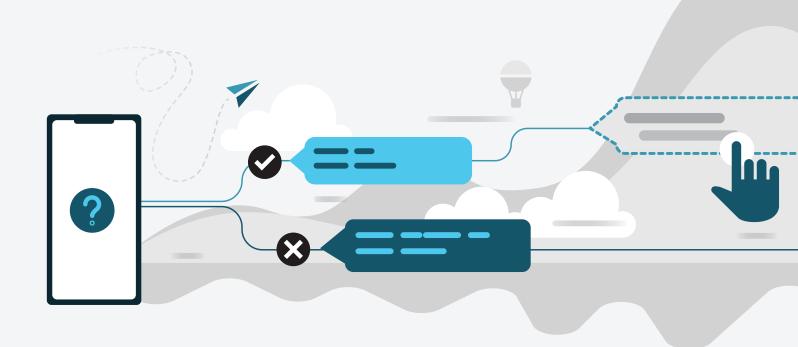
# The Bot Building Handbook

# Getting started with Conversational Al







## Power Virtual Agents The Bot Building Handbook

# **Contents**

About this playbook	Bot building	16
About Power Virtual Agents	Requirements Gathering	
About Power CAT	Action Development	
	Application Life Cycle	
Engagement Principles 04	Management (ALM)	
<del></del>	Fallback Strategy and Testing	
Best Practices - Summary 05	None of a married back	25
-	Managing your bot	25
Getting Started/Ideation: 06	Bot KPIs	
Setting Goals	Environment Strategy	
Usecase building	Custom Analytics Strategy	
Licensing	Capacity Modeling	
j	<u>Go live</u>	22
Building your team10	Stakeholders sign off	, 3 <b>2</b>
Internal Team	Internal communication	
External Team	Updating any prior links	
3rd party Delivery partner	to chatbot	
(where applicable)	Amplification Opportunities	
Microsoft	with Microsoft	
Training your team		
	Post Go-live	33
Project Planning13	Ensure IT awareness	
Sample Project Overview	Engaging support	
and Timelines	New User Onboarding	
Project Workstreams	Reviewing goals - closing the loop	
	Get Started Today	34
	Learn	
	Explore	
	Get involved	

# About this playbook

The purpose of this document is to provide structure and guidance for customers & partners implementing a large chatbot project based on Power Virtual Agents (PVA). The document contains best practices and learnings from the delivery of many real-world Power Virtual Agents engagements with enterprise customers.

The document is aimed at job roles responsible for leading and delivering a complex project of this nature – e.g., Project Lead, Architect, Development Lead, and includes project approach recommendations and technical information. The guidance in this document will help teams to mitigate risk, understand trade-offs, and measure success.

# **About Power Virtual Agents**

#### **Create**

Power Virtual Agents empowers everyone to create intelligent conversational bots – from citizen developers, business users to professional developers alike – to seamlessly build secure and scalable virtual agents. Whether it's a simple FAQ or a complex conversational requirement, accelerate bot building with an intuitive world-class designer to respond to both customer and colleague needs.

#### **Colloborate**

Enable **fusion development** throughout the organization without compromising quality through a **collaborative bot-building approach** where subject matter experts and developers can partner. **Pro developers can easily extend bots** using the Bot Framework Composer (included in the PVA subscription) – all in the cloud – meaning there are no concerns about managing the underlying infrastructure.

#### Connectivity

Embed Power Automates' digital process automation into conversations, with hundreds of prebuilt connectors for your line of business applications. Native integration with other Microsoft tools including Teams, Dynamics 365 Customer Service, and the Power Platform to maintain efficiencies without leaving applications.

#### Consistent

Built on the Microsoft Bot Framework, makers can deploy bots with multi-lingual, multi-modal, and multi-channel experiences. Continuously improve bots with out-of-the-box natural language understanding and Al self-learning features and analytics.

You can learn more here: Power Virtual Agents.

#### **About Power CAT**

This guide brings together real-world knowledge and lessons-learned from the Power Platform Customer Advisory Team (Power CAT). The Power CAT team, as part of the Microsoft product engineering team, works closely with enterprise customers to help them successfully adopt Power Platform services.

#### **Handbook authors**



**Matthew Farmer**Senior Program Manager,
Microsoft



**Kent Weare**Principal Program Manager Lead
Power CAT, Microsoft



**Abhi Rathinavelu** Senior Program Manager, Microsoft

# **Engagement Principles**

Adoption of low-code technologies like Power Virtual Agents can help customers envision and deliver quickly, with lower management and maintenance costs. Even with those benefits, it is beneficial to be clear on the reasons you are adopting this technology, and how it will show its value.

Customers approaching a Power Virtual Agents project should align project delivery with their own company culture and objectives. However, there are some core principles that we see adopted again and again amongst successful PVA projects:

# **Principles**



# **Engage your flywheel**

Many customers are surprised when their PVA bot goes live how quickly the "customer feedback flywheel" takes effect. Actionable customer feedback comes in almost instantly. Delaying for additional topics or processes means missing out on this valuable feedback. Encourage the team to see the go-live as the beginning of your project, not the finale.



# **Keep it simple**

One of the core value propositions of Power Virtual Agents is iteratively delivering a conversational Al experience quickly. After the go-live by a project team, who is familiar with how the bot has been developed, maintainability is key to staying agile. While the tooling can allow users to create complex conversation flows, and extensibility with Bot Framework can achieve very flexible interactions, there should be careful consideration if complexity is always necessary.



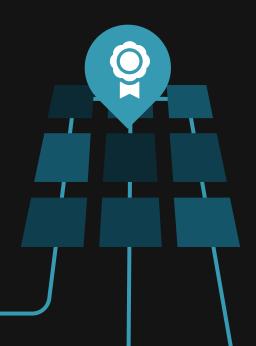
# **Keep goals in focus**

It's very easy when implementing new technology like a chatbot, to get wrapped in the minor details of implementation. Defining what your key business goals are (e.g., deflect 30% customer queries, score above 4.0 customer satisfaction), can help keep the project moving and ensure correct feature prioritization.

# **Best Practices - Summary**

Here is a short breakdown of the best practices we view as most important and will become clearer throughout the document.

- **Focus on delivering immediate value.** Building chatbots is an iterative initiative. You will learn from your users what they are looking for. Use these signals to drive further investment.
- **Establish role clarity.** Make it clear who is on point to make decisions and there is no ambiguity in delivery.
- Identify risks early and plan contingency accordingly Occasionally customers run into technical issues when implementing with specific requirements or integrating with other systems. These issues can take time to diagnose.
- Alignment on issue priorities (what is a blocker, what is a must have, nice to have, etc.) and how aggressively to push for using workarounds while the underlying issues are addressed. Workarounds are a natural part of projects as they allow the project to continue to make progress while a longer-term solution is found.
- Determine your Application Lifecycle Management (ALM) strategy move to production-level process as early as possible. Don't leave these activities to the end when there are timelines to be met.



