Rafiul Sekh

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**Professional Summary**

Knowledgeable food and beverage Executive with over 8years experience in casual and fine

dining hospitality establishments seeking the position in upscale dining concept. Gifted

motivator and leader comfortable with supervising service team of over 20 employees. Credited

with implementing cost-savings measures which led to a 27 percent reduction in food waste.

Comfortable in a fast-paced environment to provide quality service for patrons while effectively

mentoring new staff.

**Skills**

Event planning, marketing, and sales

Excellent communication skills, including written and public speaking

Independent leader with strong mentoring, supervisory, and motivational abilities

A keen eye toward concept development and implementation

Proficient in the database, word processing, and company software for all areas of

hospitality marketing and management

Adaptability in high-stress environments with the ability to maintain composure and

high level of professionalism.

**Work Experience**

**Food and Beverage Executive July 2019 – Present.**

Mayfair Hotels and Resorts (Pre-Opening Team).

Manage service team of over 30.

Interact daily with hotel and dining guests to promote the brand and accept feedback.

Conducted meetings with servers and kitchen staff for training and review purposes.

Motivated employees to create an atmosphere of exceptionalism that reduced staff

turnover by 25 percent.

Prepare employee work schedules for the staff of 30

**Food and Beverage Executive March 2018 – March 2019**

Royal Orchid Central, Kireeti

No 2 in Food and Beverage Service.

Manage service team of over 20

Interact daily with hotel and dining guests to promote the brand and accept feedback.

Conducted meetings with servers and kitchen staff for training and review purposes.

Motivated employees to create an atmosphere of exceptional that reduced staff

turnover by 11 percent.

Prepare employee work schedules for staff of 20.

**Supervisor December 2016 to February 2018**

Fortune Acron Regina (Member ITC’s Hotel group) at Candolim

Supervised staff for superior service and presentation for all corporate or personal

events.

Implemented creative concept in concert with executive chef and partners.

Recognized by partners for commitment to quality in preparation, presentation, training,

and service.

**Tr. Supervisor December 2013 to June 2016**

International Hard Rock Hotel at Calangute

Ran daily operations as well as special event planning with the Restaurant Manager

Proficient in all areas of food and beverage preparation and service.

**Sr. Guest Service Associate November 2011 to December 2013**

Hotel Fidalgo at Panjim

**Guest Service Assistant August 2010 to November 2011**

Mainland China in Specialty Restaurant Ltd.

**Industrial Trainee January 2009 to July 2009**

Woodland Hotel, at Margao

**Achievements & Rewards**

Have been recognized and nominated for Best Employee of the month for a couple of times.

**Education**

One-year Hotel Management Diploma Course from BSHM. Kolkata

Intermediate Passed from W.B.C.H.S.E. Board, Kolkata in 2008

High School Passed from W.B.H.S.E. Board, Kolkata in 2006

Basic Knowledge of Computer, expertise in IDS, POS,MICROS

**Hobbies and Interests**

Love to read Dictionary

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