# Liability Dollarization and Exchange Rate Pass-Through

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## Motivation: Strong Dollar & Spillover to Emerging Markets

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- The negative balance sheet effect of \$ debt on domestic inflation is neglected in the literature.

### **Research Question**

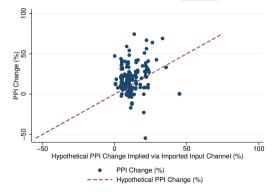
- $1. \ \ \text{How do firms' pricing decisions vary with different levels of FC debt?}$
- 2. How significant is this balance sheet effect of FC debt in explaining the exchange rate pass-through to domestic producer inflation?

### Motivation: Domestic PPI Across Manufacturing Sectors in Korea

• From 1996-98, Realized PPI changes vs. PPI changes implied via the imported input channel

Imported Input Share × Almported Input Price

assuming (i) Cobb-Douglas production function with CRTS, and (ii) a complete pass-through

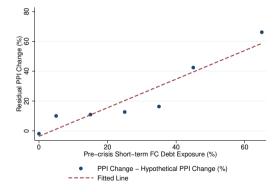


 The imported input channel is in fall short of generating the level of PPI changes upon a large depreciation.

### Motivation: Positive Correlation Between FC Debt Exposure and Residual PPI Changes

Unexplained PPI changes and Pre-crisis Short-term FC debt exposure

Realized PPI changes - Implied PPI Changes via Imported Input Channel



 Relatively neglected balance sheet channel may account for the much pronounced increase in domestic producer prices.
 Another Measure. Short-term FC Debt/Total Debt

#### Literature Review

#### **Exchange Rate Pass-Through to Prices**

- Exchange rate pass-through to domestic prices Goldberg, Campa (2010), Amiti, Itskhoki, Konings (2019)
- ⇒ Exploring the neglected balance sheet channel in the exchange rate pass-through to prices Ma, Schmidt-Eisenlohr (WP, 2023)

#### Contractionary Effects of Foreign Currency Debt

- Empirical and theoretical investigation of negative balance sheet effects on firm performance Krugman (1999), Céspedes, Chang, Velasco (2004), Kim, Tesar, Zhang (2015), Kalemli-Ozcan, Kamil, Villegas-Sanchez (2016), Kohn, Leibovici, Szkup (2018), Bruno and Shin (2023), Casas, Meleshchuk, Timmer (WP, 2023), Bruno, Shin(2023)
- ⇒ Balance sheet effects of foreign currency debt on prices

#### Financial Frictions and Firms' Pricing Decisions

- Closed Economy Setting
   Gilchrist, Schoenle, Sim, Zakrajšek (2017), Christiano, Eichenbaum, Trabandt (2015), Del Negro, Giannoni, Schorfheide (2015), Kim (2021), Renkin, Züllig (2023)
- ⇒ Open economy setting in the sudden stop episodes with dollar debt and a large depreciation

#### Overview

(1) Exploiting a large devaluation in Korea in 1997, we identify the balance sheet channel

Industries with high ST FC debt exposure

(i) ↑ their prices more during the crisis

Firms with high ST FC debt exposure

(ii)  $\downarrow$  sales growth,  $\downarrow$  networth growth and  $\downarrow$  markup growth

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  - (i) An industry equilibrium & its transition dynamics upon an unexpected depreciation

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- (2) Build a heterogeneous firm model with two types of financial constraints and imported inputs
  - (i) An industry equilibrium & its transition dynamics upon an unexpected depreciation
- (3) The estimated model performs quantitatively well in explaining sectoral price dynamics
- (4) A quantitatively sizable role of the balance sheet channel in explaining sectoral price dynamics
  - (i) 15% to 30% of the sectoral price changes during the large depreciation period

**Empirical Analysis** 

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#### Firm-level balance sheet data: KISVALUE Dataset

- 1. currency composition & maturity of their debt: foreign currency vs. domestic currency, short-term vs. long-term
  - ▶ Summary Stats
- 2. not only large but small and medium-sized firms:  $\approx$  3.000 firms in manufacturing sector (as of 1996)
- 3. a rich set of firm-level variables to control for potential endogenity bias: e.g., liquid assets in LC & in FC, sales & exports Corr

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Domestic Produce Price Index (PPI) for 156 industries in manufacturing sector (4-digit).

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#### What Makes 1996-1998 A Good Period for Identification?

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"Korea has strong fundamentals, unlike Latin American countries and Thailand; therefore, the probability of Korea facing a currency crisis is abysmal"

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#### 3. Lack of regulation on FC borrowing

- no quantity regulation for both short-term and long-term FC debt
- forcing firms to reveal the purpose of the loan for long-term borrowing only

### Industry-level Investigation

$$\Delta p_{i,96-98} = \beta_0 + \frac{\beta_1}{1} \text{ ST FC}_{i,96} + \beta_2 \text{LT FC}_{i,96} + \beta_3 X_{i,96} + \epsilon_i$$

•  $\Delta p_{i,96-98}$ : the growth rates of PPI for industry i in 1996-98.

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- $\Delta p_{i,96-98}$ : the growth rates of PPI for industry *i* in 1996-98.
- ST FC<sub>i</sub>: weighted average of firms' short-term FC debt to total short-term debt ratio in industry i.
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- X<sub>i</sub> includes:
  - Imported input channel: imported intermediate input share
  - Other *industry-level* pass-through determinants: degree of the product differentiation (Rauch classification), degree of price stickiness
  - Weighted average of other **firm-level** variables: log of real sales, leverage ratio, short-term debt ratio, **export/sales ratio**, and FC cash/total current assets ratio
  - Broad industry fixed effects (two-digit)

### **Empirics: Industry-Level Analysis**

• Industries with high foreign currency exposure increase their prices more during the crisis.

