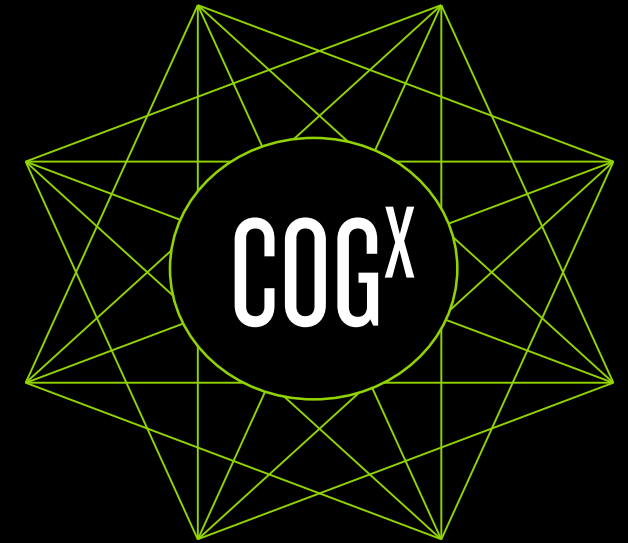


# COG<sup>X</sup> KICKOFF

Cognitive Xtraction

Wednesday, June 21, 2017



# AGENDA

|   |                                 |   |
|---|---------------------------------|---|
| 1 | OBJECTIVES                      | <ul style="list-style-type: none"><li>• Provide background and discuss the vision of the COG<sup>X</sup> Platform</li></ul> |
| 3 | PLATFORM ROADMAP & ARCHITECTURE | <ul style="list-style-type: none"><li>• Discuss high-level roadmap, and functional and technical architecture</li></ul>     |
| 4 | OWNERSHIP                       | <ul style="list-style-type: none"><li>• Discuss roles and responsibilities across teams, and meeting cadence</li></ul>      |
| 5 | NEXT STEPS                      | <ul style="list-style-type: none"><li>• Discuss tactical next steps</li></ul>   |

# COG<sup>X</sup> OBJECTIVES

# OUR MISSION

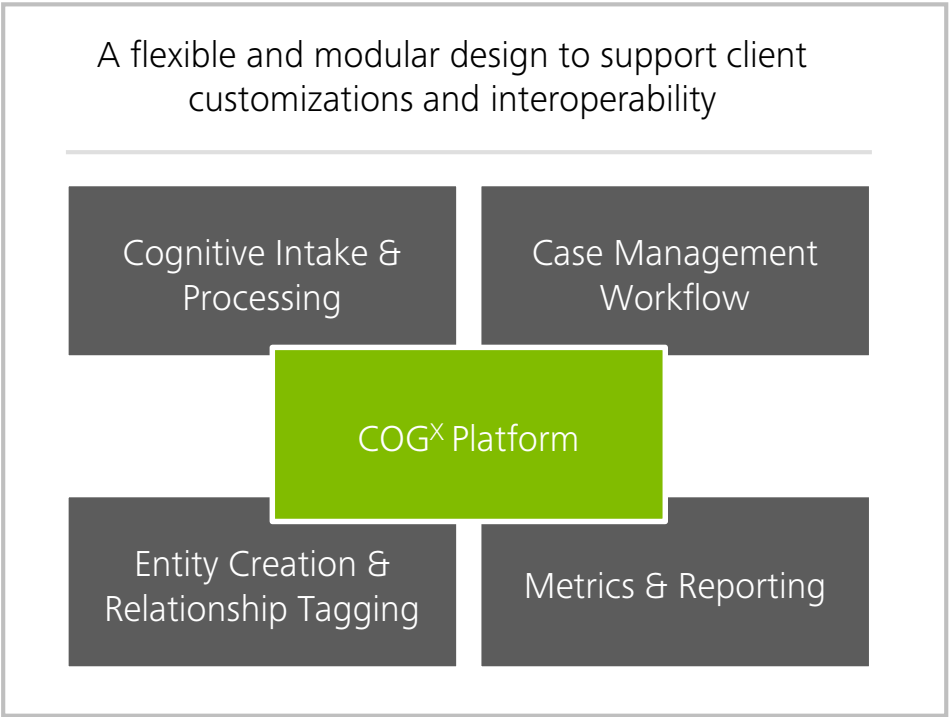
**COG<sup>x</sup> IS A COGNITIVE PLATFORM** THAT TRANSFORMS  
RAW INFORMATION INTO DIGITAL DATA FORMATS TO  
SUPPORT ANALYSIS AND WORKFLOW EXECUTION

Designed to replicate human thinking in order to learn and infer more accurate outputs, COG<sup>x</sup> utilizes cognitive technology to automate and improve the process of ingesting and analyzing semi-structured and unstructured information

# WHAT WE ARE GOING AFTER

The market lacks a product that can process a variety of information types (e.g., paper documents), with high accuracy, that can be tailored to solve specific use cases. To satisfy this unmet need, we will develop a cognitive platform that provides core information processing capabilities that can be configured to enable specific solutions