# **Getting Started/Ideation:**

# **Setting Goals**

We normally recommend customers separate the project goals around 3 distinct areas – core delivery, business metrics, and governance. If chatbots are brand-new to your organization, then the examples below are a good starting point. One clear trend we see with goals – once you go live you will learn very quickly what is important, how your customers behave, and where you would like to improve.

#### **Project goals**

Below is an example of goals a customer may define at project inception:

#### 1. Delivery goals (Minimum Viable Project (MVP))

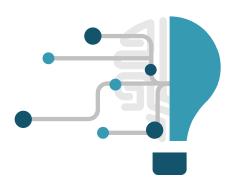
- a. Go-live with chatbot on <target> date target less than 3 months
- b. Bot can answer top <target> use cases using a script of test phrases
- c. <Target> complex use cases with back-end integration this will help with deflection

#### 2. Business goals (driven toward once live)

- a. Resolved session % normally the project team aims to increase this number over time. This figure is often referred to as the 'Deflection' amount.
- b. Escalated session % normally the project team aims to reduce this number over time.
- c. Abandoned session %
- d. Deflection/resolution value (based on business value per session calculation)
- e. Monthly Active Users (often referred to as MAU)

#### 3. Establish Chatbot governance and management model.

- a. Application Lifecycle process & automation setup
- b. Chatbot author onboarding process in place
- Reporting & review cadence arranged



# **Usecase building**

Inspiring usecases is a key part to beginning your bot building journey. The program includes the following:

- Interested employees will participate in a
   Power Virtual Agents in a Day training where they will learn the fundamentals of conversational bot building.
- 2. Once attendees have experience building bots, split the training group into small teams of 2-3 people.
- 3. Allow teams to identify opportunities that they feel they could solve using a chatbot.
- 4. Each team should then establish milestones over a 4-week period that includes activities each team member will perform. This is very similar to a project plan.
- 5. After 2 weeks, bring the entire training group together and have each team present their chatbot. This provides an opportunity for each team to demonstrate their progress and identify any challenges/gaps.
- 6. After 4 weeks, bring the entire training group back together to show off their final product to the rest of the group and leaders from the respective business areas.
- 7. When possible, provide some level of rewards to the participants of this initiative. Incentives can vary from recognition, all the way to monetary rewards.
- 8. Include a "path to production" period to ensure all chatbots make it into production.
- 9. Share success with the rest of the organization. Inspire others to do more.
- 10. Rinse and repeat. You have now acquired a program that you can run on a regular cycle to further promote chatbot development within your organization.
  - Hackathons encourage organizations to learn and apply what they've learnt in real-world use cases to develop bots.

















## Licensing

Make sure you scope out how much you expect your project to cost. Speak to your Microsoft account team to confirm you're using accurate pricing for your organization. The licensing of Power Virtual Agents is relatively simple with a few key components. Most important to understand is that the license is based on chatbot sessions. A session is defined as:

"The session begins when a user topic is triggered and ends when one of these conditions is met—either the user's questions are answered, or the conversation exceeds 60 minutes or 100 turns."

There are 3 main ways in which customers acquire PVA licenses:

#### **Power Virtual Agents**

- 1. Tenant license (billed monthly, capacity pooled at Tenant)
  - a. 2000 sessions (no limits on channel)
  - b. Power Automate rights included (with higher throttling limits), including Premium connectors (All flows must start and end with PVA connectors)
  - Dataverse capacity (10GB DB, 10GB File, 2GB Log)
- 2. Add-on license (billed monthly, capacity pooled at Tenant)
  - a. 1000 sessions (no limits on channel)
- 3. User license (Grants permission to author bots)
  - a. Currently available for no cost, but should be purchased in the same transaction as the Tenant license
  - b. Assigned to users in the admin portal
  - c. One license required for each bot author



An example customer, who expects up to 10000 sessions a month for their bot, which will be managed by 10 users, would purchase 1x Tenant license, 9x Add-on license, and 10x User licenses.

#### **Power Virtual Agents for Teams**

#### 1. Microsoft 365 license

- a. Unlimited sessions (Teams channel only)
- b. Power Automate rights (Standard connectors only)

Generally, if a customer is interested in using PVA for Teams, no further licensing is required (as they need Microsoft 365 to use Teams) unless they wish to deploy their bot to additional channels (they will need the standard PVA licenses detailed above).

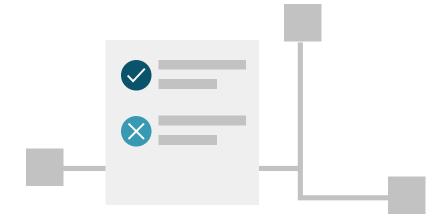
#### **Chat for Dynamics 365 Customer Service (Omnichannel)**

Customers deploying PVA with Dynamics 365 for Customer Service now receive a version of the PVA tenant license with their Dynamics 365 purchase:

#### 1. Tenant license (billed monthly, capacity pooled at Tenant)

- a. 1000 sessions per tenant
- b. Power Automate rights included (with higher throttling limits), including Premium connectors (All flows must start and end with PVA connectors)
- c. Dataverse capacity (10GB DB, 10GB File, 2GB Log)

Add-on and User licenses are still required, as detailed above. Latest information on Power Virtual Agents licensing.

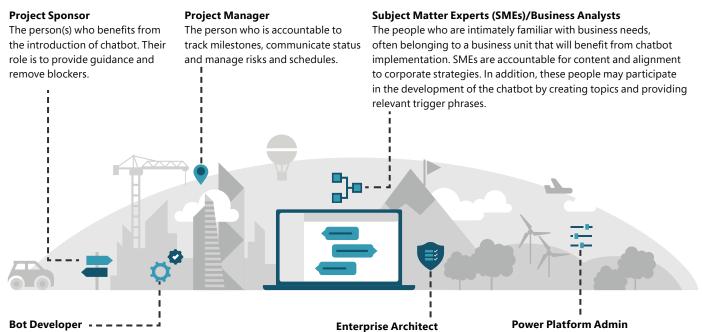


# **Building your team**

Once you have your usecases, now its time to start formulating your team and making sure they are trained. Delivering a large bot is like any complex technology project – there are several stakeholders involved with different parts to play within your organization and outside. This section outlines the roles and responsibilities to help align everyone in the project.

#### **Internal Team**

Most customers treat a Chatbot implementation like any other project. It usually consists of the following roles:



The people who may have low code/pro code experience in the Power Platform. Their role is to address any technical challenges that may include extensibility through Power Automate or Bot Framework Composer. They may also be responsible for ALM processes.

