



Forggith Pharmaceuticals – Sales Performance

MonthYear

▼

All▼

SalesRepID

▼

All▼

Location ID

▼

All▼

ProductID

▼

All▼

Total Quantity

20M

Target Quantity 2023

5M

Quantity Achieved %

4.21

Quantity Variance

16M

Count of Achievement Status by Achievement Status

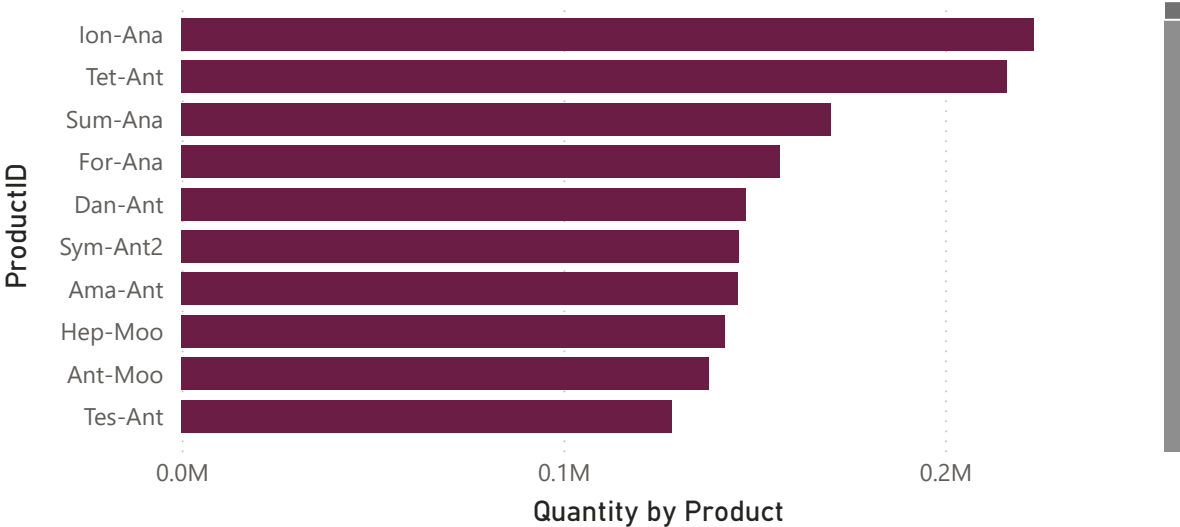
0.06K (0.04%)

157.05K (99.96%)

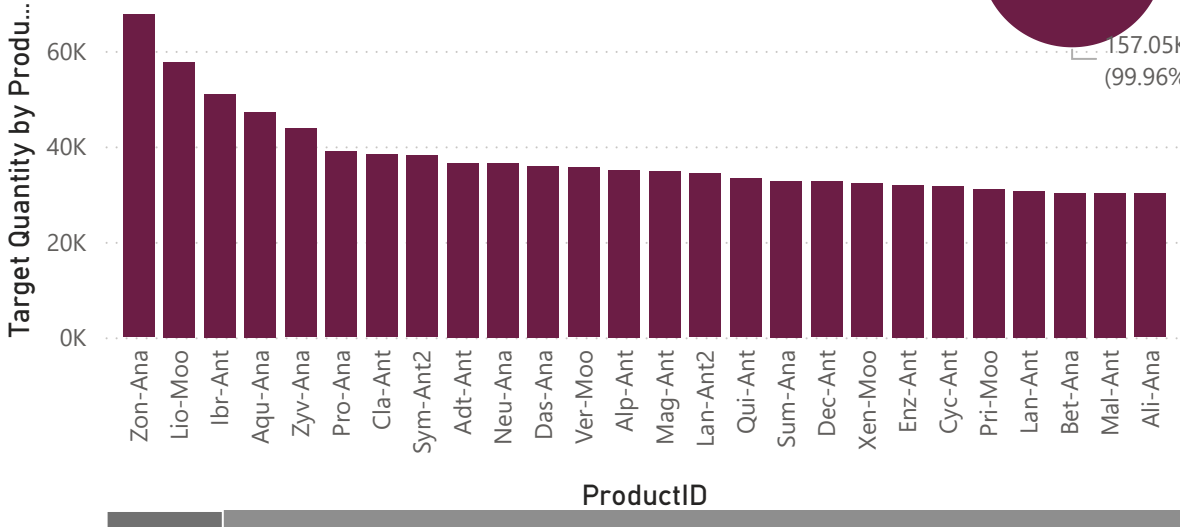
Achiev...

