MVA project

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```
library(lubridate)
## Warning: package 'lubridate' was built under R version 3.6.3
## Attaching package: 'lubridate'
## The following objects are masked from 'package:base':
##
       date, intersect, setdiff, union
##
library("plyr")
## Warning: package 'plyr' was built under R version 3.6.3
library("ggplot2")
## Warning: package 'ggplot2' was built under R version 3.6.3
library(RColorBrewer)
library("dplyr")
## Warning: package 'dplyr' was built under R version 3.6.3
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:plyr':
##
##
       arrange, count, desc, failwith, id, mutate, rename, summarise,
##
       summarize
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
```

```
dataset = read.csv("data.csv", header= T)
head(dataset)
```

```
##
     Store Dept
                       Date weeklySales isHoliday Type
                                                            Size Temperature
## 1
         1
               1 2010-02-05
                                24924.50
                                              False
                                                       A 151315
                                                                        42.31
## 2
               1 2010-02-12
                                46039.49
                                               True
                                                       A 151315
                                                                        38.51
## 3
               1 2010-02-19
                                41595.55
                                                       A 151315
                                                                        39.93
         1
                                              False
## 4
         1
               1 2010-02-26
                                19403.54
                                              False
                                                       A 151315
                                                                        46.63
## 5
               1 2010-03-05
                                21827.90
                                              False
                                                       A 151315
                                                                        46.50
## 6
               1 2010-03-12
                                21043.39
                                              False
                                                       A 151315
                                                                        57.79
     Fuel_Price MarkDown1 MarkDown2 MarkDown3 MarkDown4 MarkDown5
                                                                            CPI
##
                                                                   NA 211.0964
## 1
          2.572
                        NA
                                   NΑ
                                              NA
                                                        NA
## 2
                                   NA
                                                                   NA 211.2422
          2.548
                        NA
                                              NA
                                                        NA
## 3
          2.514
                        NA
                                   NA
                                              NA
                                                        NA
                                                                   NA 211.2891
## 4
          2.561
                        NA
                                   NA
                                              NA
                                                        NA
                                                                   NA 211.3196
## 5
          2.625
                        NA
                                   NA
                                              NA
                                                        NA
                                                                   NA 211.3501
                                                                   NA 211.3806
## 6
          2.667
                        NA
                                   NA
                                              NA
                                                        NA
##
     Unemployment
## 1
            8.106
## 2
            8.106
## 3
            8.106
## 4
            8.106
## 5
            8.106
## 6
            8.106
```

We can see that there are few null values in the data set for column Markdown 1 - 5. We will also split the data column in 3 as Day, Month and Year.

```
dataset$Year <- year(ymd(dataset$Date))
dataset$Month <- month(ymd(dataset$Date))
dataset$Day <- day(ymd(dataset$Date))
dataset$Dept = as.factor(dataset$Dept)
dataset$Store = as.factor(dataset$Store)
dataset$MarkDown1[is.na(dataset$MarkDown1)] = 0
dataset$MarkDown2[is.na(dataset$MarkDown2)] = 0
dataset$MarkDown3[is.na(dataset$MarkDown3)] = 0
dataset$MarkDown4[is.na(dataset$MarkDown4)] = 0
dataset$MarkDown5[is.na(dataset$MarkDown5)] = 0
head(dataset)</pre>
```

```
##
     Store Dept
                       Date weeklySales isHoliday Type
                                                           Size Temperature
## 1
         1
               1 2010-02-05
                                24924.50
                                             False
                                                       A 151315
                                                                       42.31
## 2
               1 2010-02-12
                                46039.49
                                               True
                                                       A 151315
                                                                       38.51
## 3
               1 2010-02-19
                                41595.55
                                                                       39.93
         1
                                             False
                                                       A 151315
## 4
               1 2010-02-26
                                19403.54
                                             False
                                                       A 151315
                                                                       46.63
## 5
               1 2010-03-05
                                21827.90
                                             False
                                                       A 151315
                                                                       46.50
         1
## 6
         1
               1 2010-03-12
                                21043.39
                                             False
                                                       A 151315
                                                                       57.79
     Fuel Price MarkDown1 MarkDown2 MarkDown3 MarkDown4 MarkDown5
##
                                                                           CPI
                                                                    0 211.0964
## 1
          2.572
                         0
                                    0
                                               0
                                                         0
                                    0
                                               0
                                                         0
## 2
          2.548
                         0
                                                                    0 211.2422
## 3
          2.514
                         0
                                    0
                                               0
                                                         0
                                                                    0 211.2891
          2.561
                                    0
                                               0
                                                         0
                                                                    0 211.3196
## 4
                         0
```

```
## 5
         2.625
                       0
                                 0
                                                               0 211.3501
                                                               0 211.3806
## 6
         2.667
                       0
##
    Unemployment Year Month Day
           8.106 2010
## 1
                              5
## 2
           8.106 2010
                          2 12
## 3
           8.106 2010
                          2 19
## 4
           8.106 2010
                          2 26
## 5
           8.106 2010
                          3 5
## 6
           8.106 2010
                          3 12
```

dim(dataset)

```
## [1] 421570 19
```

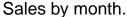
As we can see from the result now there are 19 columns and 421570 rows.

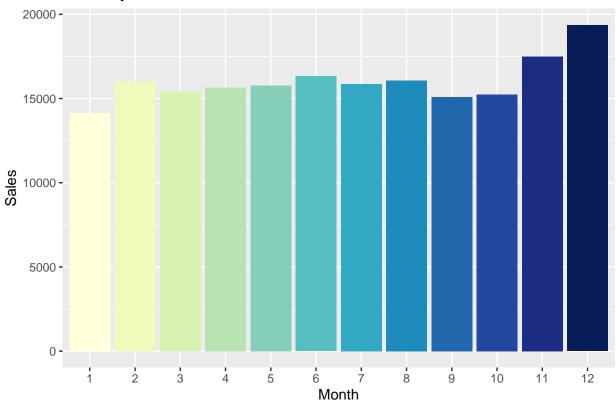
names(dataset)

