED	AYS_REGISTRATIO	YS_ID_PUBLI:	OWN_CAR_AGE	IT_FAM_MEMBE	FION_RATING_CLI	N_RATING_CLIENT_\	NJR_APPR_PROCESS_	_START
CNT_CHILDREN	1														
AMT_INCOME_TOTAL	0.004795787 1														
AMT_CREDIT	-0.00167496 0.038131435	. 1													
AMT_ANNUITY	0.031257119 0.046421057	0.752194735	1												
AMT_GOODS_PRICE	-0.0081117 0.037583082	0.983102519	0.752699196	1											
REGION_POPULATION_RELATIVE	-0.0319749 0.009134586	0.069161087	0.07169025	0.07604893	1										
DAYS_BIRTH	0.259108666 0.003096245	-0.135316369	-0.014303316	-0.135810334	-0.0481904	1									
DAYS_EMPLOYED	-0.19194154 -0.01497856	-0.000967744	-0.082551987	0.003586919	0.0151026	-0.575097231	1								
DAYS_REGISTRATION	0.149153857 0.000157999	-0.025854317	0.034279023	-0.025678921	-0.056222	0.289114025	-0.188928746	1							
DAYS_ID_PUBLISH	-0.0322986 -0.00421486	-0.05232898	-0.016767235	-0.056085697	-0.0155369	0.252862836	-0.226470486	0.096832619	1						
OWN_CAR_AGE	0.006231352 -0.12686074	-0.065944641	-0.081517865	-0.07806384	-0.0516302	-0.001738211	0.023442503	-0.024006707	0.0170194	1					
CNT_FAM_MEMBERS	0.885483713 0.006653677	0.05122364	0.075711476	0.04738797	-0.0301627	0.203267038	-0.1865611	0.145828292	-0.031785	-0.02735872	1				
REGION_RATING_CLIENT	0.040680482 -0.02148626	-0.059192754	-0.073783735	-0.06638988	-0.4432355	0.033927932	0.00367858	0.103855048	0.0013972	0.065625772	0.043651646	1			
REGION_RATING_CLIENT_W_CITY	0.043185374 -0.02280798	-0.071377103	-0.089290515	-0.077190843	-0.4469768	0.033631154	0.002991632	0.100285178	-0.001497	0.067554166	0.047882961	0.956637164	1		
HOUR_APPR_PROCESS_START	-0.02389902 0.013774567	0.031781954	0.03123613	0.044314656	0.1427438	0.062172285	-0.059997281	-0.032517591	0.0216609	-0.07153973	-0.027526008	-0.293908372	-0.275702529	)	1

The pink-shaded cell represents the top 10 correlation

## Top 10 Correlation

- 1. AMT\_CREDIT and AMT\_GOODS\_PRICE
- 2. REGION\_RATING\_CLIENT and REGION\_RATING\_CLIENT\_W\_CITY
- 3. CNT\_CHILDREN and CNT\_FAM\_MEMBERS
- 4. AMT\_ANNUITY and AMT\_GOODS\_PRICE
- 5. AMT\_CREDIT and AMT\_ANNUITY
- 6. DAYS\_BIRTH and DAYS\_EMPLOYED
- 7. REGION\_POPULATION\_RELATIVE and REGION\_RATING\_CLIENT\_W\_CITY
- 8. REGION\_POPULATION\_RELATIVE and REGION\_RATING\_CLIENT
- 9. REGION\_RATING\_CLIENT and HOUR\_APPR\_PROCESS\_START
- 10. DAYS\_BIRTH and DAYS\_REGISTRATION

#### **RESULTS**

The result of doing this project is a basic understanding of the risk analytics technique used in financial and banking services and understand how data is used to minimize the risk of losing money while lending to customers.

## MICROSOFT EXCEL SHEET LINK

This slide includes the modified Excel sheet links

- Application data –

   https://1drv.ms/x/s!AkNUZuveZKg2gbQfqDvTcR63yO\_LPA?e=E
   m8tTn
- Previous applicationhttps://1drv.ms/x/s!AkNUZuveZKg2gbQgcgG5lRcfoP6dxA?e=evg 0g9
- Column Description-columns description.xlsx