- Pend...
- Achi...

Quantity by Product by ProductID



Target Quantity by Product 2023 by ProductID



MonthYear	01 January 2023		01 February 2023		01 March 2023		01 April 2023		01 May 2023	
SalesRepID	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023
SN20038	29231	3465636	28833	3711504	29198	3554388	42236	3774348	25135	
SN20463	62456	3466140	37646	3743448	40855	3929712	39963	3770664	36399	
SN20954	39558	3575016	30569	3732708	73064	4044888	44800	3618096	23668	
SN21119	33607	3218652	32862	3522480	58850	3663972	29239	3588396	42160	
SN21605	44117	3617952	42383	3819276	72354	3992160	45111	3657600	44006	
SN21656	32747	3531036	41369	3731952	50895	3986316	72192	3766968	33816	
SN21720	32791	3517692	29515	3529524	50067	3971952	54542	3591264	23298	
SN21998	49058	3403476	61279	3873720	69223	4026408	25183	3524136	27517	
SN22210	27602	3300120	35801	3080001	57886	3608556	20816	3578052	15208	
Total	483601	4859100	508462	4859100	732148	4859100	561132	4859100	438754	4



Sales Representative Performance – Forggith Pharmaceuticals

SalesRepID

All

MonthYear

All

Total Quantity

20M

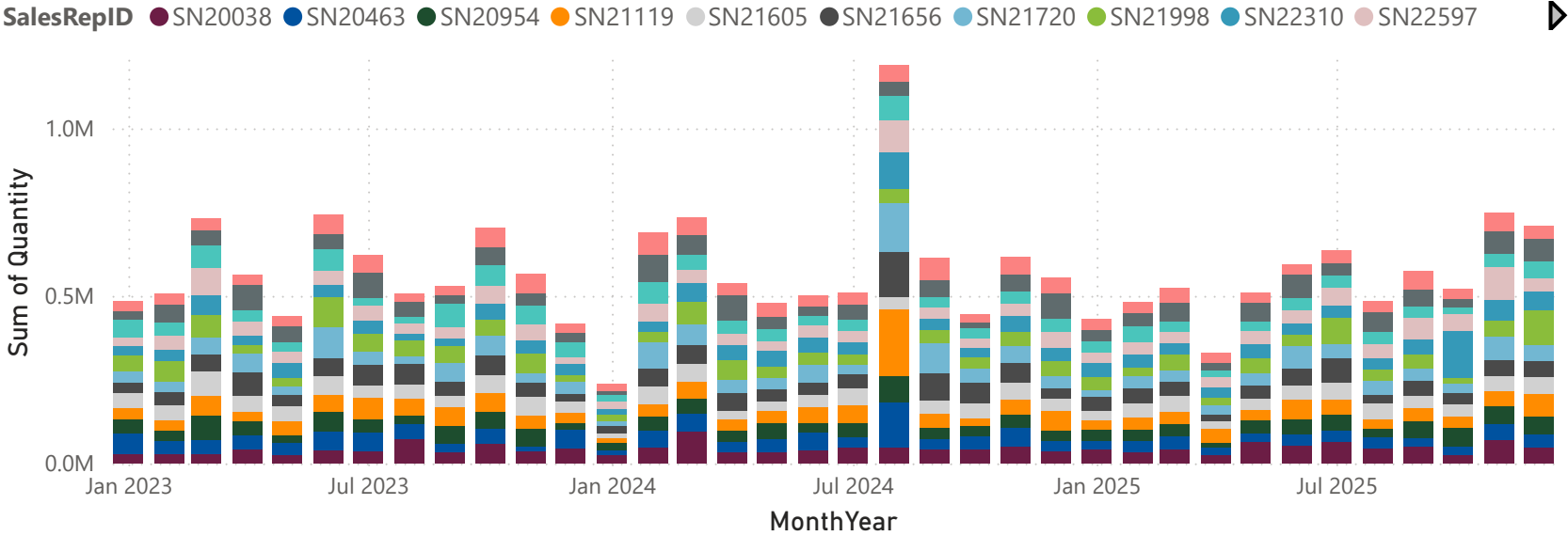
Target Quantity 2023

5M

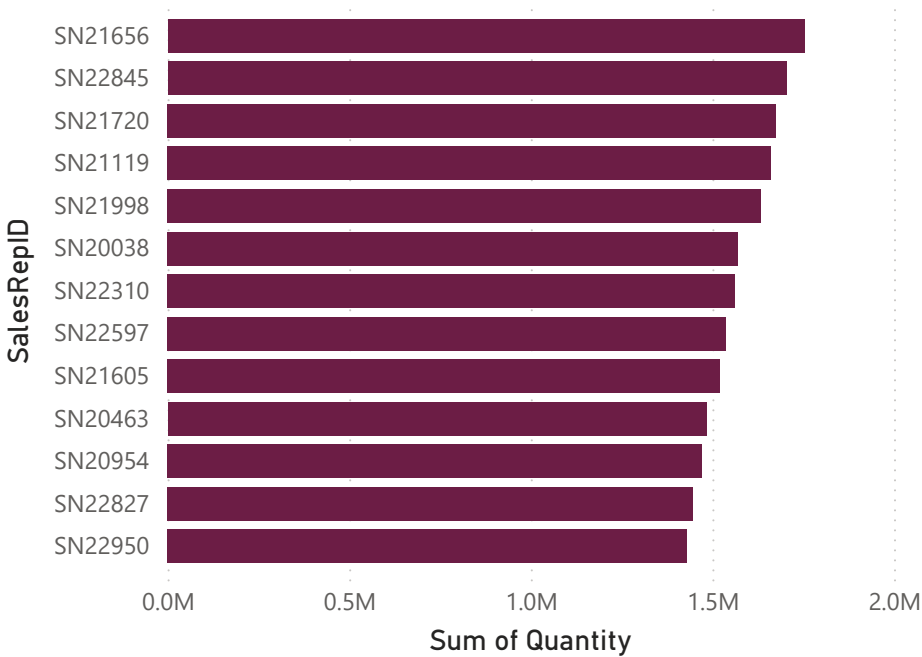
Quantity Achieved %

4.21

Sum of Quantity by MonthYear and SalesRepID



Sum of Quantity by SalesRepID



ProductID	Aba-Ant		Abi-Ant		Abo-Ant		Abr-Ant		Abt-Ant	
SalesRepID	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023	Quantity by Rep	Target Quantity 2023
SN20038	4996	19752	3569	17160	3660	13668	4685	16884	10702	
SN20463	5964	19752	6820	17160	4433	13668	5615	16884	3954	
SN20954	3163	19752	8787	17160	10199	13668	1326	16884	3837	
SN21119	5331	19752	4694	17160	3812	13668	2027	16884	4506	
SN21605	10058	19752	4117	17160	11750	13668	5575	16884	7892	
SN21656	2188	19752	6467	17160	4523	13668	22489	16884	7990	
SN21720	4424	19752	10771	17160	7585	13668	3625	16884	4071	
SN21998	4690	19752	4531	17160	4958	13668	3027	16884	8975	
SN22310	3020	19752	1541	17160	5557	13668	7024	16884	2200	
Total	71809	19752	85731	17160	73547	13668	92567	16884	91022	



