Documents → Decisions

IDP + agentic workflows that turn documents into audited system updates (write-back).

₹1.03 CR ARR RUN-RATE · 25 LIVE PAYING CUSTOMERS · 1.4M+ PAGES PROCESSED (AS OF DEC 31, 2025)

India/UAE residency   Replayable runs   Tasks + approvals   Controlled write-back

1.4M+

Pages processed

25

Paying customers

₹1.03 Cr

ARR run-rate

Thesis

WEDGE
IDP
ocr.fracto.tech

EXPAND
Agentic workflows
flows.fracto.tech

SCALE
Packs + validators
Recurring usage

Problem — Manual DocumentOps = Cost + Compliance Risk

INBOX → SPREADSHEETS → THREADS → CORE SYSTEMS.

Baseline workflow today

1 INBOX / PORTAL / WHATSAPP
PDFs, scans, emails, attachments.

2 KEYING + SPREADSHEETS
Manual extraction, checks, rework.

3 APPROVALS IN THREADS
Email/WhatsApp approvals, missing trail.

4 CORE SYSTEMS
LOS / ERP / TMS updated by hand.

Result: exceptions are not tracked end-to-end; audit evidence lives in folders + message threads.

Operational impact

- SLA delays (manual keying + rework).

- Audit gaps (approvals in threads).

- Cost scales linearly with volume.

Read-only OCR isn't enough — teams need controlled write-back with an audit trail.

Why Now — Residency, Vendor Risk & Reliable VLMs

RESIDENCY MANDATES · VENDOR RISK · RELIABLE VLMS.

3 triggers

- **Residency + cross-border:** default expectation is in-region processing (India/UAE).

- **Vendor risk + audit rights:** buyers require auditable runs, controls, and clean exit paths.

- **Doc AI reliability:** extraction quality is now "good enough" to run end-to-end workflows.

Buying criteria shifted

- In-region deployments (India/UAE VPC) + strict data boundaries.

- Immutable audit logs + replayable runs.

- Tasks/approvals + controlled write-back into LOS/ERP/TMS.

Closed-loop + residency is now table stakes for BFSI & logistics.

Market Opportunity — India, GCC, Global

INDIA + GCC ~$1.5B SPEND ('25E) · GLOBAL $15–17B TAM

Market size snapshot

$0.9B India IDP/DocOps spend ('25e)

$0.6B GCC document automation ('25e)

$15–17B Global document automation TAM ('25e)

Wedge → expand
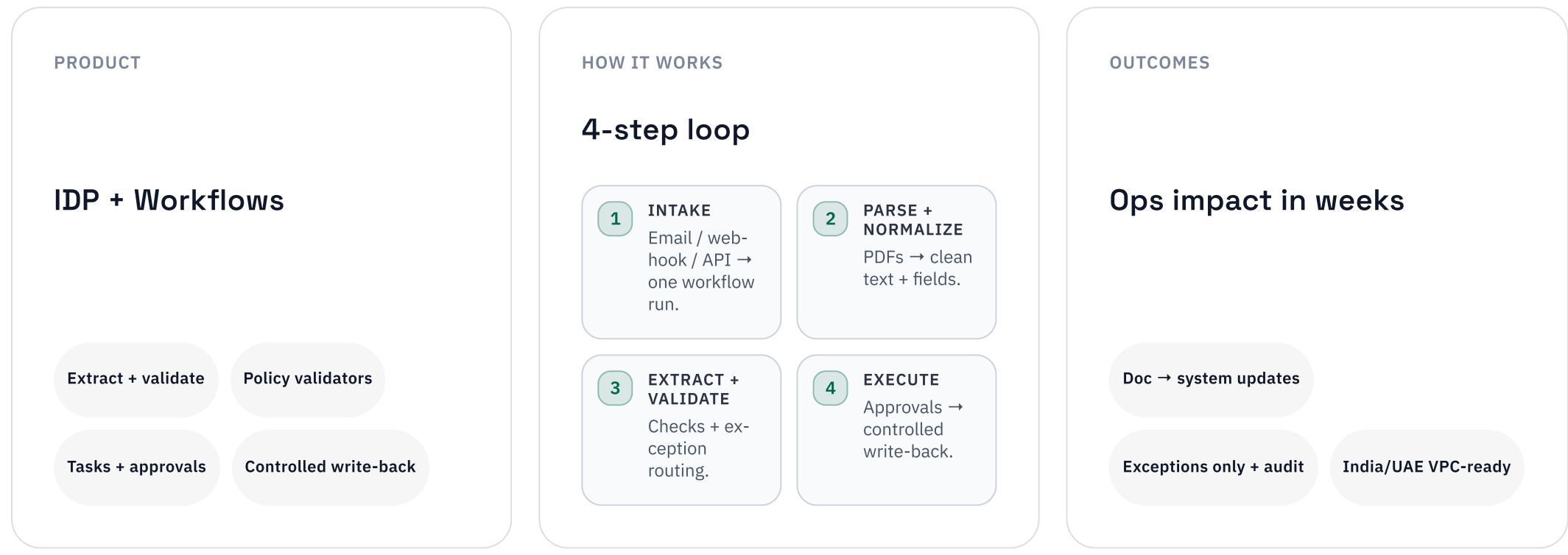
NBFC underwriting   Logistics billing   Compliance + audit

Expand via more workflows + throughput/customer.

