#### **Predictive Analytics Lecture 4**

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Stat 422/722 at The Wharton School of the University of Pennsylvania

February 7 & 8, 2017

## Review: Generalizing the Classification Rule

Recall the classification rule  $\hat{y} = \mathbb{1}_{\hat{p} \geq 0.5}$ . Using 0.5 is a principled default but we can use any rule  $p_0 \in (0, 1)$ :

$$\hat{y} = \mathbb{1}_{\hat{p} \ge p_0} := egin{cases} 1 & \text{if} & \hat{p} \ge p_0 \\ 0 & \text{if} & \hat{p} < p_0 \end{cases}$$

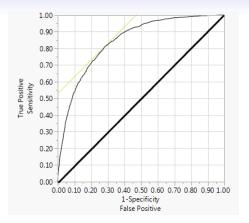
What happens when we change the  $p_0$  threshold? If  $p_0 \uparrow \Rightarrow \hat{P} \downarrow$  and  $\hat{N} \uparrow$ . If  $p_0 \downarrow \Rightarrow \hat{P} \uparrow$  and  $\hat{N} \downarrow$ . Changing  $p_0$  changes the column totals and obviously creates a whole new confusion matrix.

So now it's simple, vary  $p_0$  and pick the best model according to your cost / error / loss function (the ME at the moment). Let's just do every  $p_0$ !

#### All Possible Confusion Matrices

ROC T	able						
Prob	1-Specificity	Sensitivity	Sens- (1-Spec)	True Pos	True Neg	False Pos	False Neg
	0.0000	0.0000	0.0000	0	5163	0	1869
0.8117	0.0000	0.0005	0.0005	1	5163	0	186
0.8104	0.0000	0.0011	0.0011	2	5163	0	1867
0.8093	0.0000	0.0016	0.0016	3	5163	0	186
0.8092	0.0000	0.0021	0.0021	4	5163	0	186
0.8090	0.0000	0.0027	0.0027	5	5163	0	186
0.8085	0.0000	0.0032	0.0032	6	5163	0	186
0.8083	0.0000	0.0037	0.0037	7	5163	0	186
0.8082	0.0000	0.0043	0.0043	8	5163	0	186
0.8079	0.0000	0.0048	0.0048	9	5163	0	186
0.8079	0.0000	0.0054	0.0054	10	5163	0	185
0.8077	0.0000	0.0059	0.0059	11	5163	0	185
0.8076	0.0002	0.0059	0.0057	11	5162	1	185
0.8072	0.0002	0.0064	0.0062	12	5162	1	185
0.8065	0.0002	0.0070	0.0068	13	5162	1	185
0.8064	0.0002	0.0075	0.0073	14	5162	1	185
0.8061	0.0002	0.0080	0.0078	15	5162	1	185

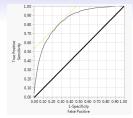
Here, Prob is what we denoted  $p_0$ .



The ROC Curve. Each dot represents the sensitivity-specificity tradeoff for each  $p_0$ . The starred row of maximum sensitivity + specificity is indicated here by a yellow tangent line.

#### Area Under the Curve (AUC) Metric

Evaluating Binary Classifi. Models



If you built a model by chance the "area under the curve" (or to the right of the curve) on the graph would be ... 0.5 since the graph is a unit square. Under the ROC curve itself (or to its right) is an area ... greater than 0.5. Here, it's 0.844. This metric is called AUC and is widely used as a metric to assess performance of all possible classifiers in this set of models together, it is a composite metric unlike *ME* or anything derived from an individual confusion table

AUC is nice to evaluate overall performance of all possible models... but at the end of the day... you ship **ONE** model! So we still need a means of evaluating our one model from one confusion table.