The person who will ensure that the solution aligns to existing enterprise architecture principals/ standards as it pertains to security, compliance, and technology. The person(s) who is responsible for provisioning environment access and adherence to other Power Platform governance controls including Dataloss Prevention Policies (DLP).

#### **External Team**

#### 3rd party Delivery partner (where applicable)

This is typically a System Integrator that leads various activities:

- 1. Project management including setting up workstreams and reviews with customer
- 2. Chatbot development frequently includes developers/analysts with experience of Power Virtual Agents, chatbots and related technologies
- 3. Training
- 4. Administration/governance setup
- 5. Hackathons and other nurture events to drive adoption and knowledge sharing

#### **Microsoft**

#### Microsoft delivers the Power Virtual Agents service:

- Account team Account Executive/Account Technical Strategist/Technical Specialist/ Customer Success Manager
  - a. Alignment on success/ goals with customer
  - b. Ultimate advocate for the customer within Microsoft
  - c. Leads business discussions and escalations
  - d. Attend all the rhythm of business calls until goals are met

#### 2. Product group

- a. Develops product features based on customer needs
- b. Customer Advisory Team (CAT) engages with select customers providing guidance on how to adopt and deploy technology including architecture reviews and monthly executive syncs
- 3. Microsoft Support works with customers to solve issues with Microsoft software. Aims to solve issues directly but can also bring in engineering resources for challenging issues

# **Training your team**

For organizations that are new to building PVA chatbots, it is likely there are some training needs required for the customer to be familiar with the technology. The following resources can be leveraged to assist customers with building PVA chatbots, <a href="mailto:aka.ms/LearnPVA">aka.ms/LearnPVA</a>.

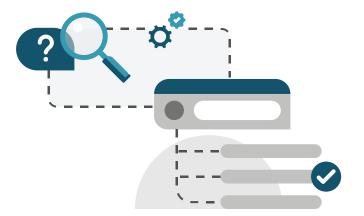
Training can be delivered through various channels. These channels include Technical Sales Professionals (TSPs), Microsoft Technology Center (MTC) Architects and Microsoft certified partners. In exceptional circumstances, engineering resources like Power CAT may be able to facilitate these sessions.

<u>PVA in a Day</u> is an instructor led, hand's on course that will familiarize chatbot makers with Power Virtual Agents. The content includes:

- Build your first chatbot
- Topic suggestions
- Improve your chatbot with entities, variables and topic redirect
- Integrate with prebuilt Power Automate flows
- Build Power Automate flows for your chatbot
- Authentication
- Export and import bots using solutions
- Create a chatbot in Microsoft Teams
- Topic design
- Extend your bot using Bot Framework Composer (Optional)
- Add a telephone number to your bot using AudioCodes (Optional)

The <u>PVA Architecture Series</u> is another resource that can be consumed on-demand. This content focuses on considerations that customers should account for when embarking on a chatbot project. The content includes:

- Planning your first chatbot
- Building your first chatbot
- Extending your PVA chatbot with the Power Platform
- Extending your PVA chatbot with the Bot Framework
- Advanced topics
- Security and Governance.



# **Project Planning**

# **Sample Project Overview and Timelines**

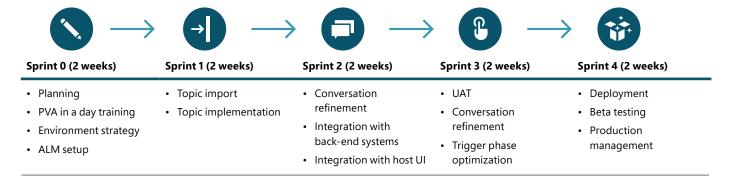
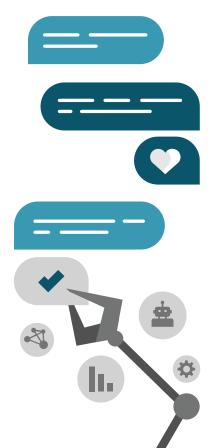


Diagram above shows an illustrative 10-week PVA bot development

Chatbot projects based on Power Virtual Agents, like any technology, can have wildly different timelines and specifications depending on the needs of the particular use case and organization. However, one advantage that low code technologies can bring, is rapid time to market as illustrated in the 10-week timeline above. The advantages in choosing a rapid delivery timeline as your initial project phase include:

- Developing a minimum viable product to accelerate customer adoption
- Customer feedback is generated very quickly (see Engage your flywheel section) to provide insights on what can be improved
- Return value back to your organization in an accelerated manner

Whether this is right for your use case will depend on organizational need, support, and the ability to align the necessary workstreams.



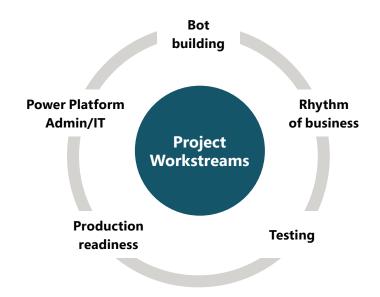
# **Project Workstreams**

Setting up an adoption platform requires several workstreams that can execute in parallel, each with their own goals, timelines, and owners. These are as follows, with summary callouts on responsibilities:

#### **Bot building**

- a. This workstream focuses on building out the related content for the chatbot use case.
- b. Content creation/development tasks

Please refer to the Action Development section for more details.



#### **Rhythm of Business (ROB)**

A Rhythm of Business (ROB) meeting allows all participants, involved in the project, to provide status updates and identify any blocking issues so that they can be get resolved by stakeholders. These meetings should be very actionable and driven by dates and business goals.

- 1. **Customer driven** Microsoft/partner attend but customer is responsible for booking meetings and setting the agenda. The goal of this meeting is to run it as an engineering project, with success metrics and scorecards, and likely consists of:
  - a. Standups for chatbot development, 1-2 times a week
  - b. Weekly demos for progress
  - c. Weekly status updates emails highlighting blockers
  - d. Bi-weekly bug prioritization
  - e. Internal nurture celebrate success
  - f. Periodic retrospectives
  - g. Weekly office hours to support customers adoption
  - h. Teams channel for open communication

#### 2. Jointly owned (Microsoft/partner)

- a. Architectural reviews to guide core decisions for the platform
- b. Monthly exec reviews
- c. Scorecard review with progress, risks, blockers, and feedback
- d. Forum for demos as appropriate

#### **Testing**

User acceptance testing will likely take up a significant portion of delivering your PVA chatbot – ensuring not only the integration of the complete solution (with backends/handoff clients/APIs), but also of the chatbots responses to customer input. More information on testing, please refer to the testing strategy section.