## Cognitive Platform



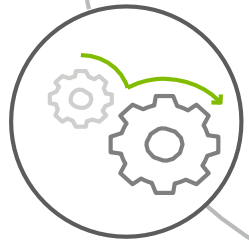
## Enabling Solutions

|   |  |
|---|--|
| <b>Provider/Claim Intake:</b> IOCR on paper documents to automatically extract key fields required to update a provider's profile and adjudicate claims |  |
| <b>Adverse Events:</b> IOCR and NLP analysis on AE reports to classify patient and event information for reporting and investigation                    |  |
| <b>Others:</b> Fraud waste & abuse analysis, as well as financial document processing   |  |

# BUILDING THE COGNITIVE ADVANTAGE

The COG<sup>x</sup> platform is aligned to Deloitte's cognitive advantage portfolio, directed towards building our robotics and process automation capabilities

Cognitive Insight



Robotics & Process  
Automation



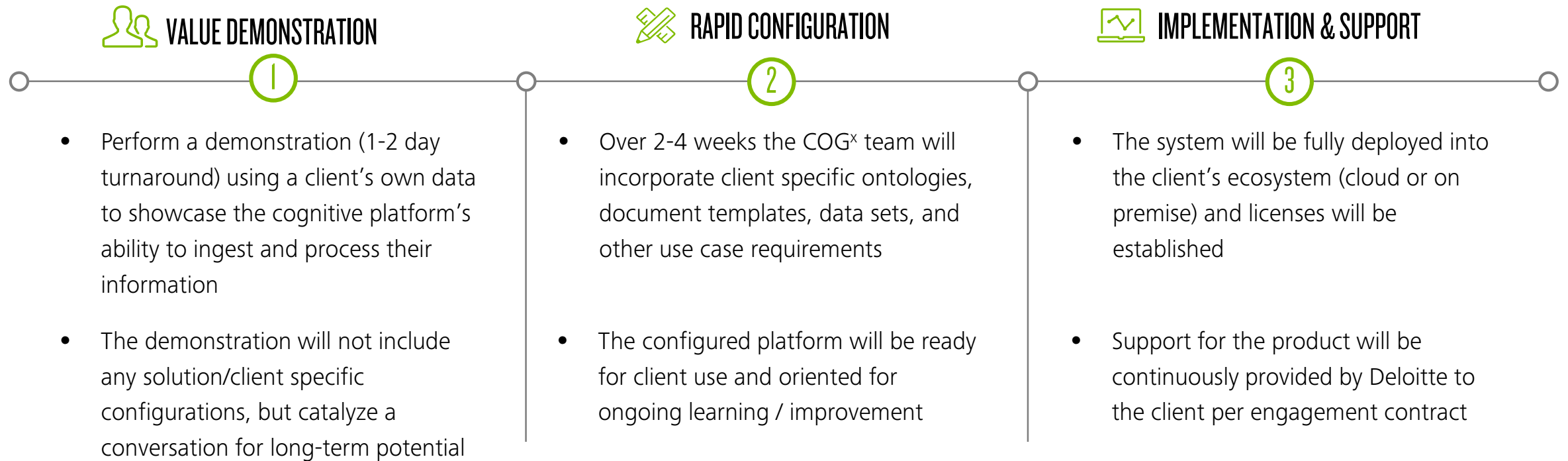
Cognitive  
Engagement

**Robotics and process automation** will serve as the primary emphasis of the COG<sup>x</sup> platform aimed at accelerating existing client processes and augmenting resources with consolidated information

**Cognitive engagement bots** that leverage the information extracted by the platform can serve as a potential future extension of the platform

# HOW WE WILL ENGAGE OUR CLIENTS

We will drive our client pipeline from initial conversation to operation through an iterative, three step approach



## COG<sup>x</sup> VALUE PROPOSITION

### Faster (Speed)

- Adoption of the platform will automate and expedite existing client processes

### Better (Accuracy/Satisfaction)

- Cognitive capabilities can provide outputs with comparable precision to humans

### Cheaper (Cost)

- Automation of manual tasks will significantly reduce client operational costs

# DEPLOYMENT OPTIONS

Deloitte will have a variety of options to implement and operate the COG<sup>x</sup> platform for clients

## ENGAGEMENT ORIENTATION

## INFRASTRUCTURE MODEL

## INITIAL & ONGOING FEES



### OOTB Configured Product

Deloitte configures the product based on the client specific solution requirements; however, the client takes on the responsibility of building out additional customizations (e.g., screens, integrations)



### On-premise

Deloitte works with the client to deploy the software

### SaaS

Deloitte hosts the solution



- Flat product fee for configuration & deployment
- Yearly licensing fee
- Infra support fee (if SaaS)
- Potential VBB arrangement



### Customized Product

In addition to configuring the product, Deloitte will build customizations (e.g., screens, integrations) as needed for the client



