

Sales KPI

Total Sales

\$733K

↑ 20.36%

Sum of Total CY Sales, YOY Sales and YOY Sales Indicator.

# Sales KPI

Sum of Total CY Sales, YOY Sales and YOY Sales Indicator.

**Total Profit**

\$93K

↑ 14.24%

Sum of Total CY Profit, YOY Profit and YOY Profit Indicator.

Sum of Total CY Profit, YOY Profit and YOY Profit Indicator.

**Total Quantity**

**#12K**

↑ 26.83%

Sum of Total CY Qty, YOY Qty and YOY Qty Indicator.

Sum of Total CY Qty, YOY Qty and YOY Qty Indicator.

Sales Sparkline

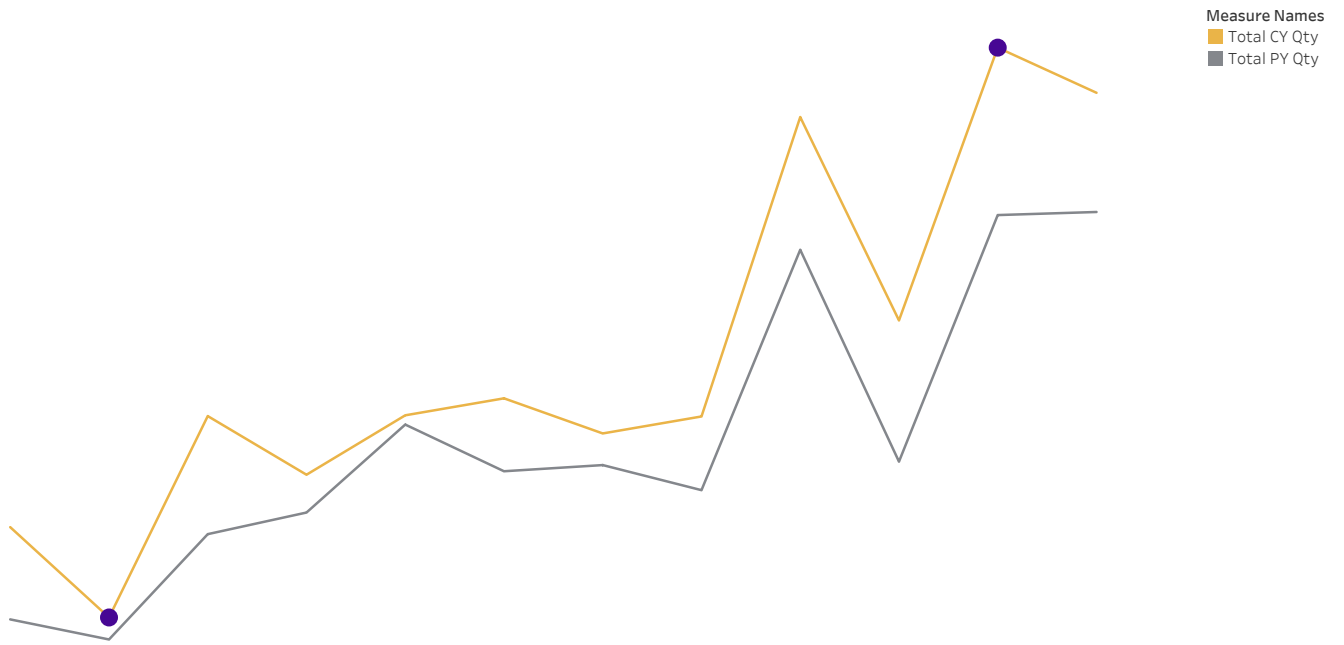


The trends of Total CY Sales, Total PY Sales and Min Max Sales for Order Date Month. For pane Measure Values: Color shows details about Total CY Sales and Total PY Sales.



The trends of Total CY Profit, Total PY Profit and Min Max Profit for Order Date Month. For pane Measure Values: Color shows details about Total CY Profit and Total PY Profit.