Product Performance Overview

ProductID

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All

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MonthYear

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All

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SalesRepID

▼

All

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Quantity by Product

20M

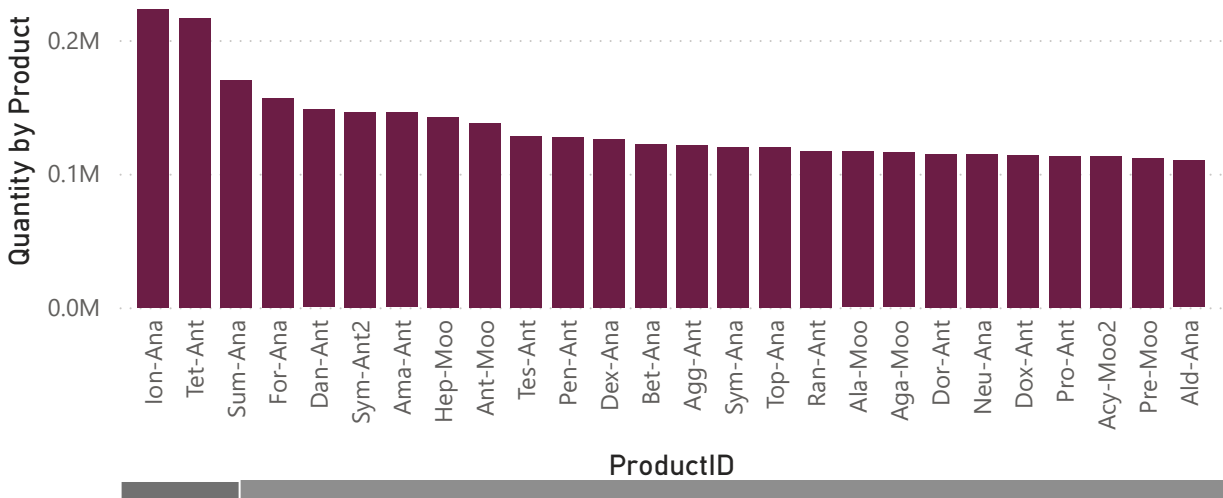
Target Quantity by Product 2023

5M

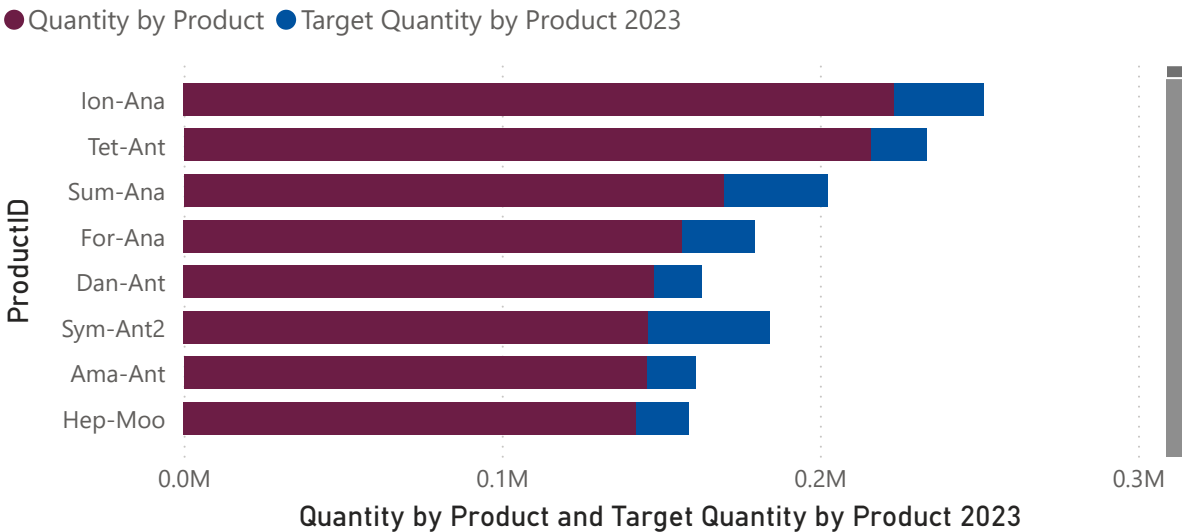
Quantity Achieved %

4.21

Quantity by Product by ProductID



Quantity by Product and Target Quantity by Product 2023 by ProductID



SalesRepID	SN20038		SN20463		SN20954		SN21119	
ProductID	Quantity by Product	Target Quantity by Product 2023	Quantity by Product	Target Quantity by Product 2023	Quantity by Product	Target Quantity by Product 2023	Quantity by Product	Target
Aba-Ant	4996	19752	5964	19752	3163	19752	5331	
Abi-Ant	3569	17160	6820	17160	8787	17160	4694	
Abo-Ant	3660	13668	4433	13668	10199	13668	3812	
Abr-Ant	4685	16884	5615	16884	1326	16884	2027	
Abt-Ant	10702	13464	3954	13464	3837	13464	4506	
Aca-Ant	5260	21360	5680	21360	5876	21360	7593	
Ace-Ana	7568	18840	5261	18840	3476	18840	5028	
Aci-Ant	12539	17640	2919	17640	6667	17640	11891	
Acl-Ant	2272	17126	4407	17126	4903	17126	4607	
Total	1571435	4859100	1484000	4859100	1470461	4859100	1661125	