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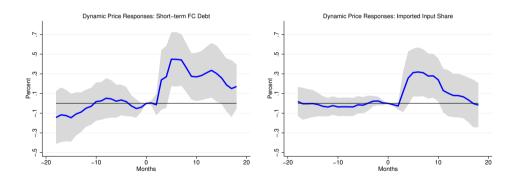
	(1)	(2)	(3)	(4)	(5)
ST FC	0.6950***	0.7109***	0.6722***	0.6565***	0.5685***
	(0.1607)	(0.1856)	(0.1783)	(0.2162)	(0.2038)
LT FC		-0.0295	-0.1302	-0.1899	-0.1846
		(0.1173)	(0.1245)	(0.1351)	(0.1365)
Rauch Dummy					0.0075
					(0.0447)
Imported Input Share					0.2830*
					(0.1656)
Degree of Price Stickiness					0.0317*
					(0.0168)
Broad Industry FE	No	No	Yes	Yes	Yes
Average Firm-level characteristics	No	No	No	Yes	Yes
Adjusted R <sup>2</sup>	0.1400	0.1348	0.4245	0.4439	0.4513
N	156	156	156	156	156

• w/o Outliers • Firm Exit • Domestic Firms Only

• Pre-trend in  $\Delta p_i$  • Another Definition • Pre-crisis • Pre-crisis w/o Outliers • 2000~2019 panel

### Local Projection: Dynamic Responses of Monthly PPI

$$\frac{p_{i,1997\text{m9}+h} - p_{i,1997\text{m9}}}{p_{i,1997\text{m9}}} = \beta_h + \beta_{1,h} \text{ST FC}_{i,96} + \beta_{2,h} \text{LT FC}_{i,96} + \beta_{3,h} \text{X}_{i,96} + \epsilon_{i,h}$$





### Firm-level Investigation: Model Mechanism

$$\Delta y_{j,96-98} = \beta_0 + \beta_1 \text{ ST FC}_{j,96} + \beta_2 \text{LT FC}_{j,96} + \beta_3 \text{Size}_{j,96}$$

$$+ \beta_4 \text{ ST FC}_{j,96} \cdot \text{Size}_{j,96} + \beta_5 \text{ LT FC}_{j,96} \cdot \text{Size}_{j,96} + \beta_6 X_{j,96} + \epsilon_i$$

- $\Delta y_j$ : the growth rates of firm j's y variables in 1996-98.
- y includes (1) sales, (2) net worth and (3) **estimated mark-ups**.

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- Size<sub>j</sub>: log of real sales of firm j
- X<sub>j</sub> includes: leverage ratio, domestic short-term debt ratio, export/sales ratio, FC cash ratio, and industry fixed effects.



### **Empirics: Firm-Level Analysis**

• Firms with higher foreign currency debt exposure have lower mark-up growth during the crisis.

$$\begin{split} \Delta y_{j,96-98} &= \beta_0 + \beta_1 \; \text{ST FC}_{j,96} + \beta_2 \text{LT FC}_{j,96} + \beta_3 \text{Size}_{j,96} \\ &+ \beta_4 \; \text{ST FC}_{j,96} \cdot \text{Size}_{j,96} + \beta_5 \; \text{LT FC}_{j,96} \cdot \text{Size}_{j,96} + \beta_6 \text{X}_{j,96} + \epsilon_i \end{split}$$

	Sales Growth	Net Worth Growth	Markup Growth
ST FC	-10.1710***	-1.4963*	-0.8919***
	(3.0596)	(0.7783)	(0.2151)
LT FC	0.2174	-0.2631	0.1761
	(2.2590)	(0.6347)	(0.1638)
ST FC $\times$ Size	0.4109***	0.0596*	0.0348***
	(0.1202)	(0.0311)	(0.0085)
LT FC $\times$ Size	0.0056	0.0124	-0.0067
	(0.0903)	(0.0257)	(0.0066)
Adjusted R <sup>2</sup>	0.1319	0.0472	0.0418
N	3169	3169	3167

▶ Other Dependent Variables

Controlling More Cross Products

### **Empirics: Takeaway**

During a large devaluation in Korea in 1997,

- 1. Industries with high ST FC debt exposure ↑ their prices more
- 2. Firms with high ST FC debt exposure  $\Downarrow$  sales growth,  $\Downarrow$  networth growth and  $\Downarrow$  markup growth

### Model

• An industry equilibrium model with heterogeneous firms.

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- Firms face two types of **financial** frictions.
- We assume that the economy is in the stationary equilibrium before **one-time unexpected** real exchange rate depreciation.
- We analyze the **transition dynamics** of industry price for each of 156 industries

### **Technology: Entrepreneurs-Production**

• Produces differentiated goods with domestic inputs n, foreign inputs x and capital k:

$$y = zk^{\alpha}x^{\kappa}n^{1-\alpha-\kappa}$$

• Need to save in liquid assets to pay a certain faction  $(\frac{1}{\theta_a})$  of production costs before profits are realized:

$$wn + \xi x \le \theta_a a$$

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- $\xi$  is the real exchange rate, the price of foreign final goods in units of domestic final goods
  - expect  $\frac{\xi_t}{\xi_{t-1}} = 1$  for all t
- Invests in physical capital used in production and as a collateral:

$$k' = (1 - \delta)k + i$$

• Investment also subject to convex adjustment costs:

$$\Phi(k, k')$$

• Chooses to issue debt d'/(1+r) (in units of domestic final goods) and allocates exogenously:

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$$d'(1-\lambda)+\big(d'\lambda\frac{\xi'}{\xi}\big)$$

