

Documents → Decisions

IDP + agentic workflows that turn documents into audited system updates (write-back).

₹1.03 CR ARR RUN-RATE · 25 LIVE PAYING CUSTOMERS · 1.4M+ PAGES PROCESSED (AS OF DEC 31, 2025)

India/UAE residency

Replayable runs

Tasks + approvals

Controlled write-back

1.4M+

Pages processed

25

Paying customers

₹1.03 Cr

ARR run-rate

Thesis

WEDGE

IDP

ocr.fracto.tech

EXPAND

Agentic workflows

flows.fracto.tech

SCALE

Packs + validators

Recurring usage

Problem — Manual DocumentOps = Cost + Compliance Risk

INBOX → SPREADSHEETS → THREADS → CORE SYSTEMS.

Baseline workflow today

- 1 INBOX / PORTAL / WHATSAPP**
PDFs, scans, emails, attachments.
- 2 KEYING + SPREADSHEETS**
Manual extraction, checks, rework.
- 3 APPROVALS IN THREADS**
Email/WhatsApp approvals, missing trail.
- 4 CORE SYSTEMS**
LOS / ERP / TMS updated by hand.

Result: exceptions are not tracked end-to-end; audit evidence lives in folders + message threads.

Operational impact

- SLA delays (manual keying + rework).
- Audit gaps (approvals in threads).
- Cost scales linearly with volume.

Read-only OCR isn't enough — teams need controlled write-back with an audit trail.

Why Now — Residency, Vendor Risk & Reliable VLMS

RESIDENCY MANDATES · VENDOR RISK · RELIABLE VLMS.

3 triggers

- **Residency + cross-border:** default expectation is in-region processing (India/UAE).
- **Vendor risk + audit rights:** buyers require auditable runs, controls, and clean exit paths.
- **Doc AI reliability:** extraction quality is now “good enough” to run end-to-end workflows.

Buying criteria shifted

- In-region deployments (India/UAE VPC) + strict data boundaries.
- Immutable audit logs + replayable runs.
- Tasks/approvals + controlled write-back into LOS/ERP/TMS.

Closed-loop + residency is now table stakes for BFSI & logistics.

Market Opportunity — India, GCC, Global

INDIA + GCC ~\$1.5B SPEND ('25E) · GLOBAL \$15–17B TAM

Market size snapshot

\$0.9B India IDP/DocOps
spend ('25e)

\$0.6B GCC document
automation ('25e)

\$15–17B Global
document automation TAM
('25e)

Wedge → expand

NBFC underwriting

Logistics billing

Compliance + audit

Expand via more workflows + throughput/customer.

IDP + Agentic Workflows (Closed-loop)

IDP (OCR.FRACTO.TECH) + WORKFLOWS RUNTIME (FLOWS.FRACTO.TECH).

Intake → parse → validate → task/approve → controlled write-back (with audit + residency).

PRODUCT

IDP + Workflows

Extract + validate

Policy validators

Tasks + approvals

Controlled write-back

HOW IT WORKS

4-step loop

1

INTAKE

Email / web-hook / API → one workflow run.

2

PARSE + NORMALIZE

PDFs → clean text + fields.

3

EXTRACT + VALIDATE

Checks + exception routing.

4

EXECUTE

Approvals → controlled write-back.

OUTCOMES

Ops impact in weeks

Doc → system updates

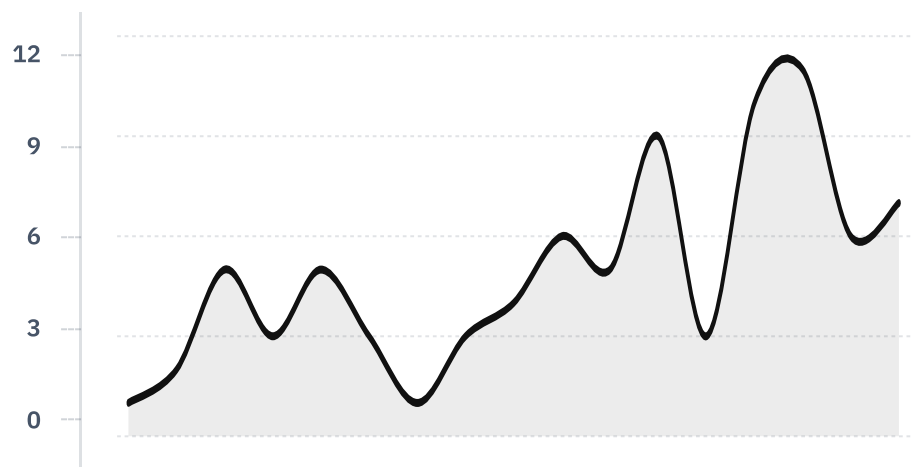
Exceptions only + audit

India/UAE VPC-ready

Traction — Customer Adoption

25 LIVE PAYING CUSTOMERS · ₹1.03 CR ARR RUN-RATE · 1.4M+ PAGES PROCESSED (AS OF DEC 31, 2025)

Monthly onboardings



LIVE PAYING CUSTOMERS

25

ARR RUN-RATE

₹1.03 Cr

PAGES PROCESSED

1.4M+

INDIA REFERENCES



GCC REFERENCES



Traction — Usage & Revenue Growth

Q4 '25: 431K PAGES · NOV '25: ₹8.57L REVENUE · ARR: ₹1.03 CR

ARR

₹1.03 Cr

REVENUE (NOV '25)

