# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2019

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# INDEPENDENT AUDITOR'S REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF GULF WAREHOUSING COMPANY (Q.P.S.C.)

### Introduction

We have reviewed the accompanying interim condensed consolidated financial statement of Gulf Warehousing Company Q.P.S.C. (the "Company") and its subsidiaries (together refferd to as the "Group"), as at 31 March 2019, which comprises of the interim consolidated statement of financial position as at 31 March 2019 and the related interim consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the three month period then ended, and the related explanatory notes .The Board of Directors of the Company is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with IAS 34 *Interim Financial Reporting* ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

### Other matter

The interim condensed consolidated financial statements as at and for the three months ended 31 March 2018 were reviewed, and the consolidated financial statements as at and for the year ended 31 December 2018 were audited, by another auditor, whose review and audit reports dated 16 April 2018 and 16 January 2019 respectively, expressed an unmodified review conclusion and audit opinion thereon.

Ziad Nader of Ernst & Young Auditor's Registration No: 258

Date: Doha

# Gulf Warehousing Company Q.P.S.C. INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2019

As at 31 Match 2019	Notes	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited) (Restated)
ASSETS			
Non-current assets Property, plant and equipment Capital work-in-progress Right -of-use of assets Investment property Intangible assets and goodwill Refundable deposits	6 7 3 8	2,480,155,417 53,889,384 333,050,534 37,522,065 129,276,108 18,251,000	2,483,994,863 57,453,637 339,175,722 37,522,065 131,191,476 18,251,000
		3,052,144,508	3,067,588,763
Current assets Inventories Trade and other receivables Cash and cash equivalents	9 10	11,126,801 424,542,195 315,603,727	11,001,248 414,920,455 426,840,672
		751,272,723	852,762,375
TOTAL ASSETS	- -	3,803,417,231	3,920,351,138
EQUITY AND LIABILITIES Equity Share capital Legal reserve Retained earnings Foreign currency translation reserve	11 12	586,031,480 552,506,803 473,117,777 (379,126)	586,031,480 552,506,803 524,916,679
<b>Equity attributable to owners of the Company</b> Non-controlling interests		1,611,276,934 (2,926,021)	1,663,454,962 (2,926,021)
Total equity	-	1,608,350,913	1,660,528,941
Liabilities Non-current liabilities Interest bearing loans Lease liabilities Employees' end of service benefits	14 3	1,404,027,732 255,451,998 38,590,331	1,462,338,906 278,846,096 36,986,130
Employees end of service benefits	-		
Current liabilities Interest bearing loans Trade and other payables Lease liabilities	14	1,698,070,061 260,369,295 201,522,410 35,104,552 496,996,257	1,778,171,132 221,587,069 242,274,640 17,789,356 481,651,065
Total liabilities		2,195,066,318	2,259,822,197
TOTAL EQUITY AND LIABILITIES	-	3,803,417,231	3,920,351,138

These interim condensed consolidated financial statements were approved by the Board of Directors on 21 April 2019 and were signed on its behalf by:

Abdulla Fahad J J Al Thani Chairman

Fahad Hamad J J Al Thani Vice Chairman

The attached notes 1 to 20 form part of these interim condensed consolidated financial statements.

# INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three month period ended 31 March 2019

tor the times month period ended of Planet 2019			hree month led 31 March	
		2019 QR	2018 QR	
	Notes	(Reviewed)	(Reviewed) (Restated)	
Revenue Cost of solos	16 17	303,687,218	315,263,203	
Cost of sales	1 /	(194,690,749)	(211,204,155)	
Gross profit		108,996,469	104,059,048	
Other income	17	126,139	446,142	
General and administrative expenses	17	(28,286,380)	(28,914,029)	
Operating profit		80,836,228	75,591,161	
Finance costs, net	18	(21,289,149)	(21,370,394)	
Profit for the period		59,547,079	54,220,767	
Other comprehensive income: Other comprehensive income to be reclassified to profit or loss in subsequent periods:				
Exchange differences on translation of foreign operations		(379,126)		
Total comprehensive income		59,167,953	54,220,767	
<b>Profit and total comprehensive income attributable to:</b> Equity holders of the parent		59,167,953	54,220,767	
Earnings per share: Basic and diluted earnings per share (Qatari Riyals)	19	1.02	0.93	

## INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three month period ended 31 March 2019

	Attributable to owners of the Company				_		
	Share capital QR	Legal reserve QR	Retained earnings QR	Foreign currency translation reserve QR	Total QR	Non- controlling interests QR	Total equity QR
As at 1 January 2019 (Audited) Adjustment on initial application of IFRS 16 (Note 3)	586,031,480	552,506,803	593,663,204 (68,746,525)	<u>-</u>	1,732,201,487 (68,746,525)	(2,926,021)	1,729,275,466 (68,746,525)
Restated balances as at 1 January 2019 (2) Profit for the period Other comprehensive income	586,031,480	552,506,803 - -	524,916,679 59,547,079	(379,126)	1,663,454,962 59,547,079 (379,126)	(2,926,021)	1,660,528,941 59,547,079 (379,126)
Total comprehensive income for the period Dividends (Note 13)	-	<u>-</u>	59,547,079 (111,345,981)	(379,126)	59,167,953 (111,345,981)	<u>-</u>	59,167,953 (111,345,981)
Balance at 31 March 2019 (Reviewed)	586,031,480	552,506,803	473,117,777	(379,126)	1,611,276,934	(2,926,021)	1,608,350,913
As at 1 January 2018 (Audited) Adjustment on initial application of IFRS 9 and 15 (1) Adjustment on initial application of IFRS 16 (Note 3)	586,031,480	552,506,803	497,017,101 (33,330,657) (58,805,361)	- - -	1,635,555,384 (33,330,657) (58,805,361)	(3,681,223)	1,631,874,161 (33,330,657) (58,805,361)
Restated balances as at 1 January 2018 Profit for the period Other comprehensive income	586,031,480	552,506,803	404,881,083 54,220,767	- - -	1,543,419,366 54,220,767	(3,681,223)	1,539,738,143 54,220,767
Total comprehensive income for the period Dividends (Note 13)	<u>-</u>	<u>-</u>	54,220,767 (99,625,352)	<u>-</u>	54,220,767 (99,625,352)	<u>-</u>	54,220,767 (99,625,352)
Balance at 31 March 2018 (Reviewed)	586,031,480	552,506,803	359,476,498		1,498,014,781	(3,681,223)	1,494,333,558

<sup>(1)</sup> The Group has initially applied IFRS 15 and IFRS 9 at 1 January 2018 and adjusted the retained earnings. The final adjustment on initial application of IFRS 15 and 9 amounting to QR 34,550,064 was adjusted in the consolidated financial statements of the Group for the year ended 31 December 2018. Under the transition method, comparative information has not been restated.

The attached notes 1 to 20 form part of these interim condensed consolidated financial statements.

<sup>(2)</sup> The Group has initially applied IFRS 16 at 1 January 2019. Under the transition method, comparative information has been restated.

# Gulf Warehousing Company Q.P.S.C. INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the three month period ended 31 March 2019

		period ended 31 March		
	•	2019	2018	
			QR	
		QR		
	Notes	(Daviewed)	(Audited) (Restated)	
	Notes	(Reviewed)	(Kesiaiea)	
OPERATING ACTIVITIES				
		50 547 070	54 220 767	
Profit for the period		59,547,079	54,220,767	
Adjustments for:				
Depreciation of property, plant and equipment	17	36,475,271	38,098,114	
Depreciation of right-of-use-assets	17	6,125,188	5,460,112	
Amortisation of intangible assets	17	1,915,368	1,836,561	
Provision for expected credit losses	9	225,000	-	
Trovision for expected credit tosses		223,000		
Profit on sale of property, plant and equipment	6	(169,808)	(111,210)	
Provision for employees' end of service benefits	17	1,980,012	2,795,462	
Interest expense	18	23,171,464	23,460,424	
Interest income	18	(1,882,315)	(2,090,030)	
	•	<u> </u>		
		127,387,259	123,670,200	
Working capital adjustments:				
Inventories		(125,553)	428,038	
Trade and other receivables		(13,678,423)	98,861,043	
Trade and other payables	_	(40,574,115)	(87,536,040)	
Cash flows from operating activites		73,009,168	135,423,241	
Employees' end of service benefits paid		(375,811)	(1,119,396)	
Net cash flows from operating activities		72,633,357	134,303,845	
	•			
INVESTING ACTIVITIES				
Purchase of property, plant and equipment	6	(22,251,604)	(22,037,561)	
Proceeds from disposal of property, plant and equipment	6	182,000	132,500	
Payment towards capital work in progress		(6,832,160)	(14,055,780)	
Interest received		5,334,872	7,927,206	
Net cash flows used in investing activities		(23,566,892)	(28,033,635)	
FINANCING ACTIVITIES				
Proceeds from interest bearing loans		7,500,000	42,783,509	
Repayments of interest bearing loans		(27,028,948)	(63,092,986)	
Payments of lease liability		(6,078,902)	(14,870,040)	
Interest paid		(23,349,579)	(24,616,159)	
Dividends paid	13	(111,345,981)	(99,625,352)	
Dividends pard	13	(111,545,701)	(77,023,332)	
Net cash flows used in financing activities	•	(160,303,410)	(159,421,028)	
NET DECREASE IN CASH AND CASH EQUIVALENTS		(111,236,945)	(53,150,818)	
Cash and cash equivalents at beginning of period		426,840,672	351,816,004	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	10	315,603,727	298,665,186	
	-			

