# Improving Invoice Generation **Process for Siemens**



### **Presented By:**

**Prasad Pawse** Anmol Ratna Pant Riley Simson Srikant Putrevu Gurleen Singh Oberoi Kirtan Patel



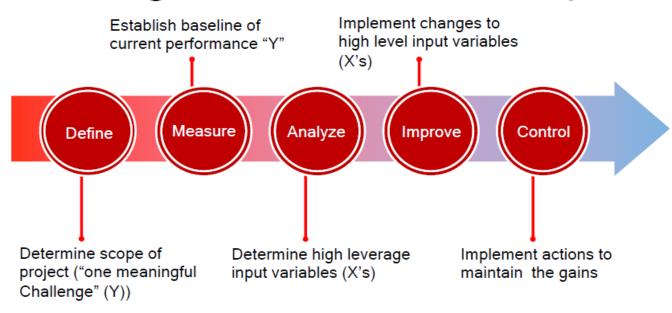




# Lean Six-Sigma DMAIC

The process roadmap of this Siemens project implements the **DMAIC** process

# Six Sigma DMAIC Roadmap







# **DEFINE**





# **SIEMENS**

# **Project Charter**

Project Title	
Problem Statement	Executive Sponsor/Champion
The invoices are made for the purchasing department to initiate the rework process in the plant. The	
invoices are prepared by the system users from the quality inspection reports. Sometimes the	Green Belt
invoices prepared have wrong entries listed than the processes mentioned on the inspection report.	
Moreover, the time required to make the invoice is high.	
Mission Statement	Stakeholders
The goal of this project is to reduce the errors generated while creating invoices for different parts	Siemens Energy
that are designated for rework by 9% as well as to reduce the time taken that it takes to generate	
these invoices.	
Process Owner: Siemens Energy	Team Members
	Riley Simson, Anmol Ratna Pant, Prasad Pawse, Kirtan Patel, Srikant Putrevu, Gurleen Singh Oberoi.

DMAIC	Plan Start	Operational Metric	Baseline	Target			
Define Measure		<ul> <li>Number of errors in invoices generated</li> <li>Time spent generating invoice</li> </ul>	10% error in generated invoice	0-1% error in generated invoice			
Analyze		Satisfaction of procedure to generate invoice by employees using the system  Defect Definition: A defect in this process is defined as an invoice generated with income	45 minutes	15 minutes			
Improve		Defect Definition: A defect in this process is defined as an invoice generated with incorrect information entered in that is sent on to the next step in the process.					
Improve		Expected Benefits	Projected Savings				
Control		Hard Benefits: Reduction in the number of invoice generating errors and cost miscalculations.					
End	Soft Benefits: Reduction in the total time required to generate an invoice.  Strategic Benefits: Quick reconciliation and approval of invoice purchase orders.						





# **Project Scope**

### Out of Scope

- What parts are/are not routed through this system
- Who generates invoices
- Generation of inspection reports by quality engineers

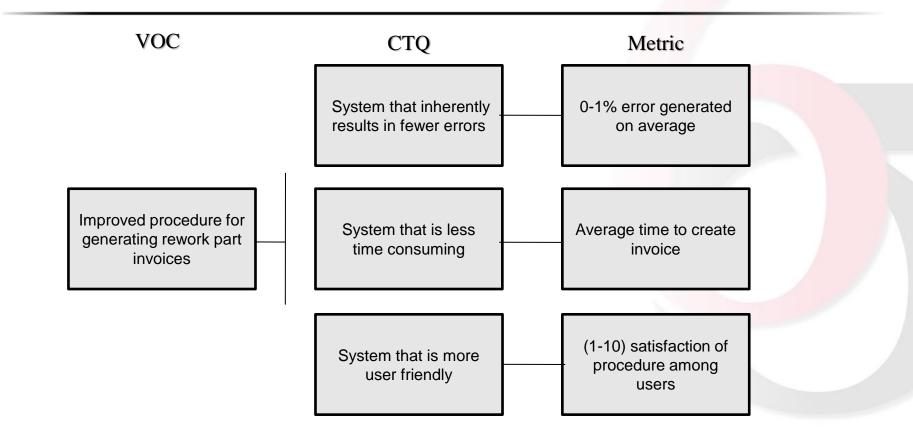
### In Scope

- The system in place where invoices are generated.
- The steps employees follow to generate the invoices.
- The system requires reduction in user error, time of invoice generation and costs





## **Project CTQs**





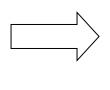


### **SIPOC**



Supplier

Department of Quality Control

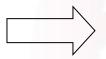


nput



User manually enters information from inspection report to generate an invoice for the part

Process



Output

Invoice for specific part



Siemens Purchasing department







# **MEASURE**







# **Measurement System Evaluation**

- The problem faced by the customer is to improve the invoice generation process.
- The customer wants to generate error free invoices.
- The customer also wants to reduce the time required to prepare the invoice.
- Two types of data is measured.
- Sample invoices made by the users are compared with the actual invoice.
- Time required by different users to prepare the sample invoices is also measured.