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• Face borrowing constraints:

$$\frac{d'}{1+r} \le \theta_k k'$$

#### Model: Recursive Firm Problem

$$v(k, d, a, z; \lambda, \kappa, \xi) = \max_{c \geq 0, d', k', a', n, x, p} \frac{c^{1-\gamma}}{1-\gamma} + \beta E_{z'}[v(k', d', a', z'; \lambda, \kappa, \xi')]$$
s.t.  $c + k' - (1-\delta)k + \Phi(k, k') + a' + d((1-\lambda) + \lambda \underbrace{\frac{\xi}{\xi-1}}_{=1}) = \underbrace{py - wn - \xi x}_{\pi(k, z)} + a + \frac{d'}{1+r}$ 

$$\frac{1}{1+r}d' \leq \theta_k k' \quad \{\eta_1\}, \quad wn + \xi x \leq \theta_a a \quad \{\eta_2\},$$

where

$$(i) \ y = \left(1 - \epsilon \ln\left(\frac{p}{P_I}\right)\right)^{\sigma/\epsilon} P_I^{-\nu}$$

$$(ii) \ y = zk^{\alpha} x^{\kappa} n^{1-\alpha-\kappa}, \quad (iii) \ \Phi(k,k') = \frac{\phi}{2} \left(\frac{k' - (1-\delta)k}{k}\right)^2 k$$

#### **Model Mechanism**

• Firm j's optimal pricing decision is

$$p_{j,t} = \mu_{j,t} m c_{j,t}$$
 $\uparrow$  tighter working capital constraints

