



FlamencoTech

Intelligent Infrastructure

Flamenco Tech Commercial Quotation

Company:	flamencotech		
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-					SUPPLY		INSTALLATION			
S.N.	MAKE	MODEL	ITEM DESCRIPTION	QTY	UOM	RATE	TOTAL	RATE	TOTAL	REMAI
A	FlamencoTech		HARDWARE							
1	Flamenco Tech	FT-DB-OCCUSENZ-D-4Y	DB -Spazio Desk Occupancy Sensor with 4 Year battery life	56	Per Device	9193	514808	8750	490000	
2	Flamenco Tech	FT-DB-WSN-RE	Wireless Sensor Network Range extender	31676	Per Device	9193	291197468	8750	277165000	
3	Flamenco Tech	FT-DB-WSN-GW	Wireless Sensor Network Gateway	7919	Per Device	9193	72799367	8750	69291250	
4	Flamenco Tech	FT-DB-OCCUSENZ-PIXEL-ZB	OccuSenZ Pixel Sensor ZB variant	65	Per Device	8001	520065	8750	568750	
5	Flamenco Tech	FT-DB-OCCUSENZ-PC-ZB	OccuSenZ- PC People Count Sensor ZB variant	55	Per Device	8001	440055	8750	481250	
6	Flamenco Tech	FT-DB-ENVISENZ-RRH-ZB	EnviSenZ Rest Room Sensor ZB variant T+Rh, TVOC, Odour, Wetfloor detection sensor	55	Per Device	9193	505615	8750	481250	

Sensor

C			FT INSTALLATION							
	Flamencotech	-	Installation, Commissioning, Testing, Training (Train the Trainer), Handover, Documentation & Project Management	1	Lot			130725000	130725000	
Total					365977378			479202500		

S.N.	MAKE	MODEL	MONTHLY RECURRING CHANGER	QTY	UOM	RATE	TOTAL PER MONTH		REMAI
B	FlamencoTech		SOFTWARE						
1	Flamencotech	DB V3.3	Kiosk Screen License	56	Per Item	7519	421064	356	19936
2	Flamencotech	DB V3.3	Employee One Mobile User License	34343434	Per Item	155	5323232270	7	240404038
3	Flamencotech	DB V3.3	Employee Roastering Per User License	34343434	Per Item	155	5323232270	7	240404038
4	Flamencotech	DB V3.3	License for Space Planning	67	Per Item	412	27604	20	1340
5	Flamencotech	DB V3.3	License for Desk Utilization	76	Per Item	1236	93936	59	4484
6	Flamencotech	DB V3.3	License for Desks Booking	65	Per Item	1236	80340	59	3835
7	Flamencotech	DB V3.3	Meeting Room (Occupancy)	55	Per Item	5057	278135	239	13145
8	Flamencotech	DB V3.3	Meeting Room (People count)	55	Per Item	5057	278135	239	13145
9	Flamencotech	DB V3.3	Meeting Room (Booking)	55	Per Item	5057	278135	239	13145
10	Flamencotech	DB V3.3	Way finding Point of Interest	250	Per Item	1030	257500	49	12250
11	Flamencotech	DB V3.3	Feedback Point	250	Per	1030	257500	49	12250

			of Interest		Item					
12	Flamencotech	DB V3.3	Restroom License (People Count)	55	Per Item	4027	221485	191	10505	
13	Flamencotech	DB V3.3	Restroom License (Wet Floor Detection)	55	Per Item	4027	221485	191	10505	
14	Flamencotech	DB V3.3	Restroom License (Odour)	55	Per Item	2014	110770	95	5225	
15	Flamencotech	DB V3.3	Automate License	55	Per Item	475345	26143975	288	15840	
16	Flamencotech	DB V3.3	Customization Effort - PSO	1	Per Item	548475	548475	731	731	
Total Amount Per Month								10675683079		

Terms and Conditions :

1	Payment Terms - I- Hardware - 100% Advance with PO II- Monthly Charges - 100% Annual in advance III- Installation - 50% Advance, 30% on completion & 20% on Sign off
2	Hardware rates are Ex-works Bangalore & it does not include any Freight charges, transit insurance Import duties, clearance charges, etc.
3	GST and Government taxes extra as applicable
4	Offer valid for 30 days from the date of quotation
5	Delivery Period for FlamencoTech hardware - 16 - 24 weeks Delivery Period for Air Santization Device - 10-12 Week
6	Only Remote Support services are considered
7	Cloud server augmentation may required based on the final scope of the solution.
8	The contract period for monthly recurring charges will be 3 years
9	All Flamenco Tech hardware are supplied with 13 month warranty from the date of supply or 12 month warranty from the date of installation, which ever is earlier.
10	Air Santization Hardware - The product is warranted to be free from defects in material and workmanship for a period of 12 months from the date of supply with exclusion of servicing and cleaning. Warranty Void - I- Does not cover consequential loss or damages. II- Is Void if any repair are carried out by unauthorized person III- Failure of equipment because of electrical fault or unstable power supply
11	Any type of ladders, plumbing, scaffolding or other similar associated works related to False Ceiling, false ceiling access panels, ceiling wooden frames for grills and diffusers, painting or matching of wall texture after any work will be in customer scope.
12	Protected storage for the tools and equipment or any theft from site will be buyers Responsibility.
13	Network Infrastructure like LAN Cabling, Network Active switches (POE or NPOE), Racks, etc.to be provided by customer
14	Firewalls, Internet connection to be arranged by the customer for Gateway
15	LSDC is not responsible for any damage to the customer's property or equipment during the execution of the contract.

15	UPS power point to be provided by the customer as required
16	Any Electrical, Carpentry Civil work and Repainting or cleaning of Attic spaces/Air conditioning system will be in client scope
17	All hardware quantities are arrived based on the shared layouts. Final quantity can be arrived based on detailed site study.
18	Travel, Stay, Per Diem charges will be extra at actuals
19	5 Admin Logins will be available for reports & dashboards, additional users if required then it will be charged extra
20	The charges does not include any Mobilization (Store & Site Office) , Other Expenses (Power, house keeping, BG, insurance, compliance etc.)
21	Installation charges may vary based on project specific details, site condition & work timings
22	Kiosk hardware charges will be extra.

Assumptions :

1	Integration with Third Party application is not part of the proposal, but it can be discussed and based on integration feasibility additional charges will be shared.
2	Customization is not included, but can be discussed and based on feasibility additional charges will be shared
3	Application web link to be white listed by the customer to access the reports on their local machine
4	Customer to provide the Data collector machine with below configuration Intel I5 3.0 GHZ CPU, Quad Core processor 8 GB RAM, 500 GB HDD, MS Windows 10 pro OS, 4 No.s X USB v2.0 and 2 X USB v3.0 Full HD graphics, HDMI connectivity, Antivirus
5	Installation of Air Sanitization devices to be arranged by customer through their existing HVAC vendor partner
6	Sharing of IAQ sensor data to the existing BMS system is possible with an additional protocol hardware which will be charged extra

Please get in touch in case of any queries about the aforementioned quote