

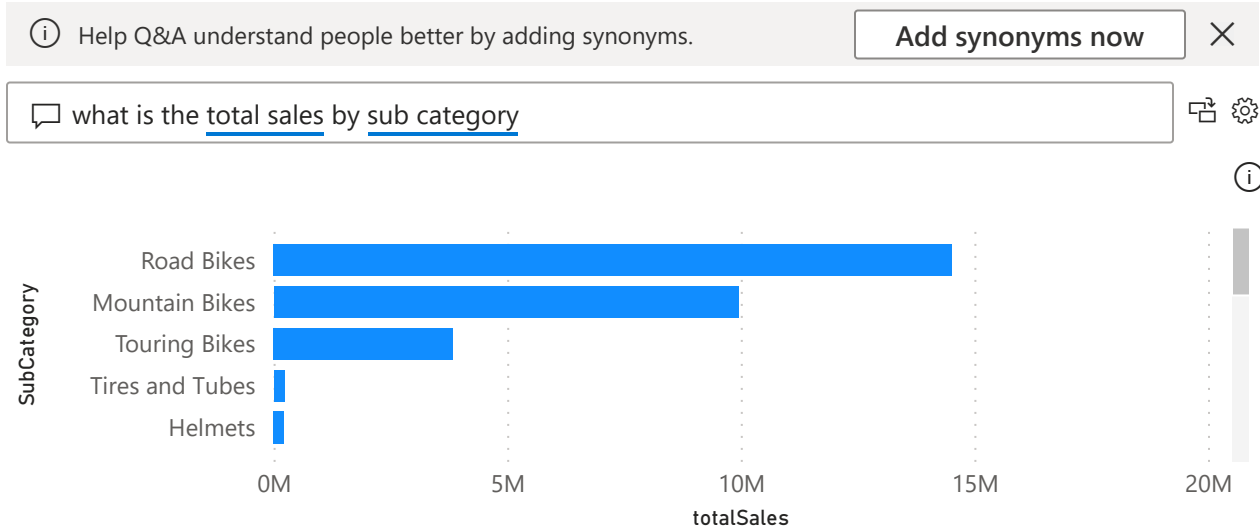
Year	Month	totalSales	Sum of BudgetAmount	variance	variance%
2016	Jan	8,86,668.84	\$8,71,119	\$15,550	1.8%
2016	Feb	8,47,413.51	\$8,58,350	(\$10,936)	-1.3%
2016	Mar	10,10,258.13	\$9,99,795	\$10,463	1.0%
2016	Apr	10,80,449.58	\$11,31,721	(\$51,271)	-4.5%
2016	May	11,96,981.11	\$12,26,351	(\$29,370)	-2.4%
2016	Jun	17,31,787.77	\$17,13,430	\$18,358	1.1%
2016	Jul	13,40,244.95	\$13,54,917	(\$14,672)	-1.1%
2016	Aug	14,62,479.83	\$15,77,564	(\$1,15,084)	-7.3%
2016	Sep	14,80,905.18	\$15,07,678	(\$26,773)	-1.8%
2016	Oct	16,08,750.53	\$16,74,817	(\$66,066)	-3.9%
2016	Nov	18,78,317.51	\$19,75,436	(\$97,118)	-4.9%
2016	Dec	19,49,361.11	\$19,78,396	(\$29,035)	-1.5%
Total		1,64,73,618.05	\$1,68,69,574	(\$3,95,956)	-2.3%

Country	Sum of SalesAmount	Sum of TaxAmt	Group
United States	\$69,18,179	5,53,454.33	North America
Australia	\$64,83,065	5,18,645.21	Pacific
United Kingdom	\$28,36,983	2,26,958.68	Europe
Germany	\$23,77,354	1,90,188.35	Europe
France	\$22,26,280	1,78,102.44	Europe
Canada	\$13,93,890	1,11,511.22	North America
Total	\$2,22,35,752	17,78,860.23	

FullName	totalSales
Turner, Jordan	15,999.10
Xu, Willie	13,490.06
Nara, Nichole	13,295.38
Henderson, Kaitlyn	13,294.27
He, Margaret	13,269.27
Dominguez, Randall	13,265.99
Gonzalez, Adriana	13,242.70
Hu, Rosa	13,215.65
Gill, Brandi	13,195.64
She, Brad	13,173.19
Total	1,35,441.25