### On-premise

Deloitte works with the client to deploy the software

### SaaS

Deloitte hosts the solution



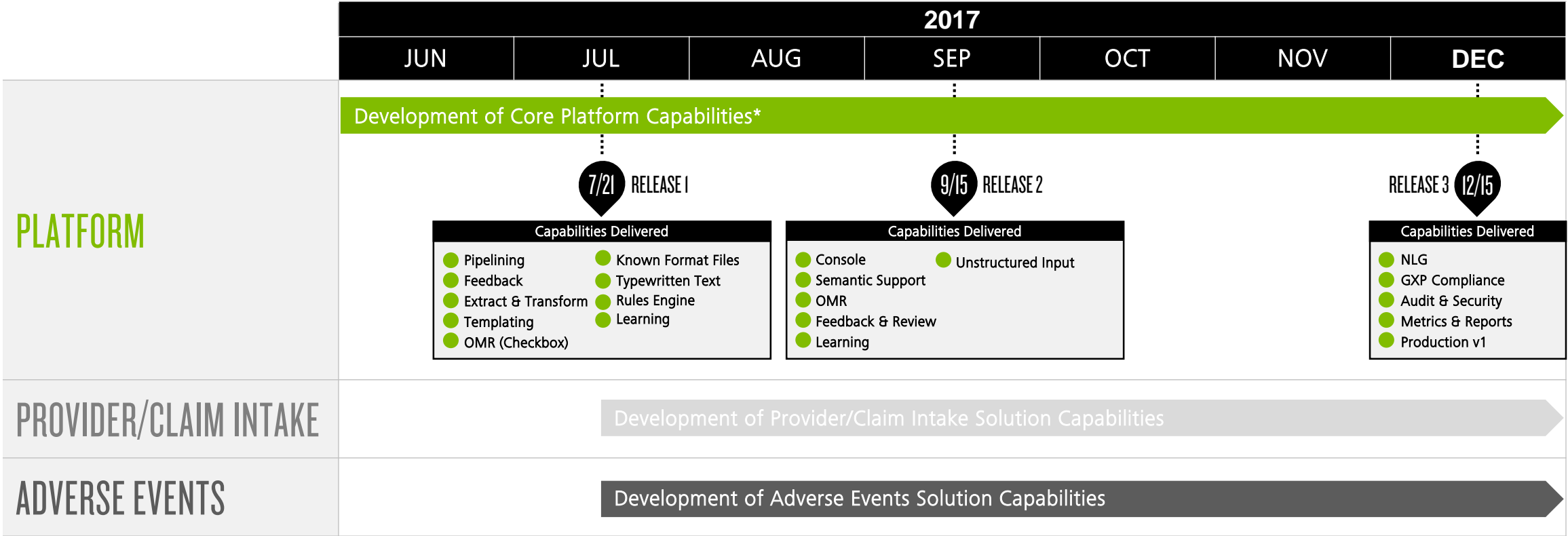
- Flat product fee for configuration & deployment
- T&M implementation fee
- Yearly licensing fee
- Infra support fee (if SaaS)
- Potential VBB arrangement



