



FlamencoTech

Intelligent Infrastructure

Flamenco Tech Commercial Quotation

Company:	cfbc		
Kind Attn:	bfghf		FlamencoTech India Pvt Ltd #731, 1st Floor, 7th Cross, 3rd Block, Koramangala, Bangalore, India - 560 034 +91 80 2563 3803 connect@flamencotech.com
Email ID:	ddgdf@gmail.com		
Mobile:	01122334455		
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-							SUPPLY	INSTALLATION	
S.N.	MAKE	MODEL	ITEM DESCRIPTION	QTY	UOM	RATE	TOTAL	RATE	TOTAL
A	FlamencoTech		HARDWARE						
1	Flamenco Tech	FT-DB-OCCUSENZ-D-4Y	DB -Spazio Desk Occupancy Sensor with 4 Year battery life	34	Per Device	9193	312562	8750	297500
2	Flamenco Tech	FT-DB-WSN-RE	Wireless Sensor Network Range extender	743180	Per Device	9193	6832053740	8750	6502825000
3	Flamenco Tech	FT-DB-WSN-GW	Wireless Sensor Network Gateway	185795	Per Device	9193	1708013435	8750	1625706250
4	Flamenco Tech	FT-DB-OCCUSENZ-PIXEL-ZB	OccuSenZ Pixel Sensor ZB variant	39	Per Device	8001	312039	8750	341250
		FT-DB	OccuSenZ- PC						

5	Flamenco Tech	FT-DD-OCCUSENZ-PC-ZB	People Count Sensor ZB variant	34	Per Device	8001	272034	8750	297500
6	Flamenco Tech	FT-DB-ENVISENZ-IAQ-A-ZB	EnviSenZ -IAQ Indoor Air Quality Sensor ZB variant (T+Rh, Co2, TVOC, PM 2.5, PM 10)	580609	Per Device	8001	4645452609	8750	5080328750
7	Flamenco Tech	FT-DB-ENVISENZ-RRH-ZB	EnviSenZ Rest Room Sensor ZB variant T+Rh, TVOC, Odour, Wetfloor detection sensor	34	Per Device	9193	312562	8750	297500
B	FlamencoTech		ACTIVE HARDWARE						
1	HP/Cisco/TP-link/D-link	-	24 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports Non PoE	2	Per Device	46857	93714	8033	16066
2	HP/Cisco/TP-link/D-link	-	24 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports PoE +	2	Per Device	87019	174038	8033	16066
C	FlamencoTech		FIBER HARDWARE						
1	Netconnect/Molex/Dlink/CIS Fiber	-	6 core Single Mode Armoured Optic Fibre Cable	2	Per Meter	24098	48196	24098	48196
2	Netconnect/Molex/Dlink/CIS Fiber	-	Single mode SC-LC type pigtails with splicing	1	Per Device	24098	24098	24098	24098
D	FlamencoTech		ETHERNET HARDWARE						
1	Netconnect/Molex/Dlink/CIS Fiber	-	1U-24 port Straight loaded jack panel	2	Per Device	8703	17406	1608	3216
2	Netconnect/Molex/Dlink/CIS Fiber	-	1U-24 port Angular unloaded jack panel	1	Per Device	2947	2947	670	670

3	Netconnect/Molex/Dlink/CIS Fiber	-	1U-24 port Angular loaded jack panel	3	Per Device	9372	28116	1608	4824
E			FT INSTALLATION						
	Flamencotech	-	Installation, Commissioning, Testing, Training (Train the Trainer), Handover, Documentation & Project Management	1	Lot			111096000	111096000
Total							13187117496		13321302886
S.N.	MAKE	MODEL	MONTHLY RECURRING CHANGER	QTY	UOM	RATE	TOTAL PER MONTH		
F	FlamencoTech		SOFTWARE						
1	Flamencotech	DB V3.3	Kiosk Screen License	34	Per Item	433	14722		
2	Flamencotech	DB V3.3	Employee One Mobile User License	23	Per Item	22	506		
3	Flamencotech	DB V3.3	Employee Roastering Per User License	23	Per Item	24	552		
4	Flamencotech	DB V3.3	License for Space Planning	67	Per Item	20	1340		
5	Flamencotech	DB V3.3	License for Desk Utilization	43	Per Item	59	2537		
6	Flamencotech	DB V3.3	License for Desks Booking	31	Per Item	59	1829		
7	Flamencotech	DB V3.3	Meeting Room (Occupancy)	34	Per Item	280	9520		
8	Flamencotech	DB V3.3	Meeting Room (People count)	34	Per Item	280	9520		
9	Flamencotech	DB V3.3	Meeting Room (Booking)	34	Per Item	280	9520		
10	Flamencotech	DB V3.3	Way finding Point of Interest	250	Per Item	49	12250		
11	Flamencotech	DB V3.3	Feedback Point of Interest	250	Per Item	49	12250		
12	Flamencotech	DB V3.3	Restroom License (People Count)	34	Per Item	231	7854		
13	Flamencotech	DB V3.3	Restroom License (Wet	34	Per	231	7854		

