

\$2M

TotalSales

Percent Sales

100.00%

0%100%

\$442K

TotalProfit

Percent Profit

100.00%

0.00%100.00%

(\$156K)

TotalLoss

Year

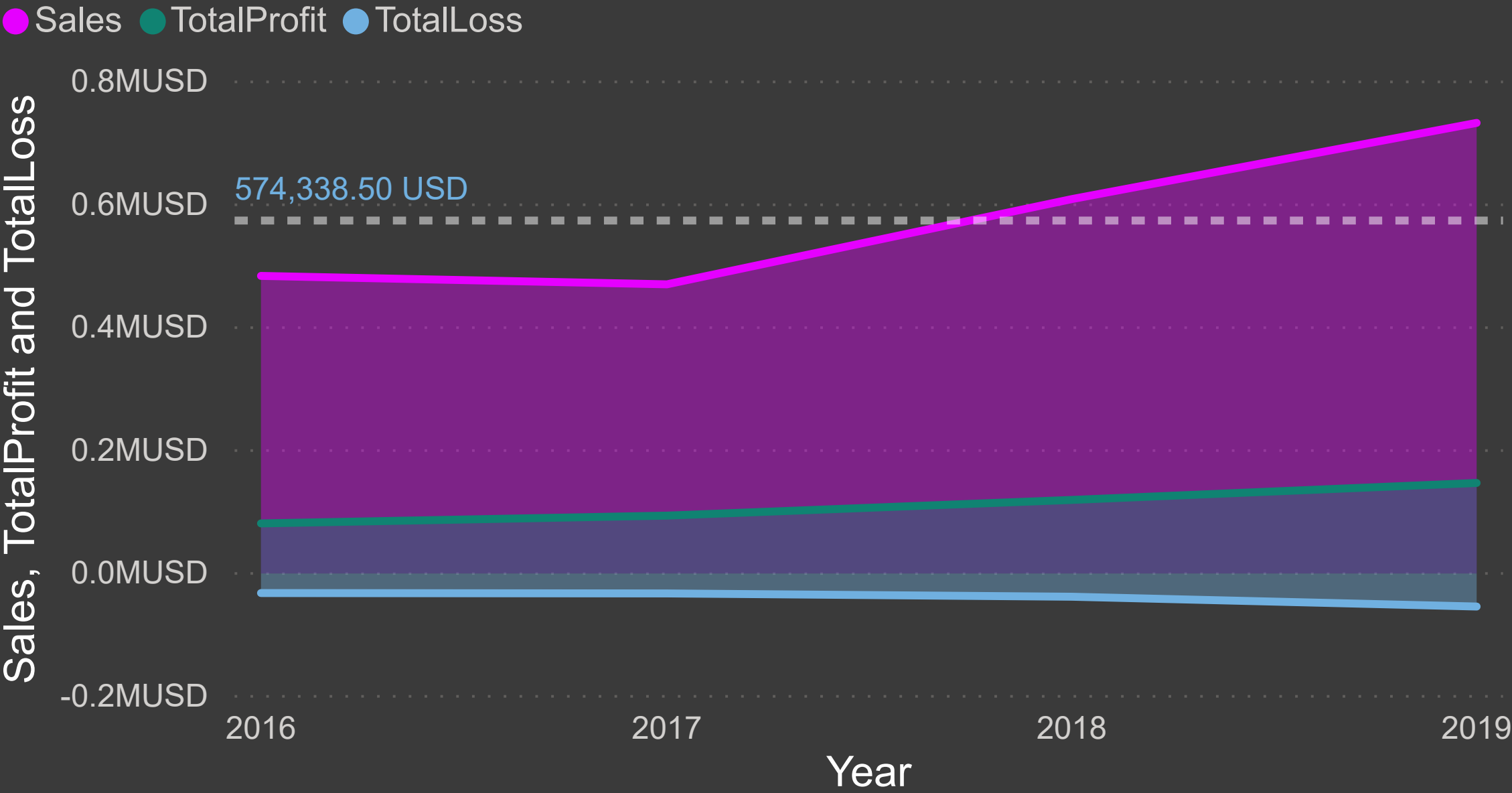
2016

2017

2018

2019

Sales, TotalProfit and TotalLoss by Year



Sub-Category

Accessories

Appliances

Art

Copiers

Envelopes

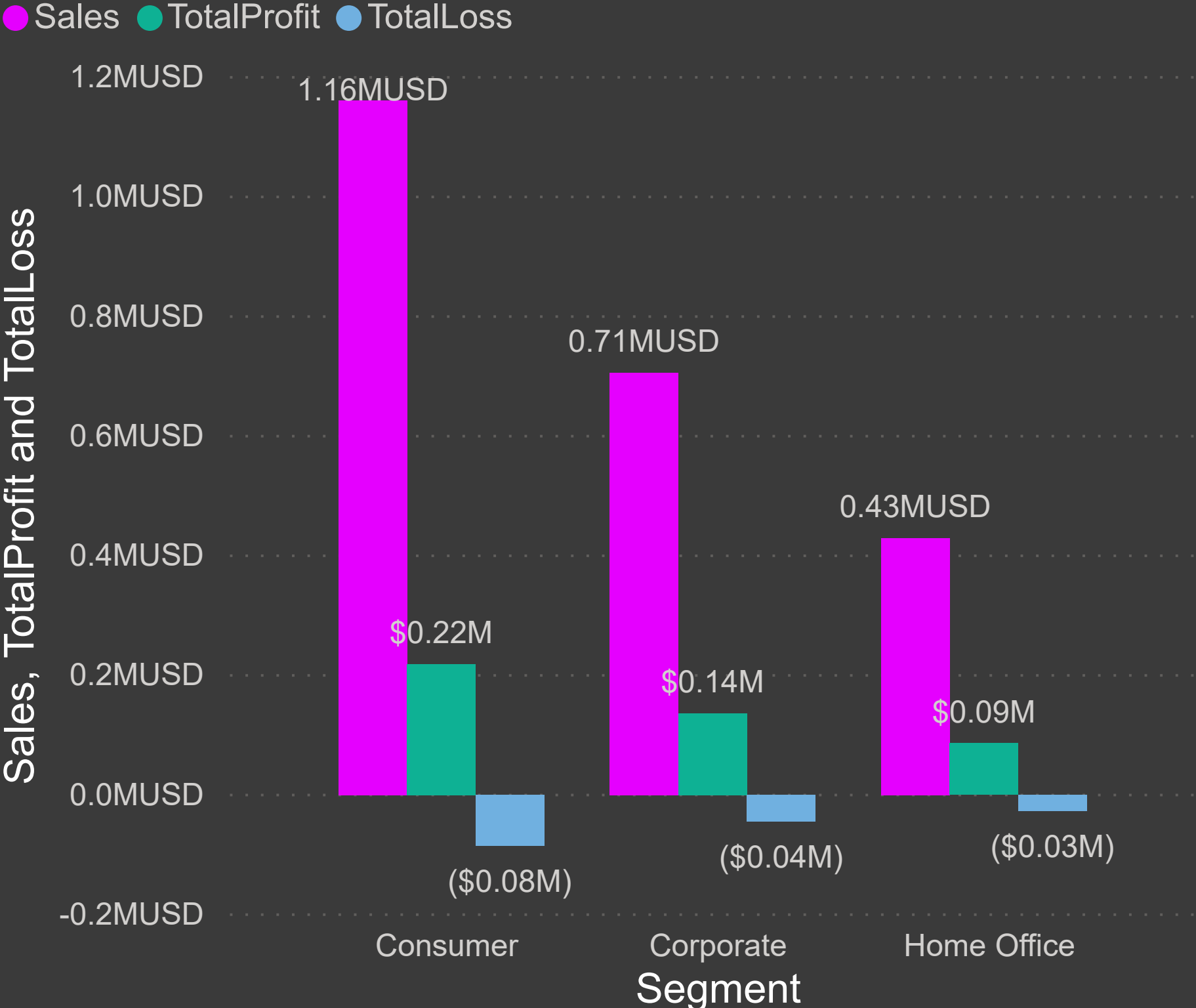
Fasteners

Paper

Phones

Storage

Sales, TotalProfit and TotalLoss by Segment



Category

Furniture

Office Supplies

Technology

Product Name

- ☐ "While you Were Out" Me...
- ☐ #10- 4 1/8" x 9 1/2" Recyc...
- ☐ #10- 4 1/8" x 9 1/2" Secur...
- ☐ #10 Gummed Flap White ...
- ☐ #10 Self-Seal White Enve...
- ☐ #10 White Business Enve...
- ☐ #10-4 1/8" x 9 1/2" Premi...
- ☐ #6 3/4 Gummed Flap Whi...
- ☐ 1.7 Cubic Foot Compact "...
- ☐ 1/4 Fold Party Design Invi...
- ☐ 12 Colored Short Pencils
- ☐ 12-1/2 Diameter Round ...
- ☐ 14-7/8 x 11 Blue Bar Com...
- ☐ 2300 Heavy-Duty Transfe...
- ☐ 24 Capacity Maxi Data Bi...
- ☐ 24-Hour Round Wall Clock
- ☐ 3.6 Cubic Foot Counter H...
- ☐ 36X48 HARDFLOOR CH...
- ☐ 3D Systems Cube Printer,...
- ☐ 3D Systems Cube Printer,...
- ☐ 3M Hangers With Comma...
- ☐ 3M Office Air Cleaner
- ☐ 3M Organizer Strips
- ☐ 3M Organizer Strips