IDP + Agentic Workflows (Closed-loop)

IDP (OCR.FRACTO.TECH) + WORKFLOWS RUNTIME (FLOWS.FRACTO.TECH).
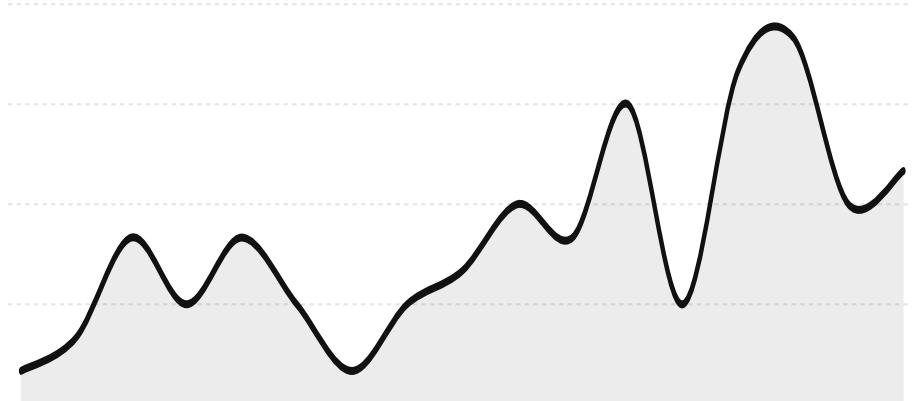
Intake → parse → validate → task/approve → controlled write-back (with audit + residency).

PRODUCT

IDP + Workflows

Extract + validate

Policy validators

Tasks + approvals

Controlled write-back

HOW IT WORKS

4-step loop

1 INTAKE
Email / web-hook / API → one workflow run.

2 PARSE + NORMALIZE
PDFs → clean text + fields.

3 EXTRACT + VALIDATE
Checks + exception routing.

4 EXECUTE
Approvals → controlled write-back.

OUTCOMES

Ops impact in weeks

Doc → system updates

Exceptions only + audit

India/UAE VPC-ready

Traction — Customer Adoption

25 LIVE PAYING CUSTOMERS · ₹1.03 CR ARR RUN-RATE · 1.4M+ PAGES PROCESSED (AS OF DEC 31, 2025)

Monthly onboardings

LIVE PAYING CUSTOMERS

25

ARR RUN-RATE

₹1.03 Cr

PAGES PROCESSED

1.4M+

INDIA REFERENCES

Cargomen LOGISTICS (INDIA) PVT LTD · YOUR TRUSTED LOGISTICS PARTNER · nmove · AMBAK® · lets transp

GCC REFERENCES

Property Finder · TRUKKER ANY TRUCK ANY TIME ANY WHERE · Jisr · Comfi · MARITIME

Traction — Usage & Revenue Growth

Q4 '25: 431K PAGES · NOV '25: ₹8.57L REVENUE · ARR: ₹1.03 CR

ARR

₹1.03 Cr

**REVENUE (NOV '25)**

₹8.57L

PAGES (Q4 '25)