#### **Production Deployment/Readiness checklist**

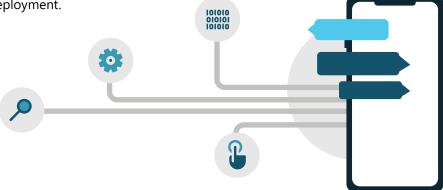
Ensuring that you are ready to deploy is a critical step in having a successful launch. Here are some considerations:

- a. Have all scenarios been tested end to end to validate business requirements have been addressed?
- b. Do you have a cutover plan that identifies step by step all the activities required to successfully go live?
- c. Has this cutover plan been tested and validated?
- d. Do you have access to all the production resources that will be needed?
  - Environment
  - DLP policies
  - Gateways (if needed)
  - Azure resources (if needed)
  - External APIs (if needed)
- e. Do you have a communication plan established to inform both internal and external stakeholders of the changes?
   This includes both pre and post deployment.

#### **Power Platform Administration**

- Many customers will already have Power Platform/M365 administration teams/CoEs that are accountable to the management of the technology set.
- b. This team may focus on activities such as
  - Environment setup
  - Security/Access
  - DLP Policies
  - Gateways
  - · Custom analytics

Please refer to the Environment Strategy and Custom Analytics Strategy sections for more details.



# **Bot building**

Within this section, we are going to discuss the various stages of building out a conversational chatbot.

- Requirements gathering
- Action Development
- Application lifecycle management
- Fallback strategy
- Environment strategy
- Customer Analytics strategy



# **Requirements Gathering**

Across various Power CAT engagements, we discovered a few common scenarios that involve requirements collection, including the following:

- 1. **Topic generation** can be done automatically using "Suggested topics" feature or manually using the conversation designer. The automated generation of topics is limited to single turn topics. User can generate the topics by pointing to public sites or PDF/Excel/Word docs that are hosted in a public site. While this process can accelerate building out the bot, it should be noted that generally, additional work will be needed to optimize trigger topics at minimum.
- **2. For manual authoring of topics,** start with Identifying the key "Categories "or use case areas under which the Bot will have the intents/topics. For example, a Retail focused bot may have categories such as:
  - a. Billing and Payments
  - b. Orders and Shipping
  - c. Account Management etc.

Under each of these buckets you will be building out the individual topics and sub-topics.

**3. Identify the list of topics for each category** and list them under Topic Name, identify the next level of granularity of Topics as sub-topics and list them as subtopics. These will translate into actual topics in the PVA.



Note: A link to this spreadsheet is included here

- **4. Determine the phase of Delivery for the identified topics.** It is always recommended to have subset of topics marked for MVP and build out the Phase 2 after that. This will help incorporate the feedback from MVP.
- **5.** A bot typically has a mix of large multi-turn topics or short single turn topics. Identifying the type of topic will help the Bot author to build the topic design accordingly. Understanding the type of topic needed will help understand the approach/considerations. Examples:
  - a. Single-turn: Q: "What is your return policy" A: "Returns must be made within 30 days with a valid proof of purchase".
  - Multi-turn: Q: "I'd like to make a return" A: "Sure what is your order number"
     Q:"123456" A: "Which item would you like to return" (etc....)

Generally, customers implementing several single-turn topics (e.g., FAQ) do so with a shared approach for all – for example:

- a. Review/Edit FAQ document/source
- b. Import using the "suggested topics" tool
- c. Review topic triggers
- d. Review topic response

This can deliver valuable content to the bot very quickly and provide a baseline 'surface area' of bot triggers (the phrases your bot can respond to meaningfully). However, most customers spend the majority of bot development time building multi-turn topics, where more impactful processes are implemented. Multi-turn topics are built on a case-by-case basis, with some design consideration being made for each. Consider the following:

- a. Define a goal (or goals if building complex topic/subtopics)
- b. For each goal, what data is needed from the user, what is needed from a backend source?
- c. Is data privileged/does it need to be secured?
- d. Consider the outcomes/exit conditions for each goal (e.g. success, escalate to agent, retry etc.)
- e. Multi-turn topics can often be designed as a large funnel (e.g. generic trigger phrases) that then help to filter a customer requirement. A good approach when doing this is to redirect to another (subtopic) when the requirement has been clarified. This subtopic can have more specific trigger phrases, making the bot easier to use for those with clear needs.
- **6.** A particular topic or bot may be available across multiple channels like web, social channels, IVR etc. It is important to identify what channels are planned for a topic. This will help to ensure that the topics you build renders and works consistently across multiple channels.
  - Note: not all features of PVA are available across all channels. Be sure to test across all relevant channels.
- 7. The topic can be built completely inside PVA in no code fashion, however if you want to add some additional pro code capabilities not available natively in PVA, you may have to use the extensibility options available in PVA like the Bot Framework Composer, Skills (if necessary) and Power Automate flows, which are more pro-code or low code. It will be helpful to identify upfront the topics that needs pro code / low code extensions as part of requirements collection. This will help the Action developers to start focusing on those topics and actions.

8. There are some key capabilities that can enabled through extensibility. Below is the most common list of use cases. You can add these to your requirement collection to track if the topic will need any of these capabilities. For example, a topic may need the following capabilities which will need Bot Framework

#### **Power Automate (low code)**

- Connectivity to various SaaS platforms using out of box connectors
- Connectivity to on-premises systems using On-premises Data Gateway
- Lightweight workflow or orchestration

#### **BF Skills Actions: (pro code)**

- Access attachments from Omnichannel for Dynamics 365 Customer Service
- Complex business logic/integrations best written in code

#### **BF Composer Actions: (low + pro code)**

- Complex back-end API integrations
- Adaptive cards display (rich content / forms)
- Dynamic lists (bind on an array variable)
- Generate random responses
- Channel specific authoring
- Multi-language support
- Language Generation conditional language generation that allows you to provide your chatbot with some personality
- 9. An important consideration to note when planning out your bot is Power Virtual Agents is the Software as a Service (SaaS) deployment model. Integrating with Platform as a Service (PaaS) components (e.g. APIs running in Azure, or a Azure Bot Service) or platforms running on premises can add additional complexity in terms of administration or security. Customers should ensure that these dependencies are identified early, giving time for appropriate governance to be agreed upon.
- 10. You can also refer to the <u>PVA Architecture guidance video series</u> for partners and customers. In this series, we focus on the following topics:
  - Planning your first bot
  - Build out your PVA bot
  - Extend your PVA bot with the Power Platform
  - Extend your bot with Azure
  - Advanced topics
  - Governance

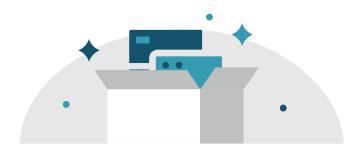
We also provide a sample solution so that you have an end-to-end experience on the relevant topics.

