



FlamencoTech

Intelligent Infrastructure

Flamenco Tech Commercial Quotation

Company:	fweff		
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-							SUPPLY		INSTALLATION	
S.N.	MAKE	MODEL	ITEM DESCRIPTION	QTY	UOM	RATE	TOTAL	RATE	TOTAL	
A	FlamencoTech		HARDWARE							
1	Flamenco Tech	FT-DB-OCCUSENZ-D-4Y	DB -Spazio Desk Occupancy Sensor with 4 Year battery life	34	Per Device	9193	312562	8750	297500	
2	Flamenco Tech	FT-DB-OCCUSENZ-PIXEL-ZB	OccuSenZ Pixel Sensor ZB variant	81	Per Device	8001	648081	8750	708750	
3	Flamenco Tech	FT-DB-OCCUSENZ-PC-ZB	OccuSenZ- PC People Count Sensor ZB variant	34	Per Device	8001	272034	8750	297500	
4	Flamenco Tech	FT-DB-ENVISENZ-RRH-ZB	EnviSenZ Rest Room Sensor ZB variant T+Rh, TVOC, Odour, Wetfloor detection sensor	34	Per Device	9193	312562	8750	297500	
B	FlamencoTech		ACTIVE HARDWARE							

1	HP/Cisco/TP-link/D-link	-	24 Ports RJ-45 10/100/1000 Mbps with + 2SFP ports Non PoE	3	Per Device	46857	140571	8033	24099
C	FlamencoTech		ETHERNET HARDWARE						
1	Netconnect/Molex/Dlink/CIS Fiber	-	4-pair, Cat6 UTP Cable, roll of 305m, Grey Color - LSZH	3	Per Box	13120	39360	4084	12252
2	Netconnect/Molex/Dlink/CIS Fiber	-	1U-24 port Straight loaded jack panel	1	Per Device	8703	8703	1608	1608
D	FlamencoTech		BMS SENSORS						
1	Greystone/Dwyer	-	Wall Mounted Combined T+Rh Transmitter	2	Per Device	11723	23446	738	1476
2	Greystone/Dwyer	-	Air DP Switch with required weldolet / couplings	1	Per Device	2069	2069	738	738
E	FlamencoTech		BMS CABLING						
1	Deepanjan/Caliplast/Technoflex		2Cx1.0 sq. mm Unscreened, Annealed Bare Copper multistranded conductor, Armoured Cable	2	Per Meter	75	150	40	80
2	Deepanjan/Caliplast/Technoflex		1Px1.0 sq. mm Screened, Annealed Bare Copper multistranded conductor, Armoured Cable	1	Per Meter	75	75	40	40
F	FlamencoTech		BMS TRAYS						
1	PROFAB / ADARSH / ASIAN / ADITYA STEEL		Perforated Cable Tray 200mmx 50mm without cover	2	Per Meter	603	1206	263	526
2	PROFAB / ADARSH / ASIAN / ADITYA STEEL		300 x 75 x 2 mm	2	Per Meter	1005	2010	460	920
3	PROFAB / ADARSH / ASIAN / ADITYA STEEL		450 x 75 x 2 mm	2	Per Meter	1608	3216	592	1184
4	PROFAB / ADARSH / ASIAN / ADITYA STEEL		600 x 75 x 2 mm	1	Per Meter	2009	2009	723	723
5	Magneto	MCAC-A	Air Sanitization Device for AHU - 2400 CFM, 6 TR	1	Per Device	90786	90786	0	0
6	Magneto	MCAC-U	Air Sanitization Device for CSU - 2800 CFM, 7TR	1	Per Device	135687	135687	0	0
G	FlamencoTech		THIRD PARTY						

1	.	.	LMS software/3D software	2	Per Device	153000	306000	150000	300000
H	FlamencoTech		OTHERS						
1	-	-	Material handing charges at site	1	Per Lot	0	0	466667	466667
2	-	-	House Keeeping Charge	1	Per Lot	0	0	233334	233334
3	-	-	Documentation Charges	1	Per Lot	0	0	116667	116667
I			FT INSTALLATION						
	Flamencotech	-	Installation, Commissioning, Testing, Training (Train the Trainer), Handover, Documentation & Project Management	1	Lot			2299500	2299500