₹8.57L

PAGES (Q4 '25)

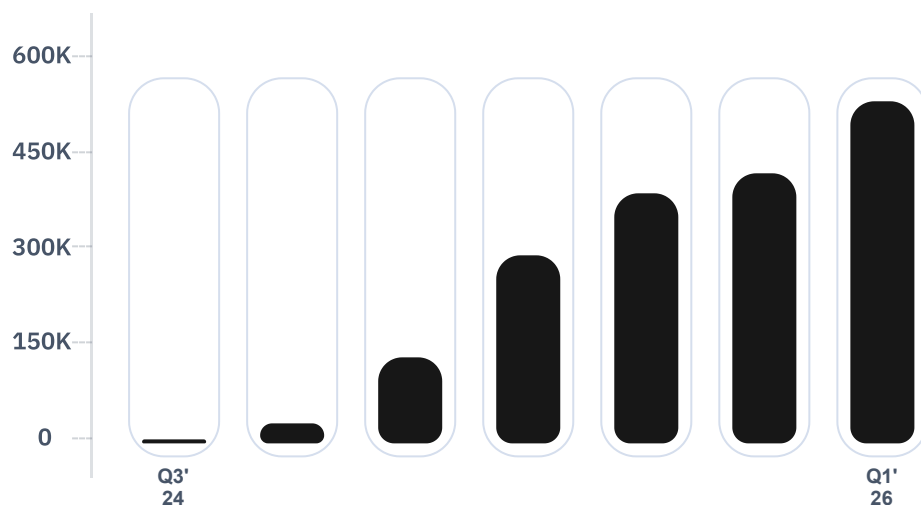
431k

LOGO CHURN

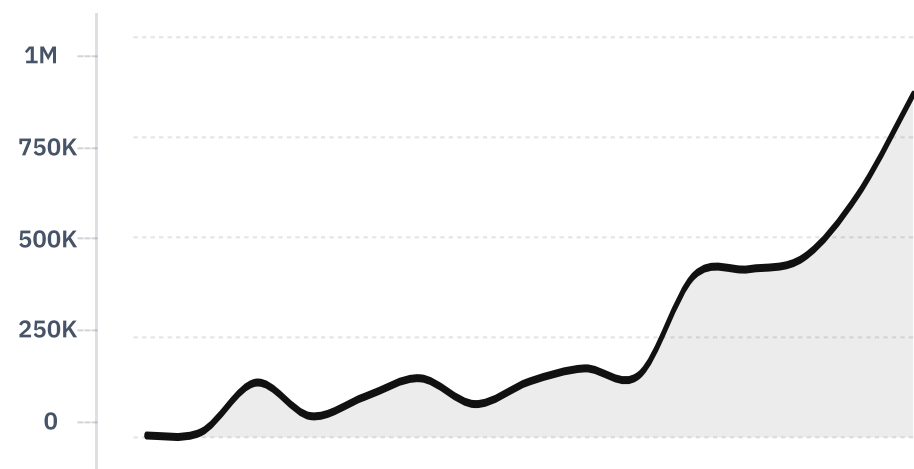
0%

To date

Quarterly pages processed



Monthly revenue (₹)



Moat — Residency-first, Closed Loop for BFSI & Logistics

RESIDENCY-FIRST · AUDIT-NATIVE RUNS · DOMAIN VALIDATORS.

India/UAE VPC-ready Residency-
first deployments

Controlled write-back
Tasks/approvals → LOS/ERP/TMS

Domain validators BFSI/logistics
policy checks

MEDIAN STP

—

Last 30 days (production)

P25 / P75

— / —

Production runs distribution

SAMPLE

— **workflows** · — **customers**

Workflows · customers

STP = share of docs completed read → validate → write-back with no manual steps.

Pricing & Unit Economics — Platform + Agent Packs

BASE PLATFORM + SETUP + AGENT PACKS.

Example: 100k pages/month → ~₹2.5L usage + ₹25k base.

Base platform

MRR

₹5k–₹25k / month

Setup

ONE-TIME

₹15k–₹35k

Usage

AGENT PACKS

~₹2.50 / pg avg

(tiered)

Add-ons

EXPANSION

Custom packs

PACK ARCHITECTURE

Predictable base + usage; expansion via packs.

