



Principle of Sequential Order



Unless marked, the order of words (by default) mirrors the order of events.

'He kicked sand in my face, and I got mad.'

proximity (cause and effect)

'I got mad and he kicked sand in my face.'

'Before I got mad, he kicked sand in my face.'

'I got mad after he kicked sand in my face.'

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Principle of Distance



Linguistic distance (proximity) tends to mirror conceptual distance.

'I made him leave the beach.'

Strong

'I asked him to leave the beach.'

causal linkage

'I wished that he would leave the beach.'

Weak

Strong

'She kissed me.'

causal linkage

'She gave me a kiss.'
'She gave a kiss to me.'

Weak

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Principle of Quantity



Length of utterance correlates with (speaker's perception of) quantity of concept.

'Dinosaurs lived a I o o o n g time ago.'

'Dinosaurs lived a long, long, long, ... time ago.'

Lawyerese

- · Long words
- · Long sentences
- · Broad gestures



Icon: University of Waterloo; Oriana with dinosaurs: Randy Harris

Principle of Quantity



Reduplication

Japanese

Hito 'person'

Hitobito 'group of people'

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Principle of Quantity



Conceptual Reduplication

Trinidad and Tobago

[jɛswij] - Emphatic confirmation, agreement; interjective intensifier

- · Yes-we?
- · Yes-whee?
- · Yes-oui!

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Quantity or Distance?

Politeness

'No smoking.'

'Please, don't smoke.'

'Would you mind not smoking?'

'I would appreciate it if you wouldn't smoke.'

'Customers are requested to refrain from smoking if they can.'





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