

COURSE: APPLICATIONS OF ARTIFICIAL INTELLIGENCE (AAI)



AMP in Business Analytics 2020

INDIAN SCHOOL OF BUSINESS

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Session 3: Recommender Systems

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USE CASES OF APPLICATION AREAS

- Natural Language Processing -> IE, IR, MT, NLU, NLG, Dialog -> Chatbot, Customer complaint translation
- Speech Processing -> SR (S2T), SS (T2S), SG (S2S) -> Voice Assistant (Siri), Education, IVR
- Computer Vision -> IU, IG, OR, OD, Video {U,G,R,D} -> OCR, Face Recognition, Self-driving, Entertainment
- Predictive Analytics -> Prediction, Recommender, Forecasting Systems -> E-commerce , Fraud detection
- Robotics -> Locomotion, Mechanics, Sensors, Planning -> Medical Bots, Agriculture, Military
- Agent Systems -> Planning, Reinforcement Learning, Space Optimization -> AlphaGo

THIS COURSE

- Session 1: Machine Translation
- Session 2: Dialog Systems (Chatbot)
- Session 3: Recommender Systems
- Session 4: Computer Vision (Image Recognition)

AGENDA

- Introduction
- Traditional Methods (Ecommerce)
- Machine Learning Approaches to Recommendation
 - Case Study of Netflix
- Summary & Challenges

1. INTRODUCTION

THEY ARE EVERYWHERE

- News recommendation
- Job recommendation
- Movie recommendation
- Restaurant recommendation
- Friend recommendation
- Event recommendation
- Product recommendation
- Content recommendation



WHY RECOMMENDER SYSTEMS? CUSTOMER RATIONALE

80% of the total information in the world today has been created in the past 2 years

300 hours of video get added to Youtube every minute ; 5 billion video watched everyday

100 million+ photos are shared on Instagram everyday

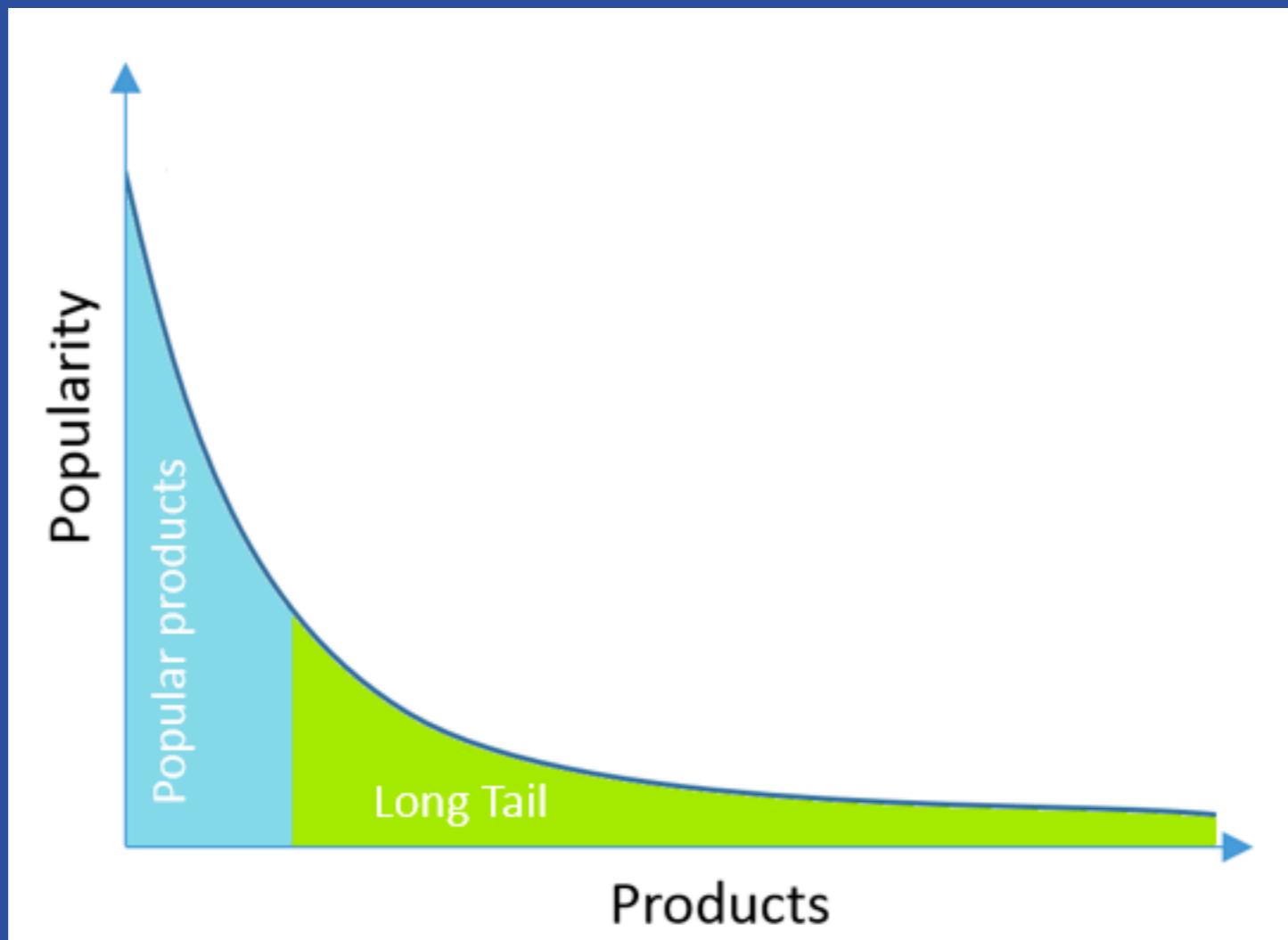
115M+ users consume 17M hours of content on Netflix



WHY RECOMMENDER SYSTEMS?

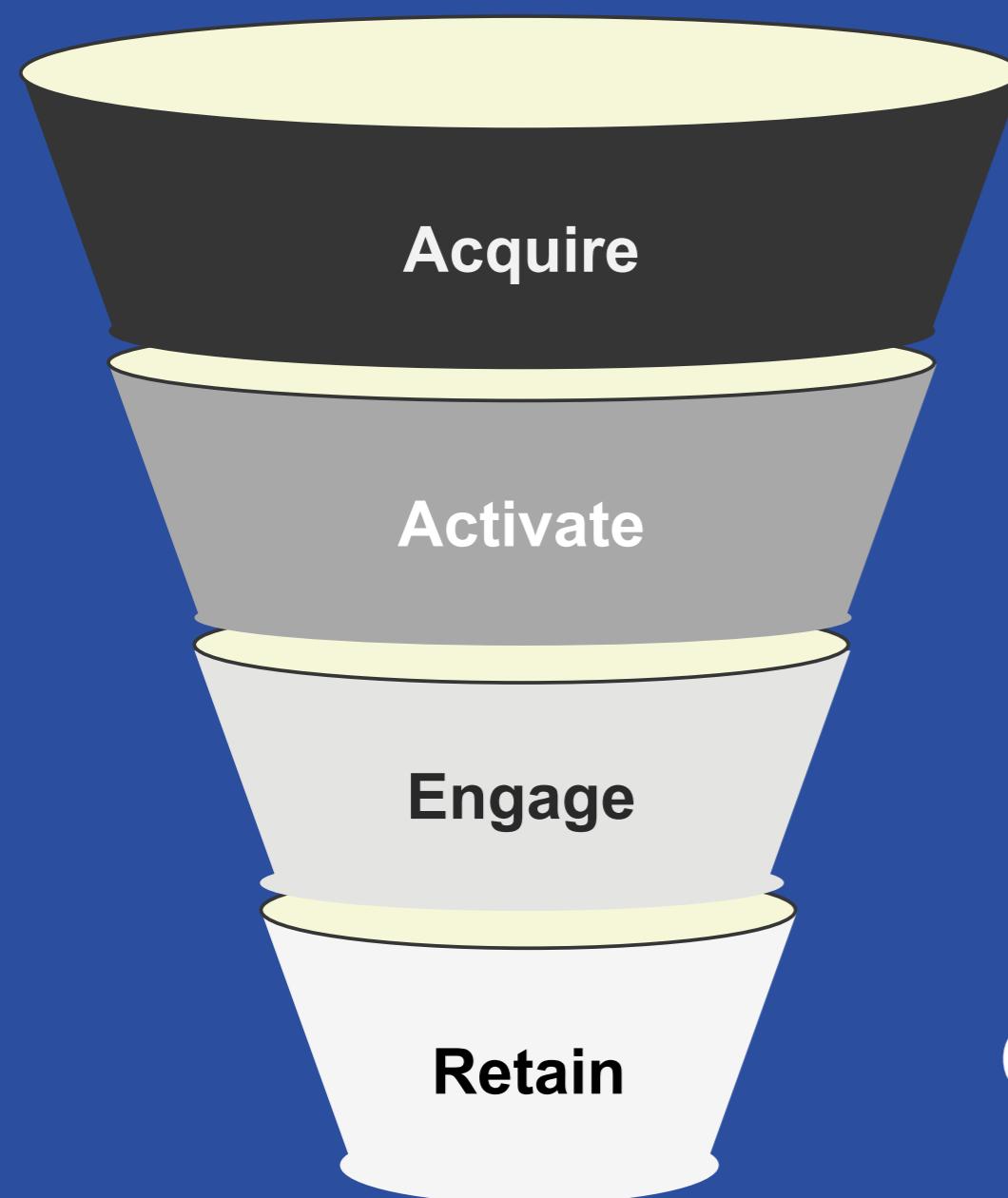
BUSINESS RATIONALE: LONG TAIL PROBLEM

Power's law applies to everyone



WHY RECOMMENDER SYSTEMS?