Orchestrator + APIs

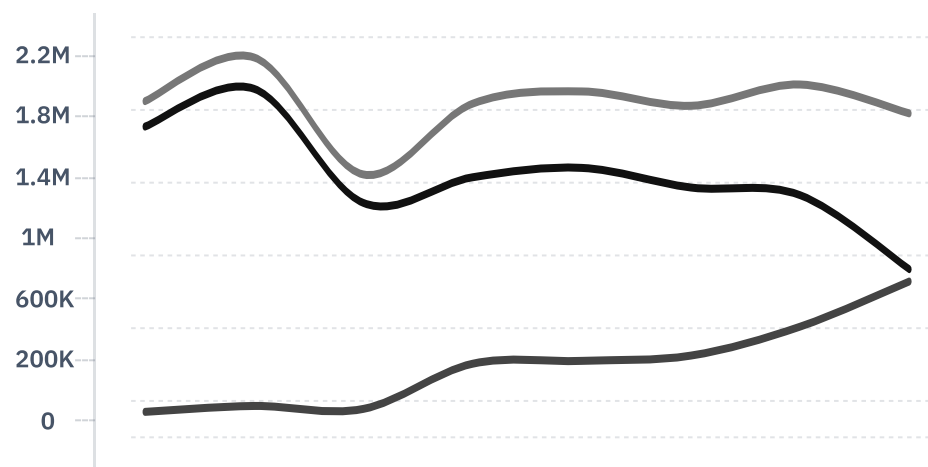
Connectors + validators

Tiered page bundles

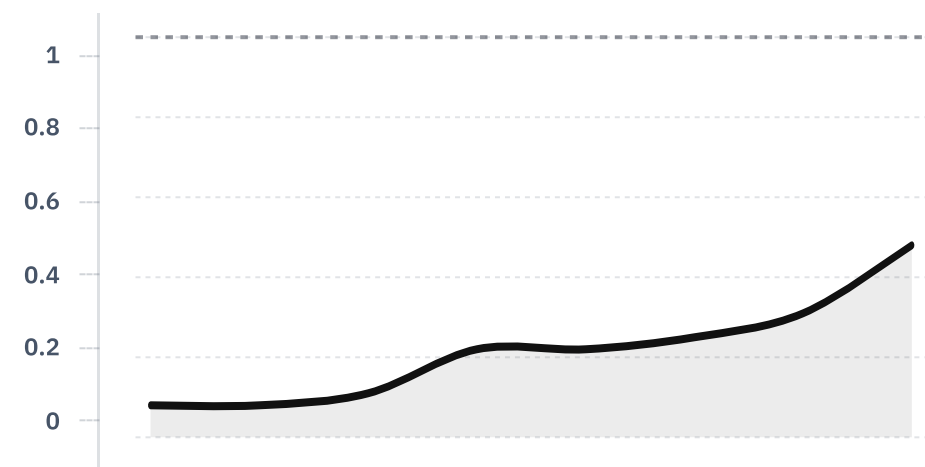
Operational Efficiency — Path to Break-even

0.53× BURN MULTIPLE (NOV '25) · 82.7% GROSS MARGIN (APR–SEP '25).

Monthly P&L (₹)



Revenue-to-expense ratio



Team Building Agentic Workflows for DocumentOps

Product, ML/infra, GTM — shipped closed-loop IDP in regulated ops across India/GCC.

Founding Team



Ankur Gupta

Co-founder & CEO

[LinkedIn](#)

Product & GTM · ex-Ruptok / ABL
Workspaces



Narender Singh

Co-founder & CTO

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ML platform & infra · ex-cloud/hosting
founder



Tanishq Khurana

Head of Sales

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Sales & success · ex-Razorpay /
Deloitte

₹4 Cr Momentum Bridge — Plan & Ask

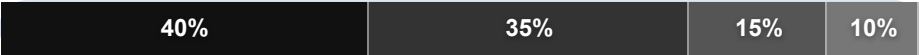
₹4 CR BRIDGE TO SCALE FROM ₹1.03 CR → ~₹5 CR ARR + SOC-2 + INDIA/GCC VPC KITS.

Standard seed convertible · targeting 3–5 partners.

Target close: Q1 2026.



Use of funds (₹4 Cr)



CATEGORY	KEY DELIVERABLE
GTM	Pods + partnerships
Product	Validators + add-ons
Compliance	SOC-2 + audits
Infra	India/UAE VPCs

12-month plan & outcomes

Revenue engine

ARR & GTM PODS

₹1.03 Cr → ~₹5 Cr ARR with expansion-led growth.

Product

STP + EXPANSIONS

Increase STP and expansion per customer; reduce deployment time for new workflows.

Compliance + residency

SOC-2 & VPC KITS

SOC-2 Type II + repeatable India/GCC VPC kits.

The Raise & How We Partner

WE'RE LOOKING FOR 3–5 PARTNERS TO COMPLETE THIS ₹4 CR BRIDGE.

How we propose to engage

- **30-minute working session (this week)** to align on fit.
- **Tailored deep dive** on priority workflows.
- **Diligence & closing path** with a clear cadence.
- **Data room** available after the first call.

Contact

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