



FlamencoTech

Intelligent Infrastructure

Flamenco Tech Commercial Quotation

Company:	DHDFGF		
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-					SUPPLY		INSTALLATION			
S.N.	MAKE	MODEL	ITEM DESCRIPTION	QTY	UOM	RATE	TOTAL	RATE	TOTAL	RE
A	FlamencoTech		HARDWARE							
1	Flamenco Tech	FT-DB-OCCUSENZ-D-4Y	DB -Spazio Desk Occupancy Sensor with 4 Year battery life	767	Per Device	9193	7051031	8750	6711250	
2	Flamenco Tech	FT-DB-OCCUSENZ-PIXEL-ZB	OccuSenZ Pixel Sensor ZB variant	1611	Per Device	8001	12889611	8750	14096250	
3	Flamenco Tech	FT-DB-OCCUSENZ-PC-ZB	OccuSenZ- PC People Count Sensor ZB variant	65	Per Device	8001	520065	8750	568750	
4	Flamenco Tech	FT-DB-ENVISENZ-RRH-ZB	EnviSenZ Rest Room Sensor ZB variant T+Rh, TVOC, Odour, Wetfloor detection sensor	65	Per Device	9193	597545	8750	568750	

C			FT INSTALLATION							
	Flamencotech	-	Installation, Commissioning, Testing, Training (Train the Trainer), Handover, Documentation & Project Management	1	Lot			871076047500	871076047500	
Total					21058252			871097992500		

S.N.	MAKE	MODEL	MONTHLY RECURRING CHANGER	QTY	UOM	RATE	TOTAL PER MONTH		RE
B	FlamencoTech		SOFTWARE						
1	Flamencotech	DB V3.3	Kiosk Screen License	756	Per Item	3227	2439612	153	115668
2	Flamencotech	DB V3.3	Employee One Mobile User License	6765	Per Item	294	1988910	14	94710
3	Flamencotech	DB V3.3	Employee Roastering Per User License	6765	Per Item	321	2171565	15	101475
4	Flamencotech	DB V3.3	License for Space Planning	76	Per Item	412	31312	20	1520
5	Flamencotech	DB V3.3	License for Desk Utilization	6765	Per Item	641	4336365	30	202950
6	Flamencotech	DB V3.3	License for Desks Booking	756	Per Item	790	597240	37	27972
7	Flamencotech	DB V3.3	Meeting Room (Occupancy)	765	Per Item	2031	1553715	96	73440
8	Flamencotech	DB V3.3	Meeting Room (People count)	765	Per Item	2031	1553715	96	73440
9	Flamencotech	DB V3.3	Meeting Room (Booking)	765	Per Item	2031	1553715	96	73440
10	Flamencotech	DB V3.3	Way finding Point of Interest	765	Per Item	753	576045	36	27540
11	Flamencotech	DB V3.3	Feedback Point	250	Per	1030	257500	49	12250

			of Interest		Item				
12	Flamencotech	DB V3.3	Restroom License (People Count)	65	Per Item	3883	252395	184	11960
13	Flamencotech	DB V3.3	Restroom License (Wet Floor Detection)	65	Per Item	3883	252395	184	11960
14	Flamencotech	DB V3.3	Restroom License (Odour)	65	Per Item	1942	126230	92	5980
15	Flamencotech	DB V3.3	Automate License	765	Per Item	731301	559445265	32	24480
16	Flamencotech	DB V3.3	Customization Effort - PSO	1	Per Item	548475	548475	731	731
Total Amount Per Month								577684454	

Terms and Conditions :

1	Payment Terms - I- Hardware - 100% Advance with PO II- Monthly Charges - 100% Annual in advance III- Installation - 50% Advance, 30% on completion & 20% on Sign off
2	Hardware rates are Ex-works Bangalore & it does not include any Freight charges, transit insurance Import duties, clearance charges, etc.
3	GST and Government taxes extra as applicable
4	Offer valid for 30 days from the date of quotation
5	Delivery Period for FlamencoTech hardware - 16 - 24 weeks Delivery Period for Air Santization Device - 10-12 Week
6	Only Remote Support services are considered
7	Cloud server augmentation may required based on the final scope of the solution.
8	The contract period for monthly recurring charges will be 3 years
9	All Flamenco Tech hardware are supplied with 13 month warranty from the date of supply or 12 month warranty from the date of installation, which ever is earlier.
10	Air Santization Hardware - The product is warranted to be free from defects in material and workmanship for a period of 12 months from the date of supply with exclusion of servicing and cleaning. Warranty Void - I- Does not cover consequential loss or damages. II- Is Void if any repair are carried out by unauthorized person III- Failure of equipment because of electrical fault or unstable power supply
11	Any type of ladders, plumbing, scaffolding or other similar associated works related to False Ceiling, false ceiling access panels, ceiling wooden frames for grills and diffusers, painting or matching of wall texture after any work will be in customer scope.
12	Protected storage for the tools and equipment or any theft from site will be buyers Responsibility.
13	Network Infrastructure like LAN Cabling, Network Active switches (POE or NPOE), Racks, etc.to be provided by customer
14	Firewalls, Internet connection to be arranged by the customer for Gateway
15

15	UPS power point to be provided by the customer as required
16	Any Electrical, Carpentry Civil work and Repainting or cleaning of Attic spaces/Air conditioning system will be in client scope
17	All hardware quantities are arrived based on the shared layouts. Final quantity can be arrived based on detailed site study.
18	Travel, Stay, Per Diem charges will be extra at actuals
19	5 Admin Logins will be available for reports & dashboards, additional users if required then it will be charged extra
20	The charges does not include any Mobilization (Store & Site Office) , Other Expenses (Power, house keeping, BG, insurance, compliance etc.)
21	Installation charges may vary based on project specific details, site condition & work timings
22	Kiosk hardware charges will be extra.

Assumptions :

1	Integration with Third Party application is not part of the proposal, but it can be discussed and based on integration feasibility additional charges will be shared.
2	Customization is not included, but can be discussed and based on feasibility additional charges will be shared
3	Application web link to be white listed by the customer to access the reports on their local machine
4	Customer to provide the Data collector machine with below configuration Intel I5 3.0 GHZ CPU, Quad Core processor 8 GB RAM, 500 GB HDD, MS Windows 10 pro OS, 4 No.s X USB v2.0 and 2 X USB v3.0 Full HD graphics, HDMI connectivity, Antivirus
5	Installation of Air Sanitization devices to be arranged by customer through their existing HVAC vendor partner
6	Sharing of IAQ sensor data to the existing BMS system is possible with an additional protocol hardware which will be charged extra

Please get in touch in case of any queries about the aforementioned quote