BUSINESS RATIONALE : THE ENGAGEMENT PROBLEM



Marketing / Advertising

Personalized on boarding

Recommender systems

Offers, Loyalty programs

DEFINITION OF A RECOMMENDER SYSTEM

- Users : U
- Items : I
- Utility Matrix : M
- Goal is to fill the utility matrix with maximum accuracy and minimum human effort



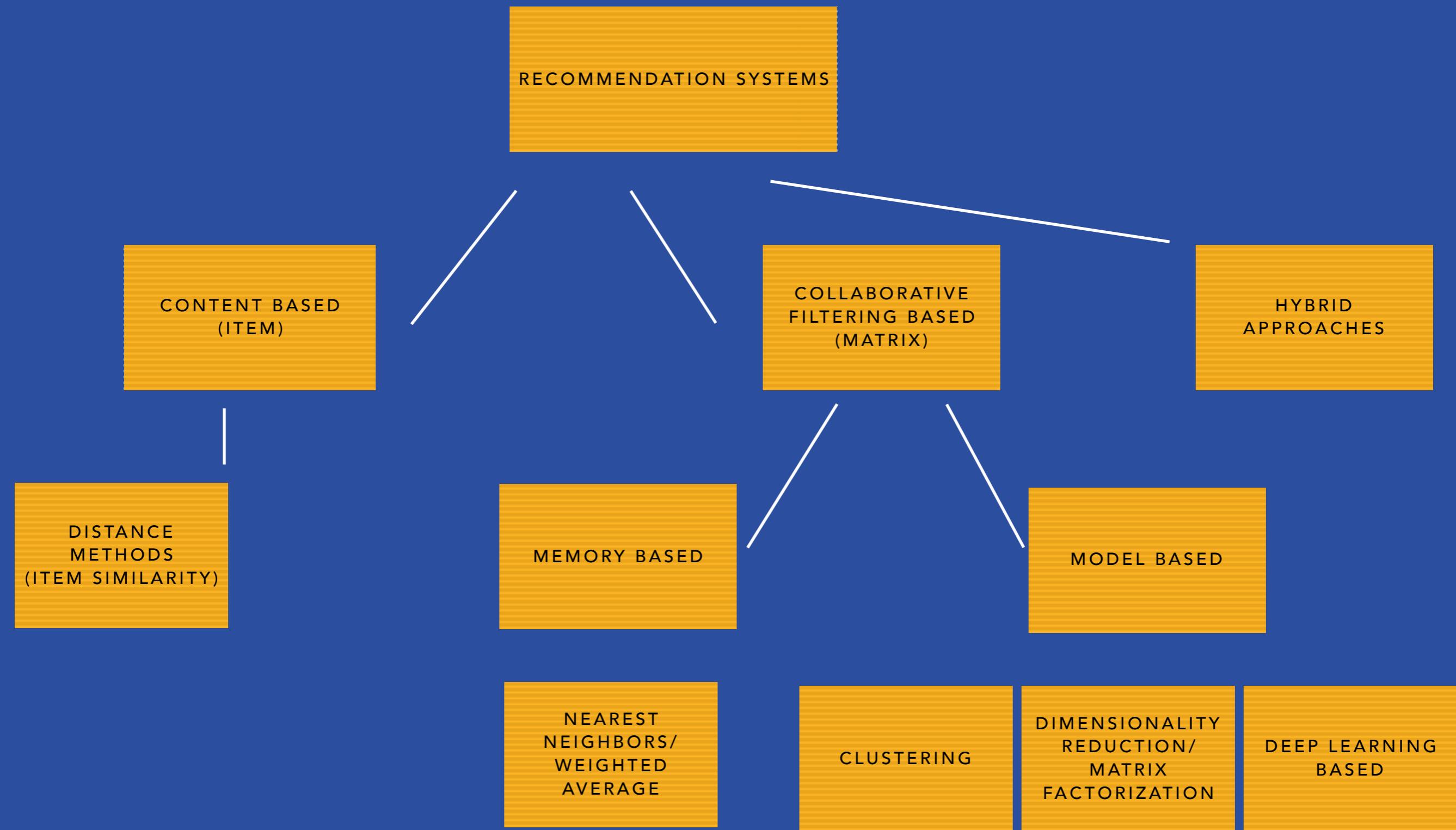
BENEFITS OF RECOMMENDATION

- Amazon
 - 35% of purchases for Amazon come from the product recommendation (“Frequently bought”, “You may also like”)
 - Creates serendipity which helps merchants and customers
- Netflix
 - More than 80 per cent of the TV shows and movies people watch on Netflix are discovered through their recommendation system
 - Significant data moat and continues to invest in IP

PERSONALIZATION VS RECOMMENDATION

- You visit a restaurant and the waiter
 - suggests vegetarian dishes because he remembers the last time you visited the you ordered vegetarian (**PERSONALIZATION** engine)
 - recommends tikka panner because several others that tried the dish liked it (**RECOMMENDER** System)

RECOMMENDER SYSTEMS



2. DATA MINING APPROACHES (ECOMMERCE)

ECOMMERCE AND RETAIL DATA

3 billion+ products are sold on Amazon in a year; 600 million+ listings

Frequently bought together

Total price: \$400.97

Add all three to Cart

Add all three to List

- This item: Acer Aspire E 15 ES-575-33BM 15.6-Inch Full HD Notebook (Intel Core i3-7100U Processor 7th... \$349.99
- Ballistix Sport LT 4GB Single DDR4 2400 MT/s (PC4-19200) SODIMM 260-Pin - BL54G45240FSO (Gray) \$35.99
- AmazonBasics 15.6-Inch Laptop and Tablet Bag \$14.99

These recommendations are based on items you own and more.

All | New Releases | Coming Soon

More results

1. Ladeo 12-13.3 Inch Water Repellent Laptop Sleeve Case for MacBook Pro MacBook Air 12.3" 13.3" Inch iPad Pro Asus Dell HP Protective Notebook Bag Black
by Ladeo (July 16, 2018)
Average Customer Review: 4.5 out of 5 stars (254)
In Stock
Price: \$12.59
Offered by Silver.UK
Add to Cart Add to Wish List
 Own it Not interested Rate this item Rate this item
Recommended because you added ASUS ZenBook UX300UA-AH54 13.3-inch Ultra-Slim Laptop to your Shopping Cart. (View this)

2. 2PCS Keyboard Cover for ASUS UX31E UX31A UX32A UX32VD UX301LA UX302LG UX303LA UX303LB UX301LM UX303UA UX303UB UX305 UX305CA UX305FA UX305LA UX306UA UX306CA UX306UA UX42 Q302LA Q302UA Q304UA Q324UA
by CaseBuy (June 28, 2018)
Average Customer Review: 4.5 out of 5 stars (109)
In Stock
Price: \$8.79
Offered by CaseBuy
Add to Cart Add to Wish List
 Own it Not interested Rate this item Rate this item
Recommended because you added ASUS ZenBook UX300UA-AH54 13.3-inch Ultra-Slim Laptop to your Shopping Cart. (View this)

Customers who bought this item also bought

Ballistix Sport LT 4GB Single DDR4 2400 MT/s (PC4-19200) SODIMM 260-Pin... \$35.99 prime

Microsoft Office 365 Home 1-year subscription, 5 users, PC/Mac Key Card Microsoft ★★★★☆ 856 Windows 10 / 8, Mac OS X Click for details prime

Crucial 4GB DDR4 2400 MT/s (PC4-19200) SODIMM 260-Pin Memory (CT4G4SF824A) \$32.99 prime

Acer Wireless Optical Mouse ★★★★☆ 37 \$14.99 prime

Crucial 4GB 2133 MT/s (x8) SODIMM CT4G4SF8213

ECOMMERCE AND RETAIL

- Market Basket analysis | Shopping cart analysis
 - You are what you buy (customer segmentation)
 - You may also need this (Recommendation)
 - Your needs change over time (Loyalty, personalization)

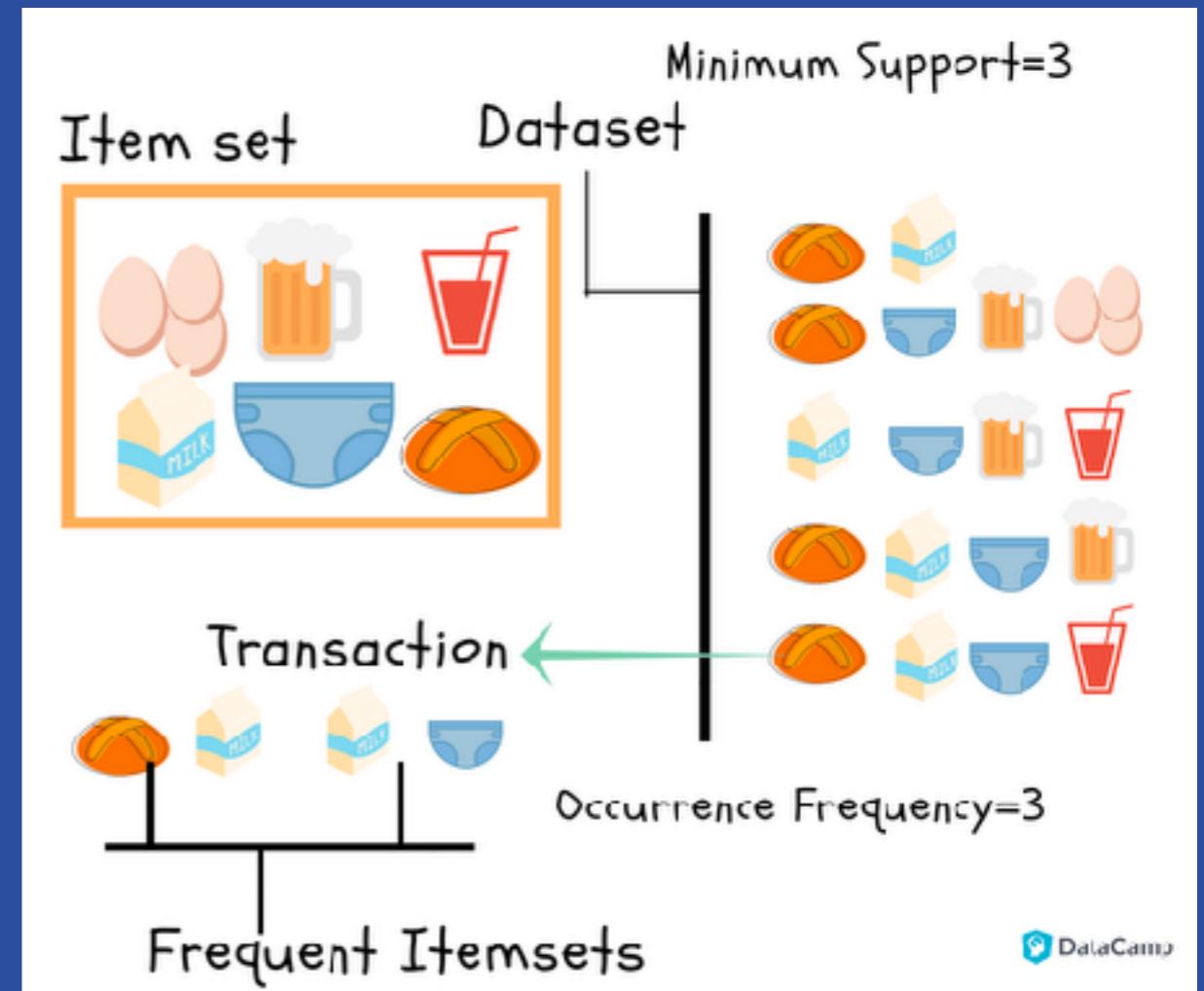


AFFINITY ANALYSIS TECHNIQUES

- Algorithms
 - Item-set mining | Association rules : Apriori algorithm | Eclat

- Challenges
 - Data sparsity
 - Computational complexity

- Pros
 - Easy to implement
 - Fast to compute
 - Scales well for really large sets (ecommerce)