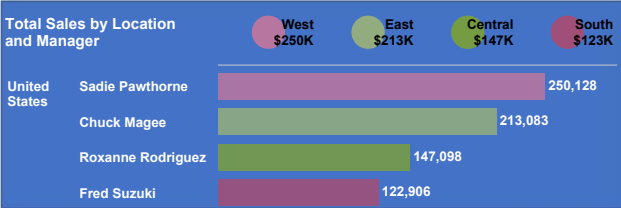
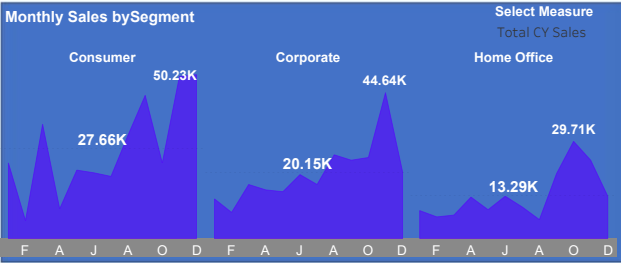
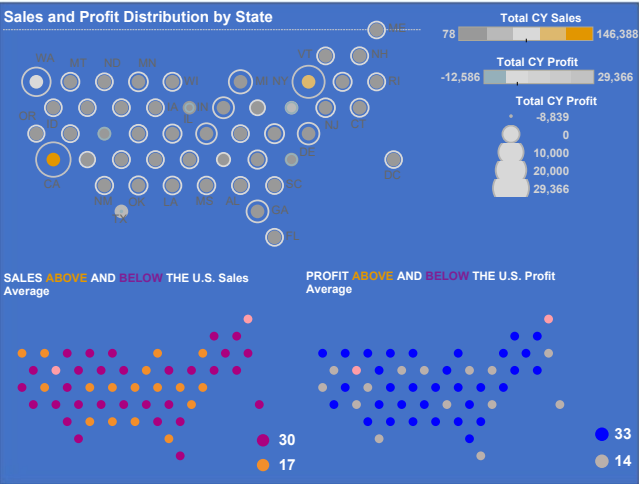
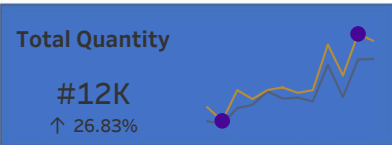
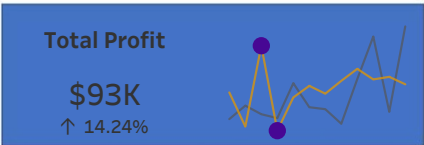


The trends of Total CY Qty, Total PY Qty and Min Max Qty for Order Date Month. For pane Measure Values: Color shows details about Total CY Qty and Total PY Qty.

