

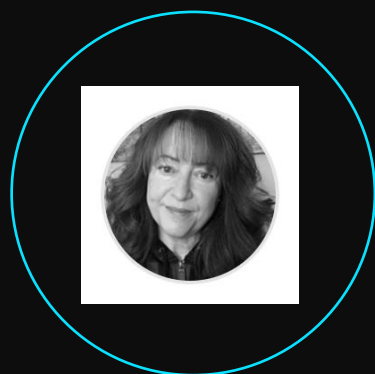
HANDS-ON TRANSFORMATION PATTERNS FOR MODERN DATA & BUSINESS LEADERS

Sandra Coutu

Maxime Clerk-Lamalice

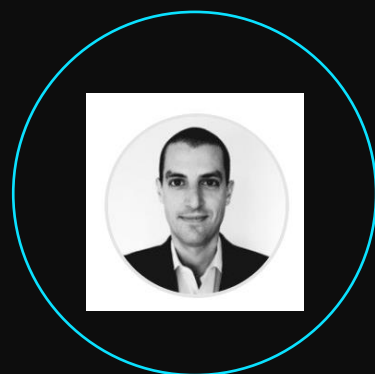
Martin Payette





**SANDRA
COUTU**

Senior Manager



**MAXIME
CLERK-LAMALICE**

Senior Manager

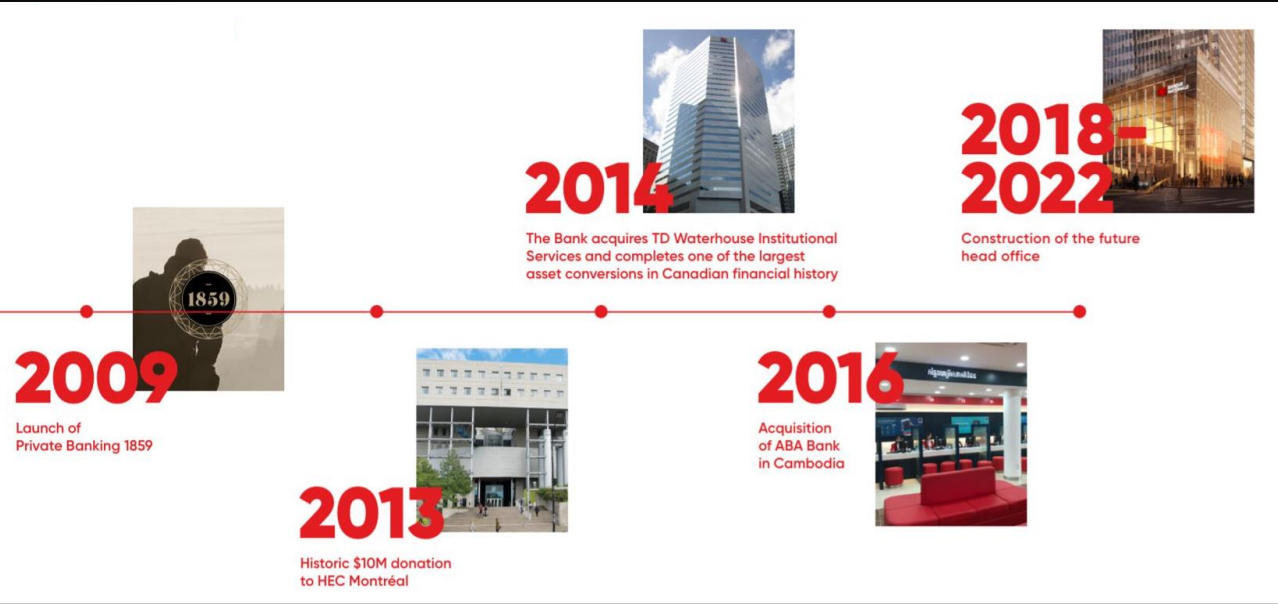
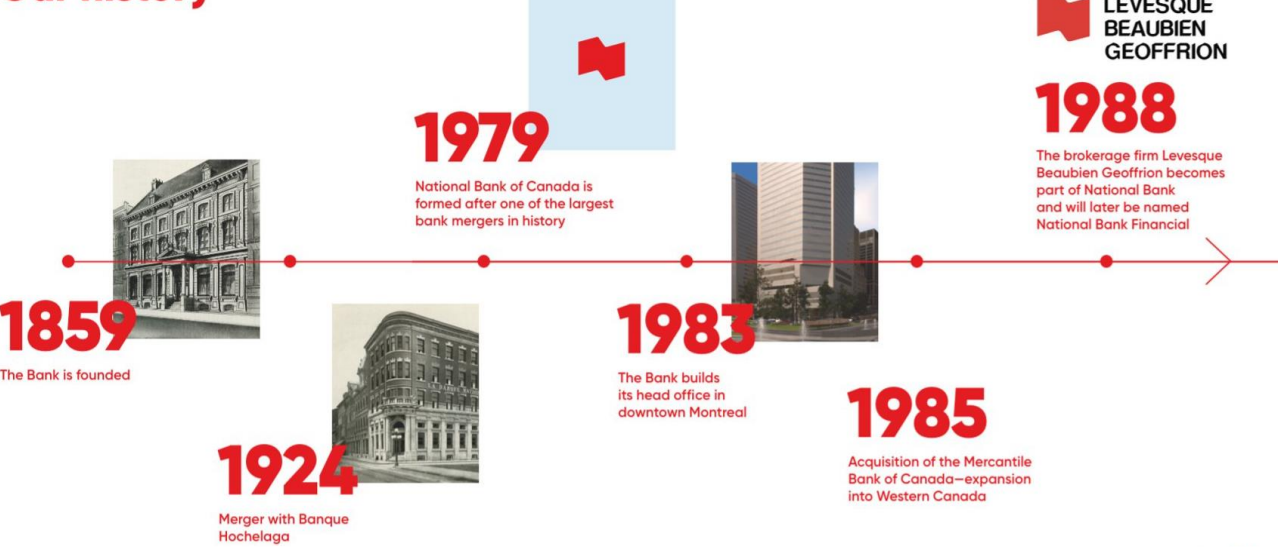