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\$2M

TotalSales

\$442K

TotalProfit

(\$156K)

TotalLoss

Region

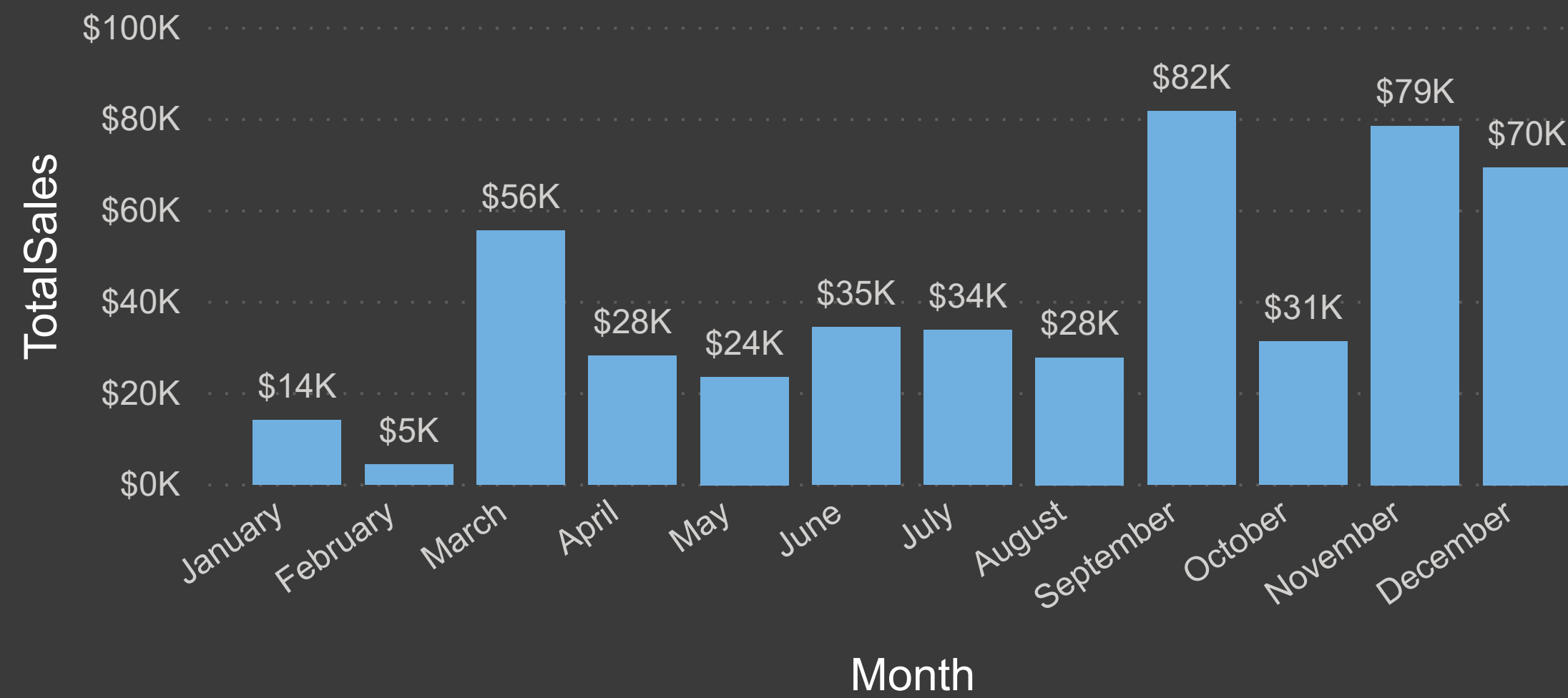
Central

East

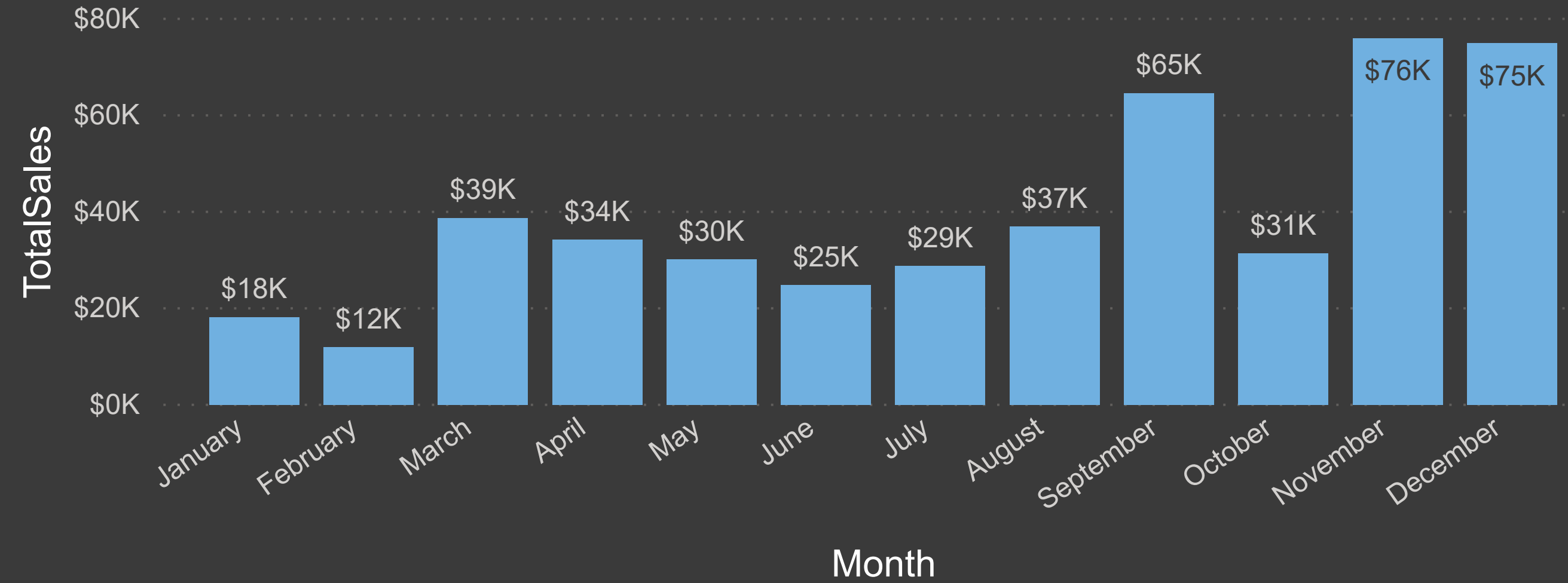
South

West

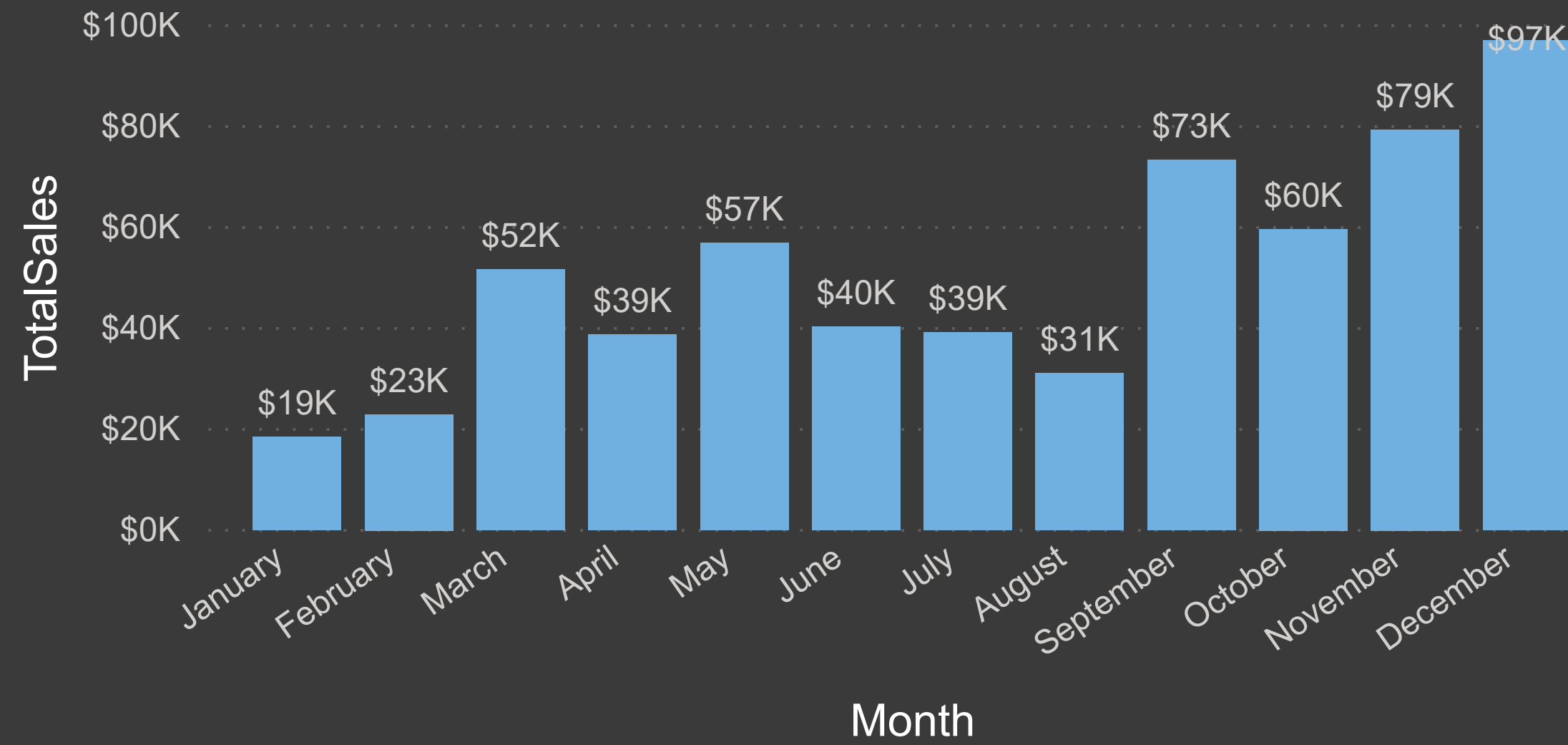
2016



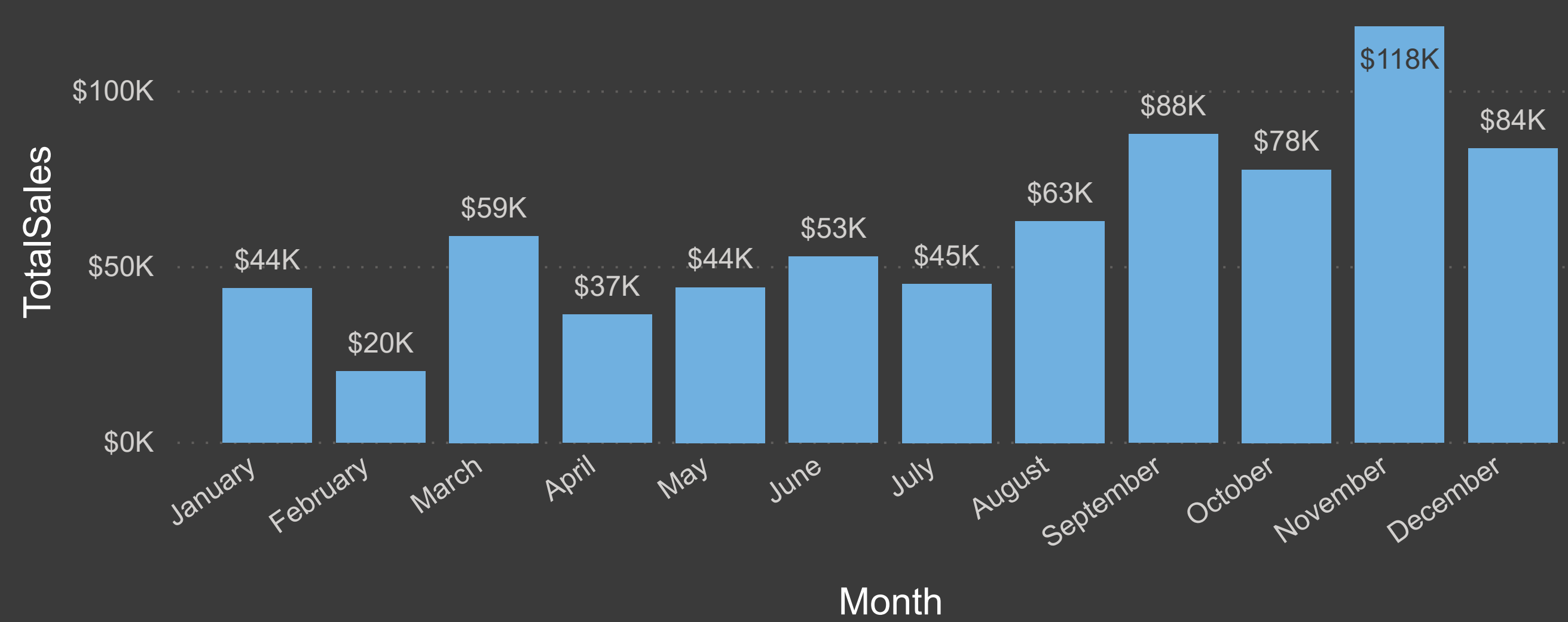
2017



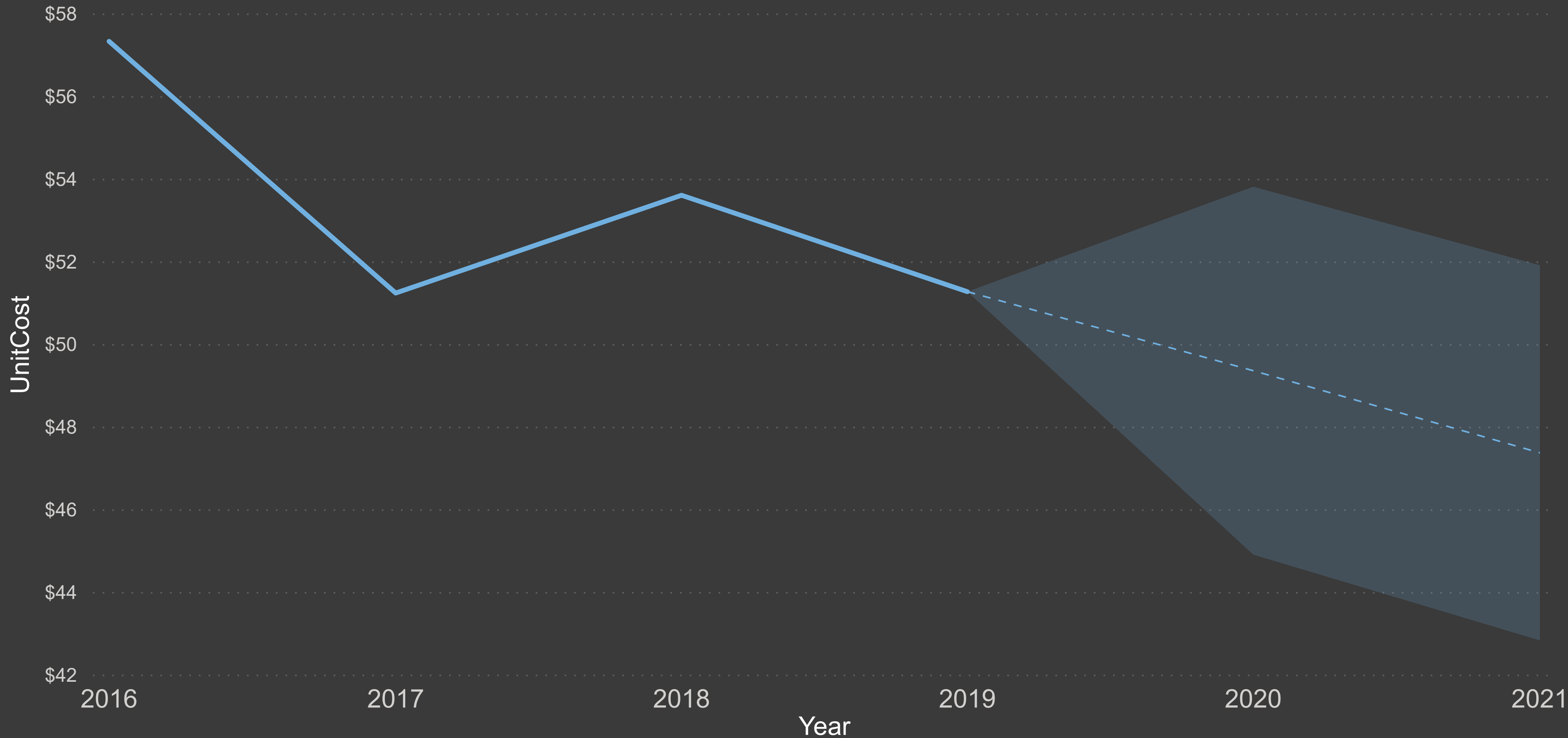
2018



2019



Predicted Sales by Year



Product Name

- "While you Were Out" Message Book, O...
