# MITRON BANK CUSTOMER ANALYSIS FOR CREDIT CARD LAUNCH

--Insights and Trends on customer data from Mitron Bank

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# **Customer Insights based on Demography**

Filter by Age Group

All

**Total Customers** 

2597

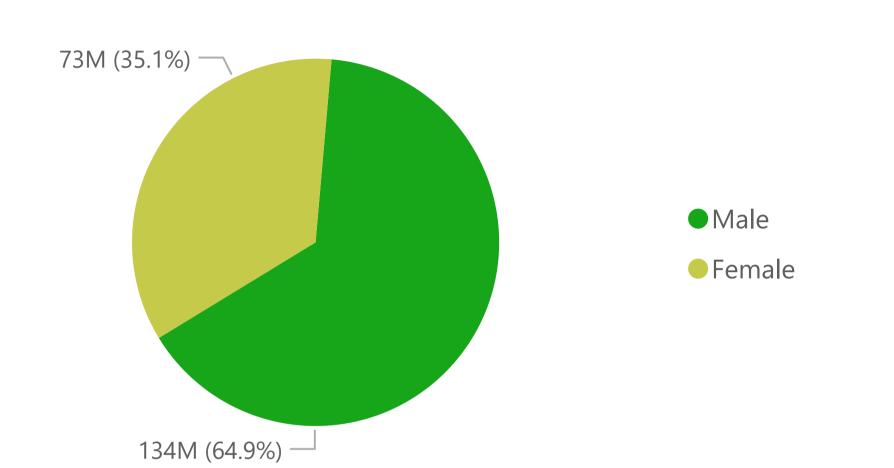
Males



39M (19.08%) Married Single

167M (80.92%)

