



Company:	dfgd		
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Subject:	dwda	Ref No:	2022-09-12-dfgd-103930807
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							SUPPLY		INSTALLATION	
S.N.	MAKE	MODEL	ITEM DESCRIPTION	QTY	UOM	RATE	TOTAL	RATE	TOTAL	
A	FlamencoTech		HARDWARE							
1	Flamenco Tech	FT-DB-OCCUSENZ-D-4Y	DB -Spazio Desk Occupancy Sensor with 4 Year battery life	34	Per Device	9193	312562	8750	297500	
2	Flamenco Tech	FT-DB-WSN-RE	Wireless Sensor Network Range extender	394060	Per Device	9193	3622593580	8750	3448025000	
3	Flamenco Tech	FT-DB-WSN-GW	Wireless Sensor Network Gateway	98515	Per Device	9193	905648395	8750	862006250	
4	Flamenco Tech	FT-DB-OCCUSENZ-PIXEL-ZB	OccuSenZ Pixel Sensor ZB variant	38	Per Device	8001	304038	8750	332500	
5	Flamenco Tech	FT-DB-OCCUSENZ-PC-ZB	OccuSenZ- PC People Count Sensor ZB variant	43	Per Device	8001	344043	8750	376250	
6	Flamenco Tech	FT-DB-ENVISENZ-IAQ-P-ZB	EnviSenZ -IAQ Indoor Air Quality Sensor ZB variant (T+Rh, Co2, TVOC)	307858	Per Device	8001	2463171858	8750	2693757500	
7	Flamenco Tech	FT-DB-ENVISENZ-RRH-ZB	EnviSenZ Rest Room Sensor ZB variant T+Rh, TVOC, Odour, Wetfloor detection sensor	43	Per Device	9193	395299	8750	376250	
C			FT INSTALLATION							
	Flamencotech	-	Installation, Commissioning, Testing, Training (Train the Trainer) Handover	1	lot			39923000	39923000	

Documentation & Project Management

Total							6992769775	7045104250
S.N.	MAKE	MODEL	MONTHLY RECURRING CHANGER	QTY	UOM	RATE	TOTAL PER MONTH	
B	FlamencoTech		SOFTWARE					
1	Flamencotech	DB V3.3	Kiosk Screen License	432	Per Item	3502	1512864	166
2	Flamencotech	DB V3.3	Employee One Mobile User License	234324	Per Item	160	37491840	8
3	Flamencotech	DB V3.3	Employee Roastering Per User License	234324	Per Item	160	37491840	8
4	Flamencotech	DB V3.3	License for Space Planning	23	Per Item	412	9476	20
5	Flamencotech	DB V3.3	License for Desk Utilization	34	Per Item	1236	42024	59
6	Flamencotech	DB V3.3	License for Desks Booking	234	Per Item	1119	261846	53
7	Flamencotech	DB V3.3	Meeting Room (Occupancy)	34	Per Item	5908	200872	280
8	Flamencotech	DB V3.3	Meeting Room (People count)	34	Per Item	5908	200872	280
9	Flamencotech	DB V3.3	Meeting Room (Booking)	34	Per Item	5908	200872	280
10	Flamencotech	DB V3.3	Way finding Point of Interest	250	Per Item	1030	257500	49
11	Flamencotech	DB V3.3	Feedback Point of Interest	250	Per Item	1030	257500	49
12	Flamencotech	DB V3.3	Restroom License (People Count)	43	Per Item	4719	202917	223
13	Flamencotech	DB V3.3	Restroom License (Wet Floor Detection)	43	Per Item	4719	202917	223
14	Flamencotech	DB V3.3	Restroom License (Odour)	43	Per Item	2360	101480	112
15	Flamencotech	DB V3.3	IAQ Points	1539290	Per Item	0	0	0
16	Flamencotech	DB V3.3	Automate License	43	Per Item	475345	20439835	368
17	Flamencotech	DB V3.3	Customization Effort - PSO	1	Per Item	548475	548475	731
Total Amount Per Month							99423130	

Terms and Conditions :

1	Payment Terms -
	I- Hardware - 100% Advance with PO II- Monthly Charges - 100% Annual in advance

III- Installation - 50% Advance, 30% on completion & 20% on Sign off

2	Hardware rates are Ex-works Bangalore & it does not include any Freight charges, transit insurance Import duties, clearance charges, etc.
3	GST and Government taxes extra as applicable
4	Offer valid for 30 days from the date of quotation
5	Delivery Period for FlamencoTech hardware - 16 - 24 weeks Delivery Period for Air Santization Device - 10-12 Week
6	Only Remote Support services are considered
7	Cloud server augmentation may required based on the final scope of the solution.
8	The contract period for monthly recurring charges will be 3 years
9	All Flamenco Tech hardware are supplied with 13 month warranty from the date of supply or 12 month warranty from the date of installation, which ever is earlier.
10	Air Santization Hardware - The product is warranted to be free from defects in material and workmanship for a period of 12 months from the date of supply with exclusion of servicing and cleaning. Warranty Void - I- Does not cover consequential loss or damages. II- Is Void if any repair are carried out by unauthorized person III- Failure of equipment because of electrical fault or unstable power supply
11	Any type of ladders, plumbing, scaffolding or other similar associated works related to False Ceiling, false ceiling access panels, ceiling wooden frames for grills and diffusers, painting or matching of wall texture after any work will be in customer scope.
12	Protected storage for the tools and equipment or any theft from site will be buyers Responsibility.
13	Network Infrastructure like LAN Cabling, Network Active switches (POE or NPOE), Racks, etc.to be provided by customer
14	Firewalls, Internet connection to be arranged by the customer for Gateway
15	UPS power point to be provided by the customer as required
16	Any Electrical, Carpentry Civil work and Repainting or cleaning of Attic spaces/Air conditioning system will be in client scope
17	All hardware quantities are arrived based on the shared layouts. Final quantity can be arrived based on detailed site study.
18	Travel, Stay, Per Diem charges will be extra at actuals
19	5 Admin Logins will be available for reports & dashboards, additional users if required then it will be charged extra
20	The charges does not include any Mobilization (Store & Site Office) , Other Expenses (Power, house keeping, BG, insurance, compliance etc.)
21	Installation charges may vary based on project specific details, site condition & work timings
22	Kiosk hardware charges will be extra.

Assumptions :

1	Integration with Third Party application is not part of the proposal, but it can be discussed and based on integration feasibility additional charges will be shared.
2	Customization is not included, but can be discussed and based on feasibility additional charges will be shared
3	Application web link to be white listed by the customer to access the reports on their local machine
4	Customer to provide the Data collector machine with below configuration Intel I5 3.0 GHZ CPU, Quad Core processor 8 GB RAM, 500 GB HDD, MS Windows 10 pro OS, 4 No.s X USB v2.0 and 2 X USB v3.0 Full HD graphics, HDMI connectivity, Antivirus
5	Installation of Air Sanitization devices to be arranged by customer through their existing HVAC vendor partner
6	Sharing of IAQ sensor data to the existing BMS system is possible with an additional protocol hardware which will be charged extra

Please get in touch in case of any queries about the aforementioned quote