- #10- 4 1/8" x 9 1/2" Recycled Envelopes
- #10- 4 1/8" x 9 1/2" Security-Tint Envelopes
- #10 Gummed Flap White Envelopes, 100...
- #10 Self-Seal White Envelopes
- #10 White Business Envelopes,4 1/8 x 9 ...
- #10-4 1/8" x 9 1/2" Premium Diagonal Se...
- #6 3/4 Gummed Flap White Envelopes
- 1.7 Cubic Foot Compact "Cube" Office R...
- 1/4 Fold Party Design Invitations & White...
- 12 Colored Short Pencils
- 12-1/2 Diameter Round Wall Clock
- 14-7/8 x 11 Blue Bar Computer Printout ...
- 2300 Heavy-Duty Transfer File Systems ...
- 24 Capacity Maxi Data Binder Racks, Pearl
- 24-Hour Round Wall Clock
- 3.6 Cubic Foot Counter Height Office Ref...
- 36X48 HARDFLOOR CHAIRMAT
- 3D Systems Cube Printer, 2nd Generatio...
- 3D Systems Cube Printer, 2nd Generatio...
- 3M Hangers With Command Adhesive
- 3M Office Air Cleaner
- 3M Organizer Strips
- 3M Polarizing Light Filter Sleeves
- 3M Polarizing Task Lamp with Clamp Ar...
- 3M Replacement Filter for Office Air Clea...
- 3-ring staple pack
- 4009 Highlighters
- 4009 Highlighters by Sanford

Category

- Furniture
- Office Supplies
- Technology

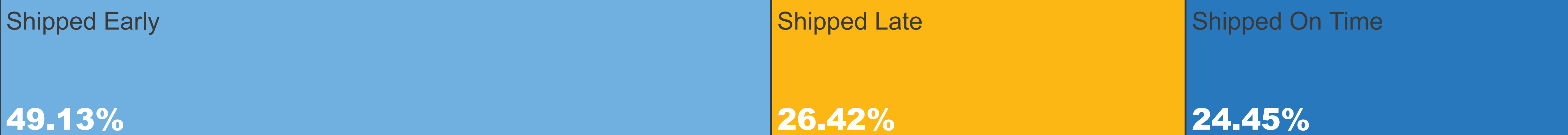
Sub-Category

- |             |             |          |
|-------------|-------------|----------|
| Accessories | Copiers     | Paper    |
| Appliances  | Envelopes   | Phones   |
| Art         | Fasteners   | Storage  |
| Binders     | Furnishings | Supplies |