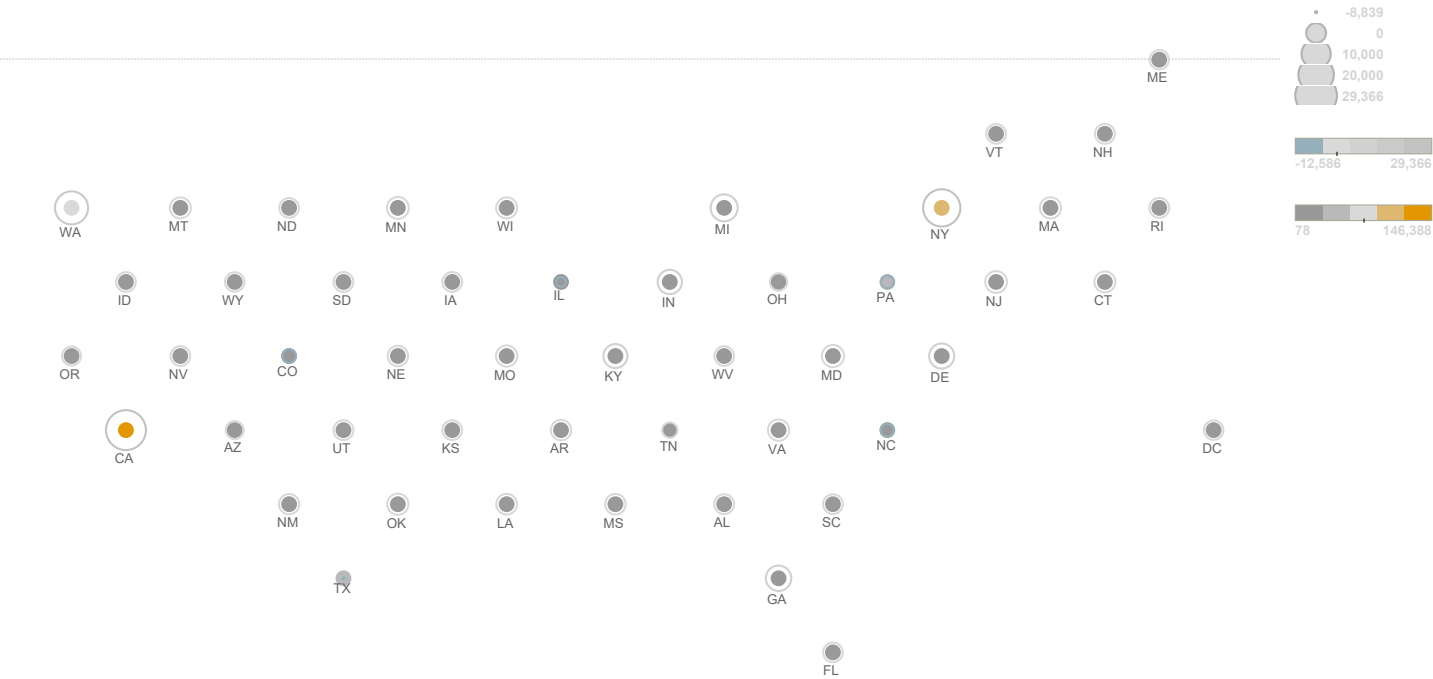
# Sales Dashboard | Overview

KPI Trend Overview • 2022 vs. 2021 (CY vs PY) • Max Month • Min Month • YOY Change

Measure Names  
■ Total PY Sales  
■ Total CY Sales

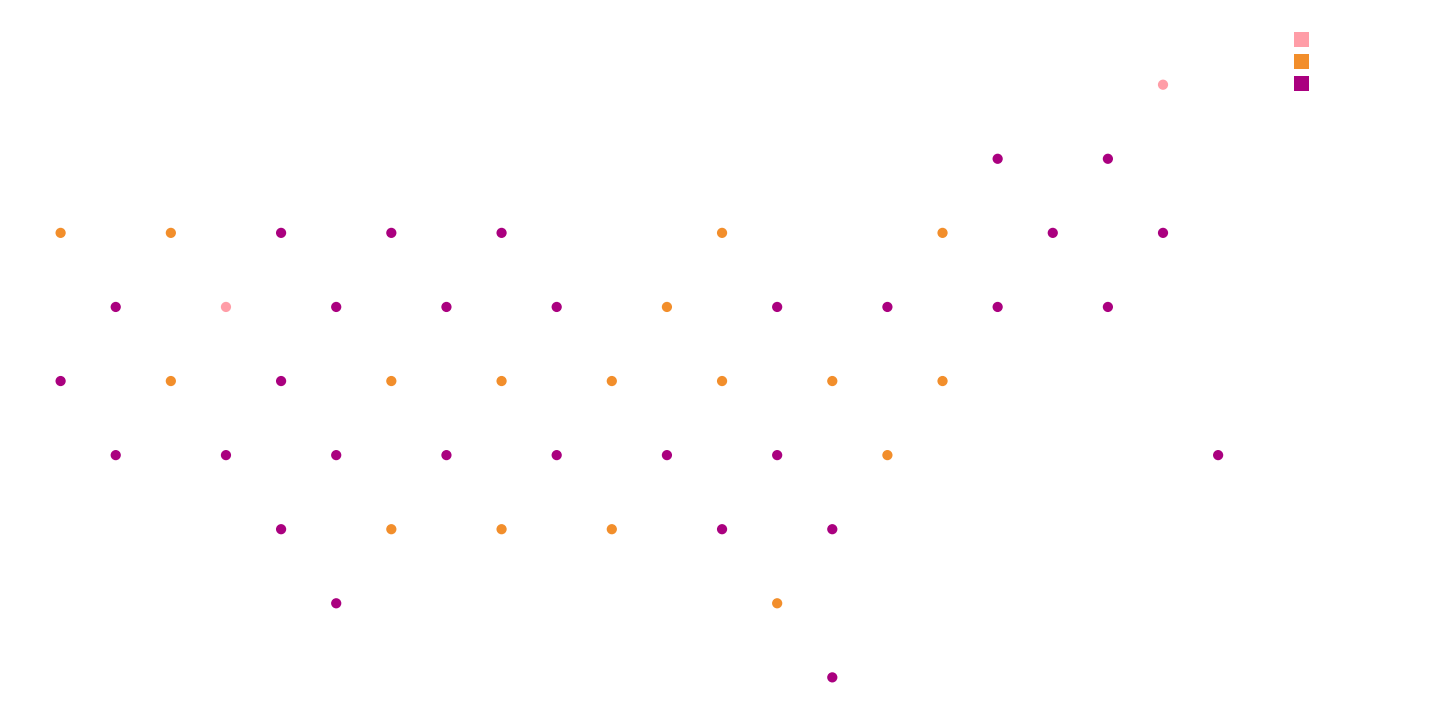


Sales and Profit by State



Column and Column vs. Row. For pane Column: Color shows sum of Total CY Sales. For pane Column (2): Color shows sum of Total CY Profit. Size shows sum of Total CY Profit. The marks are labeled by Abbreviation.