### **Data Collection Plan**

- 4 users from the Invoice making team are selected to measure the process.
- 4 sample invoices are made using existing process.
- Time required and errors generated during these invoice preparations are measured and analyzed.

### **Data Collection Sample**

Project Title Project Leader		ct Title	Improving Invoice Generation Process for Siemens					
		: Leader	Team Siemens					
Frame	Component	Nomenclature	Proces	Actual Invoice Amount	Invoice Amount prepared by User 1	Invoice Amount prepared by User 2	Invoice Amount prepared by User 3	Invoice Amount prepared by User 4
501D5	Ring Segments	Row 1 GTR	Inspection	221	221	221	76	221
6-2000E	Blades	Row 1 Si3D	I&A	370	370	370	370	370
6-3000E	Ring Segments	Row 1 TLV	Light	410	410	410	410	410
6-5000F	Blades	Row 1 VGP	Light with 2464 coating	302	302	302	302	302
251B10-12	Blades	Row 2	I&A	75	75	75	75	75
5-4000F(2)	Blades	Row 2	I&A	80	80	80	80	80
6-8000H	Vanes	Row 2 (version 1.3 & 1.4)	Light	275	275	275	275	275
6-2000E	Vanes	Row 2 Si3D	I&A	124	124	124	124	124
5-2000E	Vanes	Row 2 Si3D	Medium incl Thermography	467	467	467	467	467
5-2000E	Vanes	Row 2 Si3D	I&A	427	392	427	427	427
6-3000E	Ring Segments	Row 2 TLV	Light	163	163	163	163	163
251B10-12	Blades	Row 3	Medium	412	412	322	412	412
6-2000E	Vanes	Row 3	I&A	403	403	403	403	403
6-8000H	Ring Segments	Row 3 (version 1.3)	Repair	300	300	300	300	300
6-6000G	Ring Segments	Row 3 TLV	Light	296	296	296	296	296
501B5	Vanes	Row 4	Scrap (See Cost Model Procedure Manual for Cost)	221	221	221	221	221
6-5000F	Vanes	Row 4	I&A	340	340	340	340	340
6-6000G	Blades	Row 4 (No Strip)	SEE FIXED COST MODEL FOR PRICING	441	441	441	441	441







### **Data Collection Plan**

- 4 users from the Invoice making team are selected to measure the process.
- 4 sample invoices are made using existing process.
- Time required and errors generated during these invoice preparations are measured and analyzed.

Project Title	Improving Invoice Generation Process for Siemens						
Project Leader		Team Siemens					
Invoice	Estimated Time taken in Invoice generation	Time taken for Invoice generation by User 1	Time taken for Invoice generation by User 2	Time taken for Invoice generation by User 3	Time taken for Invoice generation by User 4		
Invoice 1	45	48	42	42	40		
Invoice 2	45	42	43	42	46		
Invoice 3	45	40	50	45	40		
Invoice 4	45	42	43	50	41		
Invoice 5	45	46	41	50	48		
Invoice 6	45	43	48	43	47		
Invoice 7	45	47	44	46	41		
Invoice 8	45	47	46	49	46		
Invoice 9	45	41	44	46	47		
Invoice 10	45	48	46	44	43		
Invoice 11	45	48	46	46	41		
Invoice 12	45	44	47	40	47		
Invoice 13	45	41	41	46	49		
Invoice 14	45	44	40	43	41		
Invoice 15	45	49	40	46	43		
Invoice 16	45	43	50	50	49		
Invoice 17	45	44	50	48	43		
Invoice 18	45	41	42	44	47		
Invoice 19	45	46	41	44	47		
Invoice 20	45	40	40	40	41		





