

**FILTERS**

region All
division All
customer All
market All
FY 2021

P&L**By Months**

All values in USD

Note: 21vs20 is not part of pivot table

	Column Labels				
	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM%	36.46%	36.44%	36.45%	36.36%	36.43%

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FY 2020

P&L**By Months**

All values in USD

Note: 21vs20 is not part of pivot table

	Column Labels				
	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM%	37.45%	37.30%	37.49%	36.90%	37.28%

region All
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FY 2019

P&L**By Months**

All values in USD

Note: 21vs20 is not part of pivot table

	Column Labels				
	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M



GM%	41.49%	41.39%	41.21%	41.62%	41.43%
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**Net Sales
Comparison**

21 vs 20	262%
20 vs 19	263%