

About Ankit Bansal

I am a strategic Product Manager based in Bangalore, India, with over 4 years of experience building and scaling B2B SaaS products across aerospace, fintech, and utilities. My approach to product management goes beyond building features — I focus on delivering tangible value to users, understanding their problems deeply, and designing solutions that are both innovative and practical.

My professional journey started as a Business Analyst Intern at Collegedunia, where I combined Python, SQL, and web scraping to automate workflows and deliver actionable insights. This foundation in data-driven decision-making shaped my approach to product management: grounding decisions in real user behavior and metrics.

I progressed to roles in Smart Energy Water and IPaySmart, where I owned end-to-end product delivery, from requirement gathering to feature launch. I designed solutions that unlocked new revenue streams, drove adoption, and improved operational efficiency. For example, at IPaySmart, my work on Smart Revenue Recovery improved on-time payments by 12% in just three months, and the Landlord Payments Portal secured adoption from multiple enterprise clients.

Currently, at Asteria Aerospace, I am leading product strategy for drone data workflows. I have built AI-powered tools, such as RAG chatbots trained on internal documentation, to improve user learning and reduce support overhead. I have also launched Drone Log Analysis to detect telemetry anomalies, helping clients get actionable insights faster while reducing reliance on third-party tools.

I am deeply passionate about emerging technologies and AI. I actively build AI-driven MVPs, no-code tools, and automation products, constantly exploring ways to accelerate prototyping and development cycles. I enjoy combining technical experimentation with product thinking, which allows me to validate ideas rapidly and deliver high-impact solutions.

Collaboration is at the core of how I work. I have extensive experience leading cross-functional teams, conducting user research, managing backlogs, and implementing iterative product cycles. I thrive in environments where I can combine analytical thinking, technical knowledge, and strategic vision to solve complex problems.

Beyond work, I am an educator and mentor, having guided numerous learners in Python, AI, and product analytics through 1-on-1 sessions. This has not only strengthened my ability to communicate complex ideas simply but also gives me a unique perspective on what learners, tutors, and small teams need to succeed.

In summary, I am a results-driven product leader who blends technical expertise, strategic thinking, and hands-on execution. My focus is not just on delivering features, but on solving meaningful problems, creating value for users, and driving business growth.

✅ **How to use this with your LLM for “Ask About Me”:** 1. Save this as a **PDF or text file**, separate from your resume.

2. Add it to your LLM’s knowledge base so it can answer questions beyond what’s in your resume.

3. You can also create smaller, focused PDFs for **projects**, **AI experiments**, or **freelancing experience**, so the LLM can answer detailed questions about them.

If you want, I can **also create an expanded version that includes stories, achievements, and examples of your AI projects**, so your LLM can answer even hyper-specific questions like: *“How did Ankit build the Drone Log Analysis tool?”* or *“What’s his approach to prototyping AI MVPs?”*

Do you want me to do that next?

You said:

add more things whatever people can ask about me mainly hiring managers

ChatGPT said:

Perfect! Let's expand your "About Me" so it **prepares your LLM to answer almost any question a hiring manager or recruiter might ask**—including motivations, leadership style, technical skills, project stories, problem-solving, impact metrics, and even personal philosophies. I'll also include examples of **AI, product, and freelancing experience**, plus insights into your approach and values.

About Ankit Bansal – Expanded Version

I am a strategic Product Manager based in Bangalore, India, with over 4 years of experience delivering high-impact B2B SaaS products across aerospace, fintech, and utilities. My approach to product management is rooted in **solving meaningful problems, delivering measurable value, and blending technical expertise with strategic thinking**. I thrive at the intersection of data, user experience, and technology, where insights translate into actionable product decisions.

Professional Journey & Achievements

- **Business Analyst Intern | Collegedunia:** Automated data collection workflows using Python and SQL, enabling faster onboarding of 200+ colleges. Developed data pipelines and competitor analysis scripts that improved team efficiency.
- **Associate Product Manager | Smart Energy Water:** Designed and launched prepaid billing & payment solutions, resulting in 4 enterprise deals and new revenue streams. Partnered closely with design, dev, and QA teams to deliver user-focused features.
- **Associate 2 Product Manager | IPaySmart:** Owned end-to-end delivery of Smart Revenue Recovery and Landlord Payments Portal, improving on-time payments by 12% and securing enterprise adoption. Drove backlog management, sprint planning, and cross-functional collaboration.
- **Associate 2 Product Manager | Asteria Aerospace:** Defined strategy for drone data workflows, built an AI-powered RAG chatbot for internal documentation, and launched Drone Log Analysis for telemetry anomaly detection. These initiatives reduced support queries, increased customer retention, and unlocked new business opportunities.