#### **Total Avg Income by Gender**



# Filter by City



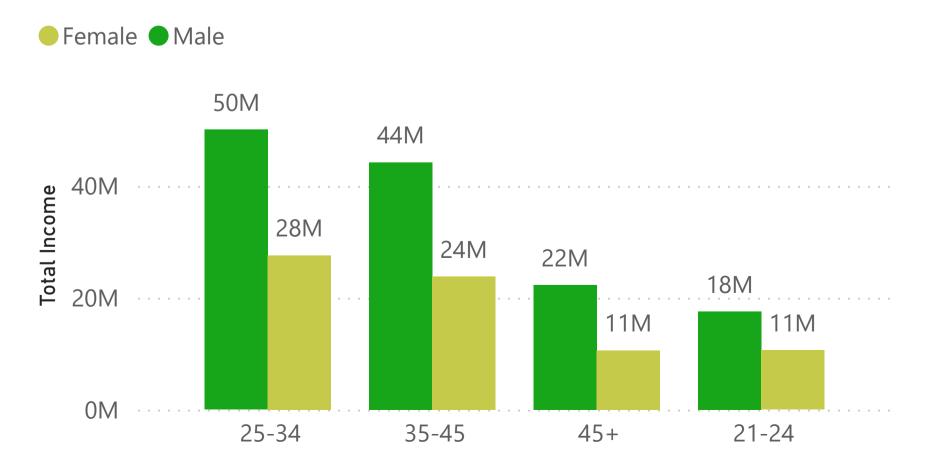
#### Filter by Occupation



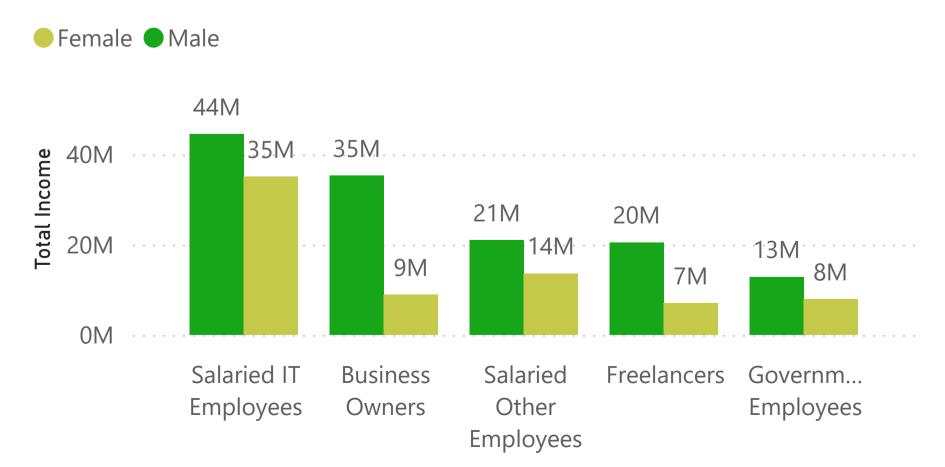


**Females** 

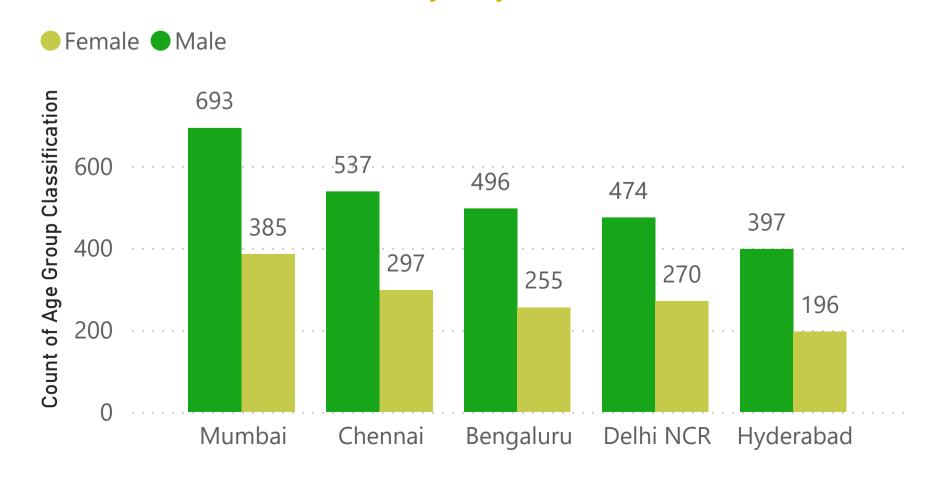
#### Income by Age Group and Gender



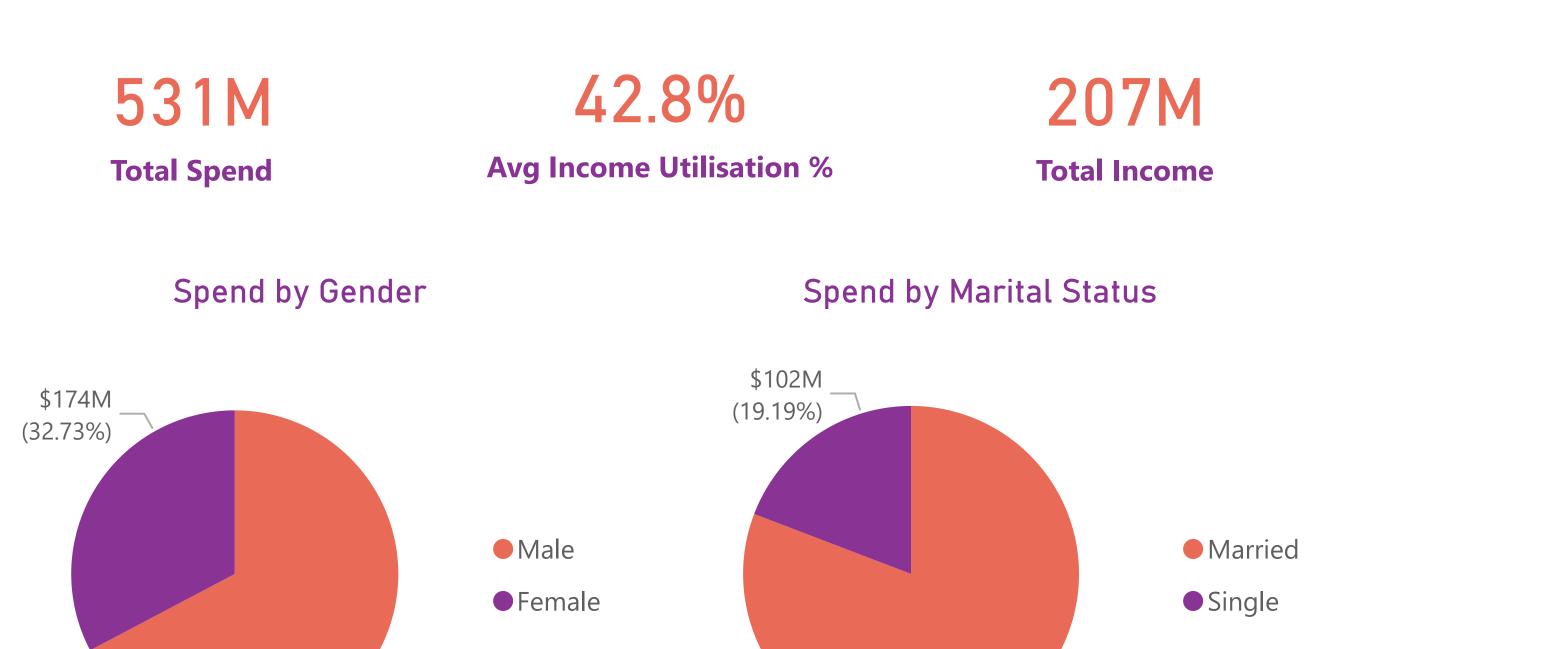
#### Income by Occupation and gender

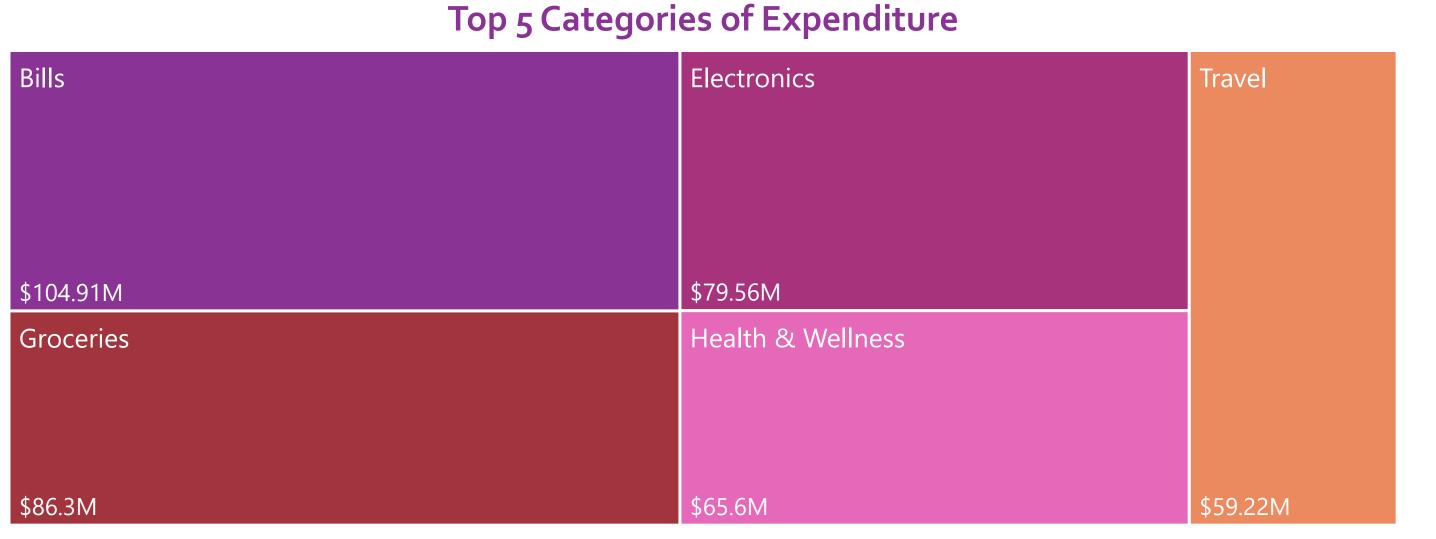