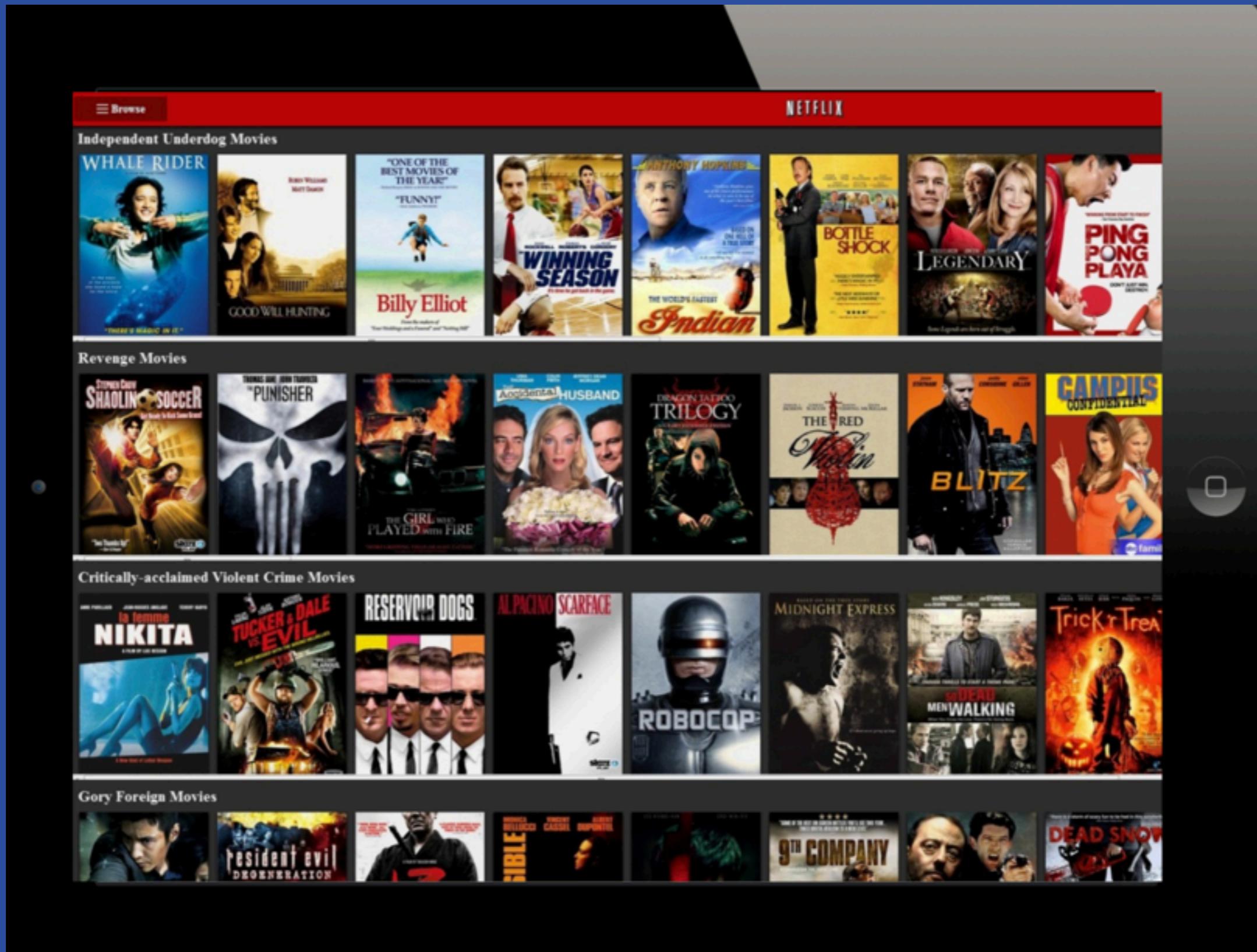


$$\text{Rule: } X \Rightarrow Y$$
$$\text{Support} = \frac{\text{frq}(X, Y)}{N}$$
$$\text{Confidence} = \frac{\text{frq}(X, Y)}{\text{frq}(X)}$$
$$\text{Lift} = \frac{\text{Support}}{\text{Supp}(X) \times \text{Supp}(Y)}$$

3. MACHINE LEARNING APPROACHES

CASE STUDY OF NETFLIX

NETFLIX RECOMMENDATION



NETFLIX CHALLENGE (2006-2009)

- Goal: predicting the rating of the user
- Accuracy in predicting rating is compared as RMSE
- Achieve 10% improvement in accuracy
- 500K users ratings data for 17K movies
- Prize money of \$1M
- Winning models that were computationally less-expensive were finally used as an ensemble

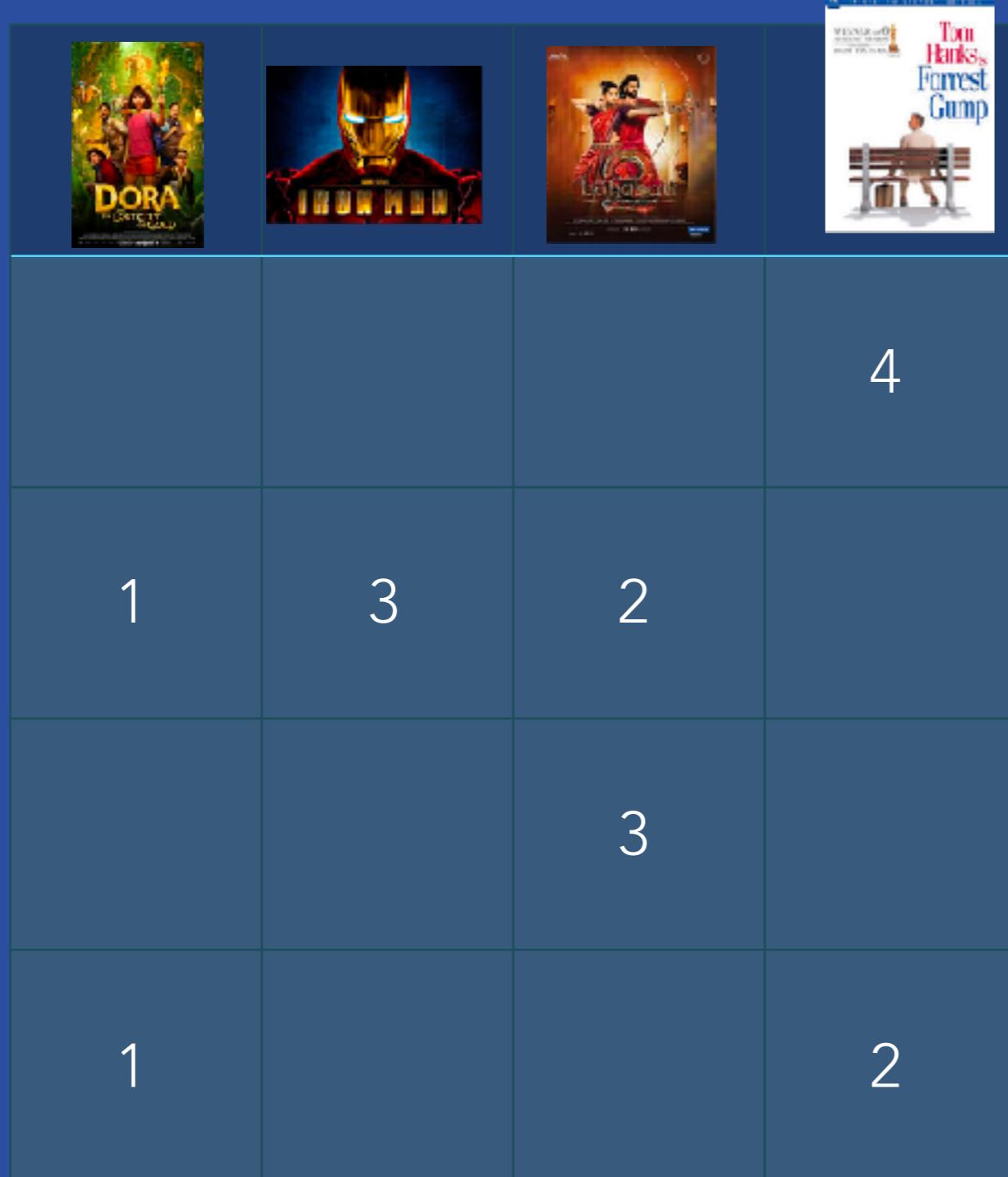
$$\text{RMSE} = \sqrt{\frac{1}{n} \sum_{j=1}^n (y_j - \hat{y}_j)^2}$$

NETFLIX DATA

	DORA DORTETT REALU	IRON MAN 2	LA HABICHA	FORREST GUMP
Man				1
Woman	1	1	1	
Man			1	
Woman	1			1

Watched it?

NETFLIX DATA



Ratings Legend				
				Loved it
				Really Liked It
				Liked It
				Didn't Like It
				Hated It

NETFLIX DATA

	DORA The Lost City of Gold	IRON MAN 2	La La Land	Forrest Gump
?	?	?	?	4
1	3	2	?	
?	?	?	3	?
1	?	?	?	2

How do we fill
the missing
entries?

IDEAS

- **Items** that are similar to each other may get a similar rating from the same **User or User group**

CONTENT BASED: ITEM PROFILES

- **Item** needs to be represented first to compute similarity
 - Document (Metadata + TFIDF)
 - Video (Metadata + Description+ Video analysis)
 - Shopping item (Metadata + Descriptions)

CONTENT BASED: ITEM PROFILES

- Compute distance based similarity between items
 - Cosine
 - Euclidian
 - IR techniques (search)
- Calculate rating
 - Weighted sum

$$sim(i, j) = \cos(\vec{i}, \vec{j}) = \frac{\vec{i} \cdot \vec{j}}{\|\vec{i}\|_2 * \|\vec{j}\|_2}$$

ITEM PROFILES: MOVIE

ITEM ID	LANGUAGE	MOVIE NAME	ACTORS
1	HINDI	BAHUBALI	PRABHAS
2	ENGLISH	FORESTGUMP	...	TOM HANKS
3	ENGLISH	DORA
4	ENGLISH	IRONMAN

Data is the key

- Movie Metadata
- Combine external data (scrape from IMDB?)
- Combine reviews
- Combine social media data

CONTENT BASED

- Pros
 - Does not require ratings to make recommendation
 - Works well for news articles (no ratings; articles that change everyday)
 - Transparency of recommendations
- Cons
 - Staleness; limited novelty problem
 - Works for items with rich content

IDEAS

- **Item** that are similar to each other may get a similar rating from the same **User or User group**
- **User** that is similar to another user may provide similar ratings to the **Item**

A USER PROFILE?

