



FlamencoTech

Intelligent Infrastructure

Flamenco Tech Commercial Quotation

Company:	vhdh			
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-							SUPPLY		INSTALLATION	
S.N. MAKE		MODEL	ITEM DESCRIPTION	QTY	UOM	RATE	TOTAL	RATE	TOTAL	
A	FlamencoTech		HARDWARE							
1	Flamenco Tech	FT-DB-OCCUSENZ-D-4Y	DB -Spazio Desk Occupancy Sensor with 4 Year battery life	6	Per Device	9193	55158	8750	52500	
2	Flamenco Tech	FT-DB-OCCUSENZ-PIXEL-ZB	OccuSenZ Pixel Sensor ZB variant	6	Per Device	8001	48006	8750	52500	
3	Flamenco Tech	FT-DB-ENVISENZ-RRH-ZB	EnviSenZ Rest Room Sensor ZB variant T+Rh, TVOC, Odour, Wetfloor detection sensor	6	Per Device	9193	55158	8750	52500	
B	FlamencoTech		ACTIVE HARDWARE							
1	HP/Cisco/TP-link/D-link	-	24 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports	2	Per Device	46857	93714	8033	16066	

			Non PoE						
2	HP/Cisco/TP-link/D-link	-	24 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports PoE +	2	Per Device	87019	174038	8033	16066
3	HP/Cisco/TP-link/D-link	-	48 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports Non PoE	2	Per Device	100407	200814	8033	16066
4	HP/Cisco/TP-link/D-link	-	48 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports PoE +	2	Per Device	174038	348076	8033	16066
5	HP/Cisco/TP-link/D-link	-	L3 Switch - 24 Ports 10/100/1000 Mbps + 4SFP autosensing with facility of VLAN, QoS, Link Aggregation, DHCP Server and RADIUS, Non PoE	2	Per Device	334688	669376	16065	32130
6	HP/Cisco/TP-link/D-link	-	L3 Network Switch - 24 port Fiber Gigabit Switch	2	Per Device	401625	803250	16065	32130
7	HP/Cisco/TP-link/D-link	-	Single mode SFP module - Gigabit module	2	Per Device	18743	37486	0	0
C	FlamencoTech		FIBER HARDWARE						
1	Netconnect/Molex/Dlink/CIS Fiber	-	6 core Single Mode Armoured Optic Fibre Cable	1	Per Meter	24098	24098	24098	24098
2	Netconnect/Molex/Dlink/CIS Fiber	-	Single mode duplex LC-LC Fiber patch cords	1	Per Device	24098	24098	24098	24098
3	Netconnect/Molex/Dlink/CIS Fiber	-	SM 6 port rack mount Loaded LIU - LC Type	1	Per Device	24098	24098	24098	24098
4	Netconnect/Molex/Dlink/CIS Fiber	-	Multimode SC-LC type pigtailed with splicing	1	Per Device	24098	24098	24098	24098
D	FlamencoTech		ETHERNET HARDWARE						
1	Netconnect/Molex/Dlink/CIS Fiber	-	4-pair, Cat6 UTP Cable, roll of 305m, Grey Color - LSZH	3	Per Box	13120	39360	4084	12252
2	Netconnect/Molex/Dlink/CIS Fiber	-	1U-24 port Straight unloaded jack panel	3	Per Device	2410	7230	670	2010
3	Netconnect/Molex/Dlink/CIS Fiber	-	1U-24 port Straight loaded jack panel	3	Per Device	8703	26109	1608	4824