# COG<sup>x</sup> ROADMAP & ARCHITECTURE

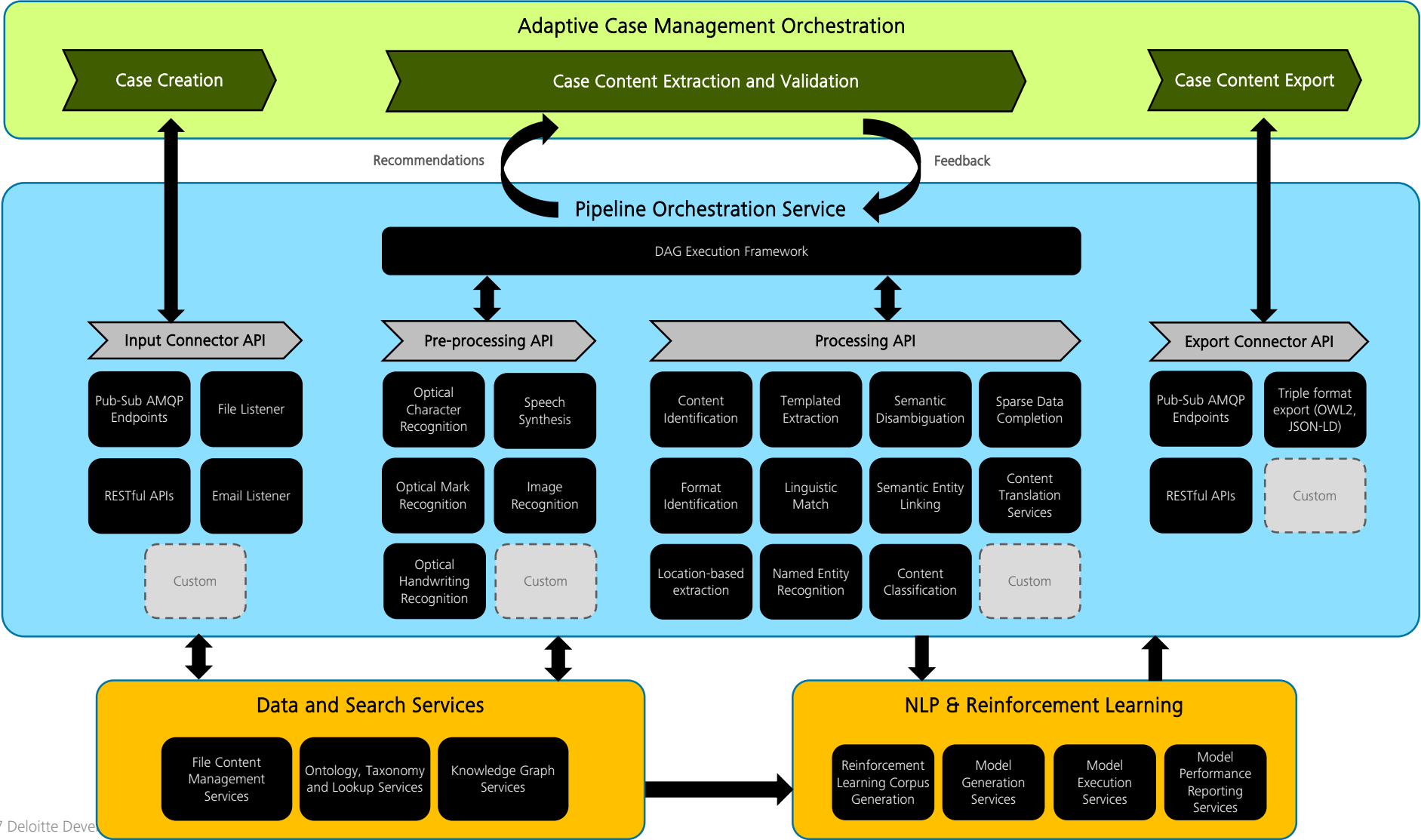
# NEAR TERM ROADMAP

Initially, while the platform is being developed, solutions will be developed in parallel in order to be able to meet client commitments while minimizing duplication where possible. Once the platform has attained significant maturity, new clients will use solutions configured and implemented on the platform while existing clients may be migrated

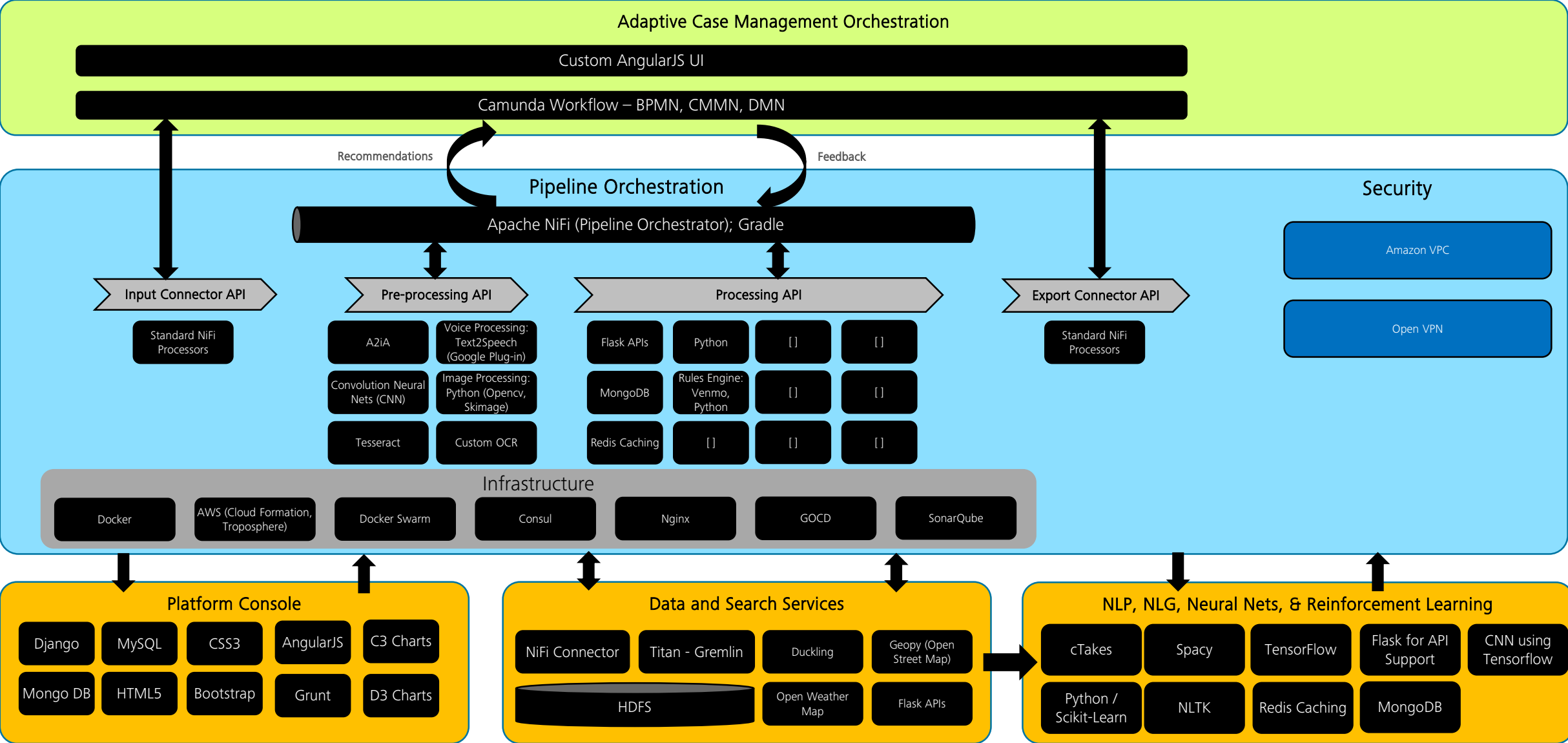


Following each major platform release, capabilities developed for the platform will be integrated into each applicable solution