- Balance sheet deterioration has an effect on price by
  - (i) Investment adjustment

```
\mathsf{Balance\ sheet\ deterioration} \quad \Rightarrow \quad \downarrow \ \mathsf{Investment}(k_{j,t+1}) \quad \Rightarrow \quad \downarrow \ \mathsf{productivity} \quad \Rightarrow \quad \uparrow \ \textit{mc}_{j,t+1}
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(ii) Working-capital channel

Balance sheet deterioration 
$$\Rightarrow \downarrow Cash(a_{i,t+1}) \Rightarrow \uparrow \eta_{2,i,t+1}$$

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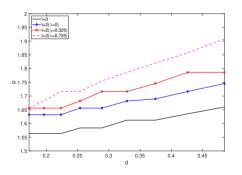
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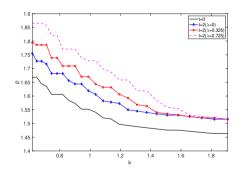
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• Strategic Complementarity allows additional channel via the adjustment of  $\mu_{j,t+1}$ 

# Policy Function of p'' Against d and k

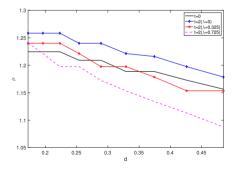
- Firms charge higher  $p \uparrow$  with lower k, higher d and higher  $\lambda$ .
- Strategic complementarity pushing up the policy function even with zero FC debt  $\lambda$ .

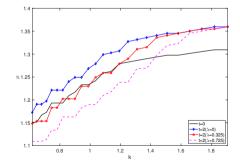




#### Policy Function of $\mu''$

- Firms lower their markups  $\mu \downarrow$  with lower k, higher d and higher  $\lambda$  upon  $\uparrow$  effective MC
  - Relatively better off firms with higher k and lower d increase their markups  $\mu \uparrow$  .
- Strategic complementarity pushing up the policy function even with zero FC debt  $\lambda$ .





**Quantitative Analysis** 

# **Calibrated Parameters**

		Predetermined	
Parameter	Value	Description	Data Source
$\gamma$	2.0	Relative risk aversion	Standard
$\delta$	0.1	Depreciation rate of physical capital	Standard
$\nu$	2.0	Elasticity of substitution across sectors	Standard
$\sigma$	5.0	Elasticity of substitution within a sector	Gopinath and Itskhoki (2010)
$\epsilon$	4.0	Super elasticity of demand	Gopinath and Itskhoki (2010)
$\phi$	0.9569	Physical capital adjustment cost	Gilchrist and Sim (2007)
r	0.08	Interest rate	Bank of Korea
$\rho_z$	0.9106	AR coefficient of z	Estimated
$\sigma_z$	0.0986	STD of z	Estimated
$\lambda_m$	∈ [0, 0.975]	Distribution of FC debt share	KIS data
$\pi_m^I$	∈ [0, 1]	Distribution of FC debt share	KIS data
$\kappa_I$	$\in [0,1]$	Industry-level imported input share	Korea Input-Output table in 1995
		Calibrated	
Parameter	Value	Description	Targeted Moments
$\beta$	0.9101	Time discount factor	Mean of Debt to Sales Ratio (0.66)
$\theta_k$	0.7114	Fraction of capital as a collateral	Std of Debt to Sales Ratio (0.26)
$\theta_{a}$	1.3812	Fraction of working capital	Mean of Cash to Sales ratio (0.44)

#### **Transition: MIT Shock**

- Each industry with its specific firm-level distribution of  $\lambda$  and the imported input share  $\kappa$  has different stationary equilibrium and different transition dynamics upon **one time unexpected depreciation** of the real exchange rate.
  - period 0 : stationary equilibrium (SS)
  - period 1 : unexpected depreciation of real exchange rate (MIT shock)

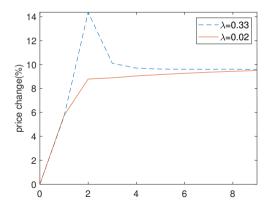
```
\Rightarrow k' and a' change
```

. . .

- period ∞: new stationary equilibrium (SS)
- $\bullet$  We investigate the transition dynamics when  $\xi$  goes up from 1 to 2.1 in the first period and stays there afterwards for each of 156 industries

# **Industry-Level Analysis**

- ullet Industry price dynamics upon unexpected large depreciation at period 1
- Industries with imported input share = 0.13



#### Model: Industry-Level Analysis

Marginal Effect of FC Short-term Debt Ratio on Price Changes in Crisis (Data vs. Model)
 Residual PPI: Model

$$\Delta p_{I,0-2} = \beta_0 + \frac{\beta_1}{\beta_1} ST FC_{I,0} + \beta_2 Imported Input Share_I + \epsilon_I$$

	Data	Model
ST FC	0.5685	0.2112
	(0.2038)	
Imported Input Share	0.2830	0.7346
	(0.1656)	
$R^2$	0.4513	0.9968
N	156	156

• The model can explain more than half of the variation in price changes across industries.

	Data	Model
Std of $\Delta p_{I,0-2}$	0.1830	0.1004

# Firm-level Regression: Price Changes

$$\Delta p_j = \beta_0 + \beta_1 \text{ST FC}_j + \beta_2 \text{Imported Input Share}_I + \beta_3 \Delta P_I + \beta_4 1_{\text{Unconstrained},j} + \beta_5 \text{ST FC}_j \times 1_{\text{Unconstrained},j} + \epsilon_j$$

