

	Law	Marketing	Engineering	Military	Finance	Diplomacy	Teaching	Students
<b>Negotiating Goal</b> (% of contract)	71	39	52	60	43	50	43	49
<b>Attitudes</b> (% of win-win)	42	81	71	40	76	86	71	43
<b>Personal Style</b> (% of formal)	40	19	16	20	38	21	29	42
<b>Agreement Form</b> (% of general)	16	36	26	0	14	36	29	8
<b>Agreement Building</b> (% of top-down)	48	59	61	40	62	29	52	49
<b>Team Organization</b> (% of one-leader)	56	61	68	100	43	50	62	62
<b>Risk Taking</b> (% of high)	66	75	77	100	81	36	67	72