Predictive Analytics Lecture 4

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		1	0	Totals	Errors
.,	1	TP = 1012	FN = 857	P = 1869	FNR = 45.9%
У	0	FP = 531	TN = 4632	N = 5163	FPR = 10.2%
	Totals	$\hat{P} = 1543$	$\hat{N} = 5489$	n = 7032	
	Use errors	FDR = 34.3%	FOR = 15.6%		ME = 19.7%

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#### Churn Example Where $p_0 = 0.10$

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Not necessarily... It depends on what your goal is!

# Asymmetric Costs in a Classifier

These are always two types of errors but the costs are not always the same.

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Evaluating Binary Classifi. Models

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We now define two costs: (1)

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$$ME_w := \frac{1}{n} \sum_{i=1}^{n} c_{FP} \mathbb{1}_{y_i = 0 \& \hat{y} = 1} + c_{FN} \mathbb{1}_{y_i = 1 \& \hat{y}_i = 0}$$

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We now vary  $p_0$  to locate the model that optimizes this error to be minimum.

## Minimum Weighted Misclassification Error

Let's assume that  $c_{FN} = $1000$  and  $c_{FP} = $100$  just for the example's sake. Note: this is a cost ratio of 10:1 (only the ratio matters for the optimal  $p_0$  solution).

_	Prob	TP	TN	FP	FN	COST
1	0.8117	1	5163	0	1868	1868000
2	0.8104	2	5163	0	1867	1867000
3	0.8093	3	5163	0	1866	1866000
4	0.8092	4	5163	0	1865	1865000
5	0.8090	5	5163	0	1864	1864000
6	0.8085	6	5163	0	1863	1863000
7	0.8083	7	5163	0	1862	1862000
8	0.8082	8	5163	0	1861	1861000
9	0.8079	9	5163	0	1860	1860000

We now calculate the cost and find the minimum model (i.e. the  $p_0$  to ship). [JMP] Beyond scope: some people select the model with the closest  $\#FP/\#FN \approx 10:1$  to match the stakeholder preference of the desired cost ratio. I'm not entirely clear on why this fitness function is used. [JMP ratios sheet]

You can also imagine assignment of both costs and benefits:

(Evaluating Binary Classifi. Models)

	$p_0 = 0.1$	ŷ	
		1	0
	1	bTP	CFN
у	0	$c_{FP}$	$b_{TN}$

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and then use the confusion matrix to estimate probabilities:

$$\begin{array}{c|cccc} p_0 = 0.1 & & \hat{y} & \\ & 1 & 0 \\ \hline y & 1 & 25.1\% & 1.3\% \\ 0 & 40.0\% & 35.5\% \end{array}$$

#### **Expected Value Calculation**

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The expected value would be?

Evaluating Binary Classifi. Models

$$\mathbb{E}[T] = p_{TP} \times b_{TP} + p_{TN} \times b_{TN} + p_{FP} \times c_{FP} + p_{FN} \times c_{FN}$$

$$\approx \hat{p}_{TP} \times b_{TP} + \hat{p}_{TN} \times b_{TN} + \hat{p}_{FP} \times c_{FP} + \hat{p}_{FN} \times c_{FN}$$

Highest expected value model is shipped (ex. from Provost & Fawcett, 2013).

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Overfitting

What if your response was time? For example:

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- How long will a customer be a customer?
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What kind of data type is the response? Continuous. But what does response look like at the time of sampling?

For example, recall the Telecom churn dataset with one feature (tenure). If the observation has ...

Tenure Time	Churn?	Total Time as a Customer
2	Yes	

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8	Yes	

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45	No	

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45	No	unknown (but known to be $>$ 45)

That third observation's response is **censored**. What are we supposed to do??

One option is to disregard all censored observations. Why is this a bad idea?

# Dealing with censoring

Evaluating Binary Classifi. Models

One option is to disregard all censored observations. Why is this a bad idea? Selection bias. Our results will only apply to people who have churned. Those people may be different that the general population.

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This is a very well-studied field with many possible models!

Assume Y now is time. Time must be positive!

Evaluating Binary Classifi. Models

$$Y = f(x_1, \ldots, x_p) + \mathcal{E}$$

We have to be careful to make f positive and  $\mathcal{E}$  negative but not too negative to make Y < 0.

