# Mobile Sales Performance: Tracking & Analysis

Understanding mobile sales trends is critical for business growth. This presentation guides sales managers, marketing analysts, and executives through monitoring and optimizing mobile sales across products and regions.

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# Key Metrics for Mobile Sales Tracking

## **Total Sales**

The total number of completed transactions or mobile phones sold.

#### Revenue

The total income generated from selling mobile phones, before deducting costs or expenses.

## **Units Sold**

The total quantity of mobile phones sold over the selected time period.



## Mobile Sales Performance by Product Category

Sales Volume & Revenue

Top Sellers & Trends

Assess revenue and volumes by mobile product categories.

Identify leading products and analyze their performance over time.



# Regional Analysis of Mobile Sales

Sales Distribution

Understand how mobile sales spread across various geographic areas.

Top Regions & Drivers

Explore factors enabling success in high-performing markets.

## Mobile sale s



# Time-Series Analysis of Mobile Sales Data





# Conclusion: Actionable Insights and Recommendations

1

## **Key Findings**

Summarize mobile sales trends and valuable insights.

2

## Recommendations

Suggest data-driven strategies to enhance mobile sales.

## Next Steps

Implement tracking, refine analysis, and optimize sales efforts.

4

## **Continuous Monitoring**

Emphasize ongoing adaptation for sustained performance.