```
[1] "Store"
                       "Dept"
                                       "Date"
                                                      "weeklySales"
                                                                      "isHoliday"
##
   [6] "Type"
                       "Size"
                                       "Temperature"
                                                      "Fuel Price"
                                                                      "MarkDown1"
                       "MarkDown3"
                                       "MarkDown4"
                                                      "MarkDown5"
                                                                      "CPI"
## [11] "MarkDown2"
## [16] "Unemployment" "Year"
                                       "Month"
                                                      "Day"
```

Here are all the columns.

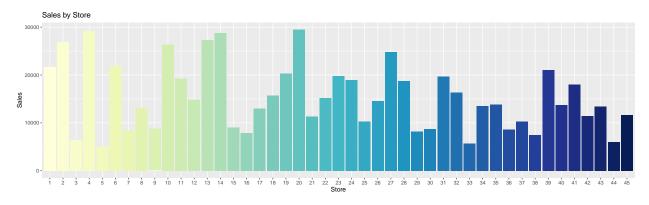
```
month_wise =ddply(dataset, .(Month), summarize, Sales=mean(weeklySales))
month_wise$Month = as.factor(month_wise$Month)
ggplot(month_wise, aes(fill=Month, y=Sales, x=Month)) +
    geom_bar(position="dodge", stat="identity") + ggtitle("Sales by month.") +
    scale_fill_manual(values=colorRampPalette(brewer.pal(9, "YlGnBu"))(12)) +
    theme(legend.position = "none")
```



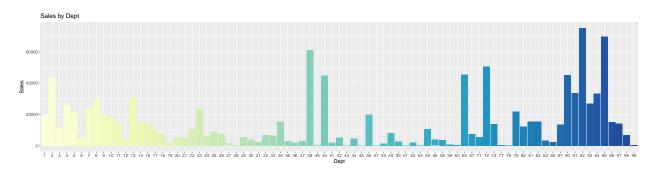


The above graph shows the average sales by walmart every month. We can see that the Sales is always most during December.

```
store_wise =ddply(dataset, .(Store), summarize, Sales=mean(weeklySales))
ggplot(store_wise, aes(fill=Store, y=Sales, x=Store)) +
  geom_bar(position="dodge", stat="identity") + ggtitle("Sales by Store") +
  scale_fill_manual(values=colorRampPalette(brewer.pal(9, "YlGnBu"))(45)) +
  theme(legend.position = "none")
```



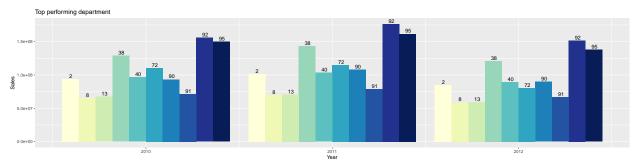
```
dept_wise =ddply(dataset, .(Dept), summarize, Sales=mean(weeklySales))
ggplot(dept_wise, aes(fill=Dept, y=Sales, x=Dept)) +
  geom_bar(position="dodge", stat="identity") + ggtitle("Sales by Dept") +
  theme(legend.position = "none") +
  scale_fill_manual(values=colorRampPalette(brewer.pal(9, "YlGnBu"))(99))
```



```
dept_sales =ddply(dataset, c("Year","Dept"), summarize, Sales=sum(weeklySales))
top_depts = arrange(dept_sales, Year, desc(Sales)) %>% group_by(Year) %>% top_n(n = 10)
```

Selecting by Sales

```
top_depts$Dept = as.factor(top_depts$Dept)
ggplot(data=top_depts, aes(x=Year, y=Sales, fill=Dept)) +
   geom_bar(stat="identity", position=position_dodge()) +
   geom_text(aes(label=Dept), position = position_dodge2(width = 0.9, preserve = "single"), angle = 0, v
   scale_fill_manual(values=colorRampPalette(brewer.pal(9, "YlGnBu"))(10)) +
   ggtitle("Top_performing_department") + theme(legend.position = "none")
```

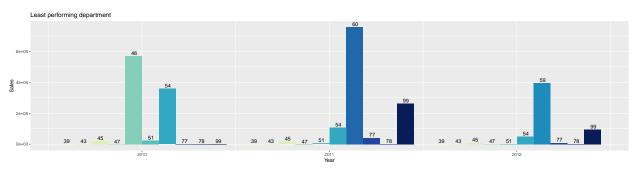


The above graph shows the department where the sales is maximum.

```
bottom_depts = arrange(dept_sales, Year, desc(Sales)) %>% group_by(Year) %>% top_n(n = -10)
```

Selecting by Sales

```
bottom_depts$Dept = as.factor(bottom_depts$Dept)
ggplot(data=bottom_depts, aes(x=Year, y=Sales, fill=Dept)) +
  geom_bar(stat="identity", position=position_dodge()) +
  geom_text(aes(label=Dept), position = position_dodge2(width = 0.9, preserve = "single"), angle = 0, v
  scale_fill_manual(values=colorRampPalette(brewer.pal(9, "YlGnBu"))(12)) +
  ggtitle("Least performing department") + theme(legend.position = "none")
```



The above graph shows the departments where sales is least. We can also see that the departments 47 in is loss.