# **ANALYZE**





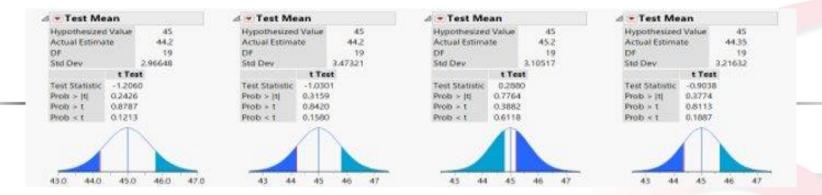


### T-test Analysis on Time Taken by Users









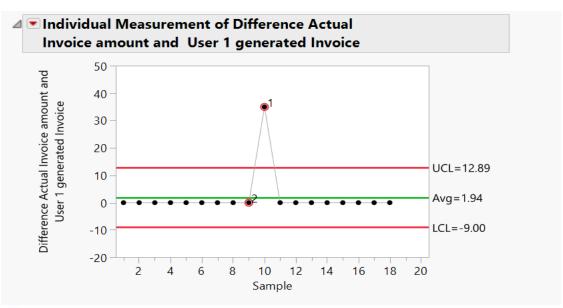
- From the above t-test analysis, all the four users take approximately 45 minutes to complete the invoice process which can be proved based on the hypothesis testing.
- We thus, fail to reject the null hypothesis (mean time taken by users is equal to 45 minutes) from the pvalues which are greater than 0.05.
- From the analysis, User 3 is more statistically accurate and is much more optimal in invoice generation than other users.

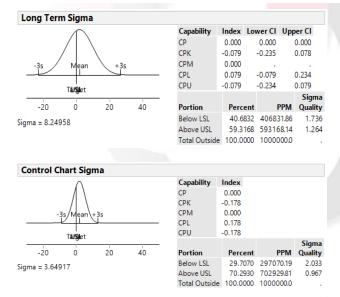




### Process Baseline – Control Charts

- The control chart for the errors occurred during sample invoice preparation is shown below.
- Target set is 0 for the capability analysis. The system should have 0 errors, the UCL and LCL does not exist.
- Cp value observed is 0 since the target, UCL and LCL are same.



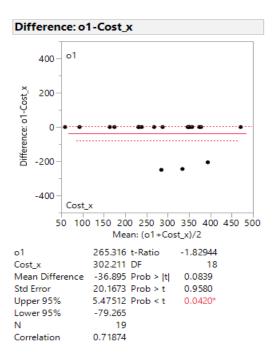


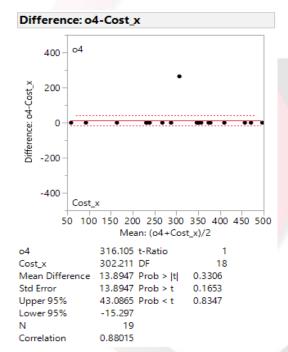




## **Data Analysis**

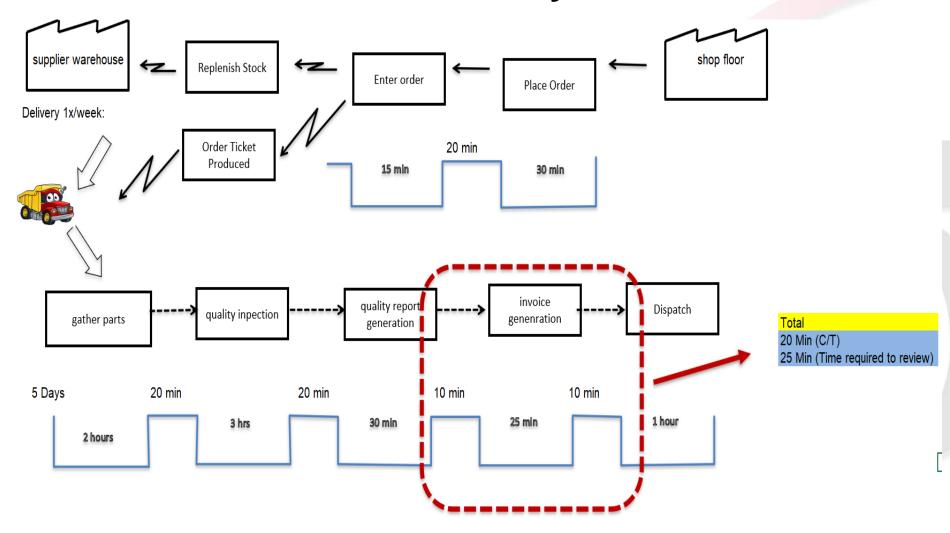
- Matched pair test is used to compare the actual invoice amount and the invoice generated by the users.
- The p value is very close to 0.05, it can be concluded that that difference between means is not equal to zero.
- It means there is a possibility of generating the incorrect invoice using existing process







