Microsoft Power Platform

No code, low code, and code first—all are welcome

Creating a trial environment







Power AppsApplication development



Power Automate
Workflow automation



Power Virtual Agents
Intelligent virtual agents

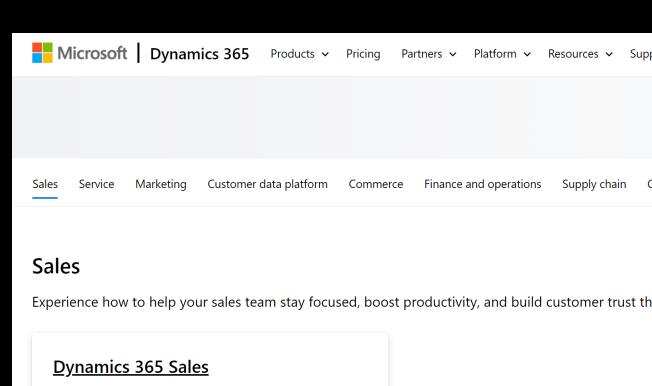








- Navigate to https://trials.dynamics.com
- Click on the try for free button and use the Dynamics 365 for Sales option as you will have access to the Power Platform as part of this trial



Activate digital selling to meet buyers where they are—helping you build better relationships and

close more deals.

Try for free >



Enter your personal e-mail address

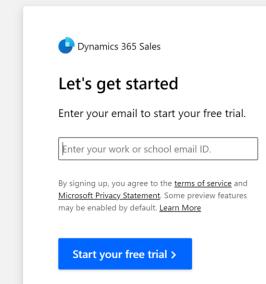


Try Dynamics 365 Sales free for 30 days

Help your team activate digital selling to close more deals and increase revenue. In this trial, you'll learn how to:

- Accelerate your sales.
- Manage your opportunities.
- Forecast your revenue.
- Work on the go with the mobile app.

Use sample data or your own. No credit card required or software to install.





 Select – set up a new account, this bit is important!

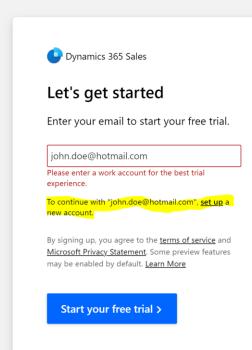


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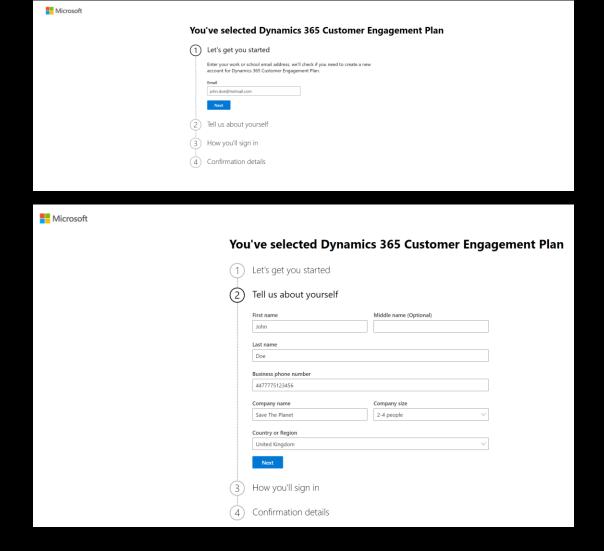
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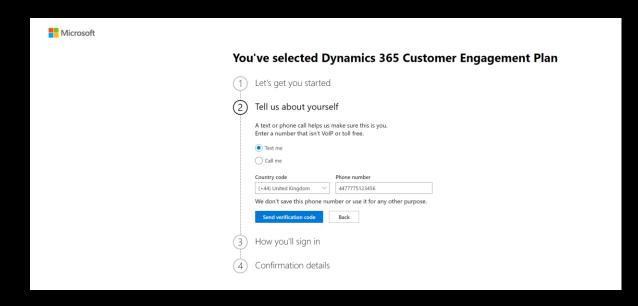


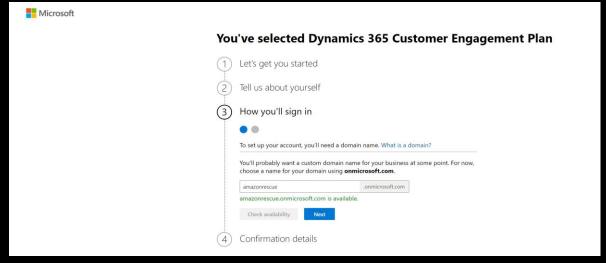
- Here are the steps, firstly enter your e-mail
- Then, enter contact details, telephone number that a verification code can be sent to.