Avg Sales by State



Column vs. Row. Color shows details about Sales Avg Color. The view is filtered on Sales Avg Color, which keeps Null, Above Average and Below Average.

Avg Profit by State



Column vs. Row. Color shows details about Profit Avg Color. The view is filtered on Profit Avg Color, which excludes no members.

## Sheet 9

State/Province	Avg S..	Avg S..
Alabama	221.4	114.3
Arizona	221.4	159.1
Arkansas	221.4	142.5
California	221.4	220.8
Colorado	221.4	168.8
Connecticut	221.4	156.1
Delaware	221.4	723.9
District of Columbia	221.4	38.9
Florida	221.4	209.9
Georgia	221.4	309.0
Idaho	221.4	154.2
Illinois	221.4	141.6
Indiana	221.4	303.5
Iowa	221.4	44.8
Kansas	221.4	122.2
Kentucky	221.4	304.6
Louisiana	221.4	393.0
Maine	221.4	
Maryland	221.4	255.4
Massachusetts	221.4	208.8
Michigan	221.4	385.6
Minnesota	221.4	177.1
Mississippi	221.4	230.6
Missouri	221.4	359.6
Montana	221.4	845.9
Nebraska	221.4	357.9
Nevada	221.4	523.0
New Hampshire	221.4	215.6
New Jersey	221.4	220.5
New Mexico	221.4	128.1
New York	221.4	266.8
North Carolina	221.4	276.0
North Dakota	221.4	131.4
Ohio	221.4	144.5
Oklahoma	221.4	366.2
Oregon	221.4	96.2
Pennsylvania	221.4	216.7
Rhode Island	221.4	163.2
South Carolina	221.4	195.1
South Dakota	221.4	144.2
Tennessee	221.4	198.9
Texas	221.4	137.0
Utah	221.4	164.0
Vermont	221.4	168.4
Virginia	221.4	176.7
Washington	221.4	304.8
West Virginia	221.4	302.5
Wisconsin	221.4	168.7
Wyoming	221.4	

Avg Sales Overall and Avg Sales State wise broken down by State/Province. The view is filtered on State/Province, which keeps no members.