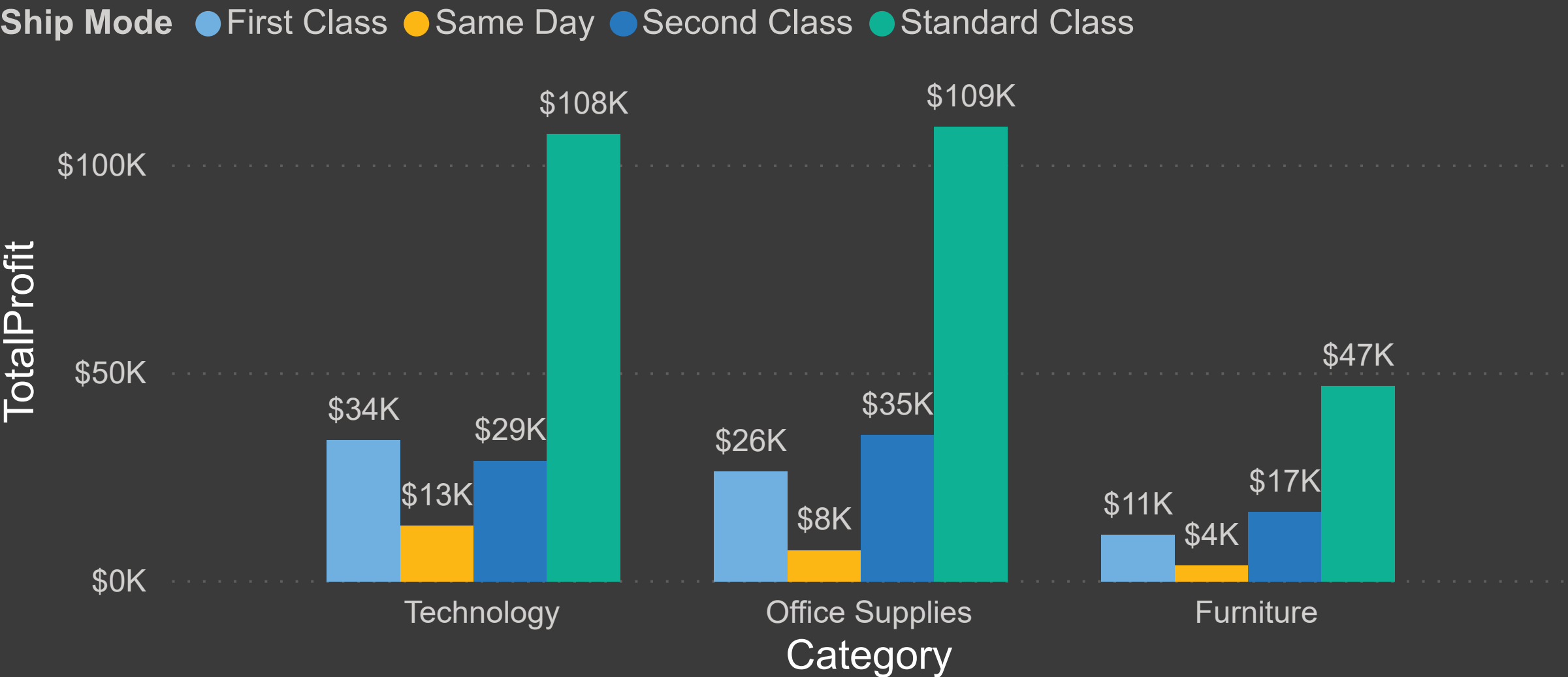
\$53

UnitCost

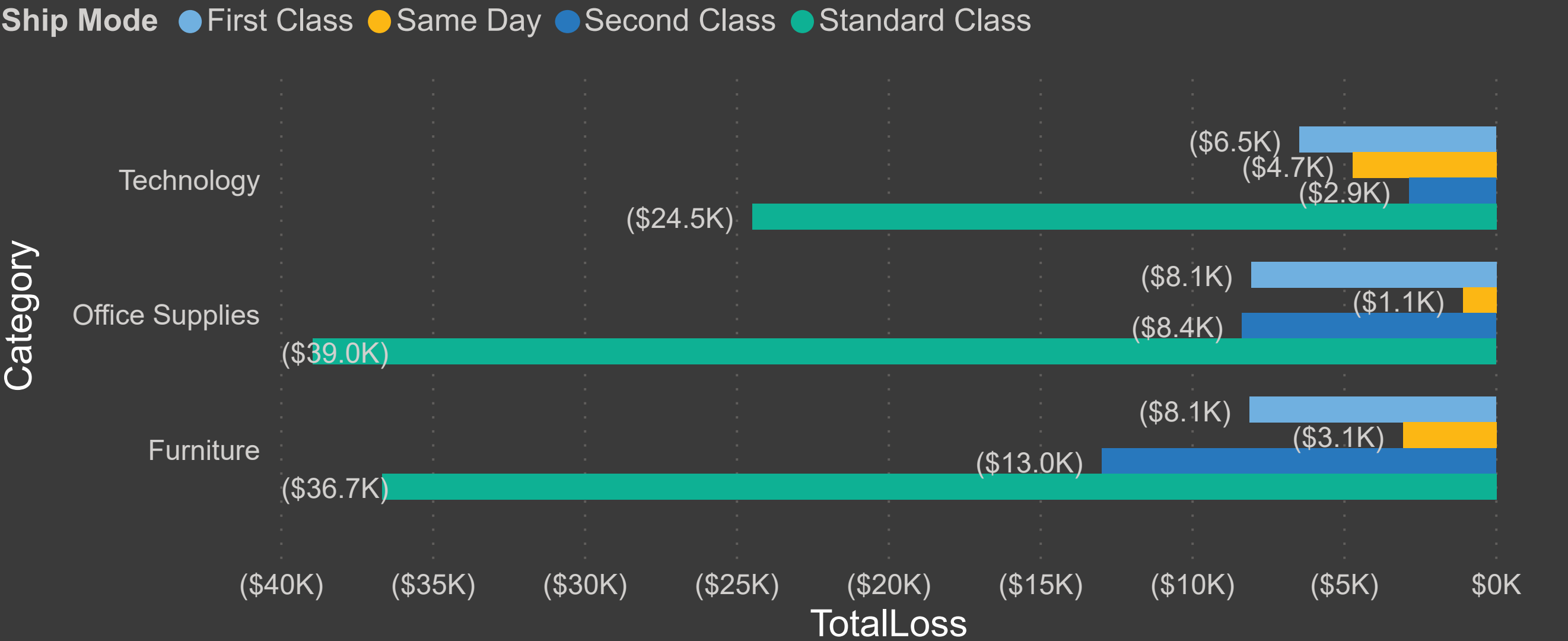
Shipping Service Status



TotalProfit by Category and Ship Mode



TotalLoss by Category and Ship Mode



ASSUMPTION:

SAME DAY - EXPECTED NO. OF DAYS 0  
SECOND CLASS - EXPECTED NO. OF DAYS 3  
FIRST CLASS - EXPECTED NO. OF DAYS 0  
SAME DAY - EXPECTED NO. OF DAYS 6

Most Preferred Shipping Mode

Standard Class

5968

Number of Records

\$1,358,305

TotalSales

Standard Class Mode Vs Shipping Service Status