For the three month

## 1 CORPORATE INFORMATION

Gulf Warehousing Company Q.P.S.C. (the "Company") is incorporated in accordance with the provisions of the Qatar Commercial Companies Law No. 11 of 2015 as a Qatari Public Shareholding Company, and was registered at the Ministry of Commerce and Industry of the State of Qatar with the Commercial Registration number 27386 dated 21 March 2004. The Company's shares are listed on the Qatar Stock Exchange since 22 March 2004. The Company's name was changed from Gulf Warehousing Company Q.S.C. to Gulf Warehousing Company Q.P.S.C. during the year ended 31 December 2016 so as to comply with the Article 16 of the Qatar Commercial Companies Law No. 11 of 2015. The Company is domiciled in the State of Qatar, where it also has its principal place of business. The Company's registered office is at D Ring Road, Building number 92, Doha, State of Qatar.

The interim condensed consolidated financial statements comprise the Company and its subsidiaries (collectively referred as the "Group" and individually as the "Group entities").

The principal activities of the Group, which have not changed since the previous year, are the provision of logistics (warehousing, inland transportation of goods for storage, international moving and relocation, express courier and records management) and freight forwarding (land, sea or air) services.

Details of the Company's operational subsidiaries are as follows:

				imate ip interest
	Country of		31 March	31 December
Name of entities	incorporation	Principal activity	2019	2018
Agility W.L.L.	State of Qatar	Logistics and transportation	100%	100%
GWC Global Cargo & Transport L.L.C.	United Arab Emirates	Warehousing and transportation	100%	100%
GWC Logistic S.P.C.	Kingdom of Bahrain	Operation and management of general warehouse	100%	100%
GWC Logistics Holding L.L.C.	State of Qatar	Logistics and freight forwarding	100%	100%
GWC Marine Services W.L.L	State of Qatar	Marine services	100%	100%
Qontrac Global Logistics B.V.	Netherlands	Logistics and freight forwarding	100%	100%
LEDD Technologies W.L.L.	State of Qatar	Information technology services	100%	100%
Prime Shipping Services W.LL	State of Qatar	Shipping services	100%	100%
Qontrac Shipping Services W.L.L.	State of Qatar	Shipping services	100%	100%
GWC Shipping Services W.L.L.	State of Qatar	Shipping services	100%	-

#### 1 **CORPORATE INFORMATION (CONTINUED)**

Details of the Company's non-operational subsidiaries are as follows:

			Ultimate ownership interest		
Name of entities	Country of incorporation	Principal activity	31 March 2019	31 December 2018	
GWC Chemicals W.L.L.	State of Qatar	Chemical trading and transportation	100%	100%	
GWC Food Services W.L.L.	State of Qatar	Trading food	100%	100%	
Imdad Sourcing & Logistic Group W.L.L.	State of Qatar	Trading food and other consumables	51%	51%	
GWC Saudi Arabia –Branches in Riyadh, Dammam & Jeddah	Kingdom of Saudi Arabia	Preparation, development and management of warehouses	100%	100%	
Gulf Warehousing Company Limited	Republic of Nigeria	Warehousing and transportation	100%	100%	
GWC Express W.L.L.	State of Qatar	Courier services	100%	100%	
GWC Sea Freight W.L.L.	State of Qatar	Shipping Services	100%	100%	
Prime Container Services W.L.L.	State of Qatar	Shipping services	100%	-	

#### 2 **BASIS OF PREPARATION**

The interim condensed consolidated financial statements for the three months ended 31 March 2019 have been prepared in accordance with International Financial Reporting Standard IAS 34 "Interim Financial Reporting" ("IAS 34").