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We have to be careful to make f positive and  $\mathcal{E}$  negative but not too negative to make Y < 0. One such model is the exponential model with conditional mean  $f(x_1, \ldots, x_n)$ .

$$Y \sim Exp(f(x_1,\ldots,x_p))$$

Let's review the exponential r.v.

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$$Y \sim Exp(f(x_1,\ldots,x_p))$$

Let's review the exponential r.v. If  $Y \sim Exp(\mu)$ , then its density function and cumulative density functions are

$$p(y) = \frac{1}{\mu} e^{-\frac{1}{\mu}y}$$
 and  $F(y) = 1 - e^{-\frac{1}{\mu}y}$ 

with mean  $\mathbb{E}[Y] = \mu$  where  $\mu > 0$ .

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with mean  $\mathbb{E}[Y] = \mu$  where  $\mu > 0$ . So if  $Y \sim Exp(17)$ , you expect the observation to be ...

Assume Y now is time. Time must be positive!

$$Y = f(x_1, \ldots, x_p) + \mathcal{E}$$

We have to be careful to make f positive and  $\mathcal{E}$  negative but not too negative to make Y < 0. One such model is the exponential model with conditional mean  $f(x_1, \ldots, x_p)$ .

$$Y \sim Exp(f(x_1,\ldots,x_p))$$

Let's review the exponential r.v. If  $Y \sim Exp(\mu)$ , then its density function and cumulative density functions are

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Evaluating Binary Classifi. Models

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And voila we have our survival model:

$$Y \sim \textit{Exp}(e^{eta_0 + eta_1 x_1 + \ldots + eta_p x_p})$$

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# Fitting an ELLM

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### Fitting an ELLM

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Now the computer crunches away (similar to a logistic regression fit) and we get values of  $\left\{\hat{\beta}_0,\hat{\beta}_1,\ldots,\hat{\beta}_p\right\}$  back in a split second.

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$$H_0: \beta_1 = 0, \beta_2 = 0, \dots, \beta_p = 0, \quad H_a:$$
 at least one is non-zero

So  $\Theta$  would be the space of all  $\beta_0, \beta_1, \ldots, \beta_p$  and  $\Theta_R$  will restrict the space to only  $\beta_0$  with zeroes for all other "slope" parameters.

$$LR = \frac{\underset{\beta_{\mathbf{0}}}{\text{max}} \mathcal{L}\left(\beta_{\mathbf{0}}, \beta_{\mathbf{1}}, \dots, \beta_{p}; y_{\mathbf{1}}, \dots, y_{n}, c_{\mathbf{1}}, \dots, c_{n}, x_{\mathbf{1}}, \dots, x_{n}\right)}{\underset{\beta_{\mathbf{0}}}{\text{max}} \mathcal{L}\left(\beta_{\mathbf{0}}, \beta_{\mathbf{1}} = 0, \dots, \beta_{p} = 0; y_{\mathbf{1}}, \dots, y_{n}, y_{n}, c_{\mathbf{1}}, \dots, c_{n}, x_{\mathbf{1}}, \dots, x_{n}\right)}$$

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So in the numerator the computer iterates to find  $\left\{\hat{eta}_0,\hat{eta}_1,\ldots,\hat{eta}_p
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Evaluating Binary Classifi. Models

We then look at  $Q=2\ln{(LR)}$  and compare it to the appropriate  $\chi^2$ distribution. Here, since we've dropped p parameters / degrees of freedom, we look at the critical  $\chi^2_{p,\alpha}$  value.

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# Partial Tests in Survival Regression

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#### Individual Tests in Survival Regression

Let's say we want to test an individual slope coefficient:

$$H_0: \beta_j = 0, \quad H_a: \beta_j \neq 0$$

(a la the "partial-F test"). We can again use the likelihood ratio test:

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And again: a  $\chi^2$  r.v. with one degree of freedom has the following cool property:  $Q \sim \chi_1^2 \Rightarrow$ 

Evaluating Binary Classifi. Models

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And again: a  $\chi^2$  r.v. with one degree of freedom has the following cool property:  $Q \sim \chi_1^2 \Rightarrow \sqrt{Q} \sim \mathcal{N}(0, 1)$  i.e. a "z-score". This is how JMP produces standard errors for survival regression coefficients.