431k
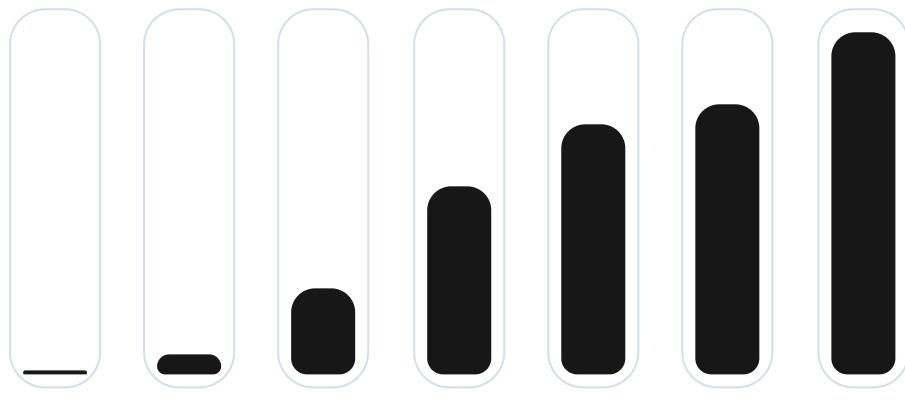
LOGO CHURN
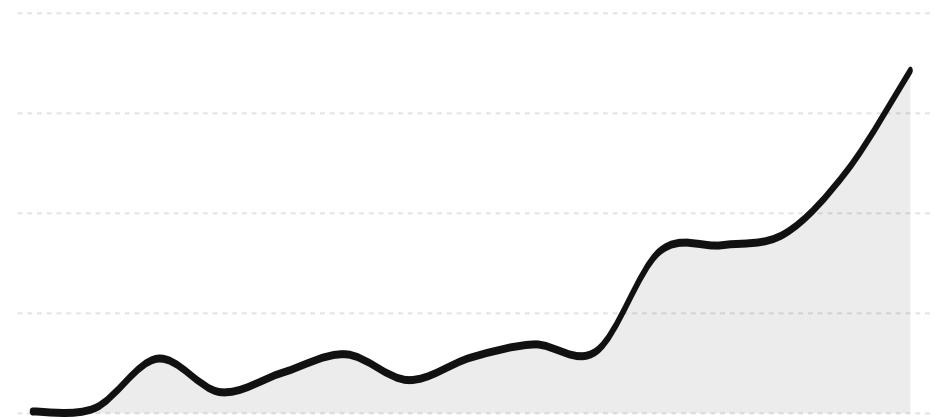
0%

To date

Quarterly pages processed

Start

Now

Monthly revenue (₹)

Moat — Residency-first, Closed Loop for BFSI & Logistics

RESIDENCY-FIRST · AUDIT-NATIVE RUNS · DOMAIN VALIDATORS.

India/UAE VPC-ready Residency-first deployments

Controlled write-back Tasks/approvals → LOS/ERP/TMS

Domain validators BFSI/logistics policy checks

MEDIAN STP

—

Last 30 days (production)

P25 / P75

— / —

Production runs distribution

SAMPLE

— workflows · — customers
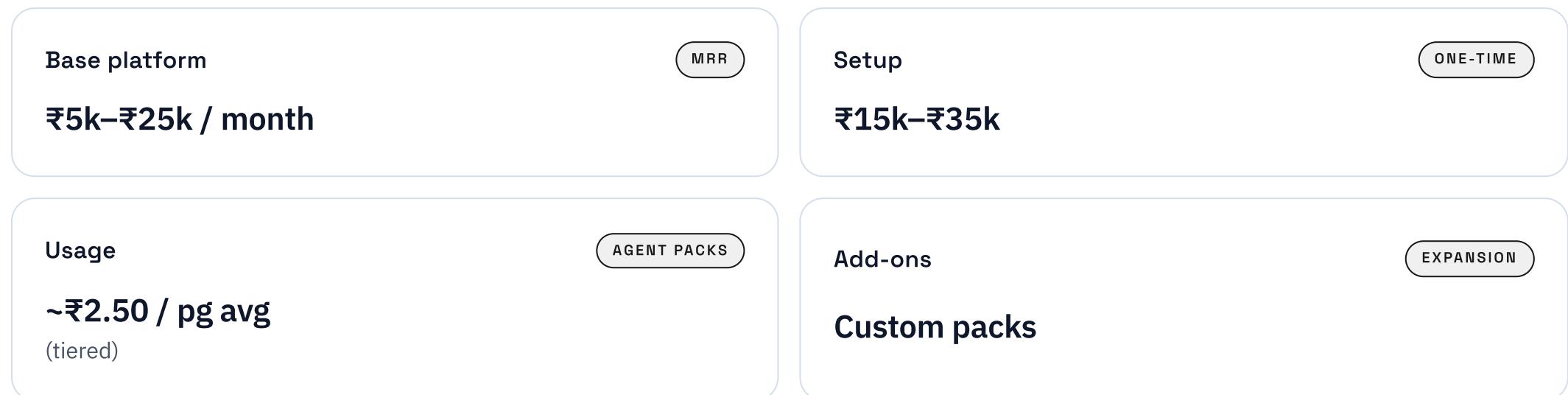
Workflows · customers

STP = share of docs completed read → validate → write-back with no manual steps.

Pricing & Unit Economics — Platform + Agent Packs

BASE PLATFORM + SETUP + AGENT PACKS.

Example: 100k pages/month → ~₹2.5L usage + ₹25k base.