The interim condensed consolidated financial statements have been presented in Qatar Riyals ("QR"), which is the functional and presentation currency of the Group.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual financial statements as at 31 December 2018. In addition, the results for the three months ended 31 March 2019 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2019.

These condensed consolidated interim financial statements were authorised for issue by the Board of Directors on 21 April 2019.

#### 3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2018, except for the adoption of new standards effective as of 1 January 2019. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The Group applied, for the first time, IFRS 16 Leases that requires restatement of previous financial statements. As required by IAS 34, the nature and effect of these changes are disclosed below.

Several other amendments and interpretations apply for the first time in 2019, but do not have an impact on the interim condensed consolidated financial statements of the Group.

## 3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP (CONTINUED)

### **IFRS 16 Leases**

IFRS 16 supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

Lessor accounting under IFRS 16 is substantially unchanged under IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted IFRS 16 using the full retrospective method of adoption with the date of initial application of 1 January 2019. The Group elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. The Group also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short- term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

## a) Nature of the effect of adoption on IFRS 16

Impact on the statement of financial position (increase/(decrease)):

	31 December 2018 QR	1 January 2018 QR
Assets		
Right-of-use assets	339,175,722	361,027,257
Property, plant and equipment	(105,989,966)	(110,807,692)
Prepayments	(5,296,829)	(4,752,000)
Total assets	227,888,927	245,467,565
Liabilities		
Lease liabilities	296,635,452	304,272,926
Total liabilities	296,635,452	304,272,926
Total adjustment on equity		
Retained Earnings	(68,746,525)	(58,805,361)

Impact on the statement of profit or loss (increase/(decrease)) for the three months ended 31 March 2018:

	Amount QR
Depreciation expense (included in Cost of sales) Rent expense (included in Cost of sales and Administrative expenses)	(4,255,681) 5,019,170
Operating profit Finance costs	763,489 (3,248,878)
Profit for the period	(2,485,389)
Attributable to: Equity holders of the parent	(2,485,389)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 31 March 2019

## 3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP (CONTINUED)

## IFRS 16 Leases (continued)

a) Nature of the effect of adoption on IFRS 16 (continued)

Impact on the statement of cash flows (increase/(decrease)) for the three months ended 31 March 2018:

	Amount QR
Net cash flows from operating activities	18,118,918
Net cash flows from financing activities	(18,118,918)

There is no impact on other comprehensive income and no material impact on the basic and diluted EPS.

The Group has lease contracts for various items of vehicles and properties. Before the adoption of IFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease. A lease was classified as a finance lease if it transferred substantially all of the risks and rewards incidental to ownership of the leased asset to the Group; otherwise it was classified as an operating lease. Finance leases were capitalised at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments were apportioned between interest (recognised as finance costs) and reduction of the lease liability. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under Prepayments and Trade and other payables, respectively.

Upon adoption of IFRS 16, the Group applied a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which has been applied by the Group. The Group recognised lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets. In accordance with the full retrospective method of adoption, the Group applied IFRS 16 at the date of initial application as if it had already been effective at the commencement date of existing lease contracts. Accordingly, the comparative information in this interim condensed consolidated financial statement has been restated.

## As at 31 December 2018:

- Right-of-use assets of QR 339,175,722 were recognised and presented separately in the statement of financial
  position. Lease assets recognised previously under finance leases of QR 105,989,966 and included under
  Property, plant and equipment were adjusted.
- Additional lease liabilities of QR 296,635,452 were recognised and presented separately in the statement of financial position.
- Prepayments of QR 5,296,829 related to previous operating leases were derecognised.
- The net effect of these adjustments amounting to QR 68,746,525 had been adjusted to Retained earnings.

## For the three months ended 31 March 2018:

- Depreciation expense increased by QR 4,255,681 relating to the depreciation of additional assets recognised (i.e., increase in right-of-use assets, net of decrease in Property, plant and equipment).
- Rent expense decreased by QR 5,019,170 relating to previous operating leases.
- Finance costs increased by QR 3,248,878 relating to the interest expense on additional lease liabilities recognised.
- Cash outflows from operating activities decreased by QR 18,118,918 and cash outflows from financing
  activities increased by the same amount, representing the payments for the principal portion of recognised lease
  liabilities.