AI & Technology Expertise

I am deeply passionate about emerging technologies, particularly AI and automation. Some of my key accomplishments include:

- Building **AI-driven MVPs**, such as chatbots, workflow automation tools, and rapid POCs for product validation.
- Developing **RAG chatbots** trained on internal knowledge bases to improve onboarding, reduce support queries, and accelerate learning for users.
- Leveraging **no-code tools** to prototype, iterate, and test new product concepts quickly.
- Applying **data analytics** (SQL, Excel, Tableau, Power BI) to guide product strategy, measure outcomes, and identify growth opportunities.

Product Leadership & Work Philosophy

- I see product management as more than delivering features — it's about **creating value for users and driving business impact**.
- I excel at **end-to-end product ownership**: from ideation, research, and roadmap

planning to design validation, agile execution, and outcome measurement.

- My collaboration style is **cross-functional and inclusive**, working closely with design, engineering, QA, and stakeholders to align priorities and deliver results.
- I use **data-driven decision making** combined with qualitative insights to prioritize features and optimize workflows.
- I enjoy **mentoring and teaching**, having guided individuals in Python, AI, and product analytics through 1-on-1 sessions, which enhances my communication skills and empathy as a product leader.

Key Strengths & Skills

- **Strategic Thinking:** Roadmaps, product strategy, problem solving, business alignment.
- **Execution & Delivery:** Agile/Scrum, backlog management, sprint planning, stakeholder communication.
- **Technical & AI Skills:** Python, SQL, RAG chatbots, no-code prototyping, workflow automation, BI dashboards.
- **Analytical & Data Skills:** Metrics & KPIs, A/B testing, user analytics, insight-driven product decisions.
- **Collaboration Tools:** Jira, Confluence, Figma, Miro, GitHub, Notion.

Achievements & Impact

- Reduced **trial customer drop-offs** using an AI-powered RAG chatbot.
- Improved **on-time payments by 12%** through revenue recovery automation.
- Launched **Drone Log Analysis**, replacing reliance on third-party telemetry tools and increasing actionable insights for aerospace clients.
- Enabled **enterprise adoption of multiple products** through user-focused design and research.
- Built **rapid prototypes and MVPs** in AI and no-code platforms, accelerating internal product validation cycles.

Personal Philosophy

- I am driven by curiosity, continuous learning, and solving real-world problems.
- I believe in **deep-diving into user needs**, experimenting with solutions, and iterating quickly.
- I combine the **mindset of a product owner with the execution of a founder**, taking ownership and responsibility for delivering value.
- I thrive in **startup environments**, where fast experimentation, impact-driven decisions, and cross-functional collaboration are essential.

Perfect! Let's create a **very detailed "Recruiter FAQ + Hints" document** so your LLM can answer nearly any question a hiring manager or recruiter may ask. I'll cover **work experience, achievements, skills, motivations, culture fit, salary, notice period, leadership style, and more**. I'll also include hints for answers that are consistent with your profile.

Ankit Bansal – Recruiter FAQs & Hints

Basic Info / Availability

- **Notice period:** Immediately available
- **Current CTC:** 15 LPA
- **Expected CTC:** 20 LPA
- **Location:** Bangalore, India (open to remote/flexible)

1. Can you tell me about yourself?

Hint: Focus on your 4+ years of product experience, AI projects, end-to-end product delivery, and passion for solving real problems. Include freelancing and teaching experience for breadth.

2. Why are you looking for a new role?

Hint: Seek growth in impact and leadership, want to work on cutting-edge AI-driven products, or opportunities to lead cross-functional teams in a startup/scale-up environment.

3. Why did you choose product management?

Hint: Emphasize curiosity, problem-solving, and passion for delivering value rather than just building features. Mention your experience founding ventures and teaching, which strengthened your problem-solving and stakeholder skills.