Location-wise Sales Overview

Location ID

All

MonthYear

All

Total Quantity by Location

20M

Target Quantity by Location

5M

Achievement % by Location

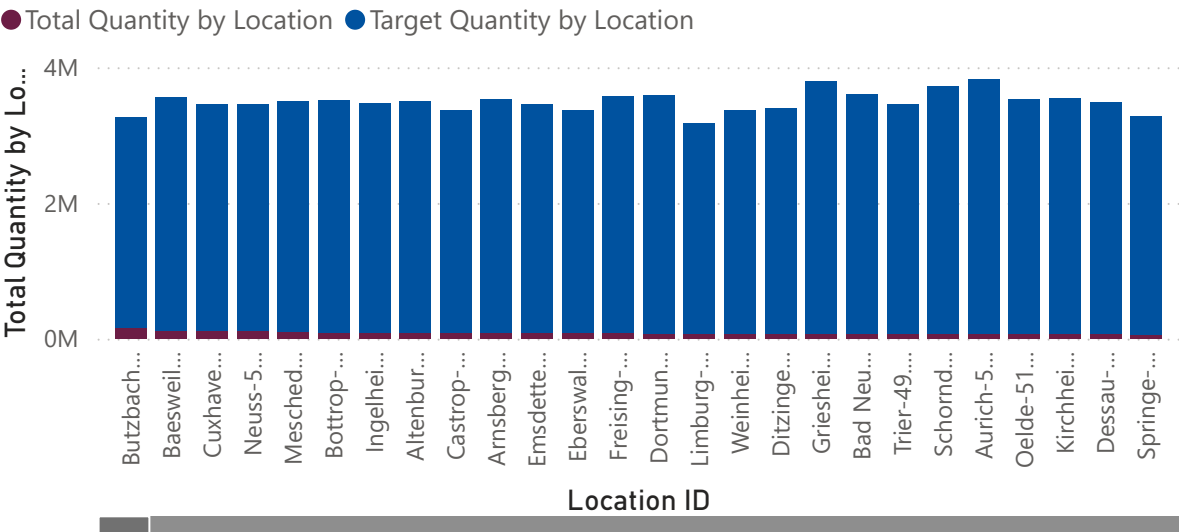
4.21

Location ID and Quantity

Quantity -7200 -5407 -4500 -3500 -3350 -3190 -3120 -3000 -2800 -2560



Total Quantity by Location and Target Quantity by Location by Location ID



Location ID	Aba-Ant	Abi-Ant	Abo-Ant	Abr-Ant	Abt-Ant	Aca-Ant	Ace-Ana	Aci-Ant	Acl-Ant	Acu-Ant	Acy-Moo	Acy-Moo2	Ada-Ant	Adi-Moo	Adr-Ant	Adr-Ant2
Aachen-50.7762-6.0838		60		100	961	80		10	22	636		48	21	15	500	152
Aalen-48.8372-10.0936		210			200	5	33	10		42					56	603
Achern-48.6314-8.0739				60	8		26	40		5		2490	75	640		
Achim-53.013-9.033	15	368		60	200		960	90	60	10		208		310	110	
Ahaus-52.0794-7.0134	5		35	535	10	90	90	378	41	200	80		31	340		
Ahlen-51.7633-7.8911	-1100	59		486			330	120			-36			12	129	50
Ahrensburg-53.6747-10.2411		110					21	10		10			140	24	4	40
Aichach-48.45-11.1333	50	19	10	642				200	832	20	15	17	20	5		
Albstadt-48.2119-9.0239	15			83	20			30	400	5	10		5	10	20	3
Altdorf-50.8744-6.1615	15		1000	10	70	68			20	96	34	50	10	2		
Total	71809	85731	73547	92567	91022	64373	83854	83976	67872	84438	63037	113441	55589	76671	77535	95638