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PROFESSIONAL SUMMARY

Strategic Product Manager with 4 years of experience delivering B2B SaaS products across aerospace, fintech, and utilities. Skilled in driving end-to-end product lifecycles, defining roadmaps, and leading cross-functional collaboration. Passionate about emerging tech, actively building AI-driven MVPs including RAG chatbots, no-code tools, and automation products.

SKILLS

Product Management: Product Strategy, Roadmapping, Agile/Scrum, Stakeholder Management, Requirements Gathering, User Research, Metrics & KPIs, A/B Testing

AI & Prototyping: AI-driven Prototyping, Rapid POC Development, No-code MVP Building, Workflow Automation

Data & Analytics: SQL, Product Analytics, Data-Driven Decision Making, Excel, BI Dashboards (Power BI, Tableau)

Collaboration & Tools: Jira, Confluence, Figma, Miro, GitHub, Notion

WORK HISTORY

● **Product Manager** | Asteria Aerospace – Bangalore (Remote) | (Jan 2025 – Present)

- Defined product strategy and roadmap for drone data workflows, aligning with aerospace client needs.
- Built and deployed an AI-powered chatbot using RAG trained on SkyDeck's help documentation, reducing support queries, accelerating user learning, and **decreasing trial customer drop-offs**.
- Launched Drone Log Analysis (telemetry anomaly detection) → replaced reliance on third-party tools and **drove new customer acquisition**.
- Leveraged AI tools to rapidly prototype and build POCs, **accelerating design validation and development cycles**.
- Drove backlog grooming, sprint planning, and user feedback loops to ensure iterative, high-quality releases.

● **Senior Product Analyst** | IPaySmart – Noida | (Jan 2023 – Dec 2024)

- Owned end-to-end delivery of Smart Revenue Recovery → boosted on-time payments by **12% in 3 months**.
- Defined requirements and shipped a Landlord Payments Portal, securing adoption from **4 enterprise clients**.
- Drove sprint planning and backlog management across distributed teams using Jira + Confluence.

● **Product Analyst** | Smart Energy Water – Noida | (Jul 2021 – Jan 2023)

- Partnered with design, dev, and QA to launch 5+ payment features → drove adoption among existing clients and unlocked additional **revenue streams**.
- Designed and delivered a Prepaid Billing & Payment solution → closed **4 enterprise deals in 6 months**, creating a new revenue stream.
- Conducted user research and collaborated with stakeholders to prioritize features, ensuring alignment with client needs and long-term strategy.

● **Business Analyst Intern** | Collegedunia – Gurgaon | (Jan 2020 – Jun 2020)

- Conducted competitor research using Python, SQL, and web scraping → enabled onboarding of **200+ colleges**.
- Automated data collection workflows for admissions news → reduced manual effort and improved team efficiency.
- Delivered insights through SQL-driven analysis to support product expansion decisions.

EDUCATION

B.Tech, 2017–2021

Punjab Engineering College - Chandigarh