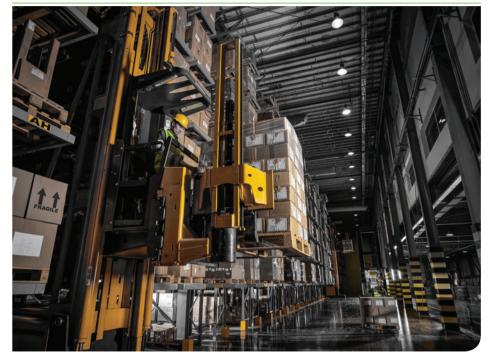
FACT SHEET

15 GMC*

ABOUT GWC



GWC is the leading provider of logistics and supply chain solutions in the State of Qatar. Established as a Qatari public shareholding company in 2004; the company offers highquality warehousing and distribution services, hazmat logistics, freight forwarding, project logistics, sports and event logistics, equestrian logistics, fine art logistics, supply chain consulting, transportation management, records management, and doorto-door moving and relocation services. GWC delivers this by understanding the clients' needs and by leveraging a global shipping network through Agility. Being a trend setter, andraising the bar for the industry standards and practices, GWC has become the Authorized Service Contractor (ASC) for UPS in the State of Qatar since 2015. The company is backed by a team of committed and innovative experts in the field and supported by state-of-the-art IT systems and logistical infrastructure. To get GWC news and updates, please follow us on YouTube and Social Media @gwclogistics

CHAIRMAN



Sheikh Abdulla bin Fahad J.J. Al-Thani

GROUP CEO



Ranjeev Menon

BOARD OF DIRECTORS

Sheikh Abdulla bin Fahad J.J. Al-Thani Chairman

Sheikh Fahad bin Hamad J.J. Al-Thani Vice Chairman

Ahmed Mubarak Al-Ali Al-Maadid Dr. Hamad Saad M. Al-Saad Jassim Sultan J. Al-Rimaihi Mohammed Hassan Al-Emadi Henadi Al-Saleh

Abdulaziz Mohammed Jabor Al Sulaiti Faisal Mohammed Ali Al Emadi

FUNDAMENTALS

INDUSTRY



Logistics and Supply Chain Solutions

EARNINGS PER SHARE 2018



YEAR OF FOUNDATION



2004





2,400+

GROSS REVENUE 2018



§1232.2[™]

LOCATIONS



NET PROFIT 2018



₹237.5₹



QA000A0KD6H9

TOTAL ASSETS 2018



STOCK EXCHANGE



Qatar Stock Exchange

FACT SHEET



FINANCIAL FIGURES

in QAR million	2018	2017	2016	2015	2014
Revenue	1,232	981	849	788	657
Direct costs	(814)	(617)	(541)	(501)	(431)
Gross profit	418	364	308	287	226
Other income	3	1	19	19	16
Fair value gains in investment property	-	-	-	12	15
Administrative and other expenses	(113)	(104)	(94)	(98)	(80)
Provision - Impairment of trade receivables/(Made)	6	(2)	-	-	-
Operating profit	314	259	233	220	177
Finance costs, net	(76)	(44)	(28)	(35)	(36)
Profit for the year	238	215	205	185	141
ASSETS					
Property, plant and equipment	2,590	1,960	1,463	1,306	1,126
Capital work-in progress	57	769	1,096	251	251
Investment property	38	37	37	186	173
Intangible assets and goodwill	131	119	126	129	135
Refundable deposits	18				
Non - current assets	2,834	2,885	2,722	1,872	1,685
Inventories	11	11	9	9	8
Trade and other receivables	420	525	521	513	250
Cash and cash equivalents	427	352	489	586	160
Current assets	858	888	1,019	1,108	418
Total assets	3,692	3,773	3,741	2,980	2,103
EQUITY & LIABILITIES					
Share capital	586	586	586	476	476
Share subscribed but not issued		-	-	429	-
Legal reserve	552	553	553	238	238
Retained earnings	594	497	381	268	159
Equity attributable to the owners of the Company	1,732	1,636	1,520	1,411	873
Non- controlling interests	(3)	(4)	(4)	(4)	(4)
Equity	1,729	1,632	1,516	1,407	869
Liabilities					
Bank loans	1,462	1,525	1,682	1,231	995
Provision for employees' end of service benefits	37	31	26	23	18
Non - current Liabilities	1,499	1,556	1,708	1,254	1,013
Bank loans	222	261	194	142	68
Trade and Other Payables	242	324	323	177	153
Current liabilities	464	585	517	319	221
Total liabilities	1,963	2,141	2,225	1,573	1,234
Total equity and liabilities	3,692	3,773	3,741	2,980	2,103
Cash and cash equivalents at 1 January	352	489	586	160	175
	438	411	497	63	258
Net cash from operating activities	.50			(270)	(289)
· •	(75)	(2/8)	(95.51	(2/(1)	
Net cash used in investing activities	(75) (288)	(278)	(953) 359		
· •	(75) (288) 75	(278) (270) (137)	359 (97)	633 426	16 (15)

IR contact

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Chief Operating Officer

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