

Title: Client Executive Telecalling Sales (Intern) - EdTech

Location: Remote

Stipend: INR 10,000 per month + incentives

We are seeking a highly motivated and organized intern to join our EdTech company as a Client Executive Telecalling Sales. In this role, you will be responsible for generating new sales leads and building relationships with potential clients through telecalling. You will also be responsible for promoting our educational products and services and persuading potential clients to make a purchase.

Key Responsibilities:

- Make outbound calls to potential clients to introduce our products and services
- Answer questions and provide information about our products and services to potential clients
- Persuade potential clients to make a purchase and close sales
- Keep track of sales and client interactions using our CRM system
- Build and maintain relationships with potential clients

Requirements:

- Strong communication and persuasion skills
- Proficiency in English, both oral and written
- Self-starter with the ability to work independently and take initiative
- Proficiency in using a computer and basic office software (e.g. Microsoft Office)
- Previous experience in telemarketing or sales is a plus, but not required

We offer a competitive stipend and the opportunity for hands-on learning and professional development in the EdTech industry. If you are passionate about sales and education and are looking for an opportunity to gain experience and build your skills, we encourage you to apply for this position.