ITEM		LOADING JACK PANEL		DEVICE					
E	FlamencoTech		DDC HARDWARE						
1	undefined	FS32	EasyIO FS32 controller	3	Per Device	99284	297852	8033	24099
2	undefined	FS20	EasyIO FS20 controller	3	Per Device	82735	248205	8033	24099
3	undefined	FW28	EasyIO FW28 controller	3	Per Device	58260	174780	8033	24099
4	undefined	-	JACE 8000 controller 4 port	2	Per Device	303362	606724	16065	32130
F	FlamencoTech		BMS SENSORS						
1	Greystone/Dwyer	-	Wall Mounted Combined T+Rh Transmitter	2	Per Device	11723	23446	738	1476
2	Greystone/Dwyer	-	Air DP Switch with required weldolet / couplings	2	Per Device	2069	4138	738	1476
3	Greystone/Dwyer	-	Duct Type Temperature Sensor	2	Per Device	1932	3864	738	1476
4	Greystone/Dwyer	-	Duct Type T+Rh Sensor	2	Per Device	11723	23446	738	1476
5	Greystone/Dwyer	-	Outside T+Rh Sensor	2	Per Device	15859	31718	738	1476
G	FlamencoTech		BMS CABLING						
1	Deepanjan/Caliplast/Technoflex		2Cx1.0 sq. mm Unscreened, Annealed Bare Copper multistranded conductor, Armoured Cable	1	Per Meter	75	75	40	40
2	Deepanjan/Caliplast/Technoflex		1Px1.0 sq. mm Screened, Annealed Bare Copper multistranded conductor, Armoured Cable	1	Per Meter	75	75	40	40
3	Deepanjan/Caliplast/Technoflex		4Cx1.0 sq. mm Unscreened, Annealed Bare Copper multistranded conductor, Armoured Cable	1	Per Meter	118	118	40	40
H	FlamencoTech		BMS PIPING						
1	AKG / DIAMOND / BEC		20 mm 1.6 mm thick rigid MS conduits	1	Per Meter	149	149	53	53
2	AKG / DIAMOND / BEC		25 mm 1.6 mm thick rigid MS conduits	1	Per Meter	149	149	53	53

3	AKG / DIAMOND / BEC		32 mm 1.6 mm thick rigid MS conduits	1	Per Meter	202	202	60	60
I	FlamencoTech		BMS TRAYS						
1	PROFAB / ADARSH / ASIAN / ADITYA STEEL		Perforated Cable Tray 200mmx 50mm without cover	1	Per Meter	603	603	263	263
2	PROFAB / ADARSH / ASIAN / ADITYA STEEL		300 x 75 x 2 mm	1	Per Meter	1005	1005	460	460
3	PROFAB / ADARSH / ASIAN / ADITYA STEEL		450 x 75 x 2 mm	1	Per Meter	1608	1608	592	592
4	PROFAB / ADARSH / ASIAN / ADITYA STEEL		600 x 75 x 2 mm	1	Per Meter	2009	2009	723	723
J	FlamencoTech		THIRD PARTY						
1	.	.	LMS software/3D software	1	Per Device	153000	153000	150000	150000
K	FlamencoTech		OTHERS						
1	-	-	Store for material - upto 1500 Sqft	1	Per Lot	0	0	175000	175000
2	-	-	Material handing charges at site	1	Per Lot	0	0	466667	466667
3	-	-	House Keeeping Charge	1	Per Lot	0	0	233334	233334
L			FT INSTALLATION						
	Flamencotech	-	Installation, Commissioning, Testing, Training (Train the Trainer), Handover, Documentation & Project Management	1	Lot			18108000	18108000

Total 4227333 19648634

S.N.	MAKE	MODEL	MONTHLY RECURRING CHANGER	QTY	UOM	TOTAL PER MONTH	
						RATE	PER MONTH
M	FlamencoTech		SOFTWARE				
1	Flamencotech	DB V3.3	Kiosk Screen License	7	Per Item	548	3836
2	Flamencotech	DB V3.3	Employee One Mobile User License	8	Per Item	22	176
3	Flamencotech	DB V3.3	Employee Roastering Per User License	8	Per Item	24	192
4	Flamencotech	DB V3.3	License for Space Planning	5	Per Item	20	100
5	Flamencotech	DB V3.3	License for Desk Utilization	5	Per Item	59	295