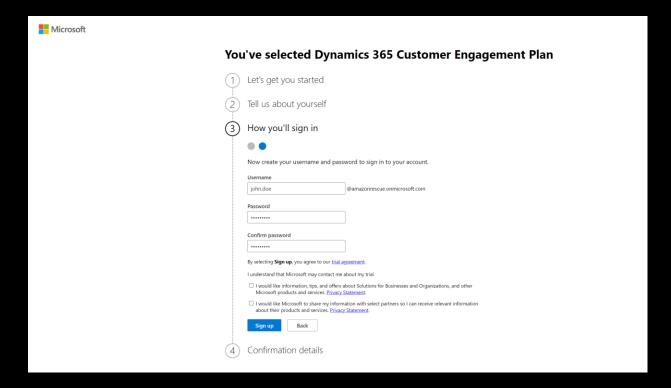
- Select send text verification code
- Create your custom domain name e.g., amazonrescue.onmicrrosoft.com





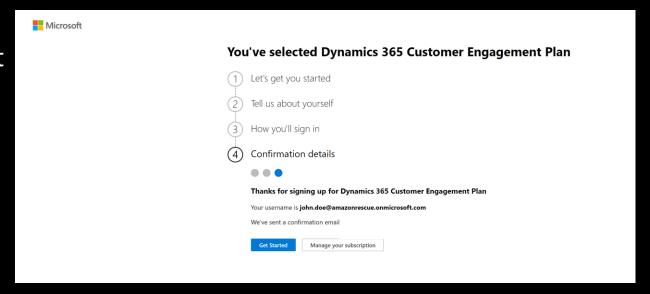


- Create your username e.g. john.doe@amazonrescue.onmicrosoft.com
- Create a password and remember it!
- Click sign up





 You will then get a confirmation e-mail sent to the e-mail address you used to register at the beginning of this process, in this example it was john.doe@hotmail.com





 Your login details, trial name, start date and end date will be available in the e-mail you received

Account information

Organisation name: Microsoft

Domain: amazonrescue.onmicrosoft.com

Trial name: Dynamics 365 Customer Engagement Plan

Start date: 18 September 2021

Expiry date: 18 October 2021

Privacy Statement

Microsoft Corporation, One Microsoft Way, Redmond, WA 98052



Start your trial >

During your trial, your first 30 days of Dynamics 365 Customer Engagement Plan are free for up to 25 licences.

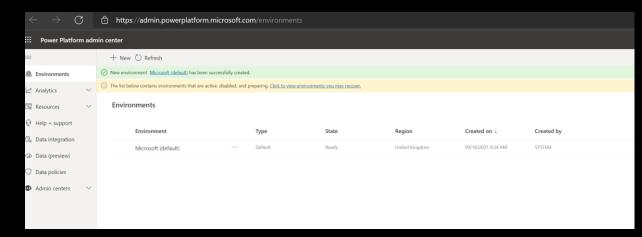
To continue using Dynamics 365 Customer Engagement Plan after your trial ends or add more licences, buy a subscription before 17 October 2021.

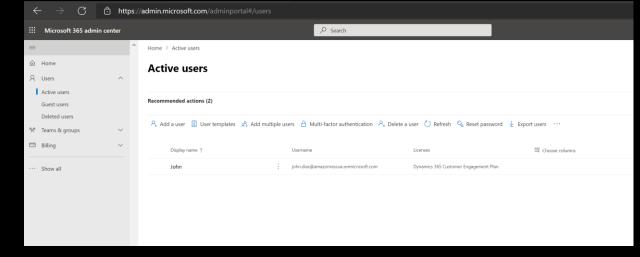
More information

- · How to assign licences.
- How to add users.



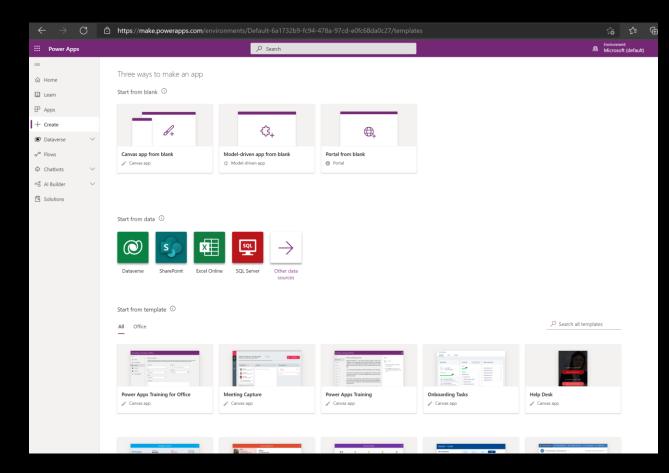
- The main portals you will use to access the environment, manage users and make apps are highlighted below:
- Microsoft 365 admin center https://admin.microsoft.com is the main site for managing users, subscriptions, allocation of licenses to users, security groups and membership
- power platform admin center https://admin.powerplatform.microsoft.com is the main site for managing environments







- Power apps maker portal https://makepowerapps.com The main site for making your apps
- You're now ready to go and build your apps! Do look at the following information on the next few slides, covering useful advice and links on getting started with the platform.