## 3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP (CONTINUED)

### IFRS 16 Leases (continued)

## b) Amounts recognised in the statement of financial position and statement of profit or loss and other comprehensive income

Set out below, are the carrying amounts of the Group's right-of-use assets and lease liabilities and the movements during the period:

	Right-of-use assets			
	Land	Building	Total	
	QR	QR	QR	
As at 31 December 2018	316,153,215	23,022,507	339,175,722	
Depreciation expense	(3,579,168)	(2,546,020)	(6,125,188)	
As at 31 March 2019	312,574,047	20,476,487	333,050,534	
			Lease	
			liabilities	
			QR	
As at 31 December 2018			296,635,452	
Interest expense			3,132,819	
Payments		-	(9,211,721)	
As at 31 March 2019		-	290,556,550	
Current portion		=	35,104,552	
Non-current portion		<u>-</u>	255,451,998	

The Group recognised rent expense from short-term leases of QR 19,500, leases of low-value assets of QR Nil and variable lease payments of QR Nil for the three months ended 31 March 2019.

## c) Summary of new accounting policies – IFRS 16

Set out below are the new accounting policies of the Group upon adoption of IFRS 16, which have been applied from the date of initial application:

## Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of- use assets are subject to impairment.

## Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in- substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

#### 3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP (CONTINUED)

## IFRS 16 Leases (continued)

#### Summary of new accounting policies – IFRS 16 (continued) c)

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

## Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below QR 20,000 (€5,000)). Lease payments on short- term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

## Significant judgement in determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases to lease the assets for additional terms. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

#### 4 USE OF JUDGEMENTS AND ESTIMATES

In preparing these condensed consolidated interim financial statements, management has made judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the last annual consolidated financial statements, except for new significant judgements and key sources of estimation uncertainty related to the application of IFRS 16, which is described in Note 3.

## Measurement of fair values

The Group has an established control framework with respect to the measurement of fair values. The Group's Chief Financial Officer (CFO) has overall responsibility for overseeing all significant fair value measurements, and reports significant valuation issues directly to the Group's Internal Audit Committee. The CFO regularly reviews valuation adjustments. If third party information is used to measure fair values, then the CFO assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of IFRS.

Management believes that as at the reporting date the fair values of the Group's financial assets and liabilities approximated their carrying amounts.

## 5 SEGMENTAL INFORMATION

The Group has three strategic divisions, which are four reportable segments as mentioned below. These divisions offer different services and are managed by the Group separately for the purpose of making decisions about resource allocation and performance assessment.

The table below sets out the operations of each reporting segments.

Reportable segments Operations

Logistics operations Storage, handling, packing and transportation Freight forwarding Freight services through land, air and sea

Rentals Rental income

Others Fixed deposit income and other

The Group's Chief Executive Officer reviews the internal management reports of each division at least quarterly.

There are varying level of integration between the Logistics and Freight forwarding segments.

The following table presents revenue and profit information regarding the Group's operating segments for the three month period ended:

Revenue / profit	3	31 March 2019			31 March 2018	
		(Reviewed)			(Reviewed)	
	Segment	revenue	Segment	Segment	revenue	Segment
	External QR	Inter- segment QR	profit QR	External QR	Inter- segment QR	profit QR
Logistics operations	196,120,020	15,362,759	49,664,926	197,646,907	13,042,503	42,562,916
Freight forwarding	105,472,754	6,166,149	5,971,094	113,997,312	7,912,748	6,012,737
Rentals	2,094,444	-	2,028,744	3,618,984	-	3,555,084
Others			1,882,315			2,090,030
	303,687,218	21,528,908	59,547,079	315,263,203	20,955,251	54,220,767

The following table presents the assets and liabilities of the Group's operating segments as at:

Assets / liabilities	31 March 2019		31 Decen	31 December 2018	
	(Revi	(Reviewed)		ewed)	
	Segment	Segment	Segment	Segment	
	assets	liabilities	assets	liabilities	
	QR	QR	QR	QR	
Logistics operations	3,416,181,261	2,037,857,984	3,410,570,600	2,101,197,984	
Freight forwarding	180,140,010	73,269,486	177,081,533	75,725,282	
Rentals	37,522,065	-	37,522,065	-	
Others	169,573,895	83,938,849	295,176,940	82,898,931	
	3,803,417,231	2,195,066,319	3,920,351,138	2,259,822,197	

## 6 PROPERTY, PLANT AND EQUIPMENT

## **Acquisitions**

During the three month-period ended 31 March 2019, the Group acquired assets with a cost of QR 22,251,604 (three month-period ended 31 March 2018: QR 22,037,561) to meet increased operational requirements of the Group.