Total 2300527 5061064

S.N.	MAKE	MODEL	MONTHLY RECURRING CHANGER	QTY	UOM	RATE	TOTAL PER MONTH
J	FlamencoTech		SOFTWARE				
1	Flamencotech	DB V3.3	Kiosk Screen License	44	Per Item	418	18392
2	Flamencotech	DB V3.3	Employee One Mobile User License	54	Per Item	22	1188
3	Flamencotech	DB V3.3	Employee Roastering Per User License	54	Per Item	24	1296
4	Flamencotech	DB V3.3	License for Space Planning	22	Per Item	20	440
5	Flamencotech	DB V3.3	License for Desk Utilization	21	Per Item	59	1239
6	Flamencotech	DB V3.3	License for Desks Booking	43	Per Item	59	2537
7	Flamencotech	DB V3.3	Meeting Room (Occupancy)	78	Per Item	226	17628
8	Flamencotech	DB V3.3	Meeting Room (People count)	78	Per Item	226	17628
9	Flamencotech	DB V3.3	Meeting Room (Booking)	78	Per Item	226	17628
10	Flamencotech	DB V3.3	Way finding Point of Interest	250	Per Item	49	12250
11	Flamencotech	DB V3.3	Feedback Point of Interest	250	Per Item	49	12250
12	Flamencotech	DB V3.3	Restroom License (People Count)	34	Per Item	231	7854
13	Flamencotech	DB V3.3	Restroom License (Wet Floor Detection)	34	Per Item	231	7854

14	Flamencotech	DB V3.3	Restroom License (Odour)	34	Per Item	115	3910
15	Flamencotech	DB V3.3	Automate License	34	Per Item	466	15844
16	Flamencotech	DB V3.3	Customization Effort - PSO	1	Per Item	731	731
Total Amount Per Month						138669	

Terms and Conditions :

1	Payment Terms - I- Hardware - 100% Advance with PO II- Monthly Charges - 100% Annual in advance III- Installation - 50% Advance, 30% on completion & 20% on Sign off
2	Hardware rates are Ex-works Bangalore & it does not include any Freight charges, transit insurance Import duties, clearance charges, etc.
3	GST and Government taxes extra as applicable
4	Offer valid for 30 days from the date of quotation
5	Delivery Period for FlamencoTech hardware - 16 - 24 weeks Delivery Period for Air Santization Device - 10-12 Week
6	Only Remote Support services are considered
7	Cloud server augmentation may required based on the final scope of the solution.
8	The contract period for monthly recurring charges will be 3 years
9	All Flamenco Tech hardware are supplied with 13 month warranty from the date of supply or 12 month warranty from the date of installation, which ever is earlier.
10	Air Santization Hardware - The product is warranted to be free from defects in material and workmanship for a period of 12 months from the date of supply with exclusion of servicing and cleaning. Warranty Void - I- Does not cover consequential loss or damages. II- Is Void if any repair are carried out by unauthorized person III- Failure of equipment because of electrical fault or unstable power supply
11	Any type of ladders, plumbing, scaffolding or other similar associated works related to False Ceiling, false ceiling access panels, ceiling wooden frames for grills and diffusers, painting or matching of wall texture after any work will be in customer scope.
12	Protected storage for the tools and equipment or any theft from site will be buyers Responsibility.
13	Network Infrastructure like LAN Cabling, Network Active switches (POE or NPOE), Racks, etc.to be provided by customer
14	Firewalls, Internet connection to be arranged by the customer for Gateway
15	UPS power point to be provided by the customer as required

16	Any Electrical, Carpentry Civil work and Repainting or cleaning of Attic spaces/Air conditioning system will be in client scope
17	All hardware quantities are arrived based on the shared layouts. Final quantity can be arrived based on detailed site study.
18	Travel, Stay, Per Diem charges will be extra at actuals
19	5 Admin Logins will be available for reports & dashboards, additional users if required then it will be charged extra
20	The charges does not include any Mobilization (Store & Site Office) , Other Expenses (Power, house keeping, BG, insurance, compliance etc.)
21	Installation charges may vary based on project specific details, site condition & work timings
22	Kiosk hardware charges will be extra.

Assumptions :

1	Integration with Third Party application is not part of the proposal, but it can be discussed and based on integration feasibility additional charges will be shared.
2	Customization is not included, but can be discussed and based on feasibility additional charges will be shared
3	Application web link to be white listed by the customer to access the reports on their local machine
4	Customer to provide the Data collector machine with below configuration Intel I5 3.0 GHZ CPU, Quad Core processor 8 GB RAM, 500 GB HDD, MS Windows 10 pro OS, 4 No.s X USB v2.0 and 2 X USB v3.0 Full HD graphics, HDMI connectivity, Antivirus
5	Installation of Air Sanitization devices to be arranged by customer through their existing HVAC vendor partner
6	Sharing of IAQ sensor data to the existing BMS system is possbile with an additional protocol hardware which will be charged extra

Please get in touch in case of any queries about the aforementioned quote