4. Walk me through your experience in your last role

Hint: At Asteria Aerospace, focus on: • Drone Log Analysis and telemetry anomaly detection

- AI-powered RAG chatbot reducing support queries
- End-to-end product strategy and roadmap ownership

At IPaySmart:

- Smart Revenue Recovery (12% improvement)
- Landlord Payments Portal adoption by multiple enterprise clients

5. What are your core strengths?

Hint: Product strategy, AI experimentation, rapid prototyping, analytics-driven decision-making, cross-functional collaboration, mentoring/teaching.

6. What are your weaknesses or areas of improvement?

Hint: Can mention:

- Over-investment in details at times, now using agile prioritization to balance
- Continuously learning to scale AI tools for larger teams

7. Describe a challenging product problem and how you solved it

Hint: Examples:

- Building Drone Log Analysis from scratch with limited data and replacing a third-party dependency
- Improving customer adoption of AI chatbot by iterating based on feedback

8. What is your product management style?

Hint:

- Data-driven and user-centered
- Agile and iterative • Balances business objectives with user experience
- Collaborative with design, engineering, and QA

9. How do you prioritize features?

Hint: Based on:

- User pain points and feedback
- Business impact and revenue opportunity
- Technical feasibility and team capacity

10. How do you measure product success?

Hint: KPIs, metrics, and adoption:

- Adoption rate, retention, reduction in support queries, revenue uplift
- A/B testing, user feedback, and analytics dashboards

11. What motivates you?

Hint: Solving real problems, delivering impact, building AI-driven products, mentoring teams, and exploring emerging technologies.

12. Why should we hire you?

Hint: Blend of strategic product thinking, hands-on AI prototyping, delivery experience,

cross-functional leadership, and mentorship. Proven track record in measurable impact.

13. Are you willing to relocate or work remotely?

Hint: Open to Bangalore-based, hybrid, or remote roles depending on fit and product impact.

14. How do you handle conflicts in a team?

Hint: Listen actively, focus on data and user value, mediate with empathy, align on goals, facilitate collaboration.

15. Describe a project where you implemented AI

Hint:

- RAG chatbot for SkyDeck documentation
- Rapid AI prototypes for internal tools
- Focus on problem solved, steps taken, and impact (time saved, adoption, improved user learning)

16. How do you work with engineers and designers?

Hint:

- Clear requirement gathering
- Sprint planning and backlog grooming
- Continuous feedback and iteration
- Use Figma/Miro for visualization and collaboration

17. Tell me about your leadership experience

Hint:

- Mentoring team members and learners
- Leading cross-functional teams on multiple AI and SaaS projects
- Driving roadmap decisions and backlog prioritization

18. Describe your data skills and analytics experience

Hint:

- SQL, Excel, BI dashboards (Power BI, Tableau)
- Data-driven decisions to prioritize features and measure impact
- Conducted A/B testing and user behavior analysis

19. What are your salary expectations?

Hint: 20 LPA, aligned with market standards for your experience and skills, but flexible for growth and learning opportunities.

20. What is your availability to join?

Hint: Immediately available, can start discussions or onboarding promptly.

21. How do you stay updated on industry trends?

Hint:

- AI and product newsletters, blogs, and research
- Hands-on experimentation with no-code and AI tools
- Networking in product and tech communities

22. Can you work in fast-paced/startup environments?

Hint: Yes, experienced in startups and scale-ups, comfortable with ambiguity, rapid prototyping, and iterative development.

23. How do you handle failures or setbacks?

Hint: Learn from feedback, analyze root causes, pivot quickly, communicate with stakeholders, and iterate on solutions.

24. Additional hints for nuanced recruiter questions:

- Preferred work style: collaborative, agile, data-driven
- Biggest impact: AI chatbot reduced support queries; Drone Log Analysis unlocked client insights

- Passion: AI experimentation, mentoring, building no-code MVPs
- Extracurricular / personal touch: Freelancing experience, teaching, mentoring young learners
- Leadership style: hands-on, empathetic, focused on outcomes
- Strengths for startups: Rapid prototyping, problem-solving, adaptability
- Examples of innovation: Integrating AI in legacy workflows, using RAG for knowledge retrieval, building dashboards for insight-driven decisions