## **Transfers**

During the three month-period ended 31 March 2019, buildings and equipment with a cost of QR 10,396,413 (three month-period ended 31 March 2018: QR 661,594,829) were transferred to Property, plant and equipment from Capital work-in-progress (Note7)

#### 6 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

During the three-month period ended 31 March 2019, the Group disposed assets with a cost of QR 804,161 having a carrying value of QR 12,192 resulting to a profit on disposal of QR 169,808 (three month period ended 31 March 2018: the Group disposed assets with a cost of QR 1,508,842 having carrying value of QR 21,290 resulting to a profit on disposal of QR 111,210).

#### 7 **CAPITAL WORK-IN-PROGRESS**

Capital work-in-progress represents the cost of assets under construction that are not available for use as at the reporting date. Capital work-in-progress comprises mainly the construction work in relation to Ras Laffan project and certain final completion work related to the Logistic Village Qatar Phase 5 and Bu-sulba projects. Upon completion, these assets are transferred to Property, plant and equipment (Note 6).

The amount of borrowing costs capitalized during the year ended 31 March 2019 was QR 54,688 (31 March 2018: QR 1,416,181). The weighted average rate used to determine the amount of borrowing costs eligible for capitalization was 4.7% per annum, which was the effective interest rate of the specific borrowing.

#### 8 INVESTMENT PROPERTY

	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)
Balance as at 1 January Fair value gain	37,522,065	37,397,470 124,595
Balance as at end of the period/year	37,522,065	37,522,065

Investment property comprises buildings.

#### 9 TRADE AND OTHER RECEIVABLES

	31 March	31 December
	2019	2018
	QR	QR
	_	(Audited)
	(Reviewed)	(Restated)
Trade receivables	370,334,811	278,511,715
Less: Provision for expected credit losses	(51,844,615)	(51,619,615)
Trade receivables, net	318,490,196	226,892,100
Advances to suppliers	25,821,390	12,462,913
Accrued revenue	17,645,570	87,368,354
Prepayments	44,243,533	67,269,571
Other receivables	18,341,506	20,927,517
	424,542,195	414,920,455

21 March

31 December

#### 9 TRADE AND OTHER RECEIVABLES (CONTINUED)

Set out below is the movment in the provision for expected ctedit losses of trade receivables:

	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)
At 1 January (Audited) Adjustment on initiual application of IFRS 9	51,619,615	24,493,445 34,550,064
At 1 January under IFRS 9 Amount collected against provision Provision for expected credit losses made (reversed) for the period / year (Note 17)	51,619,615	59,043,509 (1,523,894) (5,900,000)
Balance as at end of the period/year	51,844,615	51,619,615
10 CASH AND CASH EQUIVALENTS		
	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)

(	1	) Current	account	earns	nο	interest
١	т.	<i>i</i> Current	account	carns	110	microst.

Cash at bank - current accounts (1)

Cash at bank – short-term deposit accounts (2)

Cash at bank – restricted short-term deposit accounts (3)

(2) Deposits with an original maturity of less than 90 days are made for varying periods depending on the immediate cash requirements of the Group at commercial market rates.

1,984,460

127,860,204

280,000,000

16,996,008

426,840,672

1,367,213

138,323,631

155,000,000

20,912,883

315,603,727

The restricted short-term deposit accounts include dividends declared but not yet claimed by the Company's shareholders.

#### 11 **SHARE CAPITAL**

Cash in hand

	31 March 2019 (Reviewed)		31 December 2018 (Audited)	
	No. of Shares	Value QR	No. of Shares	Value QR
Authorized, issued and fully paid: Ordinary shares of QR 10 each	58,603,148	586,031,480	58,603,148	586,031,480

## Stock split

On 4 February 2019, the Extraordinary General Meeting of the Group approved the reduction of the par value of the ordinary share from QR 10 to QR 1, as per the instruction of Qatar Financial Markets Authority. On 9 April 2019, the Qatar Financial Markets Authority (QFMA) announced that the stock split shall be enforced during the period of 9 June 2019 to 7 July 2019. On 10 April 2019, the Qatar Stock Exchange announced the time table and accordingly the share split of the Company shall be enforced on 4 July 2019.