- **User** needs to be represented first to compute similarity
 - Demographics
 - Viewing patterns
 - Movie ratings
 -
- Challenges
 - Lack of data
 - Privacy

USER PROFILE

				4
	1	3	2	
			3	
	1			2

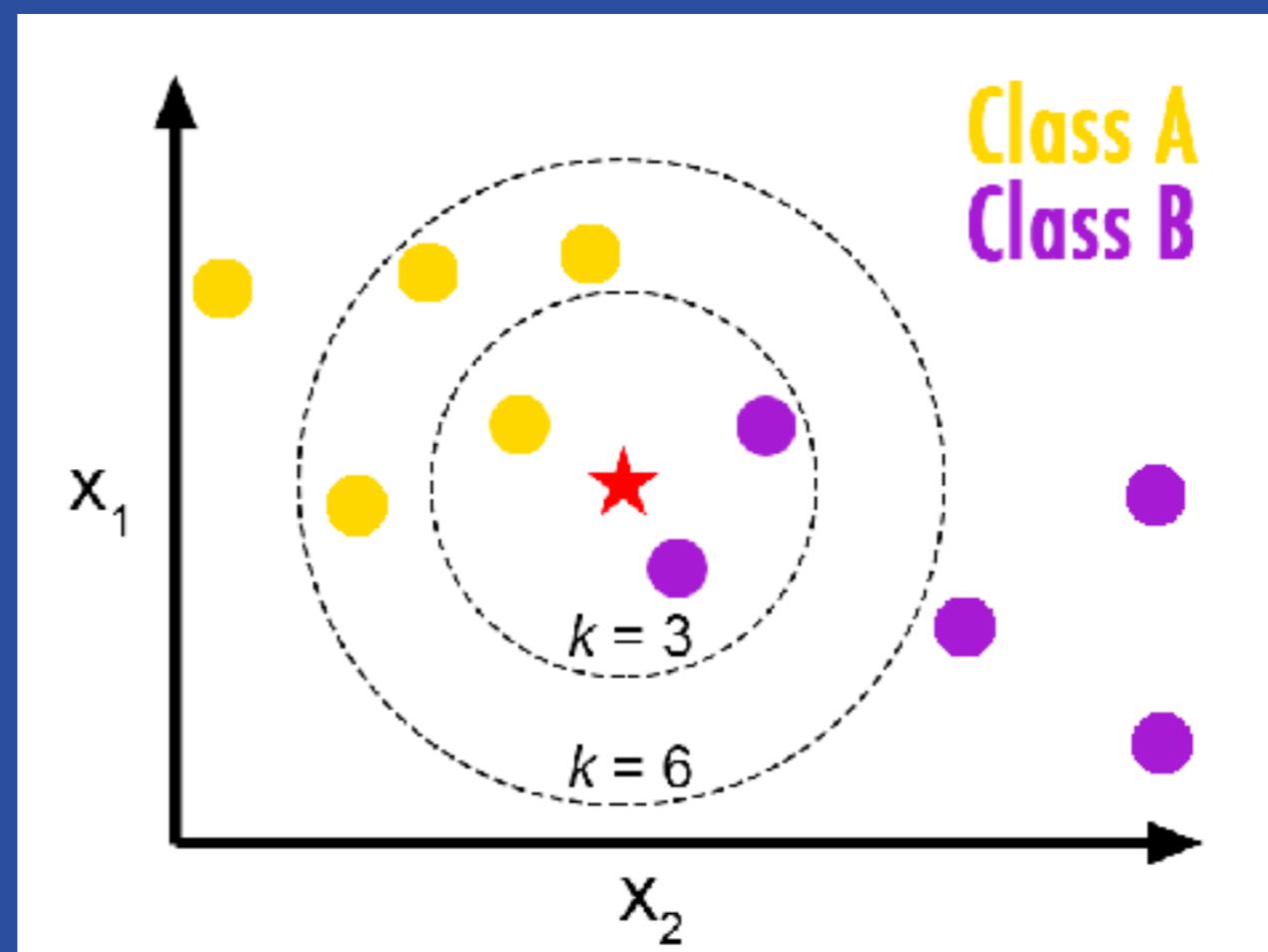
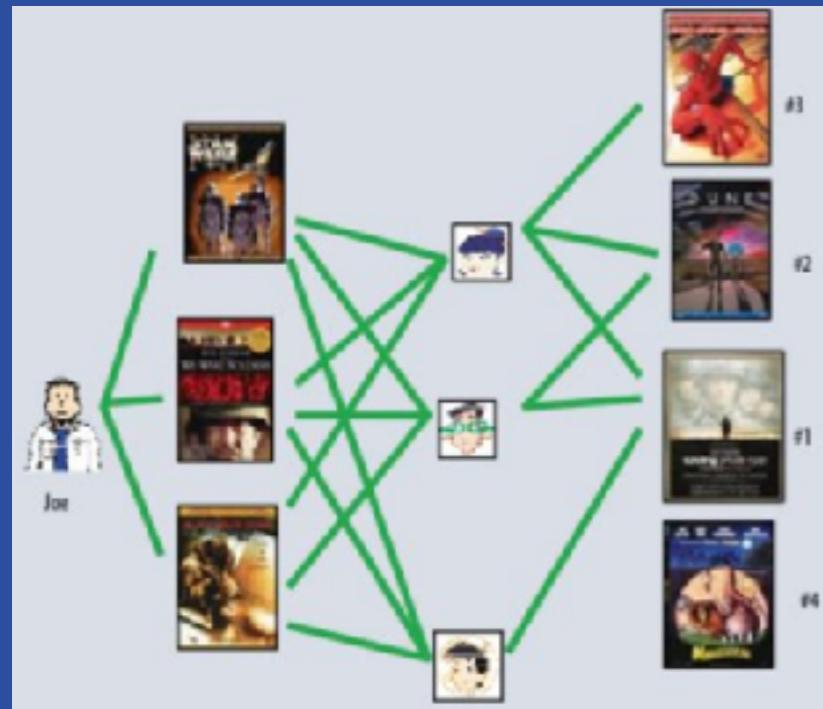
U1 : {0,0,0,4}