$$\Delta p_j = \beta_0 + \beta_1 \text{ST FC}_j + \beta_2 \text{Imported Input Share}_I + \beta_3 \Delta P_I + \beta_4 \log(k_j) + \beta_5 \text{ST FC}_j \times \log(k_j)$$

$$+ \beta_5 \log(d_i) + \beta_6 \text{ST FC}_i \times \log(d_i) + \epsilon_i$$

# Firm-level Regression: Price Changes

$$\begin{split} \Delta p_j &= \beta_0 + \beta_1 \text{ST FC}_j + \beta_2 \text{Imported Input Share}_l + \beta_3 \Delta P_l + \beta_4 1_{\text{Unconstrained},j} + \beta_5 \text{ST FC}_j \times 1_{\text{Unconstrained},j} + \epsilon_j \\ \Delta p_j &= \beta_0 + \beta_1 \text{ST FC}_j + \beta_2 \text{Imported Input Share}_l + \beta_3 \Delta P_l + \beta_4 \log(k_j) + \beta_5 \text{ST FC}_j \times \log(k_j) \\ &+ \beta_5 \log(d_j) + \beta_6 \text{ST FC}_j \times \log(d_j) + \epsilon_j \end{split}$$

	Price Changes				
ST FC <sub>j</sub>	0.0724	0.0801	0.1483		
Imported Input Share,	0.2300	0.2385	0.2926		
$\Delta P_{l}$	0.6858	0.6784	0.6442		
$1_{Unconstrained,j}  imes ST \; FC_j$		-0.0464			
$log(k_j) \times ST \; FC_j$			-0.0053		
$log(d_j)  imes ST \; FC_j$			0.0548		

▶ Price: log(a+k

# Firm-level Regression: Markup Changes

$$\begin{split} \Delta \mu_{j} &= \beta_{0} + \beta_{1} \mathsf{ST} \; \mathsf{FC}_{j} + \beta_{2} \mathsf{Imported \; Input \; Share}_{l} + \beta_{3} \Delta P_{l} + \beta_{4} \mathsf{1}_{\mathsf{Unconstrained},j} + \beta_{5} \mathsf{ST} \; \mathsf{FC}_{j} \times \mathsf{1}_{\mathsf{Unconstrained},j} + \epsilon_{j} \\ \Delta \mu_{j} &= \beta_{0} + \beta_{1} \mathsf{ST} \; \mathsf{FC}_{j} + \beta_{2} \mathsf{Imported \; Input \; Share}_{l} + \beta_{3} \Delta P_{l} + \beta_{4} \log(k_{j}) + \beta_{5} \mathsf{ST} \; \mathsf{FC}_{j} \times \log(k_{j}) \\ &+ \beta_{5} \log(d_{j}) + \beta_{6} \mathsf{ST} \; \mathsf{FC}_{j} \times \log(d_{j}) + \epsilon_{j} \end{split}$$

	Markup Changes					
ST FC <sub>j</sub>	-0.0609	-0.0677	-0.1214			
Imported Input Share,	-0.1913	-0.1994	-0.2415			
$\Delta P_{I}$	0.2656	0.2728	0.2993			
$1_{Unconstrained,j}  imes ST \; FC_j$		0.0413				
$log(k_j)  imes ST \; FC_j$			0.01			
$log(d_j)  imes ST \; FC_j$			-0.05			

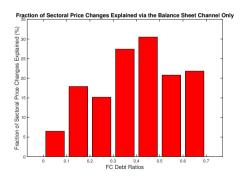
▶ Markup: log(a+k)

# Quantitative Size of the Balance Sheet Channel (Industry-level Direct + Indirect effect)

• Compare the baseline results with counterfactual outcomes where the imported input price stays constant upon a depreciation shock.

# Quantitative Size of the Balance Sheet Channel (Industry-level Direct + Indirect effect)

- Compare the baseline results with counterfactual outcomes where the imported input price stays constant upon a depreciation shock.
- Across FC debt share deciles, the balance sheet channel explains a substantial share of the simulated industry-level price changes.



#### Conclusion

- We find empirically that industries with higher foreign currency debt increased their prices more during the large devaluation period.
- With the model-generated data, we decompose the two distinct channels of exchange rate
   pass-through balance sheet channel and imported input channel and show that both are
   significant contributors to the firm-level price dynamics during the crisis.
- Our empirical analysis and our quantitative analysis reveal that it is important, albeit overlooked, to incorporate the balance sheet effect when analyzing how the exchange rate affects domestic prices, especially for emerging economies with dollarized liability.

# Thank you! :)

#### **Motivation: Cross-Country**

• Realized PPI change vs. Imported input implied PPI change

	Crisis Year	$\Delta$ Import Price Index	Imported Input Share (%)	$\Delta$ MC Due to Import Price Changes	△ PPI (%)
				Implied PPI Changes via Imported Input*	
Brazil	1999	64.08	6.0	3.84	33.0
Mexico	1994	165.39	13.2	21.87	47.11
Korea	1997	40.37	14.6	6.05	16.46
Thailand	1997	20.09	22.0	4.43	17.89
Argentina	2002	169.87	6.1	10.39	122.22

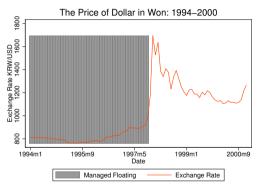
The country sample is identical to Burstein, Eichenbaum and Rebelo (2005).

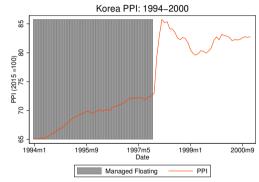
The imported input share is  $\frac{\text{imported intermediate input}}{\text{total input}}$ 

We assume a complete exchange rate pass-through.

▶ Back

# **Depreciation of Korean Won After Floating**







# **Summary Statistics**

	1993	1994	1995	1996	1997	1998