- 11. As part of developing the actions associated with a given topic, also identify the business APIs needed, and any business rules that needs to honor for that topic flow. Also ensure that you have the access to these businesses APIs to avoid delays.
- **12. Next, you can identify the various design activities** like Conversation tree drafts using Visio, user experience mockups for Adaptive Cards and Conversation end state (how the conversation is designed to end) that will be associated with a given topic.
- **13. Finally obtain internal stakeholder approval for each topic,** as this is key for going live. Following the above framework will help you organize and identify the requirements for your bot before building it.

# **Action Development**

Action development is key for enabling high value scenarios where the Bot can perform actions on behalf of the agent or user. We have found a few common elements that are considered as part of Bot requirements collection.

For example, in a typical conversational commerce scenario we have identified six customer service categories that span across verticals and will need development of actions. You can use these as some base line ideas for the action development for your bot:



**Billing and Payments:** Actions developed for this scenario include making payments through the bot, seeing the billing history, viewing invoices etc. PVA is not PCI compliant so will not be able to support collection of credit cards info out-of-the-box, however you can build an action to leverage the existing card from the user account and use it for enabling payment scenarios.



**Orders and Shipping:** Order and shipping actions typically include checking order or shipping status, showing the list of orders, return or cancel orders etc. These actions will have to be latency sensitive since listing purchase history, processing orders etc. typically take longer time.



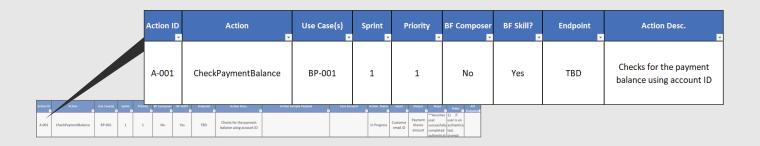
**Account Management:** The account management actions in the bot typically include login action or silent sign in, so bot can collect the user information like name, order status etc. You can use this to light up many context-aware actions in the bot like greeting the user with their name, showing their shipping status upfront, checking gift card balance, checking reward points etc.



**Troubleshooting:** These are actions that can run diagnostic tool etc. or execute a step-by-step list of actions the user to troubleshoot the issue the customer is facing. These are typically technical support use cases. The PVA extensions today only support server-side actions. If you want to build a client-side action it will have to be custom implemented.

These actions can be built using Bot Framework Composer, Bot Framework Skills or Power Automate cloud flows depending on the complexity of the actions and the integrations involved. The action development template helps you to organize your actions in a seamless way. As you plan your actions for the bot capture the below information so you can organize and track the Actions,

- 1. Action ID (Unique Identifier format for the action)
- 2. Name of the Action
- 3. Use cases affected by the action (from the Requirements Template)
- 4. Sprint for the Action development (tracking the timeline for completion)
- 5. Priority
- 6. Type of Action:
  - Bot Framework Composer
  - Bot Framework Skill
  - Power Automate cloud flow
- 7. Endpoint for the Action (Skill, cloud flow) or Bot Framework topic
- 8. Action Description
- 9. Action Sample Data Define the payload for the action to help with the development
- 10. Test Accounts Any test account info needed if you are developing an action that requires user authentication
- 11. Input/Output for the actions to help define the variables and understand what information needs to be collected by the bot for the action to execute and provide the desired output
- 12. Steps document the steps that needs to be performed by the action
- **13. Business Rules** Document the business rules required for the action, for e.g. for cancellation action, the action should check the business rule on when the order was placed
- 14. Business API endpoints Document the Business APIs that will be called by the action and their readiness



# **Application Life Cycle Management (ALM)**

Organizations should also start planning their Application Lifecycle Management processes to ensure they can smoothly promote their chatbots across environment landscapes. A foundational construct involved in the ALM process is the use of <u>Solutions</u>. Solutions allow you to logically group related components together so they can be deployed to other environments as a single deployable unit.

There are two types of solutions: Managed and Unmanaged and poses an important question for organizations when choosing between which type of solution they should be exporting their chatbot as. In general, unmanaged solutions are applicable in development environments where changes will occur. However as organizations promote their chatbot from development to test, quality assurance, or production environments, they should consider using managed solutions which prevent people from editing components within a managed solution. Using managed solutions promotes making changes back in the development environment to ensure changes are consistent and deployed in a consistent manner.

Once we have standardized on whether managed or unmanaged solutions will be used, we need to determine how we will transport these solution packages across environments. We have two methods for promoting solution packages:

#### 1. Manual

As a bot maker, we can <u>export</u> a solution package manually from the Power Automate or Power Apps maker portal. During this process we can select whether we want to export the bot as a managed or unmanaged solution from our development environment. We subsequently need to choose our target environment by using the environment picker in the maker portal. Once we are in our target environment, we can choose to import our solution package into that environment.

#### 2. Automated

Microsoft provides <u>Power Platform Build Tools</u> for both Azure DevOps and GitHub actions. Using these tools, we can assemble pipelines that allow us to automate our ALM process. This may include:

- Exporting our solution from our development environment
- Unpacking our solution and persisting our source code in a code repository
- Packing our solution back together from our source code repository
- Importing solution package into target environment

Another deployment consideration for organizations is the <u>sharing permissions</u> for the chatbot. Once your bot is in your target environment, who should get access to maintain the bot and how much access should they have? Power Virtual Agents have the following roles:

Bot Manager - View, edit, configure, share, chatbot but don't delete it

Power Automate User - Create and add flows to the chatbot

**Transcript Viewer -** Can view transcripts of chat sessions with end users

# **Large Chatbots**

When it comes to large bots, further considerations are required. For chatbots that have more than 150 topics, deployment processes can timeout using manual processes. Having an automated deployment process that takes advantage of solution "updates" vs "upgrades" may reduce the amount of time to deploy.

# **Fallback Strategy**

PVA supports adding a customizable fallback topic to support scenarios when the Bot does not have a topic that matches the user's intent / query. This fallback topic can be modified to provide answers for long tail queries which do not have topics built in PVA. Some of the common approaches for fallback strategy include using <a href="QnA Maker for surfacing">QnA Maker for surfacing</a> FAQ/Single Turn style topics or using a custom search to show search results.

### **Testing**

Testing the bot before go-live is key to ensuring that the goals of the project have been met. While testing can be done by several team roles, one of the key assets a team should consider creating is an intent matrix. This can be used to ensure the expectations of how a bot is responding are being met.