U2 : {1,3,2,0}

U3 : {0,0,3,0}

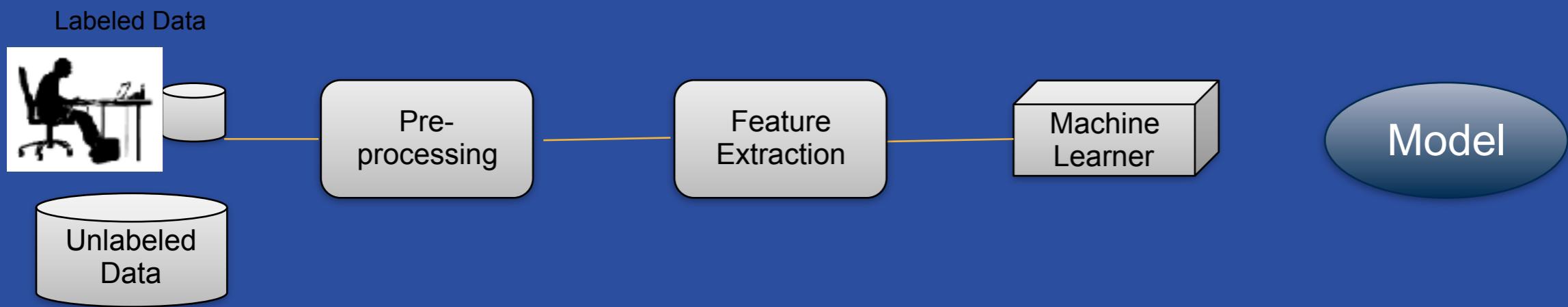
U4 : {1,0,0,2}

MEMORY METHOD: USER BASED CF

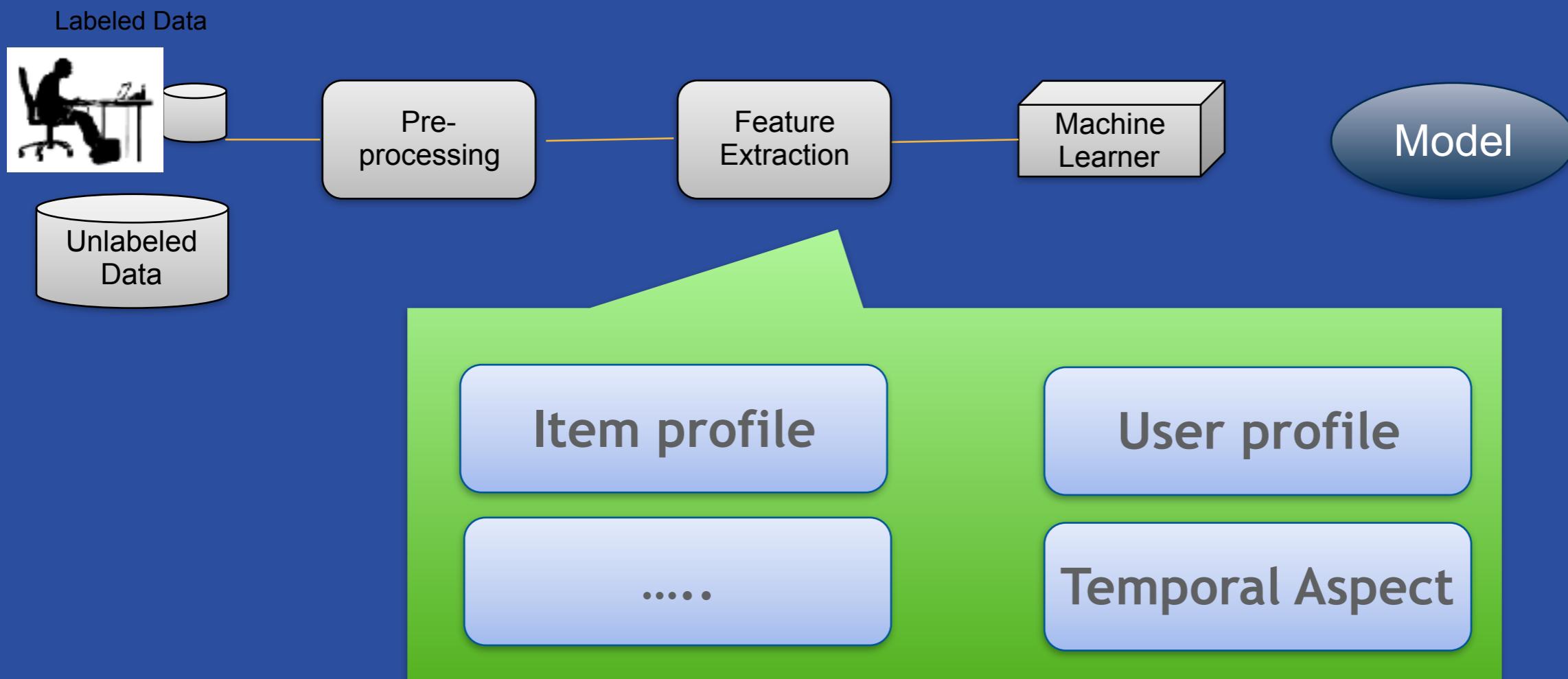


k-Nearest Neighbors Algorithm

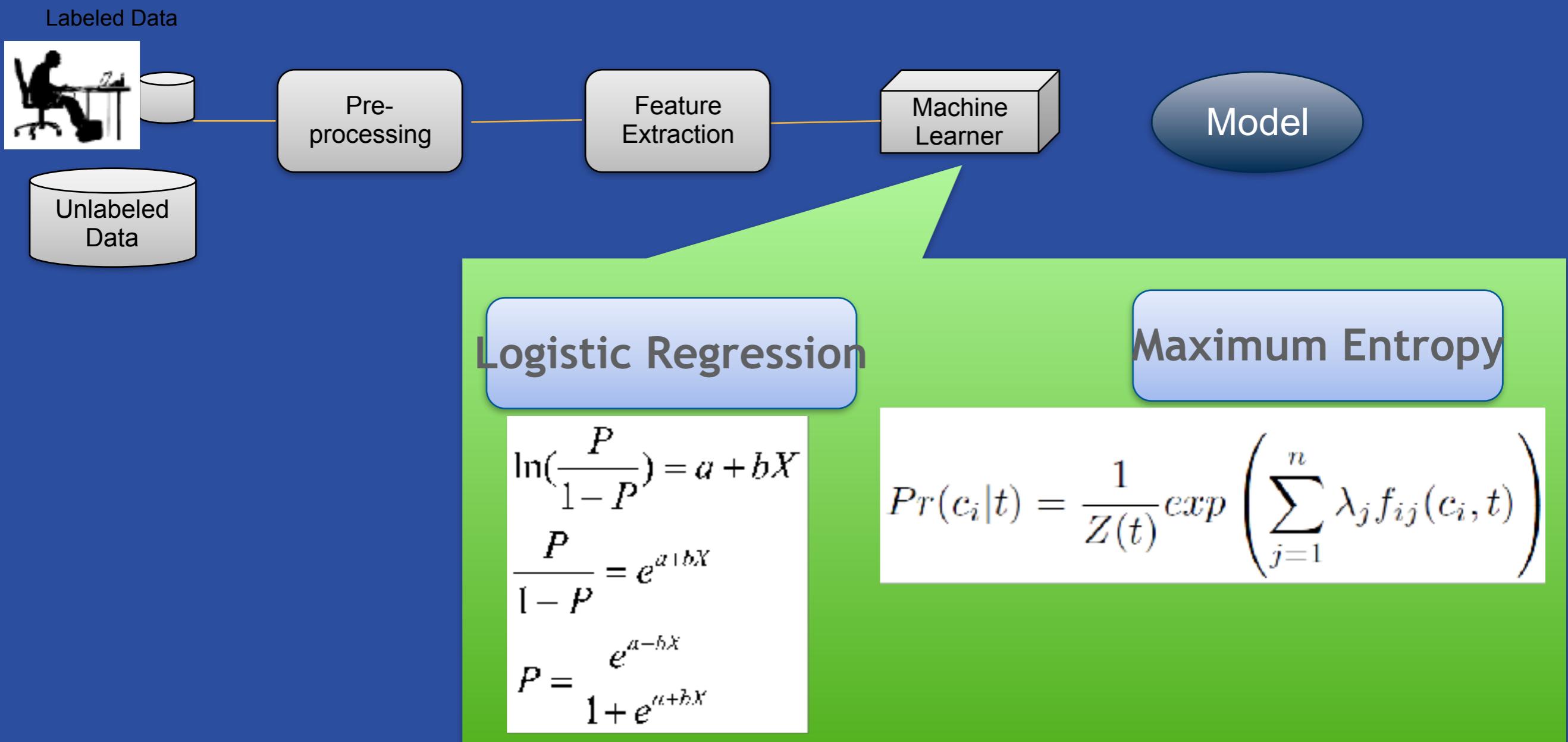
HYBRID APPROACH: RECOMMENDATION AS RATING CLASSIFICATION



HYBRID APPROACH: RECOMMENDATION AS RATING CLASSIFICATION



HYBRID APPROACH: RECOMMENDATION AS RATING CLASSIFICATION



CHALLENGES

- Data Sparsity hinders similarity computation
 - Few rating pairs: <user, item> -> rating {1.. 5}
- Cold start problem
 - Need lots of ratings from each user before providing any meaningful recommendation
 - Only feasible when the set of users is small (Netflix has 100M+ users today)
 - Or when the set of Items is small (Millions of movies vs. Genres of movies)

IDEAS

- **Item** that are similar to each other may get a similar rating from the same **User or User group**
- **User** that is similar to another user may provide similar ratings to the same **Item**
- **User** and **Item** interactions are latent and need to be modeled (“users who liked this also liked”)

RECOMMENDATION USING COLLABORATIVE FILTERING MATRIX

	?	?	?	4
	1	?	2	?
	?	?	3	?
	1	?	?	2

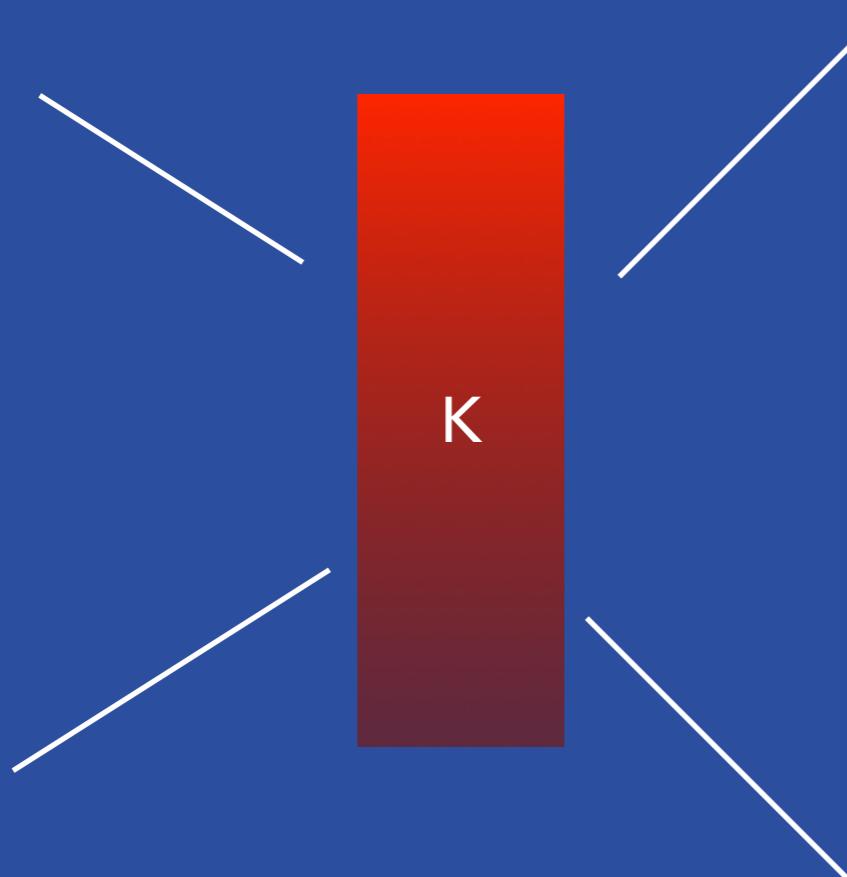
Problem: Data Sparsity is a real problem for most domains

Solution: Reduce dimensionality of the data

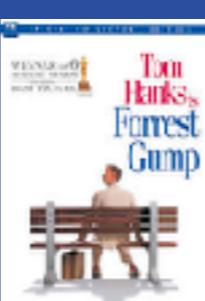
LATENT DIMENSIONS FOR CF MATRIX



.....



K



Movies map into
a set of hidden
dimension/topics

.....

Users have
preferences for
each of those
dimensions/topics

SINGULAR VALUE DECOMPOSITION: TRAINING

- \mathbf{X} matrix is factored/de-composed into \mathbf{U} , \mathbf{S} , \mathbf{V} matrices
- such that \mathbf{S} is the singular values of matrix \mathbf{X} ; with rank 'r'

$$\left(\begin{array}{cccc} & \hat{\mathbf{X}} & & \\ \begin{matrix} x_{11} & x_{12} & \dots & x_{1n} \\ x_{21} & x_{22} & \dots & \\ \vdots & \vdots & \ddots & \\ x_{m1} & & & x_{mn} \end{matrix} & \approx & \left(\begin{array}{ccc} & U & \\ \begin{matrix} u_{11} & \dots & u_{1r} \\ \vdots & \ddots & \\ u_{m1} & & u_{mr} \end{matrix} & m \times r & \end{array} \right) \left(\begin{array}{ccc} & S & \\ \begin{matrix} s_{11} & 0 & \dots \\ 0 & \ddots & \\ \vdots & & s_{rr} \end{matrix} & r \times r & \end{array} \right) \left(\begin{array}{ccc} & V^T & \\ \begin{matrix} v_{11} & \dots & v_{1n} \\ \vdots & \ddots & \\ v_{r1} & & v_{rn} \end{matrix} & r \times n & \end{array} \right) \end{array} \right)$$

SINGULAR VALUE DECOMPOSITION: PREDICTION

- \hat{X} matrix is re-generated from U , S , V matrices from previous training step

$$\left(\begin{array}{cccc} & \hat{X} & & \\ \begin{matrix} x_{11} & x_{12} & \dots & x_{1n} \\ x_{21} & x_{22} & \dots & \\ \vdots & \vdots & \ddots & \\ x_{m1} & & & x_{mn} \end{matrix} & \approx & \left(\begin{array}{ccc} U & & \\ \begin{matrix} u_{11} & \dots & u_{1r} \\ \vdots & \ddots & \\ u_{m1} & & u_{mr} \end{matrix} & m \times r & \end{array} \right) \left(\begin{array}{ccc} S & & \\ \begin{matrix} s_{11} & 0 & \dots \\ 0 & \ddots & \\ \vdots & & s_{rr} \end{matrix} & r \times r & \end{array} \right) \left(\begin{array}{ccc} V^T & & \\ \begin{matrix} v_{11} & \dots & v_{1n} \\ \vdots & \ddots & \\ v_{r1} & & v_{rn} \end{matrix} & r \times n & \end{array} \right) \end{array} \right)$$

- \hat{X} is filled with average ratings initially and upon computation of SVD, the corresponding cells have predicted ratings