Number of firms	1060	2204	2710	2111	2620	200
	1862	2204	2718	3111	3620	399
Fraction of firms with FC debt (%)	59.7	57.5	52.8	51.9	50.6	44.0
Fraction of firms with FC short-term debt (%)	52.0	47.7	42.7	41.9	39.8	35.4
Mean FC share of short-term debt (%)	8.4	7.0	6.3	6.7	7.6	7.0
Mean FC share of long-term debt (%)	19.8	20.2	18.1	19.0	22.2	18.
Mean FC share of short-term debt (%) given positive holding	16.2	14.6	14.7	16.0	19.0	19.
Mean FC share of long-term debt (%) given positive holding	35.4	37.9	36.8	40.4	48.6	47.0
Mean FC short-term debt to total debt (%)	4.8	3.9	3.7	3.7	4.0	3.8
Mean FC long-term debt to total debt (%)	7.8	7.4	6.6	7.0	9.6	7.7
Mean FC short-term debt to total debt (%) given positive holding	9.6	8.7	9.6	10.1	11.7	12.
Mean FC long-term debt to total debt (%) given positive holding	15.0	15.0	15.4	17.3	24.3	23.

Note: Short-term debt is the amount of debt due within one year.

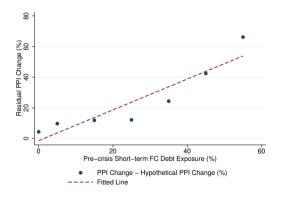


#### Another Measure of FC Debt Exposure: Short-term FC Debt to Total Debt Ratios

Unexplained PPI changes

and Pre-crisis Short-term FC debt exposure

Realized PPI changes - Implied PPI Changes via Imported Input Channel





# Summary Statistics (weighted by sales)

	1993	1994	1995	1996	1997	1998
Number of firms	1862	2204	2718	3111	3620	3994
Fraction of firms with FC debt (%)	89.3	88.7	88.5	90.2	89.1	87.7
Fraction of firms with FC short-term debt $(\%)$	86.8	85.7	85.0	87.1	85.7	84.1
Mean FC share of short-term debt (%)	22.0	21.4	21.3	22.5	24.8	26.0
Mean FC share of long-term debt (%)	36.0	40.4	40.6	43.2	48.6	45.8
Mean FC share of short-term debt (%) given positive holding	25.4	25.0	25.0	25.9	29.0	31.0
Mean FC share of long-term debt $(\%)$ given positive holding	41.1	46.4	46.9	50.0	57.7	55.7
Mean FC short-term debt to total debt(%)	12.8	11.6	12.1	13.5	14.6	15.7
Mean FC long-term debt to total debt (%)	13.8	15.7	17.1	16.7	19.8	18.9
Mean FC short-term debt to total debt (%) given positive holding	15.0	13.9	14.4	15.9	17.9	19.3
Mean FC long-term debt to total debt (%) given positive holding	16.1	18.5	20.2	19.8	24.2	23.9

Note: Short-term debt is the amount of debt due within one year.



#### Correlation between ST FC Debt Ratio and Firm Size

Correlation with ST FC Debt Ratio
0.1283
0.3342
FC Debt: Intensive Margin
Correlation with ST FC Debt Ratio
0.0528
0.1218



#### Correlation between ST FC Debt Ratio and LT FC Debt Ratio in 1996

Firm-Level						
	ST FC Debt Ratio					
LT FC Debt Ratio	0.3683					
Industry-Level						
	Correlation with ST FC Debt Ratio					
LT FC Debt Ratio	0.4038					
LI I C Debt Natio	0.1000					



#### Industry Price Dynamics and Short-term FC Debt Ratio

- Another Definition of Currency Composition:

ST FC Debt to Total Debt Ratios & LT FC Debt to Total Debt Ratios

	(1)	(2)	(3)	(4)	(5)
ST FC	0.8978***	0.9008***	0.7497***	0.7598***	0.6780***
	(0.1951)	(0.2025)	(0.1597)	(0.2293)	(0.2099)
LT FC		-0.0319	-0.0943	-0.4331	-0.4063
		(0.2922)	(0.2991)	(0.3141)	(0.3288)
Rauch Dummy					0.0176
					(0.0486)
Imported Input Share					0.2549
					(0.1927)
Degree of Price Stickiness					0.0194
					(0.0231)
Broad Industry FE	No	No	Yes	Yes	Yes
Average Firm-level characteristics	No	No	No	Yes	Yes
Adjusted R <sup>2</sup>	0.1411	0.1356	0.4131	0.4452	0.4457
N	156	156	156	156	156



# Industry Price Dynamics and Short-term FC Debt Ratio: w/o Outliers

	(1)	(2)	(3)
ST FC	0.6338***	0.6722***	0.5376**
	(0.2239)	(0.2441)	(0.2278)
LT FC	-0.1564	-0.2245*	-0.2221
	(0.1219)	(0.1349)	(0.1368)
Rauch Dummy			0.0070
			(0.0441)
Imported Input Share			0.3095*
			(0.1698)
Degree of Price Stickiness			0.0352**
			(0.0170)
Broad Industry FE	Yes	Yes	Yes
Average Firm-level characteristics	No	Yes	Yes
Adjusted $R^2$	0.3519	0.3750	0.3899
N	154	154	154

# **Domestic Firms Only**

	(1)	(2)	(3)
ST FC	0.5862***	0.5808***	0.5602***
	(0.1386)	(0.1672)	(0.1587)
LT FC	-0.1370*	-0.1319*	-0.1336*
	(0.0794)	(0.0784)	(0.0778)
Rauch Dummy			0.0164
			(0.0477)
Imported Input Share			0.2298
			(0.1888)
Degree of Price Stickiness			0.0268*
			(0.0159)
Broad Industry FE	Yes	Yes	Yes
Average Firm-level characteristics	No	Yes	Yes
Adjusted $R^2$	0.4157	0.4373	0.4365
N	155	155	155