Get started with Power Platform

Introduction to Power Platform

Overview: Power Platform Overview

Training Labs: Apps in a Day | Flow in a Day | Power Virtual Agents in a Day | More Power Platform labs

Power Platform Guidance: <u>Documentation</u> | Architecture video series

YouTube channels: <u>Power Platform | Power Apps |</u> <u>Power Automate | Power Bl | Power Virtual Agents</u>

Community: <u>Power Apps community | Power Automate community | Power Virtual Agents community | Al Builder community</u>

Expert help from partners: https://powerapps.microsoft.com/partners/

<u>Understanding Power Platform licensing</u>

Product Demos at cdx.transform.Microsoft.com

Power Platform sessions from Ignite 2020

The Return to the Workplace Solution, built on Power Platform

<u>Teams and Power Platform – Project Oakdale</u>

Information for advanced users

Latest updates: October 2020 Virtual Launch event | Demo by Charles Lamanna

Power Platform Release Waves: Wave 1 (Apr 202 – Sep 2020) | Wave 2 (Oct 2020 – Apr 2021)

Latest shipped features: Weekly release notes | Power Apps – Apr 2020 summary | Power Automate – RPA General Availability

Conference sessions: <u>Power Platform Online</u> <u>Conference 2020 | Ignite 2020 | Microsoft Business</u> <u>Applications Summit 2020</u>

Power Automate how-to videos: <u>webinars and videos</u> gallery

Additional labs: <u>Power Platform labs and challenges</u> | Power Platform labs

Power Platform technical documentation

MS Learn Resources

Power Platform and Azure

Admin, Governance, & IT

Administration, governance, and ALM: <u>Documentation</u> | <u>Blog posts</u> | <u>MBAS 2019 sessions</u> | <u>Managing and supporting Power Apps and Power Automate at Scale (Ignite 2019)</u> | <u>New Data Loss Prevention capabilities</u>

Establishing a Center of Excellence: <u>Center of Excellence Starter Kit</u>

Admin and governance best practices: <u>Establishing an Environment Strategy</u>

Administering a Power Apps enterprise environment: Bloq | Download whitepaper

Build a customized Admin experience using the Power Apps admin connectors: <u>blog post with sample admin dashboard</u> | <u>admin connector documentation</u>

Security and certifications: Microsoft Trust Center

Pricing and licensing: <u>Summary | Licensing</u> documentation

Visit Power Platform for additional information



Power Apps | Introduction

Power Apps and Dynamics 365: The Art of the Possible

The high-productivity approach of Power Apps and Power Automate is transforming how organizations address business challenges

Leveraging these tools, a wide variety of organizations have quickly built compelling Power Apps solutions that...

- Streamline business processes, data collection, decision making
- Empower mobile and desktop workers
- Pull data from a range of back-end systems including Dynamics 365

Just as Power Apps have proliferated, there is a huge variety of examples and sources to see Power Apps in action, get ideas and inspiration

This **Power Apps Gallery** highlights a variety of Power Apps resources, approaches, templates and examples – to help teams jumpstart ideation and start building your own solutions



Power Apps Gallery | About the Sources

This deck leverages deeper sets of content from these valuable online communities and resources.

You will be able to find further examples and templates to use in the following links:

Microsoft Power Apps documentation home

→ Power Apps | Microsoft Docs

Power Apps customer examples & stories

Microsoft Power Apps Blog

→ Case Studies | Microsoft Power Apps - Blog

Power Platform Stories curated by the Power CAT Team

→ <u>Power Platform Stories | Microsoft Power Apps</u>

Power Apps Case Studies at Microsoft.com

→ Microsoft Customer Stories Search

PowerApps.com community examples

Contains links to a variety of templates and samples from the broader Power Apps Community.

- → Power Apps templates from Microsoft
- → Sample apps from the Power Apps Community

Power Apps Templates from GitHub

Power Apps from partners on **AppSource**

AppSource is a key resource for finding partner applications that can work out of the box or be tailored to specific industry and organization needs.

→ AppSource link filtered for Power Apps

1. Benefits of using Power Apps with D365

Many Dynamics 365 customers look to Power Apps around the following scenarios, benefits, and examples.

Extend or simplify scenarios

- Extend mobile experiences
- Simplify interfaces, user input
- Add new features like image capture or bar-code reading

Connect scenarios & processes

- Enable sellers in Sales to check real-time inventory in F&O
- Enable Service Reps to quickly execute new sales from Service
- Automate any paper- or Excelbased process feeding Dynamics

Modernize or create new solutions

- Customized forecasting experience for sellers leveraging Sales data
- Inspection apps for manufacturing floor connected to F&O

2. Common workflow patterns of Power Apps: Overview

Despite the wide variety of solutions and industries using Power Apps, we do see a lot of common patterns in Power Apps use cases for business solutions.