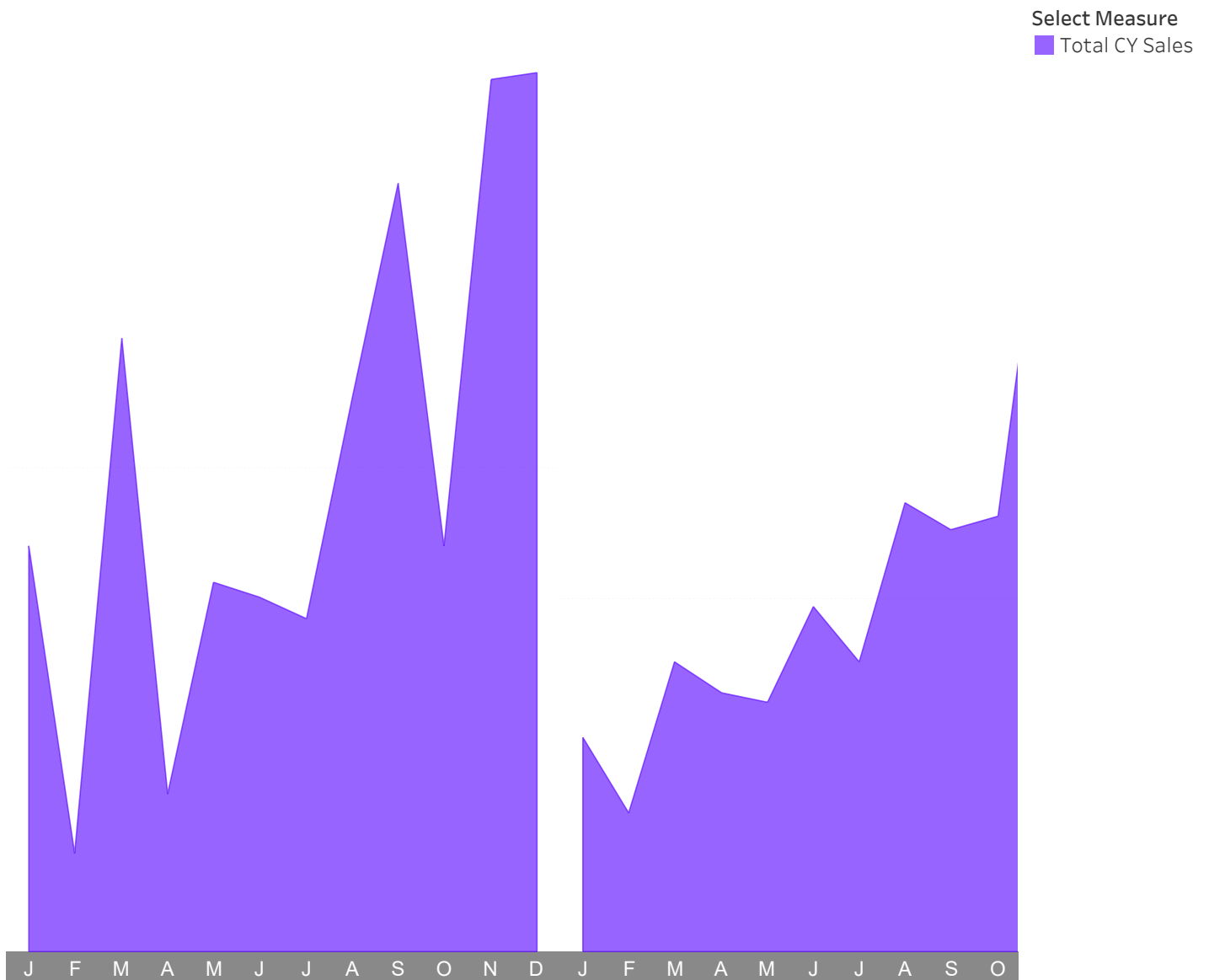
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Dynamic Measure for each Order Date Month broken down by Segment. Color shows details about Select Measure (Parameters). The marks are labeled by Dynamic Measure. Details are shown for Dynamic Measure.

Select Measure  
■ Total CY Sales



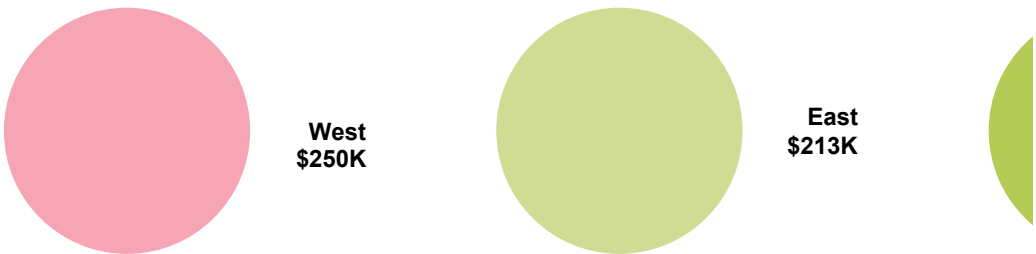
Dynamic Measure for each Order Date Month broken down by Segment. Color shows details about Select Measure (Parameters). The marks are labeled by Dynamic Measure. Details are shown for Dynamic Measure.

Total Sales by Location



# Region wise Sales

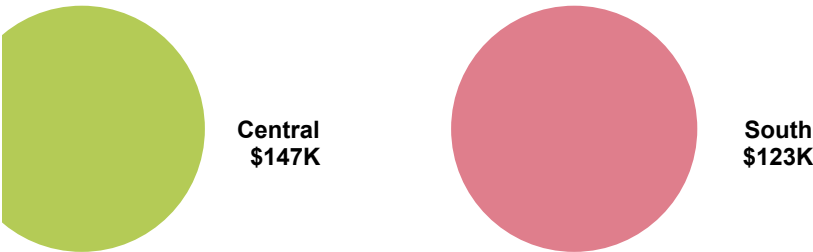
- Region
- West
  - East
  - Central
  - South



Sum of Total CY Sales and Region broken down by Region. Color shows details about Region. The marks are labeled by sum of Total CY Sales and Region.

# Region wise Sales

- Region
- West
  - East
  - Central
  - South



Sum of Total CY Sales and Region broken down by Region. Color shows details about Region. The marks are labeled by sum of Total CY Sales and Region.