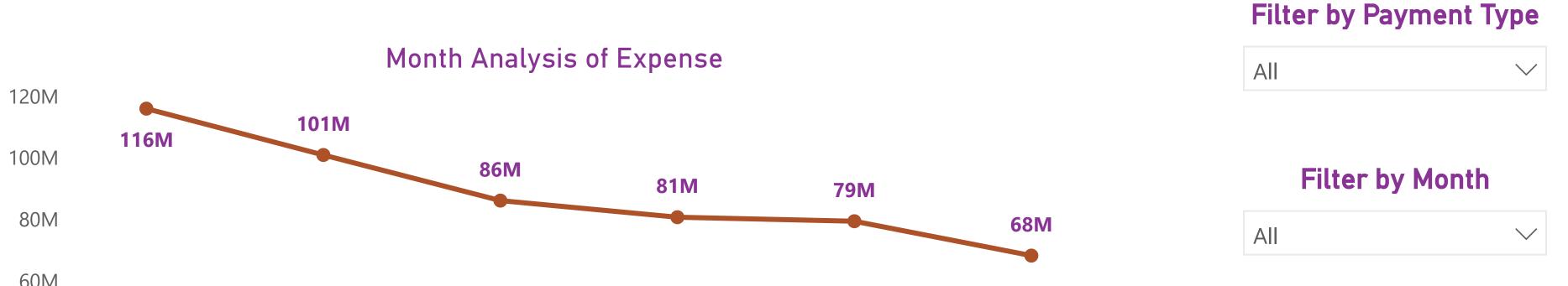
#### **Customer by City and Gender**



# **Spend Insights**

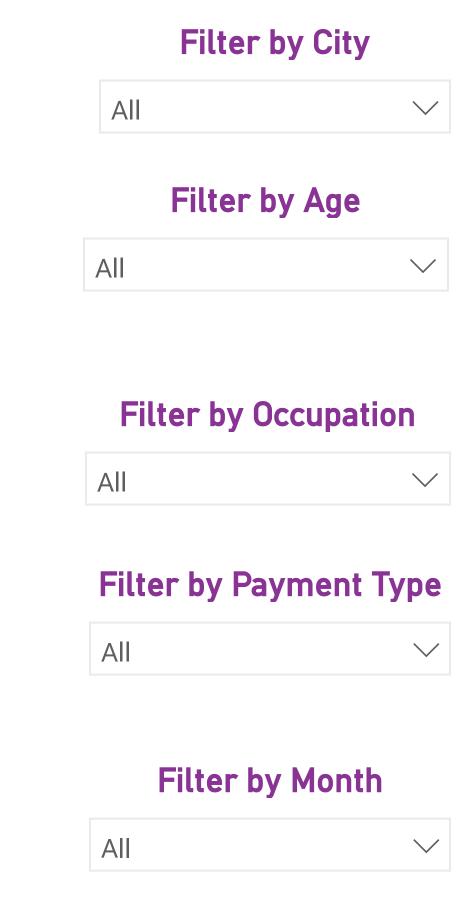


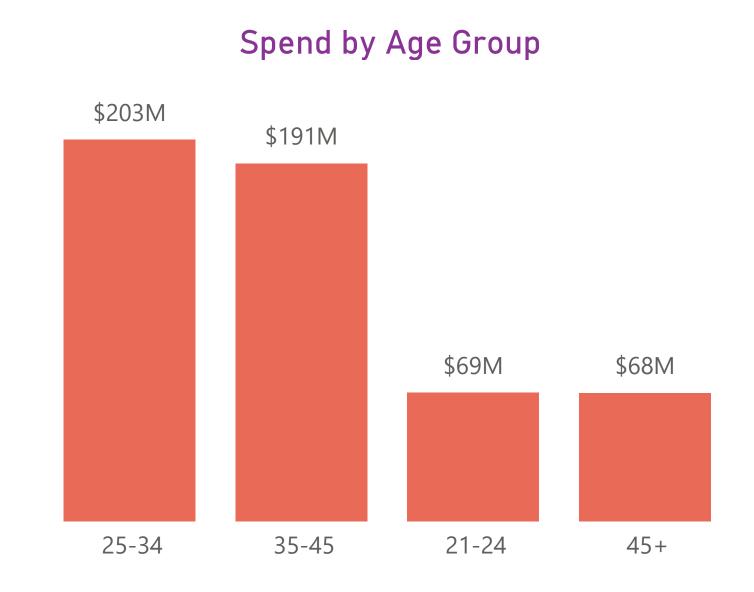




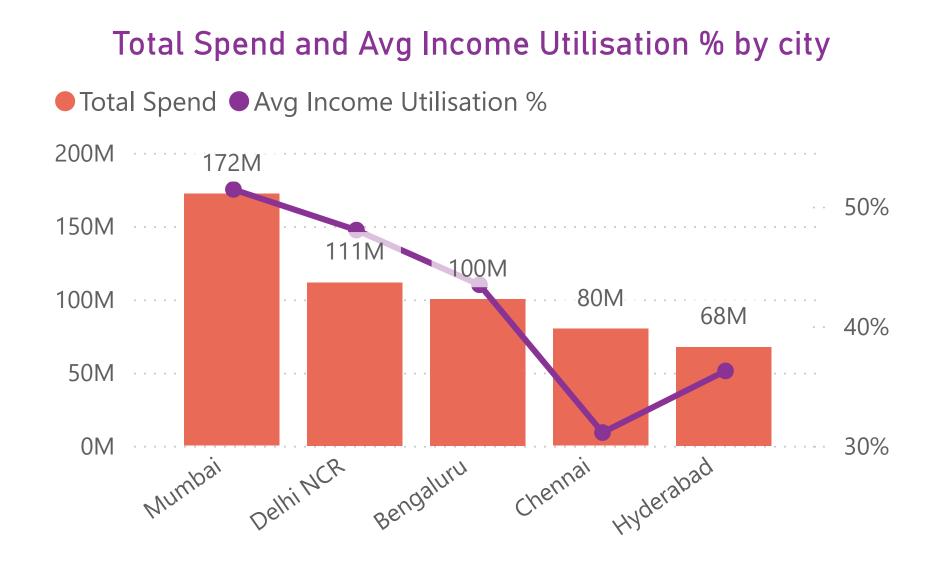
June

July



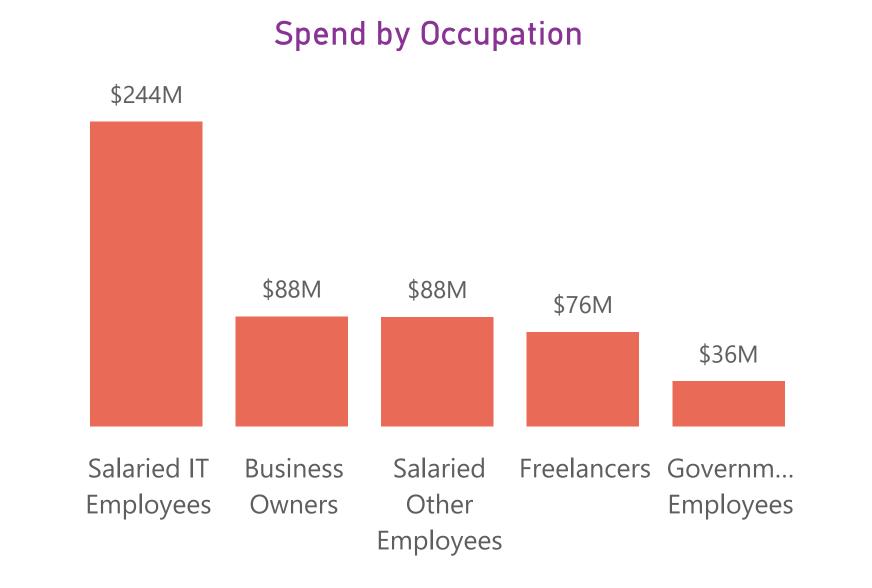


\$357M (67.27%)



\$429M

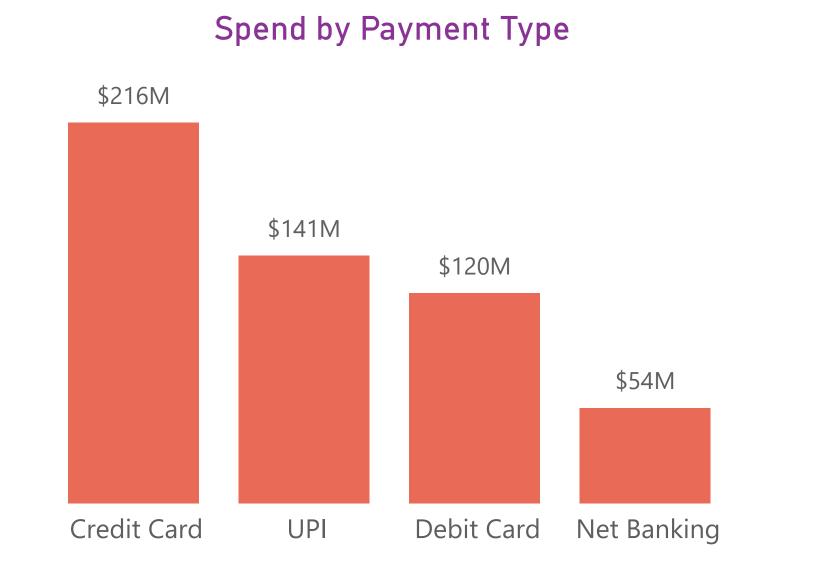
(80.81%)



October