			Floor Detection)		Item			
14	Flamencotech	DB V3.3	Restroom License (Odour)	34	Per Item	115	3910	
15	Flamencotech	DB V3.3	IAQ Points	4064263	Per Item	0	0	
16	Flamencotech	DB V3.3	Automate License	2	Per Item	7922	15844	
17	Flamencotech	DB V3.3	Customization Effort - PSO	1	Per Item	731	731	
Total Amount Per Month						110739		

Terms and Conditions :

1	Payment Terms - I- Hardware - 100% Advance with PO II- Monthly Charges - 100% Annual in advance III- Installation - 50% Advance, 30% on completion & 20% on Sign off
2	Hardware rates are Ex-works Bangalore & it does not include any Freight charges, transit insurance Import duties, clearance charges, etc.
3	GST and Government taxes extra as applicable
4	Offer valid for 30 days from the date of quotation
5	Delivery Period for FlamencoTech hardware - 16 - 24 weeks Delivery Period for Air Santization Device - 10-12 Week
6	Only Remote Support services are considered
7	Cloud server augmentation may required based on the final scope of the solution.
8	The contract period for monthly recurring charges will be 3 years
9	All Flamenco Tech hardware are supplied with 13 month warranty from the date of supply or 12 month warranty from the date of installation, which ever is earlier.
10	Air Santization Hardware - The product is warranted to be free from defects in material and workmanship for a period of 12 months from the date of supply with exclusion of servicing and cleaning. Warranty Void - I- Does not cover consequential loss or damages. II- Is Void if any repair are carried out by unauthorized person III- Failure of equipment because of electrical fault or unstable power supply
11	Any type of ladders, plumbing, scaffolding or other similar associated works related to False Ceiling, false ceiling access panels, ceiling wooden frames for grills and diffusers, painting or matching of wall texture after any work will be in customer scope.
12	Protected storage for the tools and equipment or any theft from site will be buyers Responsibility.
13	Network Infrastructure like LAN Cabling, Network Active switches (POE or NPOE), Racks, etc.to be provided by customer

14	Firewalls, Internet connection to be arranged by the customer for Gateway
15	UPS power point to be provided by the customer as required
16	Any Electrical, Carpentry Civil work and Repainting or cleaning of Attic spaces/Air conditioning system will be in client scope
17	All hardware quantities are arrived based on the shared layouts. Final quantity can be arrived based on detailed site study.
18	Travel, Stay, Per Diem charges will be extra at actuals
19	5 Admin Logins will be available for reports & dashboards, additional users if required then it will be charged extra
20	The charges does not include any Mobilization (Store & Site Office) , Other Expenses (Power, house keeping, BG, insurance, compliance etc.)
21	Installation charges may vary based on project specific details, site condition & work timings
22	Kiosk hardware charges will be extra.

Assumptions :

1	Integration with Third Party application is not part of the proposal, but it can be discussed and based on integration feasibility additional charges will be shared.
2	Customization is not included, but can be discussed and based on feasibility additional charges will be shared
3	Application web link to be white listed by the customer to access the reports on their local machine
4	Customer to provide the Data collector machine with below configuration Intel I5 3.0 GHZ CPU, Quad Core processor 8 GB RAM, 500 GB HDD, MS Windows 10 pro OS, 4 No.s X USB v2.0 and 2 X USB v3.0 Full HD graphics, HDMI connectivity, Antivirus
5	Installation of Air Sanitization devices to be arranged by customer through their existing HVAC vendor partner
6	Sharing of IAQ sensor data to the existing BMS system is possbile with an additional protocol hardware which will be charged extra

Please get in touch in case of any queries about the aforementioned quote