# FUNCTIONAL ARCHITECTURE



# WIP TECHNICAL ARCHITECTURE



# COG<sup>X</sup> OWNERSHIP

# DEVELOPMENT RESPONSIBILITIES

High level development responsibilities are as follows

## DELOITTE US



### Requirements

Translate markets needs into business requirements for platform and solutions



### Sales & Marketing

Lead client opportunity identification and go to market sales strategy



### Learning Framework Design

Design reinforcement learning techniques

## DELOITTE USI



### Delivery Management

Own the delivery execution across development groups



### OCR Integration & Semi-Structured Extraction

Develop OCR integration and extraction capabilities for semi-structured information sources

## XPMS



### NLP

Develop ontologies and NLP models



### Pipeline Processing

Develop processing pipeline



### Capability Integration

Integrate capabilities developed across groups into the platform

## INNOMINDS



### User Interface

Develop front-end screens

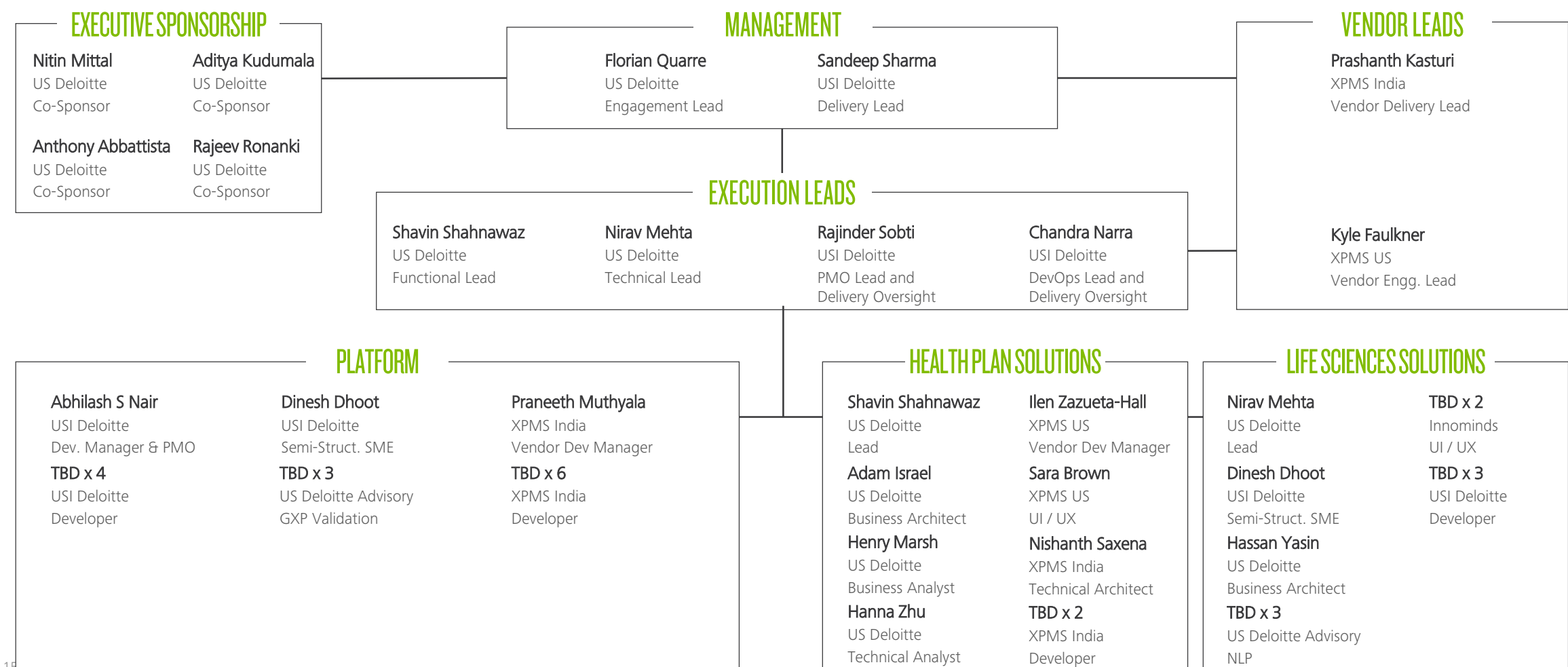


### Workflow and Case Management

Develop back-end workflow and case management

# TEAM ORG CHART

Coordinated under a centralized leadership team, platform resources will develop the core COG<sup>x</sup> capabilities while solution teams will develop use case specific capabilities enabled by the platform



Note: Initially, there will be some cross-sharing of resources between platform and solutions. Eventually, there will be a greater shift of resources to platform than solution