OTHER MATRIX FACTORIZATION METHODS

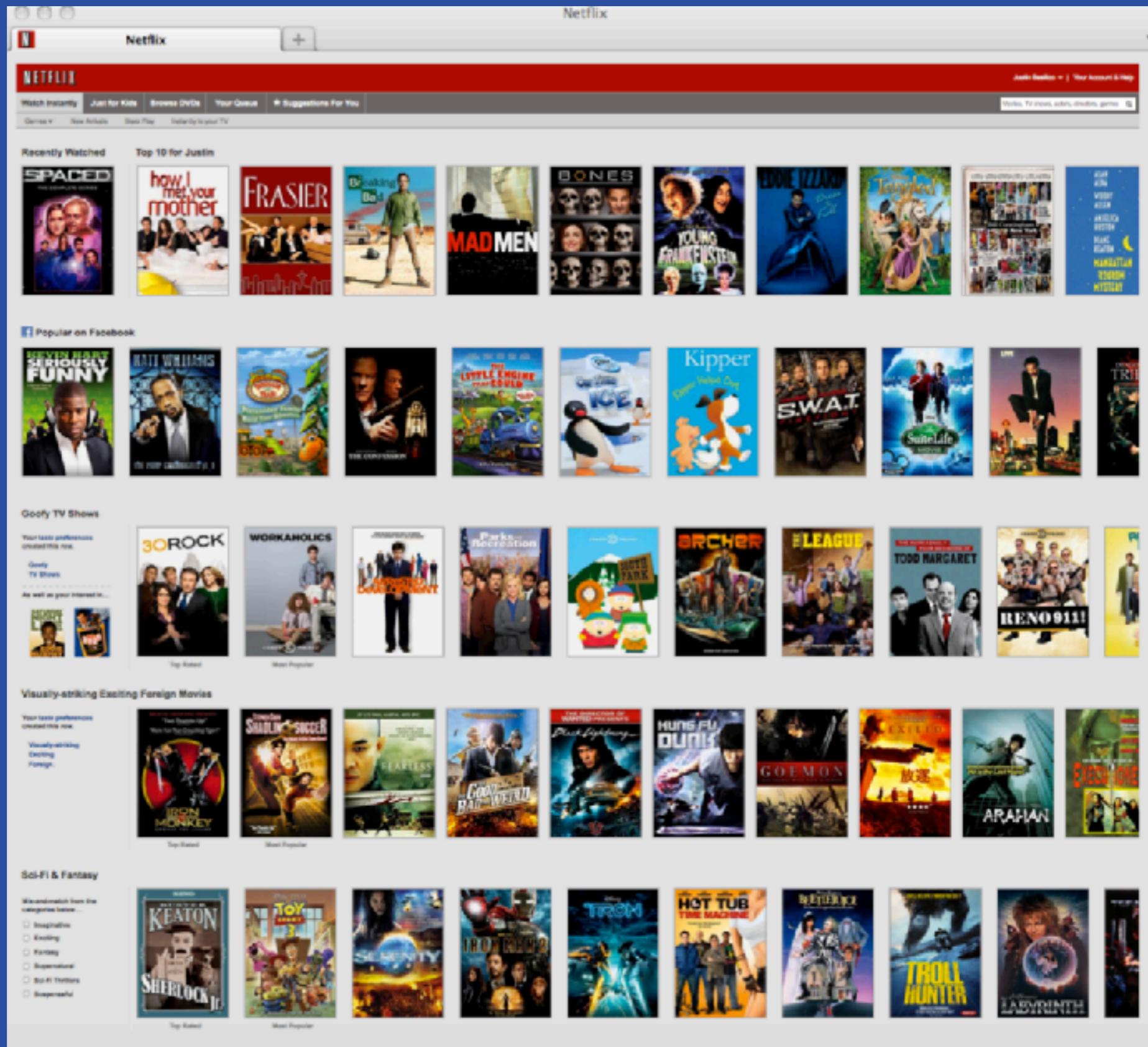
- SVD++ (incremental and iterative variant of SVD)
- Non-negative Matrix Factorization (for sparse matrices)
- Latent Semantic Analysis/ LDA/ PCA
- Hybrid recommenders combine regression + dimensionality reduction techniques

4. CHALLENGES IN PRODUCTIZING RECOMMENDATION ENGINES

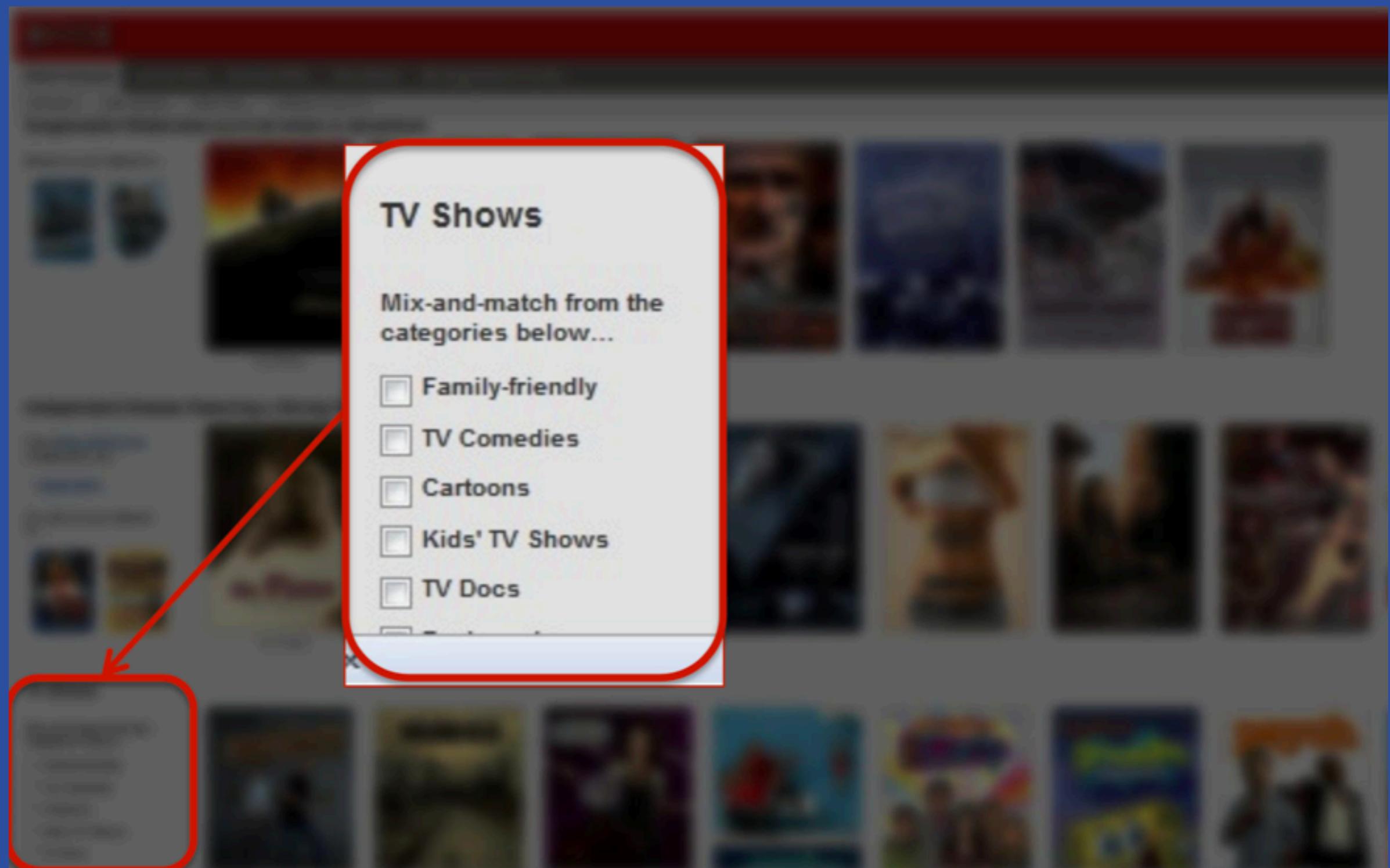
EXPLICIT VS. IMPLICIT FEEDBACK

- What if I do not rate a movie? - Implicit feedback
 - User viewership data
 - Does watching for an hour mean I like it?
 - Does skipping in between mean I don't like it?
 - Does resuming a movie mean I like it?
 - Does replaying a movie mean I love it?
- Other data
 - Social data
 - Diversity
 - Freshness
 - Popularity