#### **Intent Matrix**

An <u>Intent Matrix</u> tests provides the test cases used to validate the triggering behavior of the bot before it is published. It measures the test intent/phrase against the possible outcomes of bot response. Those possible responses are as follows:

- 1. The intent is recognized and directed to the correct topic
- 2. The intent is recognized and sent to the wrong topic
- 3. The intent triggered 'Did you mean' for one of 2 reasons:
  - There is more than one topic scoring a high intent score (generally meaning that topic triggers overlap)
  - b. There are no topics scoring a high intent score (generally meaning missing topic triggers)
- 4. The intent is not recognized
- 5. An error occurs

# Types of testing

- **Project level unit testing by Bot developer:** This is the Unit testing done by the Bot Developer (Content Author or the Pro Dev) during the implementation of the test cases. This is typically done in the Dev environments in isolation. This testing ensures that the key use case / action implemented is working with within the bot. The Test client / Demo web site can be used for this testing.
- Integration testing by Business SMEs: After the project level testing is done and the actions are wired up, it is advised to perform an integration testing with help of the Business SME within the organization who are vested in the Bot development. During this integration testing we can identify any gaps between the original business requirements and the current implementation. It is also a good way to identify end-to-end testing of bugs in the bot. If Omnichannel for Dynamics 365 Customer Service is part of the implementation, the testing will uncover any integration issues between PVA and Omni-channel as well.
- **Channel-specific testing:** Customers publishing to more than one channel (e.g. Web & Facebook Messenger) should ensure their test planning covers testing of each available channel. Differences of rendering behavior can manifest, particularly in complex or semi-custom scenarios. Customers using PVA with an escalation channel (e.g. Dynamics 365 Customer Service) should similarly ensure testing spans any interconnected systems.
- Internal Pilot Testing for Organization (Dogfood): After unit and integration testing is complete, it is recommended to undertake an internal pilot for the bot also known as Dogfood testing. This allows all employees to use and explore with the bot and log issues. The pilot is very useful for uncovering any issues missed by unit and integration tests. This also uncovers any early performance bottlenecks that may be present in the bot. It is also a good idea to have bug-bashes and announce prizes for finding bugs during these internal pilots to incentivize people to try out the bot.
- External phased testing: This is the final phase of testing done in the production environment as part of the ramp up to go-live. The chatbot can be exposed to limited traffic or fewer end points initially to start getting some traffic. You can run the end-to-end tests for the bot in production to ensure performance and expected results are occurring, before ramping up the traffic to all the entry points like web, SMS, social channels, mobile app etc. Ideally the phased testing can start with certain pages like "Support" page etc. before ramping up the "Home" page and more channels.
- After the final phase of testing, it is also necessary to start tracking the metrics for the bot on a daily / weekly basis to observe the performance of the bot. The common metrics tracked by organizations are number of sessions, Resolution rate, Abandon rate, CSAT, Escalation rate etc. You can also tweak the out of box analytics for additional insights by building your own custom analytics.

# Managing your bot:

# **Bot Key Performance Indicators (KPIs)**

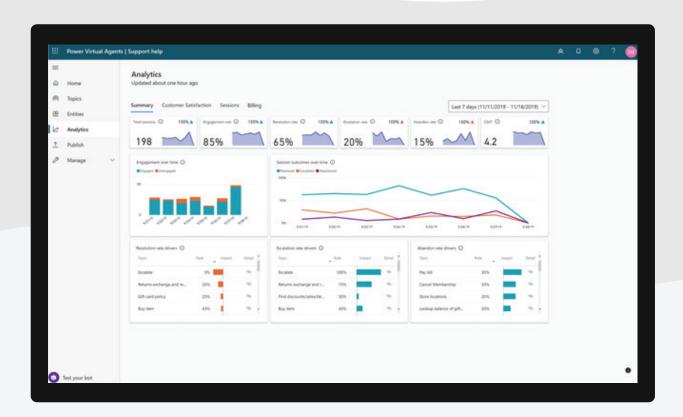
There are some key terms that relate to how Power Virtual Agents measures user behavior. It's useful to have a base understanding of them.

#### Session

This is a user interacting with the chatbot

#### **Engaged Session**

A user interacts with the chatbot, and activates a user topic (content created by the chatbot author – not one of the pre-created system topics)



Engaged sessions can have one of 3 possible outcomes – it is these outcomes that customers tend to measure once live:

- Resolved session an engaged session where the user indicates that their question was answered
- Abandoned session an engaged session where the user does not indicate that their question was answered
- **Escalated session** an engaged session where the user escalates to a human agent

Importantly, resolved sessions + abandoned sessions + escalated sessions = 100% of engaged sessions. More detail on PVA metrics + data dictionary.

# **Environment Strategy**

Microsoft provides a comprehensive <u>Environments strategy</u> in our product documentation. However, there are some considerations related to Power Virtual Agents that should be accounted for.

#### Region/Data privacy

Environments are bound to a specific region. Does the chatbot have any regulatory requirements related to privacy and residency? For example, a foreign government customer may have a requirement to provision their chatbot under their country's tenant instance instead of USA tenant, ensure the data lives in their country specific data center. Power Virtual Agents lets you choose where you want your data to live. Power Virtual Agents can be deployed into the Microsoft Azure datacenters (also referred to as "regions") listed here. You can create a bot in your tenant's location by default, or you can choose the datacenter you want to use when setting up your environment. Data will be stored in the United States if a bot author's tenant location isn't listed under the Data locations table below.

Please refer to the following link for additional information on Power Virtual Agents regions: Regional settings and data locations - Power Virtual Agents | Microsoft Docs.

Azure geographic locations (geos)	Azure datacenters (regions)	
Asia Pacific	Southeast Asia (Singapore), East Asia (Hong Kong)	
Australia	Australia East (New South Wales), Australia Southeast (Victoria)	
Canada	Canada Central (Toronto), Canada East (Quebec City)	
Europe	West Europe (Netherlands), North Europe (Ireland)	
France	France Central (Paris), France South (Marseille)	
India	Central India (Pune), South India (Chennai)	
Japan	Japan East (Tokyo, Saitama), Japan West (Osaka)	
South America	Brazil South (Sao Paulo State) (As there is only one region in Brazil, customer data in Brazil South may be replication to South Central US (Texas) for disaster recovery purposes)	
Switzerland	Switzerland North (Zurich), Switzerland west (Geneva)	
United Kingdom	UK South (London), UK West (Cardiff, Durham)	
United States	East US (Blue Ridge, VA), South Central US (Des Moines, IA), West US (Quincy, WA)	

#### **Security Roles/Privileges**

Environments include <u>predefined security roles</u> that reflect common user tasks with access levels defined to match the security best-practice goal of providing access to the minimum amount of business data required to use the app.

Users in the environment must have the Environment Maker security role before a PVA bot can be shared with them. For users who make apps that connect to the database and need to create or update entities and security roles, you need to assign the System Customizer security role in addition to the Environment Maker security role. This is necessary because the Environment Maker security role doesn't have privileges on the environment's data.

