



SQL Data Analyst Project

Pizza Sales Analysis by Ankita Tiwari

Overview of Pizza Sales Analysis

Objective:

Pizza sales analysis involves examining the performance of a pizza business by analyzing sales data to uncover trends, measure efficiency, and improve decision-making. It helps identify key drivers of revenue, customer preferences, and operational strengths or weaknesses, enabling businesses to optimize their strategies.

1. Retrieve the total no of order placed.

```
3 • select count(order_id) as total_orders  
4 from orders;
```



The screenshot shows a MySQL Workbench interface with a "Result Grid" tab selected. The grid displays a single row of data with one column labeled "total_orders". The value in the cell is "21350".

	total_orders
▶	21350

2. Calculate total revenue generated from pizza sale

• SELECT

```
ROUND(SUM(order_details.quantity * pizzas.price),  
      2) AS total_sales
```

FROM

```
order_details|
```

JOIN

```
pizzas ON pizzas.pizza_id = order_details.pizza_id
```

	total_sales
▶	817860.05

3. identify the highest priced pizza

- **SELECT**

```
    pizza_types.name, pizzas.price
```

```
FROM
```

```
    pizza_types
```

```
    JOIN
```

```
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
```

```
ORDER BY pizzas.price DESC
```

```
LIMIT 1;
```

Result Grid		
	name	price
▶	The Greek Pizza	35.95





4. identify the most common pizza size ordered.

- **SELECT**

```
pizzas.size,  
COUNT(order_details.order_details_id) AS order_count  
FROM  
    pizzas  
        JOIN  
            order_details ON pizzas.pizza_id = order_details.pizza_id  
GROUP BY pizzas.size  
ORDER BY order_count DESC;
```

4.

Output common order pizza size

Result Grid | Filter Rows:

	size	order_count
▶	L	18526
	M	15385
	S	14137
	XL	544
	XXL	28



5. list the top 5 most ordered pizza types along



- **SELECT**

```
    pizza_types.name, SUM(order_details.quantity) AS quantity
```

```
FROM
```

```
    pizza_types
```

```
        JOIN
```

```
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
```

```
        JOIN
```

```
    order_details ON order_details.pizza_id = pizzas.pizza_id
```

```
GROUP BY pizza_types.name
```

```
ORDER BY quantity DESC
```

```
LIMIT 5;
```

Output 5 most ordered pizza name along with quantity.

The screenshot shows a database result grid titled "Result Grid". The grid has two columns: "name" and "quantity". It displays five rows of data, each representing a pizza name and its corresponding quantity. The rows are ordered by quantity in descending order. The first row is "The Classic Deluxe Pizza" with a quantity of 2453. The second row is "The Barbecue Chicken Pizza" with a quantity of 2432. The third row is "The Hawaiian Pizza" with a quantity of 2422. The fourth row is "The Pepperoni Pizza" with a quantity of 2418. The fifth row is "The Thai Chicken Pizza" with a quantity of 2371. The "Filter Rows:" button is visible at the top right of the grid.

	name	quantity
▶	The Classic Deluxe Pizza	2453
	The Barbecue Chicken Pizza	2432
	The Hawaiian Pizza	2422
	The Pepperoni Pizza	2418
	The Thai Chicken Pizza	2371

6. join the necessary tables to find the total quantity of each pizza category ordered.

```
3 • SELECT
4     pizza_types.category,
5     SUM(order_details.quantity) AS quantity
6 FROM
7     pizza_types
8     JOIN
9     pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
10    JOIN
11    order_details ON order_details.pizza_id = pizzas.pizza_id
12 GROUP BY pizza_types.category
13 ORDER BY quantity DESC;
```

Output

Result Grid | Filter Rows:

	category	quantity
▶	Classic	14888
	Supreme	11987
	Veggie	11649
	Chicken	11050

7. determine distribution of orders by hour of the day

SELECT

HOUR(**time**) AS **hour**, COUNT(**order_id**) AS **order_count**

FROM

orders

GROUP BY HOUR(**time**);|

OUTPUT

	hour	order_count
▶	11	1231
	12	2520
	13	2455
	14	1472
	15	1468
	16	1920
	17	2336
	18	2399
	19	2009

Result 1 ×

find category-wise distribution of pizza.

```
• SELECT  
    category, COUNT(name)  
FROM  
    pizza_types  
GROUP BY category;
```

	category	COUNT(name)
▶	Chicken	6
	Classic	8
	Supreme	9
	Veggie	9

group the orders by date
and calculate the average
number of pizzas ordered

SELECT

 round(AVG(quantity), 0)

FROM

(SELECT

 orders.date, SUM(order_details.quantity) AS quantity

FROM

 orders

JOIN order_details ON orders.order_id = order_details.order_id

GROUP BY orders.date) AS order_quantity;

determine the top 3 most ordered pizza types based

```
SELECT
    pizza_types.name,
    SUM(order_details.quantity * pizzas.price) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

OUTPUT

Result Grid | Filter Rows:

	name	revenue
▶	The Thai Chicken Pizza	43434.25
	The Barbecue Chicken Pizza	42768
	The California Chicken Pizza	41409.5

```
-- calculate the percentage contribution of each
-- pizza type to total revenue
• SELECT pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price)/ (SELECT
        ROUND(SUM(order_details.quantity * pizzas.price),2) AS
    total_sales FROM order_details JOIN pizzas
    ON pizzas.pizza_id = order_details.pizza_id) * 100,2)
    AS revenue FROM pizza_types JOIN pizzas
    ON pizza_types.pizza_type_id = pizzas.pizza_type_id
JOIN order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

OUTPUT revenue in %

Result Grid | Filter Rows:

	category	revenue
▶	Classic	26.91
	Supreme	25.46
	Chicken	23.96
	Veggie	23.68



analyze the cumulative revenue generated over time

```
select date ,  
sum(revenue) over(order by date) as cum_revenue  
from  
(select orders.date,  
sum(order_details.quantity* pizzas.price) as revenue  
from order_details join pizzas  
on order_details.pizza_id = pizzas.pizza_id  
join orders  
on orders.order_id = order_details.order_id  
group by orders.date) as sales;
```

output

	date	cum_revenue
▶	2015-01-01	2713.850000000004
	2015-01-02	5445.75
	2015-01-03	8108.15
	2015-01-04	9863.6
	2015-01-05	11929.55
	2015-01-06	14358.5
	2015-01-07	16560.7
	2015-01-08	19399.05
	2015-01-09	21526.4
	2015-01-10	23990.35000000002
	2015-01-11	25862.65
	2015-01-12	27781.7
	2015-01-13	29831.30000000003
	2015-01-14	32358.70000000004
	2015-01-15	34343.50000000001
	2015-01-16	36937.65000000001
	2015-01-17	39001.75000000001
	2015-01-18	40070.50000000002