6	Flamencotech	DB V3.3	License for Desks Booking	5	Per Item	59	295		
7	Flamencotech	DB V3.3	Meeting Room (Occupancy)	5	Per Item	293	1465		
8	Flamencotech	DB V3.3	Meeting Room (People count)	5	Per Item	293	1465		
9	Flamencotech	DB V3.3	Meeting Room (Booking)	5	Per Item	293	1465		
10	Flamencotech	DB V3.3	Way finding Point of Interest	250	Per Item	49	12250		
11	Flamencotech	DB V3.3	Feedback Point of Interest	250	Per Item	49	12250		
12	Flamencotech	DB V3.3	Restroom License (Wet Floor Detection)	6	Per Item	366	2196		
13	Flamencotech	DB V3.3	Restroom License (Odour)	6	Per Item	183	1098		
14	Flamencotech	DB V3.3	Automate License	3	Per Item	5282	15846		
15	Flamencotech	DB V3.3	Customization Effort - PSO	1	Per Item	731	731		
Total Amount Per Month							53660		

Terms and Conditions :

1	Payment Terms - I- Hardware - 100% Advance with PO II- Monthly Charges - 100% Annual in advance III- Installation - 50% Advance, 30% on completion & 20% on Sign off
2	Hardware rates are Ex-works Bangalore & it does not include any Freight charges, transit insurance Import duties, clearance charges, etc.
3	GST and Government taxes extra as applicable
4	Offer valid for 30 days from the date of quotation
5	Delivery Period for FlamencoTech hardware - 16 - 24 weeks Delivery Period for Air Santization Device - 10-12 Week
6	Only Remote Support services are considered
7	Cloud server augmentation may required based on the final scope of the solution.
8	The contract period for monthly recurring charges will be 3 years
9	All Flamenco Tech hardware are supplied with 13 month warranty from the date of supply or 12 month warranty from the date of installation, whichever is earlier.
10	Air Santization Hardware - The product is warranted to be free from defects in material and workmanship for a period of 12 months from the date of supply with exclusion of servicing and cleaning. Warranty Void

	I- Does not cover consequential loss or damages. II- Is Void if any repair are carried out by unauthorized person III- Failure of equipment because of electrical fault or unstable power supply
11	Any type of ladders, plumbing, scaffolding or other similar associated works related to False Ceiling, false ceiling access panels, ceiling wooden frames for grills and diffusers, painting or matching of wall texture after any work will be in customer scope.
12	Protected storage for the tools and equipment or any theft from site will be buyers Responsibility.
13	Network Infrastructure like LAN Cabling, Network Active switches (POE or NPOE), Racks, etc.to be provided by customer
14	Firewalls, Internet connection to be arranged by the customer for Gateway
15	UPS power point to be provided by the customer as required
16	Any Electrical, Carpentry Civil work and Repainting or cleaning of Attic spaces/Air conditioning system will be in client scope
17	All hardware quantities are arrived based on the shared layouts. Final quantity can be arrived based on detailed site study.
18	Travel, Stay, Per Diem charges will be extra at actuals
19	5 Admin Logins will be available for reports & dashboards, additional users if required then it will be charged extra
20	The charges does not include any Mobilization (Store & Site Office) , Other Expenses (Power, house keeping, BG, insurance, compliance etc.)
21	Installation charges may vary based on project specific details, site condition & work timings
22	Kiosk hardware charges will be extra.

Assumptions :

1	Integration with Third Party application is not part of the proposal, but it can be discussed and based on integration feasibility additional charges will be shared.
2	Customization is not included, but can be discussed and based on feasibility additional charges will be shared
3	Application web link to be white listed by the customer to access the reports on their local machine
4	Customer to provide the Data collector machine with below configuration Intel I5 3.0 GHZ CPU, Quad Core processor 8 GB RAM, 500 GB HDD, MS Windows 10 pro OS, 4 No.s X USB v2.0 and 2 X USB v3.0 Full HD graphics, HDMI connectivity, Antivirus
5	Installation of Air Sanitization devices to be arranged by customer through their existing HVAC vendor partner
6	Sharing of IAQ sensor data to the existing BMS system is possible with an additional protocol hardware which will be charged extra

Please get in touch in case of any queries about the aforementioned quote