For example, apps for aircraft inspections, situational awareness for hospitals, and tracking kids' reading levels all have similar structures despite different purposes and audiences. These can be generally categorized as inspections or audits.

We've identified <u>common patterns and created articles</u> with real-world customer stories, best practices for structuring data, using Power Platform elements, and integrating into the overall business.

Example: Approvals



Recommended Actions

- → Look at the Details in the next slides
- → See which patterns may align with your workflows
- → Learn from real-word examples and best practices to apply to your own solution

<u>D365 Scenarios</u> <u>Patterns</u> <u>Job Roles</u> <u>Industries</u> <u>Packages</u>

2. Common workflow patterns of Power Apps: Process Exercise

As teams begin looking to patterns and opportunities to automate common business processes, it's useful to consider processes or data collection that start with or include paper forms or Excel-based spreadsheets

For example, a variety of processes leverage excel for structured data collection, calculations and workflows through email. These are often great candidates for Power Apps.

Common multi-step example with Excel

Downloading Excel form from SharePoint



Emailing completed form



Simple or complex approval process



Manual step to kick off process or enter data



Final data reflected in system of record



Rich reporting Power BI



Streamlined Power Apps experience



Rich **Power App** (desktop or mobile)



Power Automate robust workflow



Data integration through **Dataverse**



2-way data sync with **D365** & other systems



Rich reporting **Power BI**

2. Common workflow patterns of Power Apps: Details

The nine common Power Apps patterns are listed below. You will find a bulleted list of familiar example apps, with each pattern's link providing further details and examples from the online overview of common patterns

Approvals

Collect approval from one or more sources

- Automated granting of permissions
- Employee travel request
- Overtime request
- Timesheet submission

Lifecycle and Workflow Management

Track, move records through a well-defined process

- Contract lifecycle tracker
- Employee onboarding
- Employee promotion evaluation
- Expense reporting process
- Request management
- Service desk tickets

Communication and Announcements

Publish news and info to employees, customers

- · Announcement viewer
- Company-wide communications
- Corporate news management
- Learning or Product catalogs

Asset Management

Manage inventory or other assets

- Asset check-out
- Asset rollout
- Inventory management
- Supply order management

Inspection and Audits

Create standardized questionnaires and forms

- Collection of customer data
- Daily job-site inspection, store audits
- Incident reporting
- IoT-based monitoring
- Quality control checklist, Safety, compliance audits
- Supply tracking

Event management

Manage registration, planning, executing events

- Attendance
- Attendee bios
- Registration
- Session scheduling

Scheduling

Assign resources based on calendar availability

- Book a meeting room, tool or vehicle
- Find an available sales associate
- Find rooms for employee touchdown space
- Schedule customer appointment, crew members

Calculate or Transform Data

- Cost or project estimation
- Decision support
- Field technician app
- Generating a work order or estimate
- · Tracking monthly sales goals
- Translation of common phrases

Project Management

Track a project from inception to completion

• Project management

3. Power Apps Samples by Job Roles and Functional Teams

There are a variety sample Power Apps and templates that can be used as reference or starting points for developing apps. These include apps designed for specific jobs, roles and department functions that can be used across industries. This section highlights these templates available at PowerApps.com

Sample templates are available by common functional roles and departments

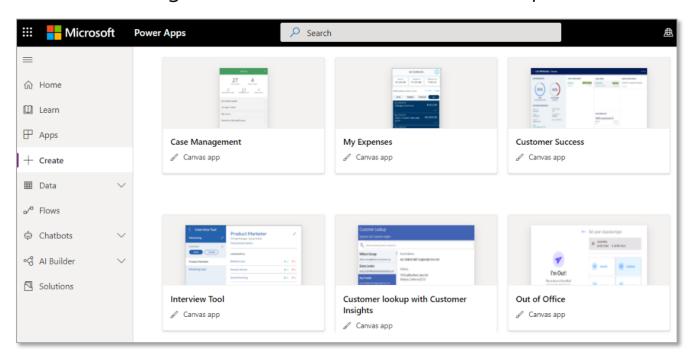
- Worker Productivity
- Sales & Marketing
- HR
- Operations
- Real Estate & Facilities

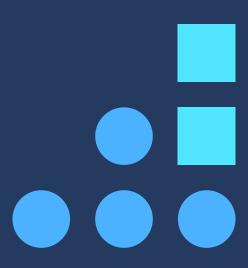
Recommended Action

→ Consider whether these samples can be leveraged with your solution and team

Access these templates at PowerApps.com

The following slides will show how to access templates below





Learn more at Powerapps.com