# MEETING CADENCE

The following recurring meetings will be conducted to ensure alignment across teams throughout the development of the platform

| NAME                                     | FREQUENCY   | ATTENDEES   | FOCUS   |
|--|---|---|---|
| Workthread Scrum                         | <ul style="list-style-type: none"> <li>Daily</li> </ul>                       | <ul style="list-style-type: none"> <li>Individual platform/solution workthreads</li> </ul>                              | <ul style="list-style-type: none"> <li>Discuss – as individual threads – work done since last scrum, work to be done before next scrum, and roadblocks</li> </ul>   |
| Scrum of Scrums                          | <ul style="list-style-type: none"> <li>Every Tuesday/Thursday</li> </ul>      | <ul style="list-style-type: none"> <li>Key representatives from each workthread</li> </ul>                              | <ul style="list-style-type: none"> <li>Discuss – as a consolidated group – work done since last scrum, work to be done before next scrum, and roadblocks</li> </ul>   |
| Execution Lead Meeting                   | <ul style="list-style-type: none"> <li>Every Tuesday morning</li> </ul>       | <ul style="list-style-type: none"> <li>Execution leads</li> <li>Management leads</li> </ul>                             | <ul style="list-style-type: none"> <li>Align as a core group</li> <li>Follow-up on key outstanding action items</li> <li>Discussion questions regarding plan, budget, resources, risks, infra, and ops</li> </ul>   |
| Sponsor Update                           | <ul style="list-style-type: none"> <li>Every 2 weeks</li> </ul>               | <ul style="list-style-type: none"> <li>Executive sponsors</li> <li>Management leads</li> <li>Execution leads</li> </ul> | <ul style="list-style-type: none"> <li>Update to leadership on progress to date</li> <li>Key decisions if any needed</li> </ul>   |
| Demo, Retrospective, and Sprint Planning | <ul style="list-style-type: none"> <li>Every 2<sup>nd</sup> Friday</li> </ul> | <ul style="list-style-type: none"> <li>Workthreads</li> <li>Management leads</li> <li>Execution leads</li> </ul>        | <ul style="list-style-type: none"> <li>Demo of sprint working software</li> <li>Review of what to start doing, stop doing, and continue doing</li> <li>Review stories planned for next sprint</li> </ul>            |
| Release Planning                         | <ul style="list-style-type: none"> <li>Start of each release</li> </ul>       | <ul style="list-style-type: none"> <li>Workthreads</li> <li>Management leads</li> <li>Execution leads</li> </ul>        | <ul style="list-style-type: none"> <li>Review of latest roadmap</li> <li>Review of stories / functionality completed in previous release</li> <li>Review of stories / functionality for upcoming release</li> </ul> |



# COG<sup>x</sup> NEAR TERM ACTIVITIES

# NEXT STEPS

- 1 Complete USI and XPMS cross-team knowledge sharing and capability harvesting. Build out rationalized capability map, tech stack, and user stories for execution against roadmap
- 2 Formalize PMO activities such as budget tracking, meetings rationalization, team lists, PTO calendars, etc.
- 3 Consolidate process, tools, and environments for development among platform teams with focus on GXP compliance readiness
- 4 Initiate IOQ process for IP protection and go-to-market for platform-based industry solutions

# APPENDIX

# PLATFORM CAPABILITIES (1 OF 2)

The following core capabilities will be developed for the platform:

| CAPABILITY                          | DESCRIPTION   |
|-------------------------------------|---|
| Pipeline Processing                 | <ul style="list-style-type: none"><li>• Back-end processing to support data ingestion, conversion, processing, and analysis</li></ul>                               |
| Workflow Setup                      | <ul style="list-style-type: none"><li>• Configurable sequence of activities performed to translate text</li></ul>   |
| User Interface                      | <ul style="list-style-type: none"><li>• Display digitized form and reporting and metrics measuring OCR accuracy</li></ul>   |
| Template Definition                 | <ul style="list-style-type: none"><li>• Ability to define and configure mapping between standard input and output templates</li></ul>                               |
| Entity Definition                   | <ul style="list-style-type: none"><li>• Ability to create entity graphs to define content of specific form fields to provide context for text translation</li></ul> |
| Source Data Definition              | <ul style="list-style-type: none"><li>• Ability to specify input data type</li></ul>  |
| Document Ingestion                  | <ul style="list-style-type: none"><li>• Ability to ingest document and convert document to image</li></ul>  |
| Source Location Definition          | <ul style="list-style-type: none"><li>• Ability to define source locations from which to ingest input files</li></ul>   |
| Image Pre-Processing                | <ul style="list-style-type: none"><li>• Prepare document for text translation</li></ul>   |
| Optical Character Recognition (OCR) | <ul style="list-style-type: none"><li>• Text translation conducted by OCR engine</li></ul>  |
| Machine Learning                    | <ul style="list-style-type: none"><li>• Augments accuracy of OCR engine output and incorporate feedback to learn over time</li></ul>                                |
| Text Disambiguation                 | <ul style="list-style-type: none"><li>• Employ methods (e.g. disambiguation, regex) to improve accuracy of text translation</li></ul>                               |
| Rules Definition                    | <ul style="list-style-type: none"><li>• Capability to define business rules to support text disambiguation</li></ul>  |