## 12 LEGAL RESERVE

In accordance with Qatar Commercial Companies Law No. 11 of 2015, an amount equal to 10% of the net profit for the year of every company incorporated in the State of Qatar is required to be transferred to a legal reserve account until such time the balance of the legal reserve account of such a company reaches 50% of its paid up share capital. Share premium collected from the issuance of new shares is also transferred to the legal reserve. The legal reserve is not available for distribution, except in circumstances specified in the above mentioned Law.

## 13 DIVIDENDS

A dividend of QR 111,345,981 (QR 1.9 per share) was proposed by the Board of Directors in respect of the Group profit for the year ended 31 December 2018, which was approved by the Company's shareholders at the Company's Annual General Meeting held on 16 January 2019.

A dividend of QR 99,625,352 (QR 1.7 per share) was proposed by the Board of Directors in respect of the Group profit for the year ended 31 December 2017, which was approved by the Company's shareholders at the Company's Annual General Meeting held on 5 February 2018.

## 14 INTEREST BEARING LOANS

	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)
LVQ term loans Bu-sulba term loans	819,747,652 777,659,639	846,478,857 777,659,639
Other project loans	66,989,736	59,787,479
	1,664,397,027	1,683,925,975

The interest-bearing loans are presented in the condensed consolidated statement of financial position as follows:

	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)
Current portion Non-current portion	260,369,295 1,404,027,732	221,587,069 1,462,338,906
	1,664,397,027	1,683,925,975

#### 15 RELATED PARTY DISCLOSURES

Related parties represent associated companies, major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties included in the interim consolidated statement of profit or loss and other comprehensive income are as follows:

			For the thr period ended	
	Nature of relationship	Nature of transactions	2019 QR (Reviewed)	2018 QR (Reviewed)
Agility network	Affiliate	Revenue	2,386,664	3,392,588
Agility network	Affiliate	Purchase of services	8,370,515	7,306,425

Balances with related parties included in the interim consolidated statement of financial position are as follows:

	Nature of relationship	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)
Receivable from Agility network	Affiliate	1,439,246	2,104,614
Payable to Agility network	Affiliate	5,454,003	7,911,523
Payable to Prompt International W.L.L.	Affiliate	273,296	13,200
Payable to Al Bateel Travel	Affiliate	51,080	311,310

## Compensation of key management personnel

The remuneration of the Board of Directors and members of key management during the period is as follows:

	For the three month period ended 31 March	
	2019 QR (Reviewed)	2018 QR (Reviewed)
Short-term benefits	658,642	677,684
Employees' end of service benefits	37,500	37,500

#### 16 **REVENUE**

The Group derives its revenue from contracts with customers for the transfer of goods and services over time and at a point in time in the following major revenue streams. This is consistent with the revenue information that is disclosed for each reportable segment (See Note 5).

	For the three month period ended 31 March	
	2019 QR (Reviewed)	2018 QR (Reviewed)
Revenue from contracts with customer Rental income from investment property	301,592,774 2,094,444	311,644,219 3,618,984
Revenue	303,687,218	315,263,203

## Disaggregation of revenue from contracts with customers

In the following table, revenue from contracts with customers is disaggregated by primary geographical markets, major products and service lines and timing of revenue recognition.

		For the three month period ended 31 March	
	2019 QR	2018 QR	
	(Reviewed)	(Reviewed)	
Revenue from contracts with customer			
Logistics operations	196,120,020	197,646,907	
Freight forwarding	105,472,754	113,997,312	
	301,592,774	311,644,219	
Primary geographical markets			
Local operations	284,157,656	305,217,648	
Foreign operations	17,435,118	6,426,571	
	301,592,774	311,644,219	
	period ended	For the three month period ended 31 March	
	2019	2018	
	QR (Reviewed)	QR (Reviewed)	
	(Herieweu)	(Herrewear)	
Major products and service lines	151 022 502	162 100 210	
Warehouse management services Records management systems	151,033,592 16,416,552	163,180,218 14,792,031	
Transport services	18,171,180	7,418,067	
Freight forwarding services	97,187,221	107,500,767	
International move and relocation services	10,498,696	12,256,591	
Courier services	8,285,533	6,496,545	
	301,592,774	311,644,219	
Timing of revenue recognition			
Products and services transferred over time	196,120,020	210,570,023	
Products transferred at a point in time	105,472,754	101,074,196	
	301,592,774	311,644,219	