#### Industry Price Dynamics and Short-term FC Debt Ratio, Pre-crisis Period

$$\Delta p_{i,93-95} = \beta_0 + \frac{\beta_1}{\beta_1} \text{ ST FC}_{i,93} + \beta_2 \text{LT FC}_{i,93} + \beta_3 X_{i,93} + \epsilon_i$$

	(1)	(2)	(3)	(4)	(5)
ST FC	0.1228	0.0967	-0.0480	-0.2587	-0.2671
	(0.1325)	(0.1130)	(0.1552)	(0.2197)	(0.2176)
LT FC		0.0403	-0.0217	-0.0250	-0.0130
		(0.0690)	(0.0979)	(0.0958)	(0.0953)
Rauch Dummy					0.0109
					(0.0519)
Imported Input Share					0.1285
					(0.1104)
Degree of Price Stickiness					-0.0276**
					(0.0126)
Broad Industry FE	No	No	Yes	Yes	Yes
Average Firm-level characteristics	No	No	No	Yes	Yes
Adjusted R <sup>2</sup>	0.0015	-0.0036	0.2476	0.2818	0.2760
N	151	151	151	151	151

#### Industry Price Dynamics and Short-term FC Debt Ratio, Pre-crisis Period: w/o Outliers

$$\Delta p_{i,93-95} = \beta_0 + \beta_1 \text{ ST FC}_{i,93} + \beta_2 \text{LT FC}_{i,93} + \beta_3 X_{i,93} + \epsilon_i$$

	(1)	(2)	(3)
ST FC	0.0121	-0.0621	-0.0739
	(0.1453)	(0.1552)	(0.1570)
LT FC	0.0322	0.0248	0.0364
	(0.0769)	(0.0786)	(0.0788)
Rauch Dummy			0.0450
			(0.0407)
Imported Input Share			0.0576
			(0.0936)
Degree of Price Stickiness			-0.0261***
			(0.0080)
Broad Industry FE	Yes	Yes	Yes
Average Firm-level characteristics	No	Yes	Yes
Adjusted R <sup>2</sup>	0.2924	0.2848	0.2917
N	149	149	149

## Industry Price Dynamics and Short-term FC Debt Ratio (Panel: 2000 $\sim$ 2019)

$$\Delta p_{i,t} = \beta_i + \beta_t + \beta_1 \text{ ST FC}_{i,t-1} + \beta_2 \text{LT FC}_{i,t-1} + \beta_3 \Delta e_t \times \text{ST FC}_{i,t-1} + \beta_4 \Delta e_t \times \text{LT FC}_{i,t-1} + \beta_5 X_{i,t-1} + \epsilon_{i,t}$$

	(1)	(2)
ST FC	0.0112	0.0164
	(0.0263)	(0.0277)
LT FC	-0.0178	-0.0179
	(0.0166)	(0.0173)
$\Delta e_t  imes ST \; FC$	0.4460***	0.5911***
	(0.1709)	(0.1907)
$\Delta e_t  imes$ LT FC	0.1952	0.1894
	(0.2434)	(0.2576)
$X_{i,t-1}$	Yes	Yes
$\Delta e_t \times X_{i,t-1}$	No	Yes
Adjusted $R^2$	0.2299	0.2376
N	3680	3472

#### Pre- and Post-Crisis Price Dynamics and Short-term FC Debt Ratio in 1996

$$\Delta p_{I,t} = \beta_{0,t} + \beta_{1,t} \text{ST FC}_{I,1996} + \epsilon_{I}, \quad t = 1993, ..., 1998, ..., 2000$$

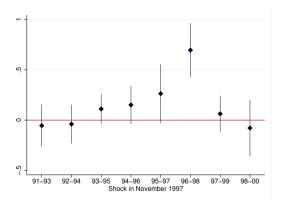


Figure 1: Treatment vs. Control Groups: Pre- and Post-crisis

#### Pre- and Post-Crisis Price Dynamics and Short-term FC Debt Ratio in 1996

$$\Delta p_{I,t} = \beta_{0,t} + \beta_{1,t} \text{ST FC}_{I,1996} + \epsilon_{I}, \quad t = 1993, ..., 1998, ..., 2000$$

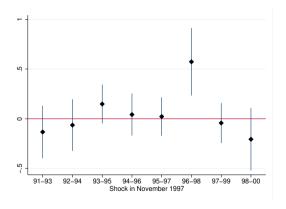


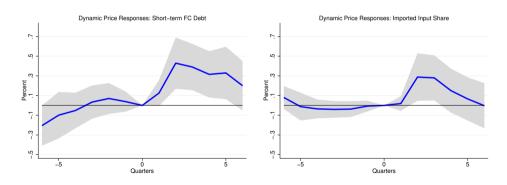
Figure 2: Treatment vs. Control Groups: Pre- and Post-crisis

# Controlling the Effect of Firm Exits

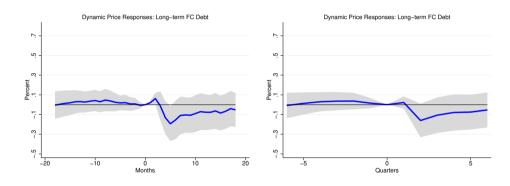
	(1)	(2)	(3)
ST FC	0.5685***	0.6437***	0.5531***
	(0.2038)	(0.2173)	(0.2060)
LT FC	-0.1846	-0.1920	-0.1830
	(0.1365)	(0.1346)	(0.1363)
Log Change of $\#$ of Firms		1.0001**	1.0207*
		(0.4832)	(0.5382)
Rauch Dummy	0.0075		-0.0020
	(0.0447)		(0.0465)
Imported Input Share	0.2830*		0.2728
	(0.1656)		(0.1675)
Degree of Price Stickiness	0.0317*		0.0327*
	(0.0168)		(0.0167)
Broad Industry FE	Yes	Yes	Yes
Average Firm-level characteristics	Yes	Yes	Yes
Adjusted R <sup>2</sup>	0.4513	0.4440	0.4515
N	156	156	156

#### Local Projection: Dynamic Responses of Quarterly PPI

$$\frac{p_{i,1997\text{Q3}+h} - p_{i,1997\text{Q3}}}{p_{i,1997\text{Q3}}} = \beta_h + \beta_{1,h} \text{ST FC}_{i,96} + \beta_{2,h} \text{LT FC}_{i,96} + \beta_{3,h} X_{i,96} + \epsilon_{i,h}$$



# Local Projection: Dynamic Effects of LT FC Debt



▶ Back

### Mark-up Measure: De Locker and Warzynski (2011)

• Assume that producer *j* is a cost minimizer:

$$\min \ \ C_{jt} = \sum_{v=1}^{n} \underbrace{p_{jt}^{v} x_{jt}^{v}}_{\text{variable input costs}} + \underbrace{r_{jt} k_{jt}}_{\text{cost of capital}} + \lambda_{jt} (Q_{jt} - \underbrace{F(x_{jt}^{1}, \dots, x_{jt}^{n}, k_{jt})}_{\text{production function}})$$

• FOC w.r.t a variable input  $x_{jt}^{v}$ :

$$\underbrace{\frac{\partial F(.)}{\partial x_{jt}^i} \frac{x_{jt}^{\mathsf{v}}}{Q_{jt}}}_{\text{output elasticity:} \theta_{jt}^{\mathsf{v}}} = \frac{1}{\lambda_{jt}} \frac{P_{jt}^{\mathsf{v}} x_{jt}^{\mathsf{v}}}{q_{jt}} \text{ where } \lambda_{jt} = \frac{\partial C_{jt}}{\partial Q_{jt}}$$

• Hence, mark-up is:

$$\mu_{jt} = \frac{P_{jt}}{\lambda_{jt}} = \theta_{jt}^{\nu} \times \frac{P_{jt}Q_{jt}}{P_{jt}^{\nu} \times_{jt}^{\nu}}$$

