

Your DISC Personality Report

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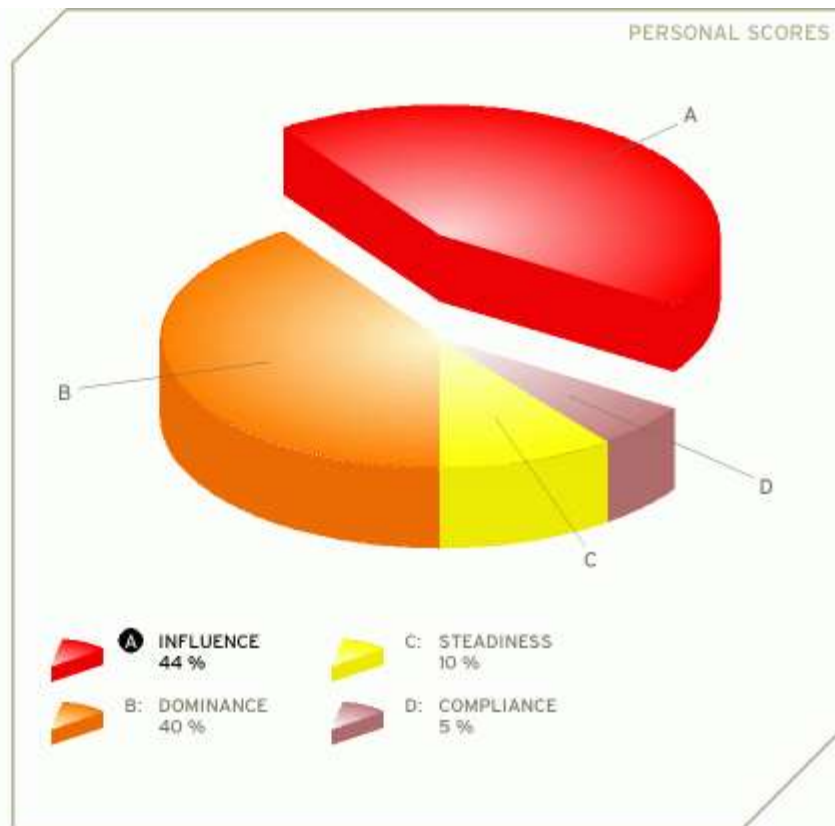
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Introduction

Your specific distribution of scores on the DISC personality test is an indication of your unique personality. You can think of this as your DISC Personality 'DNA'. In the pie chart below you see your distribution of scores.

The highest percentage is likely to be your most dominant personality factor, the second highest your next most dominant personality factor and so on. As such for you the DISC factors are ordered as: Influence, Dominance, Steadiness, Compliance.

Fig. 1
DISC PERSONALITY



DISC Personality Model

To help you understand the DISC model of personality here are definitions of the four factors measured.

Dominance	Describes the way you deal with problems, assert yourself and control situations.
Influence	Describes the way you deal with people, the way you communicate and relate to others.
Steadiness	Describes your temperament - patience, persistence, and thoughtfulness
Compliance	Describes how you approach and organize your activity, procedures and responsibilities.

Your DISC personality type

Your unique sequence of scores characterizes you in a specific way. The positive impact you are likely to make on people is:

You are socially oriented.

You have a strong self-motivation to get to know people in all walks of life and to nurture those relationships. You have a natural enthusiasm for all types of

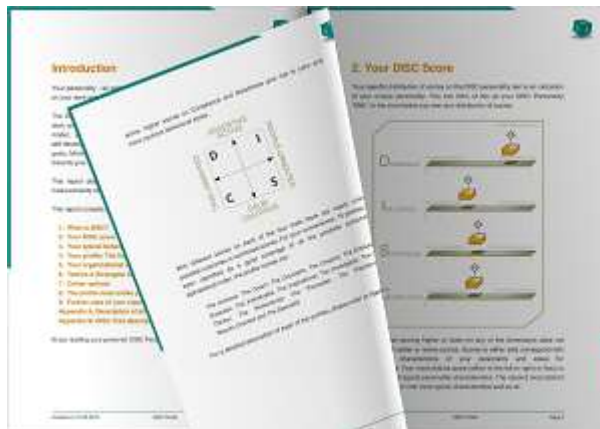
ideas and projects - your own and other people's. People are likely to describe you as gregarious, persuasive and optimistic.

DISC Patterns or Profiles

As you will appreciate, there are literally thousands of different combinations of scores. Therefore to help interpretation, communication and understanding, DISC Personality Model experts have defined - through statistical analysis of the score combinations - fifteen DISC 'Patterns' or 'Profiles'.

The 'Profiles' are often given names. The objective of these names is to give a single descriptive term that captures the essence of that Profile. Names often used are Achiever, Coach, Evaluator, Counselor, Creator, Individualist, Inspirational, Investigator, Objective Thinker, Perfectionist, Persuader, Practitioner, Enthusiast, Results-Oriented or Specialist

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