# Ankit Seal

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# Professional Summary

Senior Industry 4.0 & Digital Factory leader and IoT Solution Architect delivering end-to-end IIoT, edge, and IT/OT convergence solutions from presales and solution design through implementation and post-deployment support. I design scalable, secure digital architectures that integrate PLCs/SCADA/MES with analytics platforms to enable predictive maintenance, OEE improvement, energy optimisation, and real-time insights. Well-versed in translating business goals into executable roadmaps and measurable outcomes, I build practical, deployable, and innovative solutions across embedded systems, machine vision, data processing, and product design. Passionate about advancing AI in manufacturing to create future-ready, intelligent, and agile factories.

# Experience

#### 2023-Present Senior Industrial IoT Applications Consultant & Solutions Architect, CAD-IT UK

- O System & Architecture Design: Defined IIoT reference architectures, onboarding playbooks, and ISA-95 data models; established standards for IT/OT connectivity and vendor integration.
- O Data Strategy & Analytics: Designed pipelines to normalise OPC UA/MQTT/Modbus telemetry and integrated historians/time-series data into Siemens Insights Hub, enabling predictive maintenance, OEE, and quality insights.
- Scalability & Performance: Built containerised edge gateways and services (Docker, Node-RED, Python) for real-time, high-performance industrial data acquisition and analytics across hundreds of assets.
- Collaboration & Leadership: Coordinated production, IT, maintenance, and vendor teams; ran discovery workshops and adoption programmes; produced solution documentation and facilitated knowledge transfer.
- Strategic Partnership: Delivered an IIoT factory solution for a global aerospace manufacturer, enabling secure IT/OT convergence, real-time analytics, and digital transformation in a complex manufacturing environment.
- Security & Resilience: Applied IEC 62443 and ISO 27001-aligned principles for data segregation, access control, and risk-aware monitoring.

#### 2022–2023 IT Solutions Technical Analyst, Bristol Water

- O Automation & Process Optimisation: Designed and deployed RPA bots to streamline workflows and reduce manual effort across functions.
- Data-Driven Decision Support: Prototyped Al-enabled tools and IoT monitoring solutions, accelerating operational insights.
- Innovation & Experimentation: Produced proof-of-concepts (PoCs) to validate feasibility and value; documented outcomes and facilitated handovers to business stakeholders.

#### 2018–2021 Technology Associate, OneDot Automation

- O Product Development & IP: Invented and prototyped a patented wireless in-wall smart-home controller; delivered privacy-focused automation (Node-RED/Node.js/openHAB).
- Real-time Tracking: Engineered a real-time asset/staff tracking solution, integrating IPS with ESP32 (**Embedded C++**) for reliable location telemetry.
- Medical Imaging AI: Deployed a cloud U-Net pipeline on Google Cloud Platform for chest X-ray GGO detection; packaged inference for scalable use.

## 2019–2022 Lecturer (Part-time), University of the West of England

 Teaching & Labs: Taught Computer Vision fundamentals and led hands-on MATLAB labs; created practical exercises that connected theory to real-world problem-solving.

### Education

2021-2023 MPhil. Research in Machine Vision, University of the West of England

Thesis: 3D Printed Object Authentication using Micro and Macro Surface Textures and Geometric

2016–2018 MSc. Robotics, University of Bristol

Final Project: Indoor Localisation System using Low Power Bluetooth

2013–2016 BEng. (Hons) Electronics, Anglia Ruskin University (Cambridge Campus)

# Career Highlights & Certifications

- Led a smart-factory digital transformation for a FTSE 250, multi-site UK retailer as part of a Continuous Improvement
   (CI) programme; deployed OEE across multiple lines to drive operational excellence.
- Scaled IIoT to 350+ assets, enabling real-time insights, remote monitoring, and diagnostics, contributing to cost savings of £3M+.
- Delivered IIoT factory deployment for a global aerospace manufacturer, enabling secure IT/OT convergence, advanced analytics, and digital transformation outcomes.
- Delivered end-to-end Siemens Insights Hub deployments (architecture, edge acquisition, analytics, KPI dashboards)
  across diverse manufacturing environments.
- o Certified Associate: Siemens Insights Hub Presales, Service, and Customer Success.
- O Patent holder: Wireless in-wall smart-home controller (IoT product design).
- Pursuing (self-study): AWS Solutions Architect & TOGAF.

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IT/OT Solution Architecture Design reference architectures and roadmaps for plant-to-enterprise integration (MES, SCADA, PLCs  $\leftrightarrow$  ERP/Cloud) aligned to ISA-95.

Smart Manufacturing & CI

Define use cases and deliver value realisation for OEE improvement, predictive maintenance, quality analytics, and energy optimisation.

Operations Integration MES/SCADA/PLC data modelling and interoperability; historian

integration; standards-based connectivity.

Data Strategy, Analytics & AI Apply ML & computer vision for anomaly/predictive quality and edge

inference; enable data-driven decisions at scale.

Stakeholder Leadership & Collaboration Lead cross-functional teams; run workshops, RFIs/RFPs, and adoption

programmes to align technology with business goals.

Delivery Excellence Drive rollouts through documentation, knowledge transfer, hypercare,

and post-deployment support for long-term stability.

Security & Standards Working knowledge of IEC 62443 and ISO 27001 (risk-aware, security-

by-design principles).

# Technical Skills

Platforms & Cloud Siemens Insights Hub; Google Cloud (Compute/Storage/AI/ML); Azure IoT

(IoT Hub/Edge — exposure/PoCs).

Edge & Integration Edge gateways; Docker; Node-RED; RESTful APIs; webhook integrations; OPC

**UA** clients/servers; **MQTT** brokers.

Industrial Connectivity OPC UA, MQTT, Modbus, PROFINET, Ethernet/IP; PLC/DCS interfacing and

OT data acquisition.

Databases & Storage SQL (relational); time-series/historians; cloud object storage; embedded DBs (e.g.

SQLite).

Programming & ML Python; SQL; Node.js/Node-RED; MATLAB; Embedded C++; TensorFlow,

Keras, PyTorch; pandas, NumPy, scikit-learn.

Computer Vision OpenCV; scikit-image; classical & deep CV pipelines; image pre-/post-processing.

Data Engineering Python ETL; batch/stream processing; schemas & serialisation (JSON, CSV,

Parquet); data validation & QC.

Observability & Dev Practices Git; logging/telemetry; API testing; container build workflows; basic CI pipelines.

Visualisation Custom dashboards; KPI & time-series charting; matplotlib; Plotly.