How do we predict?

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Evaluating Binary Classifi. Models

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Is the reduction expected?

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Evaluating Binary Classifi. Models

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#### Multivariable Survival Regression

#### [JMP]

• Do these coefficients make sense?

Overfitting

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- Do these coefficients make sense?
- What's wrong with this dataset??

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# Multivariable Survival Regression

#### [JMP]

- Do these coefficients make sense?
- What's wrong with this dataset?? The max survival is 72mo and there's thousands of cases that are censored.
- Evaluating the fitness (i.e.  $R^2$ , RMSE,  $ME_w$ , etc) of survival models is complicated... not covered.

Overfitting

Here's the "Medicorp" dataset. The response is sales (in \$1000's) and the features are advertising (in \$1000's), American region and bonus for the sales team (in \$1000's).

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Evaluating Binary Classifi. Models

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Evaluating Binary Classifi. Models

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Interpretation of unit change in x: bonus? Depends on the value where you start from (we are moving away from simple interpretations).

## **Polynomial Regression**

Let's try to fit a better curve to bonus — a 4-degree polynomial. Seems to fit better than a quadratic [see LRT in R]. What's the interpretation of a 4-degree polynomial model??

Let's try to fit a better curve to bonus — a 4-degree polynomial. Seems to fit better than a quadratic [see LRT in R]. What's the interpretation of a 4-degree polynomial model?? Not so intuitive unfortunately. Rarely do we see parametric pre-designed models with more than a quadratic term.

It's possible that bonuses may have differential effects in the different American "regions". The way to test this is to allow for a differential slope for each region. [JMP]

## **Continuous: Categorical Interactions**

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△ Parameter Estimates				
Term	Estimate	Std Error	t Ratio	Prob> t
Intercept	1154.5111	116.733	9.89	<.0001*
BONUS	0.6557937	0.408992	1.60	0.1124
REGION[Midwest]	212.82646	16.25271	13.09	<.0001*
REGION[North]	180.20263	19.96834	9.02	<.0001*
REGION[South]	-250.9858	16.3109	-15.39	<.0001*
(BONUS-279.521)*REGION[Midwest]	-3.171339	0.639193	-4.96	<.0001*
(BONUS-279.521)*REGION[North]	-0.765767	0.81714	-0.94	0.3513
(BONUS-279.521)*REGION[South]	1.8218915	0.574401	3.17	0.0021*

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How can we interpret this? Could we also interact two continuous features? Two categorical features? Could we interact features with others' polynomials? Yes, yes, yes...

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Evaluating Binary Classifi. Models

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What if we had no theories to test, but we wanted to fit the data as best as possible (i.e. non-parametric)?

Overfitting

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- 99.5% all on completely random data which you know is fake!!
- 99.9% on splines (polynomials on steroids) which may not be fake??

How do we know?

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$$Y = f(x_1, \ldots, x_p) + \mathcal{E}$$

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Evaluating Binary Classifi. Models

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Non-germane footnote: recall that we fit  $\hat{s}$  which generally speaking fails to estimate s correctly (model error) and s generally speaking fails to represent f correctly since its a parametric model which lacks flexibility.

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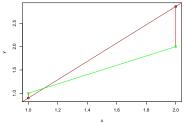
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But the BIG problem is: we don't know what the form of f is and we don't know the individual values of  $\mathcal{E}$ . Thus, we have NO WAY to know if we've overfit (as of now)!