System Administrators of the environment need to assign the Environment Maker security role to the user before you share the bot. If you're a System Administrator, you can assign the Environment Maker role when you share the bot. You can only share a bot with individual users, which means you can't share it with a security group or distribution group in your organization. You also can't share with users or groups outside of your organization.

Here is the quick reference on the various Security Roles and privileges,

Security role	Database privileges*	Description
Environment Maker Customizations	Customizations	Can create new resources associated with an environment, including apps, connections, custom APIs, gateways, and flows using Microsoft Power Automate. However, this security role doesn't have any privileges to access data within an environment. More information: <a href="mailto:Environments overview">Environments overview</a> .
	Environment Makers can also distribute the apps they build in an environment to other users in your organization. They can share the app with individual users, security groups, or all users in the organization. More information: Share an app in Power Apps.	
System Administrator	Create, Read, Write, Delete, Customizations, Security Roles	Has full permission to customize or administer the environment, including creating, modifying, and assigning security roles. Can view all data in the environment. More information:  Privileges required for customization.
System Customizer	Create (self), Read (self), Write (self), Delete (self), Customizations	Has full permission to customize the environment. However, users with this role can only view records for environment entities that they create. More information: <a href="mailto:Privileges required for customization">Privileges required for customization</a> .
Bot Transcript Viewer	View Chat transcripts	After assigning the Bot Transcript Viewer security role to a user, that user can access conversation transcripts for all bots that they create or are shared with in the environment.
Bot Manager	Create, edit, share bot	Bot Manager can view, edit, configure, share, publish bot but not delete it.

<sup>\*</sup>The scope of these privileges is global, unless specified otherwise.

#### **Security Groups**

At the bot level, the "access" option controls who can access your bot. You can select one of two security groups:

- All bot managers. This lets only bot managers to chat with the bot. You can share your bot so other bot managers
  can access it.
- **Everyone in my organization (Organization name)**. This lets everyone in the organization access and chat with your bot. Users outside of the organization will see an error when chatting with the bot.

#### **Data Loss Prevention (DLP) policies**

Organizations want to safeguard their data by using existing Microsoft Power Platform capabilities like data loss prevention. With DLP enforcement in Power Virtual Agents, bot authors can ensure that data used by connectors and skills is properly managed and authenticated.

#### **Dedicated vs Shared**

The environments for the PVA can be either dedicated or shared with other Dynamics 365/Power Platform Apps. In the table below are some pros and cons for shared vs dedicated environments.

Dedicated environment	Shared environment
PRO	PRO
Independent PVA entities. No touchpoint with any other Dynamics 365 entities.	Independent PVA entities. No touchpoint with any other Dynamics 365 entities.
Storage impact:  Bot entity – Minimal  Bot component entity – Minimal  ConversationTranscriptEntity – May become large based on the Data retention policy. Alternative is to move data periodically to Azure Blob storage.	<ul> <li>Storage impact:</li> <li>Bot entity – Minimal</li> <li>Bot component entity – Minimal</li> <li>ConversationTranscriptEntity – May become large based on the Data retention policy. Alternative is to move data periodically to Azure Blob storage.</li> </ul>
Control the bot release schedule to Production autonomously without depending on other Apps.  Enable faster deployment cycles.	Connects to Dynamics 365 entities through PVA extensibility with Power Platform connectors.
Easy to move to common environment in future using the ALM Import/Export	Re-use Dataverse customizations for Dynamics 365 again for PVA
CONS	CONS
Re-build the Dataverse customizations, other IT overhead for the separate env.	Dependent on the org wide Dataverse release schedule, may slow down Bot release cycles to Dataverse since Bots have typically a faster release cycle compared to Dynamics 365 Apps changes
Cannot connect to Dynamics 365 entities through Power Automate cloud flows if PVA is in different Dataverse. Power Automate cloud flows and PVA needs to be in same Dataverse environment as Dynamics 365 for using connectors to use Dynamics 365 entities data	Will add more pressure to Dataverse usage, which adds to the cost structure.

#### **Omnichannel for Dynamics 365 Customer Service**

It is usually recommended to have a shared environment for PVA and Omnichannel for Dynamics 365 Customer Service. This will provide the extensibility for Dynamics 365 entities through the connectors in a low code fashion and enable re-using existing Dataverse customizations for the data export pipeline, clean up etc.

#### **Environment Types**

Customers generally have somewhere between 3 and 5 environments for their PVA from Development to Production, using the Production and Sandbox environment types. Example of a 5-environment strategy:



# **Development** (sandbox environment)

- a sandbox environment where developers can model complex changes before applying them to Dev/Content



# **Build (sandbox** environment) changes to content,

configuration and new development is done here and checked in to source control.



## **Test (sandbox** environment) -

most day-to-day testing is done here – although environment is not representative.



# **Pre-production** (sandbox environment)

- representative environment for final test sign-off



# **Production** (sandbox environment) -

live environment

More on Power Platform environment types.

It is recommended to have the environment provisioned in the same geographical location as the tenant to ensure optimal performance. The Scale group of the environment determines the performance of the bot. The Trial and Default environments have less capacity and hence it is advised to use Production environments as much as possible, especially for the live/production chatbot that will be consuming the external traffic. The deployment of the bots across environments can be automated using Azure DevOps tools.

# **Custom Analytics Strategy**

Power Virtual Agents provides comprehensive out-of-the-box analytics in the PVA portal that will allow customers to understand a bot's usage. Customers can view reports related to:

- Performance and usage
- Customer satisfaction
- Session information
- Topic usage
- Billed sessions

There are scenarios where a customer will want to take what is provided by default in PVA further. Generally, these break down as:

- A requirement to share analytics with non-PVA makers/users
- A requirement to store/archive bot data (longer than the default 30 days)
- A requirement for a report not covered in the OOB analytics

If this is the case, our recommended approach is that customers implement the <u>PVA custom analytics solution</u>. This is a set of open-source assets, distributed through GitHub, greatly accelerating the time it takes to create a report that renders in Power BI.

Important! Before implementing this with a customer – it is critical that they understand the solution is not part of the core PVA offering and will require configuration and support by themselves.

Below we will walk through the components in the report and how they work together.

#### **Dataverse**

The analytics shown in the PVA portal come from a data service residing within PVA itself. At the same time, usage data is also written to a customer's Dataverse instance. Both sources have a data retention of 30 days (the customer can change this for Dataverse all-up – although there is a different approach – see below).

The important tables used for custom analytics are as follows:

- Bot details of each bot in an environment. Generally a small amount of data.
- BotComponent these are topics in the bot in your environment. Generally a small amount of data.
- ConversationTranscript the details of the activity for all the bots in your environment. Data size is related to amount of bot usage and can be quite large. More detailed description of this table can be found here work with conversation transcripts.

