

Solution 1. Airtel's Acquisition Decision (Option to Expand)

- (a) $NPV = \$4 - \frac{\$6}{1.1^3} = \$ - 0.507$
- (b) I will not choose to acquire ZAIN based on NPV alone as NPV is negative.
- (c) Using the Black-Scholes formula the present value of this expansion option turns out to be \$1.2 Billions.
- (d) Airtel would be willing to pay anything less than \$1.2 Billions to acquire Zain.

Solution 2. Pfizer's Option to Delay

- (a) NPV of starting production today = $\$2 - \$1 = \$1$ Billion.
- (b) NPV with the option to wait 1 year $\approx \$1$ Billion based on Black-Scholes Formula.
- (c) Since, the NPV with option = NPV without option, Pfizer's payoff from investing today is the same as the payoff from making the investment 1 year from now, Pfizer will be indifferent between the two alternatives. So, it can invest today.
- (d) NPV with the option to wait 3 year $\approx \$1.3$ Billion based on Black-Scholes Formula.
- (e) The value of added flexibility = NPV with option - NPV without option = $\$1.3 - \$1 = \$0.3$ Billions.
- (f) Yes, Pfizer should wait under the alternate scenario as The NPV with option to wait 3 years (\$1.3 Billion) exceeds the Current NPV of \$1 Billion. So waiting is valuable.

Solution 3. Ford's Option to Abandon

- (a) See Figure 1
- (b) $NPV = PV(\text{expected cash flows}) - PV(\text{cost}) = 1/2 * (550) + 1/2 * (150) - 300 = \50 Millions.
- (c) $NPV \text{ with option to resell} = 1/2 * (600) + 1/2 * (150) - 300 = \75
- (d) $NPV \text{ without option to resell} = 1/2 * (600) + 1/2 * (50) - 300 = \25
- (e) Value of flexibility = NPV with option - NPV without option = $\$75 - \$25 = \$50$.

Solution 4. Value of Options Under Uncertainty

- (a) The value of Airtel's Expansion option when $\sigma = 0.1$ is \$0.12 Billions.
- (b) The value of Pfizer's option to delay by 3 years when $\sigma = 0.1$ is \$1.18 Billions.
- (c) The reduction in the value Pfizer's of option to delay is $\$1.3 - \$1.18 = \$0.12$ Billions.
- (d) A reduction in uncertainty reduces the value of the option to delay. This is because the chances of an upside gain is limited when there is lower uncertainty.

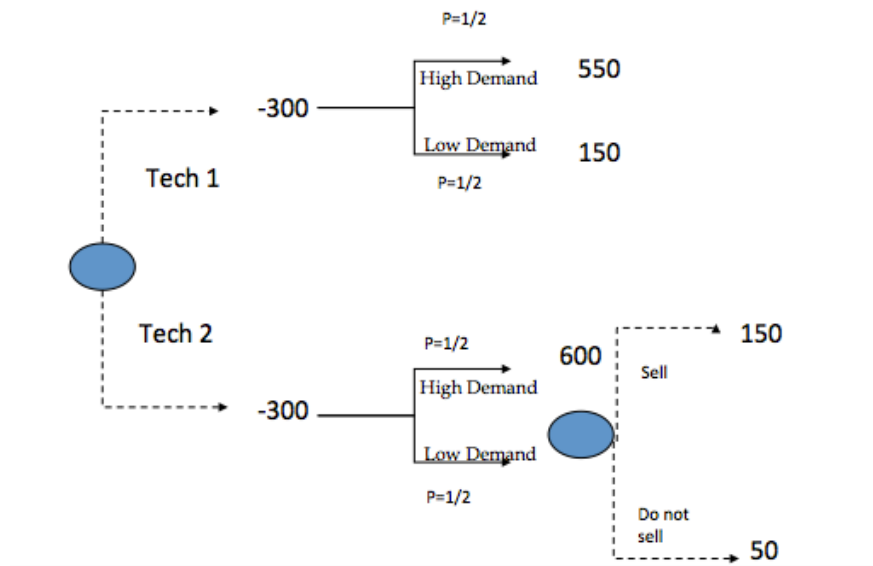


Figure 1: Problem 3 (a)

Solution 5. Value of Options and Risk-free rate

- (a) The value of Airtel's Expansion option when risk-free rate=5% is \approx \$1 Billions.
- (b) A reduction in risk-free rate reduces the value of the option to expand.