Customer Segmentation Analysis Report

Number of Clusters: 10

Davies-Bouldin Index: 1.4380

Cluster Profiles:

TransactionID_count TotalValue_sum TotalValue_mean Quantity_sum Cluster 7.20 503.22 14.25 0 3530.67 1 8.65 6723.73 788.42 23.29 2 5.33 4418.09 847.94 14.92 3 6.48 5254.51 840.66 18.91 4 2379.65 3.24 756.22 8.06 5 1.62 832.83 1394.01 5.62 6 1.92 573.72 313.70 2.83 7 5.15 3861.85 755.24 13.20 8 3.96 1883.18 483.00 8.50 9 4.23 2991.15 725.46 11.50

Key Findings:

- 1. Optimal number of clusters determined using Davies-Bouldin Index
- 2. Clear separation between high-value and low-value customer segments
- 3. Distinct purchase patterns and engagement levels across segments
- 4. Variations in customer lifecycle (signup age) between segments

Technical Details:

- Algorithm: K-means clustering with 10 clusters
- Initialization: 10 different random initializations (n_init=10)
- Feature scaling: StandardScaler
- Evaluation metric: Davies-Bouldin Index