• Change in mark-up, assuming the output elasticity is constant over time:

$$\Delta log \mu_{jt} = \Delta log rac{P_{jt} Q_{jt}}{p_{jt}^{
m v} x_{jt}^{
m v}}$$

#### **Empirics: Firm-Level Analysis**

• Firms with high foreign currency debt exposure have lower investment growth, lower labor productivity growth and lower employment growth during the crisis.

	Capital Growth	Output/Worker Growth	Total Wage Growth	Employment
ST FC	-6.7368*	-7.3622*	-6.2982***	-4.0366**
	(3.5560)	(3.8988)	(1.4304)	(1.9167)
LT FC	-2.5349	1.5337	0.0878	-0.1654
	(2.1571)	(3.1031)	(1.2826)	(1.1898)
ST FC $\times$ Size	0.2592*	0.2960*	0.2492***	0.1600**
	(0.1409)	(0.1527)	(0.0568)	(0.0751)
LT FC $\times$ Size	0.1055	-0.0487	-0.0016	0.0155
	(0.0866)	(0.1241)	(0.0510)	(0.0479)
Adjusted R <sup>2</sup>	0.0297	0.0546	0.0978	0.0869
N	2753	3045	2203	3169



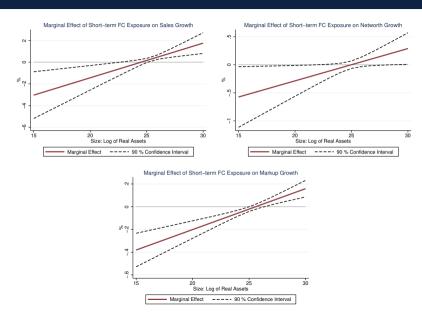
### **Empirics: Firm-Level Analysis**

• Cross products of other firm-level variables and size are controlled.

	Sales Growth	Net Worth Growth	Markup Growth
ST FC	-7.8202**	-1.4387*	-0.9201***
	(3.1157)	(0.8026)	(0.2156)
LT FC	2.4760	0.2830	0.1825
	(2.2803)	(0.6609)	(0.1704)
ST FC $\times$ Size	0.3191***	0.0576*	0.0360***
	(0.1225)	(0.0321)	(0.0086)
LT FC $\times$ Size	-0.0881	-0.0106	-0.0069
	(0.0909)	(0.0267)	(0.0069)
Adjusted R <sup>2</sup>	0.1724	0.0642	0.0425
N	3169	3169	3167

### Empirics: Firm-Level Analysis, Figures Back





#### Preferences: Kimball-CES Structure

 Each industry I faces an exogenous CES demand, where the demand for industry I's composite goods is given by:

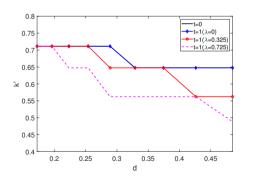
$$Y_I = \frac{P_I}{\bar{P}}^{-\nu} \bar{Y}$$

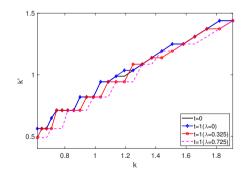
- Each industry I is populated by a continuum of entrepreneurs indexed by j(I).
- Intermediate goods,  $y_j$ , are produced by entrepreneurs j, aggregated into industry l's composite goods by the Kimball (1995) aggregation.
- Following Gopinath and Itskhoki (2010), we assume functional forms and the demand for an intermediate good produced by an entrepreneur j is:

$$y_j = \left(1 - \epsilon \ln(\frac{p_j}{P_l})\right)^{\sigma/\epsilon} Y_l, \quad p_j = \exp\left(\frac{1}{\epsilon} \left(1 - \left(\frac{y_j}{Y_l}\right)^{\epsilon/\sigma}\right)\right) P_l$$

### Policy Function of k': (i) Investment adjustment

- ullet With high enough debt d, the borrowing constraint starts binding, lowering investment k'
- With lower k, next-period capital  $k' \downarrow$
- With higher FC debt  $\lambda$ , investment  $k' \downarrow$



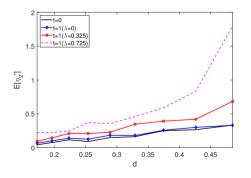


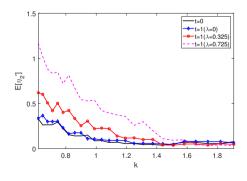


### Policy Function of $\eta_2$ : (ii) Working-capital channel

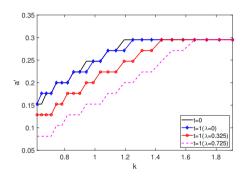
$$\beta r \mathsf{E}_{\mathsf{z}'|\mathsf{z}}[(\mathsf{c}')^{-\gamma}] + \underbrace{\eta_1}_{\mathsf{more binding collateral constraints}} = \beta \theta_{\mathsf{a}} \mathsf{E}_{\mathsf{z}'|\mathsf{z}}[\eta_2']$$

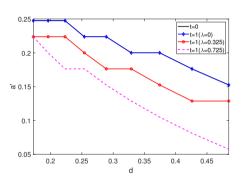
• The working capital constraints are more binding  $\eta_2 \uparrow$  with lower k, higher d and higher  $\lambda$ 





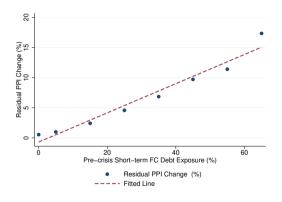
## Policy Function of a': (ii) Working-capital channel





▶ back

# Model: Industry-Level Analysis



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### Firm-level Regression: Price Changes

$$\begin{split} \Delta p_j &= \beta_0 + \beta_1 \mathsf{ST} \; \mathsf{FC}_j + \beta_2 \mathsf{Imported \; Input \; Share}_I + \beta_3 \Delta P_I + \beta_4 \log(k_j + a_j) + \beta_5 \mathsf{ST} \; \mathsf{FC}_j \times \log(k_j + a_j) \\ &+ \beta_6 \log(d_j) + \beta_7 \mathsf{ST} \; \mathsf{FC}_j \times \log(d_j) + \epsilon_j \end{split}$$

Price Changes
0.1521
0.2769
0.6557
-0.0041
0.0558

### Firm-level Regression: Markup Changes

$$\Delta\mu_{j} = \beta_{0} + \beta_{1}\mathsf{ST}\;\mathsf{FC}_{j} + \beta_{2}\mathsf{Imported\;Input\;Share}_{I} + \beta_{3}\Delta P_{I} + \beta_{4}\log(k_{j} + a_{j}) + \beta_{5}\mathsf{ST}\;\mathsf{FC}_{j} \times \log(k_{j} + a_{j}) \\ + \beta_{6}\log(d_{j}) + \beta_{7}\mathsf{ST}\;\mathsf{FC}_{j} \times \log(d_{j}) + \epsilon_{j}$$

	Markup Changes
ST FC <sub>j</sub>	-0.1260
Imported Input Share;	-0.2269
$\Delta P_I$	0.2885
$log(k_j + a_j) \times ST FC_j$	0.0047
$log(d_j)  imes ST \; FC_j$	-0.0463