## 16 REVENUE (CONTINUED)

## Disaggregation of revenue from contracts with customers (continued)

Set out below, is the reconciliation of the revenue from contracts with customers with the amounts disclosed in the segment information:

	31 Marc	ch 2019	31 Marc	ch 2018
	(Reviewed)		(Reviewed)	
	Logistics operations	Freight forwarding	Logistics operations	Freight forwarding
	QR	QR	QR	QR
Revenue				
External customer	196,120,020	105,472,754	197,646,907	113,997,312
Inter-segment	15,362,759	6,166,149	13,042,503	7,912,748
Adjustments and eliminations	211,482,779 (15,362,759)	111,638,903 (6,166,149)	210,689,410 (13,042,503)	121,910,060 (7,912,748)
	196,120,020	105,472,754	197,646,907	113,997,312

## 17 EXPENSES BY NATURE

	For the three month	
	period ended 31 March	
	2019	2018
	QR	QR
	~	(Reviewed)
	(Reviewed)	(Restated)
Freight forwarding charges	70,072,668	88,785,011
Staff cost (1)	59,297,570	55,197,882
Depreciation of property, plant and equipment	36,475,271	38,098,114
Logistic costs	15,073,136	16,404,466
Repairs and maintenance	9,805,703	8,835,963
Water and electricity	7,639,807	8,736,051
Depreciation of right-of-use-assets	6,125,188	5,460,112
Fuel cost	3,429,765	3,500,388
Board of Directors' remuneration	2,400,000	2,325,000
Insurance cost	2,118,936	1,707,027
Amortization of intangible assets	1,915,368	1,836,561
Legal and professional fees	1,180,945	1,610,799
License and registration fees	985,982	583,577
Communication and postage	633,752	590,795
Manpower subcontract charges	569,550	477,759
Travelling expenses	383,348	279,039
Advertisement expenses	308,555	219,689
Provision made for impairment of trade receivables reversed (Note 9)	225,000	-
Rent expense	19,500	-
Miscellaneous expenses	4,317,085	5,469,951
	222,977,129	240,118,184

<sup>(1)</sup> Staff cost includes a provision for employees' end of service benefits of QR 1,980,012 (2018: QR 2,795,462)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 31 March 2019

## 17 EXPENSES BY NATURE (CONTINUED)

The above expenses are presented in the interim condensed consolidated statement of profit or loss and other comprehensive income as follows:

	31 March 2019 QR (Reviewed)	31 March 2018 QR (Reviewed) (Restated)
Cost of sales General and administrative expenses	194,690,749 28,286,380	211,204,155 28,914,029
	222,977,129	240,118,184
18 FINANCE COSTS, NET		
	31 March 2019 QR	31 March 2018 QR (Reviewed)
	(Reviewed)	(Restated)
Interest income on bank deposists Interest expense on bank loans Interest expense on lease liabilities	(1,882,315) 20,038,645 3,132,819	(2,090,030) 20,211,546 3,248,878
	21,289,149	21,370,394

## 19 EARNINGS PER SHARE

The calculation of basic earnings per share ('EPS') is arrived by dividing the profit attributable to the owners of the parent Company for the period by the weighted average number of ordinary shares outstanding during the period.

	For the three month period ended 31 March	
	2019	2018
	QR	QR
	(Reviewed)	(Reviewed) (Restated)
Profit for the period attributable to equity holder of the parent	59,547,079	54,220,767
Weighted average number of shares outstanding during the period	58,603,148	58,603,148
Basic and diluted earnings per share (expressed in QR per share)	1.02	0.93

## Diluted earnings per share

As the parent has no potential dilutive shares, the diluted EPS equals to the basic EPS.

#### 20 COMMITMENTS AND CONTINGENT LIABILITIES

	31 March 2019 QR (Reviewed)	31 December 2018 QR (Audited)
(a) Commitments: Capital commitments	105,656,100	72,814,244
(b) Contingent liabilities: Bank guarantees, corporate guarantees and documentary credits	132,554,855	135,317,518