# PLATFORM CAPABILITIES (2 OF 2)

The following core capabilities will be developed for the platform:

| CAPABILITY                    | DESCRIPTION  |
|-------------------------------|--|
| Corpus / Entity Relationships | <ul style="list-style-type: none"><li>• Provide context for text translation</li></ul>   |
| Metric Reporting              | <ul style="list-style-type: none"><li>• Ability to generate and display accuracy metrics (i.e. confidence scores)</li></ul>    |
| Natural Language Processing   | <ul style="list-style-type: none"><li>• Supports natural language analysis and querying of paper documents processed</li></ul> |
| Data Storage                  | <ul style="list-style-type: none"><li>• Stores source data and generated outputs</li></ul>                                     |
| Security                      | <ul style="list-style-type: none"><li>• Protects PHI/PII housed in data files</li></ul>  |
| Audit and Logging             | <ul style="list-style-type: none"><li>• Logs system activities</li></ul>   |
| Case Management               | <ul style="list-style-type: none"><li>• Work queue of cases can be assigned to users for review and input</li></ul>            |

# CLAIM INTAKE SOLUTION CAPABILITIES

The following core capabilities will be required for initial release of the claim intake solution

| CAPABILITY                    | DESCRIPTION   |
|-------------------------------|---|
| User Interface                | <ul style="list-style-type: none"><li>• Display the document form and resulting field level confidence scores</li></ul>   |
| Template Definition           | <ul style="list-style-type: none"><li>• CMS 1500 form’s data elements are defined and configured for system processing</li></ul>                                |
| Entity Definition             | <ul style="list-style-type: none"><li>• Entities can be defined to enable solution to recognize content of various fields on claim forms</li></ul>              |
| Document Ingestion            | <ul style="list-style-type: none"><li>• Ingest the claim form and convert to an image</li></ul>   |
| Image Pre-Processing          | <ul style="list-style-type: none"><li>• Ability to recognize individual segments of claim and crop accordingly to prepare document for processing</li></ul>     |
| Optical Character Recognition | <ul style="list-style-type: none"><li>• Recognize and translate text from paper document into digital form</li></ul>  |
| Learn From Feedback           | <ul style="list-style-type: none"><li>• Users are able to provide feedback, and the solution is able to consume this feedback to improve its accuracy</li></ul> |
| Text Disambiguation           | <ul style="list-style-type: none"><li>• Employ methods (e.g. disambiguation, regex) to improve accuracy of text translation</li></ul>                           |
| Rules Definition              | <ul style="list-style-type: none"><li>• Applicable business rules can be defined to support text translation</li></ul>  |
| Metric Reporting              | <ul style="list-style-type: none"><li>• Tracks and reports confidence scores and accuracy metrics</li></ul>   |
| Data Storage                  | <ul style="list-style-type: none"><li>• Stores source data and generated outputs</li></ul>  |
| Security                      | <ul style="list-style-type: none"><li>• Protect PHI/PII found on the claim forms</li></ul>  |
| Auditing/Logging              | <ul style="list-style-type: none"><li>• Log text processing steps and all other system activities so that these can be reviewed by users</li></ul>              |
| Case Management               | <ul style="list-style-type: none"><li>• Create and manage work queues</li></ul>   |

# PROVIDER SOLUTION CAPABILITIES

The following core capabilities will be required for initial release of the provider intake solution

| CAPABILITY                    | DESCRIPTION  |
|-------------------------------|--|
| User Interface                | <ul style="list-style-type: none"><li>• Display the document form and resulting field level confidence scores</li></ul>  |
| Template Definition           | <ul style="list-style-type: none"><li>• Data elements can be defined for contract, correspondence, and delegate forms and configured for system processing. System can recognize the particular type of form being used.</li></ul> |
| Entity Definition             | <ul style="list-style-type: none"><li>• Entities can be defined to enable solution to recognize content of various fields on forms</li></ul>   |
| Image Pre-Processing          | <ul style="list-style-type: none"><li>• Ability to recognize individual segments of form and crop accordingly to prepare document for processing</li></ul>   |
| Optical Character Recognition | <ul style="list-style-type: none"><li>• Recognize and translate text from paper document into digital form</li></ul>   |
| Learn From Feedback           | <ul style="list-style-type: none"><li>• Users are able to provide feedback, and the solution is able to consume this feedback to improve its accuracy</li></ul>  |
| Text Disambiguation           | <ul style="list-style-type: none"><li>• Employ methods (e.g. disambiguation, regex) to improve accuracy of text translation</li></ul>  |
| Natural Language Processing   | <ul style="list-style-type: none"><li>• Supports natural language analysis and content extraction of unstructured text data</li></ul>  |
| Rules Definition              | <ul style="list-style-type: none"><li>• Business rules for text translation, validating input on form, and making database updates can be configured</li></ul>   |
| Form Content Validation       | <ul style="list-style-type: none"><li>• Able to leverage business rules defined to validate that all content required for updates is complete on the form</li></ul>  |
| Update Databases              | <ul style="list-style-type: none"><li>• Perform updates on provider information within databases after processing form content</li></ul>   |
| Metric Reporting              | <ul style="list-style-type: none"><li>• Tracks and reports confidence scores and accuracy metrics</li></ul>  |
| Data Storage                  | <ul style="list-style-type: none"><li>• Stores source data and generated outputs</li></ul>   |
| Security                      | <ul style="list-style-type: none"><li>• Protect PHI/PII found on the claim forms</li></ul>   |
| Auditing/Logging              | <ul style="list-style-type: none"><li>• Log text processing steps and all other system activities so that these can be reviewed by users</li></ul>   |
| Case Management               | <ul style="list-style-type: none"><li>• Create and manage work queues for different business areas and document types</li></ul>  |