#### **Azure Synapse Link (Azure Data Lake Storage V2)**

For customers with larger PVA bots (roughly 10k sessions/month, greater than 80MB of transcript data), the recommended approach is to export bot data to Azure Data Lake Storage v2 <u>using Azure Synapse Link</u>. This has additional benefits of creating an archive of bot data, allowing reports on data greater than 30 days. The export will create an incremental sync of configured tables in Azure using the <u>Common Data Model</u> format. There is some work on top of the base template to do this:

- a. Create a Data Lake and connect it to Dataverse
- b. Browse to the ConversationTranscript (only, the other tables do not support incremental) table in Dataverse and select "Azure Synapse Link" to set up incremental export.
- c. Follow the guidance for setting up Power BI DataFlows to process the incoming data.

#### **Power BI**

The Custom Analytics solution includes a Power BI report that processes the raw transcript data (using PowerQuery) into to a report matching the PVA Portal analytics. In addition, users have access to:

- Data for all bots in an environment
- Data as far back as the feed provides (assuming Azure Synapse Link archival is configured, otherwise 30 days)
- Raw data tables extracted from the ConversationTranscript data which can be used to create custom reports.
- A transcript viewer, allowing users to see the actual conversations that occurred.

Important! This a complex report that performs significant transformations on the base data. Customers with ConversationTranscript tables greater than 80MB should look to use the <u>Azure Synapse Link/DataFlows version of the report</u>.

#### **Capacity Modeling**

While the Software-as-a-Service model used in Power Virtual Agents mitigates many of the normal application scalability/capacity concerns, there are some areas where project teams should be mindful of planning to ensure smooth running.

#### Quotas

PVA does employ a <u>quota limiting numbers of requests</u> <u>per minute</u> (currently 800 rpm). Customers who believe they will go above this limit should get in touch with their Microsoft Account team.

#### **Power Automate**

Customers calling Power Automate from PVA benefit from an <u>enhanced daily quota of calls</u> (currently 30,000). Customers who believe they will go above this limit should get in touch with their Microsoft Account team.

#### **Demand spikes**

Customers expecting very large spikes in seasonal demand should consult with the Microsoft Account team ahead of the spike to see if any local mitigation may be needed.

# Go live

For organizations that have existing change management processes, introducing a chatbot should align to those processes. However, the following considerations should be evaluated against any existing change management processes to ensure there aren't any gaps that aren't addressed.

# Stakeholders sign off

Chatbots are often externally facing. As a result, they represent important interactions with customers or partners. In these scenarios, there are naturally some messaging needs to ensure that the chatbot accurately reflects corporate culture and messaging.

#### **Internal communication**

Deploying a chatbot is an accomplishment worth celebrating. Ensure that you take this opportunity to share with your employees the chatbot launch and encourage them to explore its functionality. For some organizations, they even host competitions to name the chatbot. This allows employees to get behind the chatbot to drive a business outcome, like improved customer service.

# **Updating any prior links to chatbot**

During development or testing, you may have used links as placeholders within the chatbot. Ensure all links are updated to ensure users of the bot have the best possible experience.

# **Amplification Opportunities – with Microsoft**

Microsoft is always interested in learning how customers are using our technology to improve the lives of their employees and customers. Microsoft is happy to celebrate your success by publishing posts on the product blog or in our customer case study repository on <u>customers</u>. <u>microsoft.com</u>. If this is of interest to you or your customer, please get in touch with your Microsoft account team.



# **Post Go-live**

As customers approach go-live there are some points of advice we can give to ensure smooth operation of the service.

#### **Ensure IT awareness**

Although this may seem obvious, as PVA is a no-code platform, quite often the teams building out a bot may be a fusion of business and IT, or in some cases only have tentative connections to the core IT team. Ensure the customer has documented/updated processes for:

- Service architecture/design
- Application lifecycle
- Knowledge base
- Issue identification/support
- Service administration through the <u>Power Platform Administration Center</u>

# **Engaging support**

When any new service is onboarded, it is important to have a defined process for capturing issues and engaging help. Your Microsoft account team will be able to help you understand support options available to you.

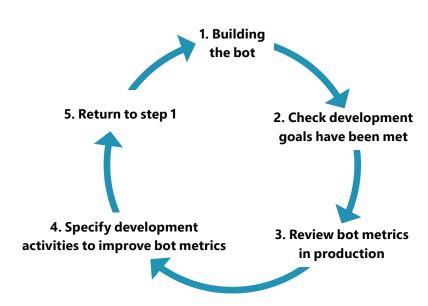
# **New User Onboarding**

The core team who has built out their chatbot (or chatbot Center of Excellence) likely will want to bring on additional bot authors/editors. Ensure a customer has a process for:

- User license assignment (see above)
- Training. For editors, the <u>PVA in a Day</u> training materials provide an important grounding in the concepts.
   Customers have commented on the materials on Topic trigger design are very useful for those iteratively developing their bot.

# Reviewing goals - closing the loop

One of the first sections of the document discussed goals for delivering a successful chatbot. Managing those goals as an ongoing business concern is becomes the key part in the lifecycle of the bot:



# **Get started today**

## aka.ms/TryPVA



#### Learn

Learning resources <u>aka.ms/LearnPVA</u>

Product documentation <u>aka.ms/Documentation/PowerVirtualAgents</u>

Licensing <u>aka.ms/Licensing/PowerVirtualAgents</u>



# **Explore**

ROI study <u>aka.ms/ROI/PowerVirtualAgents</u>

Customer stories <u>aka.ms/Stories/PowerVirtualAgents</u>

Analyst <u>aka.ms/IDCConvAIPVABlog</u>

Future of bot building <a href="mailto:aka.ms/FutureOfBotsBlog">aka.ms/FutureOfBotsBlog</a>

Product updates <u>aka.ms/Updates/PowerVirtualAgents</u>



#### **Get involved**

Events <u>aka.ms/Events/PowerVirtualAgents</u>

Community <u>aka.ms/Community/PowerVirtualAgents</u>

Feature request <u>aka.ms/PVAFeatureRequest</u>

<sup>©</sup> Microsoft Corporation. All rights reserved. This document is provided "as is." Information and views expressed in this document, including URL and other Internet website references, may change without notice. You bear the risk of using it. This document does not provide you with any legal rights to any intellectual property in any Microsoft product. Complying with all applicable copyright laws is the responsibility of the user. Without limiting the rights under copyright, no part of this document may be reproduced, stored in or introduced into a retrieval system, or transmitted in any form or by any means (electronic, mechanical, photocopying, recording, or otherwise), or for any purpose, without the express written permission of Microsoft Corporation.