Base platform — MRR	**Setup** — ONE-TIME
₹5k–₹25k / month	₹15k–₹35k

Usage — AGENT PACKS	**Add-ons** — EXPANSION
~₹2.50 / pg avg (tiered)	Custom packs

PACK ARCHITECTURE
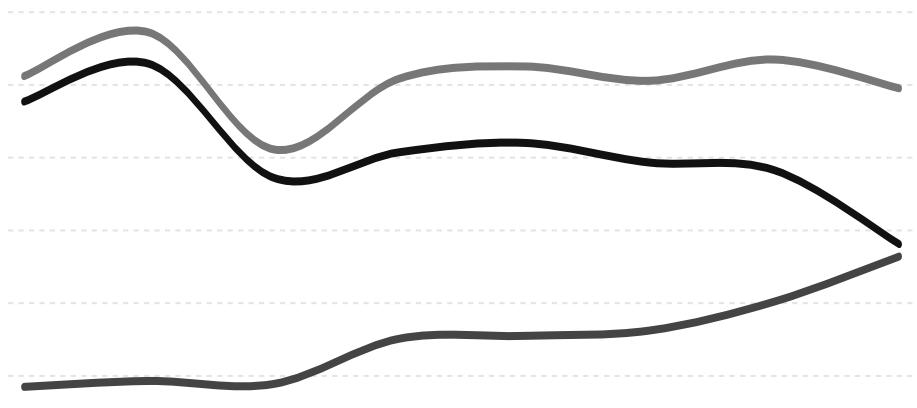
Predictable base + usage; expansion via packs.

Orchestrator + APIs   Connectors + validators   Tiered page bundles
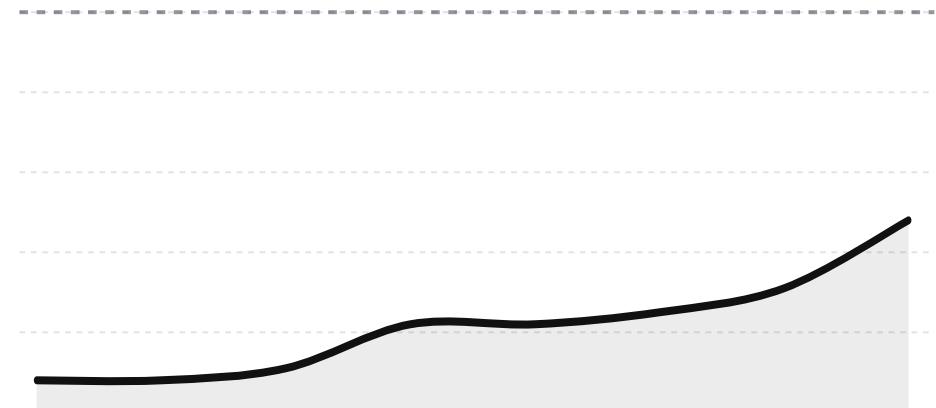
Operational Efficiency — Path to Break-even

0.53× BURN MULTIPLE (NOV '25) · 82.7% GROSS MARGIN (APR–SEP '25).

Monthly P&L (₹)

Revenue-to-expense ratio

Team Building Agentic Workflows for DocumentOps

Product, ML/infra, GTM — shipped closed-loop IDP in regulated ops across India/GCC.

Founding Team

Ankur Gupta

Co-founder & CEO

LinkedIn

Product & GTM · ex-Ruptok / ABL Workspaces

Narender Singh

Co-founder & CTO

LinkedIn

ML platform & infra · ex-cloud/hosting founder

Tanishq Khurana

Head of Sales

LinkedIn

Sales & success · ex-Razorpay / Deloitte

₹4 Cr Momentum Bridge — Plan & Ask

₹4 CR BRIDGE TO SCALE FROM ₹1.03 CR → ~₹5 CR ARR + SOC-2 + INDIA/GCC VPC KITS.

Standard seed convertible · targeting 3–5 partners.

Target close: Q1 2026.

ARR today · ₹1.03 Cr ▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬▬ 12-month milestone · ₹5 Cr ARR

Use of funds (₹4 Cr)

40%	35%	15%	10%

CATEGORY	KEY DELIVERABLE
GTM	Pods + partnerships
Product	Validators + add-ons
Compliance	SOC-2 + audits
Infra	India/UAE VPCs

12-month plan & outcomes

Revenue engine (ARR & GTM PODS)
₹1.03 Cr → ~₹5 Cr ARR with expansion-led growth.

Product (STP + EXPANSIONS)
Increase STP and expansion per customer; reduce deployment time for new workflows.

Compliance + residency (SOC-2 & VPC KITS)
SOC-2 Type II + repeatable India/GCC VPC kits.

The Raise & How We Partner

WE'RE LOOKING FOR 3–5 PARTNERS TO COMPLETE THIS ₹4 CR BRIDGE.

How we propose to engage

- **30-minute working session (this week)** to align on fit.
- **Tailored deep dive** on priority workflows.
- **Diligence & closing path** with a clear cadence.
- **Data room** available after the first call.

Contact

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fracto.tech   ocr.fracto.tech   flows.fracto.tech