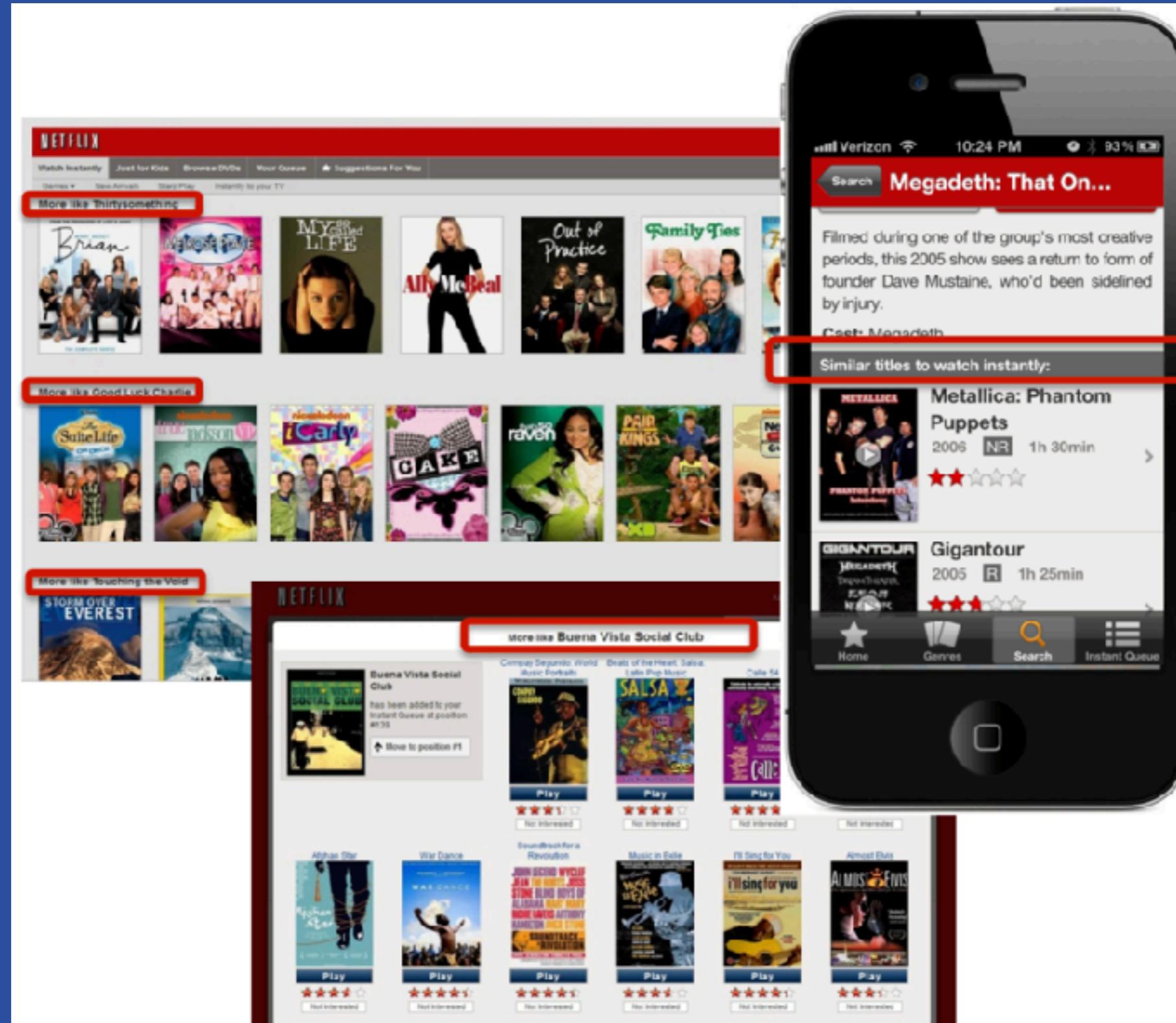
PERSONALIZATION



COMBINING USER META INPUT VS. RATINGS

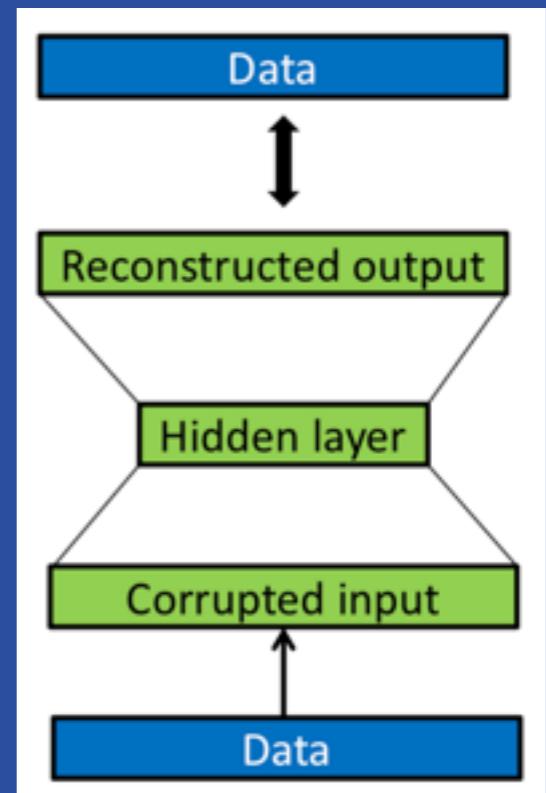
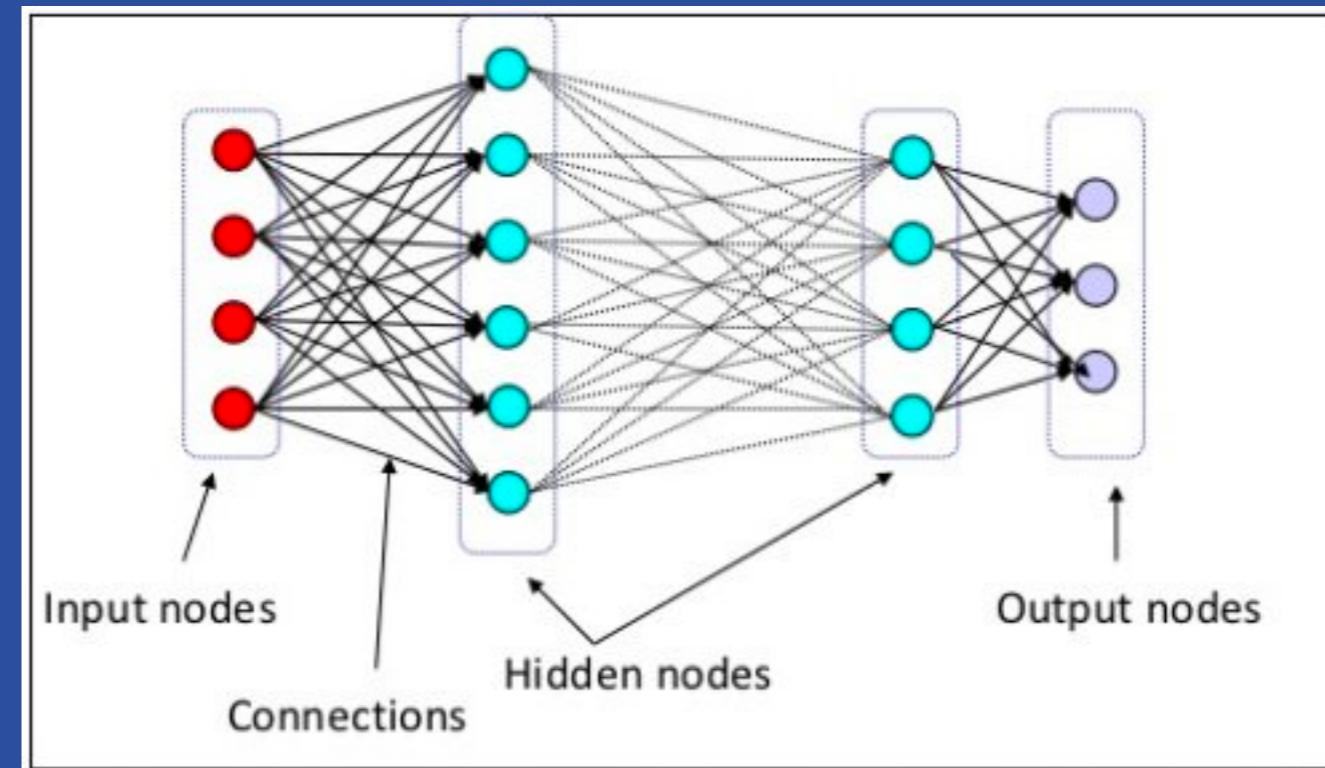


EXPLAINING RECOMMENDATIONS



DEEP LEARNING BASED METHODS

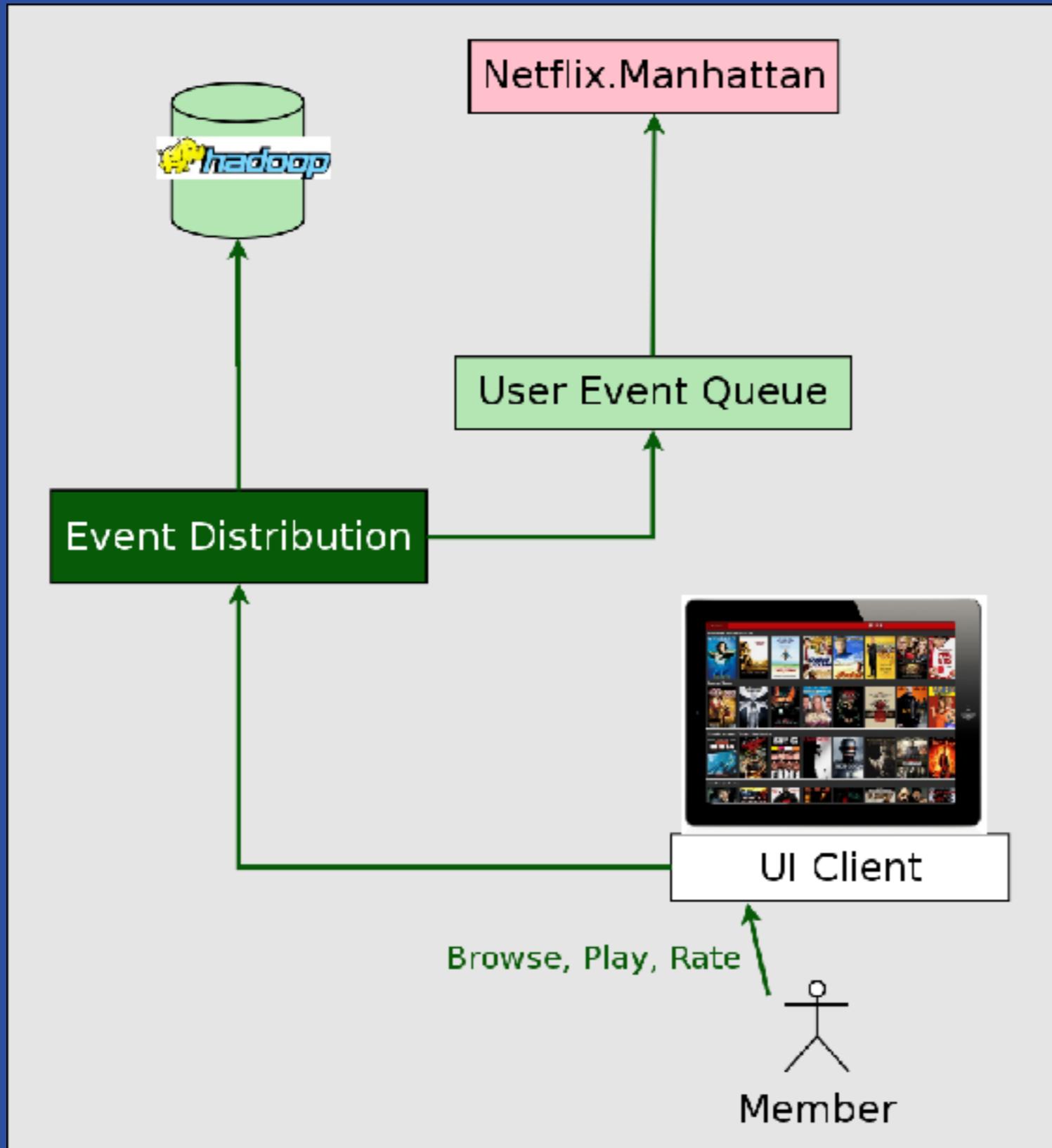
- ML algorithms that are modeled after the way human brains work - network of neurons (1970s - now)
- Prod2vec - Similar to word2vec models but using “item vectors” instead of words
- Restricted Boltzman Machines ; Deep Boltzman Machines ; Autoencoders



HYBRID TECHNIQUES FOR PRACTICAL SYSTEMS

- Phase 1: Content based approaches
 - Do not depend upon ratings
- Phase 2: Item-based approach
 - Use ratings as they come in
- Phase 3: Ensembles
- Phase 4: Deep learning approaches