September

August



May

# **Insights on each Customer**

4000

**Total Customers** 

2597

Males

1403

Females

Customer_ID	Gender	City	Avg Income	Avg Income Utilisation %	Occupation
ATQCUS0023	Male	Mumbai	55473	38.69%	Business Owners
ATQCUS0024	Male	Mumbai	56568	36.73%	Business Owners
ATQCUS0025	Male	Mumbai	52696	38.43%	Business Owners
ATQCUS0026	Male	Mumbai	51916	40.89%	Business Owners
ATQCUS0027	Male	Mumbai	53003	<b>34</b> .31%	Business Owners
ATQCUS0028	Male	Mumbai	53116	36.57%	Business Owners
ATQCUS0029	Male	Mumbai	54613	38.29%	Business Owners
ATQCUS0052	Male	Delhi NCR	56133	31.84%	Business Owners
ATQCUS0053	Male	Delhi NCR	53186	<mark>34</mark> .26%	Business Owners
ATQCUS0054	Male	Delhi NCR	53064	30.48%	Business Owners
ATQCUS0055	Male	Delhi NCR	51203	30.72%	Business Owners
ATQCUS0056	Male	Delhi NCR	52570	<mark>3</mark> 2.42%	Business Owners
ATQCUS0074	Male	Bengaluru	56272	<b>34</b> .33%	Business Owners
ATQCUS0075	Male	Bengaluru	49549	<b>34</b> .53%	Business Owners
ATQCUS0076	Male	Bengaluru	52745	<b>3</b> 3.70%	Business Owners

## Filter by Customer ID

All

## Filter by City

All

## Filter by Occupation

All

## Filter by Gender

All