# **KPI**

1. Total revenue:

```
select sum(total_price) AS Total_Revenue from pizza_sales;
Results Messages
    Total_Revenue
    817860.05083847
2. Average Order value:
SELECT SUM(total_price) / COUNT(DISTINCT order_id) as Avg_Order_Value from
pizza_sales;
Avg_Order_Value
   38.3072623343546
3. Total Pizzas Sold:
SELECT SUM(quantity) AS Total_Pizza_Sold from pizza_sales;
Total_Pizza_Sold
   49574
4. Total Orders:
SELECT COUNT(DISTINCT order_id) AS Total_Orders from pizza_sales;
Total_Orders
   21350
5. Average Pizzas Per order:
6. Highest Selling day:
select Top 1 day(order_date) as day, sum(total_price) as revenue from pizza_sales
group by day(order_date)
order by revenue desc;
■ Results Messages
    day
    15
       30588.9000396729
7. Top 5 Selling day:
select Top 5 day(order_date) as day, sum(total_price) as revenue from pizza_sales
group by day(order_date)
order by revenue desc;
```

```
15
         30588.9000396729
 2
     4
         29675.6500282288
     27
         29655.9500255585
 3
         29608.550031662
         28097.4500274658
 5
     6
8. Worst Selling day:
select Top 1 day(order_date) as day, sum(total_price) as revenue from pizza_sales
group by day(order_date)
order by revenue;
day
        revenue
        16729.7000141144
   31
9. Worst 5 Selling day:
select Top 5 day(order_date) as day, sum(total_price) as revenue from pizza_sales
group by day(order_date)
order by revenue;
day revenue
    31 16729.7000141144
2
        20875.8000240326
3
    29
        23045.4000205994
        23988.4000282288
4
    28
        24154.8500213623
10. Highest Selling Month:
select Top 1 month(order_date) as month, sum(total_price) as revenue from pizza_sales
group by month(order_date)
order by revenue desc;
revenue
          72557.9000740051
11. Worst Selling Month:
select Top 1 month(order_date) as month, sum(total_price) as revenue from pizza_sales
group by month(order_date)
order by revenue;
month
          revenue
          64027.6000785828
   10
```

select Top 1 pizza\_size, sum(total\_price) as Total\_Price from pizza\_sales

 ■ Results ■ Messages revenue

12. Top Deemanding pizza size:

day

```
group by pizza_size
order by Total_Price desc;
 pizza_size Total_Price
              375318.701004028
13. Worst Demanding pizza size:
select Top 1 pizza_size, sum(total_price) as Total_Price from pizza_sales
group by pizza size
order by Total Price;
pizza_size Total_Price
    XXL
              1006.6000213623
14. Worst Demanding pizza category
select Top 1 pizza_category, sum(total_price) as Total_Price from pizza_sales
group by pizza_category
order by Total Price;
pizza_category Total_Price
                193690.451004028
    Veggie
15. Top Demanding pizza category:
select Top 1 pizza_category, sum(total_price) as Total_Price from pizza_sales
group by pizza_category
order by Total_Price desc;

    ■ Results    ■ Messages

     pizza_category
                Total_Price
                220053.100021362
16. Top 5 selling pizzas:
select Top 5 pizza_name, sum(total_price) as Total_Price from pizza_sales
group by pizza_name
order by Total_Price desc;
Total_Price
    pizza_name
    The Thai Chicken Pizza
                         43434.25
    The Barbecue Chicken Pizza
                         42768
    The California Chicken Pizza 41409.5
3
    The Classic Deluxe Pizza
                         38180.5
```

The Spicy Italian Pizza

34831.25

```
17 Worst 5 selling pizzas:
select Top 5 pizza_name, sum(total_price) as Total_Price from pizza_sales
group by pizza_name
order by Total_Price;
```

⊞ F	Results 🗐 Messages	
	pizza_name	Total_Price
1	The Brie Carre Pizza	11588.4998130798
2	The Green Garden Pizza	13955.75
3	The Spinach Supreme Pizza	15277.75
4	The Mediterranean Pizza	15360.5
5	The Spinach Pesto Pizza	15596

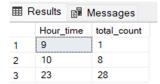
## 18. Top 3 order time:

```
select Top 3 DATEPART(hh,order_time) as Hour_time,
count(distinct order_id) as total_count from pizza_sales
group by DATEPART(hh,order_time)
order by total_count desc;
```



#### 19. Worst 3 Order Time:

```
select Top 3 DATEPART(hh,order_time) as Hour_time,
count(distinct order_id) as total_count from pizza_sales
group by DATEPART(hh,order_time)
order by total_count;
```



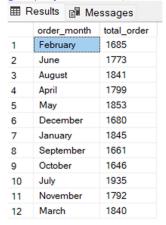
#### 20. Weekly order trend:

```
select datename(dw,order_date) as order_day,
count(distinct order_id) as total_order from pizza_sales
group by datename(dw,order_date)
```

⊞ F	Results 🗐 M	essages
	order_day	total_order
1	Saturday	3158
2	Wednesday	3024
3	Monday	2794
4	Sunday	2624
5	Friday	3538
6	Thursday	3239
7	Tuesday	2973

## 21. Monthly Trend:

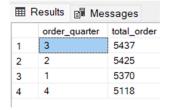
select datename(month,order\_date) as order\_month,
count(distinct order\_id) as total\_order from pizza\_sales
group by datename(month,order\_date)



#### 22. Quarterly Trend:

select datename(QUARTER,order\_date) as order\_quarter,
count(distinct order\_id) as total\_order from pizza\_sales
group by datename(QUARTER,order\_date)

select datename(QUARTER,order\_date) as order\_quarter,
count(distinct order\_id) as total\_order from pizza\_sales
group by datename(QUARTER,order\_date)
order by total\_order desc;



22. Total Sales by pizza category:

select pizza\_category,sum(total\_price)\*100/
(select sum(total\_price) from pizza\_sales) as '%Sales'
from pizza\_sales

group by pizza\_category
order by '%Sales' desc;

<b>III</b>	Results 🗐 Mes	sages
	pizza_category	%Sales
1	Classic	26.9059602306976
2	Supreme	25.4563112111462
3	Chicken	23.9551375322885
4	Veggie	23.6825910258677

```
23. Percentage of Sales by Pizza size:
select pizza_size,sum(total_price)*100/
(select sum(total_price) from pizza_sales) as '%Sales'
from pizza_sales
group by pizza_size
order by '%Sales' desc;
```

	pizza_si	ze	%Sales
1	L		45.8903330244889
2	М		30.492044420599
3	S		21.7734684107037
4	XL		1.72107684995364
5	XXL		0.123077294254725

24.