Year	Month	Sum of BudgetAmount
2016	Jan	\$8,71,119
2016	Feb	\$8,58,350
2016	Mar	\$9,99,795
2016	Apr	\$11,31,721
2016	May	\$12,26,351
2016	Jun	\$17,13,430
2016	Jul	\$13,54,917
2016	Aug	\$15,77,564
2016	Sep	\$15,07,678
2016	Oct	\$16,74,817
2016	Nov	\$19,75,436
2016	Dec	\$19,78,396
Total		\$1,68,69,574

FiscalMonth	totalSales
Dec	31,80,923.99
Nov	31,14,646.27
Jun	30,64,629.66
Oct	27,78,842.08
Sep	26,10,615.17
Aug	25,02,386.86
Jul	23,75,856.68
May	20,76,069.60
Apr	20,09,169.29
Feb	18,99,606.67
Jan	18,60,422.16
Mar	18,34,668.15
Total	2,93,07,836.59





ADVENTURE WORKS Pvt. Ltd.

16.47M

totalSales

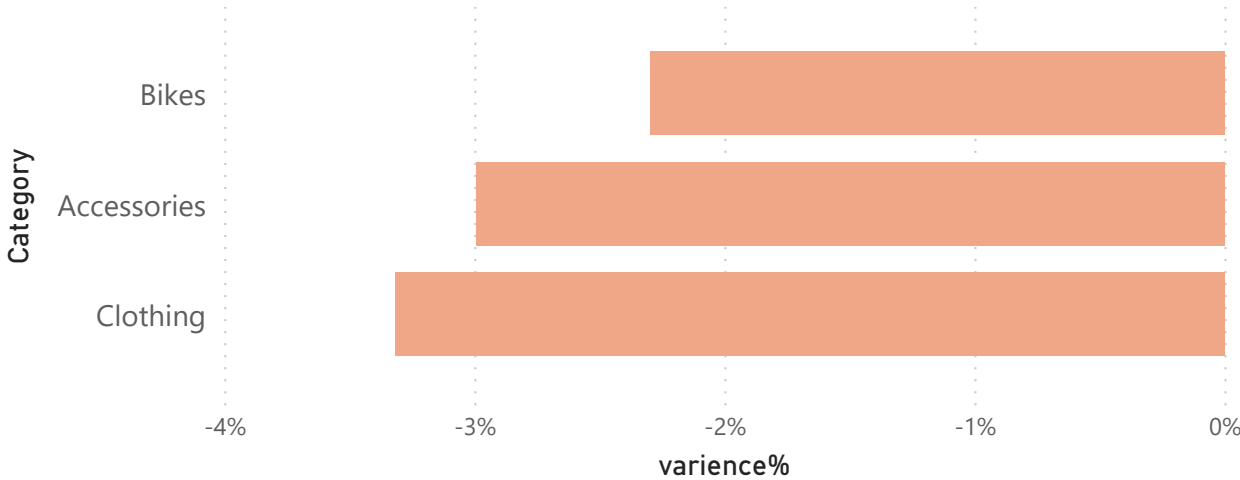
16.87M

budget

-2.3%

variance%

variance% by Category

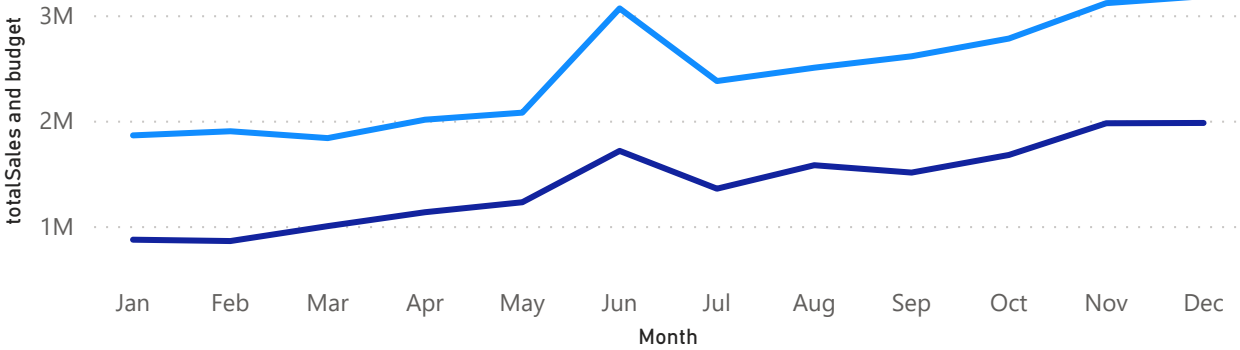


Region



totalSales and budget by Month

totalSales budget



variance% by Month

variance% -7.3% -2.8% 1.8%