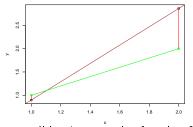
Essentially, when p gets closer to n. Here's the linear model case with n=2and there's one slope so p = 1 (+1 for the intercept) so really, the number of predictors is 2 since there is two degrees of freedom. [R demo]



The green is the true conditional expectation function f(x) and the brown is the fitted model and the red are the true  $\mathcal{E}_1$  and  $\mathcal{E}_2$  values. Where are  $e_1$  and  $e_2$ ?

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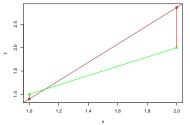
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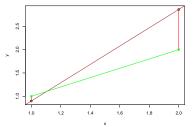
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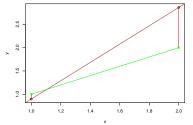
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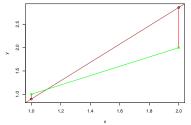
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# Assessing Overfitting and its Cost to You

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Overfitting comes from over-optimizing a sample (i.e. fitting  $\mathcal{E}$ ) and thus having poor generalizability and thus poor predictive performance in the future!

Let's return to the [R demo] to witness the cost of overfitting. How did we demonstrate overfittedness? We used "new data" not in the dataframe generated from the same realization process as the historical dataframe (our sample). Hence this new data is called **out of sample** (oos) data. And then we calculated familiar metrics such as SSE, RMSE,  $R^2$  but since these are done oos, we call them oosSSE, oosRMSE, oos $R^2$ and they are our out of sample statistics. Everything we spoke about previously we will now call in-sample statistics.

	In Sample	Out of Sample
RMSE	2.0	84.7
$R^2$	99.9%	9.5%

Overfitting can get arbitrarily bad and this is an extreme example.

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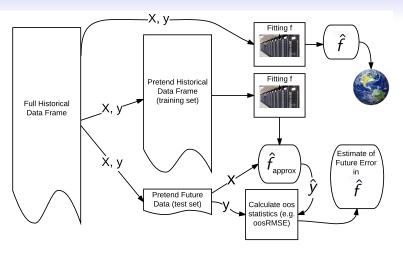
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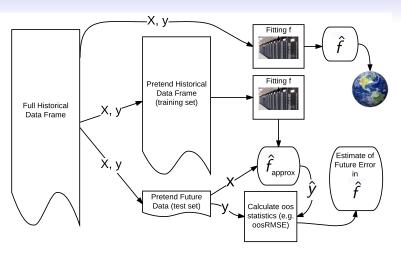
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Building the model on the training set and predicting on the test set and comparing these predictions to the real, known values of the response in the test set constitutes out of sample validation. Why is it called that?



Can oos metrics be better than in-sample metrics (on average)?

# Model Fitting with OOS Validation



Can oos metrics be better than in-sample metrics (on average)? No...

Procedure outlined above:

Split dataframe into training and test.

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- Build a different model B on training.

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- Calculate estimate of future generalization error of model A.
- Build a different model B on training.
- O Predict using the test set.
- Calculate estimate of future generalization error of model B.
- Opening Pick whichever model has better generalization error.

### **Valid Validation**

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Evaluating Binary Classifi. Models

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The oos validation is only valid if...

Evaluating Binary Classifi. Models



you treat the test set as a lockbox. Once you open it up, that's it!

Overfitting

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Evaluating Binary Classifi. Models

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Note: the in-sample and oos statistics are statistics! Thus, they are random!

# Doing oos Validation in JMP

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[JMP Cols...Modeling Utilities...Make Validation Col...fit model... validation option is the validation col...crossvalidation tab] Note: "RASE" = root average squared error = root mean squared error = oosRMSE. "Validation" = "test". "Freq" is the sample sizes in training and test. Looks like we were overoptimistic by 6x the standard error on predictions! Substantial overfitting.

(Model Validation

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Evaluating Binary Classifi. Models

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[JMP col validation... fit all models with validation ... save prediction formula cols... analyze model... model comparison] Conclusions? Model C looks the best. Where to go from here?

What did I do that wasn't legal? Remember a few slides ago? I looked at the test set four times! We need to solve this problem...