STATIC VS. DYNAMIC DATA



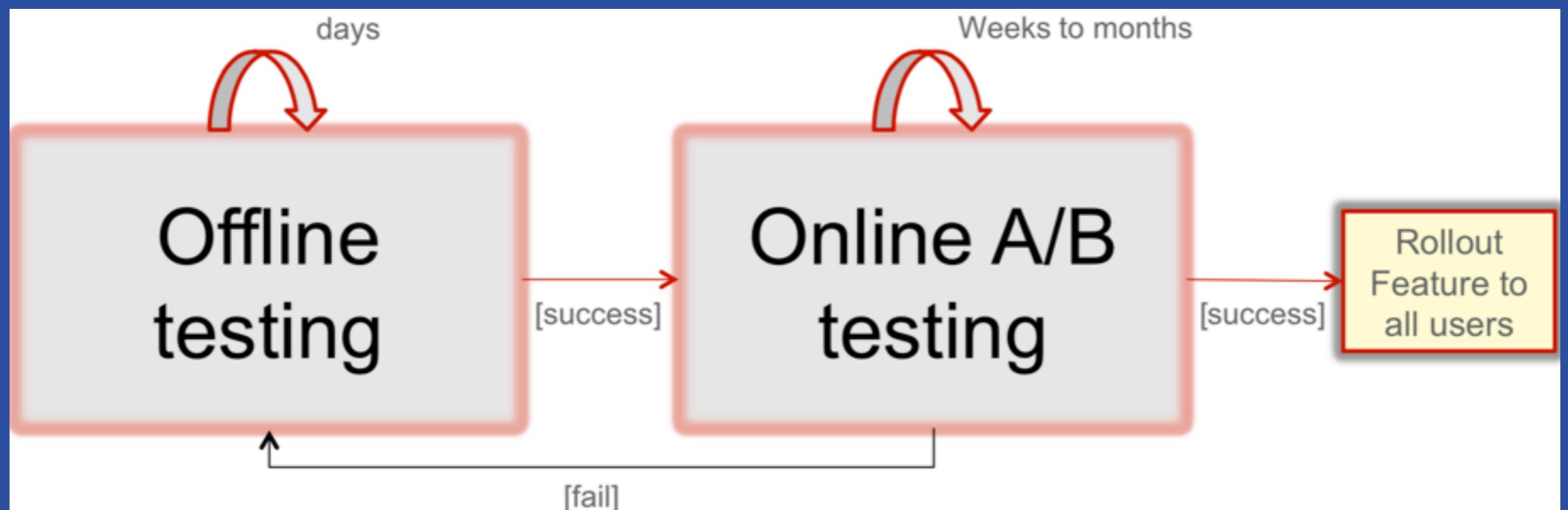
- Viewing patterns are dynamic and needs real-time data
- Movie data is static and updates less frequently

EVALUATION OF RECOMMENDER SYSTEMS

- How do you evaluate for performance of serendipity
- Classification / Regression evaluation - what is your rating on a scale of 1-5?
- Ranking evaluation - Do you like A over B ?
- Task based evaluation
 - Did you watch that movie?
 - Did you make the recommended purchase
- Short term vs. Long term metrics
 - Engagement scores vs Life time value

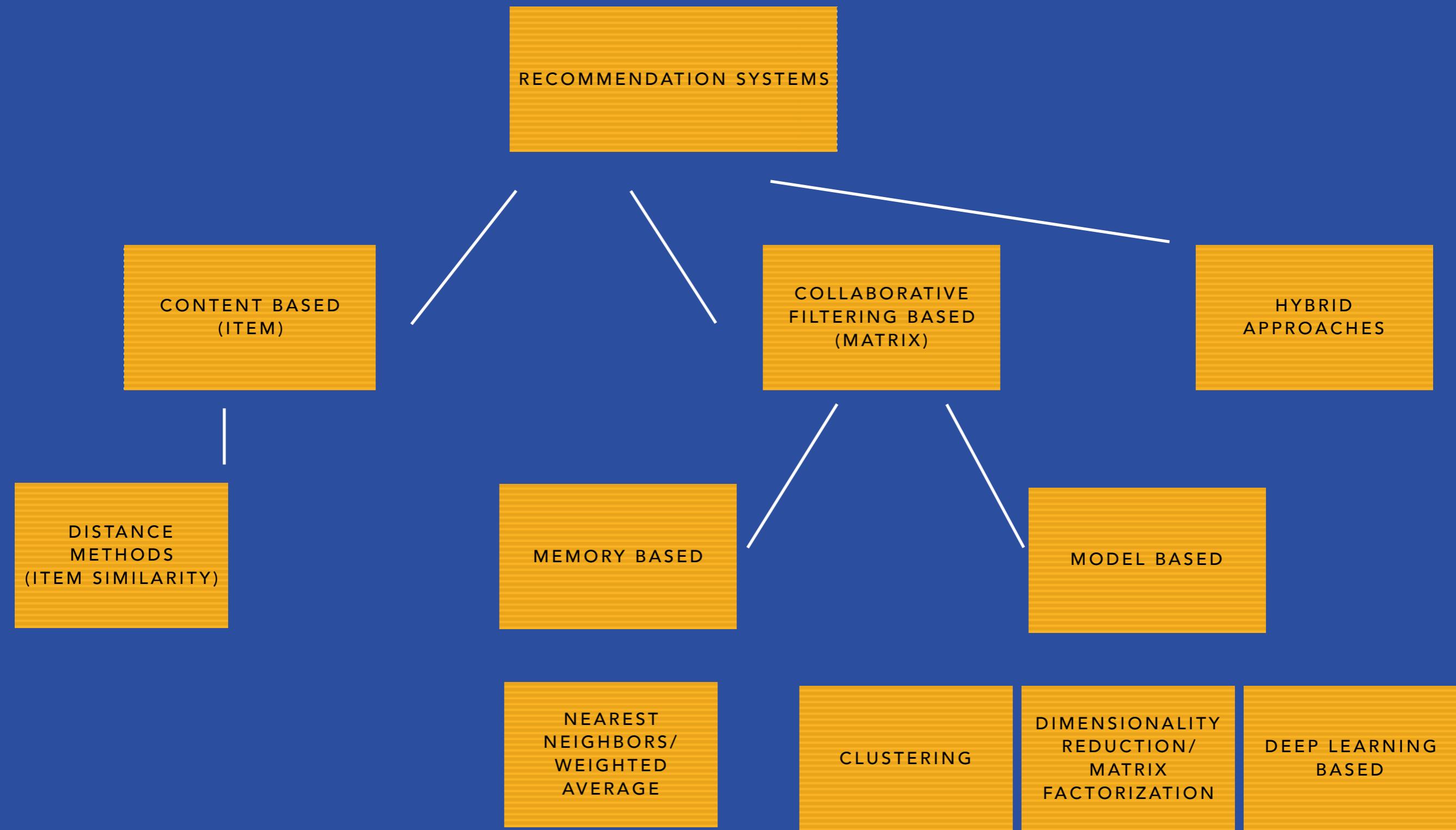
ROLLING OUT NEW ALGORITHMS

- Offline testing
- A/B Testing
- Phased rollouts



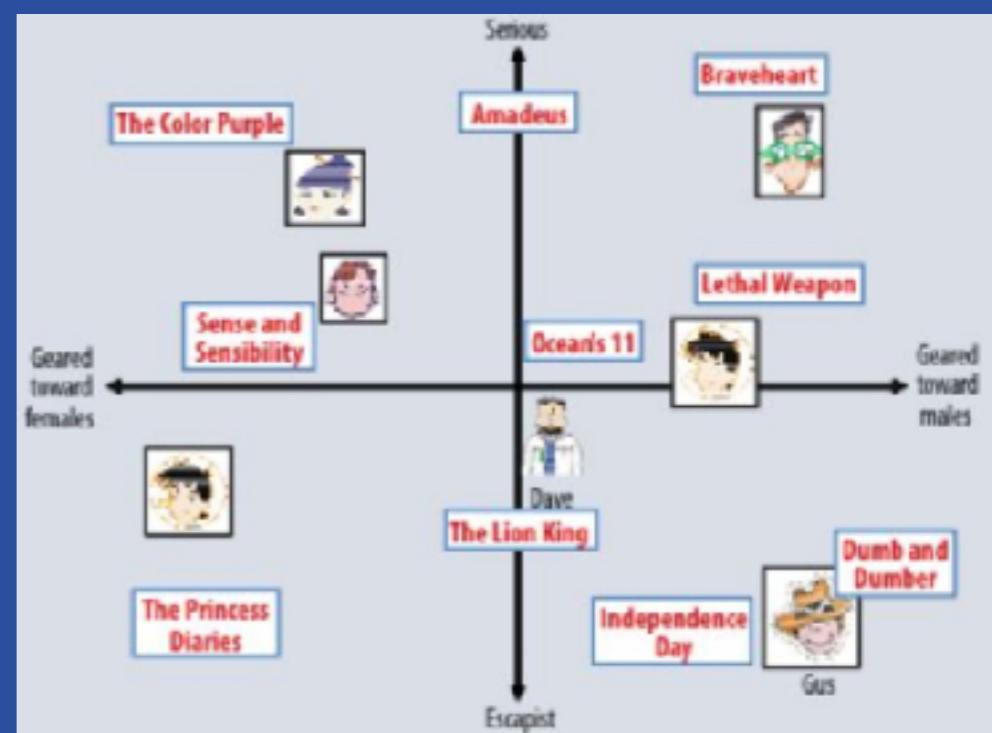
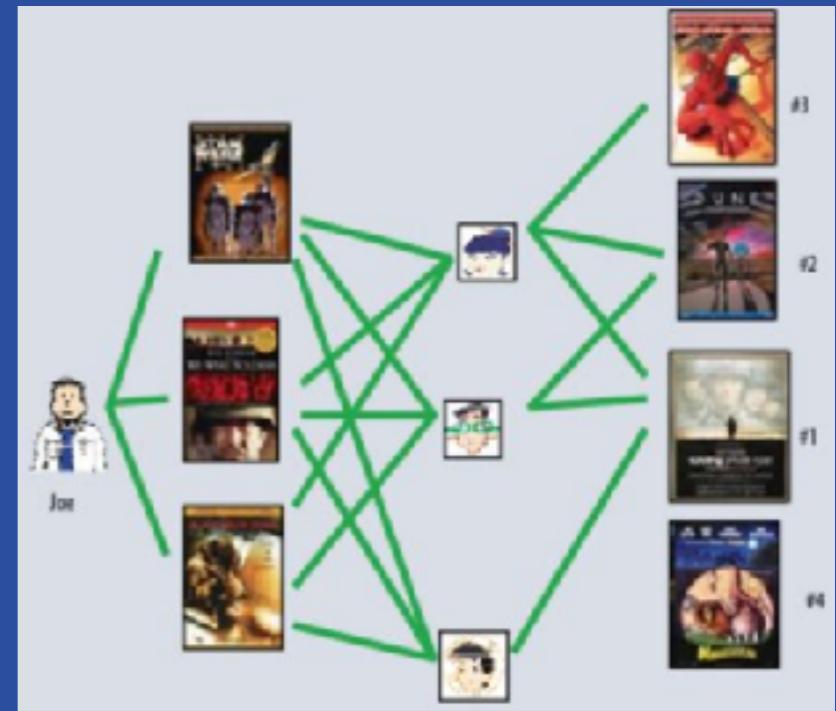
SUMMARY

RECOMMENDER SYSTEMS



MEMORY VS MODEL BASED APPROACHES

- Memory Based Approach
 - Huge memory required
 - Does not scale for large item inventories
 - Adaptable to changes (new movie updated etc) as no offline training
- Model Based Approach
 - Conducive to low memory scenarios
 - Scales well for large user or item sets
 - Not adaptable to changes (needs to be retrained offline)



FROM HERE

- Open source libraries
 - Python Surprise - <http://surpriselib.com/>
 - Amazon DSSTNE
 - Tensorflow - <https://cloud.google.com/solutions/machine-learning/recommendation-system-tensorflow-overview>
- Datasets
 - Netflix Challenge dataset
 - MovieLens dataset
 - Amazon dataset