**MARTIN
PAYETTE**

Senior Manager



Our history



02/08/2023 09:14

National Bank wins bidding for SVB's Canadian branch

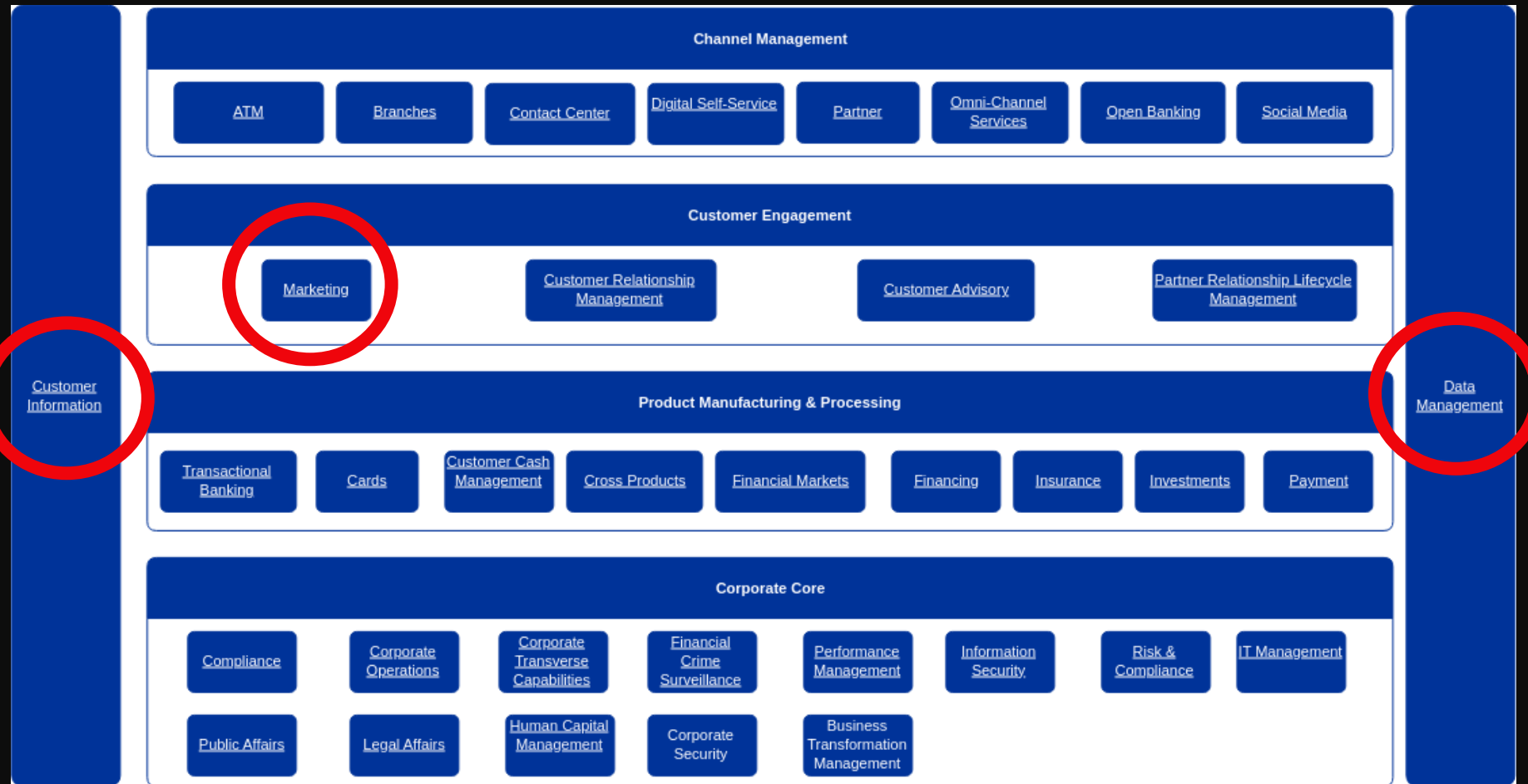
National Bank wins bidding for SVB's Canadian branch

The Globe and Mail (Ottawa/Quebec Edition) · 2 août 2023 · STEFANIE MAROTTA SEAN SILCOFF

National Bank of Canada has emerged as the winning bidder for failed technology financier Silicon Valley Bank's Canadian branch in an effort by the country's sixth-largest lender to expand its national presence in the competitive market for banking technology startups. National Bank said Tuesday that it is acquiring SVB's loan book in the technology, life sciences and global fund banking sectors, adding \$1-billion in loan commitments, of which \$325-million are outstanding.



DISCLAIMER



TRENDS

INITIATIVE CONSOLIDATION



'ONE' BACKLOG



PATTERNS

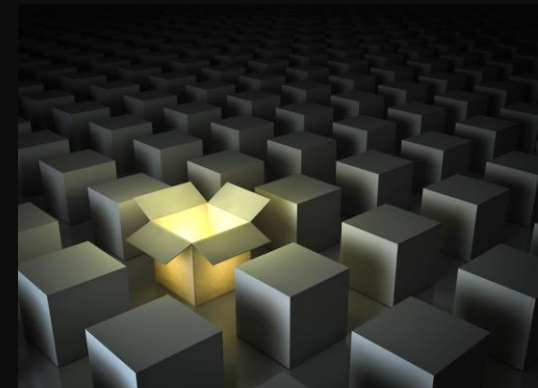
CRITERIA



RATIOS



MINDSET



DOCUMENTING PRIORITIZATION CRITERIA

REPRIORITIZATION

Stay Focused

ONBOARDING

Limit Backlog Refactoring

- Prioritization criteria**
1. Criticality in time
 2. Benefits vs Opportunity Cost
 3. Cost
 4. Business Impacts
 1. Regulatory Risk
 2. Client/Employee Experience
 3. Data Security
 4. First to Market
 5. Obsolescence/End of Support