# ADVERSE EVENTS SOLUTION CAPABILITIES

The following core capabilities will be required for initial release of the adverse events solution

| CAPABILITY                          | DESCRIPTION  |
|-------------------------------------|--|
| Source Data Definition              | <ul style="list-style-type: none"><li>• Ability to specify input data type of Adverse Event Report (E2B R2, R3, HL7, Unstructured, or Scanned Documents)</li></ul>   |
| Data Storage                        | <ul style="list-style-type: none"><li>• Stores source data in a database agnostic repository and generated output in ICSR standard formats</li></ul>                 |
| Natural Language Processing         | <ul style="list-style-type: none"><li>• Supports natural language analysis and content extraction of unstructured text data</li></ul>                                |
| Security                            | <ul style="list-style-type: none"><li>• Protects PHI/PII housed in data files</li></ul>  |
| Audit and Logging                   | <ul style="list-style-type: none"><li>• Logs both system and user activities</li></ul>   |
| Case Management                     | <ul style="list-style-type: none"><li>• Work queue of incoming Adverse Event cases that can be assigned to users for processing and validation</li></ul>             |
| Optical Character Recognition (OCR) | <ul style="list-style-type: none"><li>• Text extraction of semi-structured and un-structured scanned documents conducted by OCR engine</li></ul>                     |
| Reinforcement Learning              | <ul style="list-style-type: none"><li>• Augments OCR engine output by incorporating user feedback</li></ul>  |
| Rules Definition                    | <ul style="list-style-type: none"><li>• Capability to define business rules to support text disambiguation, validation, and amplified medical review</li></ul>       |
| Pipeline Processing                 | <ul style="list-style-type: none"><li>• Back-end processing to support data ingestion, conversion, processing, and analysis</li></ul>                                |
| Workflow Setup                      | <ul style="list-style-type: none"><li>• Configurable sequence of activities performed to ensure accuracy and consistency in case processing and validation</li></ul> |
| User Interface                      | <ul style="list-style-type: none"><li>• Screens used to guide OCR extraction and a customized digital version of the MedWatch form used in the workflow</li></ul>    |
| Template Definition                 | <ul style="list-style-type: none"><li>• Ability to define and configure mapping between standard input source types and output digital forms</li></ul>               |
| Entity Definition                   | <ul style="list-style-type: none"><li>• Ability to customize the data object used in the extraction and processing &amp; validation workflows</li></ul>              |



# ARCHITECTURAL CONSIDERATIONS

Architectural design and technology selection will consider the following

| TOPIC                        | CONSIDERATIONS  |
|------------------------------|---|
| SaaS vs. On-Premise          | <ul style="list-style-type: none"><li>• Product should be cloud-ready but able to be deployed on premise with post production manageability</li></ul>   |
| Fuzzy Matching & Feedback    | <ul style="list-style-type: none"><li>• Using fuzzy matching could make it difficult to construct a feedback loop</li></ul>   |
| Ontology Definition          | <ul style="list-style-type: none"><li>• When defining the object type, we need to fundamentally define the ontology (e.g., for adverse impact vs. claim)</li></ul>  |
| Work Queue On/Off            | <ul style="list-style-type: none"><li>• If a solution requires only automation, we should be able to turn the work queue off or set accuracy thresholds to initiate cases</li></ul>                                   |
| Field-Level Pipelining       | <ul style="list-style-type: none"><li>• Should individual fields be cropped and processed or is this approach too granular?</li></ul>   |
| Global/Local Knowledge Graph | <ul style="list-style-type: none"><li>• Should we use local knowledge graphs for each solution to build a global knowledge graph?</li></ul>   |
| APIs                         | <ul style="list-style-type: none"><li>• Must be API enabled to allow us to be enterprise ready out of the box</li><li>• All API orientated orchestration with each capability exposed as a processor</li></ul>        |
| Data Schema                  | <ul style="list-style-type: none"><li>• Stored data must be schema based</li></ul>  |
| Pipeline Processing          | <ul style="list-style-type: none"><li>• Use Nifi or ‘Nameko processing’ for pipelining with an interface that takes in information at each stage</li></ul>  |
| NLP Model Type               | <ul style="list-style-type: none"><li>• Need to agree on the model types (Stanford NLP, Tensorflow, etc.) and possibly plug in different models to generate different results</li></ul>                               |
| Templates                    | <ul style="list-style-type: none"><li>• Need to consider template versioning</li></ul>  |
| Entity Definition            | <ul style="list-style-type: none"><li>• Model the claim (ER diagram) and save it as an ontology; Support ability to extract definitions into OWL</li></ul>  |
| Workflow                     | <ul style="list-style-type: none"><li>• Workflow is via ‘Camunda’</li></ul>   |
| DevOps Choices               | <ul style="list-style-type: none"><li>• Jenkins vs GoCD</li></ul>   |
| OCR Vendor                   | <ul style="list-style-type: none"><li>• Determine which OCR vendor should be used for platform (A2IA, Tesseract)</li><li>• Discuss idea of swapping out A2IA for a cheaper vendor depending on the solution</li></ul> |