

Bangalore, India ♦ [+91 8875519489](tel:+918875519489) ♦ ankitbbb162@gmail.com ♦ <https://www.linkedin.com/in/ankitbansal2101>
<https://ankit-bansal.netlify.app/> | <https://github.com/ankitbansal2101>

PROFESSIONAL SUMMARY

Strategic AI Product Manager with 4 years of experience building and scaling B2B SaaS products across aerospace, fintech, and utilities. Proven expertise in driving end-to-end product lifecycles, defining roadmaps, and leading cross-functional collaboration. Skilled in AI productization, automation, and analytics, with hands-on experience building AI-driven MVPs (RAG chatbots, no-code workflow tools, object detection, and automation products). Passionate about leveraging Generative AI, data, and emerging tech to solve business problems and accelerate product growth.

SKILLS

Product Management: Strategy, Roadmapping, Agile/Scrum, Stakeholder Management, Requirements Gathering, User Research, Metrics & KPIs, Experimentation (A/B Testing, Prototyping)

AI & Technical: Generative AI, RAG Applications, Workflow Automation, Python (Advanced), Machine Learning, API Research, AI-driven Prototyping, LLM Integrations, Computer Vision (Grounding DINO)

Data & Analytics: SQL, Product Analytics, Excel, Tableau, Clarity

Collaboration & Tools: Jira, Confluence, Figma, Miro, GitHub, Notion

WORK HISTORY

● Associate 2 Product Manager | Asteria Aerospace – Bangalore (Remote) | (Jan 2025 – Present)

- Defined product strategy and roadmap for drone data workflows, driving a **22% increase** in client adoption
- Built and deployed an AI-powered chatbot using RAG trained on SkyDeck's help documentation, **reducing support queries by 40%**, accelerating user learning, and **decreasing trial churn by 12%**
- Ideated and Launched Automated AI object detection using grounding dino and automated smart summaries using **LLM**
- Leveraged AI tools to rapidly prototype and build POCs, **accelerating design validation and development cycles**.
- Drove backlog grooming, sprint planning, and user feedback loops ensuring 95% on time, high-quality releases.

● Associate 2 Product Manager | IpaySmart (Smart Energy Water) – Noida | (Jan 2023 – Dec 2024)

- Owned Smart Revenue Recovery, integrating AI-driven payment risk models with dev & data teams; closed a major client in 1 month, boosted on-time payments by **12%**, and **added \$1M** to revenue.
- Launched Landlord Payments portal, securing adoption from **4 enterprise clients, contributing 15%** to ARR growth
- Streamlined backlog management & sprint execution across distributed teams, improving velocity by **20%** and reducing scope slippage.

● Associate Product Manager | Smart Energy Water – Noida | (Jul 2021 – Jan 2023)

- Partnered with design, dev & QA and closely worked on client requirements to launch 5+ new payment features, driving **25% uplift in** client adoption and expanding **ARR by \$3M**.
- Designed and delivered a Prepaid Billing & Payment solution → closed **4 enterprise deals in 6 months**, creating a new revenue stream.
- Conducted user research and collaborated with stakeholders to prioritize features, ensuring alignment with client needs and long-term strategy.

EDUCATION

B.Tech, 2017–2021

Punjab Engineering College - Chandigarh