TYPE OF WORK

CATEGORIZE BACKLOG ITEMS

Where each category is associated with a specific budget

8

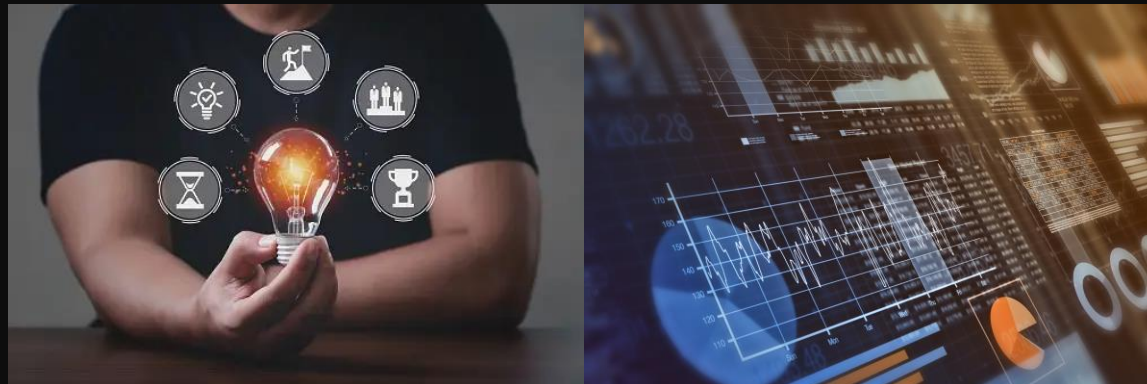


HACKATHON

DEVELOP
SAVVINESS

Merge Business & Technology Mindset

9



DEVOPS MANAGERS

IT STARTS WITH THE
MANAGEMENT

Leading by example

10



HIGH AVAILABILITY

BUILD & RUN

Understanding the full ecosystem

11



STIR THE SOUP

CHANGE IS GOOD

Iterating is key

12



SPEED UP DELIVERY

DELIVER BUSINESS
VALUE

Measure what you want to improve

13



TECHNICAL OR NON-TECHNICAL

DOES THIS PERSON
TECHNICALLY
CONTRIBUTE TO...

The development of the IT solution?

Or

The tooling required to build the IT solution?

14



METRIC

LET'S LOOK
AT NUMBERS

Understanding the source and evaluating
the quality of the data

15



LOOKING AT NUMBERS



THE DATA

				Project Actuals	
Person	Role	Technical	Hourly rate	Technical	Non-technical
Peter	Scrum Master	No	100,00		5 000 \$
Mary	Developer	Yes	100,00	1 000 \$	
Steve	Manager	No	100,00		5 000 \$
			Total	1 000 \$	10 000 \$
			Total project costs	11 000 \$	



THE ANALYSIS

	Project Actuals	
Total project costs	11 000 \$	100%
Total costs technical	1 000 \$	9%
Total costs non-technical	10 000 \$	91%



ACTING ON OUR DATA



Team A	Technical	84%	0,84 \$
	Non-technical	16%	0,16 \$
Team B	Technical	69%	0,69 \$
	Non-technical	31%	0,31 \$
Team C	Technical	77%	0,77 \$
	Non-technical	23%	0,23 \$



RECAP



BACKLOG

Invest time up-front;
save time later



**DEVOPS
MANAGERS**

Experiment; change is good



DELIVERY

Maximize your reliable data
and act on it



ASKING THE AUDIENCE

What metric did you put in place to measure
a recent transformation?



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THANK YOU