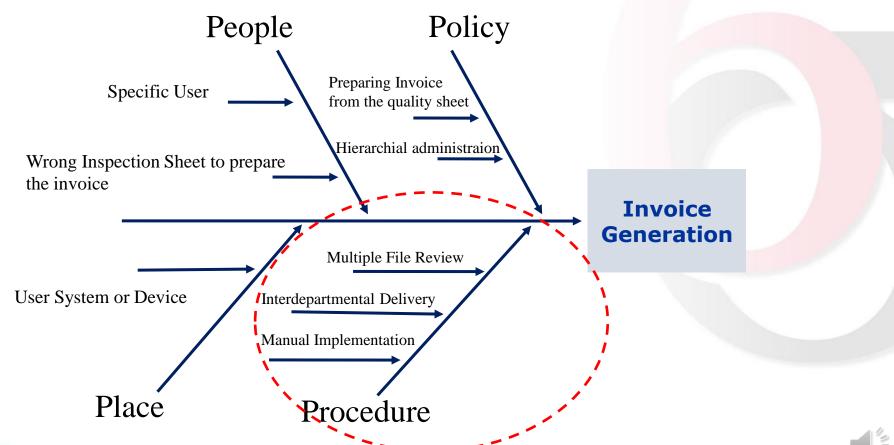
## **Process Analysis**







# Ishikawa Diagram -Prioritized Root Causes







# **IMPROVE**







### **Potential Solutions**

- Automate the process of finding the cost of item included in invoice from bill of materials.
- Assigning the job of invoice generation to a single employee.
- Cross checking the item and its costs after invoice generation.





# **Solution Implementation Plan**

- Prepare cost data of all rework parts
- Use this to make a Microsoft Access application which eases rework item selection.
- Generate PDF of these selected parts to make invoice







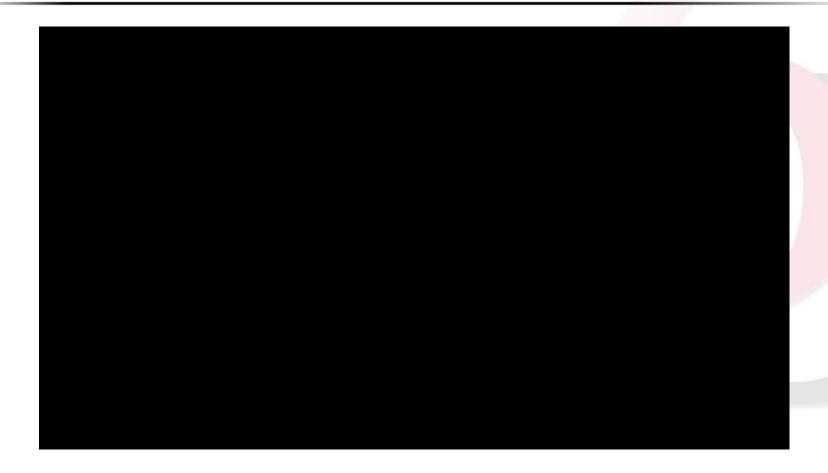
### **Effectiveness Of Solution**

- The invoice generated from access database application has 0% error.
- On average it takes 7-10 minutes to generate an invoice using the access database application.
- Time saved compared to manual generation of invoice is 67%.





### **Invoice Generation Video**







# CONTROL







## **Summary of Solution Strategies**

- Automated database system is created to prepare the invoice.
- Users need to be trained to understand the inspection sheet to operate the database system.
- It is recommended to cross check the invoice with the inspection sheet to ensure the correct entries.





### **New Process Baseline**

- New process has fewer steps as compared to the previous process.
- The multiple comparison is eliminated due the computer application.
- The chances of errors are reduced to 1% and it can happen only due to wrong selection from the drop-down list.
- Time required is reduced from 45 minutes to 8 minutes.





## **Process Management Plan**

- Train every new user on interpreting cost data which is used to make invoice.
- Give the user time to get used to the computer application they will be using.
- Document the reason why a user makes mistakes so that it can be reviewed by a new employee who will do this job.
- Keep record of error so that it can be analyzed to control the process





## **Cost/Benefit Analysis**

### Cost

- The cost required to design the system
- The cost required to train the users to operate the system
- Time required to adapt the new process and errors generated during the transition phase

### **Benefits**

- Errors reduced from 10% to 1%.
- Time required to prepare